

Business Analytics and Emerging Trends

Instructor: Dr. Murat Tunc



Internet of Things

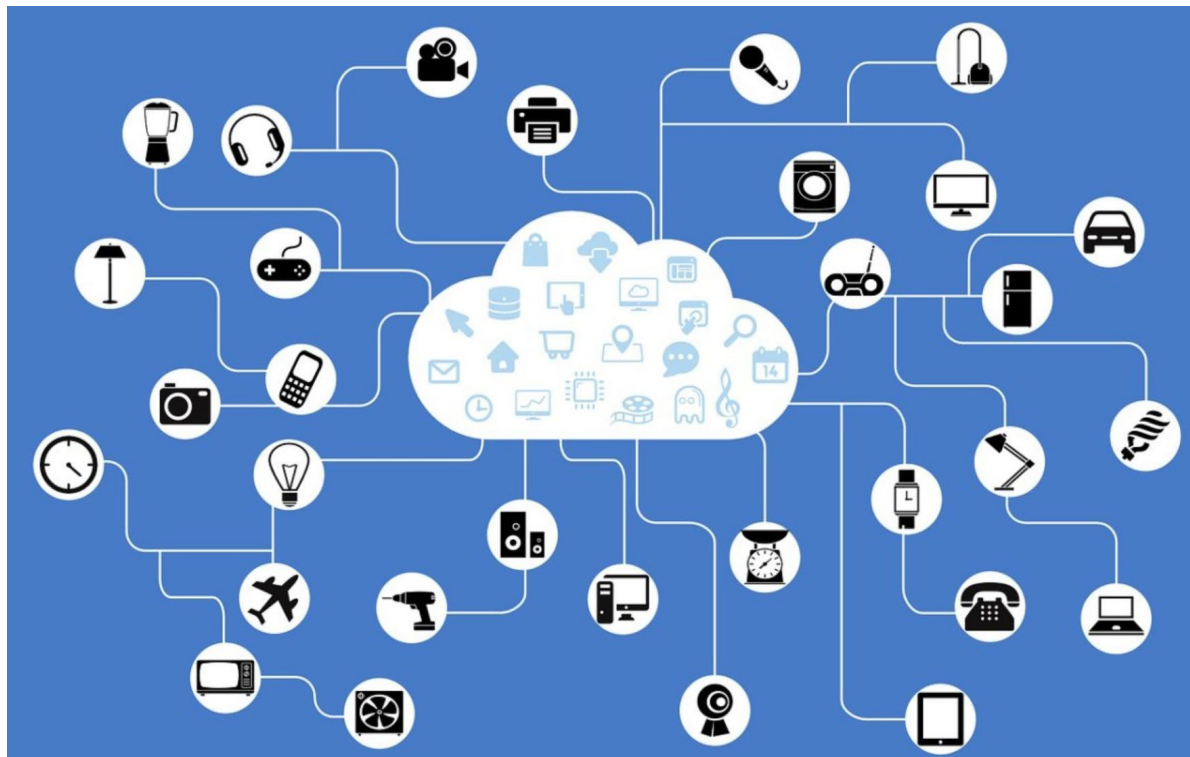
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Module 5

November 23rd, 2021

What is Internet of Things?

- A system involving **connected devices** that **gather data**, **connect** with the Internet, **generate analytics**, and **adapt behavior** based on the analytics



Internet of Things - Layers



Sensors

Collecting data



Connectivity

Sending data to cloud



Data Processing

Making data useful



User Interface

Delivering information to user



Internet of Things Architecture

Data gathering

Connectivity

Data processing






User Interface



How do devices gather data?

- Sensors / Actuators

- **Detect** the feature **quantity** of a measurement object and **convert** this quantity into a **readable signal**

| Five senses | Sight | Hearing | Smell | Taste | Touch |
|------------------------------|---|---|--|--|--|
| As behavior | -See the thing -Feel the light | -Listen the sound -Feel the shaking -Take the balance | -Smell the thing | -Feel the taste | -By touching, feel the heat, force, or texture |
| Sensory organ as human | Eye  | Ear  | Nose  | Tongue  | Skin  |
| Typical sensors as machinery | -Image sensor -Light intensity sensor | -Acoustic sensor -Ultrasonic sensor | -Gas component sensor | -Liquid component sensor | -Tactile sensor -Pressure sensor -Temperature sensor -Humidity sensor -Displacement sensor |



Sensors on smart phones

- **Accelerometer**
- **Gyroscope**
 - Measures orientation
- **Magnetometer**
 - Detects magnetic fields
- **GPS**
 - communicate with the satellites
 - determine our location on Earth
- **Light sensor**
 - Measures the light in the vicinity
 - Adjusts the display's brightness
- **Barometer**
 - measures atmospheric pressure
 - how high we are above the sea level
- **Thermometer, Microphone, Pedometer...**



