

# Mujgan Aghazada

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## EDUCATION

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<b>Purdue University</b> Bachelor of Science in Industrial Engineering   Applications in Data Science	West Lafayette, IN <b>Expected Dec 2025</b>
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**Coursework:** Product Lifecycle Management, Technology Strategy, Database Systems, Data Structures, Database Systems  
**Involvement:** Society of Sales Engineers (President), Society of Women Engineers (Member), The Data Mine (Member)

## EXPERIENCE

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<b>UiPath</b> <i>Sales Operations Analyst Intern</i>	New York, NY Jun 2025 – Aug 2025
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- Scoped automation use cases with 15+ GTM stakeholders by conducting discovery calls, and authored solution designs detailing requirements and workflows to guide development of 3 AI agents
- Designed an internal AI agent to deliver monthly competitor insights for Account Executives & reduce manual efforts
- Delivered technical presentations on automation agents to GTM teams, supporting internal sales enablement
- Created framework to consolidate 1,200+ Salesforce fields using Python and SOQL, enabling scalable CRM governance
- Served as go-to resource on Salesforce questions, pulled 4+ ad-hoc reports for leaders to support decision-making

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<b>Cummins Inc.</b> <i>Strategy Analytics Intern</i>	Brooklyn, NY May 2024 – Aug 2024
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- Built SQL-based profitability Power BI dashboard for Sales & Strategy leadership to monitor financial KPIs
- Uncovered \$1M+ in billing discrepancies using dashboard, presented findings during demo to senior leadership
- Developed SQL stored procedures using log data to correct technician repair times, fixing billing inaccuracies by 15% and mitigating lost revenue
- Automated migration of 1M+ records from third-party software into Oracle data warehouse via Python & REST APIs

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<b>Amazon Robotics</b> <i>Systems Engineering Co-op</i>	Bellevue, WA Jan 2024 – May 2024
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- Redesigned internal ticketing tool using data and feedback from 4 departments to enable faster resolution time
- Coordinated rollout through live trainings for 15+ users and created documentation to support adoption
- Recognized by 3 teams for embodying 'Customer Obsession', 'Earning Trust', and 'Learn and Be Curious' principles

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<b>Cummins Inc.</b> <i>Quality Engineering Intern</i>	North Charleston, SC Jun 2023 – Aug 2023
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- Developed internal escalation process in Visio, saving Quality team ~15 hours/month
- Validated Power BI data across 6+ product lines, improving accuracy by 20%

## LEADERSHIP AND INVOLVEMENT

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<b>Purdue University   Salesforce Consulting Intern</b>	Feb 2025 – Present
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- Resolved 15+ Salesforce stakeholder issues/week, delivering 100% resolution and driving CRM adoption
- Built 5+ dashboards and migrated 10,000+ records per sprint, supporting analytics and planning needs
- Authored 3 technical documents including a data validation playbook used by Data Science team during migration

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<b>Society of Sales Engineers   President</b>	Nov 2024 – Current
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- Rebuilt leadership team and recruited 30+ new members through targeted outreach
- Designed SaaS-focused case competitions to strengthen discovery and presentation skills, members secured internships at firms including Nutanix, UiPath, and Trane Technologies
- Partnering with sponsors and alumni to organize industry panels and speaker events

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<b>Caterpillar Inc. (Purdue Data Mine)   Data Science Researcher</b>	Aug 2024 – May 2025
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- Designed an LLM-powered dashboard to reduce time spent by 40% manually analyzing 2PB+ of telematic sensor data
- Co-led team of 6 in building full-stack solution (React.js UI, GH5-to-CSV conversion, data visualizations)

## SKILLS AND CERTIFICATIONS

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- **Languages:** SQL, Python, R, DAX
  - **Platforms & Tools:** Salesforce, Clay, Power BI, Tableau, Salesforce, ETL, REST APIs, Excel
  - **Certifications:** Workato Enterprise Automation, AWS Certified Cloud Practitioner (Expected Dec 2025)
  - **Interests:** Public Speaking, SaaS, Pickleball, Film Photography, Cooking, Traveling