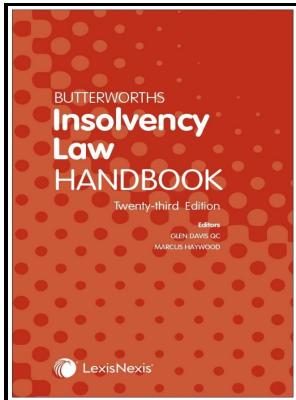


# Credit and collection handbook

**Prentice Hall - Literature Review: Credit and Collection Handbook by Michael Dennis (2000)**



Description: -

- Collecting of accounts.

Credit -- Management.Credit and collection handbook

-Credit and collection handbook

Notes: Includes index.

This edition was published in 2000



Filesize: 25.67 MB

Tags: #THE #SIX #STAGES #OF #CREDIT #AND #COLLECTIONS

## Manuals and Guides

**Application Evaluation** Your evaluation of any credit application will depend upon a number of factors. Does your evaluation consider credit history? Statements To keep customers advised of their account balances, monthly statements should be submitted to all open accounts. Even more important, the customer owing you a large balance may be reluctant to do more business with you until the account is cleared.

## Debt Collection Fact Sheet

While the guide covers federal fair lending laws and regulations, it does not address all federal consumer protection laws or any state laws, and should be used in conjunction with other supervisory guidance.

## Extension of Credit and Collection Procedures

The primary advantage that collection agencies offer is their superior knowledge of persuasive collection techniques.

## A Written Credit Policy Can Lead To Debt Collection Success

The collection agency's fee is usually based upon a percentage of each account collected. Those wallet-size credit cards are accepted all over the world in millions of stores for many millions of products and services.

## >Credit and Collection Policies and Procedures Methods

**Problems of Identification** Do you determine your average collection period on a regular basis? Accuracy prevents those delays that occur when the customer disputes the invoice and returns it for correction, triggering a chain of events that is time-consuming and often costly.

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## Related Books

- [Mawqif al-Islām min al-sīr wa-al-khurāfah](#)
- [Strassenverkehrsrecht](#)
- [Creación joven en España - Espacio SGAE Audiovisual, octubre 1994.](#)
- [Design of earthquake-resistant buildings](#)
- [Solitons and condensed matter physics - proceedings of the Symposium on Nonlinear \(Soliton\) Structur](#)