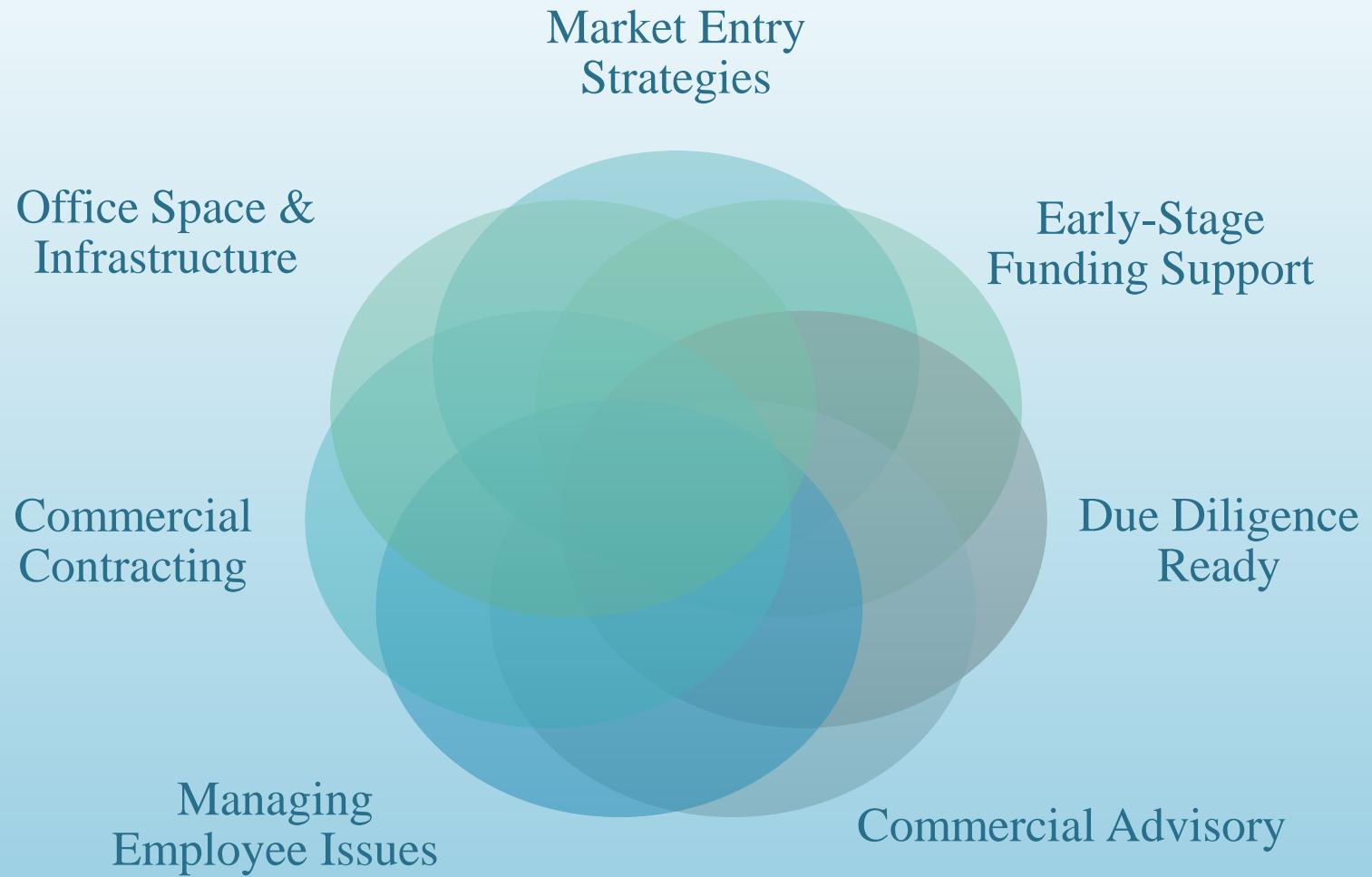




2023





Comprehensive In-House Legal Function



vast



Our Clientele





ORIZORT

Tracxn.com

mozzaz
care everywhere



COREL

MindTickle!



HOTELOGIX
smart hoteliering

mettl
Talent Measurement

Our Clientele

LEX CONNECT

Plug & Play In-house Legal Function

- **Product Advisory** – Vetting product parameters to ensure regulatory compliances *e.g.* – fin-tech, health-tech advisory, data protection & privacy
- **Contracting / Licensing** – Standard templates, contract risk management framework for customers /vendors / business partners
- **Employment** – HR templates, Policies, IP protections, Regulatory compliance & ongoing issues
- **IPR** – Registrations, Enforcement, Database
- **Fund-raise** – Clean housekeeping for diligence readiness, build response framework for legal diligences and finalizing investment documentations

We are different from a law firm. . .

- ❖ ***Engagement model*** – No transactional engagement like law firms; takeover legal operations lock stock and barrel & act as employees of client **not** external advisors
- ❖ ***Team Strength*** – Unique mix of in-house attorneys of Fortune 500 and start up entities; clients get uniform experience with designated POCs but capacity & varied-expertise benefits of a multi-member team
- ❖ ***Multi-faceted expertise*** – Team of SMEs in different practice areas offering deep expertise across the gamut without any price escalation
- ❖ ***Predictable Pricing*** – Bulk retainer rates and healthy tolerance bands to tide over busy periods
- ❖ ***Business Continuity*** -Team structure enables continuous support during absence (planned or not) of any individual member
- ❖ ***Staying ahead of diligence curve***- We do not just undertake due diligences; we make companies diligence ready
- ❖ ***Onsite Presence*** – Offer on-site presence of lawyers at client locations for superior quality of interaction and support

What all do we do. . ?

