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⊠ sangrampatnaik@hotmail.com

Human Resources Professional with 11 years of industry experience in IT & Manufacturing sector. Specialize in Total Rewards and Organizational design / HR Business Partner.

Full time 2-year MBA from XLRI, Jamshedpur

# Accenture, Bangalore (March 2019 to current date) March 2023 - Current: Human Resources Business Partner

- HR Business Partner, leading a team of 17 HR colleagues responsible for end-to-end HR service delivery and advisory for Banking & Capital Markets, Insurance, Communications & Media Client Groups.
  - > Annual / Quarterly HC planning and Business Reviews Curate Talent Strategy to align with cost to serve and profitability Targets
  - > Staffing Created solutions to improve resource staffing through interventions such as creating internal Talent Pool, up skilling, cross skilling. (delivered ~50% reduction in avg. staffing lead times over a 12-month period)
  - > Learning Delivered over 10 learning programs covering 10K+ employees aligned to evolving priorities
  - Engagement initiatives and Retention gather employee pulse (Q12, focussed group discussion, proprietary Accenture Frameworks etc.) and curate engagement / retention initiatives
- Additionally, performed the following roles for entire North America Technology Business (~60 K people)
  - ➤ Sales Organization design to support Annual Sales Origination of \$1.5 Bn for ~300 Top executives including Targets, OKRs, Incentive framework and interventions to ramp up Sales Capability
  - Managing Total Rewards interventions and Performance achievement for all 60K people (including Leaders)
  - > Deal solutioning and support Client Visits to help showcase Talent capability and generate sales opportunities

### March 2019 - Feb 2023: Total Rewards Lead

- Managed Rewards across all Service lines (in Tech, BPO/KPO, Consulting, Corp Functions) during the hypergrowth
  phase for Accenture where India HC doubled from ~190K in 2020 to ~350K in 2023 (3-year period)
- Rewards Budgeting, planning and execution (including all Annual / mid-year/ ad hoc cycles)
- Design and execution of various programs on Executive compensation / Sales compensation for Top leadership Team
- External Market Benchmarking, Rewards offerings for all **Accenture Campus hiring programs**, lateral hires
- Curated hyper-personalized Benefits offerings, managed annual insurance policy and enrolment processes.
- Compensation and Benefits administration for India employees on deputation to other countries
- Solutioned rewards interventions for Mergers &Acquisitions (~50K HC added through M&A over 2-year period)
- Actively engaged with stakeholders on critical Deal pursuits and commercials to help curate competitive bids
- Managed all Compliances (Min & living Wages, Bonus, Overtime, Shift policies, Code on Wages impact analysis etc.)

# DXC Technology, Bangalore (October 2017 - Feb 2019) - Total Rewards Lead

- Managed all Total Rewards Merger efforts for the 2 merging organizations CSC and HP Enterprise services
- Harmonization of Compensation policies Annual Merit Cycles, Sales & Executive Compensation, Variable Bonus
- Harmonization of all Benefits policies such as Leave, Insurance, Shift, Overtime, retirals (Gratuity, NPS etc)

# Trident Group (Textiles conglomerate) (May 2016 - Sept 2017) - Total Rewards Head

Managed all Total Rewards Interventions for ~12K blue collar employees and ~3K corporate office employees

# General Electric, JFWTC Global Research Center, Bangalore (April 2015 - June 2025)

Management Intern

### Infosys Limited, Chennai

Senior Software Engineer, Dec 2010 - June 2014

### **EDUCATION**

#### XLRI - Xavier School of Management, Jamshedpur

MBA, Human Resources Management, 2014-16

Leadership Roles - Secretary - Student IT Committee, Placement Support Team

## Dr. Babasaheb Ambedkar Technological University, Raigad, Maharashtra

B.Tech, Electrical Engineering, 2006-10

Leadership Roles - Student Secretary - Placement Cell