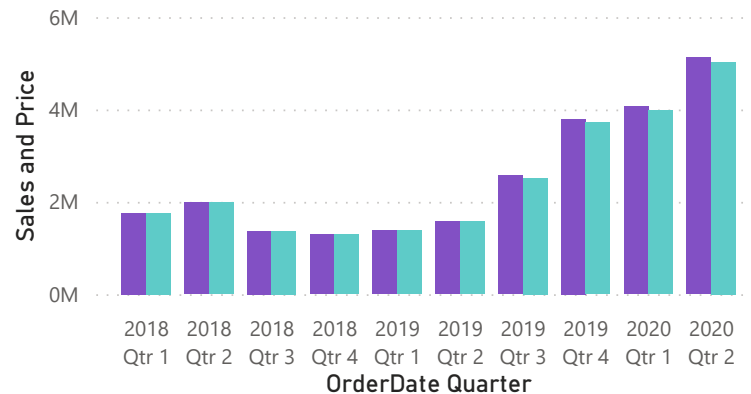


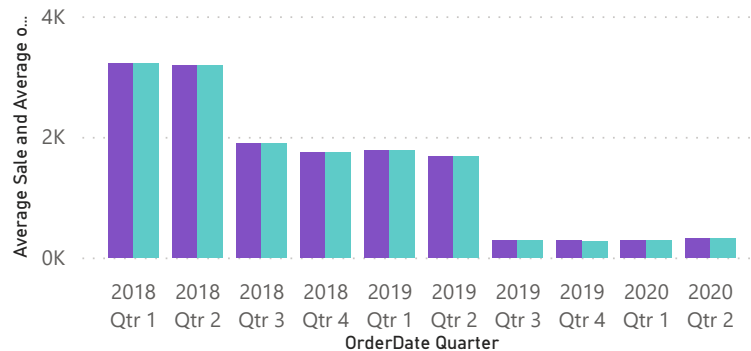
← Sales and Price by Year and Quarter

● Sales ● Price



Average Sale and Average of Price by Year and Quarter

● Average Sale ● Average of Price



2018
Year
Sales Total

64,04,933.58

2019
Year
Sales Total

93,24,203.79

2020
Year
Sales Total

91,85,449.45

2018
Year
Average Sale

2,435.34

2019
Year
Average Sale

389.56

2020
Year
Average Sale

311.57

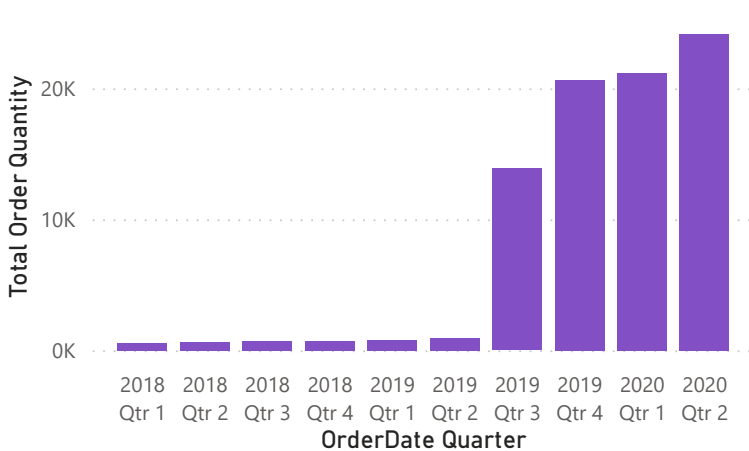
Sales Total by Country



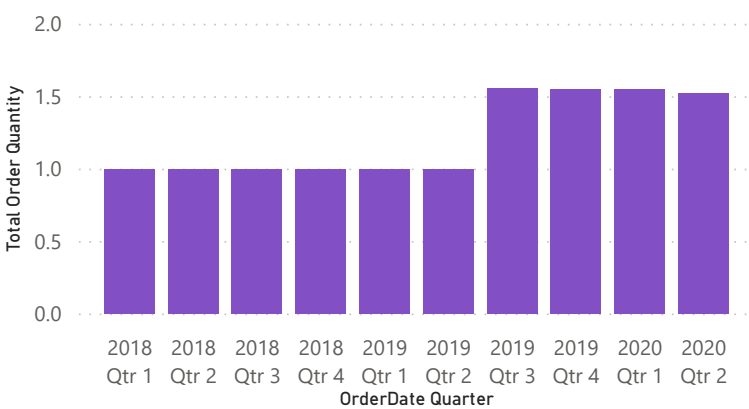
Year	China	Finland	France	Germany	Spain	Taiwan	United Kingdom	United States	Total
2018	1,23,728.61	2,51,627.88	3,23,078.34	3,26,659.02	1,86,483.44	1,39,770.83	7,78,260.83	42,75,324.63	64,04,933.58
2019	1,55,289.16	3,64,551.39	4,77,017.38	4,13,420.66	2,77,067.66	1,97,814.62	11,00,711.11	63,38,331.81	93,24,203.79
2020	1,64,353.60	3,51,249.14	4,67,022.33	3,66,492.66	2,85,709.74	2,02,663.28	11,27,235.35	62,20,723.35	91,85,449.45
Total	4,43,371.38	9,67,428.40	12,67,118.05	11,06,572.34	7,49,260.84	5,40,248.73	30,06,207.29	1,68,34,379.79	2,44,04,766.82

Year	All-Purpose Bike Stand	AWC Logo Cap	Bike Wash - Dissolver	Classic Vest, L	Classic Vest, M	Classic Vest, S	Fender Set - Mountain	Half-Finger Gloves, L	Half-Finger Gloves, M	Half-Finger Gloves, S
