#### About the Dataset

In this data science project, you will build a machine learning system that will be able to predict the cost of the shipment or package by using machine learning algorithms. This project will be very useful for logistics companies, where on a day-to-day basis a lot of couriers, packages, or goods are transported via different modes of transport. The main concern with these logistics companies is trying to deliver these goods in an efficient and cost-efficient way possible, so the pricing of the shipment is tricky and involves a lot of variables to consider while the pricing of the shipment. There might be scenarios where the shipment might be delayed due to some external reasons, leading to a loss for the company and a delay in delivery of the shipment. So logistics companies need to use dynamic pricing based on several factors and variables to price the shipment in such a way that there are no losses to the company and the price of the shipment is as less as possible so that customers can use their services more due to effective pricing rates.

```
In [ ]:
```

#### **Problem Statement:**

The market for supply chain analytics is expected to develop at a CAGR of 17.3 percent from 2019 to 2024, more than doubling in size. This data demonstrates how supply chain organizations are understanding the advantages of being able to predict what will happen in the future with a decent degree of certainty. Supply chain leaders may use this data to address supply chain difficulties, cut costs, and enhance service levels all at the same time. The main goal is to predict the supply chain shipment pricing based on the available factors in the dataset. Approach: The classical machine learning tasks like Data Exploration, Data Cleaning, Feature Engineering, Model Building and Model Testing. Try out different machine learning algorithms that's best fit for the above case.

#### **Import libraries**

```
In [ ]: import pandas as pd
   import numpy as np
   import matplotlib.pyplot as plt
   import seaborn as sns
   import warnings
   warnings.filterwarnings('ignore')
```

### Import dataset

```
In [ ]: !git clone https://github.com/alinegorischf/Shipment-Price-Prediction

Cloning into 'Shipment-Price-Prediction'...
    remote: Enumerating objects: 47, done.
    remote: Counting objects: 100% (47/47), done.
    remote: Compressing objects: 100% (41/41), done.
    remote: Total 47 (delta 18), reused 0 (delta 0), pack-reused 0
    Receiving objects: 100% (47/47), 2.14 MiB | 858.00 KiB/s, done.
    Resolving deltas: 100% (18/18), done.
In [ ]:

In [ ]: # Display all the dataset
    pd.pandas.set_option('display.max_columns', None)
```

In [ ]: data = '/content/Shipment-Price-Prediction/dataset/SCMS\_Delivery\_History\_Dar
read = pd.read\_csv(data)
read

#### Out[5]:

	ID	Project Code	PQ#	PO / SO #	ASN/DN #	Country	Managed By	Fulfill Via	Vendor INCO Term	Shipm Mc
0	1	100-CI- T01	Pre-PQ Process	SCMS-	ASN-8	Côte d'Ivoire	PMO - US	Direct Drop	EXW	
1	3	108- VN- T01	Pre-PQ Process	SCMS- 13	ASN-85	Vietnam	PMO - US	Direct Drop	EXW	
2	4	100-CI- T01	Pre-PQ Process	SCMS- 20	ASN-14	Côte d'Ivoire	PMO - US	Direct Drop	FCA	
3	15	108- VN- T01	Pre-PQ Process	SCMS- 78	ASN-50	Vietnam	PMO - US	Direct Drop	EXW	
4	16	108- VN- T01	Pre-PQ Process	SCMS- 81	ASN-55	Vietnam	PMO - US	Direct Drop	EXW	
10319	86818	103- ZW- T30	FPQ- 15197	SO- 50020	DN- 4307	Zimbabwe	PMO - US	From RDC	N/A - From RDC	Trı
10320	86819	104-CI- T30	FPQ- 15259	SO- 50102	DN- 4313	Côte d'Ivoire	PMO - US	From RDC	N/A - From RDC	Trı
10321	86821	110- ZM- T30	FPQ- 14784	SO- 49600	DN- 4316	Zambia	PMO - US	From RDC	N/A - From RDC	Tr
10322	86822	200- ZW- T30	FPQ- 16523	SO- 51680	DN- 4334	Zimbabwe	PMO - US	From RDC	N/A - From RDC	Trı
10323	86823	103- ZW- T30	FPQ- 15197	SO- 50022	DN- 4336	Zimbabwe	PMO - US	From RDC	N/A - From RDC	Trı

10324 rows × 33 columns

#### **Check the data**

Out[6]:

	ID	Project Code	PQ#	PO / SO #	ASN/DN #	Country	Managed By	Fulfill Via	Vendor INCO Term	Shipment Mode	Fi Sent Cli D
0	1	100-CI- T01	Pre-PQ Process	SCMS- 4	ASN-8	Côte d'Ivoire	PMO - US	Direct Drop	EXW	Air	Pre- Proc
1	3	108- VN- T01	Pre-PQ Process	SCMS- 13	ASN-85	Vietnam	PMO - US	Direct Drop	EXW	Air	Pre- Proc
2	4	100-CI- T01	Pre-PQ Process	SCMS- 20	ASN-14	Côte d'Ivoire	PMO - US	Direct Drop	FCA	Air	Pre- Proc
3	15	108- VN- T01	Pre-PQ Process	SCMS- 78	ASN-50	Vietnam	PMO - US	Direct Drop	EXW	Air	Pre- Proce
4	16	108- VN- T01	Pre-PQ Process	SCMS- 81	ASN-55	Vietnam	PMO - US	Direct Drop	EXW	Air	Pre- Proc
4											

## **Data Cleaning**

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10324 entries, 0 to 10323
Data columns (total 33 columns):
```

υaτa #	Columns (total 33 columns):	Non-Null Count	Dtype
0	ID	10324 non-null	int64
1	Project Code	10324 non-null	object
2	PQ #	10324 non-null	object
3	PO / SO #	10324 non-null	object
4	ASN/DN #	10324 non-null	object
5	Country	10324 non-null	object
6	Managed By	10324 non-null	object
7	Fulfill Via	10324 non-null	object
8	Vendor INCO Term	10324 non-null	object
9	Shipment Mode	9964 non-null	object
10	PQ First Sent to Client Date	10324 non-null	object
11	PO Sent to Vendor Date	10324 non-null	object
12	Scheduled Delivery Date	10324 non-null	object
13	Delivered to Client Date	10324 non-null	object
14	Delivery Recorded Date	10324 non-null	object
15	Product Group	10324 non-null	object
16	Sub Classification	10324 non-null	object
17	Vendor	10324 non-null	object
18	Item Description	10324 non-null	object
19	Molecule/Test Type	10324 non-null	object
20	Brand	10324 non-null	object
21	Dosage	8588 non-null	object
22	Dosage Form	10324 non-null	object
23	Unit of Measure (Per Pack)	10324 non-null	int64
24	Line Item Quantity	10324 non-null	int64
25	Line Item Value	10324 non-null	float64
26	Pack Price	10324 non-null	float64
27	Unit Price	10324 non-null	float64
28	Manufacturing Site	10324 non-null	object
29	First Line Designation	10324 non-null	object
30	Weight (Kilograms)	10324 non-null	object
31	Freight Cost (USD)	10324 non-null	object
32	Line Item Insurance (USD)	10037 non-null	float64
	es: float64(4), int64(3), obje	ct(26)	
memo	ry usage: 2.6+ MB		

• it is indicated the there are total 33 columns, 4 are float columns , 3 are integer columns and 26 are object columns

```
In [ ]: # check the columns of dataset
       df.columns
'PQ First Sent to Client Date', 'PO Sent to Vendor Date',
              'Scheduled Delivery Date', 'Delivered to Client Date',
              'Delivery Recorded Date', 'Product Group', 'Sub Classification',
              'Vendor', 'Item Description', 'Molecule/Test Type', 'Brand', 'Dosag
       e',
              'Dosage Form', 'Unit of Measure (Per Pack)', 'Line Item Quantity',
              'Line Item Value', 'Pack Price', 'Unit Price', 'Manufacturing Sit
       e',
              'First Line Designation', 'Weight (Kilograms)', 'Freight Cost (US
       D)',
              'Line Item Insurance (USD)'],
             dtype='object')
In [ ]:
In [ ]: # check the shape of datasets
       df.shape
Out[9]: (10324, 33)
```

```
In [ ]: # check the missing value
         df.isnull().sum()
Out[10]: ID
                                             0
         Project Code
                                             0
                                             0
         PQ#
         PO / SO #
                                             0
         ASN/DN #
                                             0
         Country
                                             0
         Managed By
                                             0
         Fulfill Via
                                             0
         Vendor INCO Term
                                             0
         Shipment Mode
                                           360
         PQ First Sent to Client Date
                                             0
         PO Sent to Vendor Date
                                             0
         Scheduled Delivery Date
                                             0
         Delivered to Client Date
                                             0
         Delivery Recorded Date
                                             0
         Product Group
                                             0
         Sub Classification
                                             0
         Vendor
                                             0
         Item Description
                                             0
                                             0
         Molecule/Test Type
         Brand
                                             0
                                          1736
         Dosage
         Dosage Form
                                             0
         Unit of Measure (Per Pack)
                                             0
         Line Item Quantity
                                             0
         Line Item Value
                                             0
         Pack Price
                                             0
         Unit Price
                                             0
         Manufacturing Site
                                             0
         First Line Designation
                                             0
                                             0
         Weight (Kilograms)
         Freight Cost (USD)
                                             0
         Line Item Insurance (USD)
                                           287
         dtype: int64
```

· it is indicated the three columns are missing value

