# Tery Nadia A

Indonesia



terynadiaasyari@gmail.com



linkedin.com/in/tery-nadia-a-71738a125

## **Summary**

Experienced Area Manager with a demonstrated history of working in the retail and FnB Industry. Strong sales professional skilled in Recruiting, Retail, and Sales Development. Currently, been working as Recruitment Consultant and Associate Assessor.

## **Experience**



## **Senior Recruitment Consultant**

PT. Reeracoen Indonesia

Oct 2021 - Present (2 months +)

- Maintain strong and long term relationships among candidates, both existing candidates in Database System and new candidates.
- Do end to end process, from sourcing, scouting until candidate join to Client's Company.
- Assist clients and candidates for each stage of Hiring Processes.
- Headhunt candidates from various platforms to fulfill Client's needs.
- Give advise to candidates about career progress.
- Negotiate pay and salary rates between Clients and candidates based on Client's Budget nor Candidate's expectation salary.

## Assessor

Daya Dimensi Indonesia

Sep 2020 - Oct 2021 (1 year 2 months)

- Conduct assessment center as interviewer, role player, and report writer
- Ensure Assessment Center service objectives achieved

### **Area Operations Manager**

Kawan Lama Retail

Apr 2018 - Feb 2020 (1 year 11 months)

Responsible for brand F&B (Chatime). These are my activities, including, but not limited to:

- 1. Achieving sales target area & expand potential market
- 2. Manage daily operation activities, end-to-end process: monitoring distribution warehouse, inventory control, training and developing staff, handling customer complaint.
- 3. Giving feedback to management in order to improving business process (under capabilities as Area Manager)

### **Management Trainee**

Kawan Lama Retail

Apr 2017 - Apr 2018 (1 year 1 month)

-Joined a learning program designed to prepare management trainee by giving comprehensive retail and FnB knowledge and soft skills, through intensive in-class training and learning camp.



Other

2015 - 2017 (3 years)

Conducted as tester and scorer on assessment of employee or student in education or selection matters.

## Assistant Psychologist

Unit Pelayanan Psikologi Universitas Airlangga

Dec 2014 - Jan 2016 (1 year 2 months)

These are my activities, including, but not limited to:

- 1. Assisting clients from intake interview, assessment psychology, and report-writing (psychogram) under the supervision of psychologist.
- 2. Create events related to psychology issues & trends to community

## **Education**



Bachelor's degree, Industrial and Organizational Psychology 2012 - 2016

## **Licenses & Certifications**



Issued Jan 2021 - Expires Jul 2021

- **EFSET ENGLISH CERTIFICATE 74/100 (C2 PROFICIENT)** EF Standard English Test (EF SET)
- Interviewing Techniques Project Management Institute
- in Six Sigma Foundations LinkedIn

### Skills

Sales Operations • Operations Management • Recruiting • Marketing • Business Development • Research • Continuous Improvement • Creative Writing • Business Strategy • Sales

### **Honors & Awards**

PPA Scholarship Awardee - Ministry of Research, Technology, and Higher Education
Jul 2014