



THE ULTIMATE GDPI EXPERIENCE HANDBOOK

250 interview experiences across all the top Indian B-schools, compiled by
www.learningroots.in

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If you need any assistance with regard to your GDPI prep and/or need us to take a mock interview, write back to us on contact@learningroots.in

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Disclaimer

This document is meant to be used to get an idea of the institute level processes when it comes to the Group Discussion, Written Ability Test, Group Task/Exercise, and Personal Interview stage. We have compiled all the experiences that we believe would add value to a call-getter's prep. The 250 interview experiences are all penned by the candidates who had appeared for the processes. Wherever possible, we have added the outcome of the interview as well. The sources of these interviews include Pagalguy.com, Quora, personal blogs and other websites which have been mentioned.

A few points that we wish to clarify:

- We take no responsibility for any factual errors with regard to the answers or the profile. The experiences have been taken as they were with minimal formatting and cleansing to allow for a better reading experience.
- A good way to use this document would be to understand a basic flow of the GDPIWAT process and figure out the strategies and pitfalls that help you enhance your candidature. We would strongly suggest you do not blame/criticize the experience but learn from each one of them.
- Most of the interviews have been written with the reader in mind and are painstakingly detailed. However, there are certain aspects that one cannot replicate in a post – tone, body language, overall attitude, appearance, enunciation, etc. which heavily impact an interview. So, we recommend that you use these experiences to understand the content part of the interview only.
- There are some trends that are visible across the experiences of a particular institute (for example: IIM Calcutta focuses a bit on quantitative ability, NITIE considers your graduation projects a bit and so on). But, we strongly recommend that you go through the other institute processes as well so as to get an idea of the kind of questions you could expect.
- If you have no clue as to how to start preparing for your interview, you can go through the [XLRI, Jamshedpur interview number 30 \(page 463\)](#)
- Finally, this document is not meant to be sold in any form. This document is a simple consolidation of the public posts that are there on the www and so, not for any commercial gain whatsoever.

FMS, Delhi 1

Aman Bedi – Work Ex – Engineer - 2015

<https://www.quora.com/How-was-your-FMS-Delhi-interview-experience#>

CAT - 99.68

3 panelists. Two males, one female. M1 was sitting at the left, M2 at the center guided my interview and F1 was sitting at the right.

M2: Introduce Yourself.

A: Spoke About Deloitte, working in Cyber Security. Talked about being an Information Technology graduate from Manipal. Then entered Squash. Talked about my prizes in the sport. Went on to Reading and my interest in Fantasy and Mythology.

Awkward Pause. Assumed they wanted me to speak more on this.

Continued about how I am trying to diversify my reading interests and enter into business-oriented books and more mainstream literature.

M2: We want you to speak on Mythology and Management. You have around 10 seconds to compose your thoughts. (This was the Extempore topic)

Scary trying to compose your thoughts in front of 3 people staring at you

A:

1. Mahabharat reference. Related Dharma and Karma propagated in the Mahabharat to Ethics and Results. Talked about how ethical practices (dharma) always leads to good returns for the organization (karma).

F1 is scribbling points on a piece of paper. Probably marking me.

2. Ramayan reference. Related Ram giving up Sita for Ayodhya to a manager having to listen to his team, incorporate suggestions and ultimately sacrifice for the greater good. The Ram Rajya was considered ideal because Ram took into account all inputs of his citizens and established social order.

I looked at them for 2 seconds assuming time was done. They said okay. I was filled with a nagging feeling that I could have added an extra 10 seconds.

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M2: Where are you working?

A: Talked about the Cyber Security work done at Deloitte.

M2: What are the recent happenings in this field?

A: GitHub Denial Of Service Attack.

British Airways Frequent Flyers Account Compromised.

Talked about withdrawal of Section 66A in the domestic Scenario.

Discussed all the above points a little.

M2: Is 100% cyber security possible?

A: No sir with the speed at which technology is increasing (Moore's law reference) there is a higher incentive to find loopholes in existing infrastructure. As long as the cost associated as reward for an attack is higher than the cost of the attack itself, systems can never rest easy.

M2 asks M1 if he has any questions

M1: Do you think IPL is good for Indian Cricket?

A: The day before the interview, I had read about Hooda having played a tremendous role in the last match. Took his reference to stress how the IPL was the most effective mechanism to bring the spotlight on hitherto unidentified or unappreciated domestic talent.

M1: Okay Aman Thank You!

A: Thank you! (cheerfully)

Verdict - Direct Convert

FMS, Delhi 2

Sangeeta – Work Ex – Engineer – 2010

I had got calls for both the programs MBA(FT) and MBA(MS) and my interview was scheduled on 28th March.

Venue: Delhi

MBA(FT) was in the 9:30 am slot and MS in the 1:30 pm slot. I was allotted the Board-III panel and my serial no in the group of 11 was one.

The GD Topic: “Unlimited religious freedom and secularism do not go together.”(13 mins as there were 11 people).

After that I was called in first. Had to rush in with my file asap.

Panel: Dean and two Lady Profs along with a guy

As you enter, you are given the extempore topic preferably related to your name.

For me, it was 'Raaga' but I told I am not into the technical side of music so the topic was changed to Sound. Felt I didn't get much time to speak. I had lot more to speak on sound

- *A sound mind in a sound body is essential

- *The Sound of Music (Movie)

- *Various audio frequency ranges

- *Sound Instruments, Devices, Missiles

- *Sony derives its name from the Latin word for sound, Onkyo derives its name from the Japanese word for sound

Time to speak: Roughly 1 min. Spoke about different kinds of sound. How sound becomes noise..

Stopped by the Dean.

Q: When does sound become noise in terms of physics?

A. Told

Q. Audio Frequency Range human beings can hear?

A. 20 hz to 20 Khz

Q. Who can hear sounds below 20 Hz?

A. didn't remember told some insects or birds

Q. What is the sound above 20 khz called?

A. Ultrasonic

Q. What is Concorde?

A. Don't know (turbo jet powered supersonic passenger vehicle)

Q. Where are sound devices used in ECE?

A. Told about SONAR and its principle.

Q. What is the name of the project by Motorola which had failed and resulted in loss of billions of dollars?

A. Don't know (Big Pond. Music content provider)

Q. (Mam interrupted) Name 5 universities according to priority where you would like to go for an MBA abroad?

A. Harvard, Wharton, Kellog, Tepper School of Busines, INSEAD

Q. Name 5 PSU's

A.SAIL, NTPC, NMDC, IOCL, ONGC

Q. Full Form of NMDC

A. National Mineral Development Corporation

Q. Dean interrupted and asked name PSU's within 100 km radius of Rourkela

A. Blurtd out NALCO confidently

Q. Is NALCO a PSU? (tried to confuse me and I got confused.

A. No, it is not a PSU (It is a PSU in fact a Navratna now)

Q. What are your career goals?

A. Told

Q. Another mam interrupted .Which specialization would take?

A. Finance or HR

The interview got over then.

Verdict - waitlisted at 52.

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FMS, Delhi 3

MBA(MS) Experience:

GD Topic: "Indiscriminate tourism will lead to environmental damage." (Same group ..2 were absent).

PI:

Again the first one to enter.

On top of that, I had not read the third page of TOI (Please read newspapers in full) so had missed out what is earth hour.

Extempore: Topic - Earth Hour.

Managed to speak a minute. Told about saving of 6000 MW in Delhi and Euro-IV coming in also. (Overall dissatisfied because didn't read the third page

Q. Why did you not speak in the GD?

A. Gave fundae about listening skills, leadership qualities, compassion for others. (They tried to stress me but countered them, seemed convinced with me)

Q. Who started the concept of Earth Hour?

A. Don't know (WWF - World Wildlife Fund)

Q. Who celebrated Earth Hour- India or the World?

A. World (Thank God guessed it correctly)

Q. What is Euro-IV?

A. Told

Q. Tell how do you think we can protect Earth?

A. Told eco-friendly ways.

Q. Do you see TV? Name one co-friendly ad?

A. NDTV Greenathon

Q. No, name one eco-friendly product?

A. Don't know. (Hint about Idea..then remembered.shit..Use Mobile.SavePaper)

Q. What are your hobbies?

A. Reading novels and drawing.

Q. Which novels?

A. John Grisham's as well as non-fiction.

Q. Which ones in non-fiction?

A. Go Kiss the World, the monk who sold his ferrari, who moved my cheese, etc

Q. Summarize the monk who sold his Ferrari

A. Told ..I told I like the quote 'Luck is the marriage of the preparation with opportunity'
(Suddenly a prof became interested and asked me to repeat)

Q. What do your parents do?

A. Told

Q. Who publishes TOI?

A. Bennet Coleman and Co Ltd.

Q. Have you got IIM Calls?

A. Yes, all except IIMA.

Verdict – Not converted

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FMS, Delhi 4

Amit Kumar – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8673386>

In a nutshell, I got quite aggressive in my GD. I gave great extempore and good PI.

CAT Percentile

OA :99.60

QA & DI :99.52

VA & LR :97.32

NC-OBC

Acads:

X :89.2

XII :70.8

Undergrad Major - 6.7 CGPA

Work-Ex: 10 months as Business Analyst in Mu Sigma

Date: 18th March, 11:30 am, Board V

GD Topic: "Morals and values are declining in India"

Number of People present : ~10

Time: 14 mins (1 min for thinking, 12 mins for discussion and 1 min to conclude .We were notified when to start and also when to summarize the discussion by the panelists)

PI:

Panel Members Intro: Three professors.

Extempore topic: Infinity!

Me: Started speaking. Probably repeated some points. Said that infinity is something undefined. Whatever number is added to it does not change its value. Larger than any number. Also, gave some funda, that we all have infinite potential for development including person, government, society. Also some more funda. 1 minute passed

P2: Now tell us about infinity.

Me: Repeated same thing (He was not satisfied)

Then I was asked about rational and irrational numbers and a slew of questions on that. Is infinity rational or irrational? I wrongly said "Irrational".

After some time, Maths questions stopped. I think they asked me so many maths questions in Extempore and Pi because: -

1) I worked in Mu Sigma in Data Analytics.

2) I had secured 4th rank in Bihar and Jharkhand in Regional Maths Olympiad and qualified for Indian Maths Olympiad.

After that; some random questions. Why MBA? Why FMS? Why would you select FMS over IIM-A or C? Gave answers: -

Why MBA? Because I want to learn new things like marketing, economics etc.

Why FMS? ROI, good infrastructure. etc.(Gave example of Bloomberg Terminal for Finance students)

Then some questions on Biotechnology!

stem cells, genetic research, biotech industry. I had thoroughly prepared for these but didn't answer the best I could.

Then some English questions were asked. I remember being asked the meaning of "Polymath", again pointing to maths. I correctly said one with multiple skills. P2 said that I had scored a big point with them by answering it correctly. Confidence boosted by a mile .

Then after some more questions; they bid me farewell.

Verdict: Converted.

FMS, Delhi 5

Debjit Nag – Work Ex – Engineer – 2013

<http://www.pagalguys.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8655138>

PROFILE:CAT Percentile

OA : 99.97

QA & DI : 99.82

VA & LR : 99.79

Acads:

X : 90 WB Board

XII : 85.7 WB Board

Undergrad Major - 79.80/8.61 Jadavpur University CSE

Work-Ex: 22 months

Sector - IT service

GD Topic: "Co-operation v/s competition in youth of the society"

Number of People present : 12

Time: 14 mins

Brief Snapshot of Discussion:

It didn't turn out to be a fish market. But not very peaceful one as well. Many times, 3-4 people were talking simultaneously. Made 2-3 entries with examples of sports, India's ever increasing population and the context of the GD itself where co-operation would do more benefit instead of cut-throat competition. Was getting interrupted but tried best to make my point without shouting.

PI:

Extempore topic: Soumitra Chatterjee

Spoke about his contribution to Tollywood especially parallel(art) cinemas and how he can be an example setter for next generation actors. Told about his achievements (Dadasaheb Falke) and his rapport with Satyajit Ray...How he was used as a key character in almost every famous Satyajit Ray movies. Was well past the 1 min time period.

PI Questions:

1. Difference between Soumitra Chatterjee and Uttam Kumar?

2. Why MBA? (Spoke about long-term career goal)
3. How MBA would help you in that?

Verdict- Converted.

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FMS, Delhi 6

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8637281>

PROFILE: 2010 Pass out. and almost 32 months of work-ex, currently start-up

OA: 93.68

Acads: 75.5

X: 89.6

XII: 93

Undergrad Major – ECE

GD: “Foreign television channels are destroying our culture”

Number of People present: 12

Time: 3.30 PM batch, board - V

PI:

Extempore: “misplaced.”

Description of the process:

There will be short bio-data kind of for (1 page) college, fms reg id, cat reg num and all and a declaration(1page) if you didn't bring any certificate you obliged to submit at admission time, failing your admission gets cancelled

Panel Members Intro Senior Prof P1 and another member P2:

-tell me about your self

-I couldn't speak completely on the extempore, P2 asked started asking isn't the economy misplaced, officials and I nodded yes sir they are misplaced and as an economy we are lost too. P1 chipped in and asked what is the difference b/w misplaced and lost, still we bounce back, we are lost.

-Arrange as venn diagram of the four Finance, economics, commerce, business

-After MBA, other Calls

Verdict: Not converted

FMS, Delhi 7

Anonymous – Fresher – Engineer - 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8632362>

GDPI date: 21st March '13

CAT: OA: 98.36 (OBC)

QADI: 96.63

VALR: 97.32

10th: 92

12th: 77

Grad: Electrical from DCE (final year)

Work-ex: 0(final year)

GD Topic: "Accounting standards of companies should be uniform throughout the world"

4 Panel, 12 people

1min to think 12 mins' disc & 1 min to summarize.

I initiated the GD with examples from US financial meltdown, role of rating agencies like S&P; & Moody. Then 1 or 2 guys gave some valid points. I chipped in few more times. Talked about CAG, requirement of transparency, standards in European Union & ASEAN countries. Only 2 or 3 people had any pertinent points. Overall a peaceful GD with no fish market.

Panel P1, P2, P3

Extempore Topic-> "Today's India is controlled by judiciary system"

Initially I was dumbstruck on hearing topic. Thought for 10 seconds. Then started with justice Verma report, continued with recent court order regarding websites, internet laws, etc.

P1- What was the topic and what do you mean by internet laws.

Me-> Told had little idea about topic so couldn't explain much. Regarding internet laws told about recent visit by Google CEO and his recommendations.

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P1-> What is the name of lawyer prosecuting the accused in the Delhi gang rape case?

Me->Don't know mam.

P1->Tell me the difference between prosecuting lawyer and defending lawyer.

Me-> Told (Finally first good answer)

P1-> When was the constitution of India implemented and asked about B R Ambedkar?

Me-> Told (Didn't have much to tell about B R Ambedkar).

Then P2 took over. He took out a yellow ball.

P2-> What is this ball called?

Me-> Smiley.

P2-> OK. Then tell me the uses of this ball.

Me-> Sir, to remember to keep customers happy

P2-> Yes. (Started telling me about customer satisfaction)

P2-> Any other.

Me-> To be soft.

P2-> Yes (Started telling me about being soft)

P2-> OK. Now tell me the industries which were present 100 years back or in 1913

Me-> Told about textile industries, East India company & Imperial Tobacco Company.

P2-> (He explained about the queen taking over east India company). Tell me when did sepoy mutiny happened?

Me-> 1857

P2-> Where was the India's capital shifted from Calcutta in 1911.

Me-> Delhi

P2->Yes. (Talked about importance of FMS's location and that the viceroy's house was just 200m away from where I was sitting). Ok now tell me about battle of Plassey.

Me-> (Thought a lot. They weren't expecting an answer) Sir, it was fought in Bengal between Robert Clive and Nawab of Bengal & there was a secret pact by Mir Jafar.

Everyone was shocked (including me). From then on, the direction of interview changed completely.

P2-> tell me where do you see yourself 5-10 years from now.

Me-> Told

P2 started telling me about FMS and all the expenses which may occur during MBA from FMS which is 4 to 5 lakhs and then P1 asked about DCE

Meanwhile P3 was sitting quietly, reading my form and commented once or twice.

P2-> Ok, thank you.

VERDICT: Converted

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FMS, Delhi 8

Pranav Mankar – Work Ex – Engineer – 2013

<http://www.pagalguys.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8630839>

GDPI date: 22nd March '13

CAT:

OA: 95.37 (OBC)

QADI: 95.73

VALR: 89.90

10th: 89.96

12th: 71.67

Grad: E&TC; engineer (UoP) 68.53

Work-ex: 32 months

GD Topic: "If the goal is worthy, all the means to achieve it are justified"

Panel 8 people

1min to think + 9 mins disc.

Nice discussion overall. A lot of examples came out. Many aspects came up in discussion. Wasn't structured but almost everybody spoke.

Panel L1,P1,P2,P3

P2-> Introduce yourself briefly

Me-> Mugged up answer. Almost completed he liked one word I said "Innovation". And he said let's start with extempore

Extempore Topic-> "There's no novelty in world"

I started with defining novelty according to me. And second line was "I beg to differ with this topic".

P2-> Wait, You've to support this topic. I'll start your time again.

took 180 degree turn in my view somehow managed to speak for almost 1 min.

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P2-> What is difference between discovery and innovation.

Me->Not much.

P3-> Was North America discovery or invention?

Me-> Discovery and corrected my previous answer along the lines.

P2-> Any accidental discoveries you know?

Me-> I am not sure but Radium was accidental.

P2-> Penicillin.

Me-> I remember reading about penicillin being accidental discovery.

P2-> What about X-ray?

Me-> Not sure.

P2-> Who invented X-ray?

Me-> I can't recollect it sir.

P2-> Ok. Tell me other than satellites what are other communication methods to communicate.

Me-> "If we leave out wired media" and told some

P2-> What about optical fiber?

Me-> Sir as I mentioned I left it out as wired media while discussing.

P2-> What are you passionate about?

Me-> Robotics (w/o blink)

P2->Were you part of amateur clubs in college?

Me-> Sir, I started it. Also conducted workshops in various colleges.

P2->Some IIT-Kanpur prof started something related to robotics are you in touch with him.

Me-> I had no clue I was trying to recollect if I heard anything.

P2-> Say no if you don't know it.

Me-> Sir I guess you are mentioning to professor who started roboconhelpindia website to help college students in field of robotics.

P2-> Yes

Me-> Sir I am aware of that and do have updates but not really in touch with him as such.

P2-> What other calls?

Me->XL, L, I.

P2-> That's it?

Me-> Only worth mentioning yes.

P2-> No A/B/C? Why?

Me-> No sir. I had bad 12th %age

P2-> Ok, you may leave.

Verdict: Straight Reject

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FMS, Delhi 9

Abhinav Tandon – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8629113>

GDPI date: 21st March '13

CAT:

OA: 99.2 (GEN)

QADI: 97.6

VALR: 98.7

10th: 94 - CBSE

12th: 90 - CBSE

Grad: B.Tech(ICT)- 7.11

Work-ex: 18 months (Analytics)

GD Topic: Something to do with CCTV cameras and infringement on privacy

A complete fish market with 15 people trying desperately to be heard. Didn't want to be a part of the ruckus so I stayed shut. 5 minutes up and things started getting desperate for me as I wasn't able to enter and people were still shouting. Pushed myself to cut through some other people and made a point. Entered 3-4 times then onwards. Some people tried to moderate but in the end the GD had no direction and no one was able to conclude. I was just happy that I managed to somehow salvage the situation for myself.

Extempore: "Youth of the nation"

Talked about how every politician from Rahul Gandhi to Modi keep talking about the youth. Discussed Nandan Nilekani's speech about how we are a young country in an ageing world. Demographic dividend that needs improvement in infrastructure, education and healthcare other this dividend turns into a disaster. Felt I was fluent and never stuttered. But my tempo was a little fast and I ended it in 40s. I was told I had 20 s to go but I didn't feel like starting on another tangent since I'd concluded so I said this was all I had to say. Don't know if it was a wise move but I felt I might have blundered if I started talking after my flow was over.

PI: 2 lady panelists.

L1 gave me my extempore topic

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L2: Tell me about your professional career?

Me: Waxed eloquent. Told them I'm an analytics consultant to my client's marketing and CRM team.

L2: So how is your work consumed?

Me: told her it's used by the client's sales team to target customers

L2: So what have you learnt?

Me: Started talking about the technical and she interrupted saying "No I mean about marketing".

Me: (Was a little confused). Told her that I learnt about CRM and customer lifecycle (She sort of guided me towards this)

Told her the various stages of CRM

L2: Asked me is it easier to acquire a customer than to retain one?

Me: Difficult to retain a customer because their preferences keep changing. Told her I deal with a B2B setup and the requirements can change drastically.

L2: What is easier to analyze B2C or B2B?

Me: B2B because you can capture more information about B2B because consumers might make a single purchase and disappear.

L2: So you're interested in marketing. Tell me, the people who sell stuff at red lights. Is it a good marketing practice.

Me: Told her that for some products such as wipes and tissue papers it's actually good. Since my mother also buys tissue papers in bulk.

Verdict – Rejected.

FMS, Delhi 10

Tejashri – Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8626369>

GDPI date: 19th March '13

CAT:OA: 98.72 (OBC)

QADI:97.33

VALR: 97.67

10th: 93 – cbse

12th: 90-cbse

grad: comp engineer-pune university- 74.5

work-ex: 4 months

GD Topic: “India should focus on immediate problems rather than anticipating future problems”

People present: all 14 everyone spoke,

I summarized with yes, we should tackle immediate problems keeping in vision the future problems it might create. I spoke about us being 140th/150 in per capita income, about=t to reach junk level.

Extempore: Black beauty

spoke how beauty is being charming and inner beauty. fair and lean is not always beautiful as we inherit it from parents. what we make of our self is beauty. said I think Venus Williams is beautiful. south Indians are beautiful folks...

PI

L1: company name you are working? CTC?

L1: So, you are a CS grad. Tell me about recent merger and acquisition in IT.

Me: wanted to tell about mergers my company went through and some other companies but really, had no clue about major ones. "I don't know mam"

MF (male prof): Tell me 3 industrialists from Maharashtra.

Me: I don't know.

MF: Isn't Kirloskar from MH?

Me: Yes, sir.

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MF: what's Ravalgaon known for?

ME: don't know. Ralegao Sidhhi?? Anna Hazare??

MF: No. that's diff. (later I searched. he had given me a hint. Kirloskar has sugar factory in Ravalgaon)

L1 again: So, you know about economic budget?

me: YES, mam.

L1: tell me 3 things that are there for education.

Me: 100 crores for TISS and "I don't know"

L2: What do you read to keep yourself updated:

me: The Hindu

I2: where is it published from?

me: Chennai

MF: what other calls?

Me: C, K, L, I, 6 new, S P Jain.

All 3 panelists: you may leave.

The interview wasn't even 3-4 mins

Verdict - Rejected

FMS, Delhi 11

Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8622916>

Reached at 10:30 as my reporting time was 11:00 am. My GD was scheduled at 3:30 p.m. but it actually started at 5:30 pm

21.03.2013

PROFILE:

CAT Percentile

OA :99.58

QA & DI :98.84

VA & LR :98.89

Acads:

X :91.2

XII :87.2

Undergrad Major -8.18(BITS-PILANI)

Work-Ex:8 months

GD: Topic: "Commercialization in health care sector: yes or no"

Number of People present : 13

Time: 15 min

Brief Snapshot of Discussion: The discussion involved how commercialization can help bring advanced technology in this field. Something about less no. of beds for this huge population. Overall a nice GD.

PI:

Panel Members Intro: 2 ladies (L1 and L2), 1 male(M)

Description of the process: The bell rang and I entered. Was stopped on the door itself.

L1: Can you please send that person who was just here.

Me: OK (and went outside)

After 2-3 minutes, a bell rang again and I went inside.

L1(to other panelists): Another Singla after our Prof. Singla!

L1: Your Extempore Topic is "My Job"

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Me: told about my job and spoke for about 50 seconds when suddenly L2 asked me to stop by making a gesture with her hand.

L1: What happened???

L2: Oh I am sorry; this was his extempore topic!!! I didn't know!!!

L1: do you want to add anything??

Me: added a line or two.

L1: What are you passionate about?

Me: told about I want to start a business and why so.

L1: apart from that?

Me: I am very passionate about singing. Was part of the Music Club of my college as a lead singer.

L1: What kind of songs do you sing?

Me: Mostly Bollywood songs.

L1: Can you sing two lines?

Me: Could not believe I was asked to sing. I sang one of the most romantic songs I know.

L1: You have a nice voice

Me: Thank you Ma'am.

L1: Why don't you try your career in it?

Me Told that I have no training. People are so trained

L1: Do you read books?

Me: yes

L1: which genre?

Me: I like to read books of different genres. No Particular preference. I mostly read books that are recommended by my friends.

L1: Three business personalities you admire?

Me: Told

L1: What is common in them?

Me: The names I took, all three did not have an MBA. But I didn't say that. Instead I said that they all are leaders and had a greater vision to reach out to a huge population.

L1: How do you perceive Kejriwal as a leader?

Me: Told something and said that I don't know that much about him to say anything more.

L1: Started asking something!! Instead she asked M to ask some questions

M: After long thinking... Who is better Anna Hazare or Kejriwal?

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Me: Said that my answer would be biased as I know a lot about Anna but not about Kejriwal. So not in a position to compare

L1: Which other calls do you have?

Me: IIMA, IIMI, MDI..

Verdict – Converted

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FMS, Delhi 12

Rahul Jindal – Work Ex – Engineer – 2013

<http://www.pagalguys.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8615751>

21.03.2013 (8 AM slot - Batch 1 - 10 AM)

PROFILE:

CAT Percentile

OA : 99.98 (Gen)

QA & DI : 99.99

VA & LR : 98.25

Acads: Undergrad Major - B.Tech (Mechanical engg. IIT Roorkee)

Work-Ex: 18months (till Jan13)

Sector - Analytics

GD: Topic: "There is no right way to do the wrong thing."

Number of people present : 15

Time: 17 (1 min to think + 15 min to discuss + 1 min to conclude, they will tell you time when 1 min is left to conclude)

Brief Snapshot of Discussion: Just chipped in and threw small sentences in the open around 3 times. Said about Food security bill, killing of Prabhakaran's son, corruption and something about criminals. But alas, the group didn't take much notice and went on with their own discussion about women's rights and criminals, etc. A lot of points were discussed. 4 people chipped in to conclude during the last one minute

PI:

Panel Members: 3

S: Which company do you work for?

Me: AbsolutData. It's an Analytics firm.

S: What do you do there?

Me: Data analysis.

Extempore

S: OK..Topic for extempore is "BIG Data - Future of analytics."

Me: Easy topic. Could have started speaking right after he spoke the topic but waited to act like

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I'm thinking. Then spoke for the minute. In the end felt that I could have been a bit more organized. I was trying to speak too fast to cover as many points as possible.

S: Link Data - Information - Intelligence - Knowledge - Decision.

Me: Linked them through an example about sales in a firm.

S: What is ball bearing?

Me: Used to reduce friction. And make hence make less losses

S: Should we make a road perfectly smooth? It will reduce losses.

Me: No. We need friction to walk or drive.

S: Answer like a mechanical engineer.

