# Murat M. Tunç

### Contact Information

University of Texas at Dallas Jindal School of Management JSOM 3.226 muratmtunc.github.io
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#### Education

#### University of Texas at Dallas - Jindal School of Management

Ph.D. in Management Science (Major: Information Systems)

2015-2020 (Expected)

• Committee Chairs: Srinivasan Raghunathan, Hüseyin Çavuşoğlu

Sabancı University, Istanbul, Turkey

M.Sc. in Industrial Engineering

2013-2015

• Thesis: Diffusion of Innovation and Collective Action in Complex Networks

B.S. in Manufacturing Systems and Industrial Engineering

2008-2013

#### Research Interests

**Topics:** Online Platform's Information Strategy, Information Asymmetry in Peer-to-Peer Markets, Reward Mechanisms in Blockchain Projects

Methods: Game Theory, Econometrics, Machine Learning, Online Experiments
Applications: Online Marketplaces, Sharing Economy, Blockchain, Smart Contracts

### Working Papers

- Online Product Reviews: Is a Finer-Grained Rating Scheme Superior to a Coarser One? Murat M. Tunç, Hüseyin Çavuşoğlu, Srinivasan Raghunathan MIS Quarterly, Minor Revision
- 2. Two-sided Adverse Selection and Bilateral Reviews in the Sharing Economy Murat M. Tunç, Hüseyin Çavuşoğlu, Srinivasan Raghunathan
- 3. Secrets to Survival of Blockchain Projects Murat M. Tunç, Zhiqiang (Eric) Zheng

# $\begin{aligned} & \text{Work-in} \\ & \text{Progress} \end{aligned}$

- Assessing the Impact of Personalized Messages in Product Recommendations: Evidence from a Randomized Field Experiment
   Murat M. Tunç, Hasan Çavuşoğlu, Hüseyin Çavuşoğlu, Srinivasan Raghunathan
- 2. What's in Your Wallet? Impact of Earning Visibility on Future Payoffs and Generosity Murat M. Tunç
- 3. Burn-out Effect in Multi-sided Platforms: Evidence from Music Industry Murat M. Tunç

# Talks & Presentations

Two-sided Adverse Selection and Bilateral Reviews in the Sharing Economy

- 1. 2019 International Conference on Information Systems (ICIS), Munich, Germany
- 2. 2019 INFORMS Annual Meeting, Seattle, WA
- 3. 2018 Workshop on Information Systems and Economics (WISE), San Francisco, CA
- 4. 2018 Conference on Information Systems & Technology (CIST), Phoenix, AZ

Single-dimensional versus Multi-dimensional Product Ratings in Online Marketplaces

- 5. 2018 Platform Strategy Symposium, Boston, MA
- 6. 2017 International Conference on Information Systems (ICIS), Seoul, South Korea

#### **Publications**

#### Journal Papers

 New Knowledge in Strategic Management through Visually Mining Semantic Networks Gürdal Ertek, Gül Tokdemir, Mete Sevinç, Murat M. Tunç Information Systems Frontiers, 19(1), 165-185. 2017

#### **Conference Proceedings**

2. Single-dimensional versus Multi-dimensional Product Ratings in Online Marketplaces for Experience Goods

Murat M. Tunç, Hüseyin Çavuşoğlu, Srinivasan Raghunathan

Proceedings of the 38th International Conference on Information Systems (ICIS), Seoul, South Korea. 2017

3. Association Analysis of Supply Chain Risk and Company Sales

Murat M. Tunç, Alexandru Valcov, Allan N. Zhang, Wenjing Yan, Rong Wen

Proceedings of IEEE International Conference on Big Data, pp. 3268-3277, Boston, MA, 2017

4. Data Mining of Project Management Data: An Analysis of Applied Research Studies

Gürdal Ertek, Murat M. Tunç, Allan N. Zhang, Ömer Tanrıkulu, Sobhan Asian

 $Proceedings\ of\ the\ ACM\ International\ Conference\ on\ Information\ Technology,\ pp.\ 35-41,\ Singapore,\ 2017$ 

5. Encapsulation and Representing the Knowledge on the Evolution of an Engineering System

Gürdal Ertek, Ahmetcan Erdoğan, Volkan Patoğlu, Murat M. Tunç, Ceysu Çitak, Tuğçe Vanlı Proceedings of the ASME International Design Engineering Technical Conferences and Computers and Information in Engineering Conference, IDETC/CIE, Aug 12-15, Chicago, IL, 2012

6. Insights into the Efficiencies of On-shore Wind Turbines: A Data-centric Analysis

Gürdal Ertek, Murat M. Tunç, Ece Kurtaraner, Doğancan Kebude

International Symposium on IEEE Innovations in Intelligent Systems and Applications (IN-ISTA), pp. 1-7, July 2-4, Trabzon, Turkey, 2012

#### **Book Chapters**

7. Re-Mining Association Mining Results through Visualization, Data Envelopment Analysis and Decision Trees

Gürdal Ertek, Murat M. Tunç

Computational Intelligence Applications in Industrial Engineering, Ed: C. Kahraman, pp. 605-626, Springer, 2012

### Teaching

#### University of Texas at Dallas

1. Introduction to Programming

Undergraduate course. Fundamental concepts of object-oriented programming in Java Course Instructor. Spring 2019. Enrollment - 55. Evaluation - 4.92 / 5.00.<sup>1</sup>

2. Introduction to Programming

Course Instructor. Fall 2019. Enrollment - 57

#### Sabanci University

3. Simulation

Undergraduate course. Principles of modeling, simulation, and analysis for discrete event systems using software package Arena

Recitation Instructor. Spring 2015

4. Production and Service Systems Operations

Undergraduate course. Mathematical and computer methods for planning and control in production and distribution systems

Recitation Instructor. Fall 2013. Fall 2014

5. Quality Planning & Control

Undergraduate course. Introduction to total quality management philosophies, design and analysis of statistical process control systems

Recitation Instructor. Fall 2012

#### Computer Skills

Python, R, Stata, SAS, SQL, C++, Java, MATLAB, Mathematica, CPLEX, Arena, NetLogo, Minitab, LATEX

<sup>&</sup>lt;sup>1</sup>Note: Evaluation is based on the question "Overall, this instructor was excellent".

