

AJ Labrum

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Cybersecurity Specialist

Solutions Specialist | Security Analyst | Account Manager | Project Expeditor | Customer Support
Creative Problem Solver | Self-Motivated | Critical Thinker

Motivated and hard-working professional with a passion for cybersecurity and information technology. Ability to identify, contain, resolve, and mitigate security threats. Dependable, responsible, and always willing to go the extra mile.

Professional Experience

Project Expeditor

May 2021 – June 2023

M.O.D. Design | Denver, CO

- Oversee project timelines with an emphasis on resolving production issues to expedite lead-times and deliver outstanding products ahead of schedule.
- Monitor project elements between 50+ manufacturers and 200+ clients to ensure consistent communication and updates.
- Coordinate installers, contractors, subcontractors, receiving warehouses, and repair technicians for project installation.
- Review quotes, invoices, purchase orders, and budget proposals for accuracy.
- Maintain professional and consistent communication with project managers, lead designers, and relevant stakeholders.

Account Manager

December 2018 – December 2020

TOWN Studio | Denver, CO

- Manage 200+ B2B accounts with over 2 million in yearly sales.
- Procure and develop client relationships by providing outstanding customer service, quick response times, and extensive product knowledge.
- Assist manufacturers and clients in the development of custom design solutions for high-end projects.
- Generate client quotes and invoices with a high degree of accuracy.

Solutions Specialist

December 2017 – December 2018

Verizon Wireless | Parker, CO

- Provide tier 1 technical support for mobile devices and network connectivity.
- Recommend innovative solutions for business and retail customers that meet requirements and improve functionality.
- Facilitate sale of mobile devices with an emphasis on up-selling accessories and additional solutions.

Wi-Fi Help Desk Associate

December 2015 – December 2017

Royal Caribbean Cruise Lines | Miami, FL

- Assist guests in the purchase and set-up of Wi-Fi packages while on board.
- Troubleshoot Wi-Fi connectivity issues.
- Log transactions and analyze purchasing trends.

Education

Bachelor of Science – **Cybersecurity and Information Assurance** Graduated 2023
Western Governors University

Bachelor of Arts – **Dance** Graduated 2014
Colorado Mesa University

Certifications

CompTIA: A+ | Network+ | Security+ | Project+ | CySA+ | PenTest+

(ISC)²: Associate of (ISC)²

AXELOS: ITIL® 4 Foundation

LPI: Linux Essentials

Technical Skills

Operating Systems: Windows, Linux, MacOS

Languages: Python, SQL, Bash, PowerShell, HTML

Tools: SIEM, SOAR, IDS/IPS, AV/AM, VirtualBox, Nmap, Nessus, Metasploit, Splunk, Snort, Wireshark, Hydra, John the Ripper, Burp Suite, Autopsy, Dirbuster, Mimikatz, Steghide, OWASP ZAP

Frameworks/Models: OSI, Cyber Kill Chain, Diamond, MITRE ATT&CK, NIST SP 800-37, ISO 27001

Legal/Regulatory: PCI-DSS, SOX, GLBA, GDPR, HIPPA, FERPA, FISMA

Other Skills: Risk Management, Disaster Recovery/Business Continuity, Cryptography, PKI, Active Directory, Database Management, Project Management, MFA, Cloud Security, Digital Forensics, Penetration Testing

Professional Development

Home Lab:

- Objective – To further develop my skills in cybersecurity and networking.
- Security Onion, Metasploitable 2 VM, Windows 2016 AD Server, Workstation, Wyze Home Monitoring Hue Bridge, Mikrotik Hex, Orbi Mesh Wi-Fi, and Nessus Essentials
- Vulnerability scans, packet capture and analysis, malware analysis, log correlation and analysis, and system hardening.

TryHackMe:

- Objective – To practice and improve my penetration testing and security analyst abilities.
- Ranked top 2% with over 130 rooms completed.