SARIMA fitting: Sales at a souvenir shop

PRACTICAL TIME SERIES ANALYSIS
THISTLETON AND SADIGOV

Objectives

► Fit SARIMA models to dataset about sales at a souvenir shop from TSDL

Forecast future values of examined time series

Modeling

- ▶ Time plot
- ▶ Transformation
- Differencing (seasonal or non-seasonal)
- ► ACF → Adjacent spikes → MA order
- ► ACF → Spikes around seasonal lags → SMA order
- ► PACF → Adjacent spikes → AR order
- ► PACF → Spikes around seasonal lags → SAR order

Modeling cont.

- ▶ Fit few different models
- Compare AIC, choose a model with minimum AIC
- ► The parsimony principle
- ▶ Time plot, ACF and PACF of residuals
- ► Ljung-Box test for residuals

The parsimony principle

 $SARIMA(p,d,q,P,D,Q)_S$

$$p + d + q + P + D + Q \le 6$$

Time Series Data Library

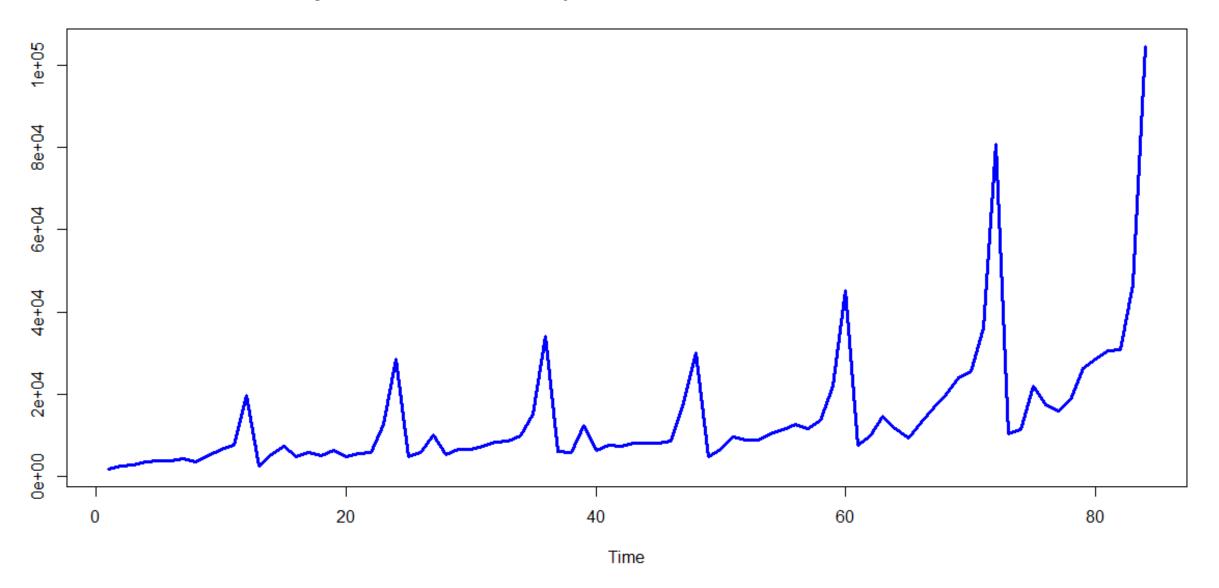
- ► TSDL
- Created by Rob Hyndman
- Professor of Statistics
- Monash University, Australia
- https://datamarket.com/data/list/?q=provider%3Atsdl



Monthly sales for a souvenir shop: Sales

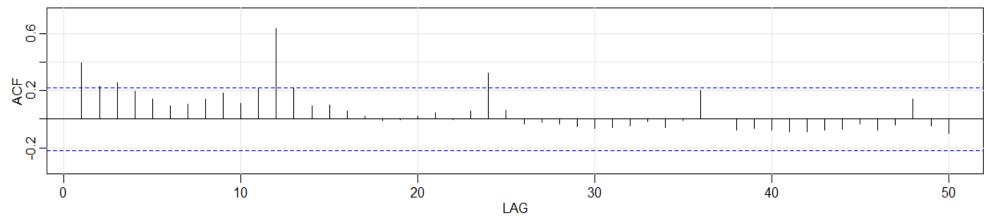
- https://datamarket.com/data/set/22mh/monthly-sales-for-a-souvenir-shop-on-the-wharf-at-a-beach-resort-town-in-queensland-australia-jan-1987-dec-1993#!ds=22mh&display=line
- Sales for a souvenir shop in Queensland, Australia
- January 1987 December 1993
- Sales, Source: Makridakis, Wheelwright and Hyndman (1998)