Me: Spoke the same thing in a slightly different manner. I guess they were running out of time otherwise could have tried to stress me.

S: Do tires also contribute to friction. Think from the point of view of structure.

Me: Tires have stripes. Helps in better contact.

S: Some more on friction.

Me: Didn't understand what he meant and they jumped to next q while I acted to think.

S: You have written in SOP about having analytical and calculative thinking approach. How?

Me: I like to plan things and every day I plan the day out in my head and what I want to achieve.

S: Which is your favorite book?

Me: Thinking for 5 secs..Well, sir..

S: You were thinking that means it is not your favorite book. What is your favorite invention in mechanical engg..

Me: Thought for 2 secs and opened mouth..

S: You thought again. It cannot be your favorite invention.

They shared a laugh and I gave a big smile as well.

Verdict -Waitlisted

FMS, Delhi 13

Manish – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8612801>

19.03.2013 at 2:00pm

PROFILE:

CAT Percentile

OA : 99.32 (gen)

QA & DI : 99.72

VA & LR : 91.83

Acads:

Undergrad Major - B.Tech (Mechanical engineering)

Work-Ex: 29 months (till Jan13)

Sector - Automobile

GD Topic: "Peace and non-violence are outdated concept in current scenario. (something like this)

Number of People present: 13

Time: 15 (1 min to think + 13 min to discuss + 1 min to conclude, they will tell you time when 1 min is left to conclude)

Brief Snapshot of Discussion: Started the GD, gave some points though it was difficult in such a condition where many were talking together, tried avoiding cross talk and tried to moderate wherever I could. Points discussed included USA, Israel, Arab countries, Indian scenario. Overall just decent.

PI:

Panel Members Intro: 2 (1 mam + 1 sir) dint explore their profile, same panel for GD+PI
Extempore

S: So your surname denotes any place XYZ??

Me: No sir, not exactly but I am originally from ABC place in DEF state.

S: After quickly glancing through document, you are working??

Me: Yes, sir I am working in XYZ.

S: What is your job?

Me: Told

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S: Why so much noise in buses?

Me: told

S: Tell me about UVW company (from our sector which is famous for premier buses)

Me: Told some basic things

S: So recently many things came in news related to Delhi buses, what is the reason?

Me: Told

S: Ok speak on "safe transport"

M: You understood the topic? You have to speak on this for a minute.

Me: Ok, they started the watch, I started speaking, then after one-minute mam stopped. Sir went out for something.

M: So what is your thinking on ethics?

Me: Told

M: What about classroom learning effect? Is it successful?

Me: Gave my viewpoint.

M: So do you think in corporate world it is necessary.

Me: Told what I felt.

Sir came back to his seat and then it was over.

Me: Thank you

Verdict – Waitlisted

FMS, Delhi 14

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8601580>

PROFILE: CAT Percentile

OA: 99.16

QA & DI: 88

VA & LR: 99.92

Academics:

X: 81

XII: 89.4

Undergrad Major – 74.2

Work-Ex: 30 months

Sector – SAP Labs/ By D SCM Software Developer

GD: Topic: “Our culture is decaying”

Number of people present: 13

Time: 10 AM (18/3/2012)

Brief Snapshot of Discussion:

We started from the first person and each person spoke for 30-40 seconds. The professors now started to listen attentively. We spoke about our cultural heritage, globalization, impact of western MNCs, IT boom. I said that we need to take the good from the western culture in today's technological world but it is also important to retain our past glory especially our family bonding and values. We were informed when there was one more minute to go. A few members wanted to start summary, but me and a few others said it is not fair if everyone is not given a chance since there were only two people left for round robin to finish. So they were also given an equal chance and our summary lasted for only 10-15 seconds. But I was happy that at least every individual got a chance to showcase their viewpoints.

PI/ Extempore:

Panel Members: Two Lady Prof. One Male Prof

After exchanging pleasantries, the lady professor mentioned that I will have to speak for one

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minute and that I will get no time to think. She said my topic is “Darkness” and started the timer.

Topic of Extempore: Darkness.

I mentioned that darkness is nothing but the absence of light. There is nothing literally called darkness. Some people for example question the existence of god not realizing that there is always a higher good. There might be positives and negatives but it is all part of the higher good. I then spoke about challenges and trauma that one faces in childhood and how these challenges make one a stronger individual. I myself had a bad stutter when I was a child. I could not speak to people but today I participate in public speaking and I can talk to 50-60 people audience and it is not an issue at all. If anything my stuttering which was a challenge, (I tried to equate challenges with darkness and the strength and joy it can bring eventually with light) has made me into a stronger person. The lady professor mentioned that my time was over.

PI questions:

- How did Madras get its name?
- Do you know why Madras was changed to Chennai?
- What about Bangalore becoming Bengaluru?
- What is GST?
- What is the difference between tax and tariff?
- What is computer architecture?
- What were computers known as when they were invented?
- Name some districts in Karnataka.
- Can you tell me the states in north-eastern belt?
- Have you ever heard of the seven sisters? The north-eastern states are known by that name.

I named a few states. I said I did not know they were named as such. Sir ne bola, challo koi baat nahi. We are done.

-I could answer most of the questions asked. Spoke about how politicians wanted to retain the Kannada culture and hence changed name to Bengaluru. Also spoke about the history how Bangalore got its name.

-Did not know about Madras, I mentioned I have lived in Bangalore for most of my life, so do not know many details about Madras.

-Knew about GST and explained but when asked the full form, I said Global Service Tax. Then she asked if this tax was only for services,

-I mentioned No Mam, products and services.

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- She then asked okay what is the difference between product and service (told).
- I also explained Computer Architecture and also brought in Charles Babbage and briefly explained the evolution of computers. Overall it was a pleasant experience.

Verdict: Converted

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FMS, Delhi 15

Dhruvjot – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8590783>

PROFILE:CAT Percentile

OA :99.80

QA & DI :99. xx

VA & LR :98. xx

Acads:

X :96

XII :90

Undergrad Major -CSE: 6.6

Work-Ex:7 months

Sector -Aviation/IT

GD Topic: “Knowing your past does not help make important discussions for the future.”

Number of People present: 14

Time: 1+14+1 min to think+ speak+ summarize(respectively)

Brief Snapshot of Discussion: Everyone let everyone speak. Everyone put forth valid points.

Chipped in 4 times with examples countering the point mostly:

1. Spoke about how fascism in 1930s taught the world never to support dictatorships again,
2. talked about 2007-8 financial crisis.... how EU learnt never to borrow like crazy again.... now today they are making decisions after learning lesson,
3. also spoke how Pakistan learnt a big lesson after 1971 that army should never be given full control.....now Pak completes its 1st democratic term.
4. Conclude and said that knowing past is an important factor but not the only factor.... today also matters....

Overall good effort by the group, average from my side.

PI:

Panel Members Intro :3 Middle aged panelists

Description of the process: # Panel member: Left, Right and Centre (L, R, C)

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C: Good afternoon. So you from XXXX college and have done CS.

Me: Yes, Sir.

C: What are you doing now.

Me: Working at Airbus India in Bangalore in Systems Simulation Team.

C: So why MBA right now. Why not continue to work.

Me: Told about how I pitched some ideas at work.... started speaking off-track about my first idea...build automation.....

C: (impatiently)you pitched some ideas then.....

Me:(quickly now and coming back on track) First idea was accepted but second one of cloud computing was rejected.... sighting some financial reasons.....that is why wish to have decision making powers.... also long term entrepreneurial goals.....MBA from and brand name of FMS will help....

C: Ok we'll have your extempore now.... Pointed to R.....give him the topic

R: (was reading my SOP all this time) Your topic is "Innovation does not require any formal education". 10 secs to think.... START!

Me: Started with Sachin Bansal's example of Flipkart.....how only engineering background and work ex at Amazon.....but managed to capture e-market and break inertia in e-commerce sector in India.....told about bill gates and Steve jobs.....college dropouts. No formal engineering background. managed to build apple and Microsoft...biggest IT sector companies today.....not only outside India....many examples in India.....people from rural have done innovations.....wanted to speak a bit on it but was stopped.....

L: Okay so tell me why Germans are so good?

Me:(Surprised a bit) Sir, I am a fan of Nazi Germany history as well.....the reason they became such a force is because of their nationalistic beliefs.....how they feel that no work is small.....how every farmer believes that he is working for his country.....part of a greater cause....(seemed satisfied)

R: ok so you want to become an entrepreneur, tell me difference between entrepreneur and intrapreneur.....

Me: No idea sir what's an intrapreneur

R: Ok difference between entrepreneur and manager

Me: Entrepreneur is one who takes risk, is innovative and tries to market a new product. He is a manager but not vice versa (C nodded)a manager is someone who manages a group of people to obtain a certain goal.... objective.... he need not be an entrepreneur.... he only manages people

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C: But why entrepreneurship.....there is no special thing regarding that here at FMS....

Me: Sir, I know from the website that FMS has an entrepreneurial cell.... spoke about that for 10 seconds...about its motto of idea + passion + guidance...

R: Okay, so you from system simulation team.... what do you simulate exactly?

Me: Sir, we simulate the cockpit....so many panels, button and displays in cockpit.... we simulate that on a PC....interact with it via a mouse/keyboard.....

R:(stops) How does it(simulation) help an organization...?

ME: saves cost.... told how we received orders from France. How they outsource actual product to Honeywell....where one change costs a million dollars....we create a simulation first .spoke for 10 seconds, stopped again....

C: What is e-chaupal....?

Me: CSR venture by ITC

C: It's not CSR.....they are making money by it

Me: Okay, an initiative by ITC.....don't know what they do.... interaction with farmers...??

C: (dissatisfied) Okay tell me 5 Rural India schemes.....just asking to test your general awareness knowledge.

Me:MNREGA....

C: MNREGA or MGNREGA

ME: Mahatma Gandhi National Rural Emp.....

C: Next

ME: Indira Awas Yojna

C: That's two

Me: Sir, something about providing drinking water to all

C: Name?

Me: No sir.... something dealing with sanitation also.... said something about Rajiv Gandhi scheme.....

C:(starts laughing) ...okay Indira Gandhi, Rajiv Gandhi, Sonia Gandhi, I am asking names....if you don't know....say you don't know

Me: Sir, don't know....

C: Ok, where do you see yourself 5 years from now??

Me: working in an IT consultancy firm like Accenture or Cognizant.....said that I know for a fact that these companies come for placements and offer IT consulting profiles.....

C: Which other calls you are having....

ME: IIM C, L, New....done with all of them

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C: How were your interviews....

Me: Spoke honestly, L was good, C not so much

C: Ok between IIML and FMS....what will you choose....

Me:(in one breath) definitely FMS....

C: (a bit surprised on the quickness of my answer) okay list 3 points why....

Me: 1.ROI...said I know you must have heard it many times.....2. NCR advantage.... how want to stay in NCR.....

C: Go ahead. Next...

Me: 3.... Alumni network

C: But I believe that IIML has better alumni n/w than FMS

ME: FMS is also good sir....

C: Ok.....looks at R and then at L.... all nod...: thank you

Me: Thank you, thank you, thank you....

Verdict- Converted

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FMS, Delhi 16

Avinash Reddi – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-fms-delhi-gd-pi-experiences-thread-25096828/8589159>

PROFILE:

CAT Percentile

OA :99.85

QA & DI :97.64

VA & LR :99.94

Acads: X :89.33

XII :91.4

Undergrad Major -6.99CGPA

Work-Ex: 24 months in It sector

GD: Topic: Paperless office is a reality or not

Number of People present: 12

Time: 14 mins (1 min for thinking, 12 mins for discussion and 1 min to conclude. We were notified when to start and also when to summarize the discussion by the panelists)

My slot was at 3.30 pm, but it began at 5.45pm... so every interview was going at a lightning pace. each guy was interviewed for 5mins max.

PI:

Panel Members Intro: Two Senior Lady Professors (L1, L2) and a male professor(M)

L2: Good evening, have a seat...You now have to say about a topic for 1 min. We'll give you ten seconds to gather your thoughts. your extempore topic is "Optimism". Are you comfortable with that?

Me: Yes, ma'am, no problem. And I give a decent attempt, though I ended it 5-10 secs before the time expired.

L2: You still have time

Me: Sheepishly... but I have already concluded ma'am

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L2:(Laughing): Ok, No problem

L2: So, optimism is like baking powder in a cake. Do you agree

Me: Yes ma'am, in the sense that Optimism is a very important component in anyone's life just as baking powder is an important component in preparing cake

L2: Ok, so we are now in a period of depression

Me: Economic depression madam?

L2: No no, people are very depressed in general. So, what would you suggest to counter that.

Me: In my opinion, one of the biggest causes of depression is lack of personal interactions. So, I'd suggest a method where people get to spend more time with people, family. Also, in companies there must be some fun filled team activities so that depression can be alleviated to some extent at least.

L2: Ok

L1: So, do you know what CSR is?

Me: Yes madam, Corporate social responsibility

L1: Tell me some examples of CSR

Me: Surely ma'am, more recently, Wipro chairman Azim Premji has pledged around 2 billion for social causes and similarly Warren Buffett has an organization that takes care of many social activities, I don't recall the name. Also, Bill Gates along with his wife are trying very hard to fight against AIDS.

L1: Ok, (she asks some other question which I don't remember, but was able to answer)

L1 hands over to M

M: Asks some question and asks if I heard of that.

Me: No sir, I don't know about it

M: So, do you think if CSR is important for development of a country

Me: Yes, sir, it's very much important and for a developing country like ours, it becomes much more important. India is a country with the most people below poverty and the rich giving away some money for the welfare of these people is good. For the overall development of a country, CSR is essential.

M: ok.. looks at L1

They both nod signaling that the interview is over and asked me to leave.

I thanked them and left the room.

Verdict- a direct convert (rank 66)

FMS, Delhi 17

Rochak Talwar – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2012-2014-fms-delhi-gd-pi-experiences-25081129/7204304>

PROFILE -

CAT : 82.1 (88.53;66.91)

X/XII/Grad : 88.4/81.8/56.27

BE Computers from DCE, 1 year gap

GD - Something on human rights.

Was the last in my panel.

Me: Good evening ma'am! Good evening sir.

P2: Good evening! Please take a seat. So we'll have the extempore first. I'll give you a topic, give you 5 seconds to organize your thoughts and you'll have to speak for 1 minute.

Your topic is - Being the last.

Me: They say there are 2 sides to a coin, similarly being the last has its advantages and disadvantages. On the one hand, you get more time to prepare and analyze; on the other, one might tend to over-analyze and waste time. One may also feel tired after waiting for a long time for his chance, leading to sub-optimal performance when it matters the most ...

P2: Tell me about your childhood.

Me: Talked about being born and schooled in Delhi, early foreign trips, leading up to college.

P2: Why such low marks in college? You had how much in XII? So 81 in XII to 56 in grad that's a very steep fall of almost 25 percent. Why such a steep fall? Will you be able to study at FMS?

Me: Ma'am when I got into DCE I was overwhelmed by the thought of studying in DCE, that attracts the "cream of north India"

P2: North India? You're not from Delhi?

Me: No ma'am I'm from Delhi, but my friends were from UP, Haryana, Punjab etc so all over north India. They had very high ranks and these words "Cream of India" were just playing tricks on my mind, not allowing me to concentrate on studies, at least initially. By the sixth semester I

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got hold of my emotions and started doing well. In fact, I appeared for GATE, which is an objective exam testing 4 years of engineering knowledge and got 96%ile there. However, it was too late to improve my percentage.

P2: You passed out in 2012?

Me: No ma'am, I was supposed to pass out in 2011, but I had 2 back papers in seventh sem.

P2: But you said you became good in sixth sem? Then why these 2 backs in 7th?

Me: Honestly speaking, even I don't know how I got these backs. One of the 2 subjects was Compilers, which had 50% common syllabus with another subject of the same semester, Automata. Now I got 79 in automata, which means my basics in said subject are clear. Yet how I scored 24 in compilers, I can't comprehend.

P2: OK it is strange how you got 79 in one and less than 50 in the other. So what did you do this one year, besides studying for these 2 subjects?

Me: I took this as an opportunity to prepare for CAT and other MBA entrance exams.

P2: What was your CAT score?

Me: 82.1

P2: So did you get calls from any IIMs?

Me: Ma'am I got calls from all IIMs except Ahmedabad and Bangalore. IIM Calcutta has rejected me and I have converted IIFT Kolkata campus.

P2: IIFT Delhi?

Me: No ma'am, they have a campus at Kolkata also.

P2: Oh, so then you won't be interested in FMS? IIFT is a better college!

Me: No absolutely not, ma'am, I'll prefer FMS over IIFT. Even the admin lady at IIFT told me to prefer FMS if I get through

P2: But that's human psychology, we never like what we have. They are telling people to go to FMS and here we tell them to take IIFT!

Me: Ma'am FMS is the oldest MBA college and a very respected one too, everybody can vouch for that. I've seen the FMS alumni list on the website for myself. I know that FMS alumni are at top positions in many corporations the world over.

P2: Do you know someone at FMS at present?

Me: Yes, ma'am - I know NS who is a first year student here.

P2: He's studying here? In the first year?

Me: Yes, ma'am, he's doing his summers at KPMG.

P2: Did he tell you about the classes here?

Me: Ma'am we haven't talked about the classes.

P2: In case you get FMS, what will you specialize in?

Me: Definitely Finance.

P2: Can you tell me few finance subjects we have here at FMS?

Me: Risk management, Financial Management, Financial Accounting, Economics, which can also be considered a part of finance.

P1: No, finance is a part of economics, economics is not a part of finance.

Me: Right sir. Management Accounting, Investments are some of the finance subjects here.

P2: OK I guess we're done. Thanks and all the best.

Me: Thank you for the opportunity ma'am! Sir.

Verdict – Waitlisted

FMS, Delhi 18

Abhishek Sharma – Work Ex – Engineer -2013

<http://www.pagalguy.com/discussions/2012-2014-fms-delhi-gd-pi-experiences-25081129/7126620>

PROFILE: CAT Percentile

OA : 99.87

QA & DI : 99.93

VR & LR : 95.15

Acads:

X : 90.2 ICSE

XII : 61 CBSE

Undergrad Major - 8.52 / KIIT University B.Tech CSE'2010

Work-Ex: TCS

Sector - IT / 20 months

GD Topic: "Industrialization has led to ecological damage"

Number of People present : 12

Time: 9

Brief Snapshot of Discussion: As usual started the discussion, made 4-5 entries with one liners and group then discussed on it. Concluded the GD.

Other Salient Details: Before the GD, I requested all the participants to not make it a fish market, else all might get rejected. The group did stick to it.

PI:

Panel Members Intro: Two Mam M1, M2. One Sir S2.

Me: Smiling throughout.

M1: Your extempore topic is "Ghostbusters"

Me: Gave a puzzled look.

M1: Do you want me to change the topic.

Me: I vaguely remember a movie with this name but I won't be able to do justice to the topic. (I risked the deductions of few marks on the grounds of topic change than to suffer low marks because of bad performance)

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M1: Ok your topic is "Most surprising moment of life"

Me: I cursed my luck. such topics are tougher. Anyways, I started on marketing myself. Was made a PL in my first project at TCS, did good but was bored with routine life, wanted more challenges, applied to FF, made it to final rounds and was staged against two other candidates who were CA and one was also CFA level 3, gave my best shot and was surprised in the end to be the only one to be selected. Was given the feedback that trading can be learned only when one trades, so academics are immaterial, what matters is fighter attitude, risk taking abilities and self-motivation. and hence I suited the profile.

M2: Good, Ok tell me who is MF Hussain?

Me: Painter, controversy, fled, died.

M2: When did he die?

Me: Sometime in past 1 year, not sure of the date.

S2: How can paintings be controversial?

Me: His paintings hurt the religious sentiments. Controversy can be forced if someone with power gets offended. Recently, Mamta jailed a JU prof because of controversial sketch.

M2: Do you know some sketcher from newspaper?

Me: Don't remember the name but I remember reading Dubyaman. I myself made few comics during PG coolest avatar.

M2: Sketch something.

Me: I am not good at it. I created comics on Photoshop and the USP was content, themes and dialogues.

Now the fun begins...

M2: Sketch something. Sketch one of us. Who is most charming?

Me: Grinning all the time.

M1: *Kyon embarrass kar rahey hoo issey?*

M2: Ok, who appears most lenient among us?

Me: Smiling sheepishly. Sir is serious all the time and isn't speaking much so he appears to be strict, Mam 1 is smiling but in a mystical way so she might be strict, so Mam 2 appears to be most lenient.

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M1: gave an awesome reaction of being falsely offended. I am just returning your smile since the beginning and you are judging me to be strict.

Me: Mam, just my perceptions, I can be horribly wrong.

M1: You'll know if your perceptions are right if you do come to FMS.

Me: Waiting for the day.

M2: What is C++?

Me: Object oriented programming language, which is an extension of C.

S1: What are the issues with WB?

Me: Huge loan of previous government, interest on the loan is more than the revenue, so -ve income. Things are still the same when compared to CPM rule, difference being that now it's only Mamta's rule.

M2: Two economic problems of India?

Me: Huge subsidy burden... Government has...

M2: Just name them.

Me: and Unemployment.

M2: Two social problems?

Me: Naxalism, Illiteracy.

S2: How did Naxalism originate?

Me: In Naxalbadi, WB. Long back.

S2: Exact reason?

Me: Not sure, should be difference between two factions which took a political turn.

M2: Other converts.

Me: MDI, NITIE, IIFT wI

M2: Hobbies?

Me: I love to cook.

M2: Ok, we are done.

Me: Thanked all and left.

Verdict- Converted (getting extempore topic changed, not answering all the questions etc. are immaterial unless justice is done to rest of the things.)

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FMS, Delhi 19

Abhishek Bhansal – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2012-2014-fms-delhi-gd-pi-experiences-25081129/7111440>

PROFILE:

CAT Percentile- 99.5

VR & LR- 99.3

QA & DI-98

Acads:

X-85.6%

XII-76.6%

Undergrad Major - 67.7%

Work-Ex:22 months as of this post. Software Product Company
Slot:27/04/21012 8.00AM

GD Topic: Impact of Arab Spring on Global Economy

Number of People present-11

Time:11+1(for jotting down the points) +1(for conclusion)

Brief Snapshot of Discussion: Discussion generally centered around 4-5 major points. contributed well-made 4-5 decent entries. Made an entry in conclusion as well.

PI

Panel Members Intro: P1(M), P2(M), P3(M) and Me

Questions:

P2. Introduce yourself

Me. Early education. College...job. The work we do...hobbies
(P2 and P1 both showed enthusiasm..)

P2. What other calls you have

Me. Only SJMSOM and newer IIMs. SJMSOM converted yesterday

P3. How come you don't have IIM A call

Me. Started explaining because of low graduation scores.

P1 to P2. So they (IIM A) considered graduation scores as well

Me: A*B*C and so....12 versus 27

P2 (suddenly) your EXTEMPORE topic is "India as a nation is not too much of a quality concerned nation"

Me. As a citizen... spoke about government being of low quality... policy paralysis... economic reforms.

As a manager... spoke about the unskilled labour we have and a little about the increasing population so stress on quantity in lot of ways... (Stopped in middle... properly timed)

Questions asked-

P3. What is the business process automation you said you do (said in about myself)

Me. Explained with example

P3. So it is not something...

Me. No. The difference is ..

P3. How do you know add value to the company you sell your product

Me. Bad answer

P2. What is your opinion regarding RS nomination of Rekha

Me. (I love discussing politics). Told my personal opinion of Rekha as a person and then presented her as good nomination to have.

P2. Disagreed said she killed her husband or something

P1 to me: She almost broke Amitabh Bachchan's home if it was not for Jaya Bahaduri... Amitabh home could have been broken

Me. This is not relevant because nothing has been proved (guessed so) and secondly even if it is how does this reflect on MP she will be.

P1 and P2 both were persistent that she is not a good nomination

Me: Talked about Rekha's public relations

P1: Now that's right

P2: This is what we wanted to hear

Me: (sheepish smile)

P2: What books you read(mentioned in hobbies)

Me: The last one I read is "The Power of Unreasonable People"

P2: Would you be unreasonable to be powerful

P1, P2, P3 looking at me now with their full attention

Me: ...told

P2 You dint get me Abhishek. I asked "Would you be unreasonable to be powerful"(Stress on Unreasonable and powerful)

Me: Yes Sir

P2 & P3 Thanks

Me: Thanks Sirs. Pleasure meeting you sir.

Verdict-Converted

FMS, Delhi 20

Shaunak Acharya – Work Ex – Engineer – 2013

PROFILE:

CAT Percentile

OA : 99.97

Acads:

X : 85%

XII :86%

Undergrad Major - GPA/%age : 8.02/74.50%

Work-Ex:

IT Product - 4 months

Education - 4 months

IT Services - 27 months

GD Topic: Euthanasia as a Human Right

Number of People present : 12

Time: 12mins

Brief Snapshot of Discussion:

Healthy discussion, initially was unaware of the topic but spoke well during GD. Someone tried to force in the issue of suicide/euthanasia, countered that there is a grey area between proper and peer pressure euthanasia, and every plea is case specific. Also explained in case of legalizing Euthanasia, India will have to face high operational costs due to large population density (mushrooming of such cases/farmer suicides), and pending Legal cases, and huge overhead at the Centre.

Other Salient Details: Panel asked to summarize, not individually though.

PI:3 panel members, 2 males and 1 female

Questions:

M1 : So Shaunak, you have a good CAT %ile. What IIM calls have you got and converts?

Me : Told them, IIML ABM only

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M1: So even with such a high %ile and ~ 3 years workex, you couldn't convert any IIM?

Me : (Was cut before I could answer)

Extempore Topic:

M1: Ok Shaunak, your extempore topic is "SWOT analysis POST IIM Call rejection"

Me: Started well, talked about unknown reasons, and no one explained to me why rejected. Partially lack of prep, and unlucky in some cases, even mentioned that the PI processes are random and you can do well if questions are on your strengths. Was cut.

M1: (Seems dissatisfied) We asked you post rejection SWOT analysis, not to describe your PI's at IIMs

Me: Sir I did well in the written exam, so my SWOT analysis will be totally PI centric.

M1: So you don't think that there is much flaw in you, just bad luck.

Me: Sometimes an individual is judged by the heights reached and not by the distance travelled. I have flaws, but I have done well so far. Rejection by IIMs doesn't convey anything about my strengths/weaknesses.

M1: Ok, you are from IT, what is CMMI level5? What is PCCMI?

Me: Told

M2: What is IIP and asked some value.

Me: Explained, smiled and said I'm not good with numbers

M2: In your SOP you've written that you've struggled so far. Everyone has, and why do you think you are the only one?

Me : I wish I had the chance to explain during the IIM interviews. Explained in detail the last 6 years of my life, poor financial background, parent's health issues.

M2: So you are unique?

Me: No sir, but if I compare myself with all candidates out there maybe I'll be a chosen few, maybe 1% of the total crowd here.

M3: Ok, Shaunak, what is Food security bill?

Me: Told

M3: What is Aadhaar and what's the status?

Me: Told

M3: Heard about NHRM scam?

Me: Told

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M1: Recently a missile was launched? In regards to that, what does ballistic mean?

Me: Told

M1: Heard about GAAR?

Me: Sorry sir, I read about it, but not in detail.

