



UDAY SINGH SISODIYA

Opp. Karshi Mandi , Bassi, Dist. Jaipur,
Rajasthan
Pincode :- 303301
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me16uday96@gmail.com
15/07/1996

OBJECTIVE

To work in globally competitive environment that will enhance both the professional and Organizational growth.

SKILLS

- Proficiency in MS- Office, Excel, Power Point, Word etc.
- Good organizing and management skill.
- Quick Learner and easily adapt to changes

ADDITIONAL INFORMATION

Quick Learner and easily adapt to changes.
Good organizing and management skills
Decision making under pressure.
Hard working & Devotion towards job.

INTERESTS

- Poetry Writing.

LANGUAGE

- English
- Hindi
- Rajasthani

EXPERIENCE

07/2016 - 04/2020

Gainwell Commosales Pvt. Ltd.

Junior Engineer Bcp Sales

- Dealing with Heavy construction Equipments, like Backhoe Loader, Hydraulic Excavator, Wheel Loader etc. Also handle key customers for cracking big deals i.e. Technical Sales
- A competent professional in Sales and Marketing Account Management, Market Research and Penetration, Revenue Generation, Business Development, Customer Support, Business Continuity Planning, Lead Management System(LMS), Customer Relationship Management(CRM).
- Adroit in identifying and development new markets, generating leads and ensuring client retention.
- Proven ability in achieving/exceeding targets opening new and profitable product/service markets. Exposure in market development, product positioning & handling distribution network.
- Result oriented achiever with excellent track record for identifying opportunities for accelerated growth.
- An effective communicator with excellent team building & relationship management, Business Development, Customer Support, Business Continuity Planning, Lead Management System(LMS), Customer Relationship Management(CRM)
- **Organizational Training**
 - Technical Training of Building & Construction, Products(424B,320D2,120K2,2021D2) and CRM Training at Head Office, Kolkata(WB).
 - Training on System Modification (Product Link System of Modal-424B HF) at Regional Office, Delhi.
 - Training seminar on FSM (Field Sales Management), CAT-Connect (Machine Performance Forecasting System) and LMS(Lead Management System) at Udaipur.

EDUCATION

2011

Govt. Sr. Sec. School Bassi

10th
84.17%

2013

Govt. Sr. Sec. School, Bassi

12th PCM
77.00%

2016

Govt. R.C.Khaitan Polytechnic College Jaipur

Diploma in Mechanical Engineering
71.24%

PROJECTS

Industrial Training

Internship at Prem Industries , V.K.I. Jaipur (RAJ) from Dt. 03.06.2015 to 30.06.2015

College Workshop

Participated in 3 Days Workshop of ENGINE AUTOMATION held by IIT Bhubaneswar in 2015

Final Year Project

Final Year Project on "Hydraulic Jack operated by Solar Energy ".

ACHIEVEMENTS & AWARDS

Representative of NCC Commander of Bassi School in All India Tracking Camp Dehradun,Uttarakand in 2012.

Awarded from "Best cadet Award" by SDM Bassi on Aug 15, 2015 in Mahatma Gandhi Stadium.

Awarded from "Best Volunteer Award" for Coordinating College Events.

