

# Data driven decision making – approaches and techniques

Gain a deeper understanding of frequently used Data and Analytics terms.

## Analytical approaches

## Analytical techniques

### *A/B testing*

An experiment whereby two versions (A and B) are compared. They are identical except for one variation that might affect a user's behaviour. Version A might be the currently used version (control), while respect (treatment).

### *Data discovery*

A business intelligence architecture which allows users to explore data for hidden patterns and trends. It focuses on dynamic, easy-to-use reports, whereas traditional business intelligence reports are static.

### *Descriptive analytics*

Summarises what happened in a given situation or scenario. Examples include number of posts, mentions, followers, page views, comments and likes.

### *Optimisation*

Finding an alternative with the most cost effective or highest achievable performance under the given constraints, by maximising desired factors and minimising undesired ones.

### *Predictive analytics*

Uses statistical functions on one or more data sets to predict trends or future events.

### *Prescriptive analytics*

Recommends one or more courses of action and shows the likely outcome of each decision.



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### Cluster analysis

The task of grouping a set of objects in such a way that objects in the same group (cluster) are more similar, in some sense or another, to each other than to those in other groups clusters).

### Comparative analysis

A step-by-step procedure of comparisons and calculations to detect patterns within very large data sets.

### Descriptive tree analytics

A decision support tool that uses a tree-like graph of decisions and their possible consequences including chance event outcomes, resource costs and tility.

### Factor analysis

Used to analyse large numbers of dependent variables to detect certain aspects of the independent variables (factors) affecting those dependent variables.

### Machine learning

A type of artificial intelligence which provides computers with the ability to learn without being explicitly programmed.

### Multivariate analysis

The observation and analysis of more than one statistical outcome variable at a time..

### Regression analysis

A statistical process for estimating relationships between a dependent variable and one or more independent variables.

### Segmentation analysis

Divides a broad category into subsets that have, or are perceived to have, common features, needs, interests or priorities.

### Sentiment analysis

The process of identifying and categorising opinions expressed in a piece of text to determine whether the writer's attitude towards a topic or issue is positive, negative or neutral.

### Simulation

The imitation of the operation of a real world process or system over time. It requires a model that represents the key characteristics or behaviours of the selected physical or abstract system or process.

### Time Series analysis

Comprises methods for analysing time series data to extract meaningful statistics and other characteristics of the data.

