

Project report Template

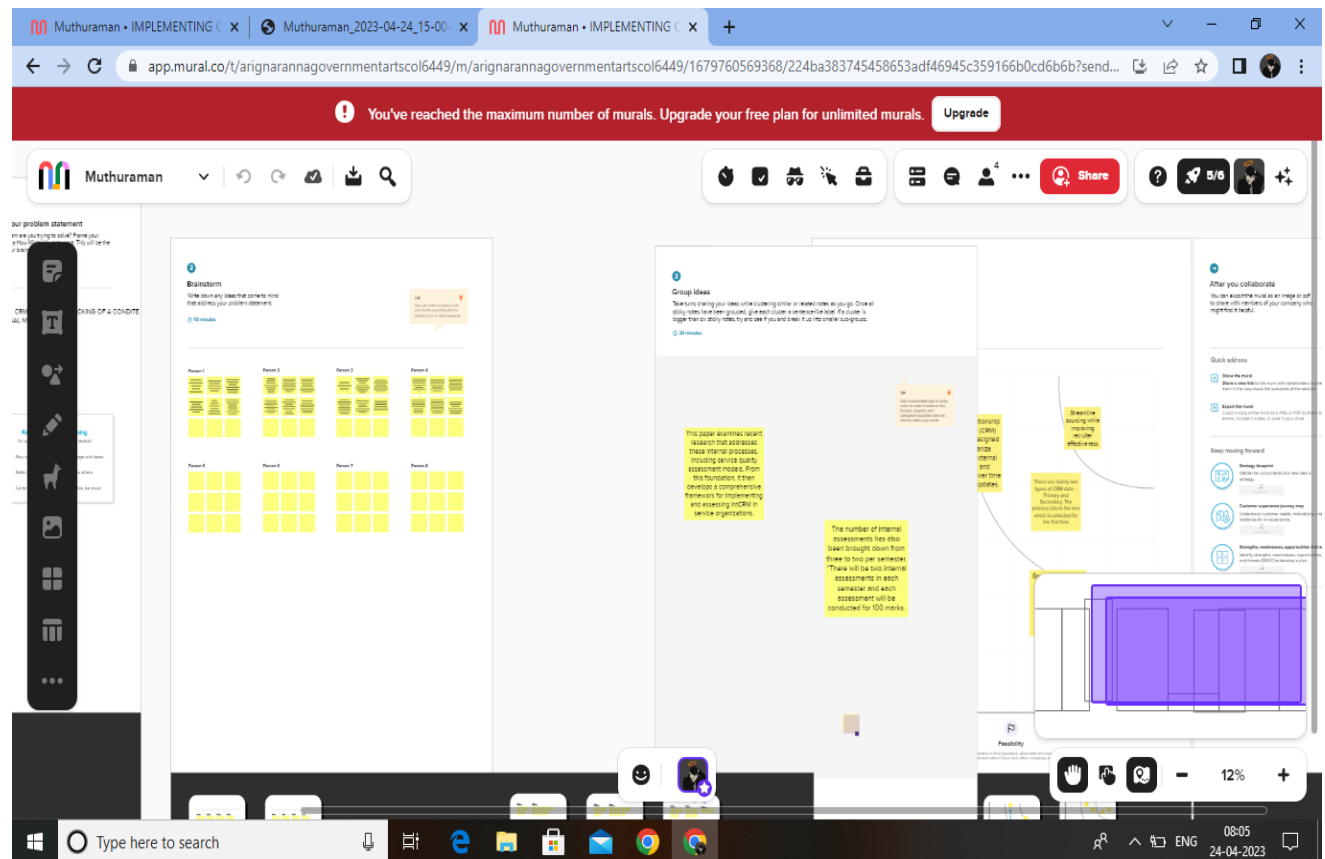
INTRODUCTION

1.1 Overview. The project Administrator should be able to create all base data including Semester, Candidate, Course and Lecturer, Lecturer should have the ability to create Internal Results

1.2 Purpose. One of the Lecturer, should be the only one with ability to update Internal Results, Re-evaluation Can be initialized by Candidate for all Internal Results. Now only dean can update the marks after re-evaluation.