```
In [ ]: # check the missing value of percentage
         (df.isnull().mean()*100).sort_values(ascending=False)
Out[11]: Dosage
                                          16.815188
         Shipment Mode
                                           3.487021
         Line Item Insurance (USD)
                                          2.779930
         Molecule/Test Type
                                          0.000000
         Brand
                                          0.000000
         Dosage Form
                                          0.000000
         Unit of Measure (Per Pack)
                                          0.000000
         Line Item Quantity
                                          0.000000
         Line Item Value
                                          0.000000
         Vendor
                                          0.000000
         Pack Price
                                          0.000000
         Unit Price
                                          0.000000
         Manufacturing Site
                                          0.000000
         First Line Designation
                                          0.000000
         Weight (Kilograms)
                                          0.000000
         Freight Cost (USD)
                                          0.000000
         Item Description
                                          0.000000
         ID
                                          0.000000
         Project Code
                                          0.000000
         Product Group
                                          0.000000
         Delivery Recorded Date
                                          0.000000
         Delivered to Client Date
                                          0.000000
         Scheduled Delivery Date
                                         0.000000
         PO Sent to Vendor Date
                                          0.000000
         PQ First Sent to Client Date
                                          0.000000
         Vendor INCO Term
                                          0.000000
         Fulfill Via
                                          0.000000
         Managed By
                                          0.000000
         Country
                                          0.000000
         ASN/DN #
                                          0.000000
         PO / SO #
                                          0.000000
         PO #
                                          0.000000
         Sub Classification
                                          0.000000
         dtype: float64
 In [ ]: |# check the total missing value
         df.isnull().sum().sum()
Out[12]: 2383
 In [ ]: # drop the columns
```

df = df.drop('ID',axis=1)

## In [ ]: # check the unique value df.nunique()

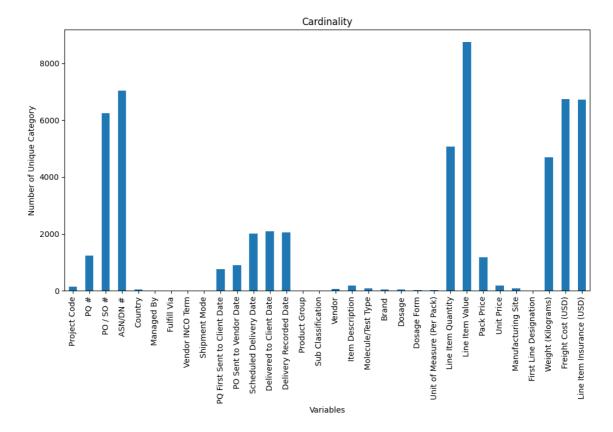
Out[14]:	Project Code	142
	PQ #	1237
	PO / SO #	6233
	ASN/DN #	7030
	Country	43
	Managed By	4
	Fulfill Via	2
	Vendor INCO Term	8
	Shipment Mode	4
	PQ First Sent to Client Date	765
	PO Sent to Vendor Date	897
	Scheduled Delivery Date	2006
	Delivered to Client Date	2093
	Delivery Recorded Date	2042
	Product Group	5
	Sub Classification	6
	Vendor	73
	Item Description	184
	Molecule/Test Type	86
	Brand	48
	Dosage	54
	Dosage Form	17
	Unit of Measure (Per Pack)	31
	Line Item Quantity	5065
	Line Item Value	8741
	Pack Price	1175
	Unit Price	183
	Manufacturing Site	88
	First Line Designation	2
	Weight (Kilograms)	4688
	Freight Cost (USD)	6733
	Line Item Insurance (USD) dtype: int64	6722

## In [ ]: # check the unique value in ascending order df.nunique().sort\_values(ascending=False)

Out[15]:	Line Item Value ASN/DN # Freight Cost (USD) Line Item Insurance (USD) PO / SO # Line Item Quantity Weight (Kilograms) Delivered to Client Date Delivery Recorded Date Scheduled Delivery Date PQ # Pack Price PO Sent to Vendor Date PQ First Sent to Client Date Item Description Unit Price Project Code Manufacturing Site Molecule/Test Type Vendor Dosage Brand Country Unit of Measure (Per Pack) Dosage Form Vendor INCO Term Sub Classification Product Group Shipment Mode Managed By Fulfill Via First Line Designation	8741 7030 6733 6722 6233 5065 4688 2093 2042 2006 1237 1175 897 765 184 183 142 88 86 73 54 48 43 31 17 8 6 5 4
	dtype: int64	2

```
In [ ]: # show the unique value in graph
    df.nunique().plot.bar(figsize=(12,6))
    plt.ylabel('Number of Unique Category')
    plt.xlabel('Variables')
    plt.title('Cardinality')
```

Out[16]: Text(0.5, 1.0, 'Cardinality')



```
In [ ]: # check the duplicated values
df.duplicated().sum()
```

Out[17]: 4

```
In [ ]: df[df.duplicated]
```

#### Out[18]:

	Project Code	PQ#	PO / SO #	ASN/DN #	Country	Managed By	Fulfill Via	Vendor INCO Term	Shipment Mode	F Ser Cl [
15	20 125- HT-T01	Pre-PQ Process	SO- 1291	DN-686	Haiti	PMO - US	From RDC	N/A - From RDC	Air	Pre Prod
21	100- 35 ZW- T01	Pre-PQ Process	SO- 710	DN-488	Zimbabwe	PMO - US	From RDC	N/A - From RDC	Air	Pre Prod
25	100- 77 ZW- T01	Pre-PQ Process	SO- 716	DN-770	Zimbabwe	PMO - US	From RDC	N/A - From RDC	Air	Pre Prod
57	105- SS-T30	FPQ- 12623	SCMS- 200920	ASN- 21751	South Sudan	PMO - US	Direct Drop	EXW	Air	7/1:
4										

• it is indicated the duplicated value

```
In [ ]: # drop the duplicated values
df = df.drop_duplicates()
```

Out[20]: (10320, 32)

```
In [ ]: |# Getting the count of each category from data
        for feature in df.columns:
            print(df[feature].value_counts())
        116-ZA-T30
                       768
                       729
        104-CI-T30
        151-NG-T30
                       628
        114-UG-T30
                       596
        108-VN-T30
                       522
        100-SN-T01
                        1
        201-UG-T30
                         1
        100-GN-T30
                         1
        A02-SN-T50
                         1
        104-SZ-T30
                         1
        Name: Project Code, Length: 142, dtype: int64
        Pre-PQ Process
                           2678
        FPQ-14942
                            205
        FPQ-12522
                            154
        FPQ-13973
                            110
        FPQ-4537
                             98
                           . . .
        FP0-12933
                              1
In [ ]: # print the unique values in each column name
        for feature in df.columns:
            print(f"Unique values in '{feature}' column: {df[feature].unique()}")
        Unique values in 'Project Code' column: ['100-CI-T01' '108-VN-T01' '11
        2-NG-T01' '110-ZM-T01' '109-TZ-T01'
         '102-NG-T01' '107-RW-T01' '106-HT-T01' '113-ZW-T01' '104-CI-T01'
         '100-HT-T01' '117-ET-T01' '116-ZA-T01' '123-NG-T01' '125-HT-T01'
          '102-GY-T01' '119-NA-T01' '131-NG-T01' '102-BW-T01' '111-MZ-T01'
         '144-BW-T01' '102-KE-T01' '133-NG-T01' '100-KZ-T01' '141-NA-T01'
         '114-UG-T01' '105-GY-T01' '139-NA-T01' '129-KG-T01' '100-SN-T01'
          '128-BJ-T01' '102-LS-T01' '130-NG-T01' '100-BW-T01' '100-ZW-T01'
          '100-PK-T01' '126-NG-T01' '151-NG-T01' '100-SZ-T01' '100-GH-T01'
         '120-AO-T01' '132-NG-T01' '153-NG-T01' '100-LB-T01' '151-NG-T30'
          '127-KE-T01' '510-KE-T01' '100-SL-T01' '136-RW-T01' '102-KE-T30'
          '108-VN-T30' '110-ZM-T30' '106-HT-T30' '105-SS-T30' '111-MZ-T30'
         '102-BI-T30' '122-HT-T30' '161-ZA-T30' '116-ZA-T30' '133-NG-T30'
         '103-D0-T30' '104-CI-T30' '107-RW-T30' '103-MW-T30' '101-CD-T30'
          '102-SZ-T30' '114-UG-T30' '105-DO-T30' '113-ZW-T30' '103-CM-T30'
          '109-TZ-T30' '800-CM-T30' '100-BJ-T30' '117-ET-T30' '900-TZ-T30'
         '112-NG-T30' '110-PK-T30' '102-SS-T30' '105-GY-T30' '102-SD-T30'
         '102-ML-T30' 'A01-CM-T50' '901-CM-T30' '123-NG-T30' '103-KE-T30'
          '152-HT-T30' '901-NA-T30' '103-ZW-T30' '105-GH-T30' '202-GT-T30'
```

- it is indicated the Six Columns are some numeric and string value. Columns name
- 1. PQ First Sent to Client Date
- 2. PO Sent to Vendor Date
- 3. Item Description
- 4. Dosage Columns are null value
- 5. Weight (Kilograms)
- 6. Freight Cost (USD) We need a remove unique value

```
In [ ]:
```

### it is indicated the some columns are specifice charcter value. we need a clean it and convert the date time formate.