M2: You have taught GMAT aspirants for XYZ institute. Why did you?

Me: Sir, am passionate about teaching, I even used to work as a part timer in my final year engineering at Pathfinder, Kolkata. And getting a job at XYZ was tougher than getting an IT services job.

M3: Do you read business journals/business books?

Me: No mam, no journals, but have tried reading B-Books. Had a small disc on the books read, just names.

M2: What will be your spec?

Me: Told, explained, discussed about some domain certifications in BFSI.

M3: Do you have any hobby?

Me: Yes Mam, I'm a diploma holder in Charcoal painting.

M3: Can you show us samples?

Me: No mam, they are large and thick. I can show u certificates(lots) or I can sketch something now.

M1/M3: Not required. Sees my certificates in painting (some 12/13 odd from class 7-current).
Ok Shaunak, Thanks.

Verdict- Converted & joining

FMS, Delhi 21

Vineet Jain – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-fms-delhi-gd-pi-experiences-25081129/7104873>

Date: 24/04/2012

Time: 3:30 p.m.

CAT: 99.65

QA: 99.75

VA: 95.15

Grad: 60.04%(Chemical Engineering, Institute of Chemical Technology, formerly UDCT, Mumbai)

GD: "The Smart Phone War - Android v/s IOS v/s RIM v/s Windows"

Will have to say that this was not the kind of topic I expected. Technology is actually my blind spot, me not being to tech savvy a person. Had no idea of the differences of these software's. But made a couple of globe entries, saying that different companies are just bringing out minor improvements and charging a bomb, innovation may have taken a back seat and that the developing world is where these companies are now trying to focus their attention and the one who conquers this market will win the war.

Extempore and PI - 1 gentleman (G) and 2 ladies (L1 and L2)

Entered and was given the extempore topic by L2: "Big fish often get the best of everything"

L1: What is a JV

Me: Joint Venture

L1: Give an example

Me: Maruti Suzuki

L1: One more

Me: Mahindra Renault

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L1: Any more

Me: Can't think of any more

L1: What is a partnership? How it is different from a JV

Me: I think a partnership is for a longer duration of time, and a JV could be project specific

L1: So are your examples JV or partnership

Me: Probably partnership, but I'm not sure

L1: What is strategic alliance?

Me: A strategic alliance may be not just between two companies but also between two countries, for example India and Pakistan having an alliance to foster trade relations to achieve economic development and friendship

L1: So do you work?

Me: Yes, at Ernst & Young, Climate Change and Sustainability Services (don't think they got the division clearly)

G: So how does EY do financial modelling? What are the parameters you'll consider?

Me: Sir we look at balance sheets, financial statements, reputation of the firm etc.

G: And what else

Me: I don't know, I am not from finance, I am from Climate Change and Sustainability

L1: Oh ok, define sustainability

Me: Told

G: Who was the Indian climatologist who won the Nobel Prize?

Me: Mr. R.K. Pachauri

G: What was the controversy surrounding him?

Me: He was accused of hyping the climate change theory and exaggerating the projections

G: There was also an audit conducted on him?

Me: I am not aware

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G: Do you know any models to measure climate change

Me: Climate change projections made are 2-6 degrees based on the current GHG emissions, don't know any specific models

L1: What will happen if 1% of the north pole melts?

Me: Many low lying areas and countries could be submerged under water

L1: Ok we're done, which other converts

Me: MDI and IIM L (ABM)

Verdict: Converted - Rank 47 and many people with better percentiles than mine are behind me and quite a few 99.8+ people getting rejects.

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IIFT, Delhi/Kolkata 1

<http://www.pagalguy.com/discussions/2014-2016-iift-essay-writing-gd-pi-experience-25113981/19279390>

Niranjan Jayaram – Work Ex – Engineer

Date&Venue: The Pride Hotel, Chennai - Feb 4th

Acads:

10th: 92.6% CBSE

12th: 90.2% CBSE

Grad: 79% (B.E Mechanical Engineering)

Work-ex: 32 Months (Automobile OEM)

IIFT score: 48.5

Extracurriculars - National level Swimmer, State level athlete, NEN member and Placecomm member in college

Essay Topic/comments: "Indo - US Diplomatic Ties and way forward" (word limit -300 words)

Was ruing a bit that I should have paid more attention to the Devyani incident. But never the less, I wrote at length about the interdependency of the Indo-US relationship and trade importance. Also, wrote a little about the Devyani incident and what I thought should be the logical conclusion to it. I ended the essay by saying that neither country can afford to sour what can be termed as a potential synergistic relationship. India more so than US.

Rating on Performance: 3.5/5

GD topic/comments:

The GD topic for the session was "Are Metropolitan Cities collapsing under their own weight?"

Did a PESTLE analysis quickly in the 2 mins given and was able to come up with a lot of points. Since I was the second before last in my panel, most of the points were already spoken by the time my turn came during the 1.5mins talk given to everyone before start of GD. So I went ahead and talked about the way forward and sustainability of cities citing examples.

The GD went on very well, it was not a fish market at any point of time. I was able to get the group's consensus over my ideas.

But on the whole, it was a very good experience. The panel asked 2 guys who did not speak much to summarize and conclude the discussion.

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Rating on Performance: 4.5/5

PI/comments:

We were asked to switch panels for Interviews as they did not want the GD experience to cloud their judgement

My panel had 4 panel members (1 Lady prof (P1) in late thirties, 1 Prof (P2) in his 50s and 2 Alums A1 and A2.

Out of 10 candidates in our panel, 5 of us were from a Mechanical Engineering background and of the 4 panel members 3 had Mechanical engineering Background. Hence, the freshers were grilled in their subjects thoroughly. Candidates with experience were not asked anything from engineering subjects as long as they kept the conversation interesting.

My experience:

P2: Tell me about yourself

Me: Gave a very well, prepared answer. Was cut short by the prof...

P2: I don't get why do you want an MBA in International Business?

Me: Told about how companies transcend borders to achieve economy of scale. This involves a lot of functions needing to have exposure regarding the laws of the land. I finally related it to the exact profile I wanted to be in Operations.

P2: So what do you do at work?

Me: Gave a prepared answer

P2: Why do you think your company X is not the number 1 Automotive Brand in the world today?

Me: I started by talking about our past achievements where at one point of time, our company had nearly 56% market share in the world and then spoke about the short comings which resulted in the current situation. I also ended by talking about the future where the company has a clear cut vision to go forward and make progress. I spoke about promising upcoming launches.

A2: (Entering the fray) Are you aware of the kind of numbers your company sold last year? The number 1 Toyota is way ahead. Why did they get to No 1?

Me: Spoke about the numbers, spoke about adapting to change and staying ahead of times.

A2: The number you mentioned is wrong you have to multiply that by 2. But that's not the point. You are touching upon the root of the problem. Now why do you say that your company's future products in India will be successful?

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Me: Spoke about the USP that we had and a bit of technical info about that.

A2: His interest got piqued and asked me a few more questions about the technology I spoke about.

Me: Gleefully went ahead and entertained him with a lot of details

P2 & A4: It looked like they were trying to blame me for all those mistakes and gauge my reaction.

Me: I managed to give satisfactory answers to most and acquiesced to some of the questions.

P1: The lady enters the fray and asks about my extra-curriculars and how I managed them.

Me: Gave a good answer as it was familiar territory

P1: Imagine I give a boon to turn you into a kid right now. What would you go and change about yourself?

Me: Got stumped for a few seconds. Then gave answer but the prof was not convinced.

A1: Asked me whether I listened to music and who did I listen to.

Me: spoke about Rahman being my favourite composer and told him that I enjoy listening to music while going on long runs as it gives me time to put things in my perspective.

A1: gave an appreciative smile.

With that my interview ended.

Rating on Performance: 3/5

Verdict: Converted

IIFT, Delhi/Kolkata 2

Amit Chaudhary – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2014-2016-iift-essay-writing-gd-pi-experience-25113981/18963324>

Profile: - Working in TCS (1 year experience) and 8 months experience in teaching.

Background: - Sainik school Kapurthala, Civil engineer (GNDEC, Ludhiana)

Extra-curricular activities and Achievements:

National level player in Cross-country Cycling.

Student of the year in College.

Represented my School band in Republic Day Parade, New Delhi.

Was an NCC Cadet for 6 years and have 'B' certificate.

IIFT written: 48.31

Venue: - Pride Hotel, Bangalore

Date: 04/Feb/14

Essay Topic: Polar Vortex and Cold weather: Does it disproves Global warming?

Time limit: 20 min

I went on to write about global warming and why it doesn't mean only hot weather. Explained it is more of extreme climate that global warming is part of. The imbalance in nature. Ended in 18 minutes. Got some time to review. Personally a decent attempt but I would say an average performance.

GD Topic: Using Referendum for strategic policies: Is this good form of participatory democracy?

Time limit: 2 min individually and 20 minutes discussion.

In First two minutes I touched upon why it is not good at the central level and how it is good at local level. Gave example of Switzerland. The group and discussion was good. Pitched in around 4 times concretely. Overall a better attempt than last year.

Personal Interview: (3 Males)

Time taken: Around 20 min

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Went to the room, there was an Old Male (M1: May be Professor), one middle aged man (M2) and a relatively younger one in comparison to others (M3).

Greeted them and waited for them to tell me to sit.

Seated and came the first question from the Prof. (M1) sitting rightmost:

M1 : Tell me about yourself Amit, Your past, Currently what are you doing and your future aspirations?

Me : (I wanted this question as I have scripted and prepared it well) started from past highlighting my achievements of being a national level runner and then I mentioned about my current job. Went to future aspirations of being a marketing manager and of social entrepreneur in education domain. Then mentioned my interests of daily diary writing, writing poems, reading non-fiction, watching real life based movies and TED videos and so on ...

M1 : So have you watched Bhaag Milkha Bhaag ?

Me : (elated) Yes Sir!

M1 : How many times ?

Me : Four times

M1 : So what did you like in the movie ?

Me : Sir, I can relate it to my story. Told him my story

M1 : How was your performance in Nationals ?

Me : Told

M1 : Do you still run ?

Me : Yes Sir! In marathons, in gym, wherever and whenever I get time

Then M1 indicated M2 who was sitting in the middle to proceed...

M2 : So Amit, you said you want to be a Marketing manager ?

Me : Yes Sir.

M2 : So what do you think are the essential qualities of a good marketing manager ?

Me : Spoke of qualities of a good marketing manager. (was prepared for it)

M2 : So don't you think these qualities are also required for being a good engineer ?

Me : Surely Sir they do, but in marketing also they are required. Somewhere I mentioned FMCG ... (So he picked up that)

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M2 : So tell me any 5 FMCG companies ?

Me : HUL, P&G, Coke, ITC and stuck a bit ... finally Colgate Palmolive came to my rescue.

M2 : Who do you think is the best companies in FMCG ?

Me : Coke Sir, explained why I think so ... like how they have strongest distribution and supply chain system and so on..

M2 : If Coke face a competition from other beverages, then what ?

Me : Sir as it has strong brand name and supply chain, it can easily increase its product range and so on

M2 : Tell me the brand equity of the Coke ?

Me : I started telling how it has strong brand value, its campaign ... but then he interrupted me saying that he wanted a number. So I just said, I don't know sir.

So now it was the turn of M3

M3 : Amit, you are a civil engineer, working in IT and want to do MBA in marketing and then want to be a social entrepreneur in education domain. I am confused?

Me : (I knew it would come ... was prepared for it to provide the connect) Justified by my learnings from civil , IT and how can I use these skills in what I want to do .I guess I spoke till he was contended.

M3 : Do you want to get into education business for profit ?

Me : Sir, I want to do it as value addition as there is lot of scope in education sector in India.

M3 : Amit so you have spent 2 years in TCS .. Is TCS happy with you?

Me : No sir, I have spent only an year there ..

M3 : But you have written 20 months as your work experience here ?

Me : Before joining TCS I was tutor .. .so added that in work-Ex.

M3 : Ok.. one year .. So is your manager happy with your work?

Me : Yes Sir, he is but certainly he asks for more ...

M3 : What do you mean by certainly ?

Me : Sir, as he always want to us to achieve more and make us realize our potential ... he pushes us to do more.

M3 : Do you like to be pushed ?

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Me : Yes Sir, It brings out the best in me.

M3 : What is your email id Amit ?

Me : Sir its ace<blanked out>@gmail.com .. <blanked out> being my surname.

M3 : But in your form it is Amit Kumar ..

Me : Sir since my father put it in certificates that way, I couldn't change it now

M3 : Okay .. what is ace .. you mean like ace bowler. Perfect?

Me : Yes Sir, actually I have given it two meaning .. one as you say perfect .. I strive for perfection and second is an acronym for Amit Civil Engineer (ACE) ... (all of them started laughing)

M3 : What does .com mean ?

Me : Sir it means company.

M3 : Since you are an engineer, I am asking you this .. How much sure are you?

Me : Sir I am not sure .

M3 : Okay thanks Amit .

I thanked all and was walking away and just heard my name ... It was M1 and I replied ... Yes Sir! He said "Amit, don't leave running." I replied. "Yes Sir, I won't!!"

Felt so good! Had a very nice experience. The results matter less but the satisfaction I got from the interview is enough to keep me happy

Verdict - Converted

Nitin Jain – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2014-2016-iift-essay-writing-gd-pi-experience-25113981/18926118>

4th Feb - Afternoon Slot, Mumbai

Marks : 55.xx

We started by waiting in the Waiting room. Were divided into 3 groups of roughly 11-12 students...Then we were asked to go to a room where Essay/GD were to be conducted. Started with Essay. Seats were already allotted application numbers. We sat at respective seats.

Essay: There were 2 sheets given...1 ruled and 1 blank. Ruled was for essay and blank was for rough work... It asked for Roll No too but I did not have the admit card... so asked the panelist for my roll no... And others too asked then...I started writing to realize my pen doesn't work properly and again approached the invigilator for a pen. He helped me with one. Then we were asked to complete 300 words approx. and given 20 mins.

The topic was "Indo-US Diplomatic Ties and the way Forward"...

Quickly started jotting points. Only Devyani case came to my mind. As I was prepared with this topic. I could jot down 10-12 points on this itself in around 2 mins. Then started writing

Para1 : Wrote on How India and Us have similarity not only in terms of economy but also democracy. Since 80's ties are getting stronger... Both consider each other allies and help each other in common goals.

Para 2: Discussed in detail how Devyani case was a setback and brief story of the same.

Para 3: What should India & US do to ensure in future such matters are resolved properly.

Essay Round Pros: Completed in 13 mins...Wrote 270-280 words as was expected...Good structure of the essay..

Cons: Bad Handwriting...Very specific to Devyani topic... Could have wrote a lot more

Then came the GD... The ruled sheet were then collected and the same rough sheet was used for

GD Topic: "Metropolitan cities are getting burdened under their own weight"

1st the individual round started...Everyone spoke well for 1.5 mins each approx. Then the topic was opened up for everyone. I tried to enter multiple times but in vain. Almost 15 times i could recollect I said "I believe..." or "I agree with my friend's point"...but could not or did not want to

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go ahead as all of them spoke at once. I interjected a girl once when she mentioned that in Kolkata government changes every alternate 5 years. I objected at the sentence itself saying your facts are wrong because WB is known for CPI rule for years...I could enter only twice...1st time i gave reference to Japan where most stay in Tokyo saying that bureaucracy is a concern more than the population itself..2nd time when I entered. I named almost 10-12 Gujarat cities and pointed it has been a model and there all cities are not like Mumbai but yet has basic facilities. Due to the lack of my points. I switched role and starting noting points of others. When the points started repeating. Panelists stopped the GD saying we should conclude and looking at all...there I raised my hand....Made a conclusion on points spoke by everyone. Causes/issues and solutions.

Then came the Pl...

Went In, 3 ppl I will name P1/P2/P3.

P1(left)Middle aged, P2(Center), P3(can't remember)...

Entered in, only I could see P1 and P3 at their positions...

Me : Sir, may I have a seat?

P3 : Sure.

P3 : (Looking at my CV Form carefully)..So how were the other rounds?

Me : The process were smooth and I am satisfied with how things went..

P3 : So you say you worked 33 months in this start up...How is it a startup yet then?

Me : Sir I have mentioned that I worked in 3 different startups. This was the last one...

P3 : oh ok I see you have worked from this date to that date..

Me : Yes

P3 : So what is your role there?

Me : Sir, in startups position are flexible.. I am currently reporting Manager as well as Senior System Analyst as well as Mobile Lead.

P3 : You have mentioned your role is "Execution of Mobile Projects..". What does that mean?

Me : Sir as a manager, my role is to lead a team of 8 people as well as coordinated with clients. Understanding their requirements and changes. As well as coordinating with other teams to ensure smooth execution of projects.

P3 : And you have worked before this in XYZ company. Was it also a start up?

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Me : Yes sir, it was Canada based startup of just 10 people and it got taken over by ABC Company..

P3 : How do you get to work in such startups..Where do you find them?

Me : I just applied. I think it has more to do with the fact that I am bit unique/different and startups like such people more.

P3 : How?

Me : Like I do a lot of things of my own as well. I have made around 3-4 websites of my own and published few apps of my own. Startup firms like such people.

P3 : What type of sites have you made?

Me : For e.g. 1 of my site is a blog sharing network. Explained different compared to Google's Blogger and Yahoo's Tumblr..

P3 : So how many were involved in making these?

Me : I made all alone. Basically wanted to try learn new things.

P3 : What is the status of these projects?

Me: Gave some stats of total Hits and app downloads.

P3 : So the sites are still active?

Me : Yes

P3 : As of now do you think you should have done something differently?

Me : Sir, in some of my projects I realized after a while that I was lost as in I either did not have a fixed goal or my goal was no longer achievable. So, will try to have some type of phase 1 goal. For e.g. I want xyz hits and something which helps me stay focused but overall I don't regret things as I learn different things including marketing of sites etc.

P1(Has a copy of form) : So, you have mentioned that you are most criticized for sleeping less. Is that due to work pressure?

Me : No Sir, although due to work i need to stay longer but is not due to that. My responsibility is such that I need to complete daily tasks even if there is no pressure because otherwise it makes me feel a bit guilty.

P1 : You have mentioned in hobbies "Searching things I am curious about? "What is it exactly?

Me : These are normal things coming to your mind randomly. I like to find answers to them. It may be anything. For e.g. other day I was searching How to mine bitcoins?

P1 : So what was the last thing you searched for?

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Me : I searched for women Body Language?(All 3 seem surprised)

P1 : So what did you learn?

Me : Sir, I learned how most informal communication is by body language. Also that women sends 5 times more body signals then men. Also I learned to make sure you look at multiple indicators if you want to form an opinion.

P1 : So did you try this knowledge?

Me : As it was the last thing I searched, so I did not try it to a good extent. But when I was waiting earlier in the waiting room. Was unconsciously observing people.

P1 : So how many people were nervous?

Me : Around 30% shows signs of nervousness

P1 : Were you nervous too?

Me : (Loud and Clear)No.

(At this point I realized all 3 were looking at my body Language and hand movements so carefully.)

P1 : Ok you can Leave now

(P1/P3 were smiling but P2 did not speak a word)

Shook Hands with all 3.

Lasted for 10-12 mins. No questions on acads/economy etc. Good panelists.

Verdict - Converted

IIFT, Delhi/Kolkata 4

Anonymous – Work Ex – Engineer

My profile:

10th 81(CBSE)

12th 88.8(CBSE)

B.Tech ECE - 8.554

TCS - 15 months

IIFT - 48.75

<http://www.pagalguy.com/discussions/2014-2016-iift-essay-writing-gd-pi-experience-25113981/18883548>

Date: 03/02/2014 Afternoon.

Venue: Chennai.

Essay - Harnessing social media for social reforms.

Wrote what is social media and how it has revolutionized the world through networking and nexus formation. Gave the example of the recent CAT score discrepancy issue and how the candidates are trying to create a reform to create transparency in the manner CAT is conducted through Facebook and Pagalguy. And how candidates faced similar issue back in 2009 but were unable to do anything as social media penetration was not there. Also mentioned how Facebook helped create a revolution in Egypt to overthrow the government.

20 minutes felt like 2 minutes.

GD - Does India need a new brand of politics?

4 min were given for preparation and then 2 min for everyone to speak followed by 20 min of open discussion.

Initially spoke about dynasty politics in India and also in TN. Change is the only constant. Rise of AAP as they represent something new.

Did not speak well in the open discussion as every time I opened my mouth 3 others also did. Overall would have spoken for 3 min in the open discussion. There was no direction, structure and every one were competing to let out their general knowledge.

Personal Interview

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We had a 20 minute break and were served tea/coffee. PI started at 4.00pm. I was the 8th person and I had to wait till 5.30pm to get my turn.

For convenience sake I will call all the 3 panel members as P; I also don't remember who asked what question.

I entered the room with a smiling face and greeted everyone good evening.

P: Sorry to make you wait for so long. What have you been doing outside all this time?

A: I was sitting with all the other candidates and we were discussing about the essay topic and GD topic. Many were eager to talk with the candidates who completed their interview and ask them what they were asked. The one information that we got was the questions were mostly from the profile sheet.

P: The 3 candidates whom we interviewed before you were working in Infosys, CTS and TCS. You also work in TCS. How are you different from them?(The tricky way of asking tell me about yourself)

A: I want to become an entrepreneur. In IIFT I can meet students with similar aspirations.(Interrupted by P)

P: Sorry to say this but the people who join IIFT mostly look for placements.

A: That's true sir. But I have seen the placement reports of all the top B schools and every year 2 or 3 opt out of the placement process to start their own venture. I will be one of them sir.

P: But why IIFT any MBA would suffice right?

A: Gave a well-rehearsed answer. They looked a bit satisfied

P: So you are working in TCS what are your roles and responsibilities.

A: Again gave a well-rehearsed answer.

P: Who are the keyboard manufacturers in India?

A: (looked puzzled) Intex. (All the 3 were staring at me only then I realized) , Ok. You are talking about musical keyboard (That was my hobby mentioned in the sheet). There are no good Indian manufacturers, at a beginner level you can buy a Yamaha or a Casio and for advanced level you can go for Korg.

P: What are sitcoms? (Another hobby mentioned in the sheet)

A: Sitcoms are situational comedies mostly in the form of TV shows. I watch Friends, The big bang theory, Two and a half men and How I met your mother. (Spoke about how they are different from normal TV shows and how with small budgets they get landslide profits)

P: What keyboard do you have?

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A: Answered

P: If you want to buy a new one how will you choose it?

A: First I will look at the resonance of the sound (interrupted by P)

P: You are a science student right. What do you mean by resonance?

A: (Thank god I remembered the answer) Spoke about natural frequency of the object matching the outside frequency and then spoke about resonance curve and drew the shape of it.

P: What electives would you choose?

A: I think finance and marketing would be the right fit for me.

P: What do you know about finance and marketing?

A: I know the basics

P: Ok, you can go.

A: Thank you (I politely left)

Verdict – Not converted

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IIFT, Delhi/Kolkata 5

Mahima Jain – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6199227>

Date: 1.02.2011

Venue: Coffee Board Bangalore

Acads - 10th marks: 92.8% (CBSE)

12th marks: 92.2% (CBSE)

CGPA 7.53 (Dual Degree, Electronics and Electrical + Mathematics)

IIFT Marks: 39.8

Work Ex: 6 months

Extra Curriculars - Good

Essay topic: Mergers and acquisitions is an expensive way for corporate growth

Panel - Prof Harkirat Singh and Dr Rajesh Kumar Singh

200 words, 20 minutes. Talked about pros and cons of M&A, tried justifying the expensive factor, gave 3 examples. Overall, it was below average as I felt I ran out of time.

GD Topic: Wikileaks has brought more transparency to international diplomacy

Panel - Prof Harkirat Singh and Dr Rajesh Kumar Singh

They gave us the option to choose - each one of us becoming a moderator in a sequential manner or moderators being randomly picked by them. We selected the former.

I was the 2nd last in the group which was a definite disadvantage. And to top that, when half of us were done with introductions, Prof Harkeerat said, "You guys are not being innovative. Give different angles."

The GD continued smoothly with everyone contributing points, one guy was extremely imposing otherwise everyone was very civil. Some incorrect facts were mentioned - Assange is from Sweden Assange was chosen as the TIME person of the year. People corrected them accordingly.

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Then halfway through the GD, again Prof Harkeerat said, "You are not moderating well. Moderator should take charge and lead the discussion."

PI:

Panel - Rajiv Srivastava (P1), (P2) and (P3)

{This was a different panel then the GD-Essay panel}

P1: Do you know Anand, the guy who was interviewed before you. He was from your college, same batch.

Me: No Sir.

P1: But your hostel was very close to his hostel

P2: What does this tell you about Mr. P1?

Me: That he is an alumnus from our college

P1: What is this dual degree? Elaborate

Me – Told

P1: So you are working at XXX. Tell me about your work.

Me: Told

P1: Oh you are mentioning mobile too much. What is GSM CDMA?

Me: Told

P1: You mentioned FDMA TDMA. Explain

Me: Told

P1: What is OFDM?

Me: Told (I used the word orthogonal)

P1: What is the meaning of orthogonal?

Me: Which is at 90 degrees.

P1: I am done. P3 please take over

P3: You mention you are an editor of xyz magazine. What do you think of the pervasion of media in today's world?

Me: Talked about different forms of media. How print media is being overtaken by online media. More awareness. Talked about Wikileaks. And mentioned sensationalism. And then mentioned lobbying.

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P3: According to me, Niira Radia was just doing her job. Where did she go wrong?

Me: Explained

P3: But marketing is all about lobbying right. You tell good things about your product and hide the bad ones. I am lobbying for my product right?

Me: Talked about how there is a thin line of balance to be maintained. Harming the interest of the people while satisfying your own. Marketing does not try and bring the favorable neta to power like Niira did.

P3: If I were to tell you to lobby for me in your magazine. Will you do it?

Me: flat no.

P2: What do you think of Service before Self?

Me: Motto of my school it means putting your interests after the interests of the community..

P2: You had such brilliant scores in 10th and 12th. Did you get through college on a merit basis?

Me: No Sir. Online entrance exam.

P2: Didn't you try to get into the IITs?

Me: I tried Sir but I didn't get through.

P2 okay last question, since you work at a corporate, what is the connecting body between the corporate and the government?

Me: The Engineering services?

P2: Do you know about FICCI etc?

Me: oh ok. Yes sir. Told

P2: Where Is its office?

Me: Delhi.

P2: So, what would you do as the chairman of FICCI?

Me: I would

P1 okay thank you. It was nice talking to you.

Overall, the panel was extremely warm and friendly. They were smiling

Verdict - Converted

IIFT, Delhi/Kolkata 6

Aman Rai – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6195658>

Your profile:-

10th marks: 75.4

12th marks: 74.4

Graduation marks/Stream/College: 62.88/ EC Engg/ SGSITS Indore

IIFT marks: 41.9 (NC OBC)

Work ex: 30 months (Own Business)

Extra-curricular: Decent

Interview Centre:- IIFT Delhi

Essay topic:- Indian economy will continue to show sustained economic growth

Introduced about how growth rate of Indian economy after Liberalization, talked about the increase in foreign investment (set up of Walmart retail stores). Real estate boom. Summarized by writing about the challenges in Indian economy and policies that govt is adopting to overcome the situation. Also talked about the achievement of 8.9% growth of GDP which is almost close to 9% which is target for 2007-12 five year plan.