Problem Definition & design thinking

2.1 Ideation & brainstorm



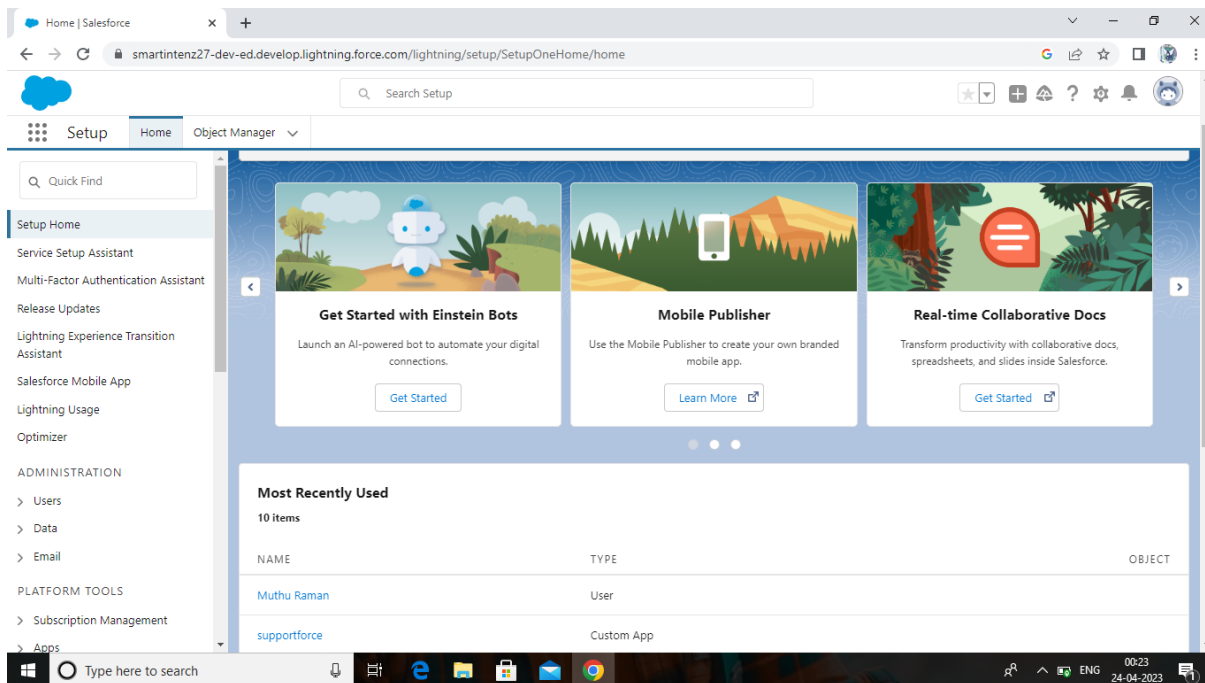
3.Result

Data model

Object name	Field in the label	
Obj 1 Semester	Field lable	Data model
	Semester name	Course
Obj 2 Contidate	Field lable	Data model
	Contidate id	Results

3.2 Activits & Screenshot

Milestone.1 Activity 1



Milestone.2 Activity 2

The screenshot shows the Salesforce Setup interface for the 'Semester' object. The left sidebar contains navigation links: Details, Fields & Relationships (selected), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, Related Lookup Filters, and Search Layouts. The main content area is titled 'Semester Custom Field' and includes a 'Back to Semester' link. It features tabs for 'Custom Field Definition Detail', 'Validation Rules', 'Set Field-Level Security', 'View Field Accessibility', and 'Where is this used?'. The 'Custom Field Definition Detail' tab is active, showing a table with field information: Field Label (Semester), Field Name (Semester), API Name (Semester__c), Object Name (Semester), and Data Type (Number). Below this, there are sections for 'General Options' (AI Prediction: checked) and 'Number Options'. The bottom of the page shows the Windows taskbar with the search bar and various application icons.

