#### **OVERVIEW**

Explore, analyze and model a data set containing information on insurance data.

Explore, analyze and model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET\_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET\_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero.

#### **OBJECTIVE**

Objective is to build multiple linear regression and binary logistic regression models on the training data to predict the probability that a person will crash their car and also the amount of money it will cost if the person does crash their car.

#### **DATA SET**

There are two data sets given. They are:

05/20/2017 10:55 PM 291,053 insurance-evaluation-data.csv 05/20/2017 10:55 PM 1,134,711 insurance\_training\_data.csv

We have to use training data to build the model

VARIABLE NAME	DEFINITION	THEORETICAL EFFECT			
INDEX	Identification Variable (do not use)	None			
TARGET_FLAG	Was Car in a crash? 1=YES 0=NO	None			
TARGET_AMT	If car was in a crash, what was the cost	None			
AGE	Age of Driver	Very young people tend to be risky. Maybe very old people also.			
BLUEBOOK	Value of Vehicle	Unknown effect on probability of collision, but probably effect the payout if there is a crash			
CAR_AGE	Vehicle Age	Unknown effect on probability of collision, but probably effect the payout if there is a crash			
CAR_TYPE	Type of Car	Unknown effect on probability of collision, but probably effect the payout if there is a crash			
CAR_USE	Vehicle Use	Commercial vehicles are driven more, so might increase probability of collision			
CLM_FREQ	# Claims (Past 5 Years)	The more claims you filed in the past, the more you are likely to file in the future			
EDUCATION	Max Education Level	Unknown effect, but in theory more educated people tend to drive more safely			
HOMEKIDS	# Children at Home	Unknown effect			
HOME_VAL	Home Value	In theory, home owners tend to drive more responsibly			
INCOME	Income	In theory, rich people tend to get into fewer crashes			
JOB	Job Category	In theory, white collar jobs tend to be safer			
KIDSDRIV	# Driving Children	When teenagers drive your car, you are more likely to get into crashes			

MSTATUS	Marital Status	In theory, married people drive more safely			
MVR_PTS	Motor Vehicle Record Points	If you get lots of traffic tickets, you tend to get into more crashes			
OLDCLAIM	Total Claims (Past 5 Years)	If your total payout over the past five years was high, this suggests future payouts will be high			
PARENT1	Single Parent	Unknown effect			
RED_CAR	A Red Car	Urban legend says that red cars (especially red sports cars) are more risky. Is that true?			
REVOKED	License Revoked (Past 7 Years)	If your license was revoked in the past 7 years, you probably are a more risky driver.			
SEX	Gender	Urban legend says that women have less crashes then men. Is that true?			
TIF	Time in Force	People who have been customers for a long time are usually more safe.			
TRAVTIME	Distance to Work	Long drives to work usually suggest greater risk			
URBANICITY	Home/Work Area	Unknown			
YOJ	Years on Job	People who stay at a job for a long time are usually more safe			

This color marked are two response variables.

#### SAMPLE DATA LOADED IN EXCEL

INDEX	TARGET_FLAG	TARGET_AMT	KIDSDRIV	AGE	HOMEKIDS	YOJ	INCOME	PARENT1	HOME_VAL
1	0	0	0	60	0	11	\$67,349	No	\$0
2	0	0	0	43	0	11	\$91,449	No	\$257,252
4	0	0	0	35	1	10	\$16,039	No	\$124,191
5	0	0	0	51	0	14		No	\$306,251
6	0	0	0	50	0		\$114,986	No	\$243,925
7	1	2946	0	34	1	12	\$125,301	Yes	\$0
8	0	0	0	54	0		\$18,755	No	
11	1	4021	1	37	2		\$107,961	No	\$333,680
12	1	2501	0	34	0	10	\$62,978	No	\$0
13	0	0	0	50	0	7	\$106,952	No	\$0
14	1	6077	0	53	0	14	\$77,100	No	\$0
15	0	0	0	43	0	5	\$52,642	No	\$209,970
16	0	0	0	55	0	11	\$59,162	No	\$180,232

### **DATA EXPLORATION**

Various exploration of data set has been done through R Markdown and the program and the output has been attached

- a) Summary of Statistics
- b) Correlations of the data
- c) Number of Rows and Columns
- d) Structure of the data set