GD topic and a description -

“Government should take tougher stand to control commodity prices”

I was the 4th person in the group, spoke for only 1 minute and a few seconds, and talked about the inconsistent rainfall, black market responsible for price rises. Introduction of new cabinet which should be purely administrative based rather than being political, which should focus on establishment of cold storage and warehouses for buffer stock. I came in only two to three times, but gave a new direction to the GD by introducing new points like role of middlemen in the commodity price rises etc. Moderated the GD once and told other members of the group to talk about the measures to be taken in this issues as we all have given many reasons for price rise.

Overall our GD group was very good, we had covered almost all the points. Two guys were very good in GD.

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Interview:

There were three panelists

One Mam (M), one Sir (S), and one more guy (N) who was neutral throughout the interview.

M: Ok Aman tell me about yourself

Me: told.... ended on that me along with one of my friend had started our own company (outsourcing and manpower training institute).

M; Then Why MBA and that too at IIFT?

Me. Told. Then said that there are some more important things like soft skills etc. apart from practical experience which need to be polished.

M: But i think you can get it in an ordinary B school also.

Me: But i want to be in the best one as I can share experience of various candidates coming to IIFT from different academic backgrounds, who are among the best brains of the country.

N: Ok... so you are here for MBA then who will take care of your company?

Me. told about my friend (who is my business partner) will be looking after it and i will remain in contact with him as our whole work can be monitored through emails

N: Smiled again...

S: What about the campus placements? You did not get through any company?

Me: I was selected in Capgemini but could not join (told about my family problem) then I joined a local company of Delhi , where I got an idea to start my own business and then me along with one of my batch mate had taken the franchisee of the same institute for which i was working.

M: So adversity brought you an opportunity?

Me: Yes Mam

S: You and one more guy is waitlisted at the same position and both of you have same marks and acads. I have to select only one of you. He told me that the other guy's father is no more and mother usually remain ill. He is in desperate need of that IIFT seat. So what will you do? Want to give yourself a chance at IIFT or you will leave seat for that Guy.

Me: told about both moral and practical aspects of the situation. In the end i have taken my stand over morality and told i will leave my seat for that guy as I always preferred morality over practicality as practicality makes a good manager but morality makes a good human being.

S: Ok nice thought...

N: so will you opt out of the placement process as you want to continue your business after the MBA?

Me...Yes sir

N: You are committed to it.

Me: yes sir

Ok Aman Thank u.

Verdict - Converted

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IIFT, Delhi/Kolkata 7

Abhishekh – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6194833>

Date: 18.02.2011

Venue: IIFT Campus, Delhi

10th marks: 90% (Gujarat Board)

12th marks: 56% (Gujarat Board)

BTech: Metallurgy (NITK, Surathkal/6.81 CGPA)

IIFT Marks: 38.41

Work Ex: 30 months

Extra Currics: Average

Essay topic: Indian economy will continue to show sustained economic growth

Talked about how world economy/demand was picking after recession and Indian demand increasing due to expanding middle class. Both demands won't get satiated so soon and so enough fuel to keep our factories running for a long time now. Good potential in export market now. Also we still maintain our low cost advantage in manufacturing/IT/BPO due to which lots of FDI also moving in and MNCs using India as export hub. Govt was doing its bit to improve infrastructure. So in short, economy shall continue to grow. Overall i was satisfied. Gave a few numbers regarding our GDP growth and expected figures.

GD Topic: Government should take tougher stand to control commodities' prices

I barely spoke for a minute when I was interrupted and GD was thrown open to the house. Mostly everybody talked of controlling black marketeering. I elaborated on the point of controlling speculative commodity market, eliminating middle men in agricultural commodities, securing oil/gas/coal assets abroad to avoid price rise due to disruption in supply due to wars, etc., increasing manufacturing capacities of steel, etc. to meet the supply side gap. Over all satisfied with my performance.

PI:

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The panel consisted of 4 males. Had heard from the previous fellows that one of them was a cricket fan. Let's call them P1, P2, P3 and P4, in that order from left to right. I went in and greeted them and was asked to take my seat. Pleasantries exchanged.

P2: Tell us something about yourself:

Me: Started to tell about myself, schooling, college, hometown, hobbies, and strengths when I was interrupted in between by P1

P1: Ok, so you have mentioned in your CV that you like cricket, right? So tell me, how many teams are there in the current World Cup?

Me: 14

P1: Who all? Mention the new ones, or mention all.

Me: Decided to mention all. Could manage only 11. Missed out Netherlands, Zimbabwe and Canada.

P1: OK, so what do you think about India's chances of winning the present World Cup?

Me: Very strong chances sir

P1: Why so?

Me: First of all, because we are playing in home conditions and have that advantage, and...

P2: (Interrupting in between) but do you know, till date none of the teams have won the world cup in home conditions?

Me: That may be sir. But then home conditions are always an advantage, whether you win the cup or not.

P2: Fine, continue

Me: And then, we've been doing well in the last season, having performed well against Australia, New Zealand and South Africa. Our players are in great form. Overall, due to these factors, India is a favourite to win the cup

P1: Tell me about one controversy with team Rajasthan Royals of IPL that came in news recently?

Me: It had something to do with its ownership. Am not exactly sure what sir.

P1: So you have also mentioned that you read newspapers a lot. 2 days back, there was this first page article where they had mentioned the current bets going against each team. What is the bet that bookies have going for India?

Me: (clueless) No idea sir. Probably that was in the Times of India. I read the Hindu.

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P1: Why it must have come in the Hindu also.

Me: Probably sir, but I am not much interested in betting odds and all. I have no idea

P1: Even then. You can tell us. If you were a bookie how would you rate India's chances of winning the cup?

Me: well, I'd say 70% chances sir. (Was expecting a "how?" from P1 next. Luckily it did not happen and he passed on the baton to P2 who happened to be the economics guy)

P2: Tell me about India's Major Exports.

Me: Textiles, Gems & Jewelry, tea, coffee, engineering goods, iron ore, software etc.

P2: Which is India's largest export by value?

Me: I am not really sure, but I guess its engineering goods.

P2: What are our major imports and largest import by value?

Me: Crude oil is India's largest import by value. Apart from that, we import a lot of high end machinery, fertilizers, ores, electronic goods, etc.

P2: What do you think about India's manufacturing competitiveness?

Me: Sir, India has always been competitive as far as manufacturing is concerned primarily due to the low cost of labour here. In the past we have been leaders in exports of goods like textiles, gems and jewelry, leather goods, etc., due to low cost of labour. Nowadays, we have even gained edge in terms of manufacturing high technology products like automobiles and electronics and exporting them too

P2: Any examples of high technology goods manufactured in India and exported?

Me: Sir Nokia has started using India as manufacturing and export hub for mobile handsets in south Asia and gulf region. So has Hyundai in case of Automobiles. India is one of the largest manufacturing bases of Hyundai.

P2: Have you heard about free trade agreements between countries?

Me: Nodded. Mentioned ASEAN.

P2: Do u think it is mutually beneficial for India to enter into such agreements?

Me: Yes sir it is. Free trade agreements ensure a regular market for our goods and considering India is a growing and upcoming economy, we need to ensure a fixed market free from competition for our goods in these initial stages until we get strong technologically to compete on our own. And anyways, we have to import so many things. So it really does not matter if we import it from some other country or from these countries with which we have FTAs.

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(Finally P2 appears satisfied)

P3: So Abhishek, we are having a census exercise going on for the year 2011. Suppose at the end of the census, the figures tell that our population has exceeded that of china, what will happen?

Me: Nothing will happen. Our population will increase, what has that got to do with China's population? We'll have the obvious advantages of a large population and the obvious disadvantages of a large population, whether we cross china's population or not.

P3: Ok, so what according to you could be the cause for the 3rd world war?

Me: A 3rd world war, if ever fought, would be fought over energy resources sir. Oil/Gas and Coal

P3: Oil!! No. You see, my friend here (points at P4, who suddenly realizes waking up from his slumber that he is also a part of the panel) does not agree with you. Do you?

P4: You know, a lot of wars have been fought over women.

Me: Sir, the first two world wars were not fought over women. There's no reason why we should assume that the 3rd one will be.

P3: Anyways, if not oil, what could spark the 3rd world war?

Me: hmmm...well sir... You see, for a war to happen, we need two superpowers capable of challenging each other militarily and simultaneously strong enough to drag the whole world into the war too. I think....

P3: Do you want me to give u a hint? (I nodded in agreement). Last year, in at least 10 developed countries, there have been street riots over food. Grain shops have been ransacked and looted.

Me: Food sir!! (Now I realise what would happen if India's population exceeds that of China). Well, I do not think food shortage can lead to something as catastrophic as a world war. Though the world over, food shortage is there, but i feel it is a temporary phenomenon and we'll come over it. There are still large parts of land world over, which have not been utilized to their full potential, and if and when done, the food shortage can be overcome easily. Like in India itself, we have Eastern UP and Bihar, which are parts of the Fertile Gangetic Plains and yet not as productive as Punjab, Haryana or west UP. This is because of lack of proper irrigation facilities and flood control, which when done, we can feed India's population for many more years to come.

P3: I was not talking about India.

Me: sir, even elsewhere, there are still lots of unutilized areas of fertile land which can be used and food shortage met. Food crisis is not strong enough to spark a 3rd world war

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P4: (Finally he takes over) so, you are working at BHEL and getting a salary of 50000 PM. What if by the time u pass out you get the same salary. What would be the point of doing an MBA then?

Me: Spoke about learning and skill development, etc. They appear bored. Looked like they had gone through the same answer over and over again for the past 4 days. Kept nodding

Verdict - Converted

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Soumiran Banerjee – Work Ex – Non- engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6192358>

10th:76.5 %

12th:79.8 %

Grad:73.0 %

Work-ex: 19 months (with CL & ICICI)

IIFT score: 43.93

Essay: Should government dictate companies to divert a %age of their profit in CSR schemes.

Did quite well, gave e.g. of mining in Jharkhand, Coca-Cola in Kerala, went on & on. In the end summed up quite well, saying companies should pay a certain part of profits in CSR schemes, since they utilize the resources in an area & it will help them in generating an employable database.

GD: Does India need a black money amnesty scheme?

Was a good discussion, the buzzer was a great help. Gave points in favour of the scheme saying need for additional capital, even if a fraction of the money comes into India it will be a great boost to the various government schemes. One of my fellow group member says that this would lead to discouraging future generations from being honest. I came with the suggestion that we can use the Aadhar project to tackle the problems in the future. So the discussion ended with me giving 5 sensible entries.

Initially I thought I had done okay in the GD, then a few of my fellow group members come in & say "Boss you were too good":

PI: PI consisted of three panelists, here they are P1, P2, P3

P2 greets me in Bengali, my mother tongue. We exchange pleasantries

P2: Introduce yourself

Me: Gave a nice opening, told about my achievements, my background, my work (P2 says very good)

P1: Why change from Biotechnology to Marketing?

Me: Told the panel about the financial issues in my house

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P1: What are your job responsibilities at CL?

Me: Told him

P1: What is the benefit of JIT philosophy?

Me: Reduced Inventory, hence overheads are reduced.

P1: Why MBA? Why IIFT?

Me: Gave them a convincing response.

P2: You have to make a choice between passion & patience. What will you choose?

Me: Passion. Since, patience without passion eventually leads to frustration. If I have passion then I will enjoy my weaknesses as a challenge, & try to improve.

P3: Name a leader you appreciate

Me: Shivraj Singh Chouhan

P3: Why so?

Me: Gave the reason

P3: Tell me a book you really like & Why?

Me: It's Not about the Bike, told him about Lance Armstrong's comeback.

P1: What is Jasmine Revolution?

Me: Sir no Idea

P3: Do you invest in the stock market?

Me: No, but I do advice my father on it.

P1: Give an example how your advice helped him

Me: Told them about how I had helped him invest in Agri-based stocks.

P2: Thank you, you may go now.

Verdict - Converted

Anonymous – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6161299>

Chennai Feb 5, 9.15 AM Slot - Group 3

10th - 85.5

12th - 85.25

B.Tech (IT) - 69

Work Ex : 30 Months (Infosys)

Essay: Micro-Finance has helped to remove the economic disparity in India

Wrote a decent essay here. Started with Indian economy, then introduced, microfinance(MF), its origin (Grameen Bank), high interest rates prevailing in MF, operational difficulties, need for proper governance, etc. Finished in 15 min

GD: Policy reforms in higher education will enhance employability.

Initially everyone was given 2 mins to talk about the topic. I provided some concrete points, younger population, quality of education, RTE, entry of foreign institutions, etc., Just when I finished, the bell rang (Two minutes precisely)

In the open round, felt a little fish-market situation. I pitched in 4 times with some stats and govt. initiatives. Group carried forward from where I left. They were listening me when I spoke. I spoke less. Don't know how the panel perceive it .Yet, overall it was a decent performance from my side

Interview-

PI: 4 Panelists, (2 male and 2 female)

The panelists were very cool. They were sitting in a semi-circle. Each one took turns and asked me a couple of questions. Nice experience.

P1: Tell us about your work experience. What were you doing for 30 months in Infosys?

Me: Explained in detail about the work. Started with Coding phase, then gradually moved to design and Requirements analysis phase. Told I was involved in all life cycle stages of product.

P1: So your father is a principal?

Me: Explained.

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P1: You quit Infy few months back. What were you doing then?

Me: Preparations for MBA entrances + assisting my brother in his business.

P1: What exams you gave. What all calls you have?

Me: Explained.

P1: What business your brother do?

Me: Leather Trade. Explained in detail

P1: What difficulties you face in this business?

Me: Explained the need to find out the right customers.

P1: You're not a detail oriented person (it is my weakness). Explain

Me: Gave an example from my work experience. Told him how I'm working on it to overcome my weakness.

P1: You did you B.Tech in IT and worked in IT industry. All those knowledge and experience will be wasted, when you want to go for MBA. (In short Why MBA?)

Me: Explained how IT industry is inter-linked with Finance and Marketing. Explained my future aspirations here.

P1: You Speak Hindi?

Yes. Though not very fluent. Explained my stay in Pune for a year.

Then he passed on the baton to another professor, quite old.

P2: About my hobbies

Me: Reading books and Yoga

P2: These days there are lakhs of book on management. Is that really helpful by reading these books.

Me: Some books inspire us to do something. Gave examples.

P1 (interrupted) : Did you go any coaching for preparations. Did they tell you these books (I mentioned Robert Kiyosaki, Shiv Khera and Rashmi Bansal)

Me: Yes sir. I joined coaching with XYZ classes. But they haven't started their GD/PI classes yet.

(Then more questions by P2 on my work)

P2: What was your team size in Infosys?

P2: Whom do you report to?

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P2: Who are all your clients?

P2: Who are all your competitors?

Me: Gave answers for all questions

P2: Any tough, struggling moments in your life.

Me: Gave examples (They seem convinced)

P2 told he was done. Then a lady panelist (P3) asked a couple of questions.

P3: About entrepreneurship, (I mentioned Rashmi Bansal as one of my fav. author).

Me: Answered

P3: Why don't you go into teaching line (My father's a principal and why don't I follow his footsteps)

Me: Told teaching and learning takes place throughout life. Some philosophical fundas here.

In the end (after some 20 mins), everyone wished me All the Best. It's a feel-good interview. And hope it is so for everyone in our group. Nothing about my acads, no trade jargon, no statistics about Indian economy. The interview revolved around single point. About ME (Though they didn't officially ask the question 'Tell us about yourself').

Verdict- Converted

IIFT, Delhi/Kolkata 10

Abhishek Sivaraman – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6156310>

Date-Feb 1

IIFT score- 36.5

Profile: Xth: 81.8

XII: 96.9

B.Tech:81.6

Work x: 31 months till date (Haven't changed company till date. Working in IT product development in retail domain)

Essay- M and A-a expensive way for corporate growth

I don't know how they will judge my essay but I think it was decent. However, I regret not seeing the newspaper for the day because a M and A deal between Birla Group and another Columbian company had happened on Feb 1. It would have had a good impact if I had mentioned that.

GD-WikiLeaks has brought more transparency in international diplomacy.

It was a good GD. I took the initiative and started the GD. It was not a fish market like other groups were supposedly were. Almost everyone in our group moderated really well too. The topic was analyzed quite deeply. It also got diverted quite a few times but it was ok. It is expected in a GD.

I came in about 7 to 8 times and gave some new points which was discussed further. So, I was happy in a way that I created a good impact unlike the mock GD's where I was panned for being a mute spectator.

PI- It was a long wait since I was the last guy to enter the room

P1-Old professor

P2-Smiling Lady

P3-Keen Professor noting every action of an individual

P1-So, tell me how do you feel being the last guy?

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Moi-Very exhausting Sir and the wait between me and the person before me was quite nervous.

P1, P2, P3 laugh and tell me not to be nervous telling I am an experienced guy and not a 10th class student to be nervous

Moi-Ok Sir

P1-So tell me about yourself which is not there in the form

Moi-I started telling about something and they just searched to see that it was not there in the form and they started listening...I mentioned about consciously shifting to Presales after working in development in order to understand what a client seeks in a product..

P3-So presales huh... What do you do in presales? Tell me its definition

Moi-Said

P1, P3 nod...P2 meanwhile went out and came back in...

P3-SO what is your failure in presales and what is your learning?

Moi- I said.

P1-So what is your company learning out of this?

Moi-I said that we tried to sell the concept of task management (our product) to the banking sector while we were very well settled in retail sector. So, the learning is that the Indian banking sector at least is not yet ready to buy the concept of task management. Shift of sector didn't work.

P1-So what is your company is going to do? Is it going to pursue after banking sector or be settled in retail only?

Moi-I don't know Sir, This is something I am not aware of.

P1-So, you did chemical engineering ..Why IT?

Moi-I said something about interest in IT and how I worked too hard to get a job there too. Told about electives I did in IT.

P2-(Enters finally) so why MBA?

Moi-Told a very well-rehearsed answer

P1, P2, P3 nod and leave it at that.

P1- So. Tell me two of the biggest problems in India

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Moi-First one is Inflation. Second on Governance Deficit and explained in detail about both. Spoke about retail sector being the solution for inflation as mentioned in Economic times newspaper article by Walmart India CEO. So kind of linked inflation to my work domain

Then Governance Deficit. Spoke about Manmohan Singh being the metaphorical Dritarashtra of modern India and how he has not done much to control his flock of ministers as Dritashtra couldn't control Kauravas. Then about Davos conference where Chidambaram himself accepted that 50 percent money is lost in corruption in infrastructure.

P1 and P3 tell that they are done and ask P2 if she has any question

P2-So what after 10 years?

Moi- I said something and also added it's tough to exactly tell what I will be because i don't know what will happen. They nodded but I didn't stop at that and started telling about Hindsight bias and how we feel things would have been different later. I really lost track with what I was saying. Thankfully they didn't grill...

Verdict - Converted

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IIFT, Delhi/Kolkata 11

Ravi Shankar Lal – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6155157>

10th marks -80.4 %

12th marks -77.60%

Graduation marks CGPA: 7.86 (EEE)

IIFT marks -30.3

Work ex -31 Months, TCS

Extra curriculars - Nothing much great, just few trophies in athletic events in school days, involvement in college tech-fest and sport activities.

Interview Centre:- Coffee Board, Bangalore.

Essay topic:- "India's Equity Market growth has reflected strong Fundamental gains"

Was a googly from IIFT, somehow managed to write for 2 pages (left 4-5 lines).

GD Topic: "Food Security Policy Act should guarantee food not only to the people below poverty line but those above the poverty line also."

It was a good GD, good discussion happened. It started with normal procedure of everyone speaking for 2 mins. Then an open round. Sometimes few were speaking out of topic but it was only for short span of time. None of us mentioned much about what the actual food security act talks about. But still we all talked about various good points that were related to the topic. Another different thing happened is that none of us were asked to moderate. The buzzer was with the panel all the time and they didn't keep it in front of anyone. Also we were told this, "any one of u summarize". So one candidate gave the summary.

After the summary panel asked if anyone wants to add any more point which has not been discussed. I spoke for 3-4 times in open round. I'm happy with my GD experience but so were the others.

Now comes the PI-

I was the second last candidate to go for PI. I entered the PI room. I wished them, they asked me to sit down. They were 3 in number. One was expert in acads (A), was asking everything about electronics. One was an IT expert (IT), he knew everything about IT. Third one was a Political maestro (P).

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Here it goes:

A: Tell me about yourself

Me: did my engineering from Bbsr, from KIIT.

A: Oh which branch?

Me: EEE

A: so tell me what did u study in your engineering?

Me: told him about the various subjects, started by telling names of electronic subjects and then told him name of electrical subjects(was my mistake, should have told about electronics at last because I read about some electronic basics, last subject which I told him was electrical motors).

A: Oh induction motors, tell what is the induction motor?

Me: Gave a definition of what is motor

A: This is a general definition of motor? Tell me about induction motor

Me: Said that it uses AC current.

A: What principle it is based on?

Me: Told him

A: What is faraday's law?

Me: It's the same which I told you.

A: Ok, so tell in terms of left hand thumb rule and right hand thumb rule

Me: I don't remember sir.

A: Ok

P: Do you know if anything is happening in North east?

Me: Yes sir, the people there believe that they are being neglected by the govt.

P: Is there something like Ulfa over there?

Me: Yes sir, it's a militant group.

P: Where is its base?

Me: Manipur

P: Don't you have any interest in politics?

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Me: No sir, I am not interested in politics.

P: What are you interested in?

Me: Football

P asked 5-6 questions to me on football, gave all answers

P: what do you think about career in sports as a choice?

Me: told

P: how do you describe money distribution in a country? (he instantly clarifies) I mean if a country has more money or the country is rich then on what basis you tell this?

Me (Confused): We tell it on the basis of GDP

P: What is GDP?

Me: It includes sectors like agriculture

P (stops me): How much do you think agri-sector contributes to GDP?

Me: I don't know the exact value sir.

P: Tell me approx. value

Me: Around 20% (turns out to be 18%)

P: and service sector?

Me: For IT service i think it is 5%

P: 5%!!! Tell me about service sector as a whole

Me: about 50% (turns out to be 53%)

IT comes to his seat and he starts his session now

IT: Tell me in one point how will you differentiate b/w a pc (personal computer) and games (written as my hobby)?

Me (stumped), told him about some difference like games can be played in different consoles and operating system in pc might not be compatible.

IT: Ok that is a narrative answer, tell me in single word (from single point now to single word)

Me (thinking)

IT (interrupts): don't you think something in terms of portability, functionality?

Me: Portability can be a difference

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IT (interrupts again): don't you think there is difference in functionality?

Me: Yes but portability and functionality are not the only parameters, there are lot of other differences.

IT: Ok. Do u have any idea about hardware?

Me: little bit sir.

IT: tell me what is data center?

Me: it's a location where databases are stored

IT: that's in terms of software, tell me in terms of hardware.

Me: they are servers in some remote location.

IT: ok, what is a disaster recovery center?

Me: They are the backup servers , in case some disaster happen and primary source is not working then disaster recovery center is used.

IT: On what criteria you select a disaster recovery center?

Me: Sir it can be selected on the basis of accessibility of that center, or how fast the resources can move from primary site to back-up site.

IT: it's ok but that's not what I am looking for. it is based on different seismic zone so that if one location is affected by earthquake then backup center is not affected.

I nodded

Ok you may go now. Thanked them and left. Interview happened for 16 mins to be precise. I think it was below average, didn't gave answers as per their expectations. Neither had I expected them to grill me in acads.

GD and PI panels were different.

Verdict – Not converted

IIFT, Delhi/Kolkata 12

Prem Kumar – Fresher - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6154929>

IIFT GD/PI - 2nd Feb, 9.00 am

Venue - Hotel Golconda Hyderabad.

10th marks - 78.60% (CBSE)

12th marks - 70.00% (Maharashtra state board)

Grad - B.tech (Chemical), Andhra university - 7.51/10 CGPA

IIFT marks - 31.10 (Reserved category)

Work ex- NIL

Extra Curriculars - Organizing member for various events in my college.

Essay Topic - "India's Equity Market growth has reflected strong Fundamental gains"

Nice topic which i had read well. Gave fundas about the Indian economy, GDP, FDI's, Currency exchanges and in the end related it with the other economies of the world and concluded that India is marching forward to become a developed nation. 20 minutes for a 300 word essay and only in a single sheet.

GD Topic - "Food Security Policy Act should guarantee food not only to the people BPL but to those in the APL also."

Gave 5 minutes to think and jot the points.

Everyone talked then for 2 minutes each, a 15 minute open discussion and summary option to some guys.

Now comes the Interesting Part – PI

P1 - Guy with a blue suit

P2 - Lady prof.

P3 -

Me - May I come in?

ALL - Yes please

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Was asked to Sit and sign in the paper. P3 gives me a pen and asks to sign in it.

P3 - So what is your name?

Me - C. Premkumar, Sir

P3 - So Prem what was your branch in Engineering?

Me - Chemical Engineering sir

P3 - When did you pass out?

Me - June 2010

P3 - so got any campus placement?

Me - yes sir

P3 - did you join?

Me - No

P3 - Why and what was the reason?

Me - gave some fundae about that i don't want to join any software firm and even mentioned that i got an AIR 2372 in GATE 2010..got IIT - KGP,K,R,G fro M.tech but all of them were in the second shortlist and by that time I decided to turn my mind onto doing an MBA.

P3 - What. You left IIT's and now interested in doing MBA...not joined a job. Said he could not get the point of my concept leaving all those options. Asked me to explain.

Me - mumbled something

P3 - So if you get into IIFT which sector will you be aiming to join - having a chemical engineering background or will you not join in the chemical companies and waste your 4 years of chemical engineering...and will you leave that opportunity like you left the job you had ??

Me - Sir i will be aiming for the oil, power, etc. sectors

P3 - POWER sector! How?

Me - Sir we can do work in the boilers, steam management, etc. works

Now P3 looks into my CV form he asks me what kind of sports are you interested in and play.

Me - Cricket and football

P3 asks me to take a paper and draw the cricket pitch...and mark the following fielding positions - wicketkeeper, point, mid-on, mid-off, square leg

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Was marking the positions that were asked and my hand was shivering (i could not notice that but they did)

P3 and P2 ask me to relax first say that you are nervous...sit back take rest and draw it once again.

Later was asked about badminton (mentioned in my CV form) - why isn't badminton prevailing in India..??

Me- Told but they weren't satisfied with that..

P2 - (again) so why is it that cricket is more preferred than badminton in India?

Me - gave some information again (involving all other sports and comparing with cricket)

P2 - so you see some new girl is in the badminton block these days (interrupted her in between the question and answered)

Me - mam Saina Nehwal. She even got the Khel ratna award last year..

P3 impressed with this.

P1 - so tell me Prem why aren't there so many chemical engineering courses given in the Indian colleges?

Me - Sir in India many prefer to join the network courses. Industrial work isn't much exciting to students

P1 - Repeats the question again. Why less chemical engineering colleges?

Me - Sir many colleges do not have the necessary infra and labs to give the industry atmosphere in India.

P1 - What do you know about the currency rates?

