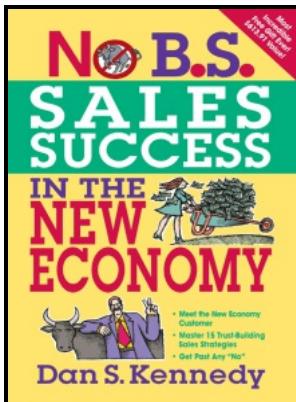


Red-hot selling - power techniques that win even the toughest sale

American Management Association - RED



Description: -

- Sales presentations

Selling
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For example, a supportive personality type might respond most positively to a visualization close that helps them see themselves benefitting their team by implementing your offering. Very minimal wear and tear. To be successful, the pros list in favor of your offering should be at least than the cons they outweigh.

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