```
In [ ]: |df['PQ First Sent to Client Date']
Out[23]: 0
                  Pre-PQ Process
         1
                  Pre-PQ Process
         2
                  Pre-PQ Process
                  Pre-PQ Process
                  Pre-PQ Process
         10319
                        10/16/14
         10320
                        10/24/14
         10321
                         8/12/14
         10322
                           7/1/15
         10323
                        10/16/14
         Name: PQ First Sent to Client Date, Length: 10320, dtype: object
 In [ ]: |df['PO Sent to Vendor Date']
Out[24]: 0
                  Date Not Captured
         1
                  Date Not Captured
         2
                  Date Not Captured
                  Date Not Captured
                  Date Not Captured
         10319
                     N/A - From RDC
         10320
                     N/A - From RDC
                     N/A - From RDC
         10321
         10322
                     N/A - From RDC
         10323
                     N/A - From RDC
         Name: PO Sent to Vendor Date, Length: 10320, dtype: object
 In [ ]: # converting dates into datetimes formate
         date_time = ['PQ First Sent to Client Date','PO Sent to Vendor Date','Sched
         for columns in date_time:
           df[columns] = pd.to_datetime(df[columns],errors='coerce')
```

• We are convert the 5 columns are date and time formate

```
In [ ]: # Replace NAN with mode in Dosage column
         df['Dosage']
Out[26]: 0
                             NaN
         1
                         10mg/ml
                             NaN
         3
                           150mg
                            30mg
         10319
                      30/50/60mg
         10320
                       150/300mg
         10321
                   600/300/300mg
         10322
                       150/300mg
         10323
                         30/60mg
         Name: Dosage, Length: 10320, dtype: object
 In [ ]: |df['Dosage'] = df['Dosage'].fillna(df['Dosage'].mode()[0])
 In [ ]: df['Weight (Kilograms)']
Out[28]: 0
                                            13
                                           358
         2
                                           171
         3
                                          1855
         4
                                          7590
         10319
                      See DN-4307 (ID#:83920)
         10320
                      See DN-4313 (ID#:83921)
         10321
                   Weight Captured Separately
         10322
                                          1392
                   Weight Captured Separately
         10323
         Name: Weight (Kilograms), Length: 10320, dtype: object
 In [ ]:  # Tackling Weight (Kilograms) missing values and convert the numeric data
         df['Weight (Kilograms)'] = df['Weight (Kilograms)'].replace('Weight Capture
         df['Weight (Kilograms)'] = pd.to_numeric(df['Weight (Kilograms)'], errors =
         # filling the missing value with mean
         df['Weight (Kilograms)'] = df['Weight (Kilograms)'].fillna(df['Weight (Kilograms)'])
 In [ ]: |df['Freight Cost (USD)']
Out[30]: 0
                                                780.34
                                                4521.5
                                               1653.78
         2
         3
                                              16007.06
         4
                                              45450.08
                              See DN-4307 (ID#:83920)
         10319
         10320
                              See DN-4313 (ID#:83921)
         10321
                   Freight Included in Commodity Cost
         10322
                   Freight Included in Commodity Cost
         10323
                   Freight Included in Commodity Cost
         Name: Freight Cost (USD), Length: 10320, dtype: object
```

```
In [ ]: |df['Freight Cost (USD)'] = pd.to_numeric(df['Freight Cost (USD)'], errors =
         # filling the missing value with the help of mean()
         df['Freight Cost (USD)'] = df['Freight Cost (USD)'].fillna(df['Freight Cost
 In [ ]: df['Line Item Insurance (USD)']
Out[32]: 0
                       NaN
         1
                       NaN
         2
                      NaN
         3
                      NaN
         4
                      NaN
                    . . .
         10319
                   705.79
         10320
                   161.71
                  5284.04
         10321
         10322
                   134.03
         10323
                    85.82
         Name: Line Item Insurance (USD), Length: 10320, dtype: float64
 In [ ]: |# remove rows with NaN values
         df.dropna(subset=['Line Item Insurance (USD)'], inplace=True)
         # convert column to float type
         df['Line Item Insurance (USD)'] = df['Line Item Insurance (USD)'].astype(fl
         print(df)
               Project Code
                                        PQ # PO / SO # ASN/DN #
                                                                       Country
                                                                       Nigeria
         16
                 102-NG-T01 Pre-PQ Process SCMS-354
                                                        ASN-608
                 102-NG-T01 Pre-PQ Process SCMS-592
         19
                                                        ASN-485
                                                                       Nigeria
         21
                 104-CI-T01 Pre-PQ Process SCMS-698
                                                        ASN-727 Côte d'Ivoire
         22
                 108-VN-T01 Pre-PQ Process SCMS-753
                                                        ASN-781
                                                                       Vietnam
         23
                 108-VN-T01 Pre-PQ Process SCMS-759
                                                        ASN-632
                                                                       Vietnam
                                                                            . . .
         . . .
                         . . .
                                         . . .
                                                   . . .
                                                            . . .
         10319
                 103-ZW-T30
                                   FPQ-15197 SO-50020
                                                        DN-4307
                                                                      Zimbabwe
                                                        DN-4313 Côte d'Ivoire
         10320
                 104-CI-T30
                                   FPQ-15259 S0-50102
         10321
                 110-ZM-T30
                                   FPQ-14784
                                              SO-49600
                                                        DN-4316
                                                                        Zambia
                                                        DN-4334
                                                                      Zimbabwe
         10322
                 200-ZW-T30
                                   FPQ-16523
                                              SO-51680
                                                                      Zimbabwe
         10323
                 103-ZW-T30
                                   FPQ-15197
                                              SO-50022
                                                        DN-4336
               Managed By Fulfill Via Vendor INCO Term Shipment Mode
         16
                 PMO - US Direct Drop
                                                     CIP
                                                                   NaN
         19
                 PMO - US Direct Drop
                                                     EXW
                                                                   Air
                 PMO - US Direct Drop
         21
                                                     CIP
                                                                   Air
         22
                 PMO - US Direct Drop
                                                     EXW
                                                                   Air
                 PMO - US Direct Drop
         23
                                                     FCA
                                                                   Air
```

Exploratory Data Analysis (EDA)

```
In [ ]: # it is indicate the data type of columns
          df.dtypes
Out[34]: Project Code
                                                        object
          PQ#
                                                        object
          PO / SO #
                                                        object
           ASN/DN #
                                                        object
           Country
                                                        object
          Managed By
                                                        object
          Fulfill Via
                                                        object
          Vendor INCO Term
                                                        object
          Shipment Mode
                                                        object
          PQ First Sent to Client Date datetime64[ns]
          PO Sent to Vendor Date datetime64[ns]
Scheduled Delivery Date datetime64[ns]
Delivered to Client Date datetime64[ns]
Delivery Recorded Date datetime64[ns]
          Product Group
                                                        object
          Sub Classification
                                                        object
          Vendor
                                                        object
          Item Description
                                                        object
          Molecule/Test Type
                                                        object
          Brand
                                                        object
          Dosage
                                                        object
          Dosage Form
                                                        object
          Unit of Measure (Per Pack)
                                                         int64
          Line Item Quantity
                                                         int64
          Line Item Value
                                                       float64
          Pack Price
                                                       float64
          Unit Price
                                                       float64
          Manufacturing Site
                                                       object
          First Line Designation
                                                       object
                                                       float64
          Weight (Kilograms)
          Freight Cost (USD)
                                                       float64
                                                       float64
           Line Item Insurance (USD)
           dtype: object
 In [ ]: # drop the columns
          df = df.drop(['PQ #', 'PO / SO #', 'ASN/DN #'], axis = 1)
```

### In [ ]: # after cleaning the data we are again analysis data

df.head()

#### Out[36]:

	Project Code	Country	Managed By	Fulfill Via	Vendor INCO Term	Shipment Mode	PQ First Sent to Client Date	PO Sent to Vendor Date	Scheduled Delivery Date	Deliver to Clic Da
16	102- NG- T01	Nigeria	PMO - US	Direct Drop	CIP	NaN	NaT	NaT	2007-05- 07	2007-(
19	102- NG- T01	Nigeria	PMO - US	Direct Drop	EXW	Air	NaT	2007- 05-13	2007-06- 19	2007-(
21	104-CI- T01	Côte d'Ivoire	PMO - US	Direct Drop	CIP	Air	NaT	2007- 07-13	2007-10- 02	2007-
22	108- VN- T01	Vietnam	PMO - US	Direct Drop	EXW	Air	NaT	2007- 07-04	2007-10- 15	2007-
23	108- VN- T01	Vietnam	PMO - US	Direct Drop	FCA	Air	NaT	2007- 07-04	2007-08- 27	2007-(

```
In [ ]: |df.isnull().sum()
Out[37]: Project Code
                                             0
                                             0
         Country
         Managed By
                                             0
                                             0
         Fulfill Via
         Vendor INCO Term
                                             0
         Shipment Mode
                                           254
         PQ First Sent to Client Date
                                          2391
         PO Sent to Vendor Date
                                          5482
         Scheduled Delivery Date
                                             0
                                             0
         Delivered to Client Date
         Delivery Recorded Date
                                             0
         Product Group
                                             0
         Sub Classification
                                             0
         Vendor
                                             0
         Item Description
                                             0
         Molecule/Test Type
                                             a
         Brand
                                             0
                                             0
         Dosage
                                             0
         Dosage Form
                                             0
         Unit of Measure (Per Pack)
         Line Item Quantity
                                             0
                                             0
         Line Item Value
         Pack Price
                                             0
         Unit Price
                                             0
         Manufacturing Site
                                             0
         First Line Designation
                                             0
         Weight (Kilograms)
                                             0
         Freight Cost (USD)
                                             0
         Line Item Insurance (USD)
                                             a
         dtype: int64
 In [ ]: |df.shape
Out[38]: (10033, 29)
 In [ ]: |df.columns
Out[39]: Index(['Project Code', 'Country', 'Managed By', 'Fulfill Via',
                 'Vendor INCO Term', 'Shipment Mode', 'PQ First Sent to Client Dat
         е',
                 'PO Sent to Vendor Date', 'Scheduled Delivery Date',
                 'Delivered to Client Date', 'Delivery Recorded Date', 'Product Grou
         р',
                 'Sub Classification', 'Vendor', 'Item Description',
                 'Molecule/Test Type', 'Brand', 'Dosage', 'Dosage Form',
                 'Unit of Measure (Per Pack)', 'Line Item Quantity', 'Line Item Valu
                 'Pack Price', 'Unit Price', 'Manufacturing Site',
                 'First Line Designation', 'Weight (Kilograms)', 'Freight Cost (US
         D)',
                 'Line Item Insurance (USD)'],
               dtype='object')
```