- Advisory on Transaction Structuring
- Reviewing and negotiation of Term Sheets; assistance to Founders on early discussions with investors
- Drafting, negotiating and finalizing Transaction Documents; special focus on protecting Founders' interests
- Advisory on Structure Flips: India <> US / India <> Singapore
- Managing and providing support on Due Diligence both to investors and startups



Deep understanding of company's affairs uniquely equips us to represent company and founders' interests in venture funding projects

Early-Stage Venture Funding

- Taxation/ sector-specific regulatory advisory on transactions
- Drafting and negotiating Founders' Agreements and Stock Plans
- Company Secretarial support to investors and startups
- Employee, Corporate Governance Policy Framework – design and implementation
- Post closure integration assistance



Deep understanding of company's affairs uniquely equips us to represent company and founders' interests in venture funding projects

Early-Stage Venture Funding

- Sectoral regulation – industry vertical specific
- Overseeing registration / licensing requirements
- Liaise with product teams – manage regulatory, privacy and contractual risks
- Strategize, manage disputes / claims from regulators



Ready response framework on regulatory issues →
Expedites Legal Due Diligences

Commercial Advisory

- Develop standard templates for contracts, manage contract review, negotiation and closure
- Devise and develop contract review & negotiation frameworks/strategies
- Manage day to day legal operations by direct interface with business stakeholders



Hygiene check of Contract Database → Stay Due
Diligence ready

Commercial Contracting / Product Licensing

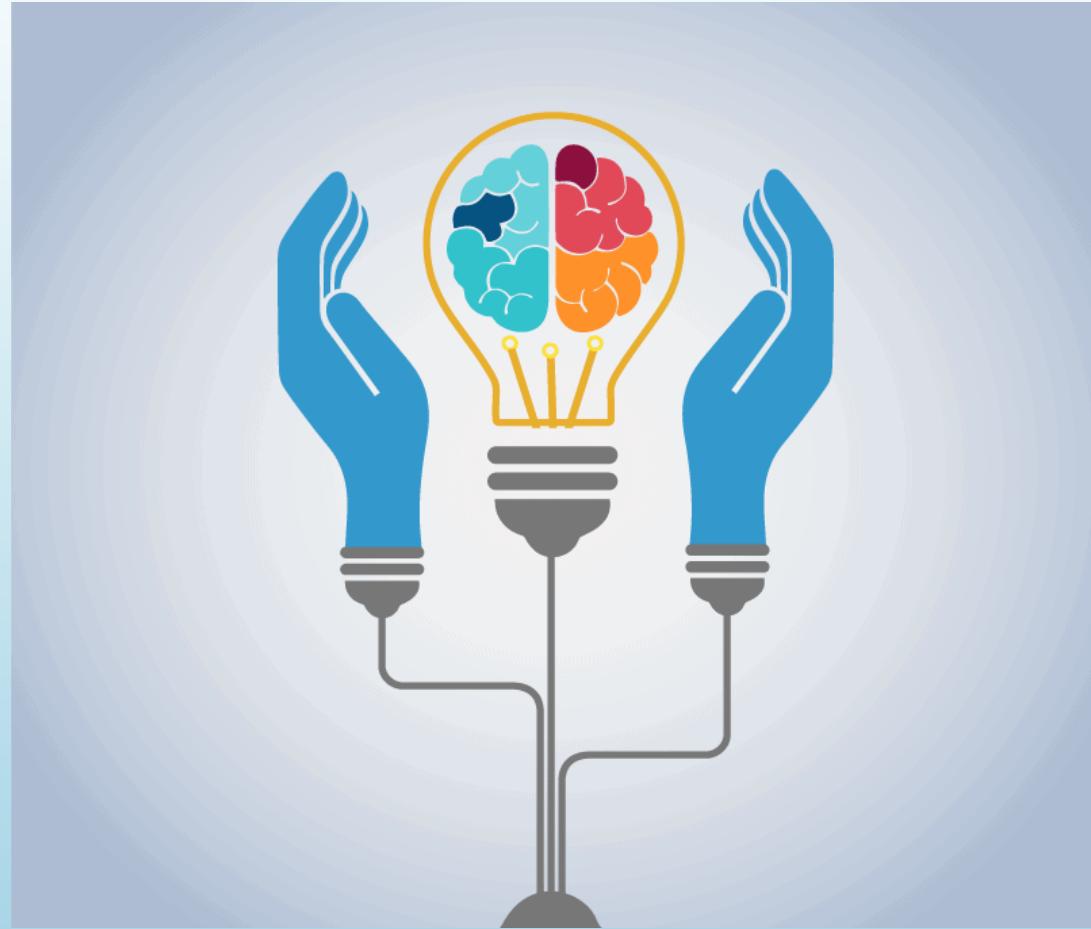
- Standard employment agreements, IP assignments, NDAs etc.
- Standard HR policies – benefits, code of conduct, handbook, leave policies, health and safety (HSE) policies etc.
- Manage day to day HR queries
- Strategize & manage employee disputes
- Oversee employee regulatory compliance
- Administering POSH – policy, training, ICC member



Comprehensive employee documents & Watertight IP
Arrangements → Expedites Due Diligences

Employment & Allied Regulatory Compliance

- Registrations & records
- Enforcement against infringements
- Maintaining IP registers for due diligence purposes
- Managing external consultants/ advisors



Better managed IP Portfolio → Secures edge in both
Legal & Technical due diligence

Intellectual Property Portfolio

We would love to hear from you..



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Contact Information