



Broadcast Yourself.

# Company Purpose

— [To become the primary outlet of user-generated video content on the Internet, and to allow anyone to upload, share, and browse this content.

# Problem

- [Video files are too large to e-mail.
- [Video files are too large to host.
- [No standardization of video file formats.
- [Videos exist as isolated files.

# Solution

- [Consumers upload their videos to YouTube. YouTube takes care of serving the content to millions of viewers.
- [YouTube's video encoding back-end converts uploaded videos to Flash Video.
- [YouTube provides a community that connects users to videos, users to users, and videos to videos.

# Market Size

- [Digital video recording technology is for the first time cheap enough to mass-produce and integrate into existing consumer products.
- [Broadband Internet in the home has finally reached critical mass, making the Internet a viable alternative delivery mechanism for videos.

# Competition

- [OurMedia.org, Open Media Network, Google Video
- [PutFile, DailyMotion, Vimeo

# Product Development

- [Community
- [Open architecture
- [Target vertical markets with a need for video content
- [Features currently in development

# Sales & Distribution

- [Advertising
- [Act as a for-pay distribution channel for promotional videos
- [Charge members for premium features
- [Charge viewers for premium content



# Team

- [Steve Chen: Recruited by Max Levchin as one of PayPal's first engineers; University of Illinois, Computer Science
- [Chad Hurley: PayPal's first designer, responsible for PayPal logo, main features, and design
- [Jawed Karim: CS Graduate student at Stanford University; Recruited by Max Levchin as one of PayPal's first engineers; University of Illinois, Computer Science

# Metrics

— [Launched June 11th. Has already overtaken all previously existing competitors and is now the dominant player in this space.