

# Smart negotiating - How to make good deals in the real world

**Simon & Schuster - 10 TIPS FOR STRATEGICALLY NEGOTIATING REAL ESTATE DEALS**



Description: -

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 Negotiation in business. Smart negotiating - How to make good deals in the real world  
 -Smart negotiating - How to make good deals in the real world  
 Notes: Includes index.  
 This edition was published in 1992



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## Top 10 World Changing Negotiations for 2020

Some are clearly untrustworthy or entirely self-interested.

**Smart Negotiating : How to Make Good Deals in the Real World by James C. Freund (1993, Trade Paperback, Reprint) for sale online**

Amanda is a writer and content strategist who built her career writing on campaigns for brands like Nature Valley, Disney, and the NFL. In hot markets it may require an offer above present market value to get a home under contract. Use their experience to plan and execute smart counteroffers that give you the advantage.

## Smart Negotiating: How to Make Good Deals in the Real World

Possible ex library copy, will have the markings and stickers associated from the library. Possible slightly loose binding, minor highlighting and marginalia, cocked spine or torn dust jacket.

## 17 Top Real Estate Negotiation Strategies From the Pros

Ample research shows that the first number mentioned in a negotiation, however arbitrary, exerts a powerful influence on the negotiation that follows. Category: Best Negotiation Books for Real Estate Agents - Real. They'll be more likely to let some small thing slip, and even if they don't, when it's all said and done, they'll walk away feeling like they got the better part of the deal.

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