PERSONAL BUDGET

This worksheet will help you to determine how much income you will need to generate from your new business in order to satisfy your personal needs and your family's needs.

INCOME

| Wages (take home) — partner 1 | |
|-------------------------------|----|
| Wages (take home) — partner 2 | |
| Investment Dividends: | |
| Other: | |
| TOTAL INCOME | \$ |

FIXED EXPENSES

These are expenses that do not change in amount from one month to the next.

| Car insurance | |
|--------------------------------|----|
| Car payments | |
| Cable TV | |
| Child care | |
| Credit card payments | |
| Electricity | |
| Gas | |
| Health insurance | |
| Life insurance | |
| Medical and dental insurance | |
| Mortgage payment | |
| Debt payments | |
| Rent | |
| Savings (monthly contribution) | |
| Telephone bill | |
| Tuition | |
| Water | |
| Other: | |
| Other: | |
| TOTAL: | \$ |

DISCRETIONARY EXPENSES

These are expenses that change in amount from month to month, that you can spend less on when needed, or can be considered optional. You may have a lot of "Other" categories to add here. Try to think of all the things that you spend money on each month (including those little luxuries!).

| Personal Care | |
|------------------------------------|----|
| Clothing | |
| Entertainment and recreation | |
| Gifts | |
| Groceries | |
| Dining Out | |
| Household expenses | |
| Vacations (monthly savings amount) | |
| Savings contributions (additional) | |
| Other: | |
| TOTAL: | \$ |

BUDGET TOTALS

If your "Bottom Line" below is a negative number, adjust your discretionary expenses by either eliminating some expenses, or minimizing their costs.

| Total Income | |
|------------------------------|----|
| Total Fixed Expenses | |
| Total Discretionary Expenses | |
| The Bottom Line | \$ |