Me - Spoke about the dollar rate, euro rate etc. He asked me about the CHINA-INDIA currency rate...could not answer. Said don't know.

P1 - tell me the novels you read? (I mentioned lateral thinking, great expectations, and in the hobbies again novels-fiction)

Me - Chetan Bhagat, Sidney Sheldon, etc.

P1 - which CB novel you liked the most?

Me - Five point someone.

P1 - why??

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Me - sir actually it is a commercial book .I said I liked the content of the book and relating to the engineering background so..!!

So P1 and P2 ask me to leave....I was about to say thank you all...but P3 stops me and asks what newspaper you read daily??

I said Hindu.

P3 - who is the editor of HINDU??

Me – Don't know

P3 - Do you at least know which state HINDU originated from??

Me - blank Face

P3 - ok I will give you 3 options...WB, Delhi, AP, None of the above

Me - None of the Above

P3 - So which state??

Me – TN, I guess sir.

P3 – That's it, Correct. Say it loudly if you know next time.

All in all a good interview for me.

The GD and PI panels were different in our case.

Verdict - Waitlisted

IIFT, Delhi/Kolkata 13

Satwinder Singh- Fresher - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6151931>

Profile:

10th- 85.16% [ICSE]

12th- 79.83% [CBSE]

Graduation:

B.Tech in CSE, Final Year- BCET, Durgapur.

Aggregate GPA till now- 8.94

IIFT Score- 39.15

Work Ex:- Nil

Extra-currics: Average,

i) Member of College Entrepreneurship Cell [Student Coordinator]

ii) Member of College Literary Committee

iii) Few achievements here and there in writing, speaking, GD's, etc.

iv) Active Blogger and writer, articles written for Readers Quotient, magazines, newspapers, etc. Focus on Indian Education system.

v) Participated in various Fests, Workshops, Events, etc.

Interview Center: IIFT Kolkata campus.

Date- 31/01/2011.

Essay Topic:- India's global image is driven by private initiative.

Wrote about some private sector initiatives. Mentioned a few facts such as dominance of private sector in Telecom and also emergence of private sector in aviation market post 1991. Gave a few stats.

GD Topic:- Recent Decisions taken by the Environment Ministry will lead to Sustainable growth of Indian Economy

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Views: This has to be the best GD of my life till date. Everybody in the group contributed and made valuable points. Not one person was left out. Very orderly GD [thanks to the 2 mins for speaking policy].

Topics Discussed in our Group:

- i) Recently concluded Cancun Conference and its implications, including Jairam Ramesh's legally binding emissions remark [topic brought up by Yours truly]
- ii) The Jaitapur Power Plant controversy.
- iii) Vedanta and Posco controversy- Orrisa.
- iv) Adarsh Scam and Lavasa City Project.
- v) Karnataka Mining Scam- Reddy Brothers.
- vi) Renewable Energy and its Importance
- vii) Slow growth of FDI in India for the past few years.
- viii) Lack of Transparency in the Environment Ministry.
- ix) Definition of Sustainable Development.
- x) Discussions about policies of countries such as USA and China, and the contrasts with India.
- xi) Need for improving the agriculture sector and avoiding mass displacement of tribal people.
- xii) Need to conserve the natural habitat- the flora and fauna.

Finally, 3 people were asked to conclude [I wasn't amongst them]. And all of them concluded the topic very well. The verdict was- 'Investment/Projects is needed, but not at the cost of environment. There has to be a proper balance between the two.'

I am satisfied with my performance- Spoke 4-5 times [during the open round]. Made a few important contributions. Also there was a moment when everyone was speaking only about Nuclear Energy- its advantages and disadvantages. I reminded the group- Not to deviate from the topic.

Obviously some negative elements of a GD were present- more than one person speaking at the same time, people repeating the same points again and again [especially towards the end when we got exhausted of points].

Overall, a pretty decent performance. Even the panel appreciated it, with a concluding comment- 'Hopefully we will look forward to sustainable growth and environment conservation in future.'

Interview:

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Panel consisted of 3 people- One Female and 2 male. One of the male panelists was middle aged, and the other was a senior professor [possibly a faculty member]. I will address them as P1 [female], P2, and P3[senior prof] respectively. I will address myself as S.

S: May I come in?

Voice: Please do.

Entered and stood near the chair.

Wished all 3 members. :)

P2: Please sit down.

[Sat].

P2 goes through my CV. P3 is looking somewhere else. P1 is looking at me.

P2: Ah, you are S from xyz Engineering College.

S: Yes sir, final year- Computer Science.

P2: Tell me which subjects you prefer in CSE?

S: Sir, C, Java, OOP, Operating System.

P2: What is OOP?

S: Explained about objects and classes. Also told about Data Abstraction, Inheritance, Polymorphism, etc. And how C++, Java overcomes the disadvantages of C.

P1 and P2 nod their head. P3 is still looking away.

P2: So you have written here Operating System. Tell us something about the different kinds of OS's.

S: mentioned.

P2: Why is Windows more popular than Linux?

S: Told. Mentioned about the marketing strategies used by Bill Gates. But also mentioned the advantage of Open Source OS.

P1: Are you feeling nervous?

S: No Maa'm, but I am feeling very hot. It's quite cold in my home town

P2: Tell me about Peer-to-Peer networking.

S: Stumped. Mumbled something, but finally relented and said- I don't know sir.

P2: What are the disadvantages of Peer to Peer networking?

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S: Said something, also mentioned lack of awareness.

P2: Why is cloud computing so popular and peer-to-peer networking is not?

S: Said something about cloud computing, but I did not remember p2p concept.

P2: Are you a hostelite?

S: No sir, a day's scholar.

P2: That's the reason you do not know. Since you don't stay in a hostel.

P2: What is SDLC?

S: Told.- Software Development Life Cycle.

P2: Why is it necessary?

S: Told. Gave one example of the Testing process which is necessary to detect bugs [had done a project on the same].

P2: Okay, tell me about your Final Year project.

S: Explained in a layman's tongue, without much technical terms. It was a project on Artificial Intelligence.

Finally, P3 looks at me, and takes over the discussion. From now on, he was the sole person who asked me questions.

P3: S, tell me what your future plan is. Where do you see yourself 12 months from now?

S: Told about my performance in other exams. Also mentioned that if I fail to convert any of them, will opt for an off campus job. But focus will be on MBA.

P3: MBA again? Why not work for 2-3 years, then try later?

S: Told the truth. Not interested in doing a pure technical job as such [especially I.T.]. Said my interest was in doing something creative and innovative, while working in the management team of an education company

P3: How was your CAT?

S: Scored low. 96.54 percentile.

P3: 96 is low?

S: Yes sir, if we consider IIMs criteria.

P3: Why education sector? Won't you feel jealous if your fellow batch mates earn more than you, and drive luxury cars?

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S: Told the truth. Focus was on building a business, not luxury or material wealth.

P3: But don't you think you will have arguments with your team-mates while performing group tasks?

S: Arguments are not always bad. We can have positive discussions, debates and I can learn a lot from team work. Besides I believe that I am a good team-player [gave example], and that I can work well with others.

P3: Don't you think you are obsessed with the Education system?

S: Answered. Mentioned that I had written over 20 articles on the same.

P3: Tell me your views on the initiatives that Kapil Sibal has taken.

S: Said. Mentioned about Right to Education Act, and Foreign Universities bill. Said a better plan for education must be chalked out in the upcoming 5 year plans. Focus must be on Quality, not quantity.

P3: Have you ever considered being a faculty?

S: Said I have no problems in teaching, but I do not want to make it a career. Said instead of teaching 1-2 subjects in one institutes, I would rather travel to places and try to teach when feasible.

P3: Whose help did you take while filling up the answers to the questions in the CV form?

S: No-one. I wrote all the answers myself.

P3 [Surprised: Really? Nobody?

S: I did show them to my father, who made a few corrections, but the answers are 100% original.

P3: So, do you think you wasted 2-3 days in writing a useless form?

S: Definitely not. I got to think a lot on some issues, and it really helped me.

P3 [instantly]: What issues?

S: Mentioned about the Resolving Crisis part. Gave an example of a project which I had done, in which I resolved a few problems and made sure it got completed in time.

P3: How are you going to finance your plans?

S: Sir, initially I will work in a firm, will save money, and will later approach a Venture Capitalist.

P3 [cuts my answer]: No, I did not mean about your future plan. I meant to ask how will you finance your studies at IIFT?

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S: Sir, self-finance. Or I may take an education loan if required but I doubt it.

P3: [Asked some general questions about how I will finance it, etc].

P3: Why did you do engineering? Don't you think that you wasted 4 years and an engineering seat? You could have done a course in Economics.

S: No Sir, as I mentioned earlier, I want to create a business plan in education, and I will definitely incorporate usage of Information Technology in it. I will use my knowledge of Computer Science as required. It will not be a wastage. Gave example of Educomp, which uses VSAT technology for providing interactive classroom learning. In the end I concluded by saying that I could have done a different course, but at that time I was fascinated by computers, and due to lack of maturity and peer pressure, decided to go along with engineering.

P3: You have mentioned [goes through the CV], that you like Japanese culture. Aren't you proud to be an Indian?

S: No sir, it is nothing like that. I am proud to be an Indian, but there are certain traits in the Japanese culture which impress me a lot. Elaborated on the Japanese system of Management, contrasts with the USA, gave example of Akio Morita- Founder of Sony [book- Made in Japan], and also said of the family principle in Japanese companies. How the CEO and the peon wear identical dresses, have lunch together, etc. And how Japanese are very patient and hard-working, and hardly if ever, resort to riots, bandhs, etc.

P3 nodded. So do you think such culture can be brought to India?

S: Said yes, it is not impossible. Though may not be applicable in all areas.

P3: Have you considered being part of the ICS?

S: No sir, I do not wish to be a part of the Indian bureaucracy. Gave example of Captain Gopinath, founder of Deccan Airlines

P3: You say the Education system needs a reform, political system needs a reform, bureaucracy needs a reform, aren't you being too radical?

S: Sir, I don't mean to say that only India is lagging or in needs of reforms. But what I mean to say is that we all need to change with time. Change is the only constant. Our current policies will not be sufficient, say 20 years or even 50 years from now. We cannot afford to stay static if we want to see India has a developed country. As mentioned in the book Who Moved my Cheese, change isn't always bad. We should have the strength to accept it. Progress can definitely be made with positive change.

P3: Okay S, thank you. You may leave now.

S: Wished everyone Thank-you. Glanced on the table and saw that there was a Toffee bowl present. At the last moment I stopped myself from picking up one.

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That's it. The whole Interview lasted for around 30-35 minutes. I left the IIFT building at 1:30 pm[started at 9:15 am]. I was the 6th person to be called for the interview [in my group, there were multiple groups].

My views on my performance:

Essay- Good.

GD- Excellent. One of the best, if not the best, of my life.

PI-

Pros- Did not stammer, fumble even once during the entire interview. Spoke confidently, maintained eye-contact throughout, did not become aggressive, did not raise my voice and contradicted politely. Gave lots of examples, and even details of real life situations. Tried to keep my discussion as succinct and clear as possible. Did not use any jargon or esoteric word. Panel was very friendly, did not put any stress, gave me ample opportunity to speak and listened patiently. Hats off for the panel

Cons- Could not answer a few Technical questions [mostly on Peer to Peer networks]. Perhaps un-intentionally gave the impression that I was only interested in reforming the education sector, and not in MBA or doing classes.

Verdict: Converted

Anonymous – Work Ex - Engineer

<http://www.pagalguy.com/discussions/2011iift-gd-pi-essay-discussion-2011-2013-25062527/6149958>

Profile: Xth: 82

XII: 80.6

B.Tech:77.2(DA-IICT)

Work x: 37 months. Worked in 3 companies till date.

Interview: Profs being mentioned as P1, P2, P3-

P1: Introduce yourself!

Me: Gave a well-rehearsed answer.

P1: Cutting in middle- What did you do at CL?

Me: Told my roles and responsibilities and that I was responsible for setting up center from scratch. Couldn't present it properly as was cut in middle of previous answer. Still gave a decent answer.

P1: Ok! Continue with your introduction.

Me: Finished the rehearsed answer.

P1: Why MBA after 37 months? Did you try before?

Me: Yes, Sir. I tried but was not selected. I got rejected in written stage or interview stages of different B-Schools. In the meantime, I tried to learn and build a solid profile and gain exposure. So it was not that bad. I feel I'm more mature now and know exactly what to expect from MBA and how it can help me

P2: So you've written Upanishads as book you read. Tell me your learning from it.

Me: I never had interest in Indian philosophy and philosophy in general. But there were lots of failures in my recent past where I tried to question myself really that who am I and what is success? What is purpose of life? And I thought I might get answer to these questions reading the Upanishads. What I learnt is that we i.e. the Atman is part of bigger universe the God i.e. Brahma. Also I got to know that the questions I was thinking cannot be found in books. It is something that comes through self-realization and that was a big eye opener for me- to be aware of my surroundings.

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P2: So what has Mr. CK Prahlad suggested in his book

Me: Sir, Mr. Prahlad suggested that corporates are not good at doing charity. They should look people at bottom of pyramid as customers- which can help in bring a lot of innovation in their products like a small sachet of shampoo and also give them a customer base where competition is very low. Also in this customer base, margins will be very low but volumes will be very high and hence is financially very lucrative option for big companies.

P3: So you are working as Business Analyst? What exactly you do? Do you code?

Me: Told in detail. Could have done better. Gave an average answer.

P3: Your CAT score and other calls?

Me: Told

P3: Which college will you join given you convert say one IIM out of list you told and IIFT.

Me: IIM's sir.

Smiles all around.

P3: Since your job is analyzing, give me your analysis on if Europe and US will survive this recession?

Me: I said European nations are getting too defensive and doing lots of cuts but this is going to hurt them further. There is less cash in market and some liquidity is need of hour but government's mindless cuts is doing exactly opposite

About US, I'm more hopeful. Though they are having a hard time, still they have lots of fortune 100 companies, a big domestic customer base and strong foreign trade. Though trade imbalance with China and other factors have been hurting them, I expect them to come out of this strongly.

P3: But then unemployment rate is high!

Me: Yes sir! I agree there will be lot of challenges and it's not going to be easy, but in long term I'm really hopeful of US fortunes reviving.

Thank yous exchanged. I thanked God that they decided not to grill me on stupid jargons I had used. I could've given a way better answer for last one and that might be the reason I get rejected, but I don't mind.

Verdict - Converted

IIFT, Delhi/Kolkata 15

Anupam Uppal – Work Ex – Engineer

<http://www.pagalguy.com/discussions/iift-2008-2010-gd-pi-preparation-25027169/4627795>

Pretty well organized GD. Group of 11-12 people. Everyone allowed to speak on the topic at first for roughly 2 mins then the topic was open for discussion and in the meantime everyone was asked to moderate the discussion for 1 minute or 2 mins roughly.

One suggestion for IIFT GD: You can take stands and in fact you should take stands in favor or against. You will be assessed for your conviction as per them and it is better to have a conviction than to look at both Pros and Cons

Moderator can do the following things as per IIFT Moderators:

1. Can give valuable insights and ask the group to proceed
2. If group is digressing, then bring it on track
3. If too much of discussion on same points can add fresh ideas and ask to discuss on those.
4. If someone is trying to speak but failing to do so, then the moderator can make that person speak and ask the group to listen.

Now about the PI, a panel of 3 people 1 Professor (SI), 1 little aged (OM) one young guy (YP) and myself (Me).

I have 49 months of experience in IT industry.

Me: (enter the room and wish them)

SI: Have your seat.

Me: Thanked him

SI: You have 4+ years of experience. At IIFT average experience is 3 years don't you think you will feel uncomfortable to study and intermix with them?

Me: Explained why experience has positives over freshers. Why 4 years have advantages for me. Explained my objective indirectly to do MBA.

SI: Indian IT industry is diluting hierarchy in an Organization. Comment

Me: Spoke about teamwork concept. Explained in IT hierarchy still exists but the only difference is that in IT, manager stands with us and helps to achieve a goal rather than standing in front of everyone and directing towards the goal.

SI: How many countries are there in European Union?

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Me: I don't know Sir

SI: How is the role of IT changing?

Me: explained the same.

SI: Over to you (OM)

OM: How come you a Bengali still cannot write the language?

Me: Started my schooling started in Patna and have been KV student

OM: Okay that explains.

OM: You must have lot of accomplishments and achievements. State something when you failed to achieve your target.

Me: Gave one work life example.

OM: Were you admonished by your superiors?

Me: Certainly

OM: Did you feel like bashing him up? Don't tell me I took it positively and learnt from that?

Me: Sir, I was too young to think of bashing up (Luckily the incident happened at that time when I was a fresher)

OM and SI: started laughing looking at each other

YP: You said you want to work in strategic layer of an Organization. How many layers do you feel are there in IT?

Me: 3 layers - Operational, Tactical and Strategic

YP: Which layer are you in?

Me: Operational

YP: Give me one example to show the difference in thinking in Operational and Strategic layer?

Me: Operational layer- we think from Project point of view. Only one client centric approach.

Strategic layer - we think from Organization point of view. Customer focus, Relationship building are the main thrust areas.

YP: that's all. You may leave now.

Me: Thank you Sir.

OM: wait. If you get IIFT Delhi and Kolkata which one would you choose?

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Me: Delhi

OM: Why?

Me: Spoke on Residential facility that aids in networking with the batch mates.

OM: You born on 19th Nov. anything special on that day?

Me: Indira Gandhi Born on the same day

OM: any other thing? You should know someone else born on the same day. You read books right?

Me: Sir, Jack welch also born on the same day.

OM: Good. You can go now.

Me: Thanks and Have a good day Sir.

So that was it I guess it lasted 15-20 mins max.

Verdict – Converted

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IIFT, Delhi/Kolkata 16

Anonymous – Fresher – Engineer

<https://chocolateglittermoonshine.wordpress.com/2012/02/20/my-iift-gdpiessay-writing-experience/>

Essay - 'Commercialization of health sector in India'. The time given to us was 20 minutes. I arranged my thoughts in the first 5 minutes and then managed to write a decent enough essay. There was a word limit of 300 words.

GD: The topic was 'Does hiring of foreign managers by Indian companies add real value'. For the first 20 minutes, it was a soliloquy, wherein every member of the group had to speak on the topic for a minute or so. I started the GD, but later on the group turned so aggressive that I hardly managed to chip in twice or thrice. Not a good show I would say

I was the last one to be interviewed in a group of 12 and out of those 12

As usual there were 3 interviewers, let's call them

P1 (prof, asked about 95% of the questions)

P2 (another prof who kept quiet except asking me 1 question in the end)

P3 (a lady, again, asked me just 1 question)

As i entered the room i made a stupid mistake, wished them good morning (it was 2PM), P2 replied "good afternoon"

P1: I hope the wait wasn't tortuous

Yours truly (yt): No sir not at all

P1: So you must be knowing what we asked the last 2 guys as they were from your college

Yours truly (yt): Yes sir, they told me that you're questioning them on acads

P1: So can I ask you the same questions

yt: Sir he was a food technologist but I am a chemical engineering so our courses were different

P1: Oh good, you're a chemical engineer.

Now here's the weird part All the questions I was asked were basic 10th level chemistry questions, except 1 maybe

P1: What's the diff b/w organic and inorganic chemistry?

yt: Told

P1: So ethylene comes under what?

yt: Organic

P1: What's the formula for methane?

yt: Told

P1: Okay *uske baad kya aata hai , uska structure draw karo*

yt: *bata dia , draw bhi kar dia .*

P1: C₂H₈ possible *hai kya?*

yt: No sir

P1: Acha ye batao iron ore kya hota hai?

yt : Told

P1: Crude oil kya hota hai

yt: Defined it and usi ke sath told him the entire process of extraction of petroleum products, told him about cracking , knocking etc . thoda engineering ka gyan

P1 interrupted in between saying that "Please calm down, don't speak so fast, just relax and answer

yt: Yes sir

P1: Okay good, now tell me the formula for Iron ore

yt: Sorry sir I am unable to recollect it right now

P1: Ferrous oxide ka naam suna hai?

yt: Yes sir Fe₂O₃

P2: Ferric oxide kya hota hai?

yt: Sir Fe₃O₄

P1: Okay so why do you want to go for management that's not your passion?

yt: incident bataya, fest organize karaya tha , tab se lagne laga ki i have management skills

P1: So you'd go for HR?

yt: Not decided sir , will decide at the end of my first year

P1: Hobbies bolo

yt: Reading , told him I love Sherlock Holmes stories

P1: Sherlock Holmes ka address kya hai

yt: Told

P1: Okay any other hobbies

yt: Sir I love watching comedy drama movies

P1: Last movie you saw

yt: Forrest Gump

P1: kyun hindi movies nahi acchi lagti ?

yt : No sir aisa nahi hai

P1: Which was the last Hindi movie you saw

yt: 3 idiots

P1: Kya message tha usme?

yt: Told

P3 (the lady prof): You were quiet throughout the GD

yt: No ma'am, I initiated the GD but since many people were speaking at the same time, I ensured that I only spoke when I had a valid point. In fact when I spoke, everyone was listening to me, and that's what I was aiming for.

P2: Okay how many type of batteries are there?

yt: Sir we haven't been taught about batteries

P2 : Eveready ki battery is alkaline ?

yt: Yes sir

P1: Acid batteries suna hai?

yt: Yes sir , the batteries used in inverters

P1: Aur types batao , engg me course nahi hai ispe ?

yt: sir we haven't been taught about batteries

P1: Okay good, okay, you may leave

yt: Thankyou sir and ma'am

Verdict: CONVERTED

IIFT, Delhi/Kolkata 17

Akash – Fresher – Engineer

<http://wakethecat.blogspot.in/2011/05/iift-gdpi-experiences-2.html>

Location: World Trade Center, Mumbai

My profile:-Graduation Stream - B.E. (Electronics),

College - Dr. D.Y. Patil's Ramrao Adik Institute of Technology, Nerul.

Work experience - Fresher,

Extra curriculars - Not much. A bit of quizzing, robotics, national-level sports certificate, won 1st prize in T.P.P. presentation

Essay writing:

Essay topic:- India's productivity growth is indeed rapid as compared to that of other nations

Very unorganized essay. Could have done much better if I had time. Crammed everything from the services sector to the telecom sector.

Also, stated sectors such as agriculture & all needed more reforms for India to do much better.

Group Discussion:

GD topic: - Should 100% FDI be allowed in India

As it usually happens in IIFT GD's, it was a relaxed atmosphere. Initially, everybody got to speak for 2-3 mins before open-house discussion. I came in the GD about 5-6 times. Overall, it was a good experience for me.

As usual FDI was a well-versed topic for everyone. Everyone could add at least something to the GD. We came out with diverse points like FDI shouldn't be allowed in strategic sectors, while allowing it in banking & finance-related sectors for better economic growth of India, etc.

However, 1 girl chose not to speak at all. Wonder what she was up to. The panel later asked her to summarize the GD.

Personal Interview:

Three people: - [P1-prof., P2-prof., P3-Ma'am]

P3-Sit down

Me-Thank you

P3-How do you think you can contribute to IIFT being a fresher?

Me-Told how I can take part in various clubs of IIFT, etc.

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P3 (impressed)-Hmm. Seems you have been going through our site a lot,

Me-Sort of

P2-Asks me about my project (wanted to know about my managerial skills),

Me-Told him how I managed my project & divided the work across my team-mates ably,

P1 - Give me the applications of Robotics,

Me-Arc welding, Spray painting, Pick-n-Place operations, etc.

P1-Give me the applications of Image Processing,

Me - X-Rays, Bone-breakage detection, Template matching, thresholding,

P1-Asks me to explain Template matching,

Me-Told

P3-What are your goals?

Me-Ma'am my immediate goal is to do an MBA from a reputed institute, after that get a job and then after a couple of years open my own electronics retail chain,

P2-Asks me about my shop marketing strategies,

Me-Explained about the marketing policies of Croma, etc.

P3-Thank you. You can go.

Verdict - Converted

IIFT, Delhi/Kolkata 18

Anonymous – Work Ex – Engineer

<http://palpable-lines.blogspot.in/2008/02/iift-interview-experience.html>

Profile:

X- 86%

XII- 89%

Btech- 72%

Work-ex - 19 months

GD topic: Increasing connectivity in social empowerment

There were 9 guys in total for the GD 2 were absent

Overall the discussion was healthy. Initially 2 minutes for my turn -- since 3-4 guys already had explained what is social empowerment discussed education and good GDP growth has made people ask questions, politicians are slowly becoming accountable so went from rural India perspective women still not have their say increasing female feticide, crime against women, Role of NGO's named few social workers Medha Patkar and Teesta Setalvad they have become the voice of people who are not socially empowered.

Group Discussed -

From rural perspective, urban perspective, blogging, media, TV, radio, movies RDB MBBS, discussed a lot on NREGA and RTI

I chipped in sometimes with PIL , need to education the rural people specially about agriculture since lot of India is dependent on agriculture , role to be played by agriculture = universities

PI- 3 persons - One lady L1 and 2 guys

L1- What do you want to do in life?

Me - Short term marketing, long term want to be generalist specialist

L1 -interrupts generalist specialist seems to be a nice term explain it

Me - explained it

L1 - give an example of such type of person

Me – gave

L1 - what is a good brand?

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Me - the thing which when talked about hits your mind the most. Example of apple

L1- you have to market your company how will you do it?

Me - mine is a small company so said

1. Do good work deliver on time the clients will give testimonials etc.
2. CSR will raise the awareness about the company in society
3. Media paper etc.

L1 - okay

G1 - tell me good and bad points of your company

Me - 3-4 good points and 1 bad point

G2 - What are the clients of your company?

Me - told the names

G2 - Your company has to set up an office in US what are the decisions you would take?

Me - we already have a sales office sir

G2 - What if it is the first one?

Me - It should be nearest to the client like present one is at San Jose. The talent should be there as , some of the employees should be hired from the place where you are setting up the office (local guys)

G1 - What is the revenue model of the company?

Me - Most US and few from India

All smile and said okay you can go

No hobbies no sports no economics all general, it went hardly for 8-10 minutes

Verdict – Converted

SIBM, Pune 1

Anonymous – Work Ex – Engineer

<http://wakethecat.blogspot.in/2011/05/sibm-pune-gdpi-2.html>

In our group of 10 (I was the last one), 4 were absent, and so we were only 6 people.

Group Exercise:

We entered the GE room and started off with a case study ...

It was about a minor girl Anita taking a right turn in a heavy traffic and leading to chain of accidents ... with Akash, Arvind and Sheela as the additional characters. Question: who is to be blamed? The discussion was fine, nothing very great about it.

Group Discussion:

The professor asked us what kind of topic we would like to discuss, 5 out of 6 said abstract. He was like "great!!". And gave us the topic "Black is black and white is white". Had a nice discussion. In the end, we even got to summarize the topic

Personal Interview: I enter the room, and there I see 2 ladies in the panel ...

P1 and P2

P1: Hello Malini, how are you doing??

Me: I am doing fine.

P1: So how do you feel about the campus?

Me: it's beautiful ma'am.

P1: so Malini, pick out a chit and talk about it for 2 mins (Extempore)

I pick up the chit. The topic was something about success and mental attitude and mental ability

Me: and I am supposed to speak?

