



Inventory planning module

Documentation

V3.0

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1. Introduction

This document describes the inventory planning module of frePPLe. This module allows the calculation of the optimized reorder quantities and safety stocks for all buffers.

This is an important aspect of your planning process, as safety stocks are required to:

- Safety stocks are required to meet the expected service level of your customers. When customer delivery times are shorter than the production or purchasing lead times, inventories are required to cover the expected demand over the lead time and its variability.
- Safety stocks covers for variability on the supply side. Supplier purchasing lead times and manufacturing times have a level of variability that needs to be planned for to support a smooth progress of all activities.

This module computes these safety stock and reorder quantities, which are then used by the planning algorithm to generate matching replenishment plans.

2. User guide

Three screens are used in the distribution planning workflows:

- Distribution planning screen
- Inventory planning parameter report
- Execution screen

a. Distribution planning screen

The distribution planning screen provides a one-stop screen from which the user can conveniently perform the following actions:

- The top section of the screen allows to filter and sort item-locations according to planning metrics and various attributes.

Item-locations requiring attention are easily found.

The results can be shown in units or in monetary value, and in different time buckets (ie weeks, months, quarters or years).

- The bottom part has different tabs for different planning aspects. Whenever a parameter is changed, you can hit the recalculate button to see the impact on the result.
- A first tab shows **the historical demand and the expected future forecast**.

The demand history in the past periods can be adjusted to remove exceptional demand outliers.

Note that the adjustment is added to the actual history.

Example:

A bucket has total demand of 2000 units. To eliminate an exceptional / one-of order of 1700 units from this history, you enter the value of -1700

The predicted forecast for the future periods can be adjusted if the planner has more information on the expected sales.

Note that the manually entered forecast overrides / replaces the computed value completely.

Example:

The system computes a forecast of 1500 units in a period. The planner can enter the value 2000 if he / she expects to sell 2000 units in that period.

The forecast and demand history adjustments can be entered at aggregated time buckets.

Example:

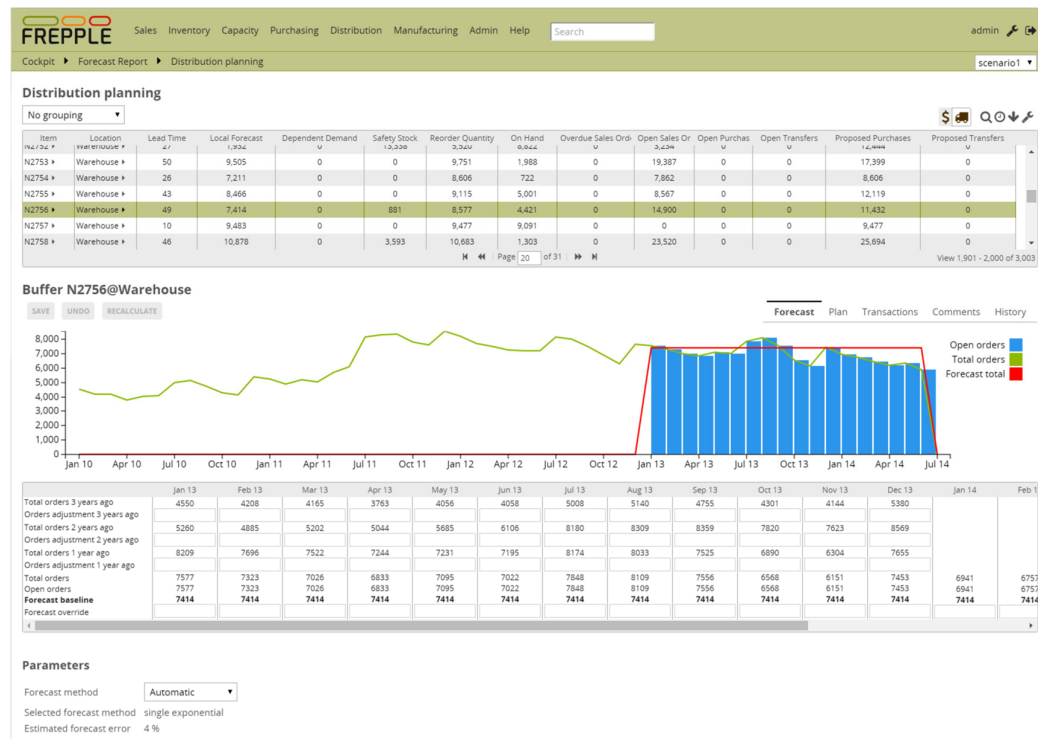
The forecast for quarter 1 is 400, divided across months as: January 120, February 120 and March 160.