Accelerometer



Gyroscope



Compass



GPS



Light sensor

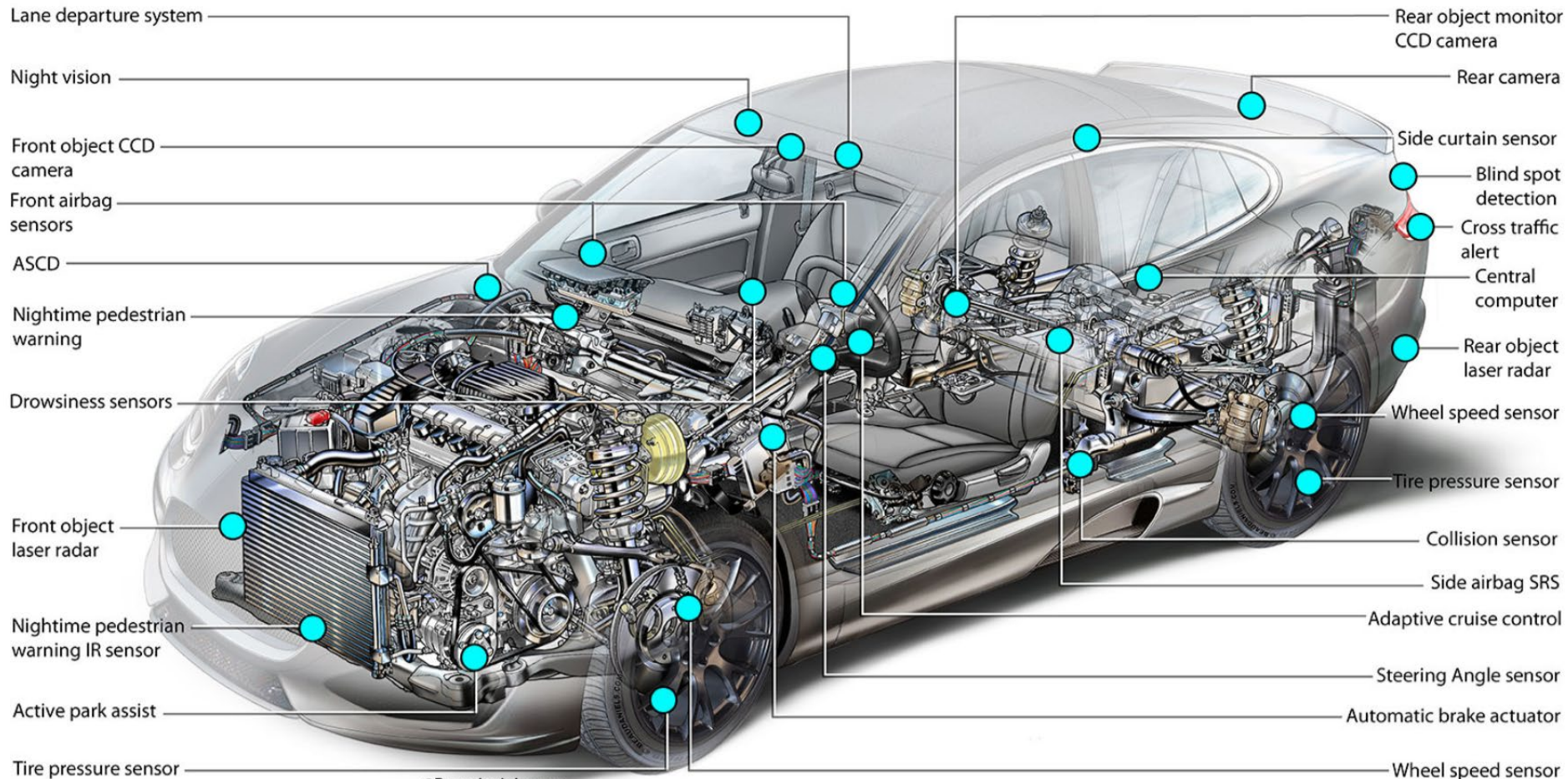


Barometer



Vehicle Sensors

Vehicle Sensors



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Internet of Things Architecture

Data gathering

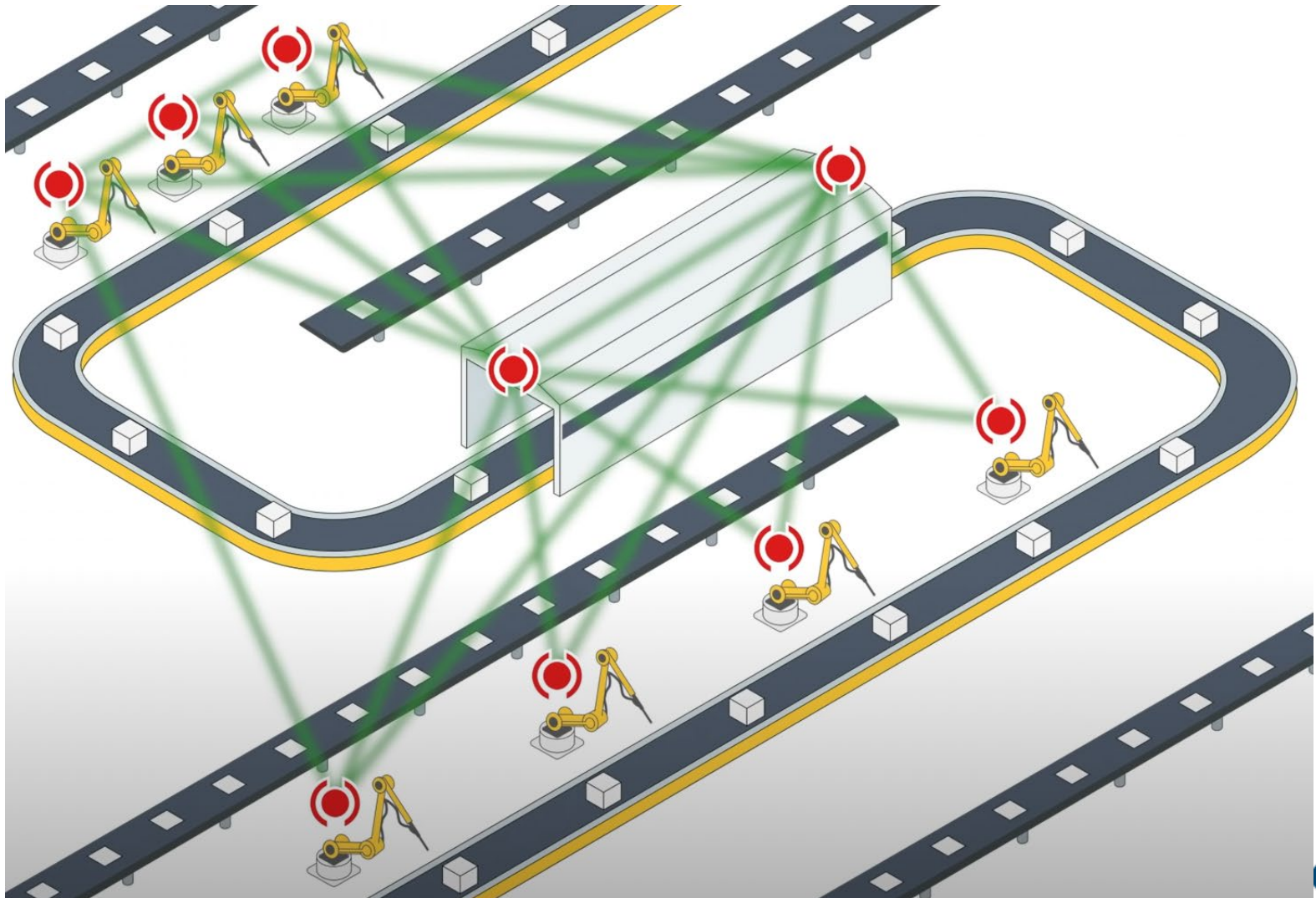
Connectivity

Data processing

User Interface



Wireless Sensor Networks



Communication Protocols

- Options for connectivity are **various**
 - Cellular, satellite, WiFi, Bluetooth, RFID, NFC, LPWAN, Zigbee
- Four **models** for connectivity
 - 1) Device to Device
 - 2) Device to Cloud
 - 3) Device to Gateway
 - 4) Backend Data Sharing



