

# Improving the forecasting process in the automotive after-market supply chain

De Montfort University - Supply Chain Strategy & Strategic Supply Chain Management



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## Five Tips for Better Demand Planning and Forecasting

At the same time, being aware of buyer trends can save you from having static inventory and keep the operating costs of your supply chain lower. While these and other technologies no doubt have the opportunity to significantly change the landscape of online shopping and the supply chain, I expect we will see firms diverge on two different strategies. Having a passing familiarity with the following terms will help you see just what kind of skillset and abilities will be required when working in supply chain management: Border Adjustment Tax: Also known as a destination-based cash flow tax DBCFT, it is a tax levied on imported goods which is important to know in global supply chains.

## Supply Chain Management Solutions for the Automotive Industry

But not all tools are made equal, and some specific tools are required for supply chains that need to scale. Manufacturing enterprise leaders understand the stakes.

## Supply Chain Management Solutions for the Automotive Industry

Whether a dealer or retailer needs one pallet consisting of 10 different products, or 100 pallets loaded with 1,000 parts, a 3PL provides the same seamless service. When a company carries extra stock, it becomes more of a liability than an asset.

## Sales and Operations Planning (S&OP) 101

This topic is discussed in more details in the designed for the and programs. Companies should incorporate the information about flexible kits into a decision-making tool that also contains data on current inventory levels and manufacturing schedules ongoing and planned.

## Supply Chain

It examines the amount of product your customers are likely to want during a specific amount of time.



## Related Books

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