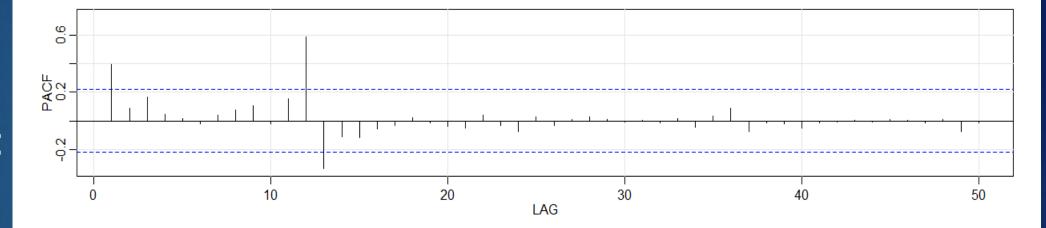
Monthly sales for a souvenir shop in Queensland, Australia. Jan 1987-Dec 1993



ACF

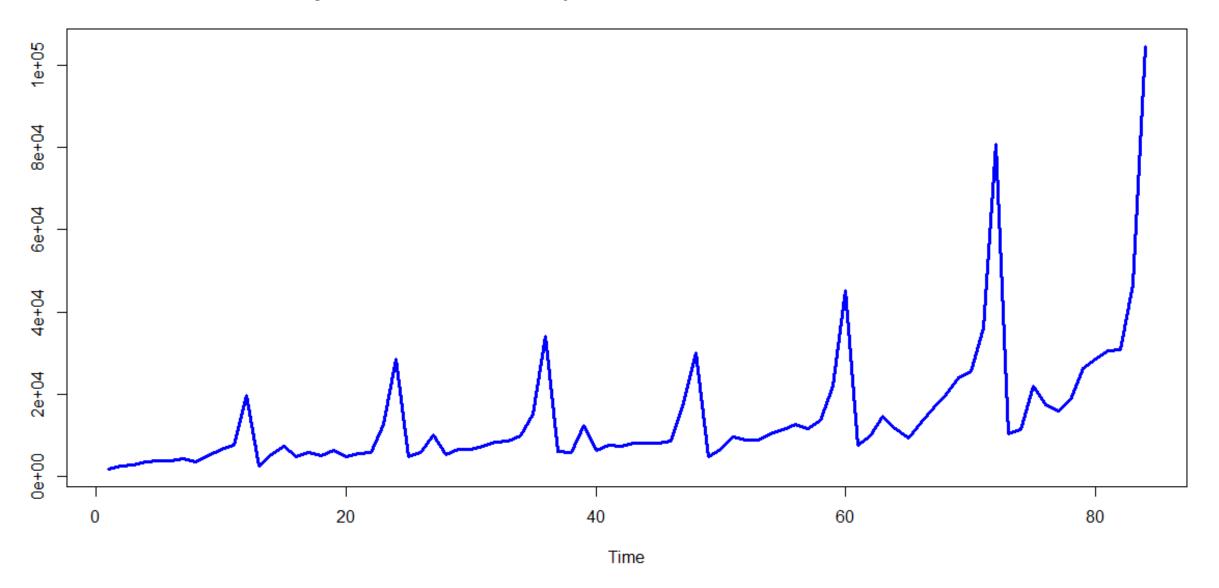






PACF

Monthly sales for a souvenir shop in Queensland, Australia. Jan 1987-Dec 1993



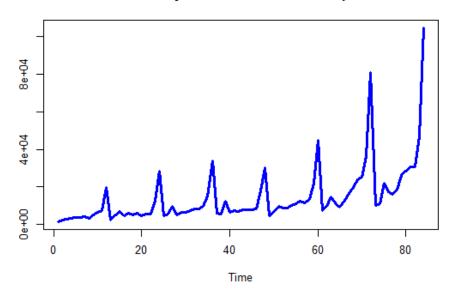
Log-transform, non-seasonal and seasonal differencing