If the planner edits the total value to 600, the results are disaggregated proportional to the original values: January 180, February 180 and March 240.

If the original values would have been all 0, we will distribute equally: January 200, February 200 and March 200.

Below the forecast table, the planner can choose the forecast method for the item-location, and review the expected forecast error (evaluated using symmetric mean percentage error, aka SMAPE). After hitting the recompute button you can immediately see the updated forecast, inventory plan and

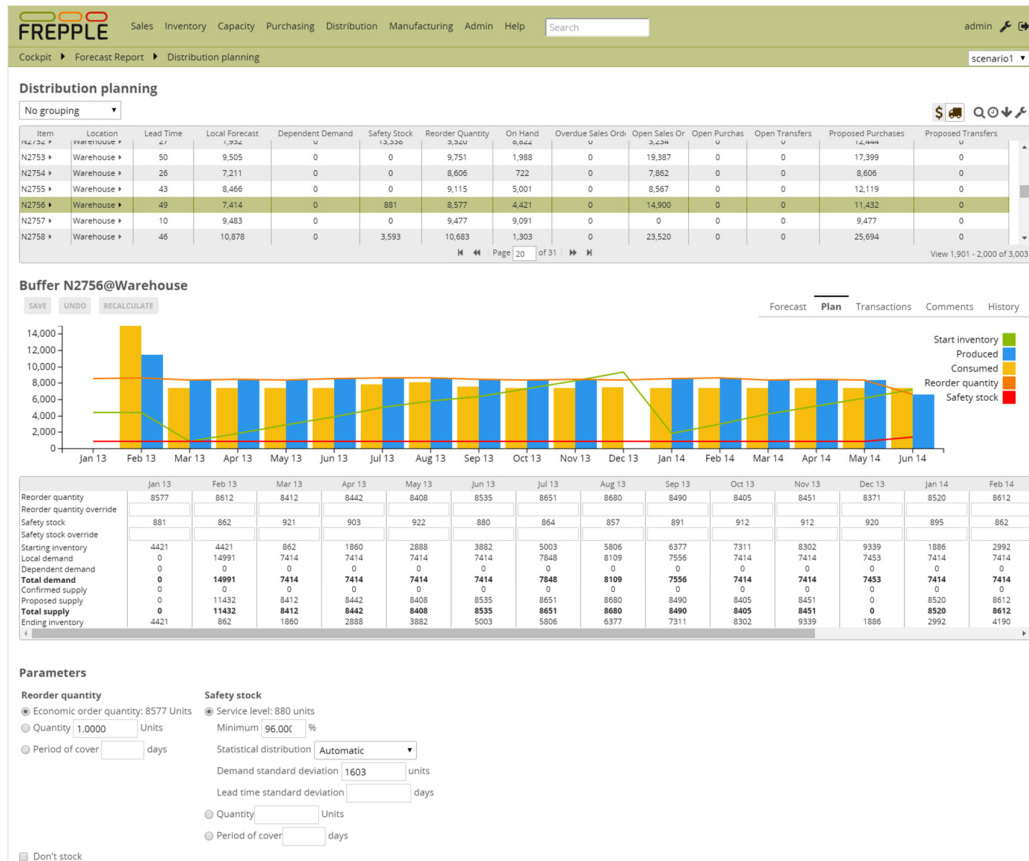
replenishment transactions.



- A second tab shows the **planned inventory profile**.

Per period you can review the demand and supply. The reorder quantity and the safety stock are also displayed, and can be overridden in specific periods by the planner.

Below the plan table, the parameters affecting the inventory plan are displayed. You can change the parameter values, and hit the recompute button to immediately see the updated inventory plan and replenishment transactions.



Three methods are provided to compute the reorder quantity:

- **Economic order quantity, computed by the system**
A reorder quantity can be computed that finds the best compromise between the cost of carrying inventory and the handling cost associated with each purchase order.
Check out the chapter on “mathematical background” to find more details.
- **Fixed quantity**
This freezes the reorder quantity to a fixed value for all time periods.
This can be useful eg when you order a pallet or a container at a time.

