

CLIX: Convenient Living & Integrated Experience

Smart Utility Management for Bangladesh

Transforming electricity, water, and gas infrastructure with IoT and AI

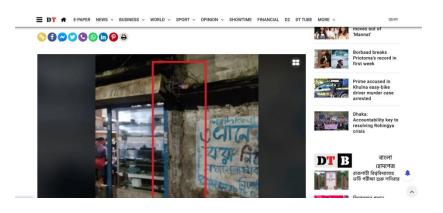






Water Supply Crisis

- "Chattogram WASA experiences 25-30% non-revenue water loss, much higher than the global standard of less than 5%" (<u>The</u> <u>Business Standard</u>, 2024)
- "A loss of Tk14-17 crore worth of water every month" (<u>The Business Standard</u>, 2024)
- "42 Meter Inspectors for 78,000 connections" leads to inaccurate readings (<u>The Business Standard, 2022</u>)





বিদ্যুৎ প্রি-পেইডে ৫ লাখ মিটারে ক্রটি, ভোগান্তি গ্রাহকের | Prepaid Meters Error | ATN News

Electricity Distribution Failures

- "5 lakh defective meters out of 3.5 crore" nationwide (<u>ATN News - Jul 16</u>, 2024)
- Elderly users struggle with "token codes with over 100 digits" (CLIX exclusive interview)
- "Four people were electrocuted when the power cable fell into the waterlogged area in Mirpur" (<u>DhakaTribune</u>, 2023)

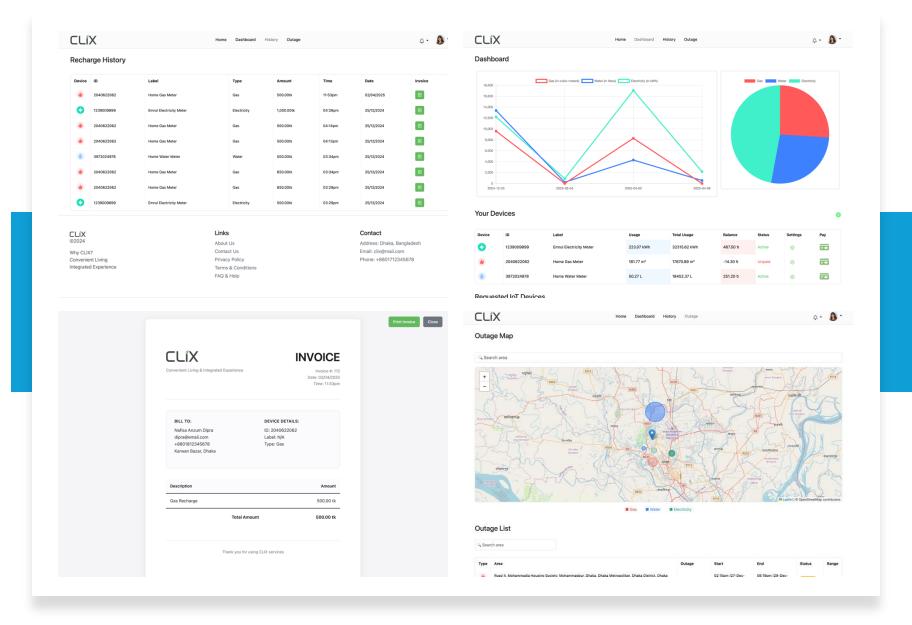




Gas System Inefficiencies

- Titas Gas reported system losses of "7.67%, where BRC standardized 2%" (Independent TV, 2025)
- Losses costing "3000 Cr BDT annually" (<u>Independent TV, 2025</u>)
- Factories "cutting production by almost a third" due to inadequate gas pressure (<u>Daily Star, 2025</u>)

The Solution: CLIX (Convenient Living & Integrated Experience)



CLIX Overview

Integrated Technology Platform:

