

# Getting to the real user needs



LECTURE  
SUMMARY

## Covered in this lecture:

Figuring out if you are actually  
solving a real problem

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*Taught by:*



- ▶ Once you have a list of ideas, you don't just go out and build them
- ▶ A big component of the product manager mindset is being able to understand the real problems behind what people ask you to build
- ▶ If you give people what they say they want, you're not always solving the actual core problem
- Being a product manager is all about finding a solution to a problem, instead of trying to fit the problem to a solution

- ▶ When someone asks you to build something, ask yourself:
  - Is this solving an actual problem?
  - Can this have any unintended side effects?
- The easiest way to get to the core issues of a request is to ask "Why?" for three times in a row, until people get to the real pain point

*See you next lecture!*