

## Steps involved in Recruitment

Recruitment is a crucial process in human resource management aimed at attracting, selecting, and hiring qualified candidates to fill vacant positions within an organization. Here are the typical steps involved in the recruitment process:

**Identifying Job Vacancy:** The process begins with identifying the need to fill a vacant position within the organization. This could be due to expansion, turnover, retirement, or the creation of a new role.

**Job Analysis and Description:** Once the vacancy is identified, the HR department conducts a thorough job analysis to understand the responsibilities, qualifications, skills, and experience required for the position. Based on this analysis, they create a detailed job description outlining the job title, duties, qualifications, and any other relevant information.

**Developing Recruitment Strategy:** Next, HR develops a recruitment strategy outlining the methods and channels they will use to attract suitable candidates. This may include internal job postings, employee referrals, online job boards, recruitment agencies, social media, career fairs, or campus recruitment, depending on the nature of the position and the organization's needs.

**Advertising the Job:** Using the chosen recruitment channels, HR advertises the job vacancy to reach potential candidates. The job advertisement should accurately reflect the job requirements and attract qualified candidates to apply.

**Screening Applications:** Once applications start coming in, HR screens them to identify candidates who meet the basic qualifications outlined in the job description. This may involve reviewing resumes, cover letters, and other application materials to shortlist candidates for further evaluation.

**Conducting Interviews:** Shortlisted candidates are invited to participate in interviews, which could be conducted in multiple rounds depending on the organization's preferences. Interviews allow the hiring team to assess candidates' skills, experience, qualifications, and cultural fit for the organization.

**Assessment and Evaluation:** In addition to interviews, organizations may use various assessment methods such as skills tests, personality assessments, or work simulations to further evaluate candidates' suitability for the position. These assessments help in making informed hiring decisions.

**Reference and Background Checks:** Before making a final hiring decision, HR conducts reference checks to verify the information provided by the candidate and gather insights from previous employers or colleagues. They may also conduct background checks to ensure candidates meet legal and ethical requirements.

**Offering the Position:** After completing the evaluation process, HR extends a job offer to the selected candidate. The offer includes details such as salary, benefits, start date, and any other relevant terms and conditions of employment.

**Onboarding:** Once the candidate accepts the job offer, HR initiates the onboarding process to welcome the new employee to the organization. This involves completing necessary paperwork, providing orientation and

) training, and integrating the new hire into their role and the company culture effectively recruit and hire qualified candidates who contribute to their success and growth.

## 2 )Explain in brief approaches of management

System approach

Contingency approach

Human behavioral approach

### System Approach:

**Step 1: Understanding the Organization as a System:** Recognize that an organization is a complex system composed of interconnected parts, including people, processes, structures, and resources.

**Step 2: Analyzing Inputs, Processes, and Outputs:** Identify the inputs (such as resources and information), processes (activities and interactions), and outputs (results and products) within the organization.

**Step 3: Examining Interactions and Relationships:** Explore how various components of the organization interact with each other and with the external environment.

**Step 4: Considering Feedback Loops:** Assess the feedback mechanisms that enable the organization to adjust and improve its performance based on internal and external feedback.

**Step 5: Optimizing Performance:** Use insights gained from the system analysis to optimize organizational performance by improving processes, communication, and resource allocation.

### Contingency Approach:

**Step 1: Identifying Contingencies:** Recognize that management practices should be contingent upon specific factors or contingencies faced by the organization, such as size, industry, technology, culture, and environmental factors.

**Step 2: Analyzing Situational Factors:** Assess the unique circumstances and challenges present in the organization's environment and internal dynamics.

**Step 3: Determining Appropriate Responses:** Determine the most suitable management practices or approaches based on the analysis of situational factors.

**Step 4: Adapting Strategies and Structures:** Adapt management strategies, structures, and processes to fit the specific needs and challenges identified in the analysis.

**Step 5: Flexibility and Adjustment:** Maintain flexibility and readiness to adjust management approaches as circumstances change or new contingencies emerge.

