

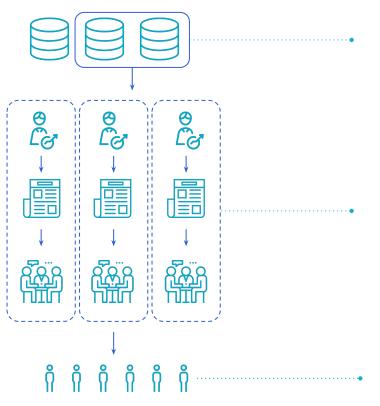
Data Visualization In Practice

This is summary of Datanest Analytics Catalog, for better explanation or more complete catalog, you can contact us at hello@datanest.io

Condition



Current state of data



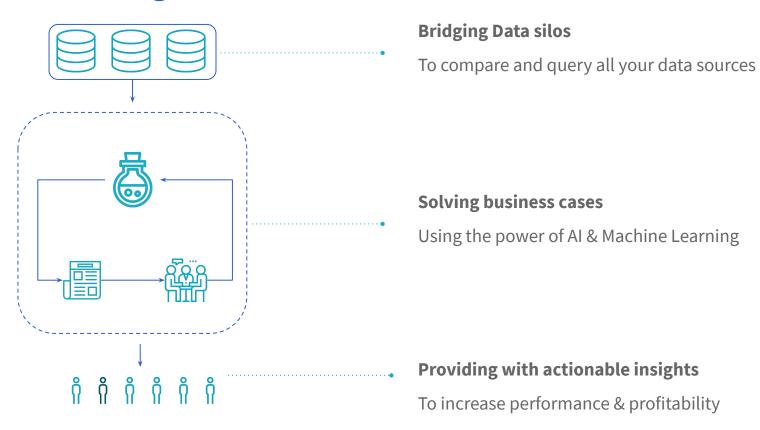
On a daily basis, companies are collecting massive amounts of data. These data are mostly being **kept** in **Silos** based on the technology being used.

Most of this data is **underutilized** and only being stored for monitoring.

Reactive action instead of proactive.



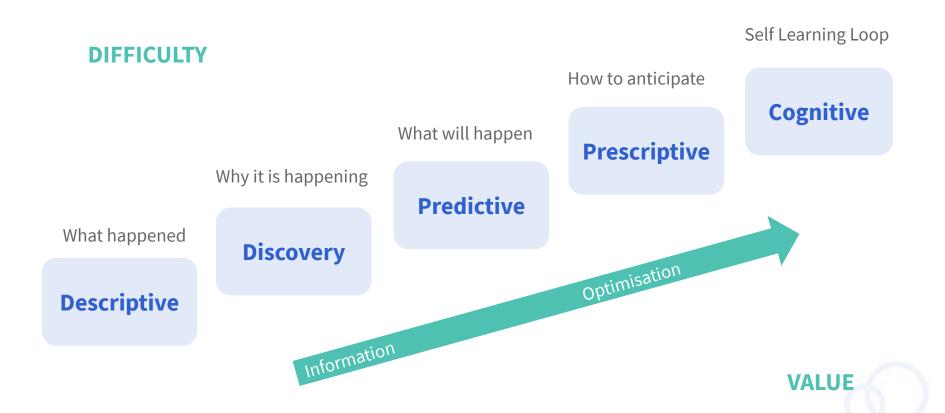
How to leverage it?



Steps on Data Science?



