Data Exploration Questions (Queries and Insights Generated available in the Query Log):

- 1. CBG Demographics, CBG FIPS
 - a. What is CBG?
 - b. How are CBG connected to State and County FIPS
 - c. Our focus state is California, how many counties and CBGs are present in it
 - d. What are the demographic information that can be extracted from CBG Table

2. Brands

- a. What is the significance of NAICS Code?
- b. What are the most brands affiliated with distinct sub categories
- c. Our focus top category is clothing , how many sub categories and accordingly number of brands are available
- d. What is the significance of parent_safegraph_brand_id and parent_safegraph_place_id?

3. Places

- a. Can the NAICS codes in this table be joined with the brands table?
- b. Which are extra naics codes here
- c. Since our focus is on clothing brands, we will only be choosing brands that are present in both tables (brands, places) for comprehensive results

4. Visits

a. Since our focus is on clothing brands in California, how can we leverage this table's data for insight extraction - for preliminary purposes we have taken out raw visit counts by location

Our research focuses on assessing the viability of expanding scope of **clothing stores** in **California**.

Potential Research Questions:

- Identify regions in California with large populations of low to middle-income households and assess the availability of clothing options Motive: So the client can determine whether there is potential for introducing budget-friendly clothing stores, which could expand the clothing sector
- Analyze consumer behavior and peak visit times in areas with existing clothing stores
 Motive: So the client can design targeted sales and incentives during those periods, with
 the aim of boosting clothing sector growth.
- 3) Examine the age and gender demographics in areas with clothing stores Motive: So the client can decide the type of clothing that should be offered to attract target customers and propose innovations to draw non-target groups, potentially increasing the consumer base.