## Project 2.1: Data Cleanup

# Step 1: Business and Data Understanding

### **Key Decisions:**

1. What decisions needs to be made?

ANS. We need to recommend the city for Pawdacity's newest store, based on predicted yearly sales.

### 2. What data is needed to inform those decisions?

ANS. We have to predict the yearly sales for all the Pawdacity stores at the city level .To predict yearly sales we have to first format and blend together data from different datasets and deal with outliers.

### The given datasets are:-

- The monthly sales data for all of the Pawdacity stores for the year 2010.
- NAICS data on the most current sales of all competitor stores where total sales is equal to 12 months of sales.
- A partially parsed data file that can be used for population numbers.
- Demographic data (Households with individuals under 18, Land Area, Population Density, and Total Families) for each city and county in the state of Wyoming.

# Step 2: Building the Training Set

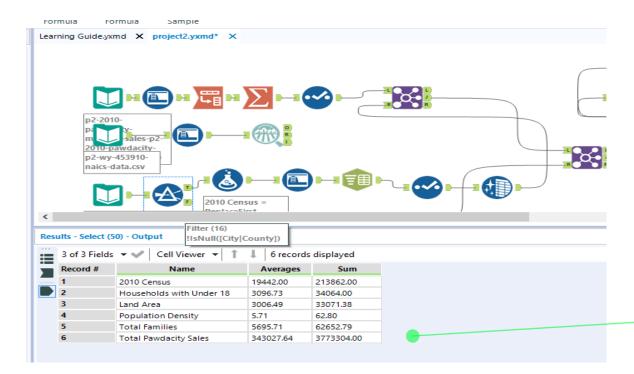
Build your training set given the data provided to you. Your column sums of your dataset should match the sums in the table below.

Column	Sum	Average
Census Population	213,862	
Total Pawdacity Sales	3,773,304	
Households with Under 18	34,064	
Land Area	33,071	
Population Density	63	
Total Families	62,653	

AFTER CLEANING THE DATASET THE REQUIRED SUM AND AVERAGES ARE (From Alteryx Workflow).

: Awesome: Correct! This is indeed the main business decision to be made.

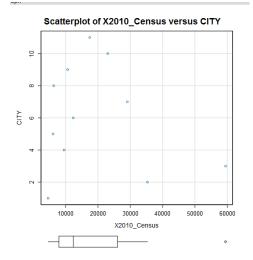
: Awesome: Good work identifying this. This data should be good enough for part 1 of the analysis.



# Step 3: Dealing with Outliers

Are there any cities that are outliers in the training set? Which outlier have you chosen to remove or impute? Because this dataset is a small data set (11 cities), **you should only remove or impute one outlier**. Please explain your reasoning.

### ANS. Scatterplot for 2010\_census versus City:

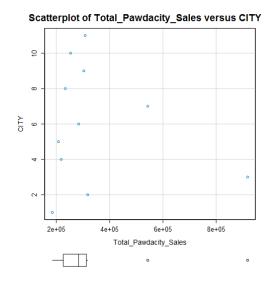


As we can see from the scatter plot and box and whisker plot that City 3 i.e. Cheyenne has an outlier. 2010\_census population for all the cites is around 35,000 but for the 'Cheyenne' it is about 60,000. So, the outlier exist at 'Cheyenne'.

### Scatterplot for Total Pawdacity Sales versus City:

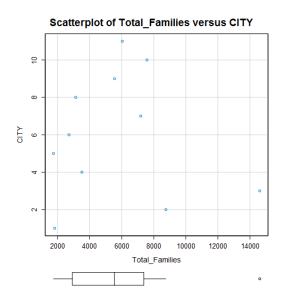
As we can see from the scatter plot and box and whisker plot that there exists two outliers one for the City 7 i.e. 'Gillete' and the second for the City 3 i.e. Cheyenne. But the value of

: Awesome: well done! All the sum & averages are perfectly correct!

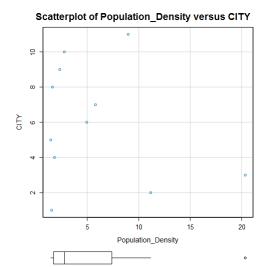


Total\_Pawdacity\_sales for the 'Cheyenne' is much higher than others which should be handled more carefully during analysis .So, the outlier exist at 'Cheyenne'.

### **Scatterplot for Total FAMILY versus City:**

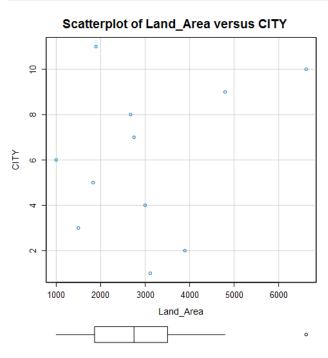


As we can see from the scatter plot and box and whisker plot that there exists a outlier for the City 3 i.e. Cheyenne. The total families existing in the city 'Cheyenne' is much larger than other cities despite having a small area (as we can see from land area scatterplot) .So, the outlier exist at city 'Cheyenne'.

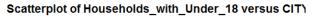


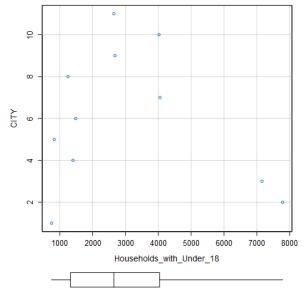
### **Scatterplot for Population Density versus City:**

As we can see from the scatter plot and box and whisker plot that there exists a outlier for the City 3 i.e. Cheyenne. Most of the cities have their population densities less than 6.0. But for the city 'Cheyenne' it is more than 20.0. So, the outlier exist at 'Cheyenne'.



As we can see from the scatter plot and box and whisker plot that there exists a outlier for the City 10 i.e. Rock Springs.





There exists no outlier for this scatterplot

Since, most of the outliers are associated with the city 'Cheyenne' so, It is better to remove this city from our cleaned dataset. Our dataset after all the necessary formatting, blending and after removing outliers is (ready for analysis):-

