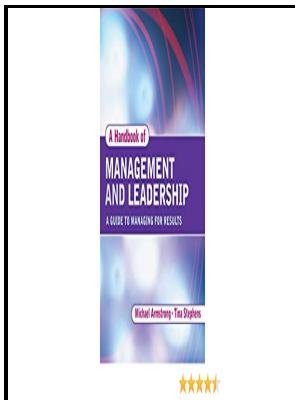


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A results chain can be summarized as a series of conditional statements: If A is done, B will happen; if B happens, C is also likely to happen. Most accounting systems do not show the alignment of resources to objectives.

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There is also coverage of the latest trends and issues in job evaluation, such as the decline in points-rated systems and the use of levelling by consultants. Kogan Page Ltd, United Kingdom, London, 2005. Author: Tapomoy Deb Publisher: Excel Books India ISBN: 8174466991 Category: Collective bargaining Page: 669 View: 896 Categories: Collective bargaining.

1.1. What is Results

Incentive structures are important for motivating management and staff to change a traditionally compliance-oriented culture. Pages are intact and not marred by notes or highlighting.

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