$$d = 1$$

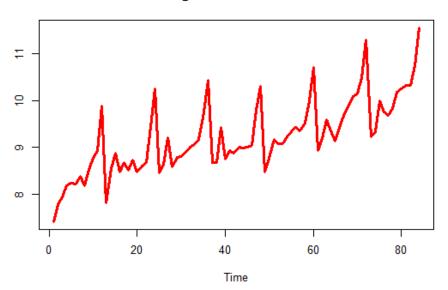
$$D=1$$

 $diff(diff(\log()), 12)$

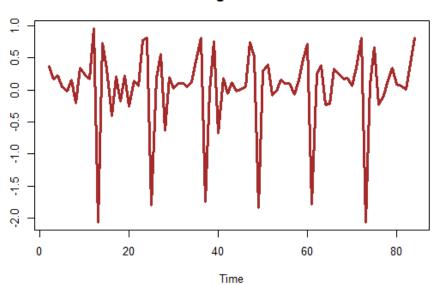
Monthly sales for a souvenir shop



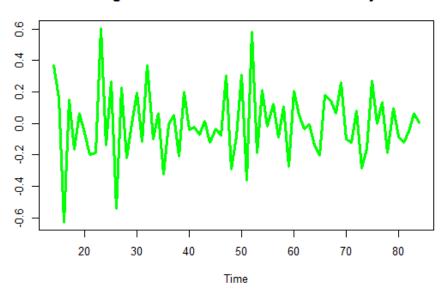
Log-transorm of sales



Differenced Log-transorm of sales

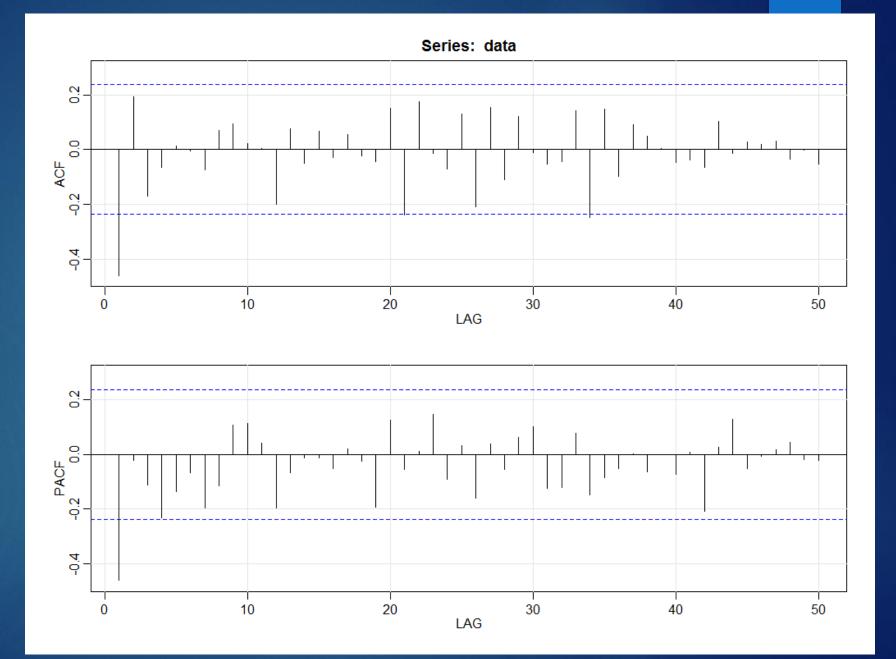


Log-transorm without trend and seasonally



ACF

PACF



Order specification

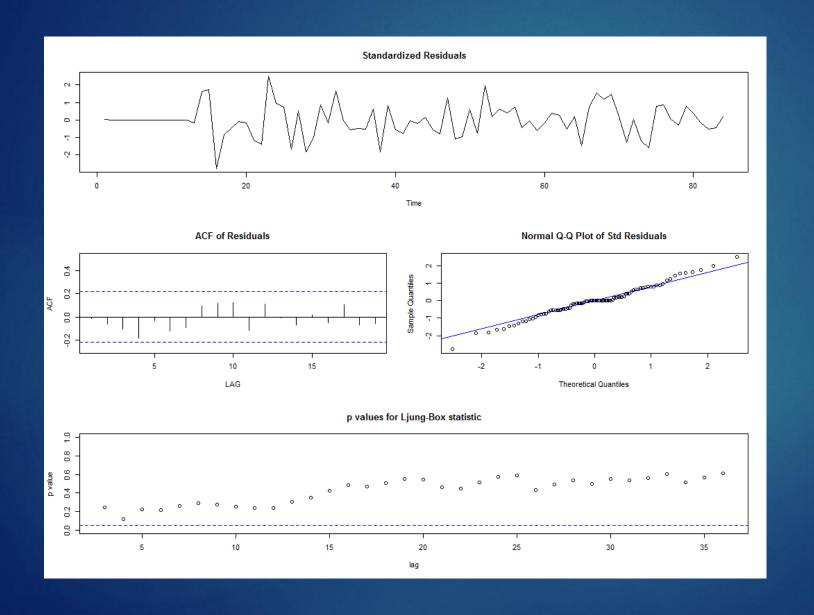
$$\rightarrow$$
 ACF $\rightarrow q = 0,1$; $Q = 0,1,2,3$

▶PACF
$$\rightarrow p = 0.1$$
; P = 0.1

```
0 1 0 0 1 0 12 AIC= -11.60664 SSE= 3.432906 p-VALUE= 0.0001365566
```

```
0 1 1 1 1 0 12 AIC= -32.33192 SSE= 2.360507 p-VALUE= 0.2584529
0 1 1 1 1 1 12 AIC= -34.0881 SSE= 1.842013 p-VALUE= 0.2843225
0 1 1 1 1 2 12 AIC= -32.1017 SSE= 1.856342 p-VALUE= 0.28516
1 1 0 0 1 0 12 AIC= -27.07825 SSE= 2.6747 p-VALUE= 0.2297871
1 1 0 0 1 1 12 AIC= -34.98918
1 1 0 0 1 2 12 AIC= -33.38623 SSE= 2.159411 p-VALUE= 0.4515394
1 1 0 0 1 3 12 AIC= -31.54519 SSE= 2.121635 p-VALUE= 0.4390829
