



THEY ATTACK
THEIR
OPPONENTS
RECORD

THEY USE POSITIVE LANGUAGE AND IMAGERY

SHORT-TERM AND LONG TERM GOALS

THEY TALK ABOUT THEIR PLANS FOR THE FUTURE

VALUES AND BELIEFS FEARS AND CONCERN



THEY MIGNT HOLD TOWN HALL MEETINGSTO HEAR FROM VOTES THEY
BELIEVE
THAT THEY
CAN MAKE
DIFFERENCE

THEY
PROMISE TO
MAKE THE
COUNTRY
REAT AGAIN

THEY RAISE
MONEY
FROM
WEALTHY
DOORS

THEY ARE EAGER TO GET STARTED AND MAKE THEIR MARK

THEY ARE NOT SURE WHAT THE FUTURE HOLDS