P2: You can start when you feel like (looking at the annexure)

Me: ok mam, I am ready

P2: ok. So Malini you are with Infosys.

Me: I was with Infosys for 7 months.

P2: so why did you leave it?

Me: gave my reason.

P1: so tell me about your autobiography.

Me: told them whatever was written

P1: why SIBM-P?

Me: gave some answer

P1: Is SIBM-P famous in Jharkhand?

Me: Yeah, maybe.

P1: So you want to say it's famous in Jharkhand?

Me: May be.

P2: So you want to take Chris Gardener and Aamir Khan for the trip.

Me: yes.

P1: Who is your fav actress?

Me: none as such

P1: no actually, most of the girls say Kareena Kapoor.

P1: why do u have such low marks in 12th?

Me: was preparing for engineering at the same time, and both the courses are a bit diff, so couldn't manage well.

P1: but you will have to manage a lot of things during MBA as well, how will you do that?

Me: ma'am that was a long time back, and I had a different level of maturity and responsibility at that time, now I have come a long way. Now that I'm more capable, I will put in my best effort to whatever task I am given.

P1: has this answer been suggested to u by your coaching institute?

Me: Why would they tell me this? This has been my experience, and only I can justify it well.

P1: but I am just asking you, have they told you about this question?

Me: No.

P1: It's fine, I was just trying to get the thought process. You don't need to get "defensive" about it.

P2: tell me something about your family.

Me: Told them. And in the end, said " so I belong to a humble family of 4

P1: How humble? How would you score on a scale of 10?

Me: 7

P1: Which being the humblest?

Me: 10.

P1: Which field you are interested in?

Me: Marketing

P1: But you know it's going to be difficult for a girl

me: Yeah, some of my people have told me, that it includes a lot travelling, and even my

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parents are keen on me doing HR, but marketing is something which I'm really interested in.

Verdict: Converted

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SIBM, Pune 2

Vineeth – Work Ex - Engineer

SIBM-P

Date: 2nd Feb morning slot. Once we entered the hall, we were made to sit in different groups. Verification of docs and other stuff was taken care of with the least amount of fuss and the Asp. Relations team showed a video too

Had my **GD-1** at 10. 2 members were absent from our group. Panelists were very cool and (needless to say) eminent personalities too. Started off after our intros. Had loads of time to socialize with my group mates and that really helped in having a proper GD? Our batch -in-charge was also very helpful. Was very patient and answered all our queries.

We were given 5 pics, and we had to write a summary/inference in 3 minutes and then we were to give a presentation

GD-2 had a topic based discussion. Topic was an abstract one. But, the topic ensured that the GD remained active throughout, no fish-market scenario and the panelists were very patient and encouraging throughout. Lasted for 15 minutes and everyone was given a chance to put in any extra points at the end.

PI started soon after. I was the third in my group. My Panelists were a lady, (LS) and a gentleman in exec dress (GE)

after the initial formalities, the interview started

LS: So, God's own country!!

Me: Yes, madam

L: Who gave Kerala that name, Vineeth?

M: said

G: You chose Mr. Modi over other candidates in your form. What was your de-listing criteria?

ME: Gave an answer by following the reverse engineering concept which has served so well during the exam times.

L: Tell me why you love sports so much. You threw away a Government job too. Why?

M: Said with reasons

G: If I was given a chance to become CM of my state, what would be the three things on top of your wish list?

M: Sports and two other suggestions and since one of my suggestions had a hint of politics, I got another question which I quote, "So you are saying that your present political system doesn't support industries?" (Moral: please know what you are talking about)

L: one sentence to describe your city

M: Told

G: What is your interested area of spec?

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M: Marketing

G: Why?

M: said

L: Engineering to Bank to Sports and now Marketing? Don't you think you are pushing it a bit?

M: told them about my experiences in all the fields and listed out my reasons for marketing.

Since it was a matter-of-fact answer, I felt it was the best I could have given

L: Don't you read?

M: Yes, madam

L: What was the last book you read?

M: The Millennium Trilogy

L: Oh the Swedish author. Who translated it to English?

M: said

G: Ok Vineeth, pick a lot.

Got the topic, "should the salary of CEOs be raised in the current economic scenario?"

Had no clue whatsoever. But, was able to shape it in a decent manner, I felt.

Verdict- Converted

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SIBM, Pune 3

Anonymous – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8255662>

Date: 3rd February

Slot: morning

GE process 1: It was something of a picture showing poverty. Children begging. Playing on piles of rubbish. Education and Kalam's book on millennium 2020, pretty decent points were put up by the group

GE process 2: Same group. Now they said that this a proper gd. perhaps an indication that participation needs to be high from others too..." lynching of art and culture has become a popular sport in India. " good gd again. More participation. Popular examples. Vishwaroopam. Ashish Nandy. But it was more centered on politics. I said it's not just the politicians but also us who are responsible.

PI: Prof (og), another prof guy (mg)
shook hands with both the guys and asked whether I can sit or not

og: Tell me about yourself

mg: What work do you do?

mg: 3 questions based on c (language used)

og: Why MBA?

og: Which stream?

og: Why finance?

og: Something on taxing the rich is a good move or not??(I said good)

mg: What project in your job?

mg: What is LTE? Explain (impressed him.)

og: Pick up the chit and read out and then speak.

(Despite legal enactments the Dalits still are subjected to humiliation)

I forgot to read it out, so had to be reminded. Wrote for 30 secs and spoke for 2min)

og: Which calls do you have?

mg: What are your preferences?

mg: on what Criteria? (A good answer here)

shook hands with both.

Verdict – Converted

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SIBM, Pune 4

Soumi – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8255192>

Date: 5th February

Slot: Afternoon

GE process 1:

4 photos were given. One was of the abysmal condition of roads in India. 2nd one was about the Mumbai floods. Third one was about the recent northern/eastern electric grid failure. Last one was a photo of the 'Chandrayaan' mission.

We were all given a chance to speak in sequence. We all spoke for about 2 mins and then the actual GD process began. Quite a good GD. All boys GD. Everyone got a chance to make their point. All of us made 3-4 entries each.

GE process 2:

Next topic was 'Globalization does more harm than good for developing countries like India'. Good topic. Everyone spoke. Well organized GD again.

PI:

P1: Introduce yourself.

A: Told them that contrary to popular perception, I am not a Bengali but a Maharashtrian. The same panelist started conversing in Marathi for some time then.

P1: Do you read literature? Marathi/English? Any good Marathi books you have read?

A: Marathi literature, English literature (told them the names of many books that I had read)

P2: The other panelist started asking me about why MBA, why marketing, etc.

A: Explained my background, extracurricular activities, why marketing (linked it to my BE project). Technology innovation. My BE project was based on some traffic innovations so he asked me about traffic innovations in Mumbai taken by the govt.

Discussed at length about the impact of my BE project and how it would help the people of Mumbai. Approaching the government with the project and implementing on a large scale.

P1: What works of Rabindranath Tagore have you read?

A: Sir, I haven't read any. I just know that he was a Bengali writer/poet. A great one at that.

P1: What awards has he won? (Again shifting to Marathi) Any Marathi literature awards?

A: No idea sir

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P1: Ok. No problem.

P2: Pick up a chit from the bowl and start.

Picked it. Topic was 'Responsibility of media'

Started with the extempore after 30-40 seconds. Told them about the diff scams, trial by media, and responsibility towards the public. Also focused on how they should not allege based on half-truths and facts just for TRP.

Both panelists seemed quite convinced.

P1: Which paper do you read?

A: TOI

P1: Tell me today's headlines

A: Told him

P1: Ok. Go.

P1 & P2: All the very best with your project and for your future ahead!

Verdict – Converted.

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SIBM, Pune 5

Arnab – Fresher – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8249717>

Date: 4/1/13

Slot: Afternoon.

GE process 1: A comic picture was given to us it was related to GLOBAL WARMING AND ITS IMPACT. We were asked to right few lines on that particular topic and told us to read it. Then we were asked to discuss on a topic related to it. Then were given a 2mins break.

GE process 2: This time we were given a straight forward topic. The topic for the 2nd GD was- **"Is it possible to form a one world govt.??"**

Then we went for lunch and X and XII marks verification.

PI: There were 2 panelists. One of them was a lady, Economic faculty of SIBM-P and the other guy was from corporate.

When I entered the room both of them were reading my Annexure.

P1- So Arnab how was your GD?

Me- It was good mam. We had a constructive discussion. My performance in the first GD was good. But in the second GD I could have made it better but was not able to make it.

P1- Why? What was the problem you were going through?

Me- Actually mam the topic was a bit off beat for me. So I rather waited for others to add some points and then I built up my thoughts and then started contributing. But at the same time I also added few topics which were discussed in the GD later on.

She nodded her head.

P1- So you are a 2012 pass out right?

Me- Yes mam.

P1-And still a fresher?

Me- Yes mam it's true.

P1-Why?

Me- I was supposed Infosys in last December. But they postponed my joining. So I had to wait for the joining.

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P1 to P2- Yes. You know what it happened to my colleague's daughter also. I don't know what's wrong. It's really tough for the engineers these days....

P1- So Arnab what did you do in these 8-9 months?

Me- I prepared for CAT, SNAP. I spend so much time with my hobbies.

P1- Don't you read books?

Me- No mam. I prefer to read online.

P1-So what's your hobby?

Me- Told. She was not aware of that.

P1- What other calls do you have?

Me- Told.

P1- You have a lot of IIM calls. Then why Symbiosis?

Me- Explained. I told that I want to go for HR. So Symbiosis is one of the best institutes for HR.

P1- Did not sit for XAT?

Me- No.

P1- Then you will get much better exposure at IIMs. Why Symbiosis?

Me- Mam, No IIMs except IIM-Ranchi offer HR. So all these are good opportunities for me. So I don't want to let any one of them go. I want to utilize every opportunity that I have.

She seemed satisfied.

P2- So Arnab. Asked from my final year project.

What is the diff between Application Server and Web Server?

Me- Answered.

P2- ok ok...So Arnab you mentioned in your annexure that you want to be an Entrepreneur. But you want to do your specialization in HR. Why?

Me-Explained.

P2- Asked about leadership mentioned in annexure.

Me-Told him about student's council. Related those points with HR.

Extempore- "One who laughs, laughs with all, and the one who cries, cries alone."

Verdict- Converted.

SIBM, Pune 6

Akshay Ahuja – Work Ex - Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8253870>

Two Profs: One a retired colonel(C), other an HR prof(H) who was mostly interested in observing my body language.

Me: Hello Sirs.

C: Hello, Please have a seat and please have some biscuits (offered me the plate of biscuits)..

Me: Sir I am okay, Thanks

C: No, Please have something, you have been waiting for a long time.

Me: Sir really I am okay

C: What do you think of me, making me ask you again and again.

Me: took a biscuit from the plate

while the profs were looking at my annexure I nibbled at my biscuit.

C: In a couple of minutes, tell me about yourself...

Me: told something

C: In which stream you want to pursue MBA?

Me: Marketing

C: (wrapped his mobile in a paper napkin, and handed it to me) Sell this to me..

Me: I took some tips from the scene in the movie Rocket Singh and tried to sell, meanwhile C kept asking questions on my sales pitch like, "I want to go on a date today, how your phone will help me" etc., while I tried to blurt out one funda after another.

C: Why didn't you take the mobile out from the wrapper and then sell?

Me: stumped completely.

C: What other calls do you have?

Me: Sir, None.

C: None?? Not even SCM?

Me: Did not apply.

C: Why?

Me: gave a really bad answer, C not impressed and moved on.

C now handed over the reins to H.

H: Akshay, from what I understand you have been trying to get into a b-school since last 2-3 years..

Me: yes sir

H: okay, so you must be really interested in management education, how many management

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books have you read till now?

Me: sir I don't generally read nonfiction...

H: but you must have read some, at least 1-2 per year?

Me: yes sir, maybe

H: Name a few

Me: Black swan, Freakonomics

H: What management lessons did you draw from Freakonomics?

Me: gave the bagel story example of how careful accounting and post sales can help, and other some story lesson...

C: Who were the books authors?

Me: told

finally they ask me to take a chit and say for 2 minutes about the topic, topic was something like Govt job vs Pvt job

C: ok Akshay, in 2009 you messed up your SIIB i/v due to lack of GK (got that from my answer to a question in the annexure), let me try your GK now.. What is capital of Australia?

Me: Canberra

C: good you may leave now.

Verdict: Rejected

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SIBM, Pune 7

Mandar Kale – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8248730>

Date 5/2/2013

GD1: Photos depicting a child working, going against his dream of education and not having a normal childhood. (Child Labor)

An inclusive group discussion. Was satisfied with this.

GD2: Topic: The UN has lost its relevance owing to the uni polarity in the world.

PI -

Panelists: Both males and professors 1 and 2

Professor 1: Hi, tell me about yourself.

Me: Told

Professor 2: Why do you want to do an MBA?

Me: Told

Professor: You said you want to become a Business Analyst? What does a BA do?

Me: Told

Professor: There is a decrease in home loan rate. How does it impact us?

Me: Blabbered about getting housing at affordable prices. Then said something about the banks profit getting reduced as the spread (Bank's Profit) decreases so they might decrease the rate of interest in the savings account.

Professor 2: What is share capital?

Me: Sir, I am not sure about the answer to this.

Professor 2: Business man usually have a 10 % ROI. Banks give you nearly 7% interest returns on deposits. So why waste time doing business?? Instead deposit the money in banks.

Me: Gave a bad answer

Professor 2: Take a chit and speak for some time on the topic you get.

Me: (Hoping for a simple topic got one 'Marry at age of 21, but drink at age of 25') Spoke well

Professor 2: Asked me about opinions on legal marrying and drinking age

Me: Told

Professor 2: Defense Minister of Maharashtra??

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Me: Sir I don't know for Maharashtra, but for India it is A.K. Antony.

Professor 2: For Maharashtra there isn't any.

Professor: Ok Mandar we are done. Wish you Good luck!!

Me: Thank you sir.

Verdict – Converted.

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Prashant S – Work Ex – Engineer

Date 3/2/2013

GD1: Interpretation on pictures given and also discuss about it. Had an excellent group, allowed everybody to speak and make relevant points.

GD2: Topic: Is it mandatory to have experience for doing an MBA?

Started off well, made relevant points, also the group performed well.

PI: 2 Panelists: P1: Male and P2: Female

P2: HI, Tell me about yourself.

Me: Went on tell my origin and my background and how I can proudly say I am Indian (long story)

P2: Laughing and saying ya you are truly an Indian! So TCS!!What work have you done?

Me: Explained about my B2C-B2B conversion in convincing manner.

P1: Asked about the minutest detail.

Me: Answered all of them

P1: Narendra Modi (Guys all those who have written Modi! Be ready with a Ans) Why? Isn't he communal?

Me: gave a convincing answer

P1 & P2: Nodding all the way and saying ok. (But around convincing them, took around 5 mins as I mentioned lot of examples)

Extempore time: Took out a chit

Something related to Necessity of Innovation

Thought for a while and gave a short speech. What impact it had previously and can have in the future (spoke about 2 mins giving some examples and proving my point)!

Verdict- Not converted.

Ishan Jha – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8239649>

12:15 Slot,

GE1: We were given a page which had the TIME magazine cover of 1991 which has a caricature of Manmohan Singh smiling and the title as “The Market Messiah” and another of the latest issue which has a caricature of a frowning Manmohan with the title Error Regretted!

We were 3 minutes to write down our interpretation of the cartoon and read it out verbatim. Then the discussion started. The discussion lasted for around 10 minutes. Points about liberalizing the Indian Economy, why he cannot function effectively now due to coalition politics, Failure to provide safety for women, meek reactions to the recent Indo – Pak tensions were some of the points discussed. Immediately after the first GE was done, the same panel gave us a topic for the GE 2.

GE2: We were given the topic, “**Indian budget has always been more people friendly than economy friendly**”. 3 minutes to gather our thoughts and then the discussion began. Some of the points discussed were majority is spent on subsidies, the oil subsidies harm the OMCs, not enough is allocated towards the infrastructure development, manufacturing is not given enough allocation, India is an agrarian economy and stuff like that. Got a chance to contribute more here in terms of facts and figures.

Lunch was served after the discussion and the starting members starting heading out for the PI's whereas the people at the end went for the verification of the xth and xiith mark sheet for the attribute profile score.

PI:

One sir from marketing and a lady.

Brief snapshot of the interview:

The sir asked me a question from instrumentation

-I said I do not know the answer.

Then he looks at my cg and says, oh your performance is also not that good and asked the reason for it (Xth 90 XIIth 94 B.E. 55).

-Told him why it was so.

Then madam said what if I repeat the same?

-I cited my recent work-ex where I have realized my mistake and have worked really hard and told her about some of my achievements at office.

Sir asked me about my hobbies.

-I said I like playing and watching football.

Fav club?

-Man Utd.

Questions on that coach, captain, any recent trophies etc.

-Answered all.

Madam asked me about the tools I have worked on.

-Told a name asked me a few questions answered them.

They asked me if I had any questions.

-Asked them about marketing and if any tools will be taught during the course.

A few questions about Aamir Khan (since i mentioned him as my role model in the annexure).

Picked up a chit for my extempore: "Good economics is good politics 1 min to think and speak for 1 minute."

Verdict – Converted.

SIBM, Pune 10

Darpan Thacker – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-ge-pi-experiences-25094590/8237441>

Date: 3rd Feb

Slot: Afternoon

GE process 1: A sheet was given on which there were 2 pictures (taken from Time magazine cover as it looked). First one had cartoon on Manmohan Singh written as 'The Messiah' and second one had written something like 'A terrible mistake' (something similar but largely in negative sense)

We were given 3 minutes to write down on the sheet. Then each one was asked to read what they had written. After this 8 minutes of discussion on these two varied pictures. Overall GD was good and the panel seemed to be largely satisfied as all contributed equally.

GE process 2: Direct topic was given. 'Indian Budget are more people oriented than economy'.

Again almost smooth GD where everyone contributed. 8-9 minutes down the line the group lacked points and same points were repeated. So panel asked to stop and done.

PI: I was the first one to give PI in my group.

p2: Let's start with something about yourself.

Me: said.

p2: Tell me your work ex. What's the name of your company?

Me: Told

p2: Being from IT which platform do you work on?

Me: Oracle

p2: Tell me you best professional achievement.

Me: responded confidently

p2: And what's your best academic achievement?

Me: I told about 10th standard scores.

P2: So your performance declined after that?

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Me: Not exactly. In 12th as well I had excellent scores in PCM. Being a science student focused more on core subjects. My mistake to have neglected languages and so overall result is not exceptional.

P2: Fav subject in 10 and 12?

Me: Mathematics

P2: What is Pythagoras' theorem?

Me: Told

P2: Area of equilateral triangle?

Me: Told

P2: I will keep on asking till you falter. Formula for Momentum?

Me: Told

P2: Formula for Kinetic Energy?

Me: (Wrong answer this time)

P2 smiled and said ok enough now. Relax.

P1: Hobbies?

Me: Chess

P1 asked a bit on chess and I replied though not all answers were accurate.

P1: what else in hobbies and activities?

Me: Explained about being coordinator for 3-day tech fest in college and also being ISTE student chapter's College coordinator.

P2: So you are politician kind. A student union leader?

Me: Explained that it was not actually a kind of union shown in movies but a kind which was active to organize various technical and fun events in college. Explained with examples and panel was satisfied.

P1; Other calls? List them in order of your priority.

Me: Did after thinking for 3-4 seconds.

Panels noted my answer with zero face expressions.

P1: Pick up the cheat from the bowl and read the topic.

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The topic was 'Making mistakes is a way to learn'. 30 secs to think. 1 min to speak. This one was good and panel seemed to be very happy with extempore.

Verdict – Not converted

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SIBM, Pune 11

Neha Chavan – Fresher - Engineer

<http://wakethecat.blogspot.in/2011/05/sibm-pune-gdpi-1.html>

Candidate: Neha Chavan

Work Experience: 2010 Pass out ~ No work-exp

Venue: SIBM Pune

Date: 6th Feb, 2011: Morning slot

Before the process began we were shown an ad for Camlin permanent marker. We had to write a short analysis on it.

Case Analysis:

Amit is a management trainee. He is really good at his work (was a star salesman in his first year at the company) but according to some confidential report he doesn't listen to seniors ... Now there's a vacancy for a higher post for which Amit has applied. But the company isn't sure what to do. Promote Amit? Promote someone else from the company? Or hire an outsider?

So what should the company do??

I could have spoken more than I did.

Personal Interview and Extempore:

2 panelists ... A lady and a gentleman

Questions were:

-Tell us something about yourself

-What motivates you?

-Any recent popular incident that disturbed you a lot?

-Would you like to make any changes to the Camlin ad shown to you?

-Can you think of some different idea for that ad?

-So you passed out in 2010. Have you been working anywhere?

-What if SIBM doesn't take you this year?

-But wouldn't a 2-year gap also hamper your chances at civil service examination?? (in ref. to my answer to a question.)

-So you said you liked listening to Bollywood music? But don't you think they come up with some really senseless music nowadays?

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-I messed up in 5 to 8 questions. Gave pretty decent answers for the others.

Extempore topic was "Individual freedom and civil society" 2 min to think and 1 min to speak ...

Group Discussion:

Topic: Homosexuality should be legalized.

This was better than the Case study. Spoke 3-4 times with good points

Verdict – Not converted

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SIBM, Pune 12

Work Ex – Engineer

<http://ashishyahoo.blogspot.in/2007/05/sibm-gdpi-experience.html>

Jan 30th 8 AM- Pune (first batch in the entire GD/PI process spanning 4 days)

Institute: Symbiosis Institute of Business Management (SIBM)

Batch - 1XF (had a SNAP 100 scorer in this batch too)

Composition: 10 boys, 1 girl

The first thing on the program was the essay

Essay -Whistle Blowers are guardians to democracy.

Hardly any time to recollect thoughts and write some stuff, in fact the topic needs better understanding and better examples as a good essay.

Soon we were called for the interviews - which was unexpected to come before the GD's. I was the third on the list in the group. The next to enter was me. The following is how it all went.

Panel: One internal faculty(in middle) - F

One Senior HR Manager from Pepsi - P

One IIMA pass out - A

Myself - M

F did most of the questioning.

M (enters, greets and sits down)

F: So Ashish, tell me about yourself, your schooling, your extracurricular, your work - ex, your hobbies and so on.

M (prepared answer): told

P: Hmm ok - so which coaching institute have you prepared this answer from?

M: Frankly this is my own prepared answer Sir, I do not require any external preparation for this - so I did not take help from any coaching class.

P: That's good - it's a general answer - so it doesn't require any preparations.

M: Yes Sir it doesn't

F: So Ashish, you have had work ex as a technical consultant, so why an MBA now?

M: interests in HR etc.

F: So Ashish, I see you have done your schooling and graduation at Goa. Why then do you want to come to Pune to do your management from SIBM? I am sure Goa too has a nice management institute.

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M: why SIBM prepared answer, qualities SIBM possesses.

F: So what in HR interests you?

M: more on Training and Development

P: tell me more about what kinds of trainings are there in Oracle

M: told

P: Are all these trainings required at all levels?

M: No - as you go higher in the ladder, you require to take certain types of trainings

P: Ok

F (looks at A)

A: So you say you like reading - what books do you read?

M: all kinds A: So name some books of Paulo Coelho

M: told

A: Ok so you have interest in Hindu mythology...especially in Mahabharata - so I suppose I can ask you anything from it

M: I guess so

A: Okay - how many siblings did Dhritarashtra have?

M: 100

A: Siblings?

M: Oh sorry - he had one sibling - that's Pandu

A: Are you very sure?

M: Yes Sir

A: Hmm - I think you need to revise your concepts on Mahabharata again then

M: Perhaps sir - if you say so.

F: Okay Ashish - so what if we don't offer you the admission at SIBM? What's the backup plan?

M: I have to do it this year itself - maybe correspondence in HR - can't pursue a residential MBA after this year

F: So you are hell bent on doing HR this year itself?

M: Yes Sir

F: Ok then thank you Ashish.

M: Thank you Sir

M (thanks all and leaves)

GD - Case study -first case study of my life - hence was a bit nervous...

The case was about a person who joins a company as a programmer, then the company changes its domain of technology, and along with it, this 4 year experienced guy has to adapt to the new domain, and new business. He is unable to do it, and underperforms, hence is warned from HR manager to be removed. The guy gets pissed, applies to other companies, gets recommendation letters from known people etc. etc. One year down the line or so, the HR manager tells him that he has to leave the company. The guy loses it and threatens to sue the

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company for the treatment and show the recommendation letters as proof etc. etc.
What should the HR manager do?

The two panelists were ok (one male one female) - the female leader stopped us twice to make the quiet people speak - the male guy was noting our expressions, how we spoke etc... the GD was stopped by the female lady

Next

Group Task: Panel: 2 gentlemen

Task 1: This was a handkerchief placed at a distance from all of us - and we had to somehow touch it by crossing the line before it, without touching any part of our body to the ground. Weird rite? We discussed for a major part of the time - but I landed up convincing them to spend more time on doing the task at the end - so we somehow started. One fellow volunteered to be held by the others - and we all held him in some strategic method. Somehow we managed to do the task eventually. Looks like they were observing more of the group dynamics in it.

Task 2: This was a restrainer-captive task - where the prof stands at one end. We have to pair ourselves with a partner. At one instance I am the restrainer, trying to hold my partner from reaching the prof at the other end of the room. Next I am the captive, and he is holding me, preventing me from reaching the prof. We had this exercise - and well, I had some fun tickling my partner (he complained, but I retorted saying that the prof had mentioned 'the restrainer can do anything in his power to stop the captive'. So it was allowed.) . At the end of the task, we all were made to stand in a line, and were questioned one by one on whether we liked to be the restrainer or the captive. I chose to be the captive, as I told about having a certain goal to move to etc.

Verdict – Converted

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SIBM, Pune 13

Somjeet Behera – Work Ex – Engineer

<http://www.pagalguy.com/discussions/2010-sibm-pune-gd-pi-experiences-25049655/5584311>

My process was at 9 am at Lavale Campus. Then we were led to the GD room...

GD: There were 2 moderators... The Case study was about a girl who was working at a small area in a Retail firm and now she is given the responsibility of a larger area. She has record of achieving outstanding results in the past but now her supervisor has complained against her to the head office about her inability to achieve targets. But when asked her she tells she is being victimized in a male dominated atmosphere.... What would you do if you are from head office?

I came up with new points and it was a healthy discussion.

Personal Interview: Then we were called one at a time for interviews....

There were 3 people in the panel--One lady(L),One gentleman(OM),One Middle aged gentleman

OM: So Tell me what are you working on in your company?

Who are your competitors?

Who are your clients and its competitors?

ME: Told

L: What are your hobbies?

Me: Stamp collection, swimming, cricket

L: What rare stamps do you have?

ME: told

OM: So can you tell me world's oldest stamp?

Me: Told

Thank you....it was hardly 5 mins and they said it's over...

Group Task: Ours was the age-old group task of passing Volley ball without using hands, and half would be blindfolded and half normal...there was a circle and 5 will be inside it and 5 outside and we had to pass from 1 to 11 number in our grp...There was a senior in the room who was acting like he is the mod and shouting at us. We were given 3 mins to strategize and 4 mins to perform....

