

# SHMUEL SAN

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The Hebrew University of Jerusalem, Jerusalem 91905, Israel

**Updated: November 25, 2024**

## ACADEMIC APPOINTMENT

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<b>The Hebrew University of Jerusalem</b>	2021 -
Assistant Professor	

## EDUCATION

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<b>New York University</b>	2021
PhD in Economics	
<b>The Hebrew University of Jerusalem</b>	2014
MA in Economics	
<b>Bar Ilan University</b>	2005
BS in Mathematics	

## PROFESSIONAL ACTIVITIES

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### Presentations (+ means scheduled)

**2025:** HUJI (business)<sup>+</sup>, Yale<sup>+</sup>, HUJI (agriculture)<sup>+</sup>

**2024:** SEHO (Singapore), TAU, Reichman University, Bank of Israel, National Insurance Institute

**2023:** EIEF Rome, Israel Economic Association conference, HUJI

**2022:** UCL, SOLE, Copenhagen Business School, CESifo Venice Summer Institute

**2021:** TAU (econ), Oslo, IIES, ZEW (social mobility workshop), EHS, RES, EBRD & King's College London (migration workshop), Migration and Organizations Conference, IZA Migration Meeting, SOLE, IZA Labor Market Institutions Workshop, EALE, SIEP, EHA, Helsinki GSE, Immigration in OECD Countries Conference

**2020:** NBER SI (DAE poster session), BIU (business), TAU (public policy), EGSC, NEUDC, Hebrew U (agriculture), EPFL, PhDEVS, Hebrew U (public policy), Hebrew U (econ), FSU, BGU, Haifa, TAU (business), EHA Israel, Econometric Society European Winter Meeting, Collegio Carlo Alberto (PhD workshop), IDC, BIU (econ), Hebrew U (business)

**2019:** SOLE

**2018:** AASLE (Seoul), EMCON (Northwestern), Warwick (PhD workshop)

**2017:** EHA (poster session), YES (Yale)

### Referee

*American Economic Review* × 2, *The Review of Economic Studies* × 2, *AEJ: Economic Policy*, *AEJ: Applied Economics*, *Israeli Science Foundation*, *The Economic Quarterly*, *Journal of Economic Geography*, *The Review of Economics and Statistics*, *Journal of Labor Economics*

### Program Committee

**2022:** Israeli Economic History Association annual meeting

### Editorial Work

**2022-:** The Economic Quarterly, Editorial Board

## GRANTS

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- Israeli Science Foundation, Individual Research Grant 2022-2026  
“The Impact of Housing Assistance on Labor-Market Outcomes: Evidence from a Lottery Program in Israel”. NIS 645,200, grant no. 1472/22
- Maurice Falk Institute For Economic Research, Research Seed Grant 2022-2026  
“Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay” (with Juliana Londono-Velez and Yotam Shem-Tov). NIS 45,000.
- Levi Eshkol Institute, Research Seed Grant 2022-2023  
“Economic Assimilation, Cultural Assimilation, and International Migration: Evidence from Israeli Administrative Data” (with Jaime Arellano-Bover). NIS 10,000.
- Exploratory Travel and Data Grant, Economic History Association 2018  
“Labor Supply and Directed Technical Change: Evidence from the Abrogation of the Bracero Program in 1964”. USD 2,300.

## HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

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- The Gaathon Award for outstanding research on the Israeli economy 2022
- Etta Chiuri Prize, Italian Society of Public Economics (SIEP) 2021
- NYU Dean’s Dissertation Fellowship 2020-2021
- Economic History Association Graduate Fellowship 2019
- The Institute for Humane Studies Fellowship 2019-2021
- Best Third-Year Paper Award, NYU 2018
- Provost’s Global Research Initiatives Fellowship, NYU Tel-Aviv 2018-2021
- MacCracken Fellowship, NYU 2015-2020
- Rector’s Award for Outstanding Students, The Hebrew University 2011-2012
- Dean’s Award for Outstanding Students, The Hebrew University 2011-2012
- Merit Scholarship for MA Research Students, The Hebrew University 2011-2013

## PUBLICATIONS

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- San, Shmuel. 2023. **“Labor Supply and Directed Technical Change: Evidence from the Termination of the Bracero Program in 1964”**. *American Economic Journal: Applied Economics*, 15(1):136-63.

## WORKING PAPERS

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- “Who Works Where and Why: The Role of Social Connections in the Labor Market”**. Revised and resubmitted to the *Journal of Political Economy*.
- “Immigration, Science, and Invention: Evidence from the Quota Acts”** with Petra Moser and Sahar Parsa. Revision requested at *Econometrica*
- “The Role of Firms in the Assimilation of Immigrants”** with Jaime Arellano-Bover. Revision requested at the *Journal of the European Economic Association*.
- “A Second Soul: Age at Immigration, Language, and Cultural Assimilation”** with Jaime Arellano-Bover and Kobi Mizrahi

**“Internal Pay Equity and the Quantity-Quality Trade-Off in Hiring”** with Michael Amior

## **WORK IN PROGRESS**

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**“Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay”** with Juliana Londono-Velez, Maor Milgrom, and Yotam Shem-Tov

**“Labor Market Networks: Efficiency and Inequality”** with Christian Dustmann, Rasmus Landersø, and Uta Schönberg

**“Skilled Immigration and Technological Innovation”** with Ran Abramitzky, Jaime Arellano-Bover, Leah Boustan, and Maor Milgrom

**“Effect Through Adulthood of an Early Childhood Intervention”** with Shahar Lahad and Victor Lavy

## **MISCELLANEOUS**

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**Software:** C++, Python, R, Matlab, Stata

**Languages:** English (Fluent), Hebrew (Native)

**Birth Year:** 1986

**Citizenships:** Israel, Austria