2018										
2019		18,762.00	15,187.86	6,018.15	4,254.50	4,508.50	4,191.00	38,201.24	7,653.13	8,971.83
2020		18,444.00	20,694.21	7,544.55	7,302.50	7,048.50	5,778.50	48,839.56	12,127.27	12,645.33
Total		37,206.00	35,882.07	13,562.70	11,557.00	11,557.00	9,969.50	87,040.80	19,780.40	21,617.16

Total Order Quantity by Year and Quarter



Total Order Quantity by Year and Quarter



2018
Year

2630
Total Order Quantity

2019
Year

36230
Total Order Quantity

2020
Year

45314
Total Order Quantity

2018
Year

2630
Average Order Quantity

2019
Year

36230
Average Order Quantity

2020
Year

45314
Average Order Quantity

OrderQuantity by Country

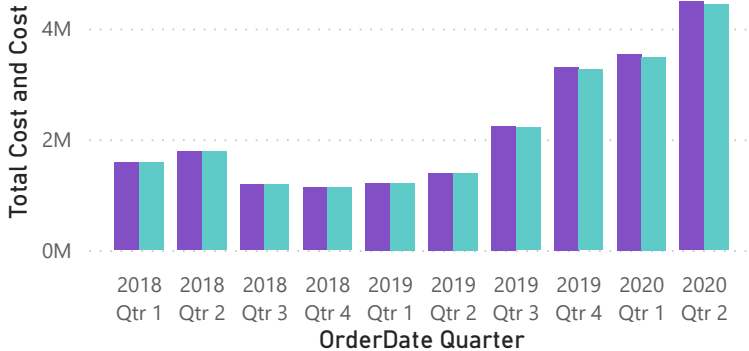


Year	China	Finland	France	Germany	Spain	Taiwan	United Kingdom	United States	Total
2018	48	102	135	128	75	57	319	1766	2630
2019	670	1264	1767	1624	1056	722	4299	24828	36230
2020	900	1624	2323	2027	1319	907	5450	30764	45314
Total	1618	2990	4225	3779	2450	1686	10068	57358	84174

Year	All-Purpose Bike Stand	AWC Logo Cap	Bike Wash - Dissolver	Classic Vest, L	Classic Vest, M	Classic Vest, S	Fender Set - Mountain	Half-Finger Gloves, L	Half-Finger Gloves, M	Half-Finger Gloves, S
2018										
2019		118	1757	757	67	71	66	1738	325	381
2020		116	2394	949	115	111	91	2222	515	537
Total		234	4151	1706	182	182	157	3960	840	918

