

MAJD SALMAN

AI Data Transformation Consultant
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Professional Summary

AI-driven Data Transformation Consultant with 12+ years of experience in banking technology, data analytics, BI reporting, automation, API integrations, and digital transformation. Skilled in Power BI, Python, SQL, and data modeling, with a proven ability to convert legacy banking operations into data-centric, AI-enabled ecosystems.

Core Competencies

- AI & Data Transformation
- Power BI and BI Dashboards
- Data Modeling and ETL
- Banking Technology Modernization
- API Integration and Microservices
- Cloud Architecture
- Cybersecurity Governance (ISO 27001)
- SDLC and DevOps
- Risk Management
- Digital Channels Delivery

Technical Skills

- Python, SQL, Power BI, Machine Learning
- REST APIs, Postman, Git, JIRA
- VMware, Hyper-V, Linux, Windows Server
- SIEM, Identity & Access Management
- Flutter, JavaScript, Virtualization

Professional Experience

AI Data Transformation Consultant & Digital Technology Leader

Industrial Bank – Ministry of Finance, Syria (2013–2024)

- Developed enterprise Power BI dashboards for executive reporting and risk insights.
- Built analytics data models and ETL pipelines improving reporting accuracy by 45%.
- Implemented automated AI-assisted data workflows and anomaly detection models.
- Led modernization of digital banking channels including mobile and internet banking.
- Directed RTGS national implementation with the Central Bank.
- Implemented API-driven microservices improving system scalability and reliability.
- Delivered national Asset Reservation & Freeze System for government entities.
- Achieved zero cybersecurity breaches since 2019 across production and DR sites.
- Deployed ISO 27001 ISMS and ISO 22301-aligned DR/BCP with RTO < 4 hours.
- Designed SDDC infrastructure reducing operational cost by 60% over five years.
- Managed infrastructure, DevOps, cybersecurity, and application support teams.

- Reported digital transformation KPIs and compliance updates to the Board.

Education

MBA — E-Business Administration (2024)

B.Sc. — Computer and Automatic Control Engineering, Tishreen University (2012)

Certifications

- CISA — Certified Information Systems Auditor (In Progress, expected Q1 2026)
- Professional Certification — Industrial Bank (2025): RTGS, Core Banking, SDLC, ISO 27001/31000, DR/BCP

Languages

Arabic — Native

English — Professional Working Proficiency