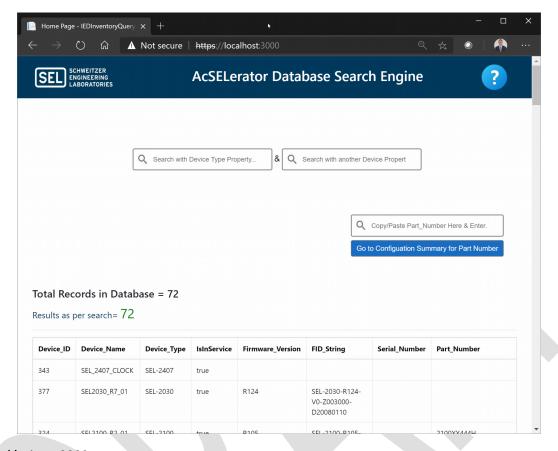
AcSELerator Database Search Engine (ADSE)



Started in June 2020

Ready for Demo: August 2020

Designed by Eduardo S. Palma (RTM S&CS) and developed with Microsoft Visual Studio Community 2019 under ASP.NET CORE Framework by Munja Solanke (R&D Intern SDN group)

The Purpose

ADSE is a web application meant to be used as a Sales Tool by its presentation and design.

To create **Sales Opportunities** that are personalized for each Customer. Instead of presenting general SEL solutions to customers interested in SEL products and services.

The Benefit

Use any existing Data-Rich AcSELerator Database as a searchable knowledge to make decisions about your power system.

The Goal

Initially: To <u>distribute</u> this software tool to any Salesperson, this includes:

1. Customer / End-user

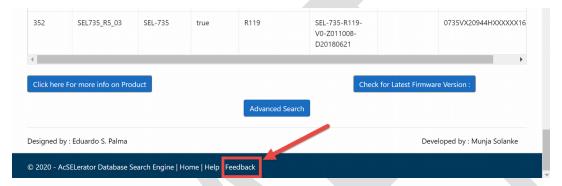
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- 2. Application Engineers
- 3. Regional Sales Managers
- 4. Regional Sales Directors

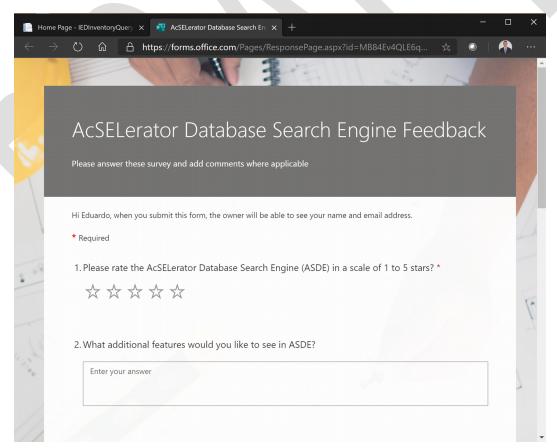
After several Demos: To get feedback from the field.

SEL employees can use this link: <u>Feedback_ADSE</u> to fill out make a survey in SEL's <u>https://forms.office.com/</u>.

The "Feedback_ADSE" link is also on the footer of the ADSE webpage and it will open the Feeback form.



With this precious feedback we can understand how to improve this software and think out-of-the-box.



Distribution

The installation file is an executable that runs an installation wizard to C:\Program Files (x86). It contains everything to be able to run the ADSE. The user will have a desktop icon called: "AcSELerator Database Search Engine" that has the SEL Logo. After a command window opens (keep this window open) and then open the ADSE webpage type https://localhost:3000 on your favorite browser.

For troubleshooting or help with installation or demo, please make sure to contact Eduardo Palma or Munja Solanke.

Components:

- 1. AcSELerator Database Search Engine software. (It is a web application)
- 2. SEL-5230 AcSELerator Database API (offers read-only access to device data collected by AcSELerator Team SEL-5045 Software)
- 3. SEL-5231 SEL Configuration API (offers read & write access to device identification information, connection parameters, passwords, and settings that are stored in the AcSELerator Database)
- 4. AcSELerator Database and Device Manager Plugin, which are part of the SEL-5030 (Quickset) installation package. These are counted as 1 component even though they are more than one.
- 5. AcSELerator TEAM (SEL-5045) which is not 100% necessary if you collect data/settings/reports manually.

