### Martin Muruthi Mwangi

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## **Career objectives**

I am an ambitious young Kenyan who is passionate about actuarial science and financial technology. I am looking for an opportunity to acquire skills and experience in financial modeling, risk evaluation, and financial technology, and apply the acquired knowledge to contribute towards the growth of insurance and the financial industry in Africa.

# **Education and qualifications**

2014-2018: University of Nairobi

**BSc Actuarial Science (First class honors)** 

2012-2013: Kieni Secondary School

**KCSE** mean grade A (82points)

2010-2012: Jomo Kenyatta High School

2002-2009: Kabazi Primary School

KCPE (395marks)

# **Work experience**

June-September 2016: Interned with equity bank as a marketing officer

I assisted Equity bank market their special payment card to shop owners and bar owners in Kangema Kenya. I issued more than 300 customers with a debit card which eliminated cash payments along the distribution line. I assisted the bank to mobilize deposits of about Ksh 500,000 on a daily basis even with the fierce competition from other payment methods. I created a rapport between the bank and customers and managed to open more than ten new accounts while on my marketing rounds.

#### May-September 2014: Interned with Equity bank as a Teller.

I assisted the bank speed up their services by serving more than 200 customers daily in the corporate banking section. I demonstrated a higher level of professionalism while handling the bank's most valued clients which led to increased customer loyalty and trust in their services. I also used the opportunity to cross-sell other bank products such as medical insurance to potential customers which led to increased sales.

# Other skills and achievements

- Excellent communication skills in English and Swahili.
- Competent in Microsoft Excel and Word.
- Good customer service skills.
- Excellent data science and programming skills in R, Python, JavaScript, and SQL.
- Excellent ability to work under pressure and a team player.
- Leadership skills. I was a class prefect and chairman of the mathematics club in high school for two years.
- Full-stack web development with a focus in Django and React

## Referees

1. Prof Patrick G O Week

**Director School of Mathematics** 

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2. John Mbare

Operations manager Equity bank Kangema

Email: john.mbare@equitybank.co.ke

3. Ruth Kariuki

Operations manager Equity bank Nakuru Email: <a href="mailto:ruth.kariuki@equitybank.co.ke">ruth.kariuki@equitybank.co.ke</a>

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