

```
In [1]: import numpy as np
import matplotlib.pyplot as plt
import pandas as pd
```

```
In [21]: data = pd.read_csv('Org_profit.csv')
```

```
In [22]: data.head()
```

```
Out[22]:
```

| | Research Spend | Daily usages | Marketing Spend | State | Profit |
|---|----------------|--------------|-----------------|------------|-----------|
| 0 | 165349.20 | 136897.80 | 471784.10 | New York | 192261.83 |
| 1 | 162597.70 | 151377.59 | 443898.53 | California | 191792.06 |
| 2 | 153441.51 | 101145.55 | 407934.54 | Florida | 191050.39 |
| 3 | 144372.41 | 118671.85 | 383199.62 | New York | 182901.99 |
| 4 | 142107.34 | 91391.77 | 366168.42 | Florida | 166187.94 |

```
In [23]: data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 50 entries, 0 to 49
Data columns (total 5 columns):
#   Column                Non-Null Count  Dtype
---  -
0   Research Spend        50 non-null    float64
1   Daily usages          50 non-null    float64
2   Marketing Spend       50 non-null    float64
3   State                 50 non-null    object
4   Profit                50 non-null    float64
dtypes: float64(4), object(1)
memory usage: 2.1+ KB
```

```
In [24]: # Independent Variable and Dependent Variable
x = data.iloc[:, :-2].values
y = data.iloc[:, -1].values
```

```
In [26]: # Splitting the dataset into the Training set and Test set
from sklearn.model_selection import train_test_split
x_train, x_test, y_train, y_test = train_test_split(x, y, test_size = 0.2, random_state = 0)
```

```
In [27]: # Fitting Multiple Linear Regression to the Training set
from sklearn.linear_model import LinearRegression
regressor = LinearRegression()
regressor.fit(x_train, y_train)
```

```
Out[27]: LinearRegression()
```

```
In [28]: # Predicting the Test set results
y_pred = regressor.predict(x_test)
```

```
In [29]: y_test-y_pred
```

```
Out[29]: array([ -619.5169696 , 11496.34006874, 12554.04629956,  4887.04023264,
        11422.46432776, -10158.33864795, 14115.4830943 , -671.24686776,
        -4403.86555221, -2876.07408795])
```

```
In [30]: # accuracy metrics
from sklearn.metrics import mean_squared_error, r2_score
rmse = (np.sqrt(mean_squared_error(y_test, y_pred)))
r2score = r2_score(y_test, y_pred)
```

```
In [31]: print(rmse)
print(r2score)
```

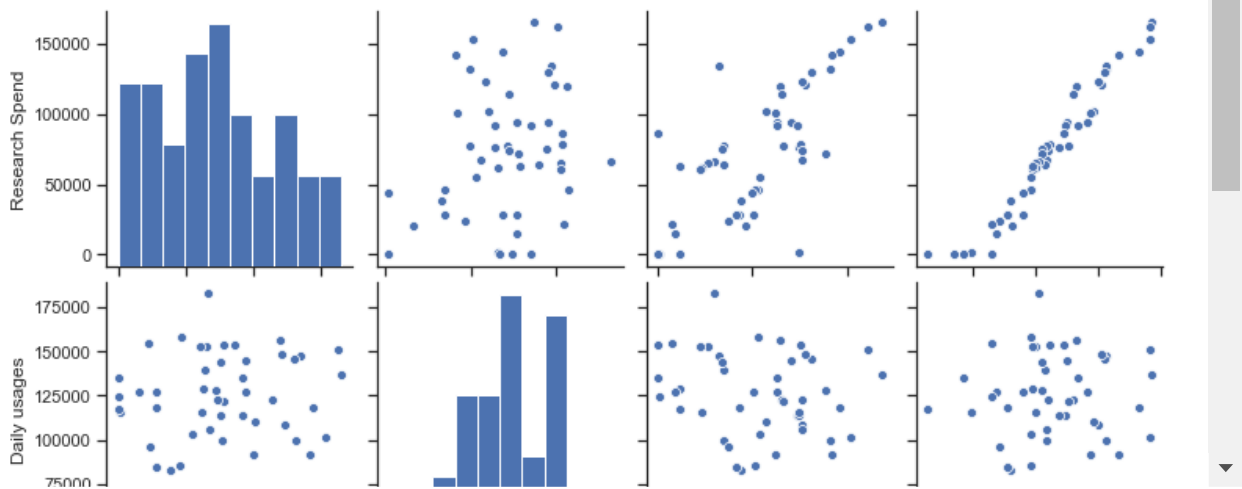
```
8803.775790469343
0.9393955917820571
```

```
In [19]: regressor.score(x_test,y_test)
```

```
Out[19]: 0.9393955917820571
```

```
In [151]: sns.set(style="ticks")
sns.pairplot(data)
```

```
Out[151]: <seaborn.axisgrid.PairGrid at 0x274e3843a48>
```



```
In [152]: data.corr()
```

```
Out[152]:
```

