



NIDESH KARIKKAD

Health, Environment, Safety And Quality

Results-driven Procurement Officer with experience in sourcing, supplier management, and cost optimization. Proficient in supplier evaluation, contract negotiation, and compliance. Proficient in end-to-end procurement including vendor selection and clearance. Strong communicator, collaborator, and contributor to organizational efficiency. Seeking to leverage skills and drive success through effective procurement strategies.

PERSONAL INFORMATION

Phone : +971525080627

Email : nidesh.hari@gmail.com

Nationality : Indian

Merital Status : Married

Date Of Brith : SEP-1987

Driving Lisence : UAE

Linked in : [https://
pk.linkedin.com/](https://pk.linkedin.com/)

Country : Pakistan



EDUCATION

Master of Business Administration

Mangalore University India
2008 - 2010

Marketing Management,
Inventory Management, Supply
Chain Management, Contract
Negotiation and Management,
Supplier Relationship
Management, Customer
Relationship Management
(CRM)

Bachelor of Economics

Calicut University India

2005 – 2008

Principles of Marketing,
Consumer Behavior, Sales
Management, Logistics and
Distribution

ACHIEVEMENTS

Achieved significant cost savings through optimized strategic procurement sourcing processes, and resulting in improved performance with implemented vendors. supplier and cost reduction. evaluation system, driving supplier

SOFT SKILLS

improving Microsoft overall Excel performance. Advanced proficiency in Excel for data analysis, reporting, and creating procurement-related spreadsheets, including spend analysis, supplier evaluation, and cost comparison.

Tally

ERP

Procurement,
Backs inventory,
manages
vendors, processes
invoices,
and integrates with
financial modules for
efficient procurement
management.
Communication and Collaboration
Utilizes communication
and collaboration
tools like
Microsoft Teams,
zoom etc to
promote efficient
teamwork
and stakeholder
engagement.
Database Management
Manages
database management
using software
like Microsoft Access or
other database tools for
maintaining accurate
procurement records.

LANGUAGES

- |

English
- |

Malayalam
- |

Hindi

PROFESSIONAL EXPERIENCE

PROCUREMENT OFFICER

LACOTE GENERAL TRADING UAE SEP 2022 – PRESENT

Key responsibilities:

Develop and implement strategic sourcing strategy for the cost-effective procurement of goods and services for various projects supplying to the US military, Singapore, Poland, and Bulgaria. Develop and implement procurement strategies to ensure cost-effective procurement of goods and services. Conduct market research and analysis to identify potential suppliers, evaluate their capabilities and negotiate contracts. Manage the end-to-end procurement process, including supplier selection, vendor evaluation, contract management. Collaborate with internal stakeholders to understand procurement requirements and ensure the fulfillment of procurement needs. Monitor supplier performance, evaluate vendor compliance, and initiate corrective actions when necessary. Maintain accurate procurement records and documentation, adhering to procurement policies and regulatory requirements. Optimize inventory levels and stock replenishment, minimizing stockouts while ensuring cost efficiencies. Drive continuous improvement in procurement processes, seeking opportunities for process optimization and operational efficiency.

PROCUREMENT OFFICER

BBM OILFIELD EQUIP TRADING UAE JUN 2021 - AUG 2022

Key responsibilities:

Utilize procurement software systems proficiently to streamline processes, enhance procurement efficiency, and ensure seamless procurement operations in the oil and gas sector. Spearhead the procurement strategy and focused on supplying essential products to prestigious clients such as Aramco Saudi Arabia, Kuwait. Support contract negotiations with suppliers, leveraging industry knowledge and experience to secure favorable terms and conditions that benefit the organization in the oil and gas sector. Conduct regular performance evaluations and participate in supplier development initiatives. Key responsibilities include: Profile Implement vendor management strategies, including supplier segmentation and performance metrics, to optimize supplier relationships and drive value. Conduct cost analysis and price benchmarking to ensure competitive pricing and cost savings in procurement activities. Identify and mitigate procurement-related risks, including supply chain disruptions and supplier quality issues. Collaborate with logistics and warehouse teams to coordinate the timely delivery and receipt of goods.

PROCUREMENT OFFICER

ORILL OILFIELD SUPPLIES LLC UAE NOV 2020 - APR 2021

Key responsibilities:

Develop and maintain a supplier database, ensuring accurate and up-to-date supplier information. Participate actively in contract management activities, including meticulous contract review, negotiation, and ongoing compliance monitoring, ensuring alignment with the specific requirements of clients such as Abraj Energy Services in Oman, Lamprell in the UAE, and Baker Hughes in the UAE. Lead and coordinate functional teams in procurement-related projects, fostering effective coordination and alignment with organizational objectives to meet the unique demands and timelines of the oil and gas industry. Conduct regular audits and assessments to ensure adherence to ethical and sustainable practices. Develop and implement diversity initiatives to promote inclusivity and support local business development. Evaluate and implement new procurement tools, technologies, and best practices to enhance efficiency and effectiveness. Collaborate with finance teams to manage budgets, forecasts, and financial analysis related to procurement activities. Establish and maintain effective communication channels with stakeholders, including regular reporting on procurement performance and initiatives.

PROCUREMENT OFFICER

GLOBAL INTL GEN TRADING KUWAIT JAN 2013 - AUG 2020

Key responsibilities:

Lead the strategic sourcing and supplier qualification process for supplying our products to Equate projects within the oil and gas sector. Stay updated on emerging trends and innovative procurement practices and technology to drive continuous improvement. Evaluate and select suppliers based on criteria such as quality, reliability, sustainability, and diversity. Monitor and analyze market dynamics, including supply-demand trends and geopolitical factors, to inform procurement decisions. Develop and maintain relationships with key stakeholders, including internal departments, industry associations. Drive continuous improvement in procurement processes, systems, and enhance operational efficiency and effectiveness.

CERTIFICATES

PROFESSIONAL SKILLS

- Strong Negotiation Skills**
- Problem-Solving Abilities**
- Attention to Detail**
- Relationship Building**
- Financial Acumen**
- Vendor Management**
- Analytical Thinking**
- Time Management**
- Communication Skill**
- Adaptability**
- Leadership Abilities**
- Ethical Conduct**