

# SALES FORECASTING

Region

Central

East

South

West

## Sales by Category

Office Supplies

0.19M

Technology

0.14M

Furniture

0.12M

## payment mode

Cards 25%

COD 44%

Online 31%

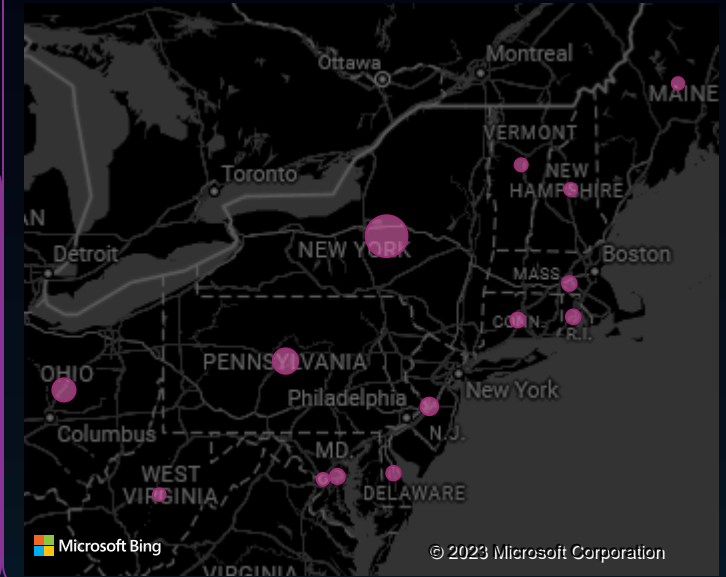
## Sales by Segment

Home Office  
18%

Corporate  
31%

Consumer  
50%

## Sum of Sales and Sum of Profit by State



## Sales by SubCategory

Phones

60K

Chairs

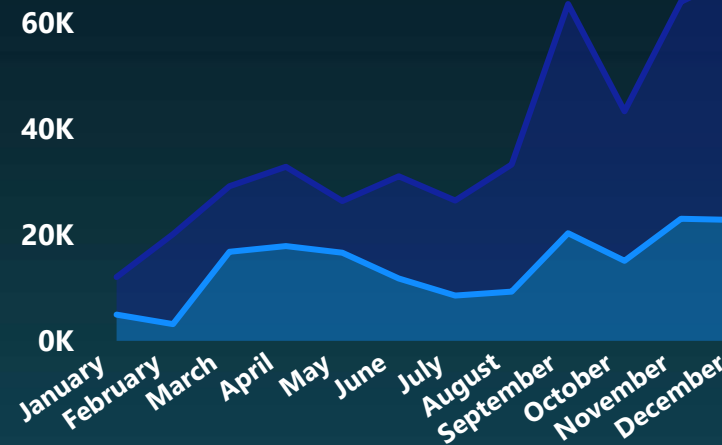
56K

Binders

53K

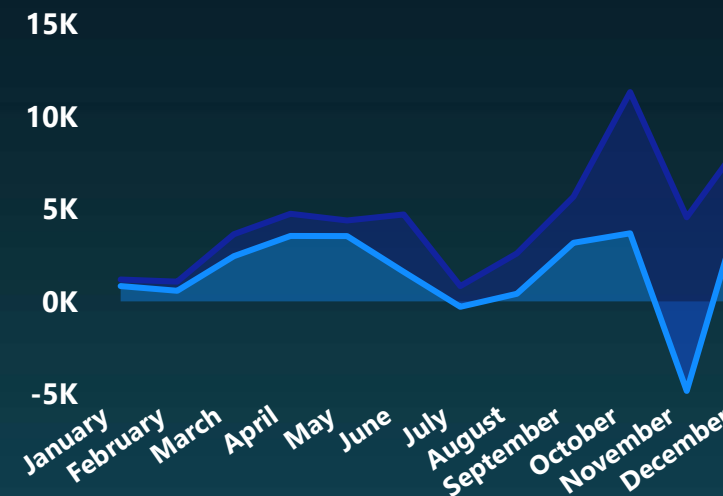
## Months Sales By YOY

Year ● 2019 ● 2020



## Months Sales By Profit

Year ● 2019 ● 2020



Sales

450K

Avg Delivery Date

6251

