

AI-Driven Direct-to-Consumer Agricultural Product Sales: An Enhanced Recommender System Approach

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The global agricultural landscape faces challenges in efficiently connecting producers with consumers. Traditional distribution channels often lead to inefficiencies and increased costs. This project aims to address this issue by leveraging artificial intelligence to facilitate direct-to-consumer sales of agricultural products.

This system harnesses the power of machine learning algorithms to analyze user preferences, historical purchase data, and relevant agricultural trends. Here's how the technology works:

Data Collection and Analysis:

- Gather and analyze diverse data sets, including user preferences, purchasing behavior, and product information.
- Employ data analytics techniques to extract valuable insights into consumer behavior and market trends.

Machine Learning Algorithms:

- Utilize machine learning algorithms to process and learn from the analyzed data.
- Develop models that can predict user preferences and recommend products based on individualized consumer profiles.

Personalized Recommendations:

- Generate personalized product recommendations for consumers, taking into account their preferences, past purchases, and real-time market trends.
- Continuously refine recommendations based on user feedback and evolving preferences.

User Interface Integration:

- Integrate the AI-driven Recommender System seamlessly into the user interface of the direct-to-consumer platform.
- Ensure a user-friendly experience, allowing consumers to easily navigate and make informed decisions based on the AI-generated recommendations.

Automation and Optimization:

- Implement automation to streamline the ordering and delivery processes, enhancing efficiency in the direct-to-consumer sales model.
- Optimize supply chain management by predicting demand trends and aligning production accordingly, reducing waste and promoting sustainability.

Feedback Loop:

- Establish a feedback loop that allows users to provide input on the recommendations received.
- Continuously update and improve the AI models based on user feedback and changing market dynamics.

AI and WEB3 will be employed for this proposed system.

Potential funding organizations are ATA Ethiopia and FAO