```
In [ ]: # Univariate Analysis
         # Histograms for numerical columns
         numerical_cols = ['Line Item Quantity', 'Line Item Value', 'Pack Price', 'W
         for col in numerical cols:
             plt.figure(figsize=(8, 4))
             sns.histplot(df[col], kde=True)
             plt.title(f'Histogram of {col}')
             plt.show()
                                     Histogram of Line Item Quantity
            4000
            3500
            3000
            2500
            2000
            1500
            1000
             500
                            100000
                                     200000
                                               300000
                                                          400000
                                                                    500000
                                                                              600000
                                            Line Item Quantity
In [ ]:
```

# Segregrate the data in NUmerical and Categorical Columns

In [ ]: cat\_columns = [feature for feature in df.columns if df[feature].dtype!='Obj
print("Number of Columns: " , len(cat\_columns))
print(cat\_columns)

Number of Columns: 29

['Project Code', 'Country', 'Managed By', 'Fulfill Via', 'Vendor INCO Ter m', 'Shipment Mode', 'PQ First Sent to Client Date', 'PO Sent to Vendor Date', 'Scheduled Delivery Date', 'Delivered to Client Date', 'Delivery Recorded Date', 'Product Group', 'Sub Classification', 'Vendor', 'Item Description', 'Molecule/Test Type', 'Brand', 'Dosage', 'Dosage Form', 'Unit of Me asure (Per Pack)', 'Line Item Quantity', 'Line Item Value', 'Pack Price', 'Unit Price', 'Manufacturing Site', 'First Line Designation', 'Weight (Kilograms)', 'Freight Cost (USD)', 'Line Item Insurance (USD)']

PQ

In [ ]: df.head()

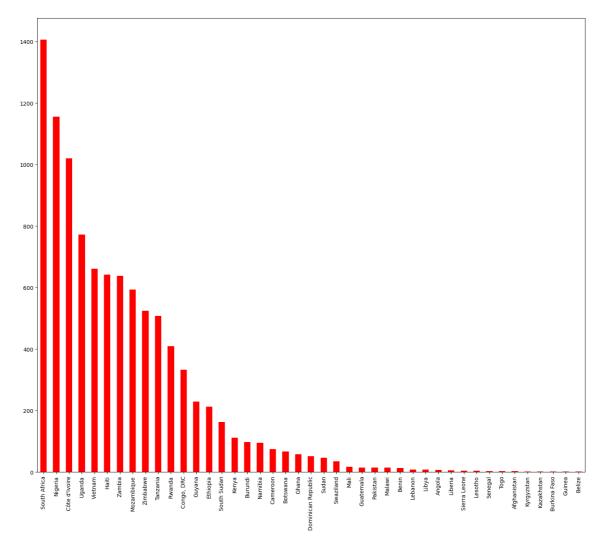
#### Out[43]:

	Project Code	Country	Managed By	Fulfill Via	Vendor INCO Term	Shipment Mode	First Sent to Client Date	PO Sent to Vendor Date	Scheduled Delivery Date	Deliver to Clie Da
16	102- NG- T01	Nigeria	PMO - US	Direct Drop	CIP	NaN	NaT	NaT	2007-05- 07	2007-(
19	102- NG- T01	Nigeria	PMO - US	Direct Drop	EXW	Air	NaT	2007- 05-13	2007-06- 19	2007-(
21	104-CI- T01	Côte d'Ivoire	PMO - US	Direct Drop	CIP	Air	NaT	2007- 07-13	2007-10- 02	2007-
22	108- VN- T01	Vietnam	PMO - US	Direct Drop	EXW	Air	NaT	2007- 07-04	2007-10- 15	2007-
23	108- VN- T01	Vietnam	PMO - US	Direct Drop	FCA	Air	NaT	2007- 07-04	2007-08- 27	2007-(

In [ ]: import seaborn as sns

```
In [ ]: # top 10 country
plt.figure(figsize=(18,15))
df['Country'].value_counts().plot(kind="bar", color='red')
```

#### Out[45]: <Axes: >



### In [ ]: df['Shipment Mode'].value\_counts()

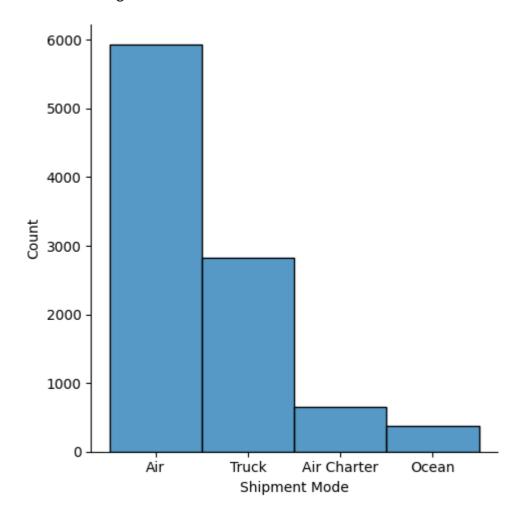
Out[46]: Air 5928

Truck 2830 Air Charter 650 Ocean 371

Name: Shipment Mode, dtype: int64

```
In [ ]: sns.displot(df['Shipment Mode'])
```

Out[47]: <seaborn.axisgrid.FacetGrid at 0x7d5ab85c98d0>



```
In [ ]:
```

• it is indicate the by Air Shipment MOde is too much demand

## find out the top 10 brand

```
In [ ]:
         top10 = df['Brand'].value_counts().sort_values(ascending=False).head(10)
         top10
Out[48]: Generic
                       7135
          Determine
                        775
         Uni-Gold
                        359
         Aluvia
                        242
          Kaletra
                        161
          Norvir
                        135
          Stat-Pak
                        108
          Bioline
                        107
          Truvada
                         92
         Videx
                         78
         Name: Brand, dtype: int64
```

```
In [ ]: top10.plot(kind='bar', color ='blue')
Out[49]: <Axes: >
               7000
               6000
               5000
               4000
               3000
               2000
               1000
                    0
                                                      Aluvia
                                                                                            Bioline
                                                                                                              Videx
                                                                Kaletra
                          Generic
                                    Determine
                                             Uni-Gold
                                                                         Norvir
                                                                                                     Truvada
                                                                                  Stat-Pak
```

# find out the how many product group category

```
In [ ]: # check the Item Description name
         df['Item Description'].value_counts()
Out[51]: Efavirenz 600mg, tablets, 30 Tabs
         726
         Nevirapine 200mg, tablets, 60 Tabs
         Lamivudine/Nevirapine/Zidovudine 150/200/300mg, tablets, 60 Tabs
         578
         Lamivudine/Zidovudine 150/300mg, tablets, 60 Tabs
         576
         HIV 1/2, Determine Complete HIV Kit, 100 Tests
         554
         HIV 1/2, ImmunoComb II BiSpot EIA Kit, 36 Tests
         Malaria Antigen P.f Kit, 30 \times 1 Test
         Lopinavir/Ritonavir 80/20mg/ml [Kaletra], oral solution, cool, Bottle, 160
         HIV 1/2, InstantChek HIV 1+2 Kit, 100 Tests
         Lopinavir/Ritonavir 200/50mg, [DON] tablets, 120 Tabs
         Name: Item Description, Length: 182, dtype: int64
```

#### **#Correlation Analysis**

```
In [ ]: # Correlation Analysis
            correlation_matrix = df.corr()
            plt.figure(figsize=(10, 6))
             sns.heatmap(correlation_matrix, annot=True, cmap='coolwarm', linewidths=0.5
             plt.title('Correlation Matrix')
            plt.show()
                                                                  Correlation Matrix
                                                                                                                          1.0
              Unit of Measure (Per Pack) -
                                                                                                                         - 0.8
                    Line Item Quantity -
                                                                                        0.61
                                                                                                 0.31
                       Line Item Value -
                                                                                        0.6
                                                                                                 0.36
                                                                                                                         - 0.6
                           Pack Price -
                                                                              0.25
                                                                                                                         - 0.4
                            Unit Price -
                                                                     0.25
                    Weight (Kilograms) -
                                                  0.61
                                                                                                 0.45
                                                                                                           0.56
                                                                                                                         - 0.2
                    Freight Cost (USD) -
                                                  0.31
                                                           0.36
                                                                                        0.45
                                                                                                           0.32
                                                                                                                          0.0
                                                                                        0.56
                                                                                                 0.32
              Line Item Insurance (USD) -
                                                   Line Item Quantity
                                                            Line Item Value
                                                                     Pack Price
                                                                               Unit Price
                                                                                                            Line Item Insurance (USD)
                                         Unit of Measure (Per Pack)
                                                                                        Weight (Kilograms)
                                                                                                  Freight Cost (USD)
In [ ]: # finf out top 10 unit price
            df['Unit Price'].value_counts().sort_values(ascending=False).head(10)
                         708
             0.01
                         482
             0.12
                         450
             0.14
                         439
             0.11
                         396
                         385
```

```
Out[52]: 0.04
          0.80
          1.60
                   358
                   340
          0.05
          0.16
                   340
          0.19
                   319
```

### find out top 10 brand and unit price

Name: Unit Price, dtype: int64

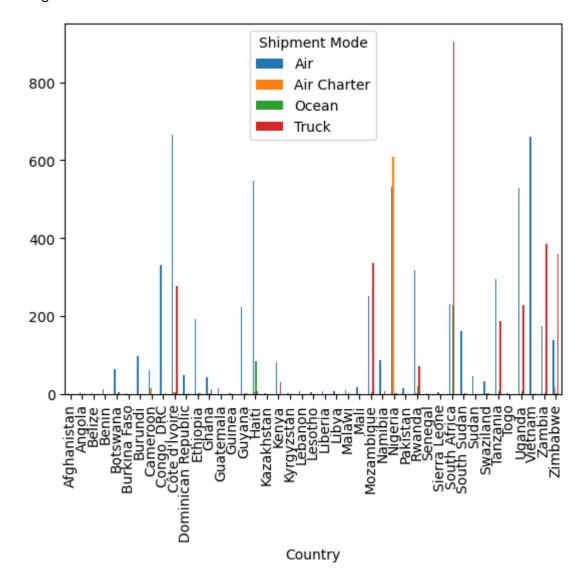
```
In [ ]: |df.groupby('Brand')['Pack Price'].sum()
Out[53]: Brand
         Aluvia
                           10386.54
         Atripla
                             806.40
                            2206.32
         Bioline
         Bundi
                              75.00
         Capillus
                            3687.69
         CareStart
                             23.40
         Clearview
                           1505.00
         Coartem
                            500.63
         Colloidal Gold
                            1686.00
         Combivir
                            71.61
         Crixivan
                           1549.32
         Determine
                           57434.56
        DoubleCheck
                            267.56
         Epivir
                             284.41
        First Response
                            217.90
         Generic
                           59774.17
         Genie
                          2225.71
                            334.74
        Hexagon
         INSTi
                             94.01
         ImmunoComb
                            295.00
         InstantCHEK
                             75.00
         Intelence
                           1358.02
         Invirase
                           4135.41
         Isentress
                           2945.38
         Kaletra
                           5460.78
         LAV
                           1674.80
        Multispot
                           6323.23
        Norvir
                           4712.31
         OraQuick
                         15015.25
         Paramax
                            187.50
         Pepti-LAV
                            238.65
         Prezista
                           2769.12
                           564.39
         Retrovir
                             51.00
         Reveal
         Reyataz
                            729.93
         Stat-Pak
                          3034.79
         Stocrin/Sustiva
                           956.54
         Trizivir
                            987.55
         Truvada
                           2652.52
         Uni-Gold
                          11492.16
        Videx
                           1024.06
         Videx EC
                             894.37
         Viracept
                             322.36
         Viramune
                             469.58
        Viread
                             823.22
         Zerit
                             178.79
                             781.99
         Name: Pack Price, dtype: float64
```

## find out top 10 Manufacturing Site

