# **Classifying Customer Conversations**



### Your customers are talking about you...



#### Your customers are talking about you...













#### But how are they feeling?

#### our money

s on January 11, 2020

**Verified Purchase** 

nich came with no instructions and poor, difficult to open packaging.

without my reading glasses. I'm very unhappy with this watch.



#### ★★★★ Can't go wrong

Reviewed in the United States on October 15, 2014

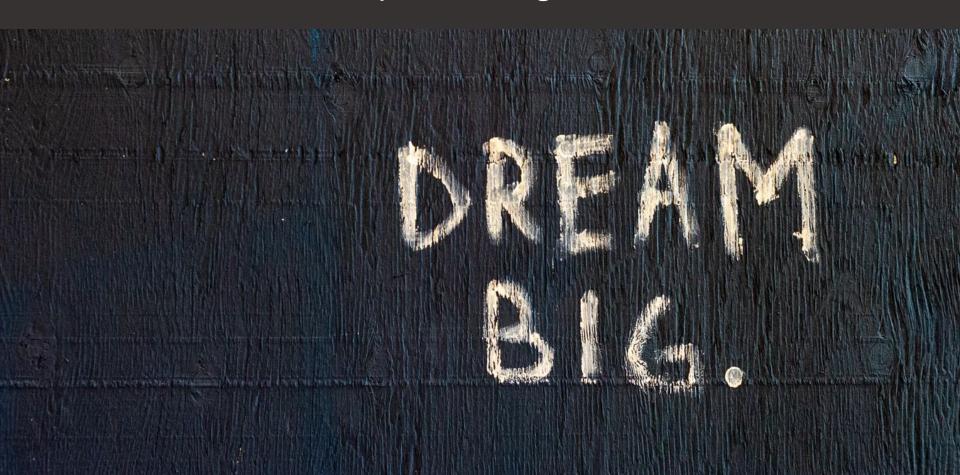
Color: Dark Brown/Silver-Tone Verified Purchase

Received this watch and it looks much better in person than it does on the website.

The color is a nice darker brown, the dial is easy to read, and the holes are spaced very nicely for the perfect fit.

For \$30, you cannot go wrong with this watch.

# Automate business response using customer sentiment?

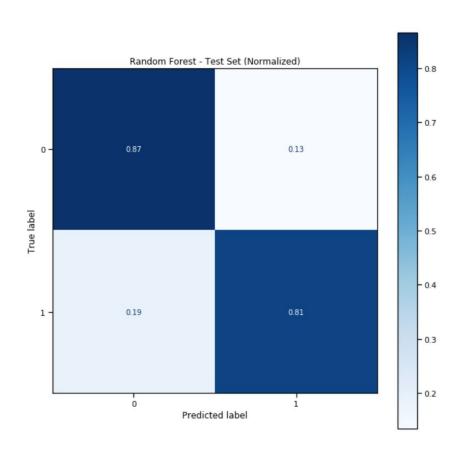


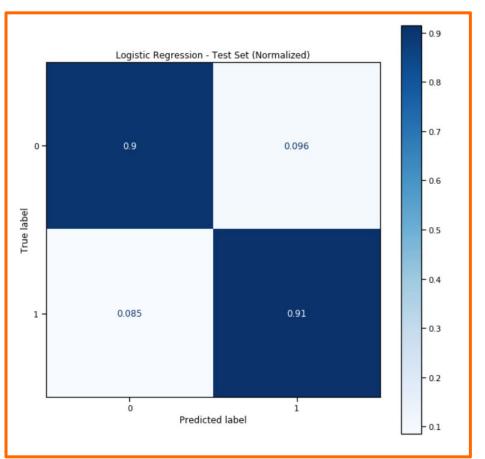
#### **Amazon Customer Reviews Dataset**

Over 130 million customer reviews posted between 1995-2015



#### Winning model predicted correctly 91% of the time!





# Our web app (MVP) takes the first step



Tash J. Mackk, M.S. @tashjmackk · 13h

We love affordable + high quality jewelry. Decided to get my nails to match my new @mvmt watch I also got the bracelet to match! Love their pieces Get a 15% discount using code "tashjmackk15" lmk if you get one!



#### Our web app (MVP) takes the first step

#### **Customer Conversation Classifier**

Learn how your customers feel about your products

Paste text from customer here (product review, tweet, etc):				

Let me know!

### Our web app (MVP) takes the first step

#### **Customer Conversation Classifier**

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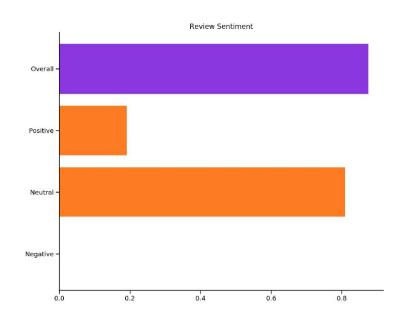
Paste text from customer here (product review, tweet, etc):

We love affordable + high quality jewelry. Decided to get my nails to match my new @mvmt watch Wristwatch I also got the bracelet to match! Love their pieces Red heart Get a 15% discount using code "tashimackk15" lmk if you get one!

Let me know!



This customer seems pleased. Congratulations!



# The future is bright

- Neural Network Exploration
- Scale up to more data
- Robotic Process Automation