Out of these five components the only one that currently needs licensing is AcSELerator TEAM (SEL-5045). The SEL-5230 and SEL-5231 do not need licensing (per R&D: Nick Frazier & Mike Rourke) if these SEL-API software are queried by a software that resides inside the same PC (localhost). If the SEL-5230 or SEL-5231 software are queried via LAN or WAN then it requires software licensing.



How to Demo - The Strategy



Step 1. Use Webi/PowerBI (Customer_Quality_and_Service_Data) to identify the customers that have TEAM software installed and/or use AcSELerator Device Manager as part of their Settings Management, and have Remote communication (Engineering Access) to each of their substations' IEDs.

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ABB	CARGILL INC	\$768	12	SEL MEXICO	SISTEMAS DE AUTOMACAO	DISTRIBUICAO DE	\$2,613	'	SEL BRAZIL
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INTEGRACION DE ENERGIA	CFE CPTT CENTRAL	\$378	6	SEL MEXICO	BELIZE ELECTRICITY LTD	BELIZE ELECTRICITY LTD	\$5,000	2	SEL CA & CARIBBEAN
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SIEMENS	CFE CPTT CENTRAL	\$1,280	42	SEL MEXICO	Empresa Propietario de la	Guatemala SA Empresa Propietaria de la	63.500	4	SEL CA & CARIBBEAN
SISTEMAS E INGENIERIA EN	CFE CPTT CENTRAL	\$1,374	24	SEL MEXICO	Empresa Propietaria de la Red SA Costa Rica	Red SA Costa Rica	\$2,500	4	SEL CA & CARIBBEAN
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JUAN CARLOS RODRIGUEZ MOR	CFE DDVM CENTRO	\$220	4	SEL MEXICO	CEICA S.A	INDE-INSTITUTO	\$46,000	2	SEL CA & CARIBBEAN
SIEMENS	CFE DDVM CENTRO	\$3,456	54	SEL MEXICO	Jamaica Public Service	NACIONAL Jamaica Public Service	\$8.000	2	SEL CA & CARIBBEAN
FACTOR ELECTRICO, SA DE O	CFE DISTRIBUCION	\$1,152	18	SEL MEXICO	Company Limited	Company Limited	\$6,000		SEL CA & CARIBBEAN
SISTEMAS Y SERVICIOS EN	CFE DISTRIBUCION	\$0	10	SEL MEXICO	TECNOLOGIA, SERVICIOS, E	PAN AM THERMAL	\$10,000	3	SEL CA & CARIBBEAN
SUMINISTROS MEXIC\(\) NOS	CFE DISTRIBUCION	\$0	12	SEL MEXICO	- INGENIERIA HOLDING SA - CEICA S.A	GENERATING Transportista Electrica	\$5,000	2	SEL CA & CARIBBEAN
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CFE GENERACION I EPS	CFE GENERACION I EPS	\$1,998	84	SEL MEXICO	Vientos de San Marcos SA DE CV	Vientos de San Marcos SA	\$5,000	1	SEL CA & CARIBBEAN
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ABB	Comision Federal de Electricidad	\$2,432	38	SEL MEXICO	BLC S.A.	BLC S.A.	\$6,030	1	SEL AUSTRAL
