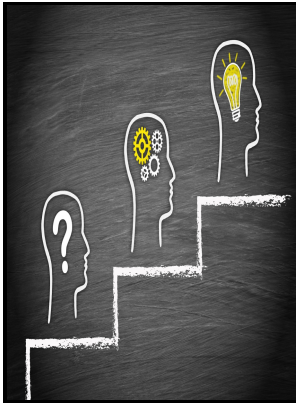


# Rational decision making for managers - an introduction

John Wiley & Sons - 11.3 Understanding Decision Making



Description: -

-  
Asia -- Social policy -- Congresses.  
Asia -- Population -- Congresses.  
Social policy -- Congresses.  
Population -- Congresses.  
Intakes (Hydraulic engineering)  
Hydraulic models.  
Spillways.  
Samothrace Island (Greece) -- Antiquities.  
Decision making. Rational decision making for managers - an introduction  
-Rational decision making for managers - an introduction  
Notes: Includes bibliographical references and index.  
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## Introduction to Evidence

Many executives, especially in middle management, may make repeated decisions on similar issues. It involves an individual making a decision about a current situation based on what they have previously invested in the situation. During reentry and landing, much of the equipment aboard was damaged, and because survival depends on reaching the mother ship, the most critical items available must be chosen for the 200-mile 320 km trip.

## 11.3 Understanding Decision Making

For example, think about the restaurant that routinely offers a free dessert when a customer complaint is received. Decision by authority rule Many groups start out with-or quickly set up-a power structure that makes it clear that the chairman or someone else in authority will make the ultimate decision.

### Decision Making in Management: Definition and Features

A classic example of escalation of commitment from the corporate world is Motorola Inc.

### Planning Introduction

Can Google come out to play? At this time, the brain is actually working on the problem unconsciously. It is the outline of constant thoughtful consideration. Rational decision making is a multi-step process for making choices between alternatives.

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