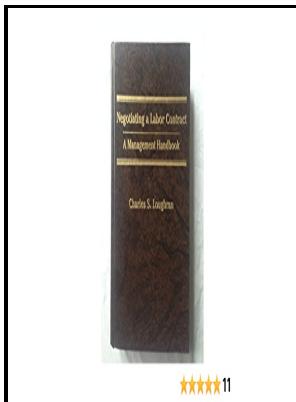


# Negotiating a labor contract - a management handbook

Bureau of National Affairs - Negotiating a Labor Contract on Apple Books



Description: -

-

Icons

Collective labor agreements -- Handbooks, manuals, etc.

Collective bargaining -- Handbooks, manuals, etc. Negotiating a labor contract - a management handbook

- Negotiating a labor contract - a management handbook

Notes: Includes bibliographical references (p. 539-547) and index.

This edition was published in 1992



Filesize: 22.25 MB

Tags: #Negotiating #a #Labor #Contract #on #Apple #Books

**Negotiating a Labor Contract: A Management Handbook, Fourth Edition: Charles M. Cassel: 9781570188169: skynet2550.us.to: Books**

Written by and for practicing negotiators, the Fourth Edition refines the previous edition to strike just the right balance between providing a cogent and concise analysis of all aspects of the actual negotiation and directing the reader to the key issues that need to be researched away from the bargaining table. .

**Download [PDF] Negotiating A Labor Contract A Management Handbook Fourth Edition Free**

The expert negotiator 4th revised edition author london jessica kingsley publishers 2000 o loughran charles s negotiating a labor contract a management handbook washington dc bureau of national affairs 1984 o lowry pat employment disputes and the third party author raymond saner publisher martinus nijhoff publishers isbn 9789004233911 category political science. Many negotiators comment that labor negotiations look easy until faced with the prospect of an actual work stoppage.

**Negotiating a Labor Contract: A Management Handbook, Fourth Edition: Charles M. Cassel: 9781570188169: skynet2550.us.to: Books**

In addition to giving you expert guidance, the book contains a substantial index, extensive check lists, and other charts and graphs to simplify your labor negotiations preparation and analysis.

**Negotiating a Labor Contract: A Management Handbook: Loughran, Charles S.: 9780871797452: skynet2550.us.to: Books**

**Negotiating a Labor Contract: A Management Handbook**

In addition to giving you expert guidance, the book contains dozens of handy forms and checklists that will simplify labor negotiations preparation and analysis. In step-by-step chapters, the author tells you how to prepare the management team, present your agenda, cost out demands and offers, draft contract language, and more.

## **Negotiating a Labor Contract: A Management Handbook: Loughran, Charles S.: 9781570183720: skynet2550.us.to: Books**

Written by and for practicing negotiators, the Fourth Edition refines the previous edition to strike just the right balance between providing a cogent and concise analysis of all aspects of the actual negotiation and directing the reader to the key issues that need to be researched away from the bargaining table.

## **Negotiating a Labor Contract: A Management Handbook, Fourth Edition: Charles M. Cassel: 9781570188169: skynet2550.us.to: Books**

..

### **Costing the Contract**

Membership is falling in some jurisdictions, public opinion has shifted against the unions, and political forces are leaning against them. Kearney Publisher: CRC Press ISBN: 9781420063240 Category: Political Science Page: 360 View: 383 That we are participants in a global economy may no longer be news, but its impact continues to shape the field of labor relations. Bureau of National Affairs , Inc.

## Related Books

- [Etudes de défense.](#)
- [Marian Cole Fisher handbook of cookery.](#)
- [Applied calculus for business, economics, and the social and life sciences.](#)
- [Language of architecture.](#)
- [Bible on the living God](#)