ABCONTROL, SA DE C.V.	Comision Federal de	\$1,792	28	SEL MEXICO	TECMA TECNOLOGIA Y MAQUINARIA SA	Conejo Solar SpA	\$2,500	1	SEL AUSTRAL
	Electricidad Comision Federal de	\$1,664	26	SEL MEXICO	TECMA TECNOLOGIA Y MAQUINARIA SA	E-CL	\$2,500	1	SEL AUSTRAL
AHYG ELECTROTENIA Y	Electricidad		66	SEL MEXICO	TECMA TECNOLOGIA Y MAQUINARIA SA	FIRST SOLAR	\$2,500	1	SEL AUSTRAL
ARTECHE ACP, SA DE C.V.	Comision Federal de	\$3,738	66			La Administracion	60		SEL AUSTRAL
	Comision Federal de Electricidad Comision Federal de	\$3,738 \$128	2	SEL MEXICO	La Administracion Nacional de Usinas y Transmisiones Electricas	Nacional de Usinas y	\$0	2	SEL AUSTRAL
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\$128	2	SEL MEXICO
\$4,372		SEL MEXICO
\$2,353	56	SEL MEXICO
\$990	24	SEL MEXICO
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\$384	6	SEL MEXICO
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\$220	8	SEL MEXICO
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SISTEMAS Y SERVICIOS EN	COMPAÑIA CERVECERA DE OBR	\$0	2	SEL MEXICO	
ENERGIA INFRA S.A.P.I DE	CRYOINFRA	\$2,546	1	SEL MEXICO	
GRUPO ZENER S.C.	ENERTEK SA DE C.V.	\$10,868	1	SEL MEXICO	
FACTOR ELECTRICO, SA DE C	FACTOR ELECTRICO, SA DE C	\$378	6	SEL MEXICO	
ZIMAELECTRIC SOLUTIONS S.	INTERCERAMIC,S.A.	\$2,494	1	SEL MEXICO	
MEYAH SISTEMAS ELECTRICOS	MAZDA	\$2,625	1	SEL MEXICO	
CUSTOM & CO. S.A DE C.V.	MET MEX PENOLES	\$384	6	SEL MEXICO	
SOLUCIONES PCIM SA DE CV	MULTISERVICIOS 2001, SA	\$4,725	1	SEL MEXICO	
ABB	NESTLE	\$256	4	SEL MEXICO	
PEMEX	PEMEX	\$0	1	SEL MEXICO	
PROYECTOS Y CONSTRUCCION	SAINT GOBAIN MEXICO, S.A	\$128	2	SEL MEXICO	
АВВ	WTC PARQUE INDUSTRIAL	\$768	12	SEL MEXICO	
ELECTRICAL SUPPORT SAD	Comision Federal de Electricidad	\$5,784	96	SEL MEXICO	
ELECTROSISTEMAS H.E.P.T.A	Comision Federal de Electricidad	\$128	2	SEL MEXICO	
ELECTROTECNIA DE CULIACAN	Comision Federal de Electricidad	\$384	6	SEL MEXICO	
EPYCON S.A. DE C.V.	Comision Federal de Electricidad	\$256	28	SEL MEXICO	
FACTOR ELECTRICO, SA DE C	Comision Federal de Electricidad	\$1,204	32	SEL MEXICO	
GE GRID SOLUTIONS SA DE C	Comision Federal de Electricidad	\$880	16	SEL MEXICO	
GRUPO DE DESARROLLO DE TA	Comision Federal de Electricidad	\$384	6	SEL MEXICO	
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INPROCOM, SA DE C.V.	Comision Federal de Electricidad	\$1,792	28	SEL MEXICO	
INSTALACION Y MANTENIMIEN	Comision Federal de Electricidad	\$128	2	SEL MEXICO	