We managed to pass the ball to 7th number which was me. Then the mods asked our own

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views to all of us and asked us are u satisfied with your and group performance...they shouted and tried to stress us out but we were cool as cucumbers.

My contribution in GT was that I was blindfolded and I tried to give ideas to help blindfolded people...

Verdict: Reject (91/150 marks) (fell short of 8-9 marks for waitlist ...)

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SIBM, Pune 14

Anonymous – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-pune-2009-11-gd-pi-experiences-25037628/5092684>

Held on Feb 26th:

Admission Process:

Group Discussion 1st:

My group had 10 people. The panel consisted of some marketing prof and another prof.

Topic: Case Study: Shudh Dhoodh(SD) was selling milk (monopoly since '77). Then 5 Private companies came. SD's profit margin reduced and sales also reduced. It actually used to get its milk from Co-operatives and initially was also handling Cattle fodder and animal husbandry but sometime back government has taken that from it.

Now SD does a survey. Only 54% of its customers are happy whereas its competitors survey shows 95% happy

Survey Results:

1. Its milk reaches 1 hour late than the competitor's
2. Competitor is flexible in the quantity of milk consumer wants and can cut a packet and provide the milk but SD won't do that.

It hires MGMT graduate to do this job! You are the guy. What do you do?

Interview:

It was very short.

3 in Panel: 1 young lady (L) and 2 professors (01, 02), we can see their photo in the SIBM Faculty page in the prospectus.

L: Abbreviate your college name, your school name.

- Told

L: Why after 2.5 years of IT your here for MBA?

- Told

L: You can as well stay in Company and you might end up better.

- Told

L: If we now say that if you carry your interest in your desired area, then you have to sign a bond with us that you will opt out of our placements: Will you do that?

- Told

01: Insisting more on it so I gave a clean answer along with a simple Yes or No

L&02: You may go.

L Smiles and says you want to ask something?

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- I tell them something more on what I want to do

Group Task:

5 of us were blindfolded and 5 were not. There is a circle outside which the blindfolded have to sit and inside which others have to sit. 2 balls will be simultaneously passed to us. We are supposed to pass it over to each one of us (so if it starts from 1 then it should pass every one and then reach 1... Only then we get a point). We cannot touch the ball with our hands, arms, shoulders. Cannot try tricks like use your shirt/tie to hold the ball. No. Only Body part should be used.

Also a Psychometry test was taken. 32qs in 3 mins.

Verdict – Not converted

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SIBM, Pune 15

<http://www.pagalguy.com/discussions/sibm-pune-2009-11-gd-pi-experiences-25037628/5091920>

The process was scheduled for 1:30pm on Feb 27. The group coordinator collected copies of academic and work-ex credentials and later verified them with the originals. My group had totally 10 members. Three were absent. I had my interview first.

Interview

Panel (P)--Three members, one old, one young and the other middle-aged. The middle-aged fellow was standing near a podium observing the proceedings while the other two were the ones to grill me (M).

P--So Sekhar, why do you want to do MBA?

M--told

P--But we teach business administration, not management.

M--said there are not many differences between the two.

P--So please tell us the differences between the two?

M--told

P--Can you be a bit clear?

M--talked about adding value to UG degree, the importance to an organization

P--Defense, police and railways are organizations, do you agree?

M--Yes

P--They are not run by MBAs, still they are efficient. Do you agree?

M--Yes

P--On the other hand, Satyam and Lehman Brothers were run by MBAs. Now see what their condition is. So how do you think an MBA will help organizations?

M--Said that there are organizations with CEOs who are MBAs.

P--Give me an example.

M--Tension had reached saturation point. Lost my cool at this stage and blurted out "Infosys"

P--Infosys? They asked with eyebrows raised high

M--Err...no.

P--Interrupted me and asked "Your chairman and CEO are not MBAs. In fact, your founder himself is not an MBA. So why do you want to do MBA?"

M--Sir...

P--Another interruption "You are from one of the best colleges in the country. You are working in India's best company. So why do you want to give up on 2 years' opportunity cost? You could do part-time MBA. In fact we offer it here.

M--talked something about peer groups, interaction with classmates, exchange of ideas and

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campus life

P--To middle-aged guy, "Do you want to ask anything?"

M--No.

P--Okay, Sekhar. Thank you.

Group Discussion

Moderators--Prof.Sangarsh Daithankar and Prof.Amita Shiroor. The former ran the whole show with the latter silently observing the proceedings. Prof Sangarsh started by telling us the differences between a GD and a fish market and requested us not to indulge in fish market. It was a case study about two fresher girls in college who go to a party on a Friday night, one of them gets drunk heavily and almost passes out in the hostel after returning. Her friend wants to call emergency medical attention, but doing so for this cause (passing out after drinking) would result in their degrees being terminated.

We discussed her dilemma of friendship vs career. Was an open case without any questions for us, so discussed a lot of points. I couldn't come in the GD in the first five minutes so Prof Sangarsh asked me to offer my views on what I would have done if I were the friend. Then came in 3 times in the later stages. Finally, we were asked our opinions on a title for the case. Came out feeling good.

Group Task

The final part of the process. This time we were accompanied by our group coordinator and the admissions committee head. Went into a large room to find two evaluators at the far end and two students who, we were to discover in a few seconds, were to run the whole show. First a psychometric test with 32 questions to be answered in 3 minutes. The task was that we had to pass two footballs in a circular fashion starting at one member and ending at the same member. A circle was drawn in the center of the room. Half the group would be blindfolded. Half the group would be inside the circle and the other half, outside. Balls should not touch any part of the hands, right from the shoulders to the palms.

Offered the strategy of passing by holding between legs. Another member differed with me but later convinced her into accepting my strategy. Didn't decide on who should be blindfolded and who should stand where (outside or inside the circle)

Could not complete the task and came in for a lot of flak from the "anchor" and the admissions committee head, who scolded us on why we didn't strategize on who should be blindfolded, on who should stand where, on why the non-blindfolded people didn't help the blindfolded. Their voices were stern but at the far end I could see the two evaluators smiling as they were evaluating us. Finally, we were told to leave and one of the evaluators told us that result was not important but strategy is. He wished us good luck and we left the room.

Verdict – Not converted

SIBM, Pune 16

Mandar Dehadarai – Work Ex – Engineer

<http://www.pagalguy.com/discussions/sibm-2008-gd-pi-experiences-25028440/4637902>

Well here's my experience for SIBM

3rd Feb, 1pm Batch No.:4NI Venue: SIBM, Pune

There were 10 Batches with 13 people in each.

Mine was a batch of 13 people (1 absent) with 3 girls

The process consisted of Group Task, GD & a PI. We were asked to report at 1pm, later taken to a room to give a PPT on SIBM.

GROUP TASK:

1. A psychometric test, we were asked to answer some 10 ques, rate points to these ques in only 3 min.

2. Were all blindfolded, asked to roam around the room, find the rope in the room and form a perfect square. Had heard about this last year. Did not know what they judge here that was done. Then we were asked 2 questions and asked to rate it on a scale of 10.

- a. how did you perform in the Group task
- b. where do you rate yourself on a scale of 10?

GD:

Then after another very long wait, it was time for GD. Topic was "A bullet for a bullet - is this a right strategy?"

We were told that we would be given approx. 10 -12 min.

PI:

I faced a panel which had the VC of Symbiosis society. 3 of them. Mentioned the questions here.

Q: Meaning of your name?

Q: What's your degree?

Me: Sir it's B.Tech

Q: Chemical technology and now working in IT??

Q: Why MBA at this point of time?

Q: Do you think Infosys has some problem?

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Me: I don't have any problem with Infosys (I heard do you have any problem with Infosys)

Q: not with you I asked about the company

Me: recession / dollar rate / attrition (missed out to mention subprime crisis though)

The panel discussed amongst themselves the subprime crisis issue. Probably I should have added few more points to this conversation!

And the PI ended.

Verdict: Converted

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Vivek – Work Ex – Engineer

<http://www.pagalguy.com/discussions/2010-sibm-pune-gd-pi-experiences-25049655/5584300>

In the beginning itself we were grouped in groups of 11.

1. Group Discussion: We were given a case study to discuss which goes like this:

There is this football club named CFC which has been doing well in premier leagues in the 80's and 90's. But off late they are not performing well. CFC has lost a lot of matches from 2002-2009. Charlie is a budding footballer who has been practicing very hard since his childhood. He comes from a very poor family and has to support his mother and sisters. His father passed away when he was young. Charlie gets an opportunity to play for CFC in 2010 and he performs exceedingly well in his first match for CFC in which they defeated a top team in the premier championship.

That evening while he was having a shower in the Hotel room, he over hears his coach and captain discussing about match fixing. When he comes out after having bath, the coach and captain come to him and ask him to not to leak the conversation to anyone. Else, the consequences would be bad for Charlie and his career. What must Charlie do?

I opened the discussion by saying that Charlie is fixed in an ethical and professional dilemma. The first half of the case study refers to a club which has a practical analogy in real world with a club named Real Madrid (At this, the panelists were nodding). The second half deals with a predicament which a young football has to deal with. Let us discuss the various options that Charlie has in his hands.

The group suggested various angles to the solution. After about 3 minutes I entered the discussion by saying: Charlie has a few options in hand:

1. He totally withdraws from the entire dilemma and focuses on his football.
2. He takes it to the higher management like owner, regulatory bodies.
3. He asks the coach and captain to stop such practices and tell the name of everyone who is involved in this scandal.

We were a group of 11 and there was one girl whom no one was giving a chance to speak. I then told "Let us give the lady a chance to speak and listen to her viewpoint on this sports dilemma". She smiled and gave her opinion.

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After about 3 minutes I entered "Like the cricket match fixing scandal which tracked down the roots of everyone who was involved, in a similar way Charlie should take the initiative to bring this case up on a large level and expose everyone who is involved. Because the football fraternity is rich enough to give room for quality players. So, Charlie can get entry in any football in case he is expelled from CFC.

The GD ended and the panelists asked for individual opinions from 2-3 persons who didn't speak much. One of the panelists was a Cornell Colonel who said "Your discussion was an animated one. No fish market. Everyone was given a chance to speak. Lot of points were put forward. I wish you all the best for your other tasks pending for the day".

We were then given a 1-hour break. The Group Task was about to begin then....

By now we knew each other well and had become good friends. I had a nice rapport with everyone. We were excited, looking forward to the entire journey. We were told right from the beginning that group synergy and co-ordination is very important. So we stuck to it and no one tried to be superior (which I was very skeptical about from the beginning. I did not want anybody to pin me down)

2. Group Task: The same group of 11 people were then lead to a room in which we were made to stand in a semi-circle. The group task was about to begin. There were about 4 SIBM students and 4 faculty members.

First we had to fill a psychometric form which had 30 questions to be filled in 3 minutes. One of the students explained the task to us. We had to choose a leader among us. Out of the remaining 10 members, 5 were blind folded and other 5 were as they were. First the group leader had to place a balloon at the back of the neck of every person. And the person behind him had to press the balloon with his chin such that the balloon does not fall down. We had to form a complete circle. After forming the circle, we had to form the letter 'K' in a single cut. I asked a few doubts which were clarified.

We were given 3 minutes for planning and 3 minutes for execution. I gathered everyone in a small huddle. I told "Let us assign roles to each other". There was one guy who raised his hand to become the leader. 3-4 others from the group said "Let Vivek be the leader". I was so happy to hear this as this was exactly what I wanted to.

I knew that the ball was in my court now and needed to handle the task carefully. I then told "Who would like to volunteer to get blindfolded?" A few hands came up. A guy suggested "Vivek Let us pair up one blind folded person and a non-blind folded person such that their

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heights match. I liked this idea. We did that. We then planned how to go about the process. There were suggestions from 2-3 people. Then came a voice "START GUYS"

We formed of matching heights. Individuals helped each other to blindfold their partners. I was collecting the balloons from the table. Only I had the authority to touch the balloon with hands (Veto Power!!!). I was very swift and my physical movement was fast. We were struggling to form the circle because half of them were blind folded and all were pressing the balloon so that they may not fall. Still the balloons were falling and everyone was asking for help from me in despair. I was giving all the instructions, picking up the balloons whenever they were falling, encouraging them that they were doing a great job (which they actually were). Meanwhile, the observers/panelists were yelling, putting pressure, shouting at the team, me and were trying to de motivate us. I was not at all perturbed by this.

We somehow formed a perfect circle and now, the challenge to form the letter 'K'. We tried a lot to form 'K'. But we formed 'J', 'L', the integration signs!! Then the panel shouted "STOP" We were then asked to sit in the allotted chairs. One of the observers came up and told me. "Leader, why couldn't you form 'K'" I stood up. He asked me to sit. I told that we tried to form it and came very close to it but could not succeed due to the time constraints. He said so do you say this was a failure? I told "No". We were spot on with our planning, execution to a large extent. Then that person asked a common question to every member: "Whom would you hold responsible for not being able to complete the task? The team, you or the leader? "

Mostly everyone held themselves responsible and partly the team. One guy told "No" I was very accurate with my contribution. The team was wholly responsible. Thankfully no one blamed the leader (That's me!!!). Finally, I was asked "Leader, what would you like to say"

I told: "Sir, I got valuable inputs from my team members. We could have done better. But we tried our best given the complexity of the problem and timeline that was given to us. I take the blame upon me to a large extent as we could have executed and planned a little better. As a team, we gelled well and tried our best ". That guy, who was maintaining a stern look throughout gave a million-dollar smile and told us" Guys, you have done well". I am happy for all of you'll. All the best...

3. Personal Interview: My turn was number 4 in our group for the PI. There were 2 gentlemen and a lady which comprised the panel. They ask me to take my seat.

One man told me "How do you pronounce this city name...TIRU?
-I told him and also added that it was called the Oxford of South India.

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The lady then told me "So, you want to come from the Oxford of South India to the Oxford of West India?

-I smiled and told that we only had been living for the past 1.5 years there.

One gentleman told me "So many people from TCS have come for the interview. If everyone comes here, who will work for TCS? I think we will have to open a separate batch for them ". Then they started laughing.

-I too smiled at this and told that their intake at college level is very high. So automatically, the probability of employees going in for higher studies also goes up.

Meanwhile, they were going through the questionnaire...

The lady then told me "Kishore Biyani and JRD Tata are such common idols...one more guy that too from TCS prior to you had chosen the same. (I knew this). Does TCS mold you to follow only these people?

-"I told "Madam, this was sheer coincidence. I genuinely admire these 2 individuals and TCS does not specifically mold us the follow them"

She told me "Say you are stranded in a deserted island; which 2 people would you chose?"

-I told Lord Hanuman.

She told no. Chose a real life character.

-I told Deep Joshi (the social activist.)

She said chose 2 other people.

-I told Michael Phelps (the Olympic Gold medalist swimmer) and Vijay Mallya- the dynamic businessman cum aviation tycoon.

She said how would they help you?

-I said Phelps, being an ace swimmer would help me reach the nearest shore which has proper connectivity. Mallya, a shrewd businessman can call in his airlines for our rescue.

Then the lady told me "You could have chosen Katrina Kaif and Kareena Kapoor and rescued them as well."

-To this, I told "Ma'am, given a chance I would help them out too"

All started laughing and then they said thank you and asked me to leave.

Verdict: Reject

SIBM, Pune 18

Vinoth – Work Ex- Engineer

<http://www.pagalguy.com/discussions/2010-sibm-pune-gd-pi-experiences-25049655/5534802>

I reached SIBM old campus at around 11. After the form verification we were led to the assembly hall I guess. Here we were made to sit according to the groups. And our group was predominantly fresher's with only two guys having more than 2 years' work experience.

CASE STUDY. -

Then we were called for the case study. There were two panelists. The lady professor told us to be relaxed and told she will give an easy case study. The case study was about a driver who runs over a girl. Personally I felt that the discussion was a bit narrow and somewhat lacked in the broadness.

PI

There were three panelists

One guy to the extreme left in white shirt, a lady professor(P1) and another professor(P2) (both made me feel a ease)

P2 : Tell me a bit about yourself?

P1: Why an MBA?

P2: What are your strong points and what are the things which you feel will be a setback for you for doing MBA?

P1: What are your interests?

P1: Having such diverse interests, how will you feel they will contribute to your MBA?

Me: felt I lacked the punch in this question.

P2: what next after an MBA?

P1: anything you would like to tell us?

Me: nothing ma'am

GROUP TASK:

We were given a psychometric test.

We were given two bricks and made to stand on it. Ten people. We managed to balance for about 3 seconds but we lost it out.

VERDICT: REJECTED

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SIBM, Pune 19

Anonymous – Work Ex – Engineer

<http://www.pagalguy.com/discussions/2010-sibm-pune-gd-pi-experiences-25049655/5523063>

We reached there at 8:15 and were taken to the auditorium. We were asked to arrange the documents and then proceed to the registration. After that we were escorted to one of the lecture theatres which had out group coordinators waiting for us.

Our group had PIs first. I was the last one to go for PI as I was the 12th man. The panel had 3 members, all guys.

L - The person on the left.

M - The person in the middle.

R- The person on the right.

P - Me.

P - May I come in sirs?

All of them - Yes please come in. Take a seat.

P - Good Morning and thank you sirs.

R - So you have been born and brought up in Patna, rowdy place isn't it?

P- It used to be sir, now it is an improved lot.

R- You see. For the past 4 days we have met around 4-5 aspirants from Patna, they all say it used to be a bad place to live in but it has improved a lot. How will you compare Bihar 5 years ago to the Bihar of now?

P – Told. Law and order, Infrastructure, Sales zooming, real estate's prices are sky rocketing. With some statistical numbers in between. They seemed impressed.

M - What did you say, how many convictions in the past 4 years?

P- Almost 39000 sir

M - 39000, that's huge.

P - Yes sir.

L - Ok Shalin. You know Jharkhand was carved out of Bihar in 2001. Was it good for Bihar? Or Bad? And has Jharkhand been able to justify the division?

P - Told about various problems Bihar had to face after division. Also about Jharkhand government not able to connect to the local people and is only concerned with scams and scandals.

L - Hmm... These politicians. Whenever it comes to politics, we hear such words.

M - Shalin, tell me about your achievements. And your biggest achievement till date.

P - Told.

L - So you are a painter too. Which medium?

P - Told. Both water and oil.

L - Nice. But you know, your acads are just above average. Not very outstanding. You have 40

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months of work experience, again we think people with 25 and greater years of work experience brings almost the same value addition. And you have decent SNAP marks. Not very extraordinary. We have about 100 aspirants who scored more than those marks. Tell me something unique, so that we are compelled to take you.

P - Told about my strengths, my achievements once again and told them that my overall strength is my candidature.

R- Ok.

L - Ok Shalin, you may go. It was nice meeting you and all the best.

P - Thank you sirs. It was nice meeting with you people too.

After the PI, it was snacks time and immediately we were called for the GD. There were 2 panelists. One young guy and a lady. Our coordinator said she is the deputy director.

So the young smart guy gave us a choice, either it was going to be a case study based GD or a topic based. The topic to be discussed would be - "Impending debt crisis in Turkey!!!!"

So unanimously were our decision and we were given the cases about a brilliant guy from IIM - A who opts to work for Kapurthala Rail Coach Factory after post-graduation. The RCF was a PSU in red and has a turnover of around Rs. 16000 crores. There are three main problems - Narrow product line, Single customer (Indian Railways) and the trade union. People are not willing to work. They spend their work time in canteens or join some private institution so they earn the double money. One employee, a foreman, who is very brilliant had talks with various employees but they all snub him mentioning their approach with the union and a strike if he questions them again. Our protagonist talks to the union leader and somewhat convinces that this will not happen again. But this was far from the solution of the problem.

That was it. I guess we had to first discuss the problems of the case and then go about giving solutions on per problem basis. Our GD started well but in the middle began turning into a fish market. There were personal talks going on, people cutting each other, revolving on repetitive points. I chipped in 3-4 times and proposed some valid solutions.

Then the most amazing part of the process. The GT. We were taken to another lecture room and were told to listen carefully to the instructions. The instructions in itself were provided in an army like strictness. We were asked to complete a psychometric test in 3 minutes, 30 questions. When 1 minute was over, the volunteer told us that 2 minutes were over and eventually we got only 2 minutes. They were trying to create a stress environment and I must say they succeeded. Then we were blindfolded and were asked to find a rope in the room and make a perfect square out of it while holding on to the rope. We did find the rope and ended up making some kind of '9' shape instead of square.

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Some people from the group were grilled on their group dynamics. While some other were asked if it would have been better. The whole group was on the receiving end and we just listened while the volunteers talked.

So that was it. I think the task has something to do with the psychometric test. I think it was a way to understand how a person behaves in a stressful environment and whether his/her performance is in accordance with what he/she has written in the sheet.

Our group had finished the entire process by 1:00 AM.

Verdict – Rejected

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SIBM, Pune 20

Rajesh – Work Ex – Engineer

The first of the three was PI.

Had a Panel of 3. Guessing a Mix of 2 Alumni + 1 Professor.

Referring to the Sirs in the Panel according to their positions.

The PI was mainly about the Extra Curriculars

(L) How would the work place react after knowing its employee's MBA aspirations?

(L) So many IT guys planning to do MBA?

(L) So you Cycle?

- Yes I Trek and Cycle

(L) What do you find interesting in Trekking?

A-- The exercise involved, planning, the team spirit.

(M)What Events have you organized?

A-- Told about being the Co-coordinator of College Technical Event.

(M) Asked what I learnt from it

A-- Told about the Scheduling of Activities, Dealing with People.

(M) Asked about specifics of Dealing with people.

A-- Various aspects of people involved and how I dealt with each.

(M) What does Dealing with people do?

A-- Told about the necessary rapport developed and its importance at later stages

(M) So u mean to say you use them later?

A -- No sir not use them. It's vice versa too. They might need my assistance at later stages also I might need their assistance later.

(M) So it's reciprocal.

A-- Yes Sir it's Mutual.

(R) Tell us about your Family Background.

A-- Told about it.

Formalities Done Left the room.

The next was **GD**

Topic was -"MBA is Mediocre, but Arrogant "

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Was a nice GD, where most spoke. I pitched in at proper intervals.

Gave example of Bill Gates.

Overall it was a Healthy GD.

Had the GT immediately after that. Had a Psychometric Test. GT was the Ball to be balanced on the structure. Gave suggestions to form pillars and strategically place them at appropriate positions. Co-ordinated it well. The Team Chemistry was good. Participation from all corners. Finished the structure at the Nick of the moment. Were asked to place the ball on the structure. Still it stuck for about 2-3 secs. This was followed with more Stress Qs. This was also interesting.

Verdict – Rejected.

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Indian Institute of Management, Ahmedabad 1

Setu – IIM – A – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Profile: CAT: 2009 - 99.77;

Calls: A,C (PGDM)

Xth: 90.8

XIIth: 87.4

B.Tech in Electrical and Electronics Engineering from BIT Mesra %age:75.3

Work Ex:-4months (mfg.)

Date: 30th March 2010

Time: 8:45 slot

Venue: The IIMA campus

We were made to sit around a circular table and after initial document verification, they gave us the topic for essay:

Essay Topic: "Our Governance and Political System share a deep mistrust for Entrepreneurship."

I wrote the summary of the last book I read, 'Imagining India'...as to how at the start India's Nehru-vian era politician's/freedom fighters were against imperialism and capitalism. India needed hand-holding, socialism was in vogue. Led to red-tape, bureaucracy etc., and no competition leading to same problems that India was fighting for. LPG of 1991, how it changed everything. NRM and Nilekani became poster-boys with the latter being given charge of UID, which can be seen as signs of "deep trust" between them. Wrote nothing specific, but was satisfied because time was also only 10 mins.

Now came the much-awaited thing.

IIMA Interview.

P1: Madam, P2: Young Sir

P1 came after 5 minutes or so and called my name,
I wanted to correct telling madam that is my surname, but didn't.

Before entering waited for madam to get in, so that I may wish them together, she told ok, go ahead, so wished her, entered, wished sir.

P2: come in.

Me: Thank you, sir.

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P2: So how are you feeling?

Me: great...energetic

P1: give me your file.

Me: yes mam.

P2: So you have been working in L&T, how is it, how long?

Me: Sir 4 months, told about company joined in Nov... recession.

P2: It will be loss for the company.

Me: No sir actually...

P2: How many people were recruited?

Me: Sir in total X

P2: Then it will be like leading to chain reaction.

Me: No sir

P2: so tell me why it has been losing so many contracts lately, gave examples

Me: Gave them the specific example of Bandra-Worli ... told we quote higher leading to reject but do quality work.

P2: Compare it with other companies.

Me: did. But sir actually I am in

P2: compare competitors in your own domain.

Me: Did. And sir other verticals of L&T are...

P2: Ok explain them

Me: Explained the market share.

P2: What is verticalization, advantages, disadvantages?

Me: told it may lead to more competitiveness but it may also lead to loss of opportunities for sister org. in case some other company is quoting better price. Need of collaboration competition.

P2: Compare L&T and Reliance.

Me: Told Ambani is owner of Reliance

P2: No I am also owner of Reliance

Me: sorry sir, I mean yes you do, in fact every share- holder is but I mean whenever we hear of Reliance Ambanis come to mind, but in case of L&T people rise through the ranks by working hard.

P2: So if you will work hard, you will become the owner?

Me: No sir, but if I will work hard for say 30-40 years, I may become chairman.

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P2: Do you actually think things are so simple and rosy.

Me: I don't know sir, but that's what they told me in "Induction". If you work hard here..

P2: So you think L&T is managed professionally in a better way?

Me: Without getting into comparison, I think yes it is sir...

P1: So Setu what do you actually do.

Me: told.

P1: See what you told does not make much sense to me.... tell me have you heard of torrent?

Me: Mam torrent, I heard of power, I don't know

P1: yeah tell me about Torrent Power.

Me: Sorry mam I don't know much. (Later learnt that Torrent, from thane supplies power to Ahmedabad)

P1: oh you are not actually from Mumbai right. are you?

Me: Yes, mam. Just been sometime.

P1: ok then tell me everything from the start as to how electricity is generated and how it is glowing this CFL.

Me: Mam based on the sources it can be thermal, hydro...

P1: I gave you thermal, now.

Me: mam the heat energy gen. will drive the turbine and

P1: How will it drive the turbine?

Me: Ma'am it gets heated up and hence higher pressure so when falls, turbine moves.

P1: But how?

Me: (scribbled something on paper) madam PV/T is constant. Hence $p \rightarrow$ leads to $T \rightarrow$ and vice versa.

P1: ok I assume this is so, now?

Me: step up step down...

P1: hey where is generator?

Me: yes, madam explained something.

P1: will have to assume that too?

Me: No madam, explained this time.

P1: ok but why do they step up step down why not supply directly

Me: told, need to step up, less losses.

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P2: but why step down, supply the same.

Me: power loss= v^2/r ...so more heat will be generated, resistance will melt away at such a high voltage.

P1: I have noticed all the voltage levels are this strange multiple of 110, why so?

Me: Sir, I searched for it on internet, there was no single reason but the most common one was related to experiment of Edison. He needed 100 v, assumed losses and hence 110, alter ac and transformer.

P1: who was Edison?