### Human Behavioral Approach:

**Step 1: Recognizing the Human Element:** Acknowledge that organizations are comprised of individuals with diverse needs, motivations, and behaviors.

**Step 2: Understanding Individual Behavior:** Study individual behaviors, attitudes, motivations, and personalities to better understand how they influence performance and interactions within the organization.

**Step 3: Examining Group Dynamics:** Explore the dynamics of group behavior, including communication patterns, leadership styles, power dynamics, and team cohesion.

**Step 4: Creating Supportive Environments:** Foster a work environment that supports employee well-being, satisfaction, and motivation through effective communication, recognition, and opportunities for growth.

**Step 5: Encouraging Participation and Collaboration:** Promote employee involvement, participation, and collaboration to harness the collective potential of individuals and teams.

### **Difference between single use plan and standing plan**

<b>BASIS FOR COMPARISON</b>	<b>SINGLE USE PLAN</b>	<b>STANDING PLAN</b>
Meaning	Single-use plans refer to the plans which are designed for one-time usage, i.e. the completion of a project or an event, and it has a particular objective.	Standing plans implies the plans which are formulated for repeated usage, as they are concerned with the situations of the organization which occurs quite often.
Acts as	Approach to handle the situation or problem.	Ready guide for action
Objective	To effectively accomplish particular activities, projects or events.	To bring uniformity and consistency in decisions.
Nature	One time use	Repetitive use
Time Period	Short Term	Long term
Scope	Narrow	Comparatively Wide
Usage	Once the project is complete or the event is finished, these plans are discarded.	These plans are prepared while keeping the future in mind, hence they are used again and again, with relevant modifications and updations, when required.
Creation	For a specific end or result, and when the result is achieved or end is reached, the plan is dissolved.	After a deep discussion and analysis of the situation and input from a number of people, who deal with the situation.

Strategic plans and tactical plans are both crucial components of an organization's planning process, but they serve different purposes and operate at different levels within the organization. Here's a breakdown of each:

## Differences between strategic and operational planning

Strategic Planning	Operational Plan
- Long-term (5-10 years)	- Short-term (1 year or less)
- Focuses on future achievements and conditions	- Achievements or targets annual
- Weighs a series of alternative before making fundamental choices	- Planned activities represent choices already made; alternatives are not considered
- Usually integrates several functions, levels, components simultaneously	- Tend to focus on one unit or related set of activities
- Integrates strategies for resource mobilization with activities	- Resources for implementation usually already identified
- Usually requires ratification from governing structures	- No formal action or ratification required

## Difference between MBO and MBE

	<b>Management by Objectives (MBO)</b>	<b>Management by Exception (MBE)</b>
Definition	A management approach in which managers and employees work together to set and achieve specific goals.	A management approach in which managers monitor performance and take action only when deviations from established standards occur.
Goals	Specific and measurable goals are set in advance and agreed upon by all parties.	Standards are set in advance and managers monitor performance to ensure they are met.
Emphasis	Emphasis is placed on setting and achieving goals.	Emphasis is placed on monitoring and controlling performance.
Role of Managers	Managers actively participate in setting and achieving goals.	Managers primarily monitor performance and take action when necessary.
Role of Employees	Employees are involved in setting goals and take responsibility for achieving them.	Employees are responsible for meeting established standards.



Decision Making	Decisions are made based on goal attainment.	Decisions are made based on deviation from established standards.
Feedback and Communication	Regular feedback and communication is necessary to ensure progress towards goals.	Feedback and communication primarily occur when deviations from standards are identified.
Implementation and Evaluation	Implementation and evaluation of progress towards goals is ongoing.	Implementation and evaluation primarily occur when deviations from standards are identified.



Basic of distinction	Authority	Responsibility
Meaning	The power or right of a superior to give order to others	It is an obligation to perform the assigned duty or order
Sources of origin	It emerges from a formal position in the organisation	It emerges from superior subordinate relationship
Direction of flow	It flows downwards i.e. From top to bottom	It flows upwards i.e. From bottom level to top.
Purpose	Its purpose is to make decisions and get the decisions executed	Its purpose is to execute the duties assigned by the superior.