ZIMAELECTRIC SOLUTIONS Comision Federal de \$1,044 18 SEL MEXICO

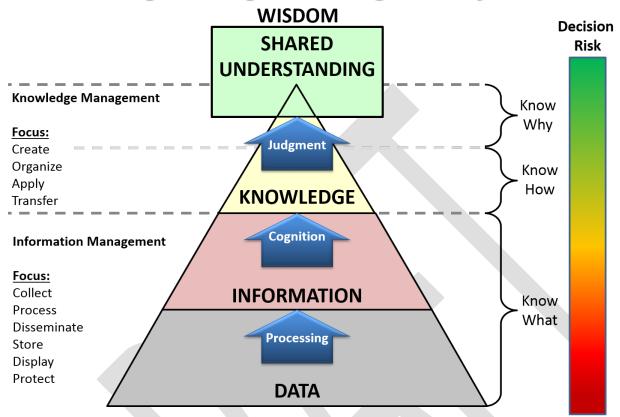
Step 2. Invite the customer to a Teams/Webex Meeting where we will Demo a software tool called "AcSELerator Database Search Engine (ADSE)".

Step 3. Briefly explain/teach the importance of these IEDs as "data servers" that are **continuously monitoring** the customer's power system.

It is important to focus in the concept of the data-information-knowledge-wisdom (**DIKW**) model. https://en.wikipedia.org/wiki/DIKW pyramid

I have written a whole White Paper on this concept related to the SEL protocol (available soon)

Knowledge Management Cognitive Pyramid



1. Data becomes Information.

Starts when analog signals (copper cables) are transformed to 1's and 0's inside of the IED's internal database and become Data. Then Data is shared from many IED's (through communication protocols) towards the data concentrator or RTAC database (temporary storage), and it eventually becomes Information.

2. Information becomes Knowledge.

Starts inside the RTAC, when it crunches data through its IEC-61131-3 POUs and creates real-time personalized maps (this is Information) that are <u>useful</u> to different clients. The RTAC as a "server" serves information to each client (examples: HMI, SCADA, Intrusion Detection/Protection System, Syslog, DCS, Engineering Access, etc.) through communication protocols. The RTAC is part of a big group of devices that are Clients and Servers simultaneously in order to elevate information to humans. Information Servers are corporate databases.

All this information becomes human "know how" or Knowledge.

3. Knowledge becomes Wisdom.

Starts when human knowledge is shared through different corporate departments, examples: finance, sales & customer service, legal, etc. <u>Knowledge is used to make</u> <u>decisions</u>. Shared knowledge becomes wisdom which is used to guide and potentially adjust the vision of the whole company.

Step 4. Briefly explain/teach how AcSELerator Quickset is a Data Client and it uses many software tools that load data into a centralized data repository, the "AcSELerator Database". These software tools are:

- a) Device Manager (license free Quickset plugin that they already use) which **manually** organizes all their existing IEDs with its:
 - i) IED Settings Manager
 - ii) IED Connection Parameter Manager
 - iii) IED Custom Attribute Manager
 - iv) IED Document Attachment Manager
 - v) IED Inventory (P/N, S/N, FID, etc.) Manager
- b) The combination of Device Manager and SEL-5045 (TEAM) is configured to **automatically** collect reports (ex: oscilographic CEV, SSI, SER, Load Profile, and Cybersecurity audit logs) from SEL products.

Step 5. Explain that we can exploit the AcSELerator Database because it is PostgreSQL or a free and open-source relational database management system emphasizing extensibility and SQL compliance. This mid-level database is meant to be operational as a corporate database in any Windows Server machine. It is part of the IT network.

Step 6. Explain that the AcSELerator Database Search Engine (ADSE) is a **web client** and it uses the AcSELerator Database API (SEL-5230 software) as a secure **web service** that provides access to device data stored in the AcSELerator Database



Step 7. As a presenter, use your own AcSELerator Database (import/export one from me) instead of the customer's AcSELerator Database in order to Demo the **basic features** of the "AcSELerator Database Search Engine (ADSE)".

- 1) How many total IEDs are in the Database?
 - a) How many RTACs are in the Database? (these are of Device Type SEL-3530/3530-4/3555/3505/3505-3/2240/3560E/3560S)
 - b) How many Security Gateways are in the Database? (these are of Device Type SEL-3620/3622)
 - c) How many SEL-2730M Managed Ethernet Switch are in the Database?
- 2) How many IEDs of Device Type "xyz" have Firmware Version "xyz"?

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- 3) How many IEDs are "In Service"? (type true or false to see results)
- 4) What is the Configuration Summary of any Part Number listed (need to copy/paste the listed P/N and hit enter, then click on the link)? (must be connected to the internet)
- 5) What is the latest firmware version of the selected IED by Device Type? (must be connected to the internet)
- 6) Where to download more product information of the selected IED by Device Type? (must be connected to the internet).

Step 8. Explain that the "advanced" features are just possible questions that can be queried (not developed or in development currently).

To create this additional queries in ADSE we have to use the SEL Configuration Application Programming Interface (API) or SEL-5231 which offers read/write access to device identification information, connection parameters, passwords, and settings that are stored in the AcSELerator Database.

The SEL-5231 API can provide access methods that do not require detailed database schema information or cumbersome parsing of settings files.