- **Period of cover**

Using this method the reorder quantity is computed to cover the expected demand for the specified time fence.

Since the demand varies over time, the reorder quantity will also vary for each period in the planning horizon.

Example:

The period of cover is 70 days, while the demand is : January 120, February 120 and March 160.

The resulting reorder quantity is computed as $297 = 120$ (accounts for 31 days for January) + 120 (accounts for 28 days in February) + $160 * 11 / 31$ (accounts for 11 days in March).

Three methods are provided to compute the reorder quantity:

- **Service level, computed by the system**

The safety stock required to obtain a certain service level can be computed by the system.

Check out the chapter on “mathematical background” to find more details.

- **Fixed quantity**

This set a safety stock at a fixed value for all time periods.

This can be useful eg when you order a pallet or a container at a time.

- **Period of cover**

Using this method the safety stock is computed as the expected average demand over a specified time fence.

Since the demand varies over time, the safety stock will also vary for each period in the planning horizon.

As a special case users can flag certain item-locations to be **non-stockable**. The safety stock is then set to 0, and the reorder quantity is set to 1.

Note that this flag does NOT mean the item can't have any demand. If there is demand on a buffer with this flag set, we will create a replenishment plan where each demand has a matching supply of the same quantity on the same day.

- The third tab shows the **planned and ongoing transactions** that are currently ongoing or proposed by frePPLe. The list shows purchase orders, incoming distribution orders and outgoing distribution orders.

Date, quantity, item and supplier can be edited for proposed transactions. When one or more rows are selected, the action list becomes active which is used to change the status of the transaction.

If the Openbravo connector app is activated, the dropdown allows the planner to immediately export the transaction immediately towards Openbravo.

FREPPLE Sales Inventory Capacity Purchasing Distribution Manufacturing Admin Help Search admin

Cockpit Forecast Report Distribution planning scenario

Distribution planning

No grouping

| Item | Location | Lead Time | Local Forecast | Dependent Demand | Safety Stock | Reorder Quantity | On Hand | Overdue Sales Ord | Open Sales Or | Open Purchas | Open Transfers | Proposed Purchases | Proposed Transfers |
|-------|-----------|-----------|----------------|------------------|--------------|------------------|---------|-------------------|---------------|--------------|----------------|--------------------|--------------------|
| N2753 | Warehouse | 50 | 9,505 | 0 | 0 | 9,751 | 1,988 | 0 | 19,387 | 0 | 0 | 17,399 | 0 |
| N2754 | Warehouse | 26 | 7,211 | 0 | 0 | 8,606 | 722 | 0 | 7,862 | 0 | 0 | 8,606 | 0 |
| N2755 | Warehouse | 43 | 8,466 | 0 | 0 | 9,115 | 5,001 | 0 | 8,567 | 0 | 0 | 12,119 | 0 |
| N2756 | Warehouse | 49 | 7,414 | 0 | 881 | 8,577 | 4,421 | 0 | 14,900 | 0 | 0 | 11,432 | 0 |
| N2757 | Warehouse | 10 | 9,483 | 0 | 0 | 9,477 | 9,091 | 0 | 0 | 0 | 0 | 9,477 | 0 |
| N2758 | Warehouse | 46 | 10,878 | 0 | 3,593 | 10,683 | 1,303 | 0 | 23,520 | 0 | 0 | 25,694 | 0 |