```
In [ ]:
             manu_fact = df['Manufacturing Site'].value_counts().sort_values(ascending=F
             manu_fact
Out[54]: Aurobindo Unit III, India
                                                               3070
             Mylan (formerly Matrix) Nashik
                                                               1415
             Hetero Unit III Hyderabad IN
                                                                869
             Cipla, Goa, India
                                                                644
             Strides, Bangalore, India.
                                                                534
             Alere Medical Co., Ltd.
                                                                481
             Trinity Biotech, Plc
                                                                385
             ABBVIE Ludwigshafen Germany
                                                                361
             Inverness Japan
                                                                344
             ABBVIE (Abbott) Logis. UK
                                                                216
             Name: Manufacturing Site, dtype: int64
 In [ ]: manu_fact.plot(kind='bar', color='pink' )
Out[55]: <Axes: >
               3000
               2500
               2000
               1500
               1000
                 500
                    0
                           Aurobindo Unit III, India
                                                                                                      Inverness Japan
                                                                                                               ABBVIE (Abbott) Logis. UK
                                             Hetero Unit III Hyderabad IN
                                                       Cipla, Goa, India
                                                                                  Trinity Biotech, Plc
                                    Mylan (formerly Matrix) Nashik
                                                                          Alere Medical Co., Ltd.
                                                                                            ABBVIE Ludwigshafen Germany
                                                                Strides, Bangalore, India.
```

```
In [ ]: # find out top 10 brand and company name , where is Manufacturing site
 In [ ]: df.groupby('Country')
Out[57]: <pandas.core.groupby.generic.DataFrameGroupBy object at 0x7d5ab82ff640>
 In [ ]: # check the Country and Shipment Mode
         plt.figure(figsize=(18,15))
         resume=pd.crosstab(df['Country'],df['Shipment Mode'])
         resume.plot(kind='bar')
Out[58]: <Axes: xlabel='Country'>
```

<Figure size 1800x1500 with 0 Axes>



```
In [ ]: # check the Product Group item
df['Product Group'].value_counts()

Out[59]: ARV    8339
    HRDT    1648
    ANTM    22
    ACT     16
    MRDT    8
    Name: Product Group, dtype: int64
```

## Find out top 25 Country, which Manufacturing Site is situated?

```
In [ ]:
         df.groupby(['Country'])['Manufacturing Site'].value_counts().sort_values(as
Out[60]: Country
                        Manufacturing Site
         South Africa Aurobindo Unit III, India
                                                          703
         Nigeria
                        Aurobindo Unit III, India
                                                          408
         Côte d'Ivoire Aurobindo Unit III, India
                                                          353
                        Aurobindo Unit III, India
         Haiti
                                                          262
                        Mylan (formerly Matrix) Nashik
         Nigeria
                                                          211
                        Aurobindo Unit III, India
         Uganda
                                                          203
         Côte d'Ivoire Mylan (formerly Matrix) Nashik
                                                          171
         Zambia
                        Aurobindo Unit III, India
                                                          169
                        Mylan (formerly Matrix) Nashik
         Vietnam
                                                          161
         Uganda
                        Mylan (formerly Matrix) Nashik
                                                          158
         Vietnam
                        Aurobindo Unit III, India
                                                          151
                        Hetero Unit III Hyderabad IN
                                                          146
         Mozambique
                        Aurobindo Unit III, India
                                                          140
                        Aurobindo Unit III, India
         Tanzania
                                                          127
         Zimbabwe
                        Cipla, Goa, India
                                                          124
         Zambia
                                                          122
                        Mylan (formerly Matrix) Nashik
         South Africa Cipla, Goa, India
                                                          121
         Tanzania
                        Mylan (formerly Matrix) Nashik
                                                          105
         Guyana
                        Aurobindo Unit III, India
                                                          105
         Nigeria
                        Alere Medical Co., Ltd.
                                                          103
         Rwanda
                        Aurobindo Unit III, India
                                                          101
                                                           93
         Uganda
                        Hetero Unit III Hyderabad IN
         Mozambique
                        Hetero Unit III Hyderabad IN
                                                           89
         Zambia
                        Hetero Unit III Hyderabad IN
                                                           88
                        ABBVIE Ludwigshafen Germany
                                                           84
         Vietnam
         Name: Manufacturing Site, dtype: int64
```

## check the realtion ship between Vendor and Item Description

In [ ]: |df.groupby(['Vendor'])['Item Description'].value\_counts().sort\_values(ascen Out[61]: Vendor Item Description HIV 1/2, Determine Complete HIV Kit, 100 Tests Orgenics, Ltd 505 SCMS from RDC Efavirenz 600mg, tablets, 30 Tabs 482 Lamivudine/Nevirapine/Zidovudine 150/200/300mg, tabl ets, 60 Tabs 473 Lamivudine/Zidovudine 150/300mg, tablets, 60 Tabs 454 Nevirapine 200mg, tablets, 60 Tabs 445 Trinity Biotech, Plc HIV 1/2, Uni-Gold HIV Kit, 20 Tests SCMS from RDC Lamivudine/Tenofovir Disoproxil Fumarate 300/300mg, tablets, 30 Tabs 238 Lamivudine 150mg, tablets, 60 Tabs 213 Lamivudine/Nevirapine/Stavudine 150/200/30mg, tablet s, 60 Tabs 204 Zidovudine 300mg, tablets, 60 Tabs 198

Name: Item Description, dtype: int64

```
In [ ]: df["Sub Classification"].value_counts().plot(kind='bar')
Out[62]: <Axes: >
            6000
            5000
            4000
            3000
            2000
            1000
                0
                                                              HIV test - Ancillary
                                     Pediatric
                                                                           Malaria
 In [ ]: df['Fulfill Via'].value_counts()
Out[63]: From RDC
                            5232
```

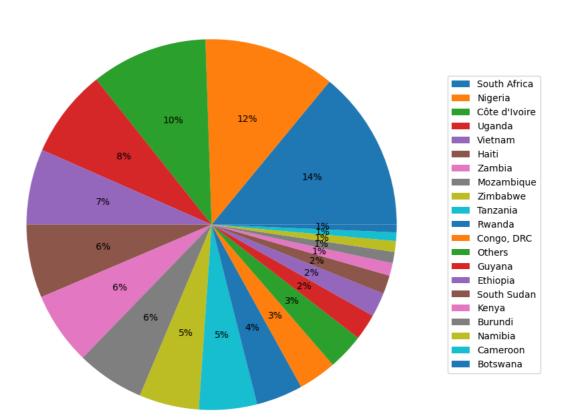
Out[63]: From RDC 5232 Direct Drop 4801

Name: Fulfill Via, dtype: int64

# Check the percentage of bussine occupaid by country wise

```
In [ ]: counts = df['Country'].value_counts()
    idx = counts[counts.lt(60)].index
    df.loc[df['Country'].isin(idx), 'Country'] = 'Others'
    df["Country"].value_counts().plot.pie(label='',title="Country",legend=True,
    plt.legend(loc='center left', bbox_to_anchor=(1.0, 0.5))
    plt.show()
```

#### Country



```
In [ ]:
            df.head()
Out[65]:
                                                                              PQ
                                                                             First
                                                                                       PO
                                                       Vendor
                                                                                            Scheduled
                                                                                                         Deliver
                                     Managed Fulfill
                 Project
                                                                Shipment
                                                                                   Sent to
                                                                             Sent
                          Country
                                                         INCO
                                                                                               Delivery
                                                                                                          to Clie
                                           Ву
                   Code
                                                  Via
                                                                    Mode
                                                                                   Vendor
                                                                               to
                                                         Term
                                                                                                  Date
                                                                                                             Di
                                                                            Client
                                                                                      Date
                                                                             Date
                    102-
                                       PMO -
                                               Direct
                                                                                              2007-05-
                                                                                                          2007-0
             16
                     NG-
                            Nigeria
                                                          CIP
                                                                     NaN
                                                                             NaT
                                                                                      NaT
                                           US
                                                Drop
                                                                                                    07
                     T01
                    102-
                                       PMO -
                                                                                     2007-
                                                                                              2007-06-
                                                                                                          2007-0
                                               Direct
                                                         EXW
             19
                     NG-
                            Nigeria
                                                                       Air
                                                                             NaT
                                           US
                                                Drop
                                                                                     05-13
                     T01
                                                                                              2007-10-
                  104-CI-
                              Côte
                                       PMO -
                                               Direct
                                                                                     2007-
                                                                                                          2007-
             21
                                                          CIP
                                                                       Air
                                                                             NaT
                     T01
                            d'Ivoire
                                           US
                                                                                     07-13
                                                                                                    02
                                                Drop
                    108-
                                                                                              2007-10-
                                                                                                          2007-
                                       PMO -
                                               Direct
                                                                                     2007-
             22
                     VN-
                                                         EXW
                           Vietnam
                                                                       Air
                                                                             NaT
                                           US
                                                Drop
                                                                                     07-04
                                                                                                    15
                     T01
```

### Find out heighest price of Shipment Mode

FCA

Air

NaT

2007-

07-04

2007-08-

27

2007-0

Air Charter 1.143544e+07 Ocean 4.578917e+06 Truck 3.034147e+07

108-

VN-

T01

Vietnam

23

Name: Freight Cost (USD), dtype: float64

PMO -

US

Direct

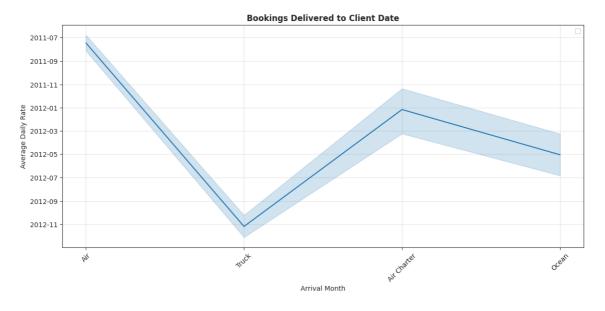
Drop

it is indiacted the Heighest Price of Shipment Mode in Air 6.359307e+07

## Find out the lowest price of shipment mode

#### Find the total number of barnd

WARNING:matplotlib.legend:No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.