Industry Collaborations Perzonalization

2018 - Present

Istanbul, Turkey

- Company profile: Personalized eCommerce product recommendations on web, mobile, and emails
- Designing a randomized field experiment for personalized messages in product recommendations

Ad-hoc Reviewer International Conference on Information Systems (ICIS), 2018, 2019

INFORMS Conference on Information Systems & Technology (CIST), 2019

Visiting Positions

Research Scientist

June - Sep 2012

Singapore Institute of Manufacturing Technology, Singapore

Planning and Operations Management

- Project: Analyzing the Relationship Between Supply Chain Risk and Company Sales
- Advisor: Allan N. Zhang

Research Scientist

June - Sep 2011

Eindhoven University of Technology, Netherlands

Department of Industrial Engineering and Innovation Sciences

- Project: Modeling Multimodal Freight Transportation Networks
- Advisor: Tom van Woensel

Awards & Grants

#### Fellowships & Scholarships

- The University of Texas at Dallas, Jindal School of Management PhD Fellowship, 2017
- The University of Texas at Dallas, Jindal School of Management PhD Scholarship, (Full tuition fee waiver + Stipend for 5 years), 2015
- TÜBİTAK (Scientific and Technological Research Council of Turkey) Graduate Fellowship (Stipend for 2 years), 2013
- Sabancı University Graduate Scholarship (Full tuition fee waiver + Stipend for 2 years), 2013
- Sabancı University Honor Scholarship (Full tuition fee waiver + Stipend for 5 years), 2008

#### Research Internship Awards

- Singapore International Pre-Graduate Award, by Singapore Agency for Science, Technology and Research (Stipend for 3 months + Airfare allowance), 2012
- Erasmus Internship Mobility Grant (Stipend for 3 months), 2011

#### Teaching Awards

 Sabancı University Faculty of Engineering and Natural Sciences Best Teaching Assistant Award, 2014

#### Case Competitions

• Winner of Nielsen Business Case Competition, 2013

#### **National Rankings**

- Ranked 43rd among ~300,000 candidates in the Turkish Graduate Record Exam (ALES), 2013
- $\bullet$  Ranked in top 0.1 percentile among  ${\sim}1.5$  million candidates in the Turkish University Entrance Exam (ÖSS), 2008

#### Selected Coursework

#### University of Texas at Dallas

Research Seminars

- Game Theory (PhD)
- Optimization & Mechanism Design (PhD)
- Empirical Methods (PhD)
- Knowledge Management (PhD)

#### **Econometrics**

- Applied Econometrics (PhD)
- Econometrics II (PhD)
- Special Topics in Econometrics (PhD)

### Sabancı University

Operations Research

- Stochastic Processes (MS)
- Linear Programming & Extentions (MS)
- Nonlinear Programming (MS)
- Operations Mgmt. & Decision Models (MS)

#### Networks

- Graph Theory & Network Flows (MS)
- Analysis of Social Networks (MS)

## Teaching Assistantship

#### University of Texas at Dallas

- Network and Information Security, Fall 15
- Information Technology for Business, Fall 15, Spring 16, Summer 16
- Systems Analysis and Design (MS), Summer 16
- Healthcare Informatics (MS), Fall 18
- Object Oriented Programming, Summer 19

#### Economics / Analytical Modeling

- Advanced Managerial Economics (PhD)
- Game Theory (PhD)
- Mechanism Design (PhD)
- Industrial Organization (PhD)

#### Operations Research

- Optimization (PhD)
- Advanced Statistics and Probability (PhD)
- Probability & Stochastic Processes (PhD)

#### Finance / Economics

- Financial Engineering
- Stochastic Models in Finance (MS)
- Investment Decision Making
- Game Theory

#### Data Analytics

- Data Analysis and Research in Business
- Data Visualization & Analysis

- Cloud Computing (MS), Spring 16
- Database Foundations (MS), Fall 16, Spring 17, Summer 19
- Information Tech. Security (MS), Spring 17
- Healthcare Analytics (MS), Fall 18
- Data Management (MS), Summer 19

#### Personal

Language: Fluent in English and Turkish

Interests: Playing Guitar, Basketball, Photography, Cooking, Cycling, Traveling

#### References

#### Srinivasan Raghunathan

Ashbel Smith Professor Jindal School of Management University of Texas at Dallas ⊠ sraghu@utdallas.edu

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#### Hüseyin Çavuşoğlu

Full Professor

Jindal School of Management University of Texas at Dallas 

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#### Zhiqiang (Eric) Zheng

Ashbel Smith Professor Jindal School of Management University of Texas at Dallas ⊠ ericz@utdallas.edu

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#### Hasan Çavuşoğlu

Associate Professor Sauder School of Business University of British Columbia ⊠ cavusoglu@sauder.ubc.ca

**a** +1 (604) 822-8894

#### Allan N. Zhang

Senior Scientist

Planning and Operations Management Singapore Institute of Manufacturing Technology ⊠ nzhang@simtech.a-star.edu.sg

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#### Tom van Woensel

Full Professor

Industrial Engineering & Innovation Sciences Eindhoven University of Technology, Netherlands ⊠ t.v.woensel@tue.nl

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