

Fundamentals of selling - by R. G. Walters.

South-western Pub. Co. - Fundamentals of selling; meeting consumer demand : Wingate, John Williams, 1899

Description: -

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Fiction - General

Fiction

Fiction-Short Stories (single author)

Fiction-Historical - General

Fiction / Adventure

Short Stories (single author)

Historical - General

Action & Adventure

East Asia -- Foreign relations -- United States.

United States -- Foreign relations -- East Asia.

Eastern question (Far East)

Fiction - Romance

Romance - General

Military Policy

21st century

United States

Ballistic missile defenses

Peace/World Order Studies

National Security

Security Studies

U.S. Foreign Policy

Political Freedom & Security - International Secur

International Relations - General

Government - U.S. Government

USA

Politics/International Relations

Politics / Current Events

World politics

Missiles

Military Science

Technology

Nuclear weapons

International relations

Defence strategy, planning & research

Central government policies

Arms negotiation & control

Reference

Bibliographies & Indexes

Installations (Art) -- Ireland.

Video art -- Ireland.

Photography, Artistic -- Ireland.

Doherty, Willie.

Local government -- New York (State)

Finance -- New York (State)

Mastāni, 18th century -- Fiction.

Criticism-- Great Britain -- Bibliography.

Communism and literature -- Great Britain -- Bibliography.

Right and left (Political science) in literature -- Bibliography.

Politics and literature -- Great Britain -- History -- 20th century -- Bibliography.

English literature -- 20th century -- Bibliography.

Georgia -- Biography

Georgia -- History -- Sources



Tags: #1937 #FUNDAMENTALS #OF
#SALESMANSHIP #by #R.G. Walters
#Hardcover #Second #Ed #NEAT!!

**Fundamentals of selling, by R. G.
Walters by Walters, R. G.**

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Spine may show signs of wear. The dust
jacket for hard covers may not be
included.

**Fundamentals of selling; meeting
consumer demand : Wingate, John
Williams, 1899**

A book that has been read but is in good
condition. Walters Product Group: Book
Publisher: South-Western IsTextBook: No
Publication Year: 1953 ISBN: Does not
apply. The majority of pages are
undamaged with minimal creasing or
tearing, minimal pencil underlining of text,
no highlighting of text, no writing in
margins.

Indians of North America -- Georgia
Arithmetic -- Study and teaching (Elementary)
Religion - Christian Life
Christianity - Christian Life
Radio in education -- Great Britain.
School music -- Instruction and study -- Great Britain.
Salesmen and salesmanship
Fundamentals of selling - by R. G. Walters.
-Fundamentals of selling - by R. G. Walters.
Notes: Published in 1932 under the title: Fundamentals of salesmanship.
This edition was published in 1937

Fundamentals of selling; meeting consumer demand : Wingate, John Williams, 1899

Product Group: Book Publisher: South-western Pub.



Filesize: 38.37 MB

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