

# AJ Labrum

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## Cybersecurity Specialist

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Solutions Specialist | Security Analyst | Account Manager | Project Expeditor | Customer Support  
Creative Problem Solver | Self-Motivated | Critical Thinker

Motivated and hard-working professional with a passion for cybersecurity and information technology. Ability to identify, contain, resolve, and mitigate security threats. Dependable, responsible, and always willing to go the extra mile.

## Professional Experience

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### ***Project Expeditor***

May 2021 – June 2023

M.O.D. Design | Denver, CO

- Oversee project timelines with an emphasis on resolving production issues to expedite lead-times and deliver outstanding products ahead of schedule.
- Monitor project elements between 50+ manufacturers and 200+ clients to ensure consistent communication and updates.
- Coordinate installers, contractors, subcontractors, receiving warehouses, and repair technicians for project installation.
- Review quotes, invoices, purchase orders, and budget proposals for accuracy.
- Maintain professional and consistent communication with project managers, lead designers, and relevant stakeholders.

### ***Account Manager***

December 2018 – December 2020

TOWN Studio | Denver, CO

- Manage 200+ B2B accounts with over 2 million in yearly sales.
- Procure and develop client relationships by providing outstanding customer service, quick response times, and extensive product knowledge.
- Assist manufacturers and clients in the development of custom design solutions for high-end projects.
- Generate client quotes and invoices with a high degree of accuracy.

### ***Solutions Specialist***

December 2017 – December 2018

Verizon Wireless | Parker, CO

- Provide tier 1 technical support for mobile devices and network connectivity.
- Recommend innovative solutions for business and retail customers that meet requirements and improve functionality.
- Facilitate sale of mobile devices with an emphasis on up-selling accessories and additional solutions.

### ***Wi-Fi Help Desk Associate***

December 2015 – December 2017

Royal Caribbean Cruise Lines | Miami, FL

- Assist guests in the purchase and set-up of Wi-Fi packages while on board.
- Troubleshoot Wi-Fi connectivity issues.
- Log transactions and analyze purchasing trends.

## Education

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Bachelor of Science – **Cybersecurity and Information Assurance**      Graduated 2023  
Western Governors University

Bachelor of Arts – **Dance**      Graduated 2014  
Colorado Mesa University

## Certifications

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**CompTIA:** A+ | Network+ | Security+ | Project+ | CySA+ | PenTest+

**(ISC)<sup>2</sup>:** Associate of (ISC)<sup>2</sup>

**AXELOS:** ITIL® 4 Foundation

**LPI:** Linux Essentials

## Technical Skills

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**Operating Systems:** Windows, Linux, MacOS

**Languages:** Python, SQL, Bash, PowerShell, HTML

**Tools:** SIEM, SOAR, IDS/IPS, AV/AM, VirtualBox, Nmap, Nessus, Metasploit, Splunk, Snort, Wireshark, Hydra, John the Ripper, Burp Suite, Autopsy, Dirbuster, Mimikatz, Steghide, OWASP ZAP

**Frameworks/Models:** OSI, Cyber Kill Chain, Diamond, MITRE ATT&CK, NIST SP 800-37, ISO 27001

**Legal/Regulatory:** PCI-DSS, SOX, GLBA, GDPR, HIPPA, FERPA, FISMA

**Other Skills:** Risk Management, Disaster Recovery/Business Continuity, Cryptography, PKI, Active Directory, Database Management, Project Management, MFA, Cloud Security, Digital Forensics, Penetration Testing

## Development

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### **Home Lab:**

- Objective – To further develop my skills in cybersecurity and networking.
- Security Onion, Metasploitable 2 VM, Windows 2016 AD Server, Workstation, Wyze Home Monitoring, Hue Bridge, Mikrotik Hex, Orbi Mesh Wi-Fi, and Nessus Essentials
- Vulnerability scans, packet capture and analysis, malware analysis, log correlation and analysis, and system hardening.

### **TryHackMe:**

- Objective – To practice and improve my penetration testing and security analyst abilities.
- Ranked top 1% with over 130 rooms completed.