- e) List all the variables of my data set
- f) Statistical description of the data using additional packages install.packages("pastecs")

Sample from the output is given below:

```
head(trgData)
    INDEX TARGET_FLAG TARGET_AMT KIDSDRIV AGE HOMEKIDS YOJ
                                                           INCOME PARENT1
## 1
                   0
                             0
                                       0
                                         60
                                                   0 11
                                                          $67,349
                   0
                              0
## 2
                                       0
                                        43
                                                   0 11 $91,449
                                                          $16,039
## 3
                                       0 35
                                                   1 10
                                                                       No
                   0
## 4
        5
                              0
                                      0 51
                                                   0 14
                                                                       No
## 5
        6
                   0
                              0
                                       0 50
                                                   0 NA $114,986
                                                                      No
        7
## 6
                           2946
                                        34
                                                   1 12 $125,301
                            EDUCATION
    HOME VAL MSTATUS SEX
##
                                                JOB TRAVTIME
                                                               CAR_USE
## 1
          $0
                z_No
                      M
                                  PhD Professional
                                                         14
                                                               Private
                                                         22 Commercial
## 2 $257,252
                z_No
                      M z_High School z_Blue Collar
## 3 $124,191
                Yes z F z High School
                                                        5
                                          Clerical
                                                               Private
                Yes M <High School z_Blue Collar
## 4 $306,251
                                                         32
                                                               Private
## 5 $243,925
                Yes z F
                                  PhD
                                             Doctor
                                                         36
                                                               Private
## 6
                z_No z_F
                            Bachelors z_Blue Collar
                                                         46 Commercial
                 CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ REVOKED MVR_PTS
    BLUEBOOK TIF
## 1 $14,230 11
                 Minivan
                             yes
                                     $4,461
                                                  2
## 2 $14,940 1
                                         $0
                                                  0
                                                         No
                                                                  0
                 Minivan
                               yes
## 3
      $4,010 4
                     z_SUV
                                    $38,690
                                                  2
                                                         No
                                                                  3
                               no
## 4 $15,440 7
                                                 0
                                                                  0
                    Minivan
                                         $0
                                                        No
                               yes
                                                 2
## 5 $18,000 1
                     z_SUV
                               no
                                    $19,217
                                                        Yes
                                                                  3
## 6 $17,430
               1 Sports Car
                                     $0
                                                 0
                                                         No
##
    CAR_AGE
                     URBANICITY
        18 Highly Urban/ Urban
## 1
## 2
         1 Highly Urban/ Urban
## 3
        10 Highly Urban/ Urban
         6 Highly Urban/ Urban
        17 Highly Urban/ Urban
## 5
         7 Highly Urban/ Urban
## 6
```

