# PROPERTY MANAGEMENT APPLICATION USING SALESFORCE

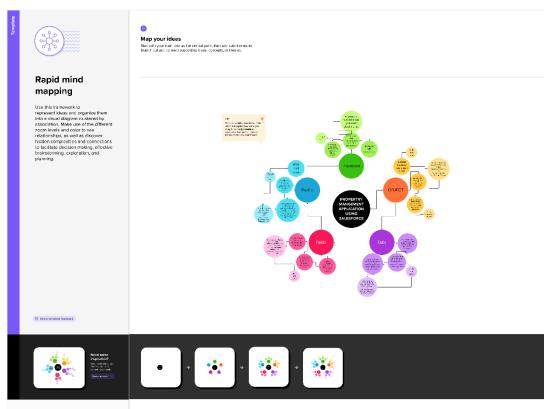
#### 1 INTRODUCTION

#### 1.10verview

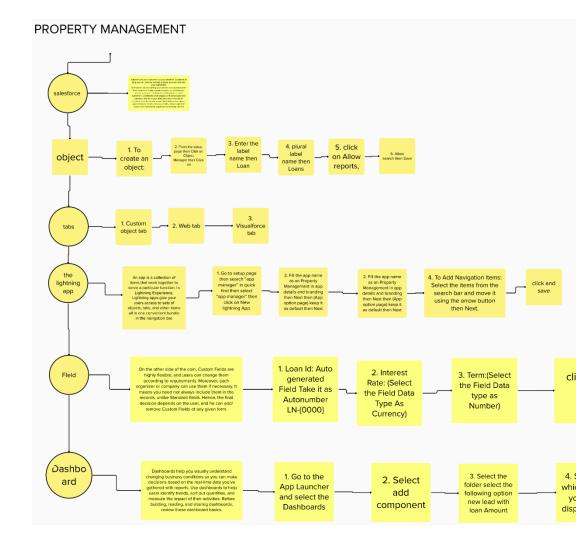
Develop an App for the Property Management where Buyer can order his Requirements and get the Appropriate Details of the Property. According to his interest just provide him with some discounts upto what extent he can get the discount. Also Track Whether he is Interested in taking the loan available for so just calculate how much loan Amount user can get it. Provide the Security for two different profiles like for marketing and sales team. Then Finally Create the reports and dashboard so there will be clear view just get the reports on the count of loan passed getting the property purchased close the deal

## 2 Problem Definition & Design Thinking

# .1 Empathy Map



.2 Ideation & Brainstorming Map



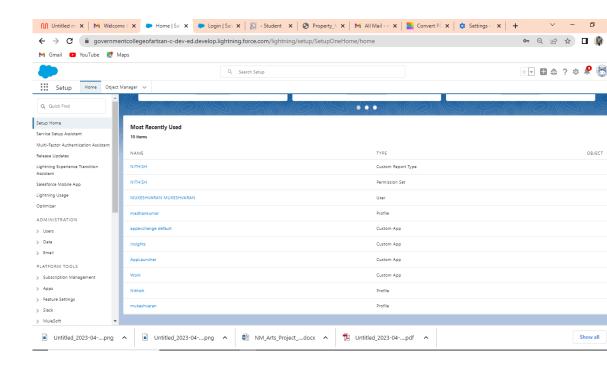
### 3 RESULT

### .3 Data Model:

| obj1  Field label  NITHISH  CUSTOM REPORT TYPE  MADHANKUMAR  PROFILE  Obj2  Field label  APPLAUNCHER  NITHISH  CUSTOM APP  NITHISH  PERMISSIONSET | Object name | Fields in the Object |                    |
|---|-------------|----------------------|--------------------|
| NITHISH CUSTOM REPORT TYPE MADHANKUMAR PROFILE  Obj2  Field label Data type APPLAUNCHER CUSTOM APP  | obj1        |                      |                    |
| obj2  Field label Data type  APPLAUNCHER CUSTOM APP   |             | Field label          | Data type          |
| obj2  Field label Data type  APPLAUNCHER CUSTOM APP   |             | NITHISH              | CUSTOM REPORT TYPE |
| Field label Data type  APPLAUNCHER CUSTOM APP   |             | MADHANKUMAR          | PROFILE            |
| APPLAUNCHER CUSTOM APP  | obj2        |                      |                    |
| 1 11  |             | Field label          | Data type          |
| NITHISH PERMISSIONSET   |             | APPLAUNCHER          | CUSTOM APP         |
|   |             | NITHISH              | PERMISSIONSET      |

# .4 Activity & Screenshot

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### 4 Trailhead Profile Public URL

Team Lead -

https://trailblazer.me/id/mmukeshvaranhttps://trailblazer.me/id/hgahlot3 Team

Member 1 -

https://trailblazer.me/id/mmukeshvaran

Team Member 2 -

https://trailblazer.m

e/id/mmukeshvaran

Team Member 3 -

https://trailblazer.me/id/mmukeshvaran

### 5. ADVANTAGES & DISADVANTAGE

### <u>ADVANTAGE</u>

*Time and energy for you:* Do you have a full-time job and want to use the rental property as a source of passive income, or do you want to be heavily involved in the management of the property? Managers can handle every aspect of managing a rental property. They will give you more time for yourself and no direct responsibility for tenant responsibility. This will give you the peace mind of knowing that your property is well taken care of.

### DIS**ADVANTAGE**

Loss of control: If you are the kind of property owner who wants to have total control over every aspect of your business, hiring a property manager is certainly not the best call for you. When you hire someone else to run your rental business, you're giving up a lot of control over how things get done. A property management company will hire its own employees, screen and approve tenants without your input, and may even make superficial changes to the property in the course of conducting maintenance or upgrades\_

#### 6. APPLICATION

A software application for the operations of hospitality accommodations and commercial residential rental properties. PMS is also used in manufacturing industries, local government and manufacturing.

### 7.CONCULSION

This software is offered as is, without warranty or promise of support of any kind either expressed or implied. Under no circumstance will the National Academy of Sciences or the Transportation Research Board (collectively "TRB") be liable for any loss or damage caused by the installation or operation of this product. TRB makes no representation or warranty of any kind, expressed or implied, in fact or in law, including without limitation, the warranty of merchantability or the warranty of fitness for a particular purpose, and shall not in any case be liable for any consequential or special damages.

National Academies of Sciences, Engineering, and Medicine. 2014. Strategies to Optimize Real Property Acquisition, Relocation Assistance, and Property Management Practices. Washington, DC: The National Academies Press.

#### 8.FUTURESCOPE

Property management deals with the management of personal, commercial or industrial real estate. The growing population, overall economic growth of the country, rising income levels and increased foreign investment has led to a heightened need for improved infrastructure across urban, semi-urban and rural India. The real estate industry in India is slated to be a 180 billion USD.