1 1 0 1 1 0 12 AIC= -32.64858 SSE= 2.340077 p-VALUE= 0.4022223
1 1 0 1 1 1 12 AIC= -33.48894 SSE= 2.125766 p-VALUE= 0.4442669
1 1 0 1 1 2 12 AIC= -31.52137 SSE= 2.093124 p-VALUE= 0.4463098
1 1 1 0 1 0 12 AIC= -26.17089 SSE= 2.624281 p-VALUE= 0.2507443
1 1 1 0 1 1 12 AIC= -33.30647 SSE= 2.201798 p-VALUE= 0.411014
1 1 1 0 1 2 12 AIC= -31.68924 SSE= 2.151774 p-VALUE= 0.3820814
1 1 1 1 1 0 12 AIC= -31.10127 SSE= 2.323818 p-VALUE= 0.3492746
1 1 1 1 1 1 1 2 AIC= -32.69913 SSE= 1.824041 p-VALUE= 0.3092406
```

Residual analysis - SARIMA $(1,1,0,0,1,1)_{12}$



$SARIMA(1,1,0,0,1,1)_{12}$

	Estimate	SE	t.value	p.value
ar1	-0.5017	0.1013	-4.9531	0.0000
sma1	-0.5107	0.1543	-3.3098	0.0014

Model – $SARIMA(1,1,0,0,1,1)_{12}$

 $X_t = Sales$ at a souvenir shop

$$Y_t = \log(X_t)$$

$$(1 - \phi B)(1 - B)(1 - B^{12})Y_t = (1 + \Theta B^{12})Z_t$$

$$Y_t = (1 + \phi)Y_{t-1} - \phi Y_{t-2} - (1 + \phi)Y_{t-13} + \phi Y_{t-14} + Z_t + \Theta Z_{t-12}$$

