

6 Products 4 Phases

In the following pages we're going to present you with a product and a brief description. It's up to you to determine what phase of the business you think they're in.

Ready? OK!



GROUPON GETAWAYS is a branch of the discount coupon site, but instead of ten dollar mani-pedis, you're offered deeply discounted vacation packages.

Groupon launched in 2008 and has since been under fire for things like causing businesses to go bankrupt, a controversial Superbowl ad, and eventually an ousted CEO.

INTRO

GROWTH

MATURITY

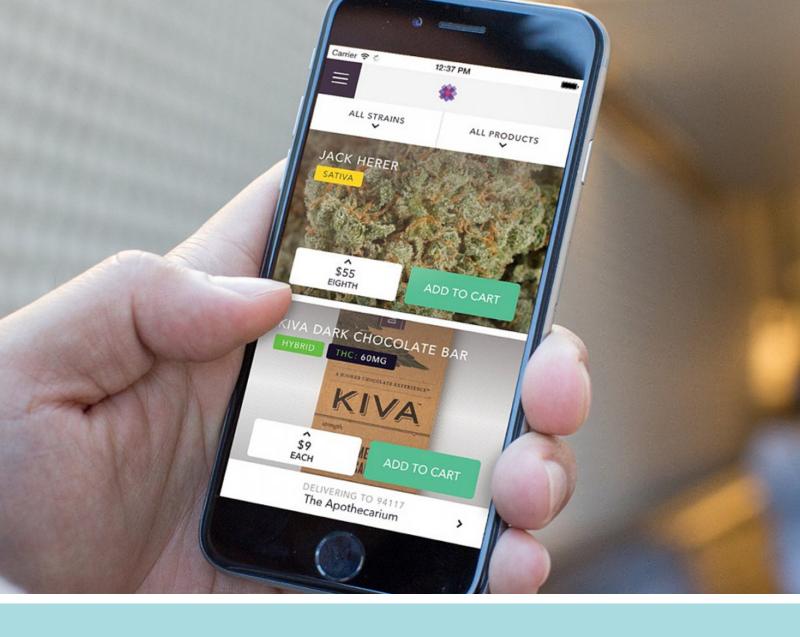


Amazon's DASH BUTTONS are small, adhesive Wifi-connected buttons that allow you to re-order household products...with the push of a button. When they were introduced in March 2015, people thought they were an early April Fool's joke. Make sure to keep out of reach of toddlers and jerk friends or you might find yourself with 1,000 rolls of toilet paper.

INTRO

GROWTH

MATURITY

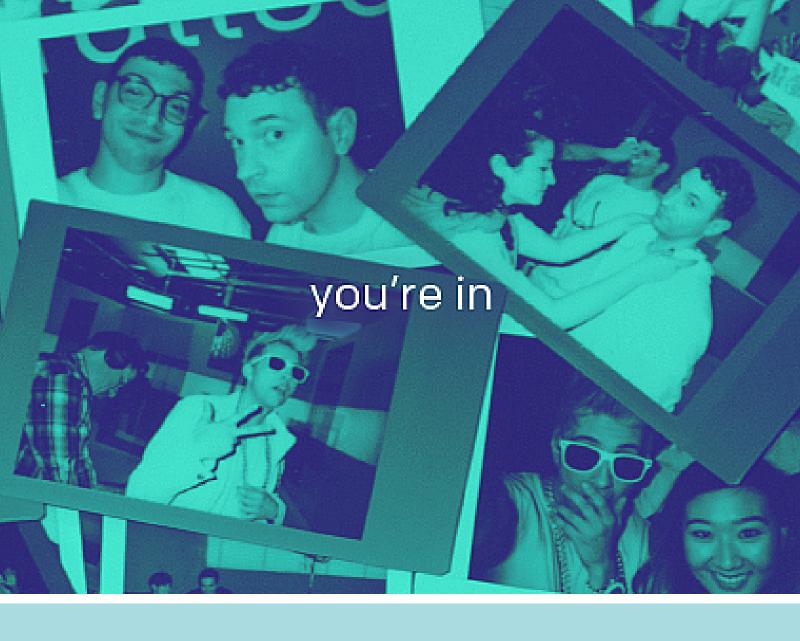


MEADOW is a cannabis delivery service, nicknamed the Uber-for-Weed. They also focus heavily on cannabis-asmedicine education. The U.S. medical marijuana industry is growing fast as more and more states legalize it. Don't know about Meadow? You'd be a lot cooler if you did.

INTRO

GROWTH

MATURITY



targeted video on demand, mobile streaming service. Their plan is to utilize YouTube celebrities to act in their series' while bringing back re-runs of shows like Saved by the Bell and Daria. This combined with the rise of mobile usage is in the hopes of attracting a certain age group and a whole lot of money.

Fullscreen's launch date is set for late-April 2016.

INTRO

GROWTH

MATURITY



The 9.7-INCH IPAD PRO is the latest edition to the iPad family. The iPad has been responsible for a 75% increase in insomnia and the popularity of Battlestar Galactica. Just kidding. The IPAD is like a computer, but it's not, ya know? This version hopes to attract those with iPad V.1 or those who think the jumbo 12.9-inch iPad is just too much. It's too much.

INTRO

GROWTH

MATURITY



Although streaming sites like
Spotify and - ahem - Soundcloud,
make listening to music easy and
convenient, VINYL RECORD sales
grew for the tenth consecutive
year in 2015. In fact, vinyl and
music streaming sites account for
the same share (roughly 9%) of
music revenue in Millennials ages
18-34 (Nielsen, 2015).

INTRO

GROWTH

MATURITY



So...what phase are these products in? Where do you think these products will be in a year?

INTRO

GROWTH

MATURITY

DECLINE

Post your answers in the discussion.