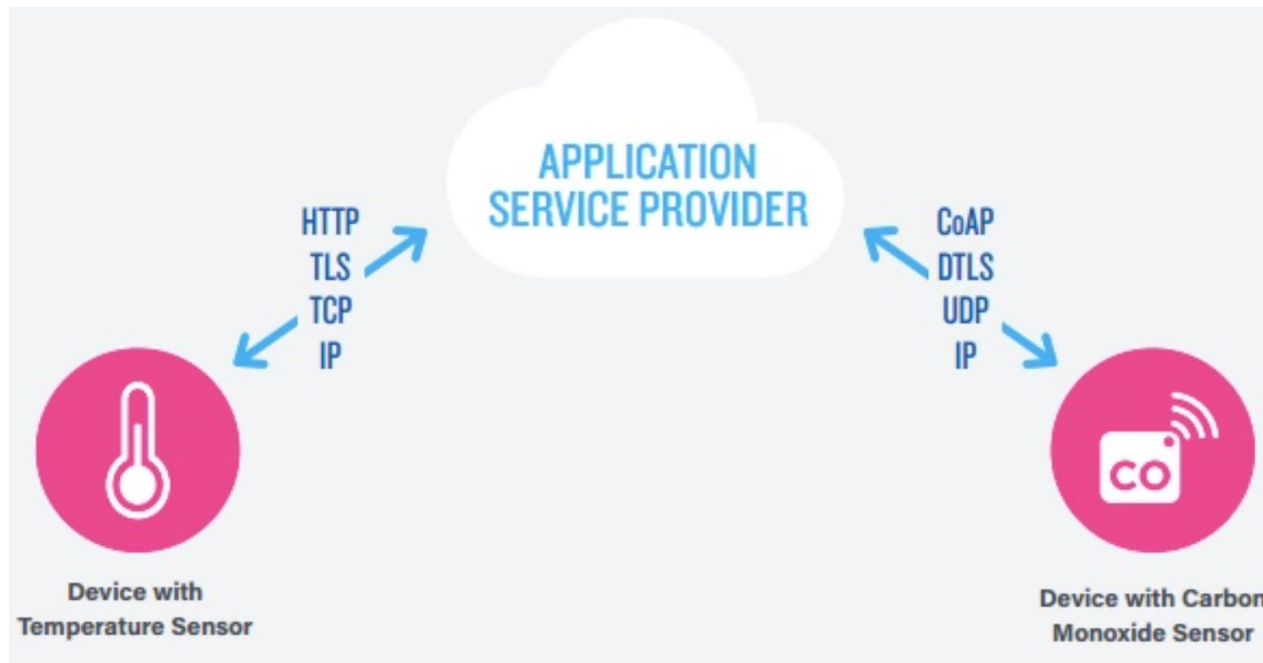
Device to Device

- **Direct** communication with each other
 - Via IP network, hardwire or bluetooth
 - **Example:** Smart watch and pacemaker
- **Low power** consumption
 - Ideal for products to have a long battery life



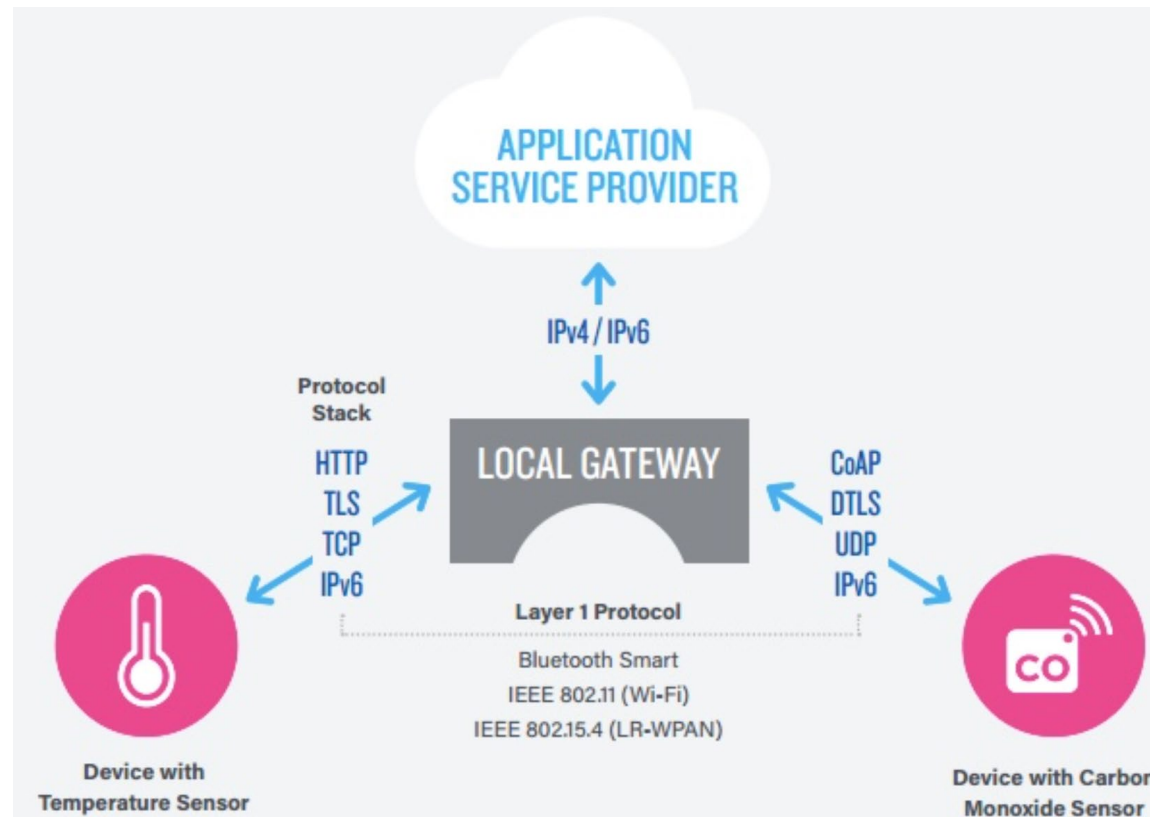
Device to Cloud

- Via ethernet, WiFi or cellular
 - **Example:** Webcams to watch home while on vacation
 - Tag on an animal to find where it is
- Difficulty for inter product **compatibility**
 - Due to the differences in manufacturer design