Me: Sir He is said to have invented or patented 80 or so products including DC generator. System and gramophone, er I am sorry it was not gramophone. Sir Nikola Tesla discovered AC gen System.

P2: and He founded a company?

Me: yes, mam, GE, General electric.

P2: why don't we transfer DC, why AC?

Me: More losses

P2: why? Me: Mam it can be done for 100-200 m, but not for long distances.

P2: Ok how do you step up DC?

Me: Ma'am chopper.

P2: It will chop off, and hence can be used for step down, how step up.

Me: I don't recollect madam.

P1: ok what are your hobbies?

Me: Sir I like reading.

Me: and I like playing badminton and watching documentaries.

P2: which one?

Me: Sir the last one being Story of India by Michael woods, Download-the story of internet...birth of Israel Palestine.

P2: a guy of Hamas was killed recently, what was his name?

Me: don't remember his name sir, told whole story and at last said he was shot.

P2: Are you sure, may be you need to revisit those sections.

Me: Sir I have not watched; I think I have read it somewhere. (I was wrong, I checked it later)

P1: Toffees. Took and thanked them. Came out it was around 10:00, it lasted 20 mins(approx.).

Verdict: Converted

Anonymous – IIM A- Work Ex – Engineer- 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

It was a kind of stress interview for me. After 5 years, 4 CATs, 4 XATs, 2 JMETs, 3 FMSs, 1 NMAT and 1 GMAT and nearly a 100 mock CATs later the WIMWI dream has come true for me... But today I converted and realized that they were actually checking how I was reacting to the situation. I hope this proves really useful at least for our juniors.

My profile is as follows:

X: 92.6(CBSE)

XII: 90.8(CBSE)

B.Tech from NIT, Trichy.

CGPA: 7.15

Work ex: 2.5 years in the Technology side of a MNC bank I had an AIR of 201 in National Science Olympiad during my school days and was also involved in some CSR activities.

CAT'09: Quant: 98.33 LR/DI: 97.19 Verbal: 96.50 Overall: 99.34

I had my interview on April 4 2010 in Bangalore.

My essay topic was, "Whether Chandrayan was money well spent or an unnecessary diversion of our country's resources."

Let the interviewers be P and me be M.

P: Tell me the meaning of your name.

M: Told

P: Do you know where Nashik is?

M: Yes Sir, Maharashtra.

P: Which river flows through Nashik? How did Nashik get its name?

M: I don't know Sir.

P: Connect Nashik, Haridwar, Ujjain and Allahabad.

M: Kumbh mela

P: Where was the recent Kumbh mela held?

M: I think Haridwar Sir.

P: Are you sure?

M: Swami Nityananda who was in the news recently was in Haridwar Sir. So I think it is Haridwar Sir.

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P: So, you are from Electrical & Electronics Engineering right? Tell me how you can reduce Transmission and distribution losses? What is the formula for Transmission loss?

M: Told

P: Tell me the principle of operation of an Oil circuit breaker.

M: Told. But not very convincingly.

P: So where do you work?

M: Told P: (They did not ask anything about my work ex. Continued with my acads)

P: You have taken Sanskrit in your Class X right? (He had checked my mark list). So how much of it do you still remember?

M: I do remember but not in touch.

P: What is the meaning of "XXX".

M: I don't know Sir.

P: Ok. Then tell me what did you like in Sanskrit?

M: I liked Lakaras.

P: Tell me how many Lakaras are there?

M: I know 4 but I don't remember how many are there in total. But I think there are at least 8.

P: Ok. What were your favorite subjects in EEE?

M: I liked Digital Sir.

P: Why do people generally like Digital over Analog?

M: Did not answer convincingly.

P: Ok tell me what is the formula for Fourier Transforms?

M: Told

P: What is the formula for inverse Fourier transforms?

M: I don't know Sir.

P: How do we use Fourier Transforms in reducing harmonics in digital circuits?

M: I don't know sir.

P: You should be knowing this. This is used in LCD TVs.

M: Yes, Sir.

P: What was your final year project about? And what was your contribution?

M: Told.

P: Did you implement it? And did you use any software?

M: Yes Sir. MATLAB.

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P: What was the full form of MATLAB?

M: I am not sure. Sir. But I think it is Mathematical laboratory.

P: Are u sure? Don't guess.

M: I am not sure Sir.

P: What is a Lathe?

M: It was not a part of EEE syllabus

P: Engineering is not an isolated field. You should have an idea about other subjects also.

M: Yes, Sir.

P: What other subjects do you like in EEE?

M: Electrical Machines.

P: What is an impeller?

M: I don't know Sir.

P: Ok we are done. You can leave.

M: Thank you Sir (to both)

I came out disappointed that they did not ask anything about my hobbies and work experience. I had a head ache for the rest of the day. The interview lasted 15 mins. They did not smile throughout the interview. But I think holding my nerves and smiling along with my Class X and XII performances + college brand name + work experience did the trick which convinced them to give me the admit.

Verdict- Converted

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Indian Institute of Management, Ahmedabad 3

Aditya – IIM A – Fresher – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Venue: Hotel Kenilworth, Calcutta

Date: 22nd March, 2010

Profile: 10th: 88.4% CBSE

12th: 93.2% CBSE

CAT 2009: 99.88%

B.Tech in EE: 8.47 (IIT Kgp.) final year student

Essay topic: “Business houses should take greater social responsibility.”

I was the last person to be interviewed in the entire morning slot. So perhaps my interview was a bit short because of that.

Two professors: P1 and P2, and me (M)

Interview:

P1: So, you are an electrical engineer, a pretty rare species these days.

M: hehehe... smiled

P1: Tell me, what the difference between a motor and a generator is.

M: A motor converts electrical energy to mechanical energy and generator does the reverse.
(pretty easy question, answered confidently)

P1: ok, what is the difference between a series motor and a shunt motor?

M: answered confidently and explained using a paper and a pen.

P1: say, I have two grids, one is 100MW and one is 400MW. Under what conditions can I connect these two grids?

M: Their frequency needs to be same and in case they are not same, then we can convert them to DC and then connect them using an HVDC link and then convert back to AC to one of the frequencies. Then the voltage magnitude of both the grids need to be same. Then the voltages need to be in phase. (Explained the synchronization in phase using pen and paper)

P1: Do you remember maths?

M: yes, sir, the maths that I have applied in my engineering and the basic 12th maths.

P1: You have studied Laplace transform?

M: yes

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P1: what is it why is it used in differential equations?

M: It is a mathematical operator that transforms an equation from time domain to frequency domain. Used to solve differential equations as it converts them to algebraic equations.

P1: (wrote a differential equation) Write the Laplace transform of this equation.

M: done

P1: say I give u a function $y = f(x)$, how will you find the Laplace transform of y ?

M: Sir, can I assume that x is a function in t ?

P1: ok, do that

M: then $y = f(x)$; $x = g(t)$, eliminate x to get $y = h(t)$. Then find the Laplace transform of y .

P1: ok, what is the mathematical definition for Laplace transform?

M: wrote correctly. (Profs seemed satisfied so far)

P1: how is it going?

M: Sir, the interview??

P1: yes

M: Sir I think you are in a better position to answer that (with a smile)

P1: smiles, but still, what do you feel?

M: Sir, I think it has gone decently till now.

P1: ok, since morning I have been asking the question to everyone but I not got a good answer. Tell me what is government of India?

M: I think the government of India would contain every person of India who can vote, since he has some say in the decision making process. He can elect or remove a representative.

P1: So every Indian citizen is a part of the Government?

M: according to this definition, yes. (Actually I was very wrong, the Government is executive+ judiciary + legislative) Besides, how do we define it would depend on where the definition is written.

P1: So where is this definition written.

M: I am not sure but I think the constitution would define that.

P1: what is the constitution of India?

M: It is a written body that defines the fundamental rights, duties of citizens, then how elections are to be conducted, how different government bodies are supposed to act and how a bill becomes a law.

P1: how does a bill become a law?

M: First it is studied by the cabinet of ministers and then ... (P1 cut me short)

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P1: Can only the ruling party introduce a bill.

M: Sir I haven't read about it but I have never seen an opposition party introducing a bill.

P1: what is the role of Indian penal code?

M: It defines the punishments for the different crimes.

P1: I am still not satisfied with your answer about the Government of India.

M: smiles

P1: (to P2) I am done

P2: You wrote in your essay about the human development index, what is it?

M: I am not sure whether it is called human development or human happiness index but it is a measure of social development factors that contribute to well-being like education, access to health care, gender equity etc.

P2: So who develops this index?

M: I am not really sure but I think it is developed by the UN.

P2: (draws a function on the paper) write a mathematical definition of this graph

M: worked it out very confidently (it was a simple graph).

P2: ok. So why do you want to do an MBA, you know people with engineering background look down upon managers, they say bad engineers become good managers.

M: with a big smile on my face. No sir, that's not true. I have seen so many department toppers opt for management.

P2: what's your position in department?

M: In top 10 in a department of 45 students.

P2: that looks good

M: smiles. Then answered the why MBA part pretty confidently.

P2: Where have you been placed?

M: Answered. Looking at the lack of recognition on prof's face, I explained that the company is based in USA and does analytics work for a specific sector of companies and is the global leader in it. Then explained the job role in a more detailed manner. About modeling of market segments, research of past consumer records etc.

P2: Then you would be using a lot of mathematics?

M: yes, sir, I think so.

P2: your job is good; why do you want to do an MBA now?

M: talked about the different areas that I can study like marketing, finance, operations etc. and then take a better informed decision later.

P2: Did you take GMAT?

M: no sir.

P2: why not?

M: I do not want to study in a foreign university, 2-4 years of experience, then 2 years of studies, then 2 years of job outside to pay off debts, not ready for such a long commitment outside India.

P1: But as it is your job is outside India?

M: ohh...I think I miscommunicated, my job is in a US based company's India office.

P2: ok, where else have you got calls from?

M: I have calls from A, B, C and K

P2: not from Indore, but you are from Indore? (P2 smiled)

M: Yes, sir, I missed out on that

P2: ok Aditya, all the best for your other interviews and take a toffee with you.

M: thank you sir and left.

Verdict: Converted

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Indian Institute of Management, Ahmedabad 4

Rahul Kanval – IIM A – Work Ex – Engineer - 2011

<https://clpdpblog.wordpress.com/2011/02/03/my-encounters-rahul-kanval-shares-his-iim-a-essay-pi-experience/>

X – 89 (CBSE)

XII – 87(CBSE)

Graduation – B.Tech (Comp. Science) 73.4%

Work Ex – 4 months in own venture, 2 months with Accenture

Essay Topic: “Global Warming is a fictitious devil created by scientists”

Time: 10 mins

Other Details: Was asked to stop writing in 9 mins. Nobody in my panel could complete the essay.

PI Experience:

Panel consisted of 2 Professors.

Professor 1, Professor 2

P2 came out and called me. I greeted them and sat down.

P2: (Looking at my picture in the form) Where is your goatee?

Me: Sir, I used to keep it in college, not now.

P1: Your email id is rahulrocks. What is this rocks? I think this is a trend with youth these days.

Me: (Happy. Rock music is my hobby) Sir, I am interested in rock and rap music So, I made an id like that. I don't know about others but this is the reason I've such an id.

P1: What is this rock music?

Me: Started to explain. P2 interrupts in between.

P2: What kind of rock do you like? You have heard of the band “WINDOWS”?

Me: No sir

P2: Named a few more remote band names like these.

Me: No Sir.

P2: Pink Floyd.

Me: Yes, Sir.

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P2: What kind of rock do they sing? Punk rock, psychedelic rock, garage rock, indie rock, glam rock, metal rock, heavy rock?

Me: Sir, I think they sing hard rock.

P2: No, they don't. They sing soft rock.

Me: I've heard of one album. Singing hard rock.

P2: What was it?

Me: <Blank>

P2: In the beginning, they came out with only 1 hard rock album.

Me: I don't know.

I kept smiling all the time.

P1: You have participated in Rasayanika – an international chemistry quiz? What is alchemy?

Me: Told (forgot about melting of baser metals)

P2: When did renaissance happen?

Me: Told

P2: Name a few personalities of that time.

Me: Told a few

P1: (laughing) I thought alchemy was something related to eating baser metals. I don't know how one can eat those hard metals.

Me: (smiling) Sir, the elixir they wanted to prepare was to be in a liquid form.

P1: Continued with his metal talks.

Me: Smiling and continued answering his talks related to alchemy

P2: OK. So you're a Computer Engineer. What do you want to talk about in computers??

Me: .Net

P2: No. What in computer fundamentals?

Me: Sir, operating system.

P2: Unix or windows?

Me: Anything Sir.

P2: OK in Unix, inside the kernel, inside the shells, inside <i don't even remember what he said>, inside that, there is this thing, how will the user interact with it??

Me: I don't know Sir.

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P2: OK let's move on to windows. Let's talk about FAT.

Me: Ok Sir.

P2: Suppose you are writing a program and you want to create a process so that it gets the highest priority. How will you code that?

Me: Sir, priorities of the processes are system defined. It depends on what system call your program is invoking.

P2: Yeah, that's fine. But, you have to code it explicitly.

Me: I don't know Sir.

<continued at such level>

P2: OK. We are done.

Take a toffee and leave.

Me: Thank you Sir!

Verdict – Rejected

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Parth Shah – IIM A –Fresher Engineer– 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

I am computer engineer (2014 pass out), got 99.89 percentile in CAT. I took CAT for the second time (In first one I scored 99.32 percentile) I am interested in chess, coding, puzzles and Essays. My **Written Assessment** was on *Hughes' death due to bouncers, whether bouncers should be banned in cricket or not.*

Interview:

Two Faculties of IIM Ahmedabad. P1 and P2. Both Male aged around 45-50 years.

P1: Good morning! Have a seat. Can you please introduce yourself?

Me: I told them about my school, college, my hobbies and achievements (The moment I said that I am interested in Logic Puzzles, P2 started writing something down in paper)

P1: So you are comp. engineer. What subjects did you study during B.Tech?

Me: I told them six subjects. They needed more names. I had one subject in mind but didn't want them to go into it. But with their forcing of more names, I added this name with two other subjects and presented the list. And they picked up the one I didn't want them to pick. Data Mining and Warehouse.

P1 asked some questions on it, which I was able to answer apprehensively.

As my father is in LIC, he asked me about the ways in which data mining can be useful in an insurance company. I answered.

Till then, P2 was ready with a smile on the face and a weapon in his hands.

He handed me that paper. Which had this written on it?

$$a=b$$

$$a^2=ab$$

$$a^2-b^2=ab-b^2$$

$$(a-b)(a+b)=b(a-b)$$

$$a+b=b$$

$$b+b=b$$

$$2b=b$$

$$2=1$$

P2: So what is wrong with it? As everything written was logical but with a very big mistake in it. Since 2 can't be equal to 1.

This is logical fallacy. I was able to draw his attention to the mistake present in this puzzle. And he was happy. As I have my blog on puzzles (amazedbypuzzles.blogspot.com), he told me to ask

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one of my favorite puzzles. I asked this:

There are two ways in which one way is leading to the destination. You don't know which one.

There are two persons present there: Of whom, one always speaks truth and one always lies.

You have to ask one and same question to both of us and have to determine the right way towards your destination. What question will that be and what will they answer?

They couldn't answer it (or didn't want to) and asked me to explain the solution. When I explained the answer, they seemed happy.

I guessed that if I don't goof up a big time, I may fulfil my long standing dream of getting into IIMA.

P1: So you play chess. Answer these questions as fast as possible.

He had tablet in front of him. He asked me 15 questions on chess from it which included some like: what is FIDE rating,

how is it defined,

Against whom Anand lost recently,

Anand's rating,

Carlsen's rating,

my chosen first move,

E4-C6 is called what,

Fool's mate,

Queen's gambit...

I answered all questions correctly.

P2: any recent news which we may not be aware of.

As my Written assessment was on Phil Hughes. The day before interview, another incident happened. Daniel HUGHES was hit by bouncer in nearly same way and his neck part got swollen and got unconscious. I told them about this incident.

P1: So, you have won two state level essay competitions. Are you interested in essay writings?

Which essay you wrote recently.

Me: my conversation with God.

P2: Tell three things that you want to ask God, if s/he exists.

Me: I will first ask him to prove his existence to all people around the world. Because, people around here are taking him for granted. And, are getting advantages out of the blind faith some people are putting in. Second, I will want him to give me courage to fulfil my dreams. I want to build a business empire which can create enough employment opportunities and in the end, I want to be active in social awareness.

Third, as Amish Tripathi has written in his books SHIVA TRILOGY, in the end, ultimate good turns itself into ultimate evil. This was what happened in the case of Somras. (Read the books for better knowledge about this). So, I want him to create another parameter apart from money, for which people can aspire. Because, right now though money is good but it has started to turn itself into evil. Like people have started killing one another for the sake of money. Which will

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lead money to the ultimate evil and world will end while fighting for and against it. So, we can have another parameter so that people change their focus and money stays good for a longer duration.

Verdict – CONVERTED

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Garima Bharti – IIM A –Fresher Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Profile : X- 94.6 ,
XII – 80.8 , B.Tech (Delhi College of Engineering) – 71.91,
CAT percentile : 99.90,
work ex : nil

Academic writing test : case study on freedom of expression . should there be limits or not.

Interview

2 profs. Let's call them P1 and P2.
Both middle aged

Duration : around 15 min

P1: Tell me something about yourself.

Me: Born and brought up in Delhi. Final year of graduation. NSS Volunteer – social involvement. Learning Bharatnatyam for seven years. Talked about my two internships – Delhi Metro and gas power plant.
(Could have said more about fests and other stuff)

P1: Ok . so which turbine is used in this power plant?

Me: combined cycle. Two gas and one steam.

P1: what are the capacities?

Me: told

P1: what is the heat ratio?

Me: I don't know. (Never heard the term. I think it is related to mechanical)

P1: cost of generation of electricity?

Me: The bill charges 5 Rs per unit. So must be around 3-4 Rs per unit.

(Could have talked about transmission and distribution losses and that every plant has a different cost depending on many complex factors.)

P1: which turbine is more efficient? Gas or steam

Me: don't know exactly but In case of gas turbine, the process is faster due to instant combustion. So, probably gas turbine.

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P2: So, why did you choose Bharatnatyam Dance and not any other

Me: sir, initially it was closest to my home that why. But then I really liked it and enjoy it a lot. It is really vibrant. That why

P2: Tell me the difference between Freedom of expression, speech and opinion.

Me: Freedom of speech is a subset of expression. It refers to only verbal expression. Expression is a broader term and can be through variety of means like cartoons, dance, and paintings. Opinions are thoughts, they may or may not be expressed.

P2: you have not taken a clear stand. If you have to take a clear stand- should there be limits on freedom of expression or not?

Me: no. there should not be limits. But people must be made aware that they should use their rights responsibly.

P2: so, the French gov. didn't do that? That's why Charlie Hebdo happened?

Me: we as a society learn from our mistakes. And I think this message is clear now.

P1: But French gov. did nothing new in this direction.

Me: But many important people including the Pope have criticized the misuse of freedom of expression to offend a community.

P2: So, you are from Delhi. Do you think Delhi should be given full statehood?

Me: no. it is not practical because Delhi is very small geographically and will not be financially sustainable if made a state. Moreover, lot of central government machinery is in Delhi like the MPs and foreign dignitaries visiting. Hence, Centre must have the power to control them. There are two main reasons why Delhi people want statehood. One is law and order i.e. the Delhi police is not answerable to Delhi CM. and land issue – state gov. needs permission from center on land usage. DDA is not under state gov.

I think there are better ways to resolve these. Regarding police, one department of police can be made to report to CM. and regarding land- more representation of state in DDA and already some steps have been taken in this direction.

P2: So, is Kejriwal mad. Making it an issue.

Me: no sir. There are issues. But full statehood is not practical. A better and middle path solution with devolution of more power to Delhi state would be better.

P1: But, there is even a country which is smaller than Delhi. Which one?

Me: Vatican City

P1: how does that work?

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Me: It is extremely dependent on its neighbors.

P2: what do you think about CCTV cameras being installed?

Me: I think it is a good step. But it is the second part towards ensuring a safe city. It will help in catching criminals. But we cannot always wait for crimes to happen to catch a criminal. It needs to be supplemented with more awareness and gender sensitization and similar moves should be emphasized.

(Could have also talked about terrorists and related activities)

P1: So, what kind of books do you read?

Me: it keeps on changing. But recently I have been reading social books about life of people. For instance, the last book I read was

PRINCESS: THE LIFE BEHIND THE VEIL IN SAUDI ARABIA. BY JEAN SASSON.

It is about a girl who is of the Al-Saud's family and talks about her life as a woman in Saudi Arabia.

And before that

NOTHING TO ENVY: ORDINARY LIVES IN NORTH KOREA BY BARBARA DEMICK

It explores the life of common people of North Korea under the dictator during the 1980s and the subsequent famine of 1990s. It is a compilation of interviews of refugees from North Korea by a journalist.

P2: what is Saudi Arabia doing about oil?

Me: It has refused to cut down oil production and because of this, oil prices have fallen

P2: what is the problem in OPEC?

Me: Saudi Arabia is a rich country with abundant oil and low cost of production. So it can afford to sell at a low price for long. Other countries can't.

P2: should OPEC break?

Me: No. their strength lies in staying together because then they can monopolize the market.

P2: why do you think Saudi Arabia is not cutting down production?

Me: told about the shale gas. If oil prices remain low, then exploration of shale gas is unviable and world would continue to depend on oil as an energy resource.

P2: any other reason

Me: market share

If Saudi Arabia cuts down production, it will lose out the market share to other countries like Russia.

P2: How is Russia's economy dependent on oil?

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Me: oil forms a huge percentage of Russia's GDP and export. And due to the low price, it is suffering a lot.

P2: could this be the reason why USA is asking Saudi Arabia to not cut production?

Me: yes. Especially because of the Ukraine – Russia conflict. A lot of other sanctions have also been imposed on Russia.

P1: so, since you have read about North Korea, tell me something about the Korean War.

Me: the communist powers mainly USSR were supporting North Korea whereas USA was supporting South Korea.

P1: year?

Me: 1970s... I think

P1: sure?

Me: I am not sure sir. Sorry

P2: who is the dictator now?

Me: KIM JONG UN since 2011 after the death of his father. 94-2011 was KIM JONG IL.

P2: so what are the firsts about MOM

Me: three firsts-

1. First time in maiden attempt
2. First time in least cost
3. First Asian country

And overall it is a very good step

1. Firstly, this allied tech can be used in a lot of places.eg. Communication
2. Then, PSLV is ISRO's expertise, and we get a lot of international assignments for the same. It is great.
3. It inspires young kids to take up science

hence, it is a great achievement for the country

P2: what is the full form?

Me: Mars orbital mission

P2: think of some first related to that

Me: (thinking aloud) Earth's orbit to Mars orbit. But that would be done by every rocket. So, I don't know

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P1: okay thank you. Take something. Take all three. (There were three things)

Me: Thank you sir, this one is fine (picked a toffee and went)

VERDICT: CONVERTED.

Also converted C, L, K, S.

Joining A.

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Arushi Jamar – IIM A – Fresher – Non Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Here's my interview experience with IIM A.

Panelists: One Prof (P1) and one alumnus (P2)

P1: So, you're a science student?

Me: No, Sir! I am pursuing a Bachelors in Financial and Investment Analysis from Shaheed Sukhdev College of Business Studies, University of Delhi

P1: Where is this college?

Me: Vivek Vihar, East Delhi

P2: Why? Didn't you get through the ones in North Campus?

Me: I did sir, all except SRCC, but I joined this college for the course BFIA. This was something I really wanted to do. <Explained how CBS had a separate entrance procedure with an entrance test and interview, and is actually a decent college>

P1: So, why finance? Why such a niche course?

<Gave my reasons, talked about my family and how I developed an interest in the field>

This was followed by some questions about Investment Banking because my brother is in the field

Now, the real interview starts:

P1: Have you been following the recent debate about policy rates? Why was Mr Rajan reluctant in reducing them?

Me: <Repeated my answer like a pro>

P1: Do you know what interest rate parity is?

Me: <Explained Covered and uncovered interest rate parity>

P1: CAPM?

Me: <Wrote the equation. Explained>

P1: What is Beta in this equation?

Me: <Explained>

P1: Formula for calculating Beta?

Me: Sorry, Sir! I am unable to recollect it right now.

P1: What factors do you think are used to calculate Beta?

Me: I think it is calculated using the market variance and the variance of the stock we are calculating the Beta of. <P1 looked satisfied>

P1: Is Beta used anywhere else? Any other application?

Me: Yes, sir. It's used in Regression. <Explained single and multiple regression and the relevance of Beta in a desperate attempt to save my interview>

P2: Arushi, tell us something about Shaheed Sukhdev.

Me: The person or the college?

P2: The person.

Me: <Blurted out trivia I'd read on Wikipedia>

P2: When exactly did he die?

Me: 1930, don't remember the exact date

P2: He died for our country and you don't know when he died?!

Me: I know what he died for, but not exactly when. <Talked about the crimes Sukhdev Thapar was sentenced for>

P2: Alright, What's the full form of RK Puram? (My school is DPS RK Puram)

Me: Rama Krishna Puram

P2: Why?

Me: Named after Lord Rama and Lord Krishna probably?

Me: Or maybe the Rama Krishna Ashram nearby?

P2: Why is the ashram called that?

Me: It's a part of Rama Krishna mission started by Swami Vivekananda. Maybe he named it after Lord Rama and Lord Krishna

(It's named after Ramakrishna Paramahansa, his guru. I didn't know that then)

P2: Achchha okay, now tell me about this, this and this. You have 30 seconds. Use them wisely. (this this and this being co-currics and extra-currics in my form)

<I did. I think I took more than 30 seconds>

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This was followed by some small talk about my hobbies. And then:

P1: So what kind of fiction authors do you read?

Me: Dan Brown, George RR Martin... (They started laughing at this mention, stopped me and started talking about Dan Brown instead)

P2: Last book by Dan Brown?

Me: Inferno

P2: Could you give a plot summary?

Me: <Gave them a very nice fancy plot summary>

P2: So, the book is about over population, huh? What's the scene with population in India?

Me: 1.2 billion. Growing at a fast pace.

P2: How fast?

Me: 18%

P2: per annum?

Me: Yeah!

....

No, wait! That would be a lot! 18% in 10 years I think.

....

P2: <gives me a look>

P1: So the protagonist tries to control population through infertility? Has anyone ever tried that in India?

Me: Ummm, I do know people fighting infertility, but someone who promoted it.

P1: Someone who forced it on people?

Me: Oh, Sanjay Gandhi, of course! During emergency!

P1 and P2: *almost smiling* that will be all. Here have a toffee.

Verdict – Converted

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Indian Institute of Management, Ahmedabad 8

Abhishek Raj – IIM A – Fresher – Engineer – 2013

<https://www.quora.com/How-was-your-IIM-interview-experience>

Background:

Class X: 96.4%

Class XII: 96.6%

Undergrad: IIT Bombay

CGPA (in IITB): 9.27 (out of 10)

CAT Percentile: 99.95 (CAT 2012)

Work-ex: 0 (fresh graduate)

Other things of note:

I enjoy public speaking and creative writing. Dabble in stand-up comedy and football journalism.