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Buffer N2756@Warehouse

SAVE UNDO RECALCULATE Select action

| Date | Type | Reference | Status | Item | Location | Origin | Start date | End date | Quantity | Value | Criticality | Last Modified |
|---------------------|------|-----------|----------|-------|-----------|-------------|---------------------|---------------------|-----------|-----------|-------------|---------------------|
| 2013-02-19 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-01-01 01:00:00 | 2013-02-19 01:00:00 | 11,432.00 | 11,432.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-03-01 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-01-11 01:00:00 | 2013-03-01 01:00:00 | 8,412.00 | 8,412.00 | 12.00 | 2015-11-16 23:31:51 |
| 2013-04-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-02-23 00:00:00 | 2013-04-13 02:00:00 | 8,442.00 | 8,442.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-05-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-03-25 00:00:00 | 2013-05-13 02:00:00 | 8,408.00 | 8,408.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-06-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-04-25 02:00:00 | 2013-06-13 02:00:00 | 8,535.00 | 8,535.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-07-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-05-25 02:00:00 | 2013-07-13 02:00:00 | 8,651.00 | 8,651.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-08-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-06-25 02:00:00 | 2013-08-13 02:00:00 | 8,680.00 | 8,680.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-09-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-07-26 02:00:00 | 2013-09-13 02:00:00 | 8,490.00 | 8,490.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-10-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-08-25 02:00:00 | 2013-10-13 02:00:00 | 8,405.00 | 8,405.00 | 0.00 | 2015-11-16 23:31:51 |
| 2013-11-13 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-09-25 03:00:00 | 2013-11-13 01:00:00 | 8,451.00 | 8,451.00 | 30.00 | 2015-11-16 23:31:51 |
| 2014-01-13 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-11-25 01:00:00 | 2014-01-13 01:00:00 | 8,520.00 | 8,520.00 | 0.00 | 2015-11-16 23:31:51 |
| 2014-02-13 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2013-12-26 01:00:00 | 2014-02-13 01:00:00 | 8,612.00 | 8,612.00 | 0.00 | 2015-11-16 23:31:51 |
| 2014-03-13 01:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2014-01-23 01:00:00 | 2014-03-13 01:00:00 | 8,412.00 | 8,412.00 | 0.00 | 2015-11-16 23:31:51 |
| 2014-04-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2014-02-23 00:00:00 | 2014-04-13 02:00:00 | 8,442.00 | 8,442.00 | 0.00 | 2015-11-16 23:31:51 |
| 2014-05-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2014-03-25 00:00:00 | 2014-05-13 02:00:00 | 8,408.00 | 8,408.00 | 0.00 | 2015-11-16 23:31:51 |
| 2014-06-13 02:00:00 | PO | | proposed | N2756 | Warehouse | Supplier 40 | 2014-04-25 02:00:00 | 2014-06-13 02:00:00 | 6,647.00 | 6,647.00 | 0.00 | 2015-11-16 23:31:51 |

- A next tab shows **free-text comments** on the item, location and item-location. New comments can be added.

FREPPE Sales Inventory Capacity Purchasing Distribution Manufacturing Admin Help Search admin

Cockpit > Forecast Report > Distribution planning scenario1

Distribution planning

No grouping

| Item | Location | Lead Time | Local Forecast | Dependent Demand | Safety Stock | Reorder Quantity | On Hand | Overdue Sales Ord | Open Sales Or | Open Purchas | Open Transfers | Proposed Purchases | Proposed Transfers |
|-------|-----------|-----------|----------------|------------------|--------------|------------------|---------|-------------------|---------------|--------------|----------------|--------------------|--------------------|
| N2753 | Warehouse | 50 | 9,505 | 0 | 0 | 9,751 | 1,988 | 0 | 19,387 | 0 | 0 | 17,399 | 0 |
| N2754 | Warehouse | 26 | 7,211 | 0 | 0 | 8,606 | 722 | 0 | 7,862 | 0 | 0 | 8,606 | 0 |
| N2755 | Warehouse | 43 | 8,466 | 0 | 0 | 9,115 | 5,001 | 0 | 8,567 | 0 | 0 | 12,119 | 0 |
| N2756 | Warehouse | 49 | 7,414 | 0 | 881 | 8,577 | 4,421 | 0 | 14,900 | 0 | 0 | 11,432 | 0 |
| N2757 | Warehouse | 10 | 9,483 | 0 | 0 | 9,477 | 9,091 | 0 | 0 | 0 | 0 | 9,477 | 0 |
| N2758 | Warehouse | 46 | 10,878 | 0 | 3,593 | 10,683 | 1,303 | 0 | 23,520 | 0 | 0 | 25,694 | 0 |

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Buffer N2756@Warehouse

SAVE UNDO RECALCULATE

New item comment New item-location comment New location comment

My comment:

admin (admin admin) location
Warehouse will be closed from dec 23 till dec 26. 2015-11-18 11:15:46.428768

admin (admin admin) item
Product will be introduced on Spanish market on 1/1 2015-11-18 11:14:14.088197

- The last tab shows the **editing history** of the item, location and item-location.

