## Contact

+1-585-764-758 (Mobile)

ravi.daparthi@gmail.com

www.linkedin.com/in/ravidaparthi
(LinkedIn)

## Top Skills

Staff Mentoring

Mentoring

Professional Mentoring

## Languages

Hindi

English

Telugu

## Certifications

Certified Lotus Notes Professional

Certified SCRUM master

Oracle Certified Associate

Certified C++ Professional

Enterprise Agile Coach

## Honors-Awards

Employee of the Year - Ness
Technologies

Employee of the Year - TCS

Star Teams - Best performing teams
award - SapientNitro

Team Excellence award - Ness
Technologies

IBM Globecon Best application
design - SRIT

# Ravi Daparthi

Entrepreneur ✦ TEDx Speaker ✦ Forbes, Enterpreneur & ET Leader
✦ IIMB & IISc & (Phd) ✦ T-Hub Mentor ✦ Investor ✦ Traveller -
Hyderabad, Telangana, India

## Summary

A dynamic and visionary executive with a demonstrated history of
accelerating business growth through technology, transformation,
and innovation in the product engineering space. Expertise in
global leadership roles, adept at building high-performing teams,
collaborating with product teams to drive expansion, and utilizing
technology to achieve business outcomes. Proficient in IT,
Professional Services, Corporate Development, Operations, and HR.

1. Successfully led full-scale organizational turnarounds by devising
strategies to align IT with strategic business objectives. Built highly
productive teams from scratch, scaling up to 500+ members.
2. Managed multimillion-dollar projects for leading Pharma, Retail,
and HCM giants in Europe and North America before delving into the
world of startups.
3. Successfully bootstrapped and led the SaaS-based global
products into multi-million revenue generation engines.

1. Focused on creating customer-centric, highly efficient products.
2. Strong advocate of the "Team First" approach.
3. Inspires team members to become top performers while aligning
IT with corporate culture and organizational initiatives.

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1. Trendsetters & Trailblazers to watch out for in 2024 by Forbes
India
2. Economic Times - Global Indian Leader
3. TEDx Speaker
4. Emerging Entrepreneur of the Year from Entrepreneur

5. T-Hub Startup Mentor
6. AI Startup of the Year from Entrepreneur - 2022
7. Keynote Speaker in NASSCOM GCC Conclave
8. Best Emerging Partner award from LinkedIn
9. Nasscom top 5 products
10. Indian Achiever's award from Achievers Forum
11. Business Leader for the Year, 2021
12. Innovative Leader from Innovative Zone magazine

• Ai and GenAI Consulting
• Building organizations that drive tangible results
• Growing products from inception to multimillion-dollar revenues
• Enhancing differentiated customer experiences
• Managing professional services organizations
• Consistently delivering results
• AI and Blockchain technologies
• Strategic IT Leadership
• Infrastructure Optimization
• Technology Innovation
• Business Intelligence
• Cloud Solutions
• Mobile Technologies

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## Experience

Signitives
Co-Founder
January 2024 - Present (1 year 10 months)
Hyderabad, Telangana, India

As a Co-founder of Signitives, I have had the privilege of steering the company through its transformative journey in the realms of Product Engineering Services, Artificial Intelligence (AI), and Generative AI (GenAI). Our relentless pursuit of innovation and excellence has positioned Signitives as a trailblazer in the tech industry, culminating in recognition from prestigious platforms such as Forbes and other leading publications.

At Signitives, I have been instrumental in building a strong foundation that seamlessly integrates cutting-edge technology with business acumen. My role has encompassed:

: Driving the strategic vision of Signitives to become a leader in AI and GenAI, focusing on creating impactful solutions that address real-world challenges.

: Leading the development of robust, scalable, and innovative products that have set new benchmarks in the industry, ensuring that our engineering services consistently exceed client expectations.

: Spearheading the integration of AI and GenAI into our product offerings, enabling businesses to harness the power of data and machine learning to drive growth and efficiency.

: Our efforts have not gone unnoticed. Signitives' work has been featured in Forbes and other prominent magazines, highlighting our contribution to the advancement of AI and product engineering.

: Cultivating a culture of innovation, collaboration, and continuous learning within Signitives, attracting top talent and fostering an environment where creativity thrives.

As we continue to push the boundaries of what's possible, I am excited about the future and the continued growth and success of our company.

International Startup Foundation
Mentor
January 2025 - Present (10 months)

As a Mentor at the International Startup Foundation, I played a pivotal role in nurturing and empowering rural youth through the ISF Junicorn100K initiative. By providing mentorship, skill-building, and networking opportunities, I helped develop working prototypes and connect them to global markets, fostering economic growth and sustainable development aligned with the Bharat 2047 vision.

Oorwin
6 years

President and CTO
September 2022 - Present (3 years 2 months)

United States

## Co-Founder - Chief Product Officer & Head of Engineering
November 2019 - Present (6 years)
San Francisco Bay Area

Converting the product strategy to delivery by leading the Engineering teams. Responsible for executive decisions with regard to the technical interests and strategy of the product. Ensures that the engineering team meets the company's short and long-term needs. Outlines the goals for Innovation, Research & Development. Mentoring the highly productive and enthusiastic teams as a servant leader. Maintaining a consumer-focused outlook and aiding in the successful delivery of the product.