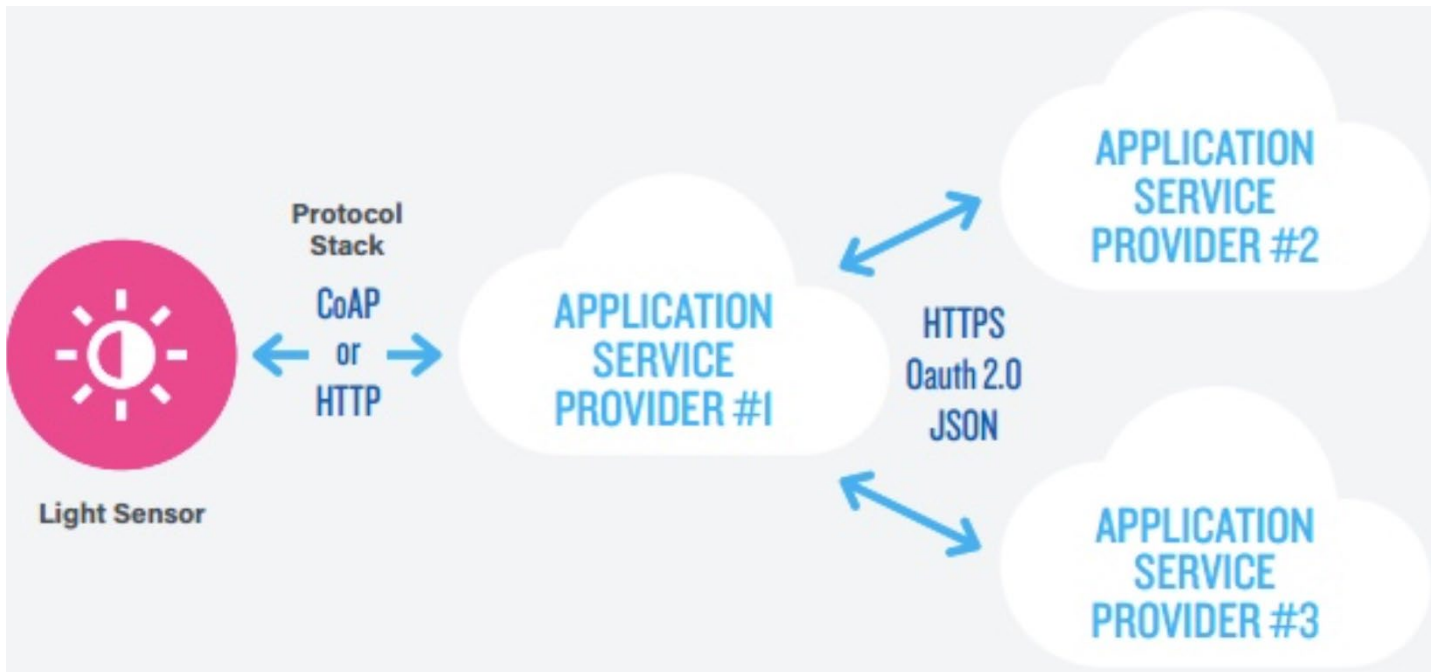
Device to Gateway

- **Intermediary** between IoT device and a cloud service
 - Fitness device connects to the cloud **through** Nike+ app
 - Home appliance connects to a **hub** like Samsung SmartThings



Backend Data Sharing

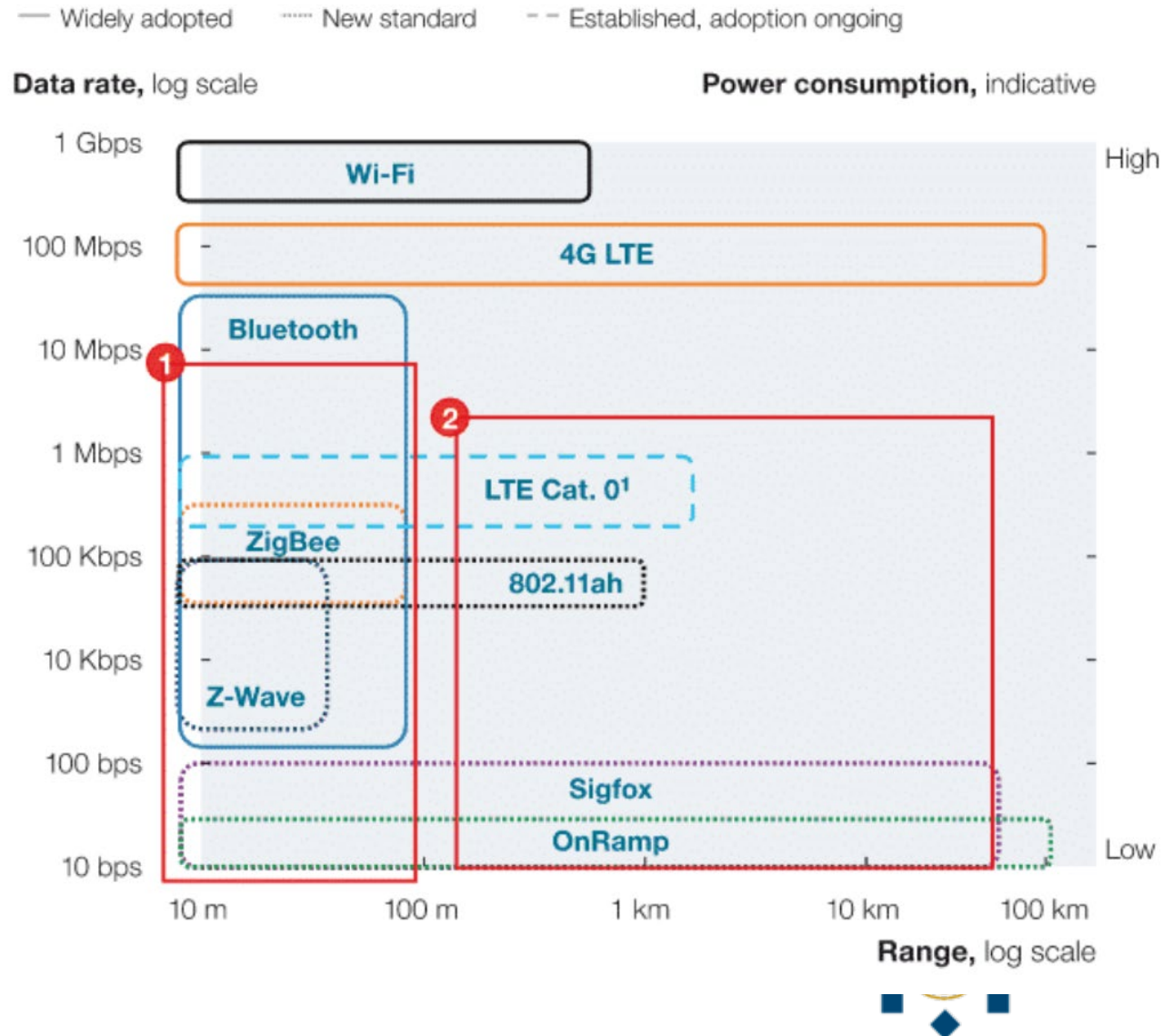
- **Extends** single device to cloud model
 - Sensor data can be accessed by authorized **third parties**
- Export, analyze smart object data from a cloud service
 - Combine with data from other sources
 - **Map My Fitness**: Data from Fitbit, Adidas miCoach, etc.



Communication Protocols

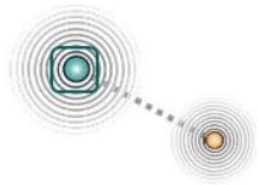
- **Tradeoff** between

- Power consumption
- Range
- Bandwidth

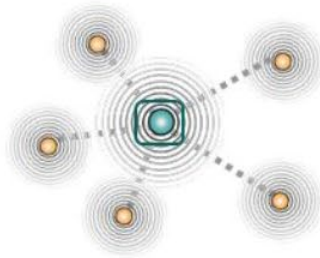


IoT Network Topology

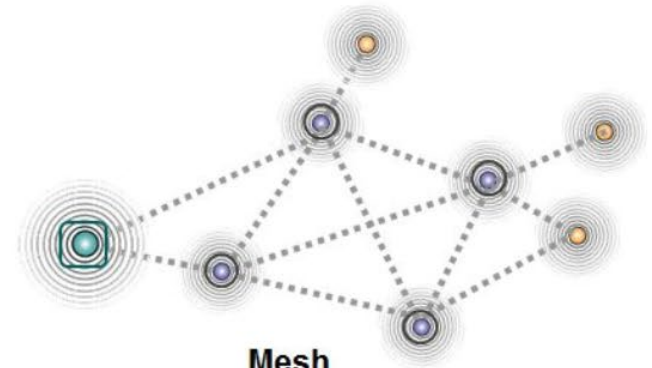
- IoT Network Topology
 - Point-to-Point
 - Star
 - Mesh
 - Hybrid



