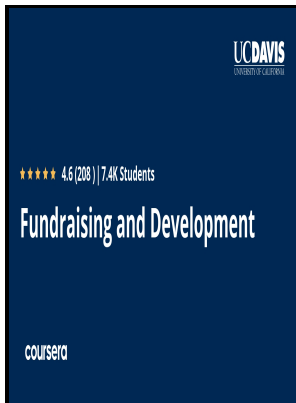


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He then became assistant vice president for development and chief advancement officer for the College of Arts and Sciences, and, most recently, assistant vice president for development and executive director of principal gifts.

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Practical implications for the design of fundraising campaigns and strategies. Weerts, Associate Professor of Higher Education and Faculty

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Frances Huehls is Associate Librarian for the Joseph and Matthew Payton Philanthropic Studies Library at Indiana University-Purdue University Indianapolis and Associate Professor of Philanthropic Studies at the Indiana University Lilly Family School of Philanthropy. The University comprises graduate programs divided into four cohesive schools focused on specific disciplines and career and professional outcomes: · School of Organizational Leadership and Transformation OLT · School of Mind-Body Medicine · School of Clinical Psychology · School of Psychology and Interdisciplinary Inquiry Our global community of scholars and practitioners is dedicated to advancing human potential to create a humane and sustainable world. He also serves or has served on numerous industry-related boards.

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