

MUHAMMAD UZAIR

Business Developer

PROFILE

Seeking a challenging, performance based rewarding position in a reputed and progressive organization that give me scope to apply my knowledge and skills and be a member of a team that dynamically works toward success and growth for the organization.

CONTACT

Email

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+923123790080

SKILLS

Enthusiasm to learn New Concepts/Practices



Strong Communication and Interpersonal Skill.



Good learner, Self-motivated with Positive Attitude.



Business-to-customer expertise.



Better Planning and Coordination along with Team Management.



Problem solving



EDUCATION

Matriculation, Junagadh Ghanchi Academy, Malir, Karachi

Mar 2016 - Aug 2018

Intermediate, Aisha Bawany Govt. College, Karachi

Sep 2018 - Nov 2020

Bachelors, Fedral Urdu University of Arts Science and Technology, Gulshan, Karachi

Mar 2021 - Aug 2025

EXPERIENCE

Data Operator, World Data Solution, Karachi

Aug 2019 - Jan 2020

Customer Service Representative, Royal Taste (Restaurant), Malir, Karachi

Feb 2021 - Nov 2021

- Clarified customer issues and determined root cause of problems to resolve product or service complaints.
- Maintained customer satisfaction with forward-thinking strategies focused on addressing customer needs and resolving concerns.

Business Development Associate, 82 Solutions, Karachi

Feb 2022

- Planned marketing initiatives and leveraged referral networks to promote business development.
- Boosted revenue by bringing in and cementing relationships with new clients and optimizing servicing of existing customer accounts.
- Communicated with local organizations to build networks and develop leads.
- Used Salesforce to handle current portfolio and prospective leads.

COURSES

Certificate of Information Technology, Global Computer Institute

Jul 2018 - Nov 2018

English Language, Domino Learning Centre

Dec 2018 - Mar 2020