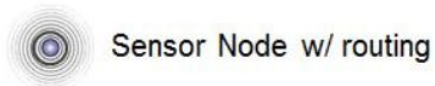
Point-to-Point



Star



Mesh



Internet of Things Architecture

Data gathering

Connectivity

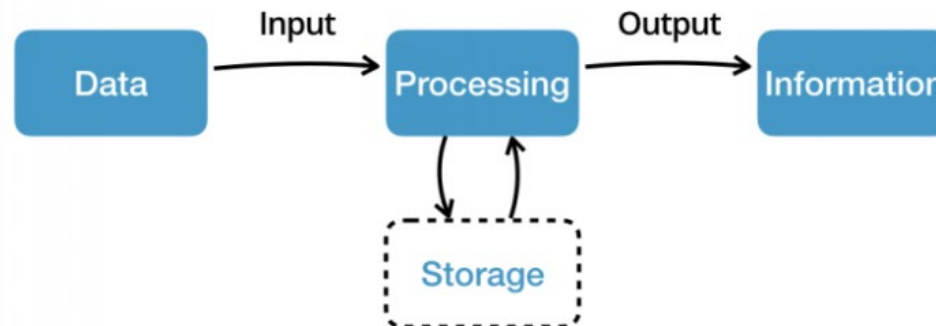
Data processing

User Interface

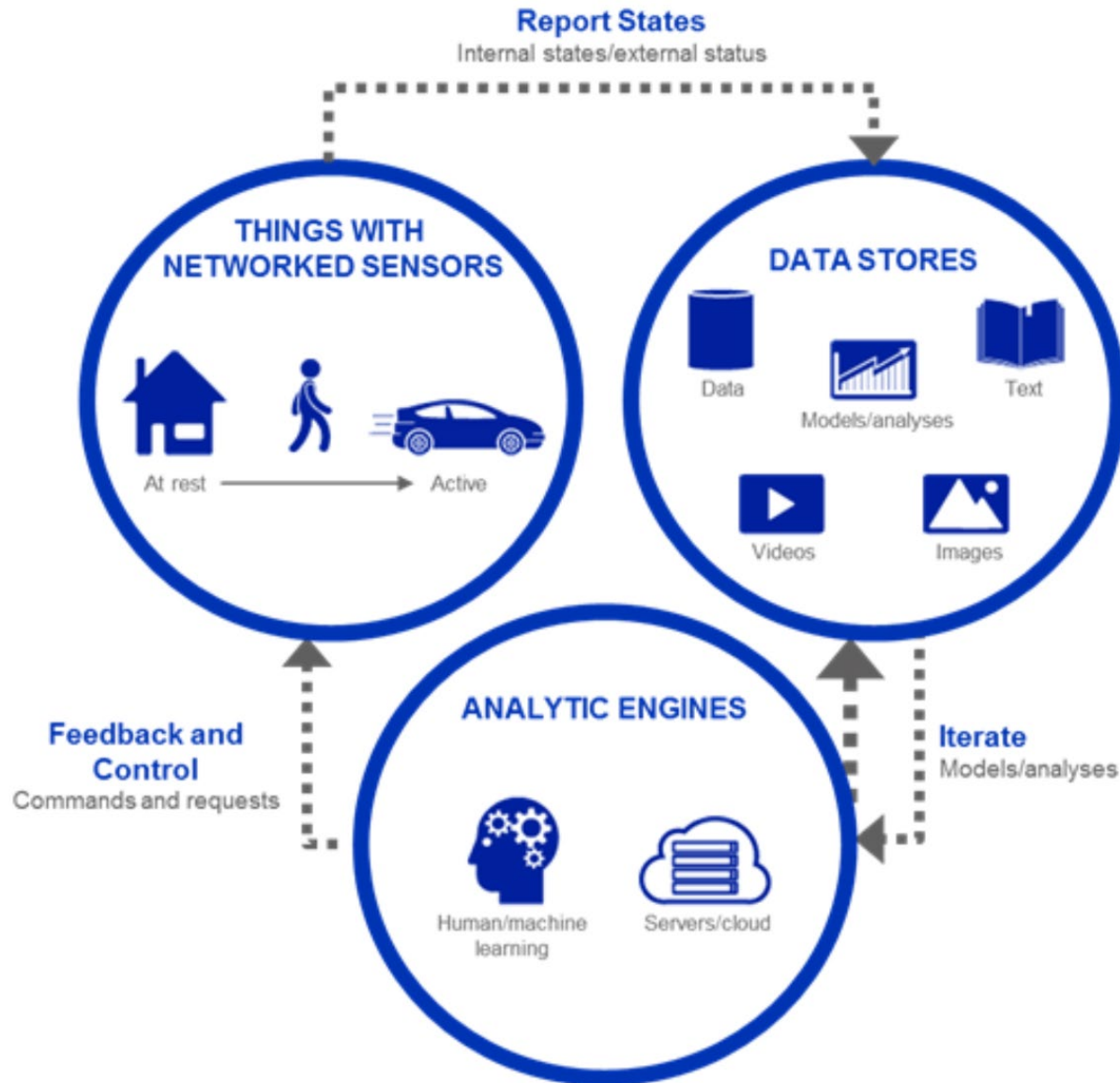


Data Processing

- Once the sensor data gets to the cloud
 - Software performs **processing** on data
- Numerous algorithms and data processing elements
 - Ultimately become **information**
- Considerations
 - Storage
 - Frequency of updates
 - Desired output type