Milestone 3 Activity 1

The screenshot shows the Salesforce Setup interface for the 'Lightning Experience App Manager'. The left sidebar contains navigation links: Setup Home, Service Setup Assistant, Multi-Factor Authentication Assistant, Release Updates, Lightning Experience Transition Assistant, Salesforce Mobile App, Lightning Usage, Optimizer, and ADMINISTRATION (Users, Permission Set Groups, Permission Sets, Profiles, Public Groups, Queues). The main content area is titled 'Lightning Experience App Manager' and includes buttons for 'New Lightning App' and 'New Connected App'. It features a 'Clone Apps(Beta)' section with a description and an 'Enable App Cloning' toggle switch (checked). Below this, there is a table listing 22 items, sorted by Developer Name, filtered by All appmenuitems - TabSet Type. The table has columns for App Name, Developer Name, Description, Last Modified, App Type, and Visibility. The table lists 5 items:

	App Name	Developer Na...	Description	Last Modified ...	Ap...	Vi...
1	Queue Management	QueueManagement	Create and manage queues for your business.	28/03/2023, 12:26 pm	Lightning	✓
2	All Tabs	AllTabSet		28/03/2023, 12:26 pm	Classic	
3	Subscription Managem...	RevenueCloudConsole	Get started automating your revenue processes	28/03/2023, 12:26 pm	Lightning	✓
4	Data Manager	DataManager	Use Data Manager to view limits, monitor usage, and man...	28/03/2023, 12:26 pm	Lightning	✓
5	Digital Experiences	SalesforceCMS	Manage content and media for all of your sites.	28/03/2023, 12:26 pm	Lightning	✓

The bottom of the page shows the Windows taskbar with the search bar and various application icons.

Milestone.4 Activity 1

Users | Salesforce

smartintenz27-dev-ed.develop.lightning.force.com/lightning/setup/ManageUsers/page?address=%2F0052w00000GWNtNAX%3Fnoedirect%3D1%26isUserEntity...

Search Setup

Setup Home

Service Setup Assistant

Multi-Factor Authentication Assistant

Release Updates

Lightning Experience Transition Assistant

Salesforce Mobile App

Lightning Usage

Optimizer

ADMINISTRATION

Users

Permission Set Groups

Permission Sets

Profiles

Public Groups

Queues

User Detail

Name: Muthu Raman

Alias: MRama

Email: muthuram182003@gmail.com

Username: muthuram182003@gmail.com

Nickname: User16799065638895527732

Title

Company: Smartintenz

Department

Division

Address: IN

Time Zone: (GMT+05:30) India Standard Time (Asia/Kolkata)

Locale: English (India)

Language: English

Delegated Approver

Role: Salesforce

User License: System Administrator

Profile: Active

Marketing User: Offline User

Knowledge User: Flow User

Service Cloud User: Site.com Contributor User

Site.com Publisher User: WDC User

Mobile Push Registrations: View

Data.com User Type: i

Milestone. 5 Activity 2

Home | Salesforce

internal results | Salesforce

New Custom Object | Salesforce

sales customer | Salesforce

smartintenz27-dev-ed.develop.lightning.force.com/lightning/r/Report/00O2w00000DkxPpEAJ/view

Search...