Datanest Data Science Stage



Level 1

Descriptive EDA

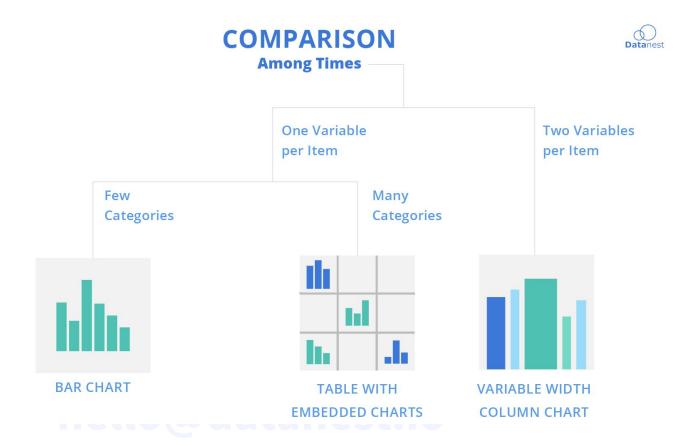
Describe relation

Describe composition

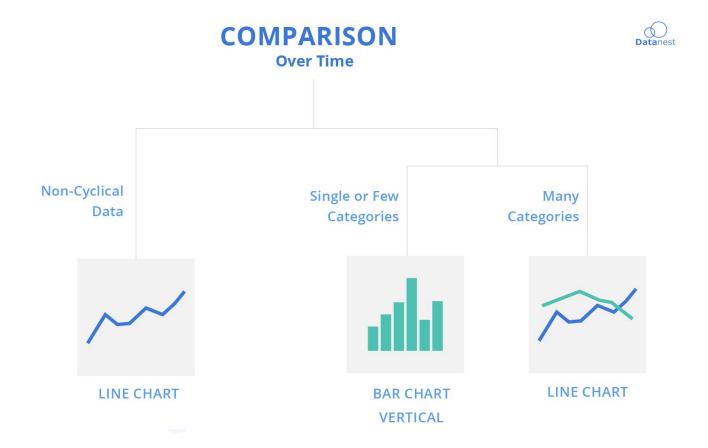
Compare

Describe distribution

Composition Distribution Relationship



Composition Distribution Relationship



Composition

Distribution Relationship



Static





Composition

Distribution Relationship

COMPOSITION

Changing Over Time

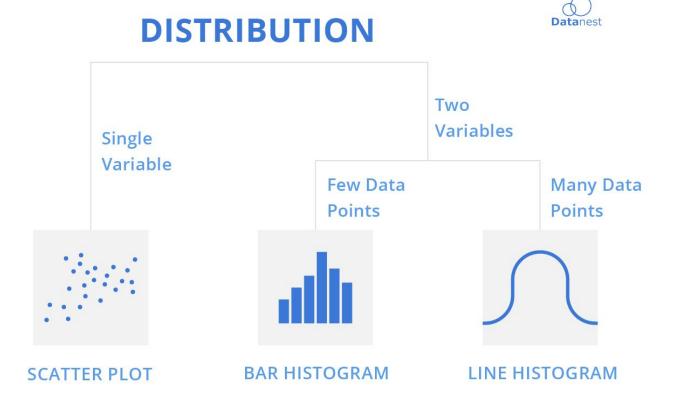




Comparison Composition

Distribution

Relationship



Comparison Composition Distribution

Relationship



RELATIONSHIP



Level 2

Discovery

Why Customers Leave Us?

Why Our Strategy Doesn't Work?

Why Our Profit Decrease?

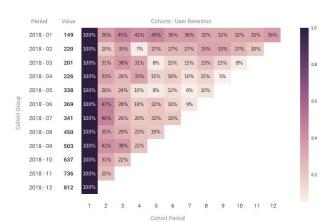
Why Our Customer Leaves Us?

How to reduce my churn rate?

"Why Customers Leave Us?"

Satisfaction level is

We accidentally change the approach



Jan - Feb

Changing

This is just sample, currently we have 9 hypothesis for "Why Customer Leave us?"

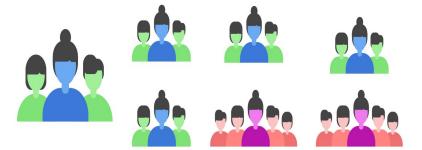
How to reduce my churn rate?

"Why Customers Leave Us?"

Some customer pattern not come back

We don't know who they are?





This is just sample, currently we have 9 hypothesis for "Why Customer Leave us?"



Why Our Strategy Doesn't Work?

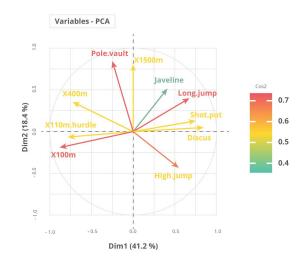
How to optimize my strategy?

"Why Our Strategy Doesn't Work?"

Some drop off to



Non efficient measurement

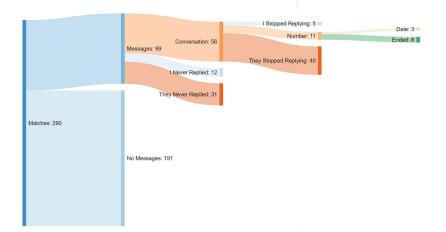


This is just sample, currently we have 7 hypothesis for "Why Our Strategy Doesn't Work?"

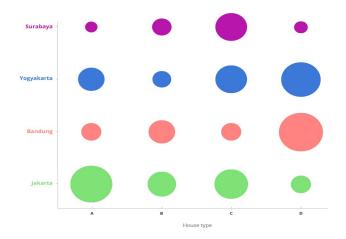
How to optimize my strategy?

"Why Our Strategy Doesn't Work?"

Some customer pattern not come back



Wrong product and wrong segmentation



This is just sample, currently we have 7 hypothesis for "Why Our Strategy Doesn't Work?"

Why our profit Decreases?

How to optimize my profit?

"Why Our Profit Decrease?"

Move to less profitable



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This is just sample, currently we have 9 hypothesis for "Why Our Profit Decrease"

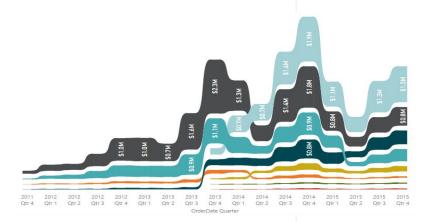
Customer 4



How to optimize my profit?

"Why Our Profit Decrease?"

We can't catch customer movement



Come from expensive Channel



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This is just sample, currently we have 9 hypothesis for "Why Our Profit Decrease"



Product





Data Science team



- + Data Scientist
- + Data Engineer
- + System Architect



Infrastructure





Data-Science as a Service



Datanest Solutions

Data Exploration

"Descriptive & Discovery"

To validate a business needs based on historical data.

DS as a Service

"All Included"

Model creation, infrastructure & maintenance

ML Products

"Pay as you go"

Finance: Truescore

Retail & Logistic: Order recommendation, dynamic pricing, inventory prediction



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