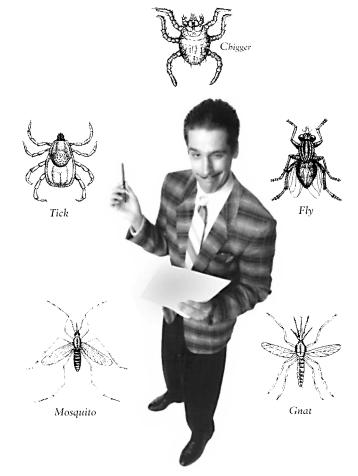
WHAT DO GNATS, FLIES, TICKS, CHIGGERS AND MOSQUITOES HAVE IN COMMON W YPICAL CAR SALESMEI



Car Salesman

HEY'RE ALL PES1



After raising four children.Charlene Corris graduated from Mt. Holyoke College with a Bachelor's in International Relations.

When we dreamed up C & S Motor Cars, we wanted to build a dealership like we'd never seen. We'd sell familiar, reliable cars at real competitive prices ... but in a different way. We'd offer a full inventory of Nissan and Pontiac products, and a large selection of used cars in

all price ranges. With more service for our customers. And less pressure. So we recruited people from outside the car business - who are helpful, not pushy. Trained them thoroughly about the cars. Then we built a service department to back them up. staffed with master technicians. Because we know that the cars we sell, you can also buy down the road. But you can't buy our kind of service anywhere else.



Kim Camerlin's experience in the ski and restaurant industries has belped her to be a good listener - and to put herself in other people's shoes.

C & S's advanced service department has a dynamometer - a device which allows us to simulate road conditions, and solve driveability problems faster. Stop in and see us - you'll see why this dealership is different the moment you walk in. We won't bug you, but we will give you a flyswatter, just for walking through the door. That way, if

you do want to shop around someplace else, you'll be able to defend yourself.



NISSAN

PONTIAC

(CHINTING STEEL

SAME CARS. DIFFERENT PEOPLE.

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