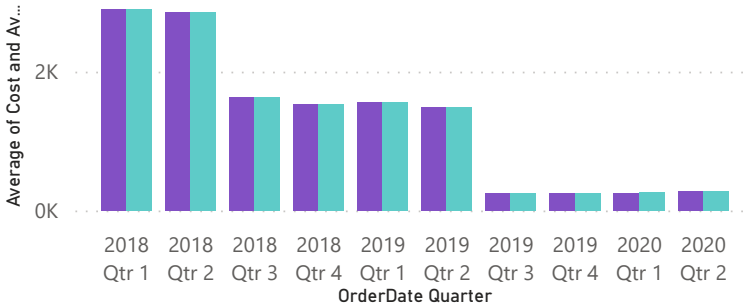
Total Cost and Cost by Year and Quarter

Total Cost Cost



Average of Cost and Average of Total Cost by Year and Quarter

Average of Cost Average of Total Cost



2018
Year
Total Cost

56,85,825.16

2019
Year
Total Cost

81,59,285.54

2020
Year
Total Cost

80,33,381.71

2018
Year
Average of Tot...

2,161.91

2019
Year
Average of Tot...

340.89

2020
Year
Average of Tot...

272.49

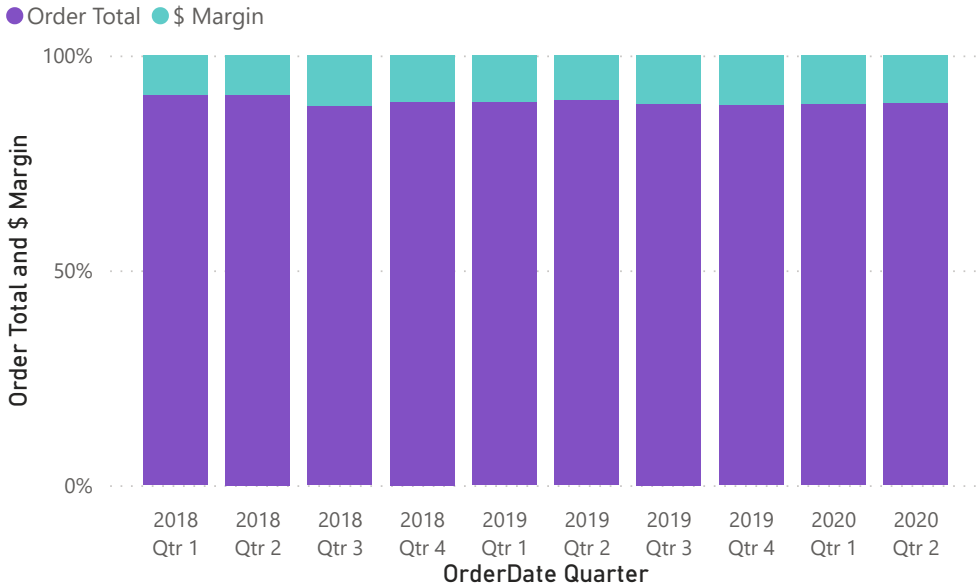
Total Cost by Country



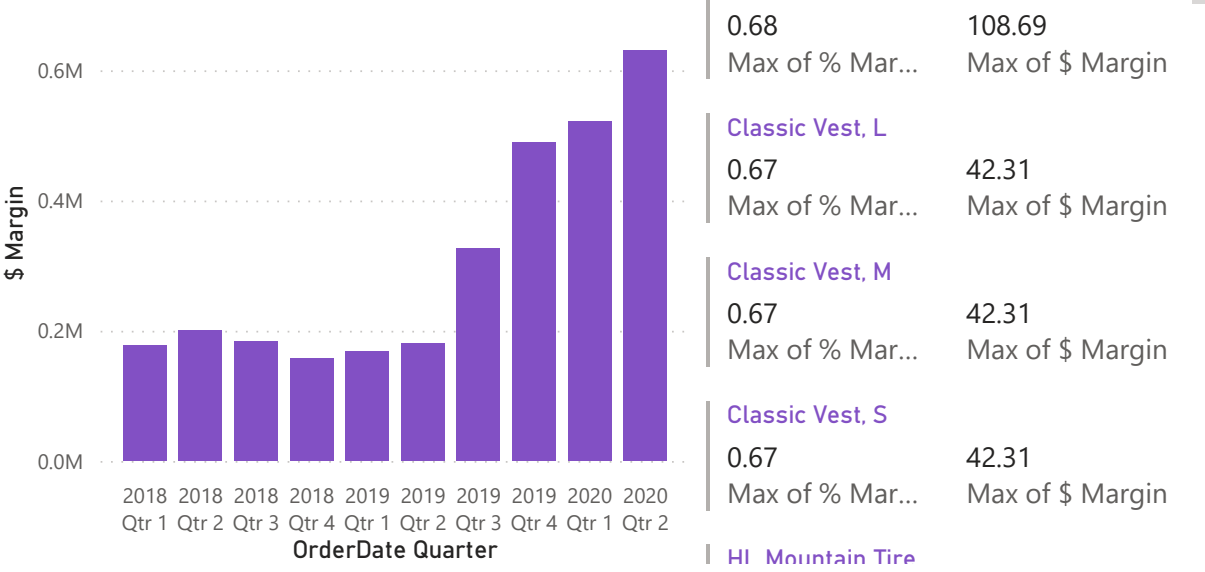
Year	China	Finland	France	Germany	Spain	Taiwan	United Kingdom	United States	Total
2018	1,09,612.33	2,23,502.94	2,86,185.77	2,91,125.16	1,66,480.55	1,24,162.78	6,89,658.26	37,95,097.37	56,85,825.16
2019	1,35,316.78	3,20,393.99	4,19,652.98	3,61,315.17	2,43,035.82	1,72,399.92	9,63,319.85	55,43,851.03	81,59,285.54
2020	1,43,195.02	3,08,202.34	4,07,203.02	3,20,522.72	2,50,379.96	1,77,201.69	9,87,750.07	54,38,926.89	80,33,381.71
Total	3,88,124.13	8,52,099.27	11,13,041.77	9,72,963.05	6,59,896.33	4,73,764.39	26,40,728.18	1,47,77,875.29	2,18,77,081.90

