Muhammad Waqar

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💼 PROFESSIONAL EXPERIENCE

Junior Developer Intern, Codesoft 🔗   07/2024 – present
- Spearheaded the development of internal tools and applications, improving team efficiency by 30%.
- Utilized Node.js and Express.js to streamline coding, testing, and debugging processes, reducing development time by 20%.

Web Development Intern, Dawoodtech NextGen 🔗   04/2024 – 07/2024
- Developed and maintained custom websites for clients, achieving a 15% increase in client satisfaction through responsive design and functionality.
- Implemented client requirements and provided ongoing support, leading to a 20% increase in repeat business.

🎓 EDUCATION

Bachelor of Science in Computer Science,   08/2020 – 07/2024
Comsat insitute of information and technology 🔗
- Received HEC Need-Based Scholarship for financial support throughout the program

🧠 CORE SKILLS

Technical Skills
- **Data Management Tools**: MS Excel, Google Sheets, SQL, CRM Software
- **Sales Analytics**: Sales Forecasting, Trend Analysis, Customer Data Management
- **Business Intelligence**: Power BI, Tableau, Data Visualization
- **Customer Relationship Management (CRM)**: Salesforce, HubSpot
- **Database Management**: MySQL, MongoDB
- **Sales Strategies**: Client Acquisition, Lead Management, Retention Strategies
- **Communication Skills**: Excellent in client negotiations, customer service, and presentations

📁 RESEARCH & PROJECTS

CUI Freelancing Platform(FYP) 🔗   02/2023 – 05/2023
- Conducted research on user needs and market trends to develop a freelancing platform tailored for a university community of 500+ users.
- Designed and implemented the platform, enabling project bidding, secure payments, and user reviews
- Gained insights into responsive UI design, secure authentication, and payment integration

Live Weather App 🔗   02/2024 – 05/2024
- Researched real-time data collection methods and user preferences to create a live weather app for a regional user base of over 5,000
- Enhanced user engagement by 20% through accurate and timely weather updates.
- Developed skills in real-time data processing and data visualization

Hospital Management System 🔗   07/2023 – 11/2023
- Undertook research on hospital management needs to design a comprehensive system for a mid-sized hospital with 100+ users.
- Implemented features for patient records, appointment scheduling, billing, and inventory management
- Acquired experience in large-scale application management and secure payment processing

StudentGig Portal 🔗
- Designed a portal that connects students with gig opportunities, seeing an engagement increase of 15% within the first month