```
In [ ]: # Check Total freight Cost (USD)
total_freight_cost = df['Freight Cost (USD)'].sum()
total_freight_cost
```

Out[70]: 112353922.2273072

## it is indicated the top Country by total expence

In [ ]: country\_summary = df.groupby('Country').sum().reset\_index()
country\_summary

Out[71]:

	Country	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	Weight (Kilograms)	Freight (l
0	Botswana	3619	118902	1.596899e+06	6540.54	257.81	3.066091e+04	2.238884
1	Burundi	8031	203212	3.351580e+06	2051.81	55.47	1.311839e+05	7.783782
2	Cameroon	4342	1790405	1.462917e+07	3864.62	55.66	2.486705e+05	2.003313
3	Congo, DRC	30445	518546	5.772336e+06	6032.41	171.91	6.681158e+05	3.241724
4	Côte d'Ivoire	91487	11637154	1.174490e+08	20256.87	615.41	2.384526e+06	9.738285
5	Ethiopia	13628	2554695	1.872480e+07	3418.42	836.97	4.321305e+05	2.444096
6	Guyana	23496	182767	4.134950e+06	5306.95	101.17	2.346828e+05	1.384353
7	Haiti	66550	5223263	4.323458e+07	16700.30	550.18	1.160608e+06	6.826143
8	Kenya	8249	570631	3.393156e+07	6349.14	128.40	1.927046e+05	1.651076
9	Mozambique	45102	19073498	1.787870e+08	12896.17	246.86	2.941291e+06	5.982037
10	Namibia	4780	613658	5.857024e+06	3777.44	107.76	1.036720e+05	6.263879
11	Nigeria	81530	33842564	3.486618e+08	24496.51	516.64	4.791052e+06	1.872887
12	Others	24562	2780199	2.633626e+07	11975.10	305.05	4.887200e+05	2.706812
13	Rwanda	29709	8708314	6.895871e+07	6870.57	585.14	1.059129e+06	6.522661
14	South Africa	126293	22995781	1.086701e+08	24318.90	442.81	1.742075e+06	1.489590
15	South Sudan	9461	190158	2.132357e+06	4368.73	202.52	2.697745e+05	1.404555
16	Tanzania	36000	12387823	1.280563e+08	10718.24	203.58	1.628875e+06	5.953967
17	Uganda	48518	11883640	9.597446e+07	15606.63	277.42	1.810668e+06	7.836618
18	Vietnam	44786	6532326	5.305512e+07	11015.11	149.83	1.146425e+06	5.002666
19	Zambia	43190	28058534	2.387675e+08	10410.32	190.66	3.111783e+06	7.738134
20	Zimbabwe	35654	17384535	1.040576e+08	6309.89	132.41	2.227336e+06	6.664060

# We are compare the Country wise Freight Cost (USD) price

```
In [ ]:
    country_summary = country_summary[['Country','Freight Cost (USD)']]
    country_summary
```

Out[72]:		Country	Freight Cost (USD)
_	0	Botswana	2.238884e+05
	1	Burundi	7.783782e+05
	2	Cameroon	2.003313e+06
	3	Congo, DRC	3.241724e+06
	4	Côte d'Ivoire	9.738285e+06
	5	Ethiopia	2.444096e+06
	6	Guyana	1.384353e+06
	7	Haiti	6.826143e+06
	8	Kenya	1.651076e+06
	9	Mozambique	5.982037e+06
	10	Namibia	6.263879e+05
	11	Nigeria	1.872887e+07
	12	Others	2.706812e+06
	13	Rwanda	6.522661e+06
	14	South Africa	1.489590e+07
	15	South Sudan	1.404555e+06
	16	Tanzania	5.953967e+06
	17	Uganda	7.836618e+06
	18	Vietnam	5.002666e+06
	19	Zambia	7.738134e+06
	20	Zimbabwe	6.664060e+06

# We are compare Country wise , Shipment Mode and Freight Cost (USD) in list

	Country	Shipment Mode	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	Weigh (Kilograms
0	Botswana	Air	3299	117497	1.546999e+06	5736.54	248.49	2.342900e+04
1	Botswana	Truck	320	1405	4.990000e+04	804.00	9.32	7.231911e+03
2	Burundi	Air	8031	203212	3.351580e+06	2051.81	55.47	1.311839e+05
3	Cameroon	Air	3742	1201005	1.064419e+07	3775.48	53.31	1.512044e+0t
4	Cameroon	Air Charter	600	589400	3.984977e+06	89.14	2.35	9.746610e+0 <sup>2</sup>
5	Congo, DRC	Air	30344	513546	5.465586e+06	5909.71	163.25	6.681158e+05
6	Congo, DRC	Truck	101	5000	3.067500e+05	122.70	8.66	0.000000e+00
7	Côte d'Ivoire	Air	64396	5057167	6.109787e+07	15189.66	282.92	1.259278e+0€
8	Côte d'Ivoire	Air Charter	240	79898	7.662445e+05	78.74	1.85	1.014946e+04
9	Côte d'Ivoire	Ocean	600	68973	2.107216e+06	153.28	1.29	1.126600e+0 <sup>2</sup>
10	Côte d'Ivoire	Truck	19140	5838421	4.781743e+07	2331.12	48.12	9.645200e+05
11	Ethiopia	Air	10712	2166796	1.727690e+07	2982.11	830.95	3.496495e+05
12	Ethiopia	Ocean	120	13703	4.604208e+05	33.60	0.28	3.476000e+03
13	Ethiopia	Truck	536	72	3.477480e+03	143.42	3.14	2.794456e+03
14	Guyana	Air	22861	181225	4.106339e+06	5159.31	97.48	2.260614e+05
15	Guyana	Truck	390	803	1.826660e+03	11.14	0.12	5.648911e+03
16	Haiti	Air	58750	3219641	2.750965e+07	15287.00	529.75	8.717761e+05
17	Haiti	Air Charter	740	635	7.936880e+03	85.32	0.47	8.440367e+03
18	Haiti	Ocean	6360	1997851	1.508941e+07	490.48	11.58	2.802549e+05
19	Haiti	Truck	600	4536	5.843750e+05	765.50	7.66	0.000000e+00
20	Kenya	Air	6424	463278	3.036991e+07	5548.40	109.16	1.536600e+05
21	Kenya	Truck	1825	107353	3.561651e+06	800.74	19.24	3.904464e+04
22	Mozambique	Air	21038	2847789	3.689066e+07	10386.31	192.91	5.553244e+05
23	Mozambique	Ocean	160	29647	1.327040e+06	176.00	5.60	1.070000e+04
24	Mozambique	Truck	23904	16196062	1.405693e+08	2333.86	48.35	2.375267e+06
25	Namibia	Air	4360	500744	5.048938e+06	3630.57	104.55	8.041919e+0 <sup>2</sup>
26	Namibia	Truck	300	112314	7.744857e+05	34.87	0.81	2.031137e+0 <sup>2</sup>
27	Nigeria	Air	46419	5795644	1.092045e+08	18904.48	360.23	1.119189e+06
28	Nigeria	Air Charter	33510	28012687	2.388676e+08	5288.92	114.95	3.648565e+06
29	Nigeria	Ocean	60	13334	1.520076e+05	11.40	0.19	1.626000e+03
30	Nigeria	Truck	300	1858	3.249900e+03	3.47	0.04	4.040000e+02
31	Others	Air	21538	1774883	1.655269e+07	11321.80	296.90	3.554139e+0ŧ
32	Others	Ocean	510	825734	8.308996e+06	78.28	2.26	9.190600e+04
33	Others	Truck	2514	179582	1.474571e+06	575.02	5.89	4.140010e+04
34	Rwanda	Air	22809	4353055	4.118450e+07	6208.88	571.10	5.831234e+05

	Country	Shipment Mode	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	Weigh (Kilograms
35	Rwanda	Air Charter	240	1800	3.330000e+03	1.85	0.01	7.180000e+02
36	Rwanda	Ocean	1170	1854991	1.117828e+07	190.35	4.20	1.620775e+05
37	Rwanda	Truck	5490	2498468	1.659260e+07	469.49	9.83	3.132107e+05
38	South Africa	Air	23219	4477793	2.438328e+07	2137.60	42.86	3.725663e+05
39	South Africa	Ocean	16410	18004326	7.616652e+07	1146.29	26.92	1.355662e+06
40	South Africa	Truck	82740	498237	7.905571e+06	20195.85	357.84	1.384728e+0 <sup>2</sup>
41	South Sudan	Air	9341	189693	2.130103e+06	4359.20	202.36	2.669240e+05
42	South Sudan	Truck	120	465	2.253300e+03	9.53	0.16	2.850456e+03
43	Tanzania	Air	20924	5077126	6.045069e+07	8131.33	155.22	7.600916e+0ŧ
44	Tanzania	Ocean	210	490568	5.900185e+06	80.12	2.61	5.528246e+04
45	Tanzania	Truck	13120	6547864	5.786909e+07	1921.02	37.24	7.602817e+05
46	Uganda	Air	35018	5853268	4.981260e+07	13713.58	238.77	9.922569e+0t
47	Uganda	Ocean	360	549043	3.211445e+06	44.00	0.94	5.415446e+04
48	Uganda	Truck	12690	5472415	4.285740e+07	1770.58	35.96	7.578957e+0{
49	Vietnam	Air	44756	6530358	5.301441e+07	10994.42	149.14	1.146425e+06
50	Vietnam	Truck	30	1968	4.071792e+04	20.69	0.69	0.000000e+0(
51	Zambia	Air	14300	2781096	3.672319e+07	6180.32	100.84	3.839441e+05
52	Zambia	Ocean	510	94528	9.492215e+05	15.70	0.41	1.504800e+04
53	Zambia	Truck	20790	23375265	1.812618e+08	2885.10	67.60	2.498826e+06
54	Zimbabwe	Air	13984	1281431	1.420968e+07	3941.24	78.84	2.935205e+05
55	Zimbabwe	Air Charter	690	795000	2.742166e+06	71.03	2.18	7.851546e+0 <sup>2</sup>
56	Zimbabwe	Ocean	180	289053	1.327196e+06	17.58	0.29	1.982600e+0 <sup>2</sup>
57	Zimbabwe	Truck	20530	15010859	8.570585e+07	2243.40	50.23	1.832073e+06