Data Processing

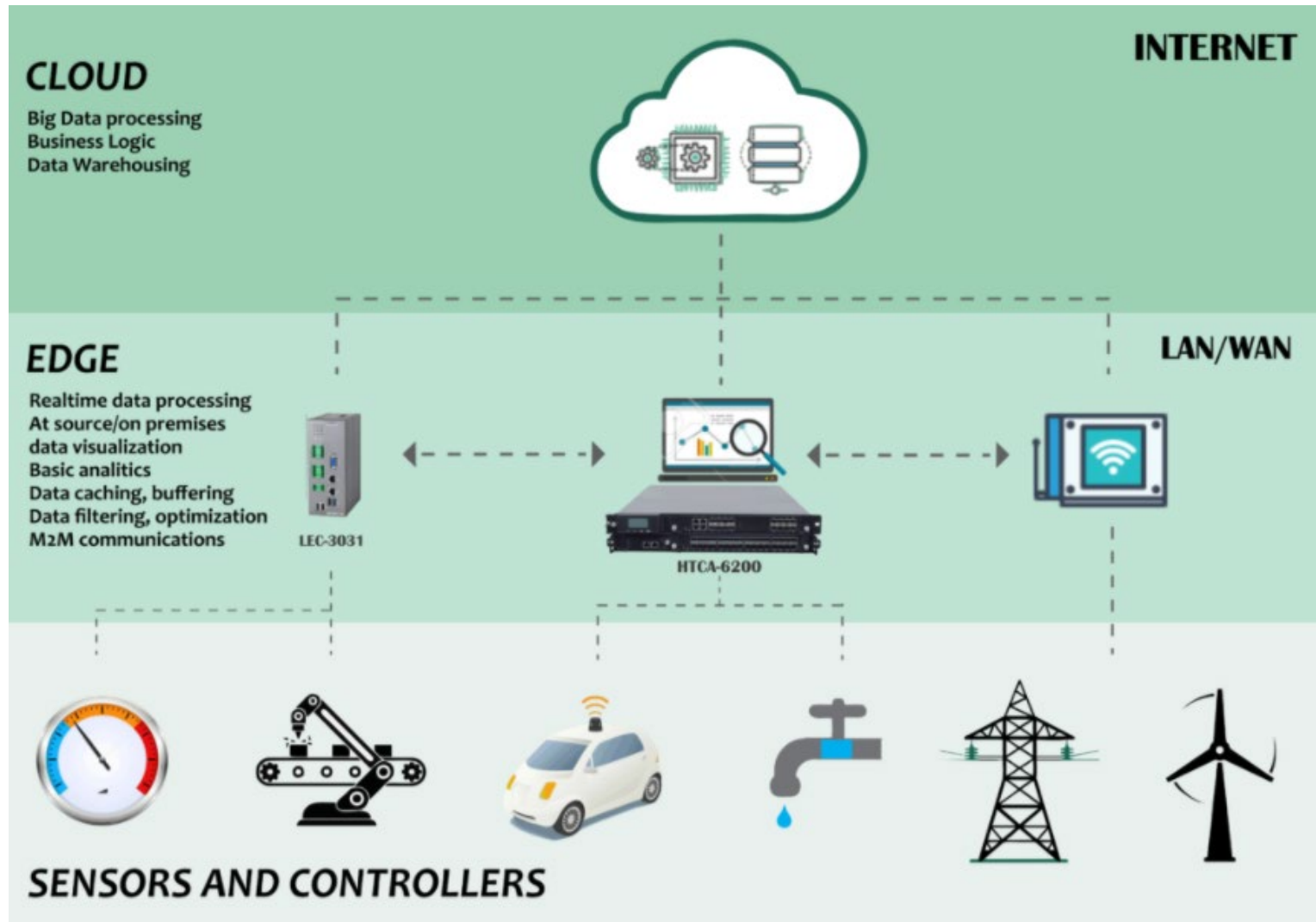


Edge Computing

- The round-trip time can take **too long**
 - Sending data, processing, analyzing, returning instructions
- Edge computing
 - A smart edge device
 - Aggregate data, analyze it and fashion responses if necessary
 - All within **relatively close physical distance**
 - Reducing delay
- Edge devices also have upstream connectivity for sending data to be further processed and stored



Edge Computing



Internet of Things Architecture

Data gathering

Connectivity

Data processing

User Interface

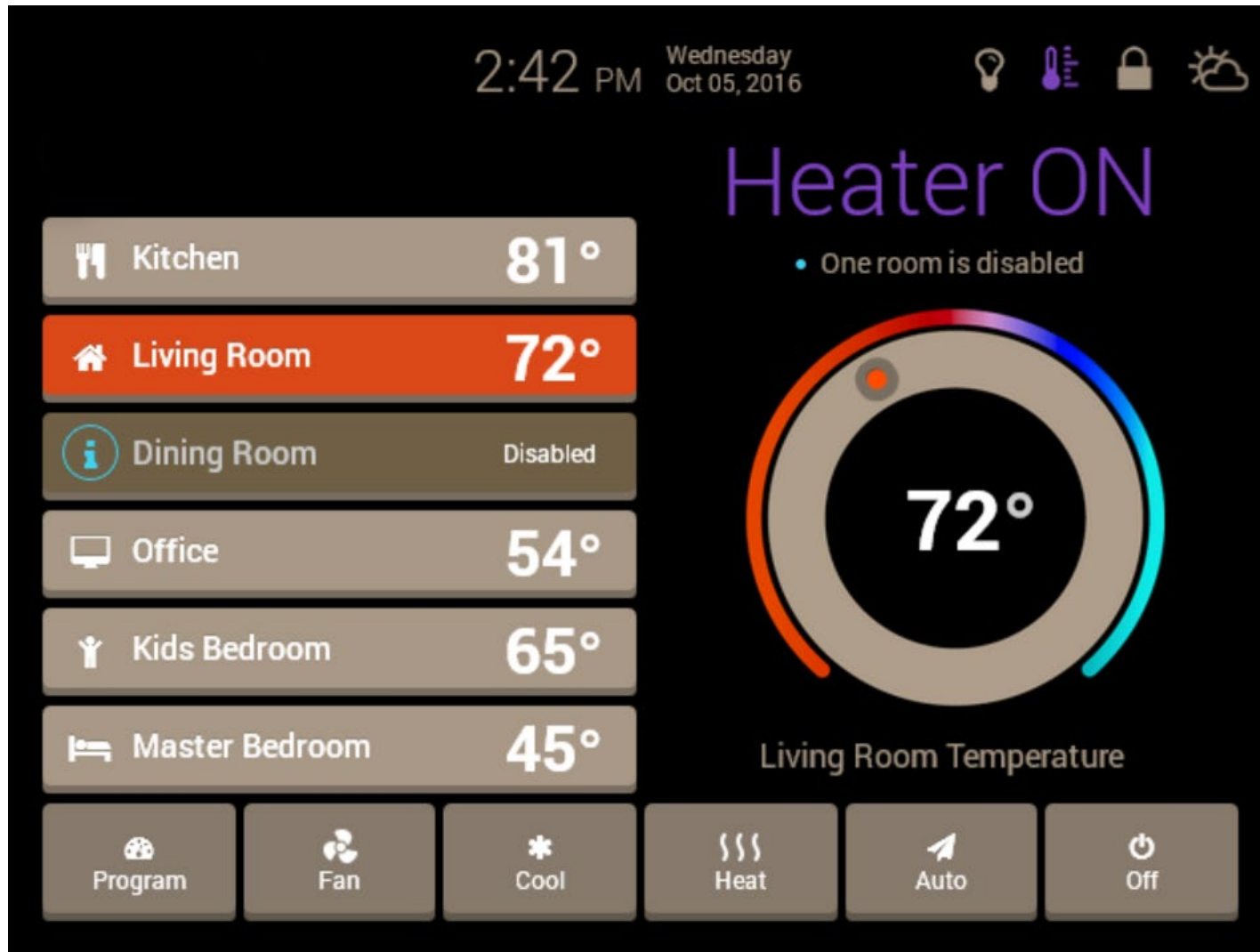


User Interface

- Information is made useful to the **end-user**
- Ways to interact
 - Alert (email, text)
 - Automatic **notifications**
 - Monitoring information proactively
 - Controlling system remotely
- Considerations
 - Connectivity
 - Real-time information or not, when the last update was received
 - Performance
 - Massive data to be presented, pagination (only a part of the data is loaded)
 - Simplicity
 - What the user needs to see, visualization



