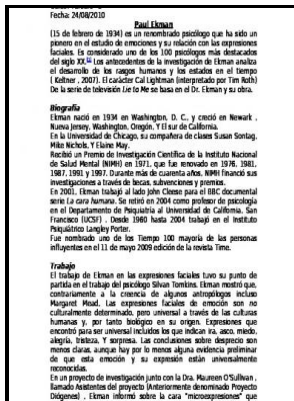


# Telling lies - clues to deceit in the marketplace, politics, and marriage

W.W. Norton - TELLING LIES CLUES TO DECEIT IN THE MARKETPLACE POLITICS AND MARRIAGE THIRD EDITION PAUL EKMAN



Description: -

Short stories, American.

Deception.

Lie detectors and detection.

Truthfulness and falsehood. Telling lies - clues to deceit in the marketplace, politics, and marriage

- Telling lies - clues to deceit in the marketplace, politics, and marriage

Notes: Includes bibliographical references (p. [341]-350) and index.

This edition was published in 1991



Filesize: 11.105 MB

Tags: #Telling #Lies: #Clues #to #Deceit #in #the #Marketplace, #Politics, #and #Marriage, #Third #Edition #by #Paul #Ekman

## Lie detection across cultures

His voice is authoritative, therapeutic, only slightly weakened by age.

## The Ultimate Social Engineering Reading List : realsocialengineering

To view it, There are two things I can't tolerate: 1. Our expectations tend to be confirmed - even when we are wrong. Two-hundred and eighty seven college students completed scales assessing six personality variables honesty, kindness, assertiveness, approval motivation, self-monitoring, and Machiavellianism and rated 16 scenarios involving lies told for four different motives altruistic, conflict avoidance, social acceptance, and self-gain lies.

## The Expression of the Emotions in Man and Animals

Also, we offer our operationalization of microexpressions using expression duration as a start, not end, for discussions, argument, disagreement, and research on these issues.

## Telling Lies: Clues to Deceit in the Marketplace, Politics, and Marriage, Third Edition by Paul Ekman

To understand what the behavior means, you still have to interpret the emotion. The interview has two basic methods whereby the subject can be assessed.

## Frontiers

In the current chapter, we provide readers with a concise understanding of truthfulness, deception, and related concepts. Once again this book is a bit of a slog because the author's writing is pedantic and doesn't say a lot.

## **Interpersonal Deception**

Unfortunately the text is overly targeted at an American audience, with a bit too much reference to polygraphs rarely used outside of the USA , and a heavy bias towards American cases in the application chapter, leaving international readers at a bit of a loss.

## Related Books

- [Readings in cognitive psychology](#)
- [BMA guide to alcohol and accidents](#)
- [Bail out over the Balkans - escape through Nazi-occupied Yugoslavia](#)
- [Bottom Reverberation in the North Atlantic.](#)
- [Euro-dollar market - an interpretation](#)