



Says

What have we heard them say?
What can we imagine them saying?

What customers might say - "I want a spacious, modern home."

Are you looking for an agency but can your dreams into a reality. then look no further!

A one-stop shop' company with over a deades long experience in the arenas of enterpernership bussines networkin finance and real estae

Type your heading...



Prepration and maintanance of ZOHO books for dream homes realty

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Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Their inner thoughts "i need a house that first my family needs.

I want something awesome

TO many acronyms



Does

What behavior have we observed?
What can we imagine them doing?

Their actions - "Researching properties online, attending open houses."

Observes in store

asks friends

Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?



Their emotions - "I'm excited about finding the perfect home."

excited

User who to trust