# SHMUEL SAN

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The Hebrew University of Jerusalem, Jerusalem 91905, Israel

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# ACADEMIC APPOINTMENT

| The Hebrew University of Jerusalem<br>Assistant Professor | 2021 - |
|---|--------|
| EDUCATION   |        |
| New York University PhD in Economics                      | 2021   |
| The Hebrew University of Jerusalem MA in Economics        | 2014   |
| Bar Ilan University BS in Mathematics                     | 2005   |

# PROFESSIONAL ACTIVITIES

# Presentations (+ means scheduled)

**2026:** Columbia<sup>+</sup>, Brown<sup>+</sup>

2025: Yale, Princeton, NYU, HUJI, Immigration in OECD Countries Conference<sup>+</sup>

2024: SEHO (Singapore), TAU, Reichman University, Bank of Israel, National Insurance Institute

2023: EIEF Rome, Israel Economic Association conference, HUJI

2022: UCL, SOLE, Copenhagen Business School, CESifo Venice Summer Institute

**2021:** TAU (econ), Oslo, IIES, ZEW (social mobility workshop), EHS, RES, EBRD & King's College London (migration workshop), Migration and Organizations Conference, IZA Migration Meeting, SOLE, IZA Labor Market Institutions Workshop, EALE, SIEP, EHA, Helsinki GSE, Immigration in OECD Countries Conference

**2020:** NBER SI (DAE poster session), BIU (business), TAU (public policy), EGSC, NEUDC, Hebrew U (agriculture), EPFL, PhDEVS, Hebrew U (public policy), Hebrew U (econ), FSU, BGU, Haifa, TAU (business), EHA Israel, Econometric Society European Winter Meeting, Collegio Carlo Alberto (PhD workshop), IDC, BIU (econ), Hebrew U (business)

**2019:** SOLE

2018: AASLE (Seoul), EMCON (Northwestern), Warwick (PhD workshop)

2017: EHA (poster session), YES (Yale)

# Referee

American Economic Review  $\times$  3, Review of Economic Studies  $\times$  2, AEJ: Economic Policy, AEJ: Applied Economics, Economic Journal, Israeli Science Foundation, Economic Quarterly, Journal of Economic Geography, The Review of Economics and Statistics  $\times$  2, Journal of Labor Economics  $\times$  2

#### **Public Service Positions**

2025-: Member of the Advisory Committee on Business Survey for the CBS

2022: Israeli Economic History Association annual meeting, program committee

**2022-:** The Economic Quarterly, editorial board

# **GRANTS**

Maurice Falk Institute For Economic Research, Research Seed Grant

2024-2028

"A Tale of Two Sectors" (with Michael Amior and Momi Dahan). NIS 40,000.

Israeli Science Foundation, Individual Research Grant

2022-2026

"The Impact of Housing Assistance on Labor-Market Outcomes: Evidence from a Lottery Program in Israel". NIS 645,200, grant no. 1472/22

Maurice Falk Institute For Economic Research, Research Seed Grant

2022-2026

"Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay" (with Juliana Londono-Velez and Yotam Shem-Tov). NIS 45,000.

Levi Eshkol Institute, Research Seed Grant

2022-2023

"Economic Assimilation, Cultural Assimilation, and International Migration: Evidence from Israeli Administrative Data" (with Jaime Arellano-Bover). NIS 10,000.

Exploratory Travel and Data Grant, Economic History Association

2018

"Labor Supply and Directed Technical Change: Evidence from the Abrogation of the Bracero Program in 1964". USD 2,300.

# HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

| The Gaathon Award for outstanding research on the Israeli economy | 2022      |
|---|-----------|
| Etta Chiuri Prize, Italian Society of Public Economics (SIEP)     | 2021      |
| NYU Dean's Dissertation Fellowship                                | 2020-2021 |
| Economic History Association Graduate Fellowship                  | 2019      |
| The Institute for Humane Studies Fellowship                       | 2019-2021 |
| Best Third-Year Paper Award, NYU                                  | 2018      |
| Provost's Global Research Initiatives Fellowship, NYU Tel-Aviv    | 2018-2021 |
| MacCracken Fellowship, NYU  | 2015-2020 |
| Rector's Award for Outstanding Students, The Hebrew University    | 2011-2012 |
| Dean's Award for Outstanding Students, The Hebrew University      | 2011-2012 |
| Merit Scholarship for MA Research Students, The Hebrew University | 2011-2013 |

# **PUBLICATIONS**

San, Shmuel. 2023. "Labor Supply and Directed Technical Change: Evidence from the Termination of the Bracero Program in 1964". American Economic Journal: Applied Economics, 15(1):136-63.

# WORKING PAPERS

- "Who Works Where and Why: The Role of Social Connections in the Labor Market". Revision requested (2nd round) at the *Journal of Political Economy*.
- "Immigration, Science, and Invention: Evidence from the Quota Acts" with Petra Moser and Sahar Parsa. Revision requested at *Econometrica*
- "The Role of Firms in the Assimilation of Immigrants" with Jaime Arellano-Bover. Revision requested (2nd round) at the *Journal of the European Economic Association*.
- "Intergenerational Mobility of Immigrants in 15 Destination Countries" with Leah Boustan and 36 others. Revision requested at *American Economic Review*.
- "A Second Soul: Age at Immigration, Language, and Cultural Assimilation" with Jaime Arellano-Bover and Kobi Mizrahi
- "Internal Pay Equity and the Quantity-Quality Trade-Off in Hiring" with Michael Amior

#### WORK IN PROGRESS

- "Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay" with Juliana Londono-Velez, Maor Milgrom, and Yotam Shem-Tov
- "Labor Market Networks: Efficiency and Inequality" with Christian Dustmann, Rasmus Landersø, and Uta Schönberg
- "Skilled Immigration and Technological Innovation" with Ran Abramitzky, Jaime Arellano-Bover, Leah Boustan, and Maor Milgrom
- "Effect Through Adulthood of an Early Childhood Intervention" with Shahar Lahad and Victor Lavy

#### **MISCELLANEOUS**

Software: C++, Python, R, Matlab, Stata

Languages: English (Fluent), Hebrew (Native)

Birth Year: 1986

Citizenships: Israel, Austria