LoRaWAN-enabled smart meters with tamper detection and AES-128 encryption

Unified management dashboard for realtime monitoring across all utilities

Al-driven analytics for leak detection, theft identification, and equipment failures

Multi-channel payment integration with mobile banking options

Real-time outage management with push notifications Multi-language consumer portal with usage tracking

Key Objectives:

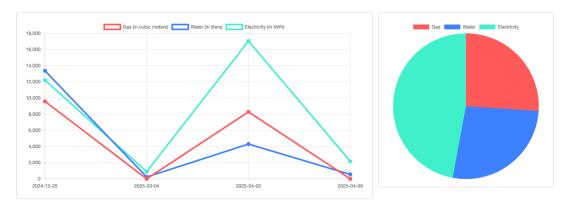
Reduce non-revenue losses across all utilities

Implement automated meter reading and billing systems Enhance service reliability through predictive maintenance

Create a unified platform for all utility management



Dashboard



Your Devices



Requested IoT Devices

Device	Request ID	Device ID	Request Time	Status	
•	18	2625375833	2024-12-25 15:21:04	Pending	

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Dashboard







Outage List

Q Search area Type Area Road 4, Mohammadia Housing Society, Mohammadpur, Dhaka, Dhaka Metropolitan, Dhaka District, Dhaka 05:20pm (31-Dec-Begunbari, Melartek, Savar Subdistrict, Dhaka District, Dhaka Division, 1916, Bangladesh 04:23pm (26-Dec-04:23pm (25-Dec-Naya Nagar, Dhour, Dhaka Metropolitan, Dhaka District, Dhaka Division, 1231, Bangladesh Wireless Road, Chairman Bari, Gulshan, Dhaka, Dhaka Metropolitan, Dhaka District, Dhaka Division, 2467, 04:18pm (25-Dec-04:18am (26-Dec-08:21pm (27-Dec-Road 20, Ahalia, Uttara, Dhaka Metropolitan, Dhaka District, Dhaka Division, 1231, Bangladesh Habuler Pukurpar, Ahmed Nagar, Dhaka, Dhaka Metropolitan, Dhaka District, Dhaka Division, 1916, 04:22am (25-Dec-04:22pm (25-Dec-

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Outage Map





Recharge History

Device	ID	Label	Туре	Amount	Time	Date	Invoice
•	2040622062	Home Gas Meter	Gas	500.00tk	11:53pm	02/04/2025	
•	1239009899	Emrul Electricity Meter	Electricity	1,000.00tk	04:26pm	25/12/2024	
•	2040622062	Home Gas Meter	Gas	500.00tk	04:14pm	25/12/2024	
•	2040622062	Home Gas Meter	Gas	500.00tk	04:13pm	25/12/2024	
	3972024978	Home Water Meter	Water	500.00tk	03:34pm	25/12/2024	
•	2040622062	Home Gas Meter	Gas	650.00tk	03:34pm	25/12/2024	
•	2040622062	Home Gas Meter	Gas	650.00tk	03:29pm	25/12/2024	
0	1239009899	Emrul Electricity Meter	Electricity	500.00tk	03:29pm	25/12/2024	

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Recharge History



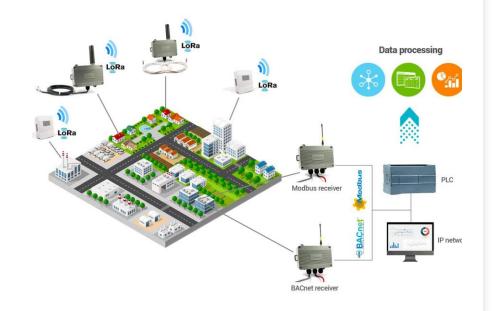
Now What is AND Why LoRaWAN?

What is AND Why LoRaWAN?

LoRa, short for *Long Range Radio*, is a wireless communication technology designed for low-power, long-range data transmission, primarily used in IoT and M2M applications. Unlike Wi-Fi or Bluetooth, LoRa uses *Chirp Spread Spectrum (CSS)* modulation, which spreads a narrowband signal over a wider channel bandwidth to achieve remarkable range and resilience against interference.