Service Home Chatter Accounts Contacts Cases Reports Dashboards Muthu Raman

Report: Accounts

sales customer

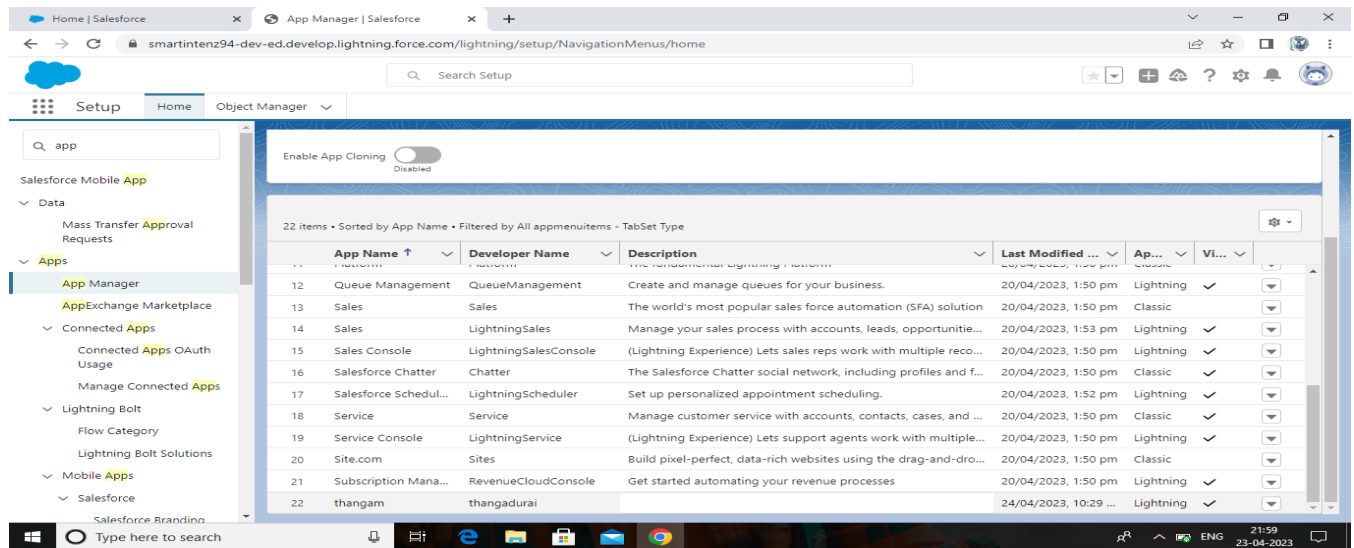
Enable Field Editing

Add Chart

Total Records: 12

	Last Activity	Account Owner	Account Name	Billing State/Province	Type	Rating	Last Modified Date
1	-	Muthu Raman	sForce	CA	-	-	28/03/2023
2	-	Muthu Raman	United Oil & Gas Corp.	NY	Customer - Direct	Hot	28/03/2023
3	-	Muthu Raman	University of Arizona	AZ	Customer - Direct	Warm	28/03/2023
4	-	Muthu Raman	Grand Hotels & Resorts Ltd	IL	Customer - Direct	Warm	28/03/2023
5	-	Muthu Raman	Burlington Textiles Corp of America	NC	Customer - Direct	Warm	28/03/2023
6	-	Muthu Raman	Edge Communications	TX	Customer - Direct	Hot	28/03/2023
7	-	Muthu Raman	United Oil & Gas, Singapore	Singapore	Customer - Direct	-	28/03/2023
8	-	Muthu Raman	United Oil & Gas, UK	UK	Customer - Direct	-	28/03/2023
9	-	Muthu Raman	Express Logistics and Transport	OR	Customer - Channel	Cold	28/03/2023
10	-	Muthu Raman	Dickenson plc	KS	Customer - Channel	-	28/03/2023
11	-	Muthu Raman	Pyramid Construction Inc.	-	Customer - Channel	-	28/03/2023
12	-	Muthu Raman	GenePoint	CA	Customer - Channel	Cold	28/03/2023

Milestone 6 Activity 1



4. Trailhead Profile Public URL/

Team lead : <https://trailblazer.me/id/muthuram08>

Team member 1 : <https://trailblazer.me/id/tdurai15>

Team member 2 : <https://trailblazer.me/id/tamin34>

Team member 3 : <https://trailblazer.me/id/smurugan115>

5. Advantage

- An IT software tool that allows a business or individual full control over customer relationship
- Customers are explored
- Help in making sales and marketing strategies
- Create flexible solutions for customers support and analysis
- A force accelerator for diverse industries such as small businesses, mid-size businesses, and large multinational organizations
- Examples of CRM are Operational CRM, Sales CRM, Inbound CRM, and all-in-one CRM.
- Some CRM providers are HubSpot CRM, Salesforce, Zoho, etc.

6. Application

- A CRM project should be run across all departments, like an ERP project. And management buy-in and commitment is critical for it to be successful. Traditionally, financial services and telecommunications organizations have been the first to adopt CRM. Manufacturing organizations are the last. There has been a shift toward on-demand CRM, but some companies have reported problems with this newer delivery of the software.

7. Conclusion.

- the company offers. Assume you are running a small Internet business that sells tickets to concerts and sporting events

8. Future Scope

- Companies need to be better at surveying the landscape, understanding what is important, and placing KPIs around them to make sure we remain focused on those things.