User Interface

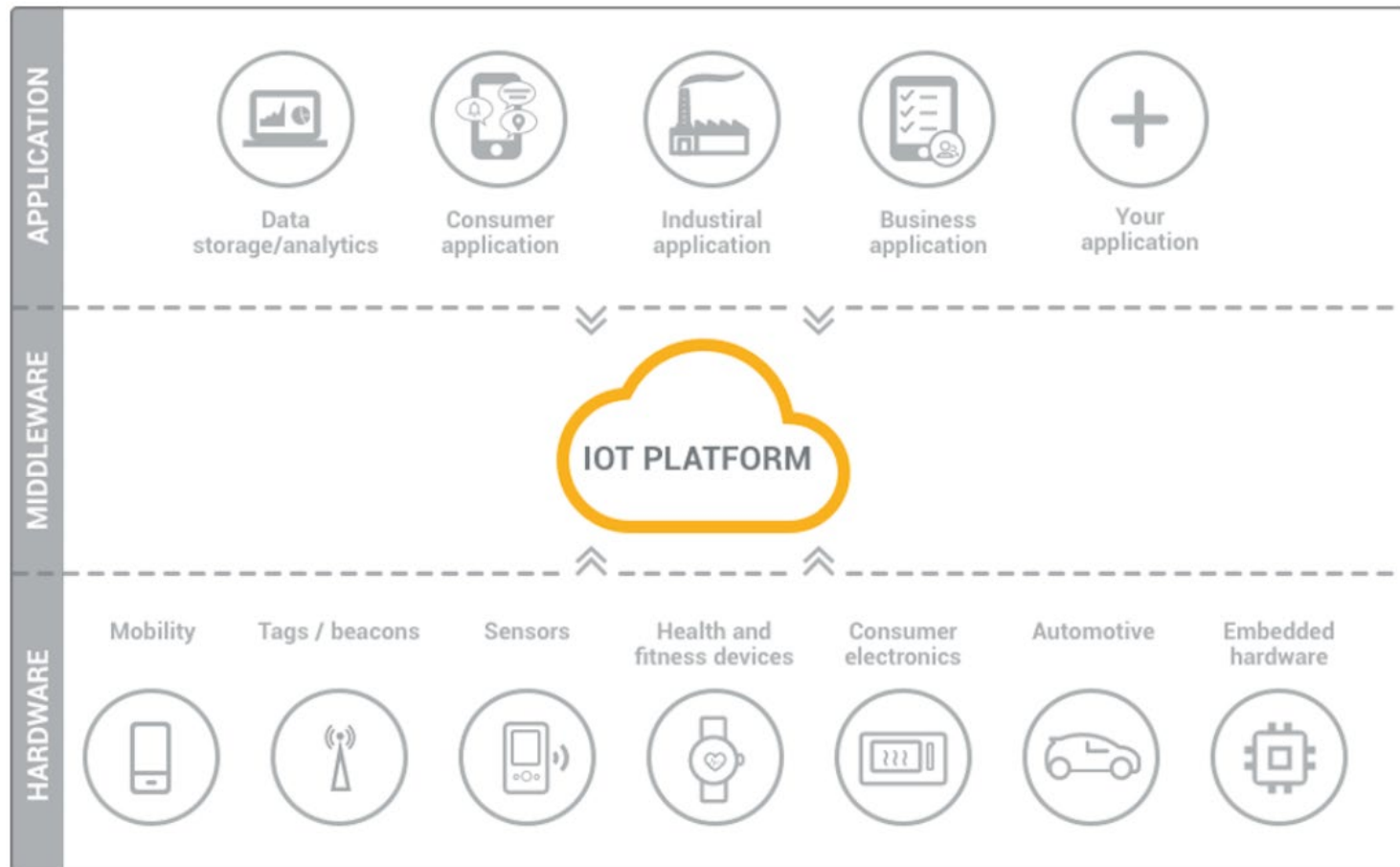


IoT Platforms



What is an IoT Platform?

- **Middlemen** that connects the hardware to the cloud

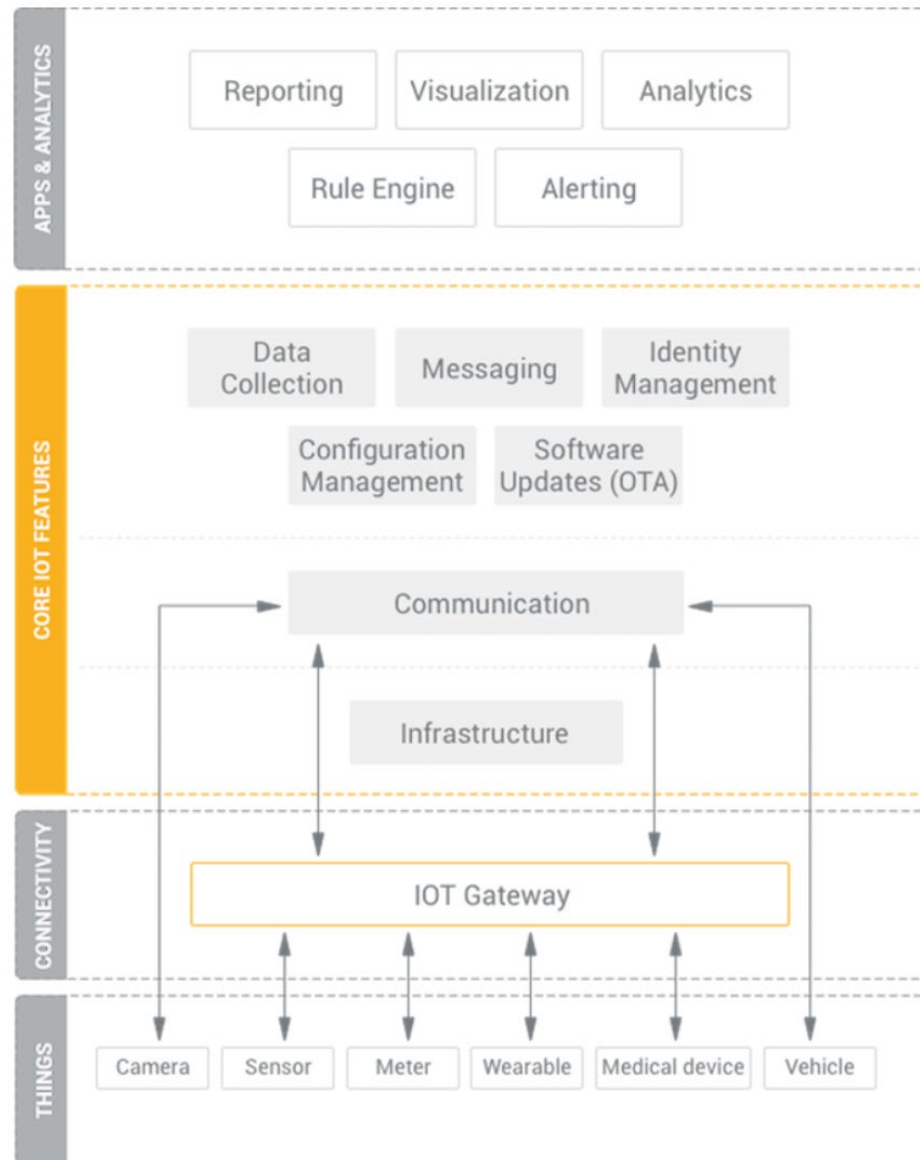


Elements of IoT Platform

- An IoT platform can be decomposed into several **layers**
- **Infrastructure** level
 - Enables the functioning of the platform
 - Internal messaging, orchestration of IoT solution clusters
- **Communication** layer
 - Where devices connect to the cloud
- **Core layer** for IoT features
 - Data collection, device management, configuration management, messaging
- **Analytics** layer
 - Data processing, visualization, rule engine, reporting