```
In [ ]: country_summary = country_summary[['Country','Shipment Mode', 'Freight Cost
country_summary
```

Out	[7/1]	н
out	/ 🕇	

ut[74]:		Country	Shipment Mode	Freight Cost (USD)
	0	Botswana	Air	1.893580e+05
	1	Botswana	Truck	3.453043e+04
	2	Burundi	Air	7.783782e+05
	3	Cameroon	Air	1.546904e+06
	4	Cameroon	Air Charter	4.564088e+05
	5	Congo, DRC	Air	3.219517e+06
	6	Congo, DRC	Truck	2.220647e+04
	7	Côte d'Ivoire	Air	5.772273e+06
	8	Côte d'Ivoire	Air Charter	4.255951e+04
	9	Côte d'Ivoire	Ocean	1.274085e+05
	10	Côte d'Ivoire	Truck	3.259164e+06
	11	Ethiopia	Air	2.153580e+06
	12	Ethiopia	Ocean	1.172982e+04
	13	Ethiopia	Truck	2.271147e+04
	14	Guyana	Air	1.346082e+06
	15	Guyana	Truck	2.538447e+04
	16	Haiti	Air	5.890579e+06
	17	Haiti	Air Charter	4.163883e+04
	18	Haiti	Ocean	8.255730e+05
	19	Haiti	Truck	6.661941e+04
	20	Kenya	Air	1.475429e+06
	21	Kenya	Truck	1.756469e+05
	22	Mozambique	Air	2.678513e+06
	23	Mozambique	Ocean	8.349039e+04
	24	Mozambique	Truck	3.220033e+06
	25	Namibia	Air	5.542231e+05
	26	Namibia	Truck	6.037275e+04
	27	Nigeria	Air	8.226885e+06
	28	Nigeria	Air Charter	1.035219e+07
	29	Nigeria	Ocean	1.709624e+04
	30	Nigeria	Truck	9.352630e+03
	31	Others	Air	2.397750e+06
	32	Others	Ocean	1.420389e+05
	33	Others	Truck	1.670233e+05
	34	Rwanda	Air	5.074776e+06
	35	Rwanda	Air Charter	4.370800e+03
	36	Rwanda	Ocean	6.507976e+05
	37	Rwanda	Truck	7.927164e+05
	38	South Africa	Air	2.019066e+06

	Country	Shipment Mode	Freight Cost (USD)
39	South Africa	Ocean	2.377234e+06
40	South Africa	Truck	1.003326e+07
41	South Sudan	Air	1.391811e+06
42	South Sudan	Truck	1.274423e+04
43	Tanzania	Air	4.149984e+06
44	Tanzania	Ocean	1.227775e+05
45	Tanzania	Truck	1.494453e+06
46	Uganda	Air	4.907013e+06
47	Uganda	Ocean	9.337122e+04
48	Uganda	Truck	2.807341e+06
49	Vietnam	Air	5.001265e+06
50	Vietnam	Truck	1.401490e+03
51	Zambia	Air	2.830421e+06
52	Zambia	Ocean	6.394006e+04
53	Zambia	Truck	4.078471e+06
54	Zimbabwe	Air	1.989263e+06
55	Zimbabwe	Air Charter	5.382669e+05
56	Zimbabwe	Ocean	6.345907e+04
57	Zimbabwe	Truck	4.058035e+06

In [ ]:

## **Statistical Analysis**

In [ ]: # check the summary of statistical
 df.describe()

Out[75]:

	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	Weigh (Kilograms
count	10033.000000	10033.000000	1.003300e+04	10033.000000	10033.000000	10033.00000
mean	77.686833	18663.471046	1.596869e+05	21.258315	0.611349	2671.59225
std	76.650711	40482.366445	3.490771e+05	44.459721	3.320426	5672.61310
min	1.000000	1.000000	0.000000e+00	0.000000	0.000000	0.00000
25%	30.000000	407.000000	4.267000e+03	4.120000	0.070000	100.00000
50%	60.000000	3056.000000	3.044840e+04	8.820000	0.160000	1454.00000
75%	90.000000	17600.000000	1.687635e+05	23.000000	0.450000	2769.45551
max	1000.000000	619999.000000	5.951990e+06	1345.640000	238.650000	154780.00000

#### Out[76]:

count	mean	std	min	25%	50%	7!
10033.0	77.686833	76.650711	1.00	30.00	60.000000	90.0000
10033.0	18663.471046	40482.366445	1.00	407.00	3056.000000	17600.0000
10033.0	159686.941312	349077.069994	0.00	4267.00	30448.400000	168763.5400
10033.0	21.258315	44.459721	0.00	4.12	8.820000	23.0000
10033.0	0.611349	3.320426	0.00	0.07	0.160000	0.4500
10033.0	2671.592257	5672.613103	0.00	100.00	1454.000000	2769.4555
10033.0	11198.437379	12344.983985	0.75	4454.62	11103.234819	11103.2348
10033.0	240.205776	500.270659	0.00	6.51	47.110000	252.4000
	10033.0 10033.0 10033.0 10033.0 10033.0 10033.0	10033.0       77.686833         10033.0       18663.471046         10033.0       159686.941312         10033.0       21.258315         10033.0       0.611349         10033.0       2671.592257         10033.0       11198.437379	10033.0       77.686833       76.650711         10033.0       18663.471046       40482.366445         10033.0       159686.941312       349077.069994         10033.0       21.258315       44.459721         10033.0       0.611349       3.320426         10033.0       2671.592257       5672.613103         10033.0       11198.437379       12344.983985	10033.0       77.686833       76.650711       1.00         10033.0       18663.471046       40482.366445       1.00         10033.0       159686.941312       349077.069994       0.00         10033.0       21.258315       44.459721       0.00         10033.0       0.611349       3.320426       0.00         10033.0       2671.592257       5672.613103       0.00         10033.0       11198.437379       12344.983985       0.75	10033.0       77.686833       76.650711       1.00       30.00         10033.0       18663.471046       40482.366445       1.00       407.00         10033.0       159686.941312       349077.069994       0.00       4267.00         10033.0       21.258315       44.459721       0.00       4.12         10033.0       0.611349       3.320426       0.00       0.07         10033.0       2671.592257       5672.613103       0.00       100.00         10033.0       11198.437379       12344.983985       0.75       4454.62	10033.0       77.686833       76.650711       1.00       30.00       60.000000         10033.0       18663.471046       40482.366445       1.00       407.00       3056.000000         10033.0       159686.941312       349077.069994       0.00       4267.00       30448.400000         10033.0       21.258315       44.459721       0.00       4.12       8.820000         10033.0       0.611349       3.320426       0.00       0.07       0.160000         10033.0       2671.592257       5672.613103       0.00       100.00       1454.000000         10033.0       11198.437379       12344.983985       0.75       4454.62       11103.234819

## In [ ]: # check the correlation df.corr()

#### Out[77]:

	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	Weight (Kilograms)	Freight Cost (USD)	Lir Ins
Unit of Measure (Per Pack)	1.000000	-0.150273	-0.127548	0.092973	-0.103052	-0.071029	-0.043027	-0.′
Line Item Quantity	-0.150273	1.000000	0.839380	-0.131729	-0.051906	0.606994	0.311752	0.7
Line Item Value	-0.127548	0.839380	1.000000	-0.014006	-0.019387	0.598238	0.358078	9.0
Pack Price	0.092973	-0.131729	-0.014006	1.000000	0.251254	-0.097732	-0.006715	-0.(
Unit Price	-0.103052	-0.051906	-0.019387	0.251254	1.000000	-0.023980	0.080606	-0.0
Weight (Kilograms)	-0.071029	0.606994	0.598238	-0.097732	-0.023980	1.000000	0.450246	0.!
Freight Cost (USD)	-0.043027	0.311752	0.358078	-0.006715	0.080606	0.450246	1.000000	0.0
Line Item Insurance (USD)	-0.131912	0.798646	0.961350	-0.015350	-0.021423	0.557945	0.324064	1.(

# In [ ]: # check the skewness df.skew()

dtype: float64

#### 

Out[79]: Unit of Measure (Per Pack) 60.000000 3056.000000 3056.000000 30448.400000 Line Item Quantity Line Item Value Pack Price 8.820000 Unit Price 0.160000 Weight (Kilograms)
Freight Cost (USD) 1454.000000 11103.234819 Line Item Insurance (USD) 47.110000 Name: 0.5, dtype: float64

### 

Out[80]:

	Unit of Measure (Per Pack)	Line Item Quantity	Line Item Value	Pack Price	Unit Price	( <b>ř</b>
Unit of Measure (Per Pack)	5.875332e+03	-4.662964e+05	-3.412804e+06	316.841230	-26.228153	-3.0
Line Item Quantity	-4.662964e+05	1.638822e+09	1.186167e+10	-237090.582886	-6977.151369	1.39
Line Item Value	-3.412804e+06	1.186167e+10	1.218548e+11	-217377.600310	-22470.848775	1.18
Pack Price	3.168412e+02	-2.370906e+05	-2.173776e+05	1976.666782	37.091369	-2.40
Unit Price	-2.622815e+01	-6.977151e+03	-2.247085e+04	37.091369	11.025229	-4.5
Weight (Kilograms)	-3.088431e+04	1.393905e+08	1.184618e+09	-24648.324902	-451.670765	3.2 <sup>-</sup>
Freight Cost (USD)	-4.071472e+04	1.557995e+08	1.543084e+09	-3685.608148	3304.088604	3.1
Line Item Insurance (USD)	-5.058314e+03	1.617429e+07	1.678834e+08	-341.417215	-35.585619	1.58

### Heatmap

