



Ali Sameer Al-Sabah Seyadi

Address: Villa 1997, Road 3345, East.Riffa #933, Kingdom of Bahrain

Mobile : +(973) – 37101012

E-Mail : aalsabah55@gmail.com

Profile: Sales and Marketing Professional with a proven record of excellence responsible for Business Development, Client/Account Management, Engagement Delivery and Team Management.

Objective

- ❖ My objective is to grow in my field of work by implementing my work experiences to get greater productivity and to align my efforts towards increased financial returns and achieving the organizational goals.

Core Competencies

- ❖ Willing to learn and work hard with strong work ethics
- ❖ Ability to work under pressure
- ❖ Ability to manage and complete multiple tasks and excellent interpersonal and communication skills
- ❖ Creative, innovative and Fast learning capability
- ❖ Computer skills: Ability to handle software applications with ease and competence.
- ❖ Microsoft Word, Outlook, PowerPoint, Excel, Visio, Project. ➤ IFAMS

Qualifications

- ❖ Management and Marketing
- ❖ Ahlia University – 2011
- ❖ High School -Business.
- ❖ East Riffa secondary school– 2011

Personal Information

- ❖ Nationality: Bahraini
- ❖ CPR: 921200820
- ❖ Date of Birth: 08-12-1992
- ❖ Languages: Arabic and English

Experience

A.A Bin-Hindi (2013 – 2016)

❖ Sales Executive – Samsung electronics

Launched my career as a key member on the sales staff from the biggest branches in Bahrain(City Centre). My responsibilities included the following

- ❖ Sales development for key frontline products. ➤ Assuring Quality of the highest standard.
- ❖ Assist and train key members of the team
- ❖ Handhold and train new entrants
- ❖ Elite Customer Service - ECS

❖ Senior Sales Executive – Samsung electronics

Quickly promoted and rewarded for outstanding performance. The increased responsibilities included:{complete it on the next page}

- ❖ Elicit customer requirement and advice on the various products available.

Experience

- ❖ Receiving stock and sorting them. Entering stocks into Inventory Management System.
- ❖ Dealing with complaints and resolved issues for maximum customer satisfaction.
- ❖ Identify and Deal with the damaged stock.
- ❖ Prepare and submit daily/weekly/monthly reports

DC Construction, Maintenance and Cleaning (2016 - 2019)

❖ Customer Service Representative

- ❖ Maintaining the highest levels of quality through the provision of various services to customers.
- ❖ Understand client requirement and coordinate between 15 sites for resource deployment.
- ❖ Document maintenance and Preparing reports for various projects

❖ Development and Marketing team

- ❖ Scope out new projects and ways to expand the business
- ❖ Preparing marketing materials like promotion emails and flyers

Additional Activities

- ❖ Community Service: Kanoo Health Centre – 2009
- ❖ Bahrain is First: Government workshop – 2008
- ❖ Certificate of general English elementary Courses: ACEC – 2008
- ❖ Certificate of The Retail Doctor – Bob Phibbs 2014
- ❖ Certificate of Customer Excellence – BERLITZ – 2014
- ❖ Certificate Of Sales Improvement – BERLITZ – 2014
- ❖ Certificate Of Samsung Experience Consultant (SEC) 2014

Additional Activities

- ❖ Certificate Of Microsoft Office Excel part 2, 2013– Regal Gulf Training Centre – 2015
- ❖ Certificate Of Microsoft Office Excel part 3, 2013– Regal Gulf Training Centre – 2015
- ❖ Certificate Of Microsoft Office Power Point part 1, 2013– Regal Gulf Training Centre – 2015
- ❖ Certificate Of Microsoft Office Power Point part 2, 2013– Regal Gulf Training Centre – 2015
- ❖ Certificate Of The Organizing Committee Of IRON-MAN 70.3 Middle East Championship – 2016
- ❖ Certificate Of Customer Service Excellence – Bin Hindi – 2016
- ❖ Certificate Of Retail Service Excellence – IMPACT Essence Of Learning – 2015
- ❖ Certificate Of Building High Performance Team - IMPACT Essence Of Learning – 2015

References

- ❖ Available on request