Year	Mountain-200 Black, 38	Mountain-200 Black, 42	Mountain-200 Black, 46	Mountain-200 Silver, 38	Mountain-200 Silver, 42	Mountain-200 Silver, 46	Mountain-400-W Silver, 38	Mountain-400-W Silver, 42
2018	92,883.00	1,44,897.48	1,44,897.48	1,18,890.24	1,18,890.24	92,883.00		
2019	4,97,852.88	5,16,429.48	5,59,155.66	5,08,998.84	4,79,276.28	5,14,571.82	40,038.51	33,711.11
2020	4,66,272.66	4,56,984.36	4,21,688.82	4,60,699.68	4,17,973.50	4,53,269.04	62,516.27	54,781.11
Total	10,57,008.54	11,18,311.32	11,25,741.96	10,88,588.76	10,16,140.02	10,60,723.86	1,02,554.78	88,502.22

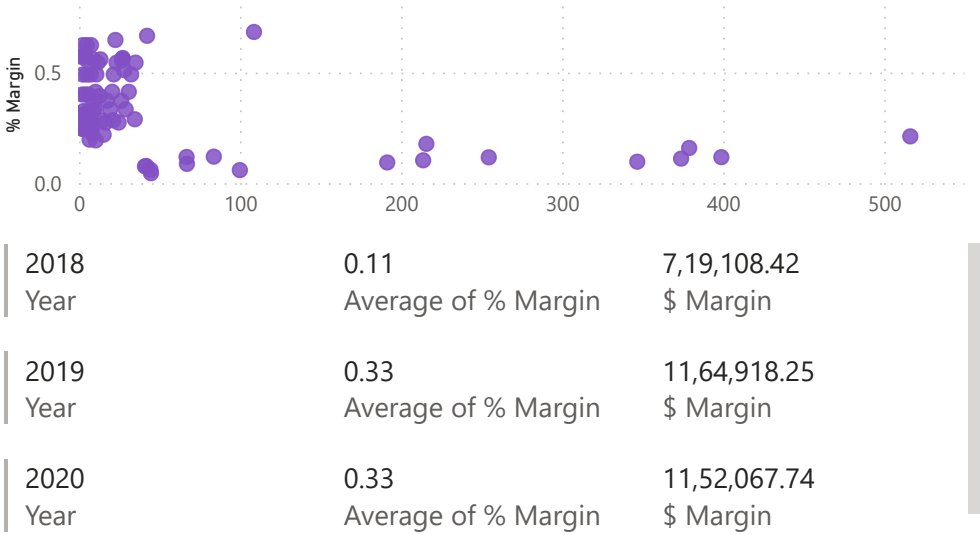
Order Total and \$ Margin by Year and Quarter



\$ Margin by Year and Quarter



\$ Margin and % Margin



Standard deviation of \$ Margin by Year and Quarter