#### summary(trgData)

```
TARGET_FLAG
                                  TARGET_AMT
                                                  KIDSDRIV
       TNDFX
                                Min. : 0
                                               Min. :0.0000
   Min. :
              1
                 Min. :0.0000
##
   1st Qu.: 2559
                 1st Qu.:0.0000
                                1st Qu.:
                                            0
                                               1st Qu.:0.0000
   Median: 5133
                 Median :0.0000
                                Median :
                                           0
                                               Median :0.0000
   Mean : 5152
                 Mean :0.2638
                                Mean : 1504
                                               Mean :0.1711
                 3rd Qu.:1.0000
                                3rd Qu.: 1036
                                               3rd Qu.:0.0000
   3rd Qu.: 7745
   Max. :10302 Max. :1.0000 Max. :107586 Max. :4.0000
##
##
       AGE
                    HOMEKIDS
                                    YOJ
                                                  INCOME
```

```
## Min. :16.00 Min. :0.0000 Min. :0.0 $0
                                                   : 615
## 1st Qu.:39.00 1st Qu.:0.0000
                              1st Qu.: 9.0
                                                   : 445
## Median: 45.00 Median: 0.0000 Median: 11.0
                                            $26,840 : 4
   Mean :44.79 Mean :0.7212
                               Mean :10.5 $48,509 :
  3rd Qu.:51.00 3rd Qu.:1.0000 3rd Qu.:13.0 $61,790:
Max. :81.00 Max. :5.0000 Max. :23.0 $107,375:
##
        :6
## NA's
                               NA's :454 (Other) :7086
                         MSTATUS
   PARENT1
              HOME_VAL
                                    SEX
                                                   EDUCATION
   No :7084 $0 :2294 Yes :4894 M :3786
                                              <High School :1203
   Yes:1077
                  : 464 z_No:3267 z_F:4375
                                             Bachelors
            $111,129: 3
$115,249: 3
                                              Masters
                                                         : 728
##
            $123,109:
                     3
                                              z_High School:2330
            $153,061:
            (Other) :5391
            JOB
                    TRAVTIME
                                    CAR_USE
                                                     BLUEBOOK
## z_Blue Collar:1825 Min. : 5.00 Commercial:3029 $1,500 : 157
## Clerical :1271 1st Qu.: 22.00 Private :5132 $6,000 : 34
## Professional :1117 Median : 33.00
                                                   $5,800 : 33
## Manager : 988 Mean : 33.49
                                                   $6,200 : 33
            : 835 3rd Qu.: 44.00
                                                   $6,400 : 31
## Lawyer
##
   Student : 712 Max. :142.00
                                                   $5,900 : 30
   .12
______ :1413
TIF
Min
## (Other)
                                                   (Other):7843
##
                      CAR_TYPE RED_CAR
                                            OLDCLAIM
## Min. : 1.000 Minivan :2145 no :5783 $0 :5009
## 1st Qu.: 1.000 Panel Truck: 676 yes:2378 $1,310: 4
                                 $1,391 : 4
## Median: 4.000 Pickup :1389
                                          $4,263 : 4
## Mean : 5.351 Sports Car : 907
## 3rd Qu.: 7.000 Van : 750
                                          $1,105 : 3
                                           $1,332 : 3
## Max. :25.000 z_SUV :2294
##
                                           (Other):3134
##
                                           (Other):3134
                           MVR PTS
##
     CLM FREQ
                 REVOKED
                                            CAR_AGE
## Min. :0.0000 No :7161 Min. : 0.000 Min. :-3.000
## 1st Qu.:0.0000 Yes:1000 1st Qu.: 0.000 1st Qu.: 1.000
## Median :0.0000
                        Median: 1.000 Median: 8.000
## Mean :0.7986
                         Mean : 1.696 Mean : 8.328
## 3rd Qu.:2.0000
                          3rd Qu.: 3.000 3rd Qu.:12.000
## Max. :5.0000
                         Max. :13.000 Max. :28.000
                                          NA's :510
                 URBANICITY
##
## Highly Urban/ Urban :6492
## z_Highly Rural/ Rural:1669
##
##
##
##
##
```

#### **DATA PREPARATION**

## 10

## 11

## 12

## 14

## 15

 $HOME_VAL$ 

MSTATUS

TRAVTIME

## 13 EDUCATION

SEX

JOB

0

0

1. In order to get the analysis, We have installed funModelling package for this. (viz. install.packages("funModeling")). This gives detailed report of about missing any data. – Please refer the output of RMARKDOWN file.

df\_status(trgData) ## variable q\_zeros p\_zeros q\_na p\_na q\_inf p\_inf type unique ## 1 INDEX 0.00 0 0.00 0 integer 8161 ## 2 TARGET FLAG 73.62 6008 0 0.00 0 integer 2 6008 73.62 TARGET\_AMT ## 3 0 0.00 0 0 numeric 1949 0 0.00 ## 4 KIDSDRIV 7180 87.98 0 0 integer 5 ## 5 AGE 0 0.00 6 0.07 0 integer 60 ## 6 HOMEKIDS 5289 64.81 0 0.00 0 0 integer 6 ## 7 YOJ 625 7.66 454 5.56 0 0 integer 21 0 0.00 0 0.00 0 ## 8 INCOME 0 factor 6613 PARENT1 ## 9 0.00 0 0.00 0 factor