LoRaWAN is the networking protocol built on LoRa that:

- Enables devices to communicate over long distances (10-15km) with minimal power consumption
- Provides ultra-low energy consumption allowing devices to operate for up to 10 years on a single battery
- Implements secure communication protocol with AES-128 encryption for end-to-end data protection
- Operates on license-free spectrum, eliminating ongoing frequency licensing costs
- Supports thousands of devices per gateway with minimal infrastructure
- Enables secure bi-directional communication for large-scale IoT deployments







Applications of LoRa Worldwide

- Indonesia: Singapore-based Sindcon is retrofitting 50,000+ smart meters in Jakarta with STM32WLE5 LoRaWAN microcontrollers, enhancing remote meter reading in diverse environments while providing 10-year battery life. (<u>The GPS Time</u>, 2023)
- **Singapore:** Sindcon achieved 90%+ data success rates and up to 7-year battery life with their LoRaWAN smart meters, significantly improving utility management efficiency. (Smart Energy, 2025)
- **Switzerland:** Elvexys and Oiken implemented LoRa-enabled sensors for real-time power grid fault detection, reducing deployment costs by 90% compared to traditional methods. (Semtech, 2021)
- France: CAHORS Group's Sentinel® line fault detection solutions use LoRaWAN to monitor power lines, enabling immediate fault identification and preventing costly outages. (Semtech, 2019)

Proven Evidence of LoRa Success in Bangladesh

Chattogram WASA Pilot:

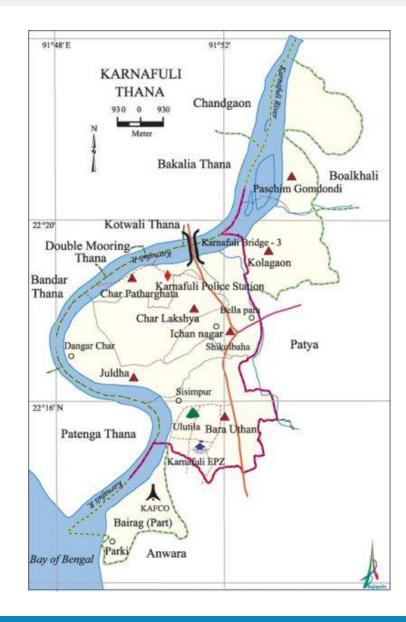
- "3,000 Pure Ultrasonic Digital meters (LoRa)" already implemented (<u>The Business Standard</u>, 2022)
- "With digital meters no one can tamper with it nor can steal. Also all the bills will automatically come to their server." (Md Samsul Alam, Deputy Managing Director, Chittagong Wasa – Independent TV)

Karnaphuli Water Supply Project:

- Successfully "reduced non-revenue water to 10%" (<u>The Business Standard</u>, 2024)
- "The Karnaphuli Service Area... with DMA system providing uninterrupted supply to 46,000 connections" (The Business Standard, 2024)

WASA Official Assessment:

 "Hopefully, if the project is successfully implemented, water wastage will be prevented and Chattogram Wasa's revenue will increase." (<u>Maksud Alam, Chief</u> Engineer, The Business Standard, 2022)







