



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

How to make business with more profit?

Other plans will be affected

How can i raise such amount ?

This is too much money for me

Which business is best?

Estimation can make too much time



Estimation of business expenses

Estimation is one of the essential things in todays business world

They can discussion with their neighbour

Major objectives in business will be fulfilled

Affected own plans

The process of forecasting financial

Fear about the more investment

Exicted about the more profit



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?