$$\hat{\phi} = -0.5017, \qquad \widehat{\Theta} = -0.5107$$

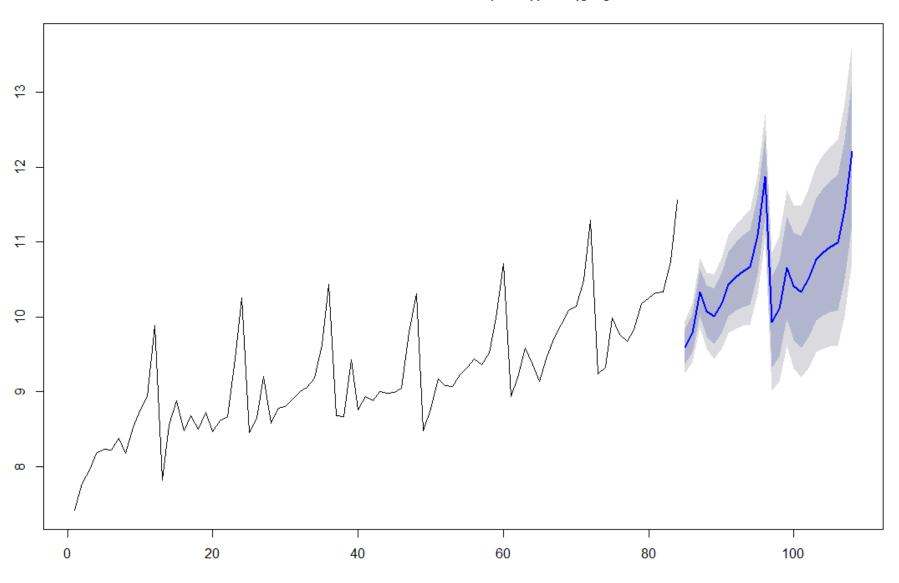
Model - cont.

$$Y_t = 0.4983 Y_{t-1} + 0.5017 Y_{t-2} - 0.4983 Y_{t-13} - 0.5017 Y_{t-14} + Z_t - 0.5107 Z_{t-12}$$

where

 $Z_t \sim Normal (0, 0.0311)$

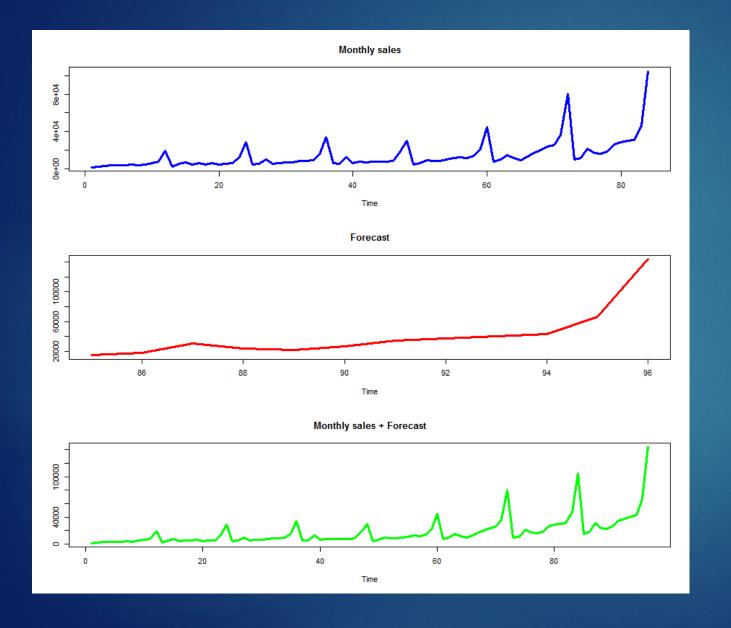
Forecasts from ARIMA(1,1,0)(0,1,1)[12]

