



Aulia Adzkia Fauzi
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Professional Profile

Currently graduated student of business administration at Institut Teknologi Bandung. Recognized for possessing a strong passion for business research, business planning, and market analysis.

Education & Qualifications

Jan 2020 – Aug 2021

Business Administration, Institut Teknologi Bandung

- **GPA:** 3.84
- **Relevant completed course:** Business ethics, finance management, decision making and negotiation, business strategy and enterprise modelling, corporate risk management, business plan in property
- **Experiences:** PMMB batch 1 (Program Magang Mahasiswa Bersertifikat) held by ministry of state-owned company (2021)

Aug 2015 – Oct 2019

Agroindustry Technology, Universitas Gadjah Mada

- **GPA:** 3.49
- **Relevant completed course:** Industrial management, marketing, decision making analysis, entrepreneurship, business incubation, risk management
- **Organizational experiences:** Agro cluster head of KKN-PPM UGM in Rembang, Purbalingga (2018), Co-facilitator of leadership training (2017), business fund division staff of the 6th StudentsxCEOs summit Yogyakarta chapter (2016-2017), secretary of Sidoarjo Student College in Yogyakarta Community (2015-2017), entrepreneurship division staff of Himpanan Mahasiswa Teknologi Industri Pertanian (2015-2017)

Working Experience

April 2021 – September 2021

Business development intern at PT Surabaya Industrial Estate Rungkut

- Responsible for identifying new business opportunities, seeking out the most appropriate contract towards new project, making business plan throughout new business and building good communication with stakeholders including the project which is going to run
- Handle 2 projects, developing a joint operation for wood pellet factory and assessing the efficiency of solar cells instalment. The solar cells project will be finished this year

March 2021 – April 2021

Supporting services intern at PT Surabaya Industrial Estate Rungkut

- Responsible for making mini research study for the new business and calculating the cost of sales and direct sales which become a component to state the rental rates for badminton sport facility
- Developing pre-feasibility study to identify business opportunity in sport business. Conducting competitive analysis to 6 sport facilities

September 2018 – November 2018

Laboratory Assistant at Production system laboratory

- My role as a laboratory assistant is to give and deliver the material directly to the students. There are some



- materials which is delivered regarding forecasting
- Analyse the performance of the students' understanding the materials by giving works regarding the materials that already conducted previously
- Identify the students' work if the material is already conducted clearly and easy to understand by checking the works and giving grade

Awards and Recognition

- Paper presenter in International Conference On Engineering, Technology and Innovative Researches (2019)
- Student delegate of exchange and internship program at Kasetsart University Thailand (2019)
- Selected student buddy of SUIJI SLP (Six University Initiative Japan Indonesia Service Learning program (2019)
- Finalist of Program Kreativitas Mahasiswa Kewirausahaan by Ministry of Education (2016 – 2017)
- 1st winner of business plan by Universitas Muhammadiyah Sidoarjo (2014)