| | Research Spend | Daily usages | Marketing Spend | Profit |
|-----------------|----------------|--------------|-----------------|----------|
| Research Spend | 1.000000 | 0.241955 | 0.724248 | 0.972900 |
| Daily usages | 0.241955 | 1.000000 | -0.032154 | 0.200717 |
| Marketing Spend | 0.724248 | -0.032154 | 1.000000 | 0.747766 |
| Profit | 0.972900 | 0.200717 | 0.747766 | 1.000000 |

```
In [32]: x1 = data.iloc[:,[0,2]].values
y1 = data.iloc[:, -1].values
```

In [33]: x1

```
Out[33]: array([[165349.2 , 471784.1 ],
 [162597.7 , 443898.53],
 [153441.51, 407934.54],
 [144372.41, 383199.62],
 [142107.34, 366168.42],
 [131876.9 , 362861.36],
 [134615.46, 127716.82],
 [130298.13, 323876.68],
 [120542.52, 311613.29],
 [123334.88, 304981.62],
 [101913.08, 229160.95],
 [100671.96, 249744.55],
 [ 93863.75, 249839.44],
 [ 91992.39, 252664.93],
 [119943.24, 256512.92],
 [114523.61, 261776.23],
 [ 78013.11, 264346.06],
 [ 94657.16, 282574.31],
 [ 91749.16, 294919.57],
 [ 86419.7 ,    0.   ],
 [ 76253.86, 298664.47],
 [ 78389.47, 299737.29],
 [ 73994.56, 303319.26],
 [ 67532.53, 304768.73],
 [ 77044.01, 140574.81],
 [ 64664.71, 137962.62],
 [ 75328.87, 134050.07],
 [ 72107.6 , 353183.81],
 [ 66051.52, 118148.2 ],
 [ 65605.48, 107138.38],
 [ 61994.48,  91131.24],
 [ 61136.38,  88218.23],
 [ 63408.86,  46085.25],
 [ 55493.95, 214634.81],
 [ 46426.07, 210797.67],
 [ 46014.02, 205517.64],
 [ 28663.76, 201126.82],
 [ 44069.95, 197029.42],
 [ 20229.59, 185265.1 ],
 [ 38558.51, 174999.3 ],
 [ 28754.33, 172795.67],
 [ 27892.92, 164470.71],
 [ 23640.93, 148001.11],
 [ 15505.73,  35534.17],
 [ 22177.74,  28334.72],
 [ 1000.23,   1903.93],
 [ 1315.46, 297114.46],
 [    0.   ,    0.   ],
 [  542.05,    0.   ],
 [    0.   , 45173.06]])
```

```
In [34]: # Splitting the dataset into the Training set and Test set
from sklearn.model_selection import train_test_split
x1_train, x1_test, y1_train, y1_test = train_test_split(x1, y1, test_size = 0.2, random_state = 0)
```

```
In [35]: # Fitting Multiple Linear Regression to the Training set
from sklearn.linear_model import LinearRegression
regressor = LinearRegression()
regressor.fit(x1_train, y1_train)
```

```
Out[35]: LinearRegression()
```

```
In [36]: # Predicting the Test set results
y1_pred = regressor.predict(x1_test)
```

```
In [37]: y1_pred
```

```
Out[37]: array([102284.64605183, 133873.92383812, 134182.1495165 ,  73701.1069363 ,
                180642.25299736, 114717.24903894,  68335.07575312,  97433.45922275,
                114580.92136452, 170343.31979498])
```

```
In [39]: # accuracy metrics
from sklearn.metrics import mean_squared_error, r2_score
rmse = (np.sqrt(mean_squared_error(y1_test, y1_pred)))
r2score = r2_score(y1_test, y1_pred)
```

```
In [40]: print(rmse)
print(r2score)
```

```
8198.797190788484
0.9474386447268489
```

```
In [ ]:
```