FREPPE Sales Inventory Capacity Purchasing Distribution Manufacturing Admin Help Search admin

Cockpit > Forecast Report > Distribution planning scenario1

Distribution planning

No grouping

| Item | Location | Lead Time | Local Forecast | Dependent Demand | Safety Stock | Reorder Quantity | On Hand | Overdue Sales Ord | Open Sales Or | Open Purchas | Open Transfers | Proposed Purchases | Proposed Transfers |
|-------|-----------|-----------|----------------|------------------|--------------|------------------|---------|-------------------|---------------|--------------|----------------|--------------------|--------------------|
| N2753 | Warehouse | 50 | 9,505 | 0 | 0 | 9,751 | 1,988 | 0 | 19,387 | 0 | 0 | 17,399 | 0 |
| N2754 | Warehouse | 26 | 7,211 | 0 | 0 | 8,606 | 722 | 0 | 7,862 | 0 | 0 | 8,606 | 0 |
| N2755 | Warehouse | 43 | 8,466 | 0 | 0 | 9,115 | 5,001 | 0 | 8,567 | 0 | 0 | 12,119 | 0 |
| N2756 | Warehouse | 49 | 7,414 | 0 | 881 | 8,577 | 4,421 | 0 | 14,900 | 0 | 0 | 11,432 | 0 |
| N2757 | Warehouse | 10 | 9,483 | 0 | 0 | 9,477 | 9,091 | 0 | 0 | 0 | 0 | 9,477 | 0 |
| N2758 | Warehouse | 46 | 10,878 | 0 | 3,593 | 10,683 | 1,303 | 0 | 23,520 | 0 | 0 | 25,694 | 0 |

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Buffer N2756@Warehouse

SAVE UNDO RECALCULATE

Forecast Plan Transactions Comments **History**

inventory planning parameter N2756@Warehouse: Changed buffer, roq_type, roq_min_qty, ss_type, service_level and demand_distribution.
buffer N2756@Warehouse: Changed name, location, item and onhand.
location Warehouse:

admin (admin admin) 2015-11-03 12:00:26.314566
admin (admin admin) 2015-11-03 11:58:37.945891
admin (admin admin) 2015-11-03 11:18:31.983062

b. Inventory planning parameter report

This report allows easy mass-maintenance of all inventory planning parameters.

You can directly edit the values in the data grid. Alternatively you can upload them as an excel spreadsheet.

FREPPE

SalesInventoryCapacityPurchasingDistributionManufacturingAdminHelp

Search

admin

CockpitForecast ReportDistribution planningParametersInventory planning parameters

scenario1

Inventory planning parameters

SAVEUNDO

Q+ - + ↕ ↻

| <input type="checkbox"/> | Buffer | Req Type | Req Minimum Q | Req Minimum P | Safety Stock Type | Safety Stock Minimum | Safety Stock Maximum | Service Level | Lead Time Deviation | Demand Deviation | Demand Distribution | Do Not Stop | Last Modified |
|--------------------------|-------------------|------------|---------------|---------------|-------------------|----------------------|----------------------|---------------|---------------------|------------------|---------------------|-------------|---------------------|
| <input type="checkbox"/> | N1000@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 721.87 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1001@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 940.51 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1002@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 743.00 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1003@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 742.68 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1004@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 491.58 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1005@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 529.38 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1006@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 556.15 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1007@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 1,292.49 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1008@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 945.11 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1009@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 804.08 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N100@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 370.87 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1010@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 1,215.02 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1011@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 207.47 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1012@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 902.28 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1013@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 907.61 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1014@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 790.53 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1015@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 698.39 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1016@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 1,632.41 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1017@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 751.34 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1018@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 385.43 | | False | 2015-11-03 12:00:12 |
| <input type="checkbox"/> | N1019@Warehouse ▶ | calculated | 1.00 | | calculated | | | 96.00 | | 333.45 | | False | 2015-11-03 12:00:12 |

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c. Execution screen

The execution screen has an extra option in the plan generation task:

- **Generate inventory planning parameters**
This task calculates the reorder points and safety stocks.
It is common to run different planning cycles.
- **Evaluate stock position**
This task evaluates the performance of each item-location combination and stores the results in the database. This pre-computed evaluation allows good performance for the distribution planning screen, also in big models.
This task should be run whenever the plan or inventory data are being updated.

Launch new tasks

▼ Create a plan

Launch

Load frePPL from the database and live data sources...
and create a plan in frePPL...
and export results.

Plan type

☒ Generate forecast ?

☒ Generate inventory planning parameters ?

☒ Generate production plan

☒ Constrained plan ?

☐ Unconstrained plan ?

☒ Evaluate stock position ?