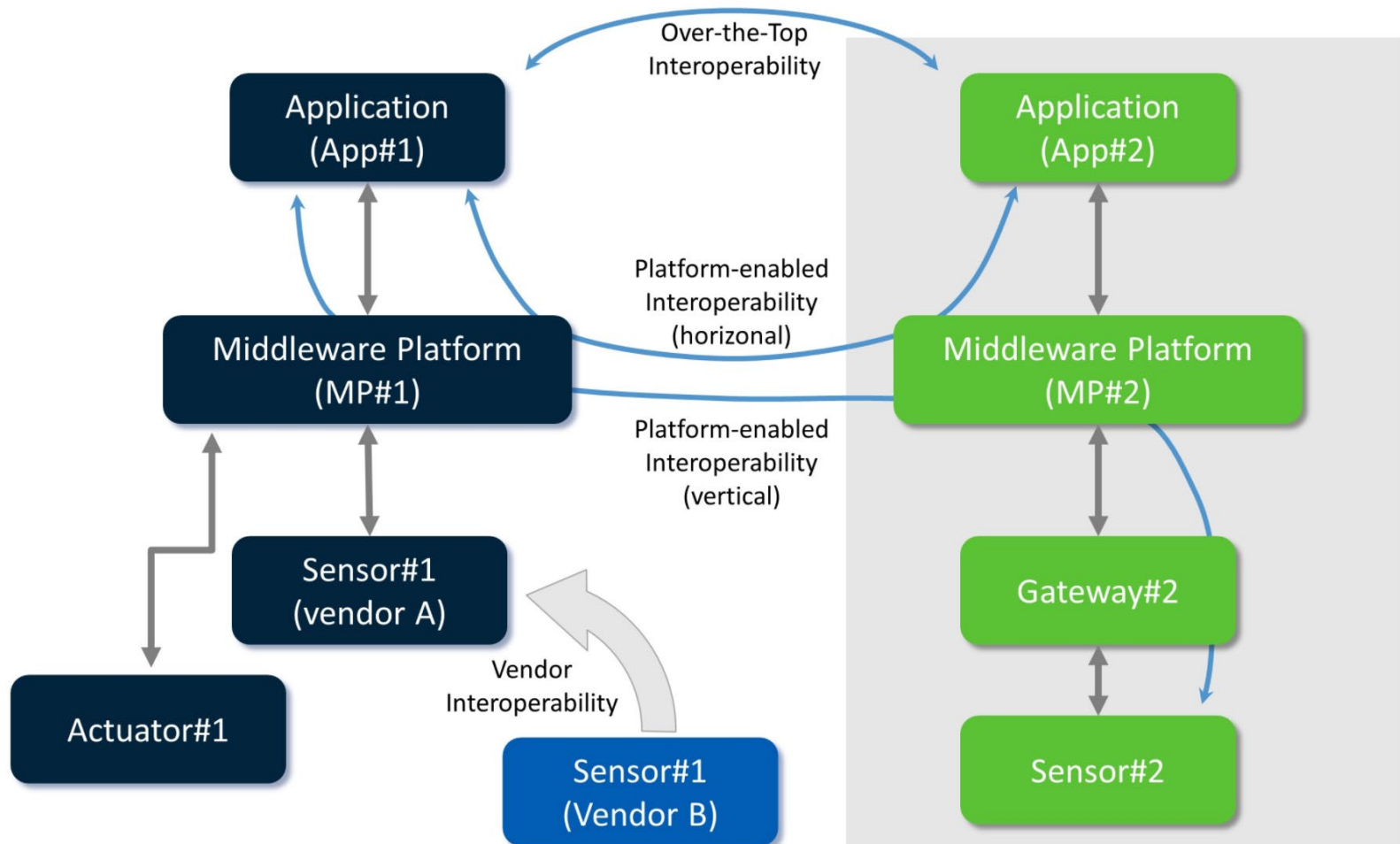


Elements of IoT Platform



Interoperability Issues in IoT Platforms

IoT Interoperability Permutations



Interoperability Issues in IoT Platforms

- **Horizontal** interoperability
- App #1 can improve the performance by using **data from sensor #2**
 - 3 possibilities
- 1) App #1 might be able to **access App #2**
 - **a)** Over-the-top interoperability (horizontal)
 - Via an external data exchange
 - **b)** Platform enabled interoperability (horizontal)
 - Through the middleware platform
- 2) App #1 might be able to **access Sensor #2**
 - Platform enable interoperability (vertical)
 - Through the middleware platform



Interoperability Issues in IoT Platforms

- **Horizontal** interoperability
 - Apps able to discover **other resources**
 - Other apps, other middleware platforms, other sensors, etc.
 - Apps able to discover **other services**
 - Published data stream, usage tracking, etc.



Interoperability Issues in IoT Platforms

- **Vertical (quality)** interoperability
- App #1 can improve the performance by finding a **better sensor #1** from another vendor
- Better sensor #1
 - Better **performance**
 - Low **cost**
 - Greater **reliability**
- Technology and **vendor** interoperability
 - In the vertical sense (replace with a **higher quality sensor**)



Now and beyond



Applications

- **Household** appliances
 - Smart washing machine, dryer
- **Automobiles**
 - Autonomous vehicles
- **Factories**
 - Efficient production lines
- **Healthcare**
 - Heart-rate tracking, fitness, smartwatches
- **Cities**
 - Traffic control



IoT Disrupting Traditional Business

THE INTERNET OF THINGS REQUIRES A MINDSET SHIFT

Because you'll create and capture value differently.

| | | TRADITIONAL PRODUCT MINDSET | INTERNET OF THINGS MINDSET |
|-----------------------|------------------------|--|--|
| VALUE CREATION | Customer needs | Solve for existing needs and lifestyle in a reactive manner | Address real-time and emergent needs in a predictive manner |
| | Offering | Stand alone product that becomes obsolete over time | Product refreshes through over-the-air updates and has synergy value |
| | Role of data | Single point data is used for future product requirements | Information convergence creates the experience for current products and enables services |
| VALUE CAPTURE | Path to profit | Sell the next product or device | Enable recurring revenue |
| | Control points | Potentially includes commodity advantages, IP ownership, & brand | Adds personalization and context; network effects between products |
| | Capability development | Leverage core competencies, existing resources & processes | Understand how other ecosystem partners make money |

SOURCE SMART DESIGN



Current Issues

- Standards and Regulations
- **Privacy**
- Security
- Interoperability



Future of IoT – 5G

Future of IoT connectivity

High speed and
bandwidth



Low latency and
higher throughput



Data slicing and dicing



Network for
virtualization



Delivery time reduction



Predictive analytics



Readings

- Haller, S., Karnouskos, S., & Schroth, C. (2008). The internet of things in an enterprise context. In FutureInternet Symposium (pp. 14-28). Springer, Berlin, Heidelberg.
- Niyato, D., Lu, X., Wang, P., Kim, D. I., & Han, Z. (2016). Economics of Internet of Things: An information market approach. IEEE Wireless Communications, 23(4), 136-145.



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- Pacelle, M. (2014). 3 topologies driving IoT networking standards. O'Reilly Media Inc.
- Hui, G. (2014). How the internet of things changes business models. Harvard Business Review, 92(7/8), 1-5.