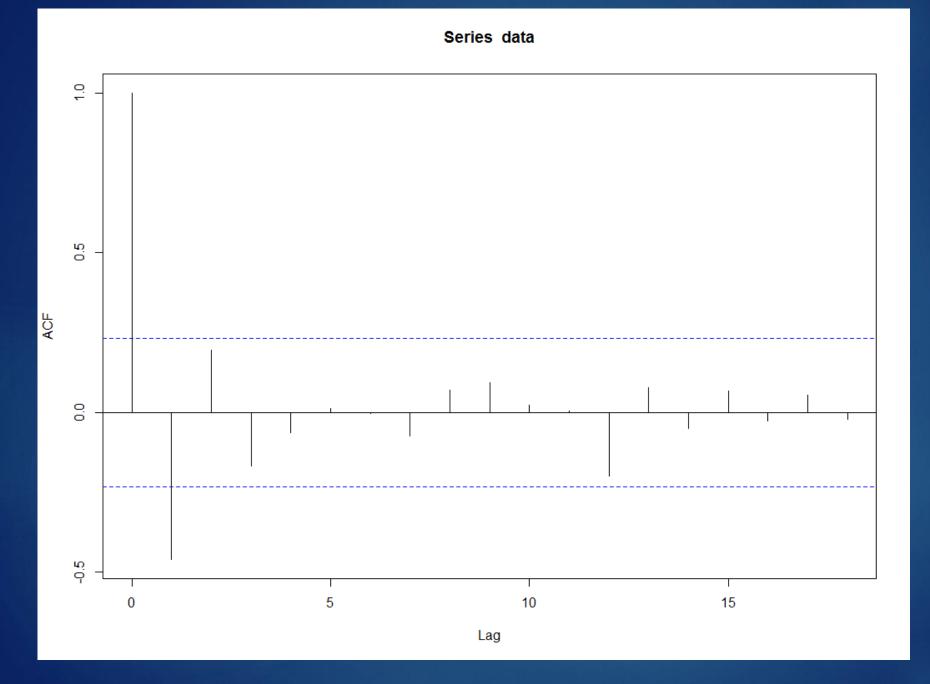


forecast(model)

```
Pt. for.
                1080
                         Hi 80 Lo 95
                                           Hi 95
85
      9.600019 9.373968 9.826071 9.254303 9.945736
86
      9.786505 9.533944 10.039066 9.400246 10.172764
87
     10.329605 10.025423 10.633786 9.864399 10.794810
88
     10.081973 9.746705 10.417240 9.569225 10.594720
89
     10.008096 9.638604 10.377587 9.443007 10.573184
90
     10.181170 9.783094 10.579245 9.572365 10.789974
     10.439372 10.013362 10.865383 9.787845 11.090900
92
     10.534857 10.083237 10.986477 9.844164 11.225551
93
     10.613026 10.136886 11.089165 9.884833 11.341218
     10.664526 10.165207 11.163846 9.900883 11.428170
94
95
     11.096784 10.575248 11.618321 10.299163 11.894406
96
     11.877167 11.334355 12.419979 11.047007 12.707326
```

Data + Forecast

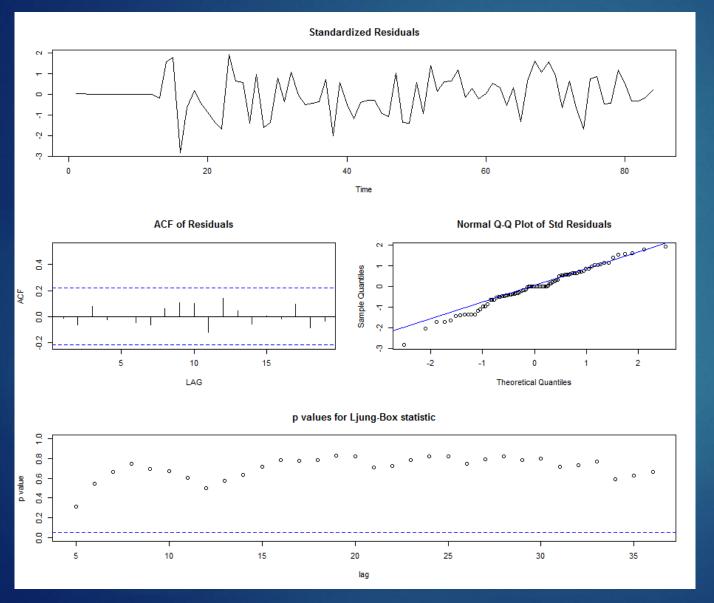




Model comparison

	SARIMA (1,1,0,0,1,1) ₁₂	SARIMA (0,1,3,0,1,1) ₁₂
AIC	-34.99	-37.56
SSE	2.21	1.99
p-value	0.46	0.97

Residual analysis - SARIMA $(0,1,3,0,1,1)_{12}$



What We've Learned

► Fit SARIMA models to dataset about sales at a souvenir shop from TSDL

Forecast future values of examined time series