0 0.00 0 0.00

0.00

0.00

0.00 0.00

0.00 0 0.00

0 0.00 0 0.00 0 0 factor

0 0.00

0 0.00

0

0

0

0

5107

2

2

5

9

97

0 factor

0 factor

0 factor

0 factor

0 integer

```
## 16
       CAR_USE 0 0.00 0 0.00 0 0 factor
## 17 BLUEBOOK
                   0 0.00 0 0.00 0 0 factor
                   0 0.00 0 0.00 0 0 integer
## 18
        TIF
## 19 CAR TYPE
                  0 0.00 0 0.00 0 0 factor
## 20 RED_CAR 0 0.00 0 0.00 0 0 factor
## 21 OLDCLAIM 0 0.00 0 0.00 0 0 factor
                                                            2
                                                          2857
## 22 CLM_FREQ 5009 61.38 0 0.00 0 0 integer
## 23 REVOKED 0 0.00 0 0.00 0 factor
                                                           2
      MVR_PTS 3712 45.48 0 0.00 0 0 integer
## 24
                                                          13
## 25 CAR_AGE 3 0.04 510 6.25 0 0 integer ## 26 URBANICITY 0 0.00 0 0.00 0 0 factor
                                                           30
####### checking whether any cell has NA or Infinite
apply(trgData, 2, function(x) any(is.na(x)))
       INDEX TARGET FLAG TARGET AMT KIDSDRIV
                                                   AGE
                                                         HOMEKIDS
       FALSE FALSE FALSE TRUE
##
                                                          FALSE
               INCOME PARENT1 HOME_VAL MSTATUS
FALSE FALSE FALSE FALSE
       YOJ
TRUE
##
                                                              SEX
    TRUE FALSE FALSE FALSE FALSE
EDUCATION JOB TRAVTIME CAR_USE BLUEBOOK TIF
FALSE FALSE FALSE FALSE FALSE
CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ REVOKED MVR_PTS
##
    EDUCATION
##
##
##
     FALSE FALSE FALSE FALSE
##
                                                          FALSE
      CAR_AGE URBANICITY
##
        TRUE
              FALSE
##
```

#### 2. Put the Data into buckets

Individual columns or combination of any columns can be separated out and put them into a smaller buckets for sample analysis

Sample of the output is given below

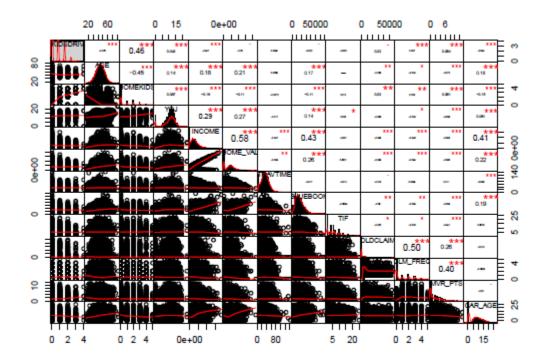
## 3rd Qu.:5.000 3rd Qu.:8.000 ## Max. :5.000 Max. :9.000

```
bucket.AGE<-trgData[,'AGE']
summary(bucket.AGE)
     Min. 1st Qu. Median
                          Mean 3rd Qu.
                                           Max.
                                                  NA's
    16.00 39.00 45.00 44.79 51.00
                                          81.00
#bucket.indus
bucket.EDUCATION.JOB<-cbind(trgData$EDUCATION,trgData$JOB)</pre>
summary(bucket.EDUCATION.JOB)
##
         V1
                        V2
                         :1.000
## Min.
        :1.000 Min.
## 1st Qu.:2.000 1st Qu.:3.000
## Median :3.000 Median :6.000
## Mean :3.091 Mean :5.687
```

### **DATA VISUALIZATION**

Sample data visualization has been given in RMARKDOWN output.

Installed Performance Analytics Package and found How Data is Correlated each other? – Please see below. Also refer the output of the RMARKDOWN FILE



Note that the echo = FALSE parameter was added to the code chunk to prevent printing of the R code that generated the plot.

#### The following data requires cleanup

Income – Need to remove characters like \$	
HOME_VAL – need to remove characters like \$	
MSTATUS : remove z_	
SEX – remove z_	
EDUCATION – remove z_	
JOB – remove prefix z_	
BLUEBOOK remove character like \$	
CAR_TYPE – remove prefix z_	
OLDCLAIM – remove character like \$	

### **BUILD MODEL & SELECT MODEL**

Please see the output of the markdown file.

#### **CONCLUSION**

Rmarkdown file

Output pdf file

Data file

This word document converted to PDF file

Are all available in <a href="https://github.com/muthukumars/DATA-621/tree/master/Week10-Homework4">https://github.com/muthukumars/DATA-621/tree/master/Week10-Homework4</a>

### **THANK YOU**