Transforming Bangladesh's Utility Management with LoRaWAN

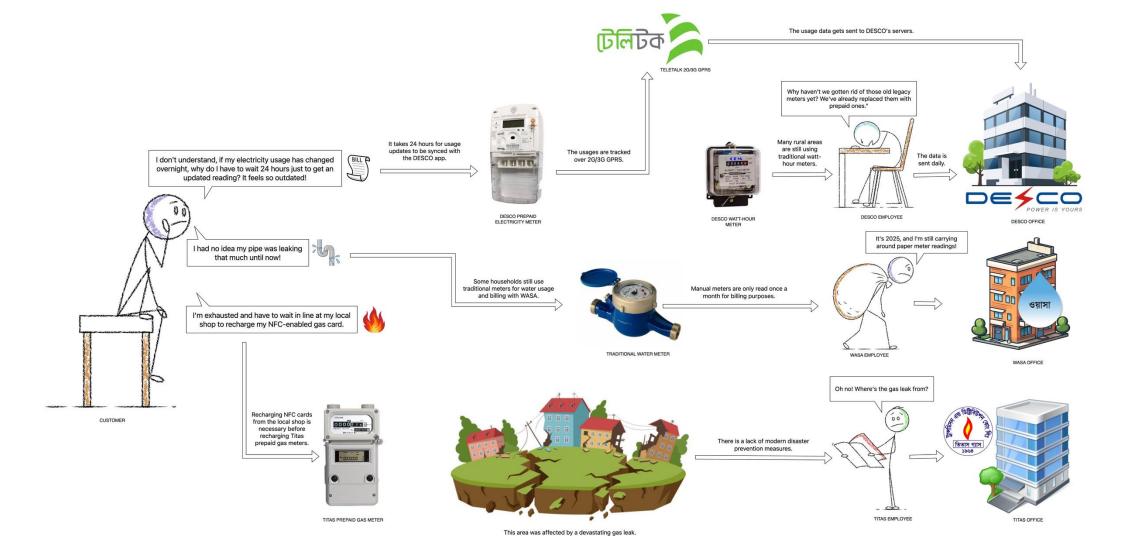
Current Challenges

- 5.72% losses in electricity. (DESCO Annual Report 2023)
- Limited effectiveness of current GSM-based communication systems

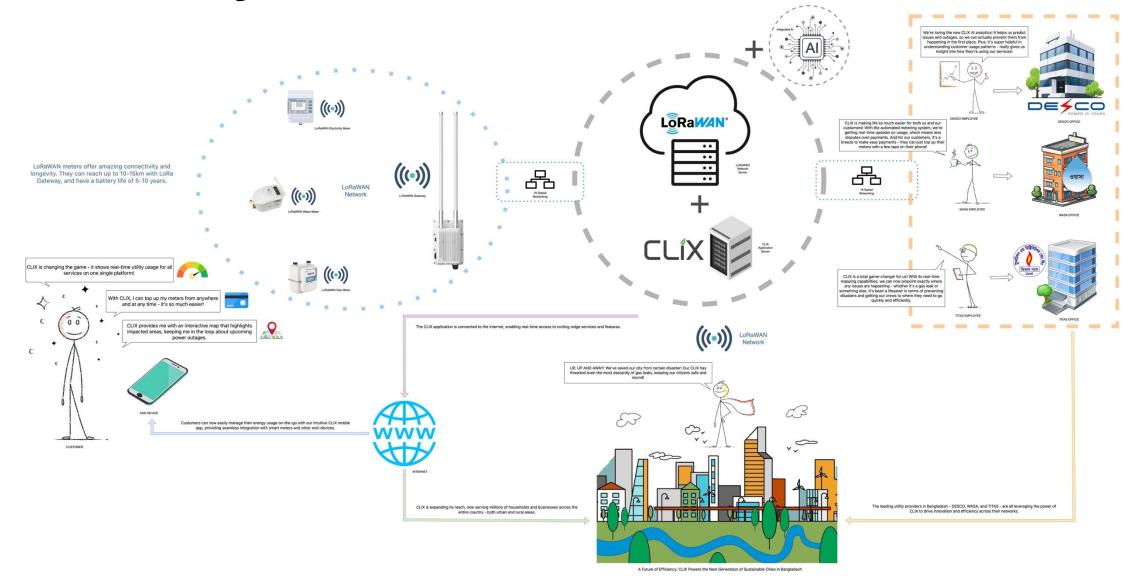
LoRaWAN Solution

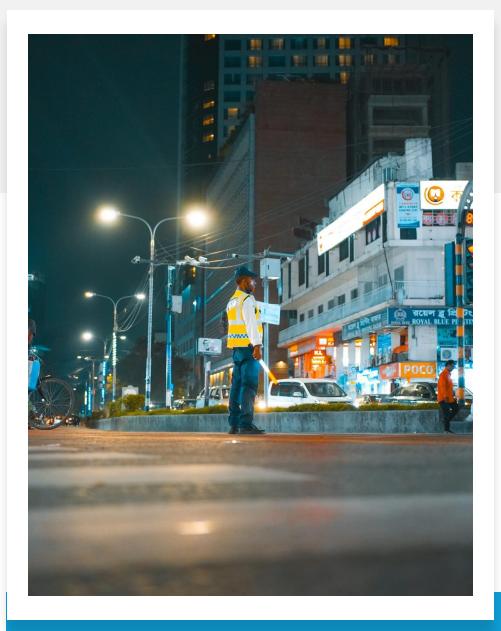
- Long-range connectivity ideal for urban and rural deployment
- Battery life of 7-10 years reducing maintenance costs
- 90%+ data transmission success rate as proven in Singapore (Smart Energy, 2025)
- **Cost-effective deployment** (up to 90% savings vs. traditional methods)
- Real-time monitoring enabling immediate fault detection and prevention

As Is System



To Be System





Market Size & Opportunity

Target Market:

- 40M+ households across Bangladesh
- 500K+ commercial and industrial entities

Addressing Critical Infrastructure:

- Water supply networks serving major urban centers
- Electricity distribution covering 3.5 crore connections
- Gas utility systems with documented 7.67% losses

Corruption Elimination:

- Evidence that "meter inspectors in collusion with WASA officials show less reading and provide illegal connections in exchange for illegal financial benefits" (The Business Standard, 2022)
- CLIX removes human intervention points that enable corruption

Survey Analytics

We collected **79** surveys **(26 online, 53 offline)**. CLIX received "**Highly Helpful**" reviews from **72.07**% of respondents, "**Helpful**" from **23.00**%, "**Neutral**" from **4.65**%, "**Not Helpful**" from **0.17**%, and "**Not Helpful at all" 0.09**% of respondents.

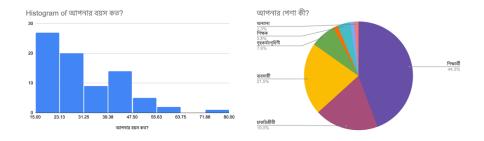
Feature4	Highly Helpful	Helpful	Neutral	Not Helpful	Not Helpful at all
Em ergen cy gas leak alert at night	88.60%	10.10%	0.00%	0.00%	1.30%
Real-time electricity bill tracking	67.10%	29.10%	3.80%	0.00%	0.00%
Water leak alert when away from home	70.90%	27.80%	1.30%	0.00%	0.00%
One-click bill payment via mobile	74.70%	24.10%	1.30%	0.00%	0.00%
Preventing payment for others' illegal connections	74.70%	24.10%	1.30%	0.00%	0.00%
Load-shedding timing notifications	75.90%	20.30%	3.80%	0.00%	0.00%
Integrated system for electricity, gas, water	65.80%	27.80%	6.30%	0.00%	0.00%
Tech & job opportunities from smart systems	72.20%	24.10%	3.80%	0.00%	0.00%
Accurate billing with usage record	75.90%	17.10%	6.30%	0.00%	0.00%
Disaster-time live utility map	70.90%	25.3%	3.80%	0.00%	0.00%
Usage-based saving recommendations	69.60%	24.10%	5.10%	1.30%	0.00%
Adoption of global smart utility models	73.40%	13.90%	12.7%	0.00%	0.00%
Prior notification of utility personnel arrival	65.80%	22.80%	10.10%	1.30%	0.00%
Knowing which appliances use the most electricity	67.10%	31.60%	1.30%	0.00%	0.00%
Leaving reliable systems for future generations	68.40%	22.80%	8.90%	0.00%	0.00%
Average	72.07%	23.00%	4.65%	0.17%	0.09%

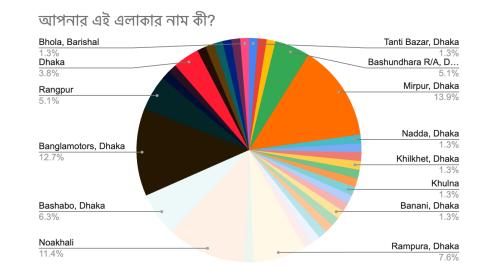
Survey Analytics

Occupation: 44.3% Student, 21.5%
Businessman, 19.0% Service holder,
7.6% Householder, 3.8% Teacher & 3.8%
Other

Area: Dhaka = 54.4% & Outside Dhaka = 45.6%

Age: 18-25: 35.4% (28 people), 26-35: 25.3% (20 people), 36-45: 19.0% (15 people), 46-55: 12.7% (10 people), 56-65: 6.3% (5 people) & 66+: 1.3% (1 person)







Implementation Plan

Comprehensive Project Lifecycle (36 months):

- Research Phase (3 months): Needs assessment, regulatory compliance research
- **2. Design Phase (4 months):** System architecture, UI/UX design, security protocols
- **3. Development Phase (6 months):** Core components, integrations, analytics engines
- **Testing Phase (3 months):** Quality assurance, performance testing, security validation
- 5. Pilot Deployment (3 months): 5,000 households in selected urban area
- **6. Full Deployment (12 months):** Phased rollout to urban, suburban, and rural areas
- **7. Maintenance & Enhancement:** Ongoing system support and improvement

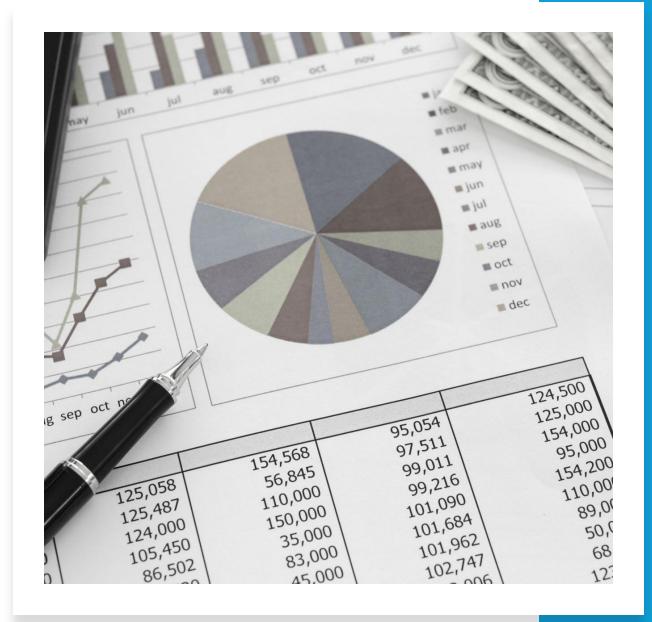
Key Milestones:

- Urban Deployment (Month 25): 100,000+ connections in major cities
- Full Deployment (Month 31): Nationwide coverage of target areas

Sustainability & Revenue Model

Customer-Based Revenue: Utility providers will share a portion of their revenue with CLIX.

Enterprise-Based Revenue: CLIX will provide advanced monitoring systems to enterprise users. These users will pay utility providers, and CLIX will receive a share of this revenue. Additionally, CLIX will earn income through subscription fees.



Call to Action

Why Invest in CLIX:

- Building on proven success of Chattogram WASA's smart meter pilot
- Comprehensive implementation plan with clear milestones
- Multiple revenue streams ensuring longterm sustainability

Key Impact Quote: "We are losing more than Tk45 crore in revenue every year [just in Chattogram]. WASA officials hope that digital meters can prevent this wastage and corruption." (The Business Standard, 2022)