## T-Hub
Startup Mentor
April 2023 - Present (2 years 7 months)
Hyderabad, Telangana, India

As a startup mentor at T-Hub Hyderabad, I empower startups by offering guidance, sharing expertise, and providing support. Advise on product development, go-to-market strategies, customer acquisition, and fundraising. Help startups tackle challenges, make informed decisions, and refine their business models. Facilitating connections, introducing them to potential investors, partners, and customers, and expanding their networks. Providing constructive feedback fosters adaptability and resilience, nurturing a collaborative and innovative entrepreneurial ecosystem in T-Hub.

## Forbes Technology Council
Forbes Technology Council - Member
August 2022 - Present (3 years 3 months)

Forbes Technology Council is a Community for World-Class CIOs, CTOs, and Technology Executives.
As a member of the council will have access to a variety of exclusive opportunities designed to reach peak professional influence. Collaborates with other respected leaders in a private forum. Works closely with a professional editorial team to share expert insights in original business articles on Forbes.com and to contribute to published Q&A panels alongside other experts.

## GoAudits
Product Advisor
March 2022 - July 2022 (5 months)

London, England, United Kingdom

Consulting
Global Leader | Product Engineering | Architecture | Innovation | AI and
Data Science
March 2017 - November 2019 (2 years 9 months)

CEIPAL, LLC
Software Product Enthusiastic
December 2013 - February 2017 (3 years 3 months)
Rochester, New York Area

Key mentor to the product suite of CEIPAL LLC. CEIPAL specializes in Cloud
based Human Capital Management System primarily focuses on Applicant
Tracking System (ATS), HRIS (Human Resource Information System),HRMS
(Human Resource Management System).

Defining product strategy, product engineering, operational efficiency and
building development teams to transition product development activities and
to create an organization that helps define the next generation of product
capabilities and deliver these products working with teams across the globe.

Ceipal Product Suite -
www.ceipal.com

Product Sites -

workforce.ceipal.com
talenthire.ceipal.com

Publicis Sapient
Program Manager
November 2012 - November 2013 (1 year 1 month)
Bangalore

Program Manager Responsible for managing the delivery of multiple programs
for one of the largest retail eCommerce platforms in Europe. Played the role
of thought leader and mentor for growing delivery teams. Played key role in
building the delivery team from 10 to 40+.

Managed multiple engagements that require a fine balance between multiple stakeholders and vendors ensuring successful project launches. Awarded the start teams award from Sapient for best performing teams.

## Flatmind IT Solutions Pvt Ltd
### Associate Vice President
June 2011 - December 2012 (1 year 7 months)

Demonstrated key skills and turned around challenging assignments in short period of time. Respected and recognized for acumen in managing customers, employees and collaborating with organizational support functions. Some of the key responsibilities as center head -

* Product transition
* Delivery management
* Building high performance teams
* Process measurement and optimization
* Resource enablement and competency building
* Technology alliance
* Mentorship and guidance to a growing software engineering team
* Vendor and Client Management
* Strategic road map for growing organization exploring new revenue generation verticals
* Process Improvements & strategic alliances
* Expansion plans

## TCS
### Project Delivery Manager
April 2012 - November 2012 (8 months)
Bangalore

Responsible for the development, maintenance and support of some of the Business As Usual applications for one of the largest financial clients in US. Managing both onsite and offshore teams on day to day delivery activities, RFP, POCs, Hiring and Organization initiatives.

Instrumental in training some of the verticals of BFS and transitioning to Agile way of implementing the projects. Awarded the best training lead.

## Ness Technologies
### Software Development Lead
January 2008 - June 2011 (3 years 6 months)

Responsible for the delivery of Business funded projects and Enterprise Dashboard applications.

Carrying out planning, project data analysis, Design & mentoring the budding technical resources to achieve objectives.

Managed multiple development teams dealing with variety of technologies responsible for the delivery of large scale mission critical applications. Key contributor to the Groupware Technologies and Enterprise Dashboard Applications dealing with large scale Data Warehousing and middle layer Technologies.

## Tata Consultancy Services
### Information Technology Analyst / Knowledge Center Project Manager
July 2005 - December 2007 (2 years 6 months)

Technical lead/Knowledge Center Project Manager responsible for delivering multiple projects.

Active member of technology center of excellence which is responsible for designing and developing groupware architecture & tools.Developed numerous tools which helped in increasing the productivity for the end clients.

Mentored, guided and motivated the team to achieve the objectives.Applied programming tools, procedures, functions and routines towards the project.

## Focus Point/Patni Computers/SRIT
### Software Engineer
April 2003 - July 2005 (2 years 4 months)

Documentation, coding , unit testing

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# Education

## Indian Institute of Management, Bangalore
Strategic Project Management, General Project Management · (2012 - 2013)

## Indian Institute of Science
Strategic Project Management, Project Management · (2008 - 2009)

## R.V.R. & J.C. College of Engineering
BTech, Electronics & Communications Engineering · (1999 - 2003)

## Meher Nivedita Convent

Schooling

Andhra University
Master of Business Administration - MBA, Marketing · (July 2022 - December 2024)