

Mohamed Ali

PERSONAL DATA

Full Name: Mohamed Hamed Ali
Date of Birth: 15th of December 1983
Nationality: Egypt
Marital Status: Married
Location: Ain Shams, Cairo, Egypt



CONTACT INFO

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PROFESSIONAL EXPERIENCE

May 2018 to Present (2 months) **demand planning manager at welcome hyper market**
Cairo, Egypt.

Industry: , , . Company Size: More than 1000 employees

Nov 2017 to Present (8 months) **Logistics manager (demand planning) at Raneen**
Cairo, Egypt.

Industry: Retail. Company Size: More than 1000 employees

Responsible for both demand management and inventory planning.

Responsible for end-to-end planning of inventory from purchase demand till purchasing and transferring products to the warehouses and branches.

Facilitate meetings with sales teams to valid forecasts over and above core business.

Facilitate meetings with finance teams to validate and develop cash flow yearly, quarterly and monthly.

Constant interaction with sales and assessment of demand requirements.

Reflect changes in SKU level forecasts.

Develop systems and procedures required to meet service and inventory turn objectives.

Monitor the flow slow-moving items and nearly expired ones.

Coordinate policies and procedures regarding procurement processes.

Implementation of Procurement best practices.

Ensure accurate inventory balance (To avoid out of stock case).

Build & enhance supplier lists to develop the procurement process.

May 2015 to Dec 2017 (2 years and 7 months)	<p>- Logistics manager (demand plane) at al-rayah market Egypt.</p> <p>Industry: Retail. Company Size: More than 1000 employees</p> <p>Managing Logistics Departments for all company branches and main Distribution Center to guarantee improving Availability and company Turns achieving the follows:</p> <ul style="list-style-type: none"> Improve overall company turn over by 50 % (From 8 to 16 Turns) Reduce Company Stock Days (DIO) by 35 % (From 36 to 24 Days) Improve overall company availability (Promo, DC, KVI, Direct Sup & Home Delivery top 200) Activate Automatic request between branches and main DC Participate in setting new company strategy Create all procedures for outside Cairo new openings (5 Stores) (Zagazig, Aswan, El-Menia, Desouk & Senbellaween) Participate in Duplicating overall company sales Assist in adapting company profit during 2016 inflation by highlighting the affected dep. And the reduction of sold quantity Increase no. of centralized suppliers Create Full Reporting System To Control: - DC Performance - Dep. Purchases
Nov 2011 to May 2015 (3 years and 6 months)	<p>- Planning specialist at ragab sons Cairo, Egypt.</p> <p>Industry: Retail. Company Size: More than 1000 employees</p> <ul style="list-style-type: none"> o Managing the supply and demand to achieve maximum balance o Working on Inventory Turnovers rates o Responsible for Achieving Maximum availability with minimum Inventory level o Responsible for achieving Suppliers Targets
Jul 2011 to Nov 2011 (4 months)	<p>- Operation Assorting at ragab sons Cairo, Egypt.</p> <p>Industry: Retail. Company Size: More than 1000 employees</p> <ul style="list-style-type: none"> Managing the supply and demand to achieve maximum balance Working on Inventory Turnovers rates Responsible for Achieving Maximum availability with minimum Inventory level Responsible for achieving Supplier's Targets Operation Assorting
Jan 2011 to Jul 2011 (6 months)	<p>FMC Supervisor at ragab sons Cairo, Egypt.</p> <p>Industry: Retail. Company Size: More than 1000 employees</p>
Oct 2010 to Jun 2011 (8 months)	<p>- Official Data Entry at ragab sons Cairo, Egypt.</p> <p>Industry: Retail. Company Size: More than 1000 employees</p>

EDUCATION

- 2002 - 2005 **bachelor in law**
Ain Shams University, Egypt.
Overall Grade: Good
- 2000 **Thanaweya Amma**
helioplice, Egypt.
Overall Grade: Very Good

ACHIEVEMENTS

I have achievements as - Logistics manager at alrayah markey (2014 - present) I have achievements as - Planning specialist at ragab sons (2010 - 2015) I have achievements as - Operation Assorting at ragab sons (2011 - 2014) I have achievements as FMC Supervisor at ragab sons (2011 - 2011) I have achievements as - Official Data Entry at ragab sons (2010 - 2011) I have achievements as - best employ at ragab sons (2010 - 2011).

CERTIFICATES AND TRAININGS

Feb 2013 **Warehouse management** at ragab sons
Aug 2012 **Time Management at Ragab Sons** at Ragab Sons
Mar 2011 **perfect employ**

LANGUAGES

- Arabic: Fluent.
- English: Advanced.

TOOLS AND TECHNOLOGIES

- Advanced in erp, microsoft dynamics ax, Microsoft Excel, ICDL, Windows Server 2008 and Microsoft Office.

AREAS OF EXPERTISE

- Advanced in inventory managment, planning and logistic.
- Intermediate in fmc and data entry.