These are simple examples:

- 1) How many IEDs of Device Type "xyz" are there in "xyz" Region?
- 2) Are the passwords "factory default" for IEDs in Substation "xyz"?
- 3) How many Substations are there?
- 4) How many Regions are there?
- 5) What are the Latitude and Longitude of each Substation?
- 6) What was the Commissioned date of each Substation?
- 7) How many IEDs are:

TransformerMotor/Feeder/Generator/CapBank/BusBar/Transmission/BreakerFailure Protection? (this query compares the Device_Type string versus the list of devices that fall under this category, for example the SEL-487E is of category Transformer Protection and cannot be associated with any other category like Motor Protection)

Communications/Connection Query:

- 8) How many relays are connected via Serial Port?
- 9) How many relays use "xyz" baud rate on their Serial Ports?
- 10) How many relays are connected via Ethernet Port?
- 11) How many relays are connected to a SEL-RTAC as its Master?
- 12) How many relays are connected to a SEL-3620 as its Security Gateway?
- 13) How many Host IP addresses are duplicates?

IED Settings Query:

- 14) How many IEDs have been created by "admin"?
- 15) How many IEDs have been created by "username xyz"?
- 16) How many Users are authorized to login to the Database to access these IEDs?
- 17) How many settings have been created during "start date" to "end date"?
- 18) Who was the last user to change any settings in the Database?

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Step 9. WHY IS THIS IMPORTANT?

The customer has a simple tool to get "know how" their installed resources.

Remember and remind everyone that: Knowledge is used to make decisions.

The "AcSELerator Database Search Engine (ADSE) is used by the "right" decision makers to:

- a) Advise or decide how/when/which/what firmware or hardware will be upgraded
- b) Decide on Cybersecurity planning to be able to meet corporate goals.
- c) Decide if accessories are compatible with the majority of your installed devices. Example: buying SEL-2488 Clock but not sure if the existing IEDs all support IRIG-B or PTP or NTP, then it is as simple as sharing AcSELerator Database with SEL engineer and asking for advice, or DIY: look up part numbers to understand if compatible.
- d) Quantify and qualify installed resources for budget/expenditure planning
- e) Eliminate inconsistent and disparate processes and create a one-stop-shop for the management
- f) Complement the decision of how scheduled maintenance is rotated between substations (based on IED reports)

Step 10. The demo ends with a gift. Use https://files.selinc.com/ to email the customer the installation files of the "AcSELerator Database Search Engine (ADSE)" so that the customer can show this information (using his/her own "curated" AcSELerator Database) to higher management.

When customer uses it, then potentially we create 2 opportunities:

- 1. The person/customer who has the data can share his/her curated AcSELerator Database Backup (exported as one ZIP file) so that a SEL engineer (AE or RSM) could offer advice as a trusted advisor or provide consultant-like personalized technical support.
- 2. The person/customer who keeps the data can use his/her AcSELerator Database together with ADSE to spread the word internally and get more people involved.

ADSE User's Guide

There are primarily two search options available with "AcSELerator Database Search Engine" web application:

- o Main Page Search
- O Advanced Search

Main Page Search is opened by doble clicking the Icon to run the ADSE application from your desktop (a command window will open and must remain open for the Queries to work), then open Google Chrome or MS Edge and type into your web browser https://localhost:3000

- There are two search boxes used together (& symbol) to query.
 - O In the first search box, you can type Device Type you want to search and <enter>
 - O In the second search box, you can type any device property among Firmware Version, FID String, Part Number, Serial Number, whether device is in service or not, device name and device ID.

Complementary to the listed search results, use these features:

- **Product Details on SEL website**: A product details web link can open the webpage for the Device Type selected in the search. If you click on this link, it will direct you to the product details webpage for manuals, app guides, pricing, popular models, product videos, options, etc.
- Check for the Latest Firmware Versions: A latest firmware version web link can open the webpage for the Device Type selected in the search. If you click on that link, it will direct you to latest firmware version webpage and you can check whether current product firmware version is up-to-date or not.
- Go to Configuration Summary for Part Number: In this search box, you just need to copy/paste
 the part number of any device among Database and press enter on your keyboard, then you will
 get an link for Configuration summary for that part number directing you to Configuration
 Summary.

Help Page

- If user clicks on the help icon from main page, it will direct to help web page where you will get an information on:
 - O Example questions you can ask for main page search and advanced search.
 - o Feedback or Survey
 - O Purpose of the web application.
 - o SEL Privacy Policy
 - o SEL Home page link.



Advanced Search (to be continued)