```
In [ ]: plt.figure(figsize=(12,10))
sns.heatmap(df.corr(), annot = True)
```

Out[81]: <Axes: >



```
In [ ]: # check the Standard Deviation
df.std()
```

Out[82]: PQ First Sent to Client Date
PO Sent to Vendor Date
Scheduled Delivery Date
Delivery Recorded Date
Unit of Measure (Per Pack)
Line Item Quantity
Line Item Value
Pack Price
Unit Price
Weight (Kilograms)
Freight Cost (USD)
Line Item Insurance (USD)
dtype: object

```
In [ ]: # check the minimum number
         df.min()
Out[83]: Project Code
                                                                                    100
          -BJ-T30
                                                                                      В
         Country
          otswana
         Managed By
                                                                        Ethiopia Field
         Office
         Fulfill Via
                                                                                  Dire
          ct Drop
         Vendor INCO Term
         CIF
         PQ First Sent to Client Date
                                                                          2009-01-04 0
         0:00:00
         PO Sent to Vendor Date
                                                                          2007-02-07 0
         0:00:00
                                                                          2007-05-07 0
         Scheduled Delivery Date
         0:00:00
         Delivered to Client Date
                                                                          2007-01-24 0
         0:00:00
                                                                          2007-05-07 0
         Delivery Recorded Date
         0:00:00
         Product Group
         ACT
          Sub Classification
         ACT
         Vendor
                                                           ABBOTT LABORATORIES (PUERT
         O RICO)
                                           #102198**Didanosine 200mg [Videx], tablet
          Item Description
          s, 60...
         Molecule/Test Type
                                                                                      Α
         bacavir
         Brand
         Aluvia
                                                                                      1
         Dosage
          00/25mg
         Dosage Form
          Capsule
         Unit of Measure (Per Pack)
         Line Item Quantity
         Line Item Value
          0.0
         Pack Price
          0.0
         Unit Price
         0.0
         Manufacturing Site
                                                                       ABBVIE (Abbott)
         France
         First Line Designation
         Weight (Kilograms)
         0.0
         Freight Cost (USD)
         0.75
         Line Item Insurance (USD)
          0.0
          dtype: object
```

```
In [ ]: # check the maximum number
           df.max()
Out[84]: Project Code
                                                                              A02-SN-T50
           Country
                                                                                Zimbabwe
                                                            South Africa Field Office
           Managed By
           Fulfill Via
                                                                                From RDC
           Vendor INCO Term
                                                                         N/A - From RDC
           PQ First Sent to Client Date
                                                                   2015-07-07 00:00:00
           PO Sent to Vendor Date
                                                                   2015-08-24 00:00:00
           Scheduled Delivery Date
                                                                   2015-12-31 00:00:00
                                                                   2015-09-14 00:00:00
           Delivered to Client Date
           Delivery Recorded Date
                                                                   2015-09-14 00:00:00
           Product Group
                                                                                     MRDT
           Sub Classification
                                                                               Pediatric
           Vendor
                                                                    ZEPHYR BIOMEDICALS
                                                 Zidovudine 300mg, tablets, 60 Tabs
           Item Description
           Molecule/Test Type
                                                                              Zidovudine
           Brand
                                                                                   Ziagen
           Dosage
                                                                                 80mg/ml
                                                                  Test kit - Ancillary
           Dosage Form
           Unit of Measure (Per Pack)
                                                                                     1000
           Line Item Quantity
                                                                                   619999
           Line Item Value
                                                                               5951990.4
           Pack Price
                                                                                 1345.64
           Unit Price
                                                                                   238.65
           Manufacturing Site
                                                              bioLytical Laboratories
           First Line Designation
                                                                                      Yes
           Weight (Kilograms)
                                                                                154780.0
           Freight Cost (USD)
                                                                                289653.2
           Line Item Insurance (USD)
                                                                                 7708.44
           dtype: object
 In [ ]: # check the mean()
           df.mean()
Out[85]: Unit of Measure (Per Pack) 77.686833
Line Item Quantity 18663.471046
Line Item Value 159686.941312
Pack Price 21.258315
           Pack Price
                                                   21.258315
           Unit Price
                                                     0.611349
           Weight (Kilograms) 2671.592257
Freight Cost (USD) 11198.437379
Line Item Insurance (USD) 240.205776
           dtype: float64
 In [ ]: # df.median()
           df.median()
Out[86]: Unit of Measure (Per Pack) 60.000000

Line Item Quantity 3056.000000

Line Item Value 30448.400000

Pack Price 8 820000
           Pack Price
                                                   8.820000
           Unit Price
                                                   0.160000
           Weight (Kilograms)
Freight Cost (USD)
                                             1454.000000
                                             11103.234819
           Line Item Insurance (USD)
                                               47.110000
```

dtype: float64

#### **Box Plot**

it is indicated the outliers in Line Item Quantity, Line Item Value, Weight(kilograme),
 Freight Cost (USD)

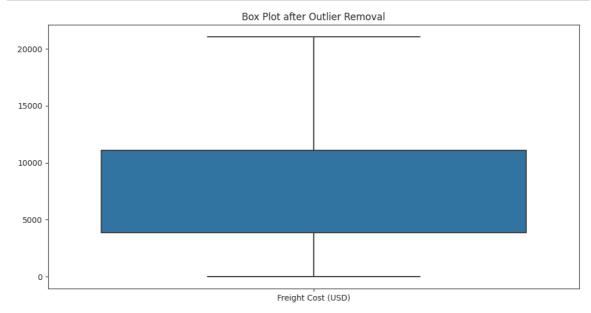
#### Handle outliers

```
In [ ]: # Identify outliers using the IQR method
    Q1 = df['Freight Cost (USD)'].quantile(0.25)
    Q3 = df['Freight Cost (USD)'].quantile(0.75)
    IQR = Q3 - Q1
    lower_threshold = Q1 - 1.5 * IQR
    upper_threshold = Q3 + 1.5 * IQR

In [ ]: # Remove outliers
    data_no_outliers = df[(df['Freight Cost (USD)'] >= lower_threshold) & (df['])

In [ ]: #Cap and floor outliers
    data_capped_floored = df.copy()
    data_capped_floored['Freight Cost (USD)'] = data_capped_floored['Freight Cost (USD)']
```

```
In [ ]: # Visualize the distribution after outlier handling
   plt.figure(figsize=(12, 6))
   sns.boxplot(data=data_no_outliers[['Freight Cost (USD)']])
   plt.title('Box Plot after Outlier Removal')
   plt.show()
```



## #After performing EDA and handling outliers now processing dataset for Machine learning model

#Train -Test split

```
In [ ]: from sklearn.model_selection import train_test_split

X = df.drop('Freight Cost (USD)', axis=1) # Features
y = df['Freight Cost (USD)'] # Target variable

# Split the data into training, validation, and test sets
X_train, X_temp, y_train, y_temp = train_test_split(X, y, test_size=0.3, ra
X_val, X_test, y_val, y_test = train_test_split(X_temp, y_temp, test_size=0)
```

#Encode Categorical Features

encoder = LabelEncoder()

country\_encoded = encoder.fit\_transform(X\_train['Country'])

```
#Data Scaling
```

```
from sklearn.compose import ColumnTransformer
          from sklearn.pipeline import Pipeline
          # Define preprocessing steps for numeric and categorical features
          numeric_features = ['Line Item Quantity', 'Line Item Value', 'Pack Price',
          categorical_features = ['Country', 'Vendor', 'Product Group']
          # Create transformers
          numeric_transformer = StandardScaler()
          categorical_transformer = Pipeline(steps=[
              ('onehot', OneHotEncoder(sparse=False, drop='first'))
          ])
          preprocessor = ColumnTransformer(
              transformers=[
                   ('num', numeric_transformer, numeric_features),
                   ('cat', categorical_transformer, categorical_features)
              ])
          # Create a pipeline with preprocessing and modeling steps
          pipeline = Pipeline(steps=[('preprocessor', preprocessor),
                                      ('model', LinearRegression())])
          # Fit the pipeline to your training data
          pipeline.fit(X_train, y_train)
Out[109]: Pipeline(steps=[('preprocessor',
                            ColumnTransformer(transformers=[('num', StandardScaler(),
                                                              ['Line Item Quantity',
                                                               'Line Item Value',
                                                               'Pack Price',
                                                               'Weight (Kilograms)']),
                                                             ('cat',
                                                              Pipeline(steps=[('oneho
          t',
                                                                               OneHotE
          ncoder(drop='first',
          sparse=False))]),
                                                              ['Country', 'Vendor',
                                                               'Product Group'])])),
                           ('model', LinearRegression())])
          In a Jupyter environment, please rerun this cell to show the HTML representation or
```

In [ ]: from sklearn.preprocessing import StandardScaler, OneHotEncoder

from sklearn.linear\_model import LinearRegression

In a Jupyter environment, please rerun this cell to show the HTML representation or trust the notebook.

On GitHub, the HTML representation is unable to render, please try loading this page with nbviewer.org.

#Explanation: We set up a machine learning pipeline for building a linear regression model to predict shipment costs based on our dataset. It includes data preprocessing steps like feature scaling and one-hot encoding for both numeric and categorical features.