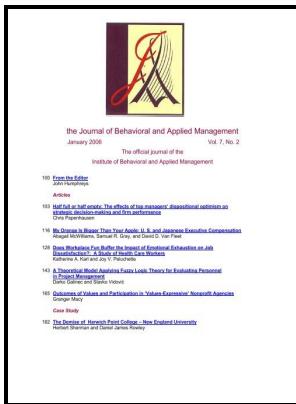


Selling with science & soul - increase your sales by applying the latest research on selling & the timeless principles of spirit

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Notes: Includes bibliographical references (p. 196-203).

This edition was published in 2003



Filesize: 6.101 MB

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What is Science Based Selling

By faking the feeling of confidence, you can help kick your mind into gear.

Sell Your Science: Developing a Non

New York: Free Press, 2008.

What is Science Based Selling

You should address pricing before revealing it by using comparison points.

Selling Science

You'll have to six degrees at all times while you lay there, even when you're washing, eating, and using. Getting maximum engagement is a minimum requirement to using buyer psychology to influence big-ticket deals.

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