Constraints

☒ Capacity: respect capacity limits

☒ Material: respect procurement limits

☒ Lead time: do not plan in the past

☒ Release fence: do not plan within the release time window

Web service ?

☐ Keep active in memory

Live data sources ?

Read Write

Odoo ☐ ☐

View log file

3. Business processes and workflows

Calculating reorder quantities and safety stocks can be run as a separate planning process or integrated with a daily plan generation process.

For small organizations a single process that recomputes the complete plan will be most common.

For larger organizations where inventory is a strategic decision, it may be better to separate the planning processes:

- In a **monthly planning cycle** the forecast and inventory planning parameters are computed by the system and reviewed by the planners. This process will tie into the Sales and Operations Planning process (aka S&OP) that generates a medium-term plan for the entire company.
- A **daily planning cycle** will create production plans with the forecast and inventory planning parameters set earlier in the monthly cycle. This cycle generates the purchase orders, distribution orders and manufacturing orders to realize the agreed plan.

4. Configuration

The following extra parameters are introduced by this module.

Parameter `inventoryplanning.calendar`:

Name of a calendar model to define the granularity of the time buckets for inventory planning.

This parameter is mandatory.

The calendar needs to have a specific structure:

- The parameter `forecast.calendar` needs to have the same value. A mismatch will result in unintuitive planning results.
- It needs a calendar bucket for every bucket.
- The start and end date of subsequent buckets must match exactly without any time gap in between.

Parameter `inventoryplanning.fixed_order_cost`:

Holding cost percentage to compute economic reorder quantity.

| |
|---|
| Default value: 0.05 |
| <p>Parameter inventoryplanning.holding_cost: Fixed order cost to compute the economic reorder quantity. Default value: 20</p> |
| <p>Parameter inventoryplanning.horizon_end: Specifies the number of days in the future for which we generate safety stock and reorder quantity values. Default: 365</p> |
| <p>Parameter inventoryplanning.horizon_start: Specifies the number of days in the past for which we generate safety stock and reorder quantity values. Default: 0</p> |
| <p>Parameter inventoryplanning.loglevel: Controls the verbosity of the inventory planning solver. Accepted values are 0(silent - default), 1 and 2 (verbose)</p> |
| <p>Parameter inventoryplanning.service_level_on_average_inventory : Flag whether the service level is computed based on the expected average inventory. When set to false the service level estimation is based only on the safety stock. Default value: false</p> |

5. Mathematical background

In this section we describe the mathematical concepts behind the automated calculation of the reorder quantity and safety stock.

a. Reorder quantity

The suggested reorder quantity is computed with the classic Wilson formula.

The computed value represent an optimal balance between the cost of carrying inventory in your warehouse and the costs associated with each order. If the order quantity gets larger, the costs of carrying inventory in the warehouse will grow. And if the order quantity gets smaller, the ordering frequency goes up and all costs associated with the handling of an order.

$$Reorder\ quantity = \sqrt{\frac{2 * D * K}{H}}$$

In which:

- D: annual forecast quantity
- K: fixed cost per order, which covers the shipping cost, handling costs and administrative time that are incurred with every order
- H: annual holding cost per unit, also known as carrying cost or storage cost

See https://en.wikipedia.org/wiki/Economic_order_quantity for more background.

b. Safety stock

The safety stock is computed to reach a specified service level.

The calculation is based on the following elements:

- **Supply lead time of the item**
The safety stock is calculated based using the smallest of a) the replenishment lead time and b) the period covered by reorder quantity (ie = reorder quantity / forecasted demand).
The second term accounts for item-locations with multiple open replenishments during the replenishment lead time.
- **Average expected forecast over the supply lead time.**
This is computed by frePPLe's forecast module.
- **Standard deviation of the forecast over the supply lead time.**
FrePPLe's forecast module also computes the expected standard deviation between the forecast and the actual demand.
The 2 examples below have the same average forecast. The item-locations with the higher volatility obviously will require a higher safety stock to provide the

same service level.

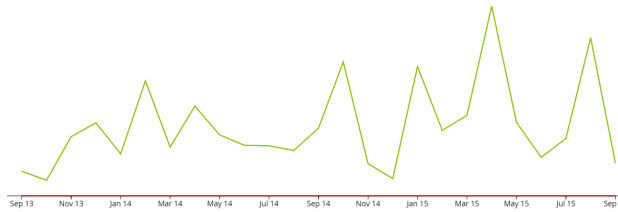


Figure 1 Item-location with a highly volatile demand pattern

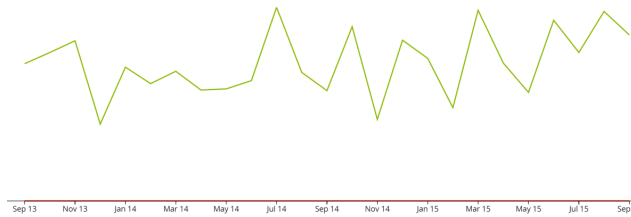


Figure 2 Item-location with a (relatively) stable demand pattern

- **Standard deviation of the lead time.**

In the same way as the demand is variable, also the supply lead time can be variable. This also results in a higher safety stock need.
This input value is provided as input data to frePPLe.

- **Statistical distribution to be applied on the forecast**

Based on the expected total demand over the lead time and its variability, frePPLe will fit a statistical distribution.
We will automatically select from:

- **Normal / Gaussian distribution**

Used for all fast-moving items.

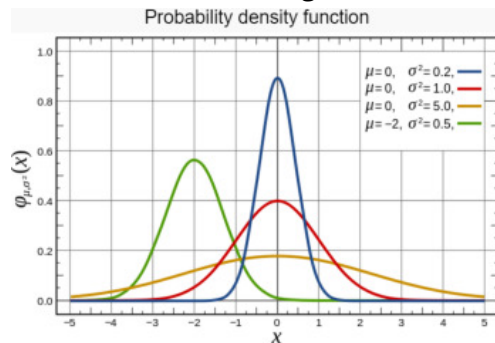


Figure 3 Normal distribution

See https://en.wikipedia.org/wiki/Normal_distribution

- **Poisson distribution**

Used for slow movers.

This distribution is typical for slow moving spare parts: if the probability of a part failure is constant, the number of failures in a certain period is distributed according to a Poisson distribution.

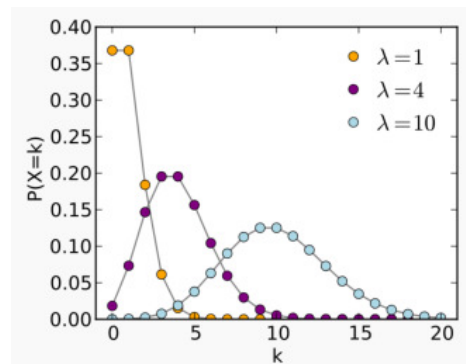


Figure 4 Poisson distribution

See https://en.wikipedia.org/wiki/Poisson_distribution

- **Negative binomial**

Used for slow movers with a highly variable demand pattern.

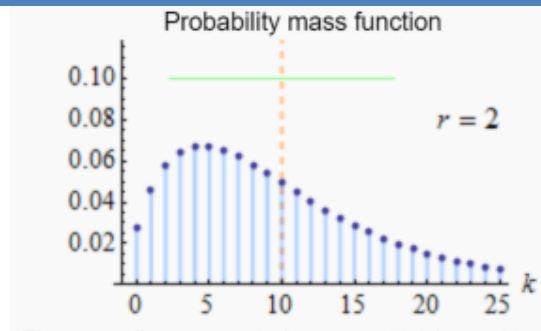


Figure 5 Negative binomial distribution

See https://en.wikipedia.org/wiki/Negative_binomial_distribution

Combining all the above we can establish the translation curve between the safety stock and service level. Given a desired service level, we can use it to look up the required safety stock level to reach it. Given a certain inventory level, we can use it to look up the service level we can expect it to provide.



Figure 6 Translating between service level and safety stock

The calculation can be done considering the average inventory (= safety stock + half of the reorder quantity), or considering only the safety stock.

An example to illustrate the difference:

- Imagine an item for which the reorder quantity represents 1 year of forecasted demand
- If the service level is computed on the average inventory:
The service level will be very high, even if the safety stock is 0. Because of the

high reorder quantity, we'll have less than 1 stockout per year.

The service level represents the total service we plan for towards customers.

- If the service level is computed on the safety stock only (default setting):

The safety stock level will be higher and be more realistic to actually avoid stockouts.

The service level should be interpreted as a stockout probability in this case, as we only consider only the lowest stock level.

The service level towards customers will be higher.

The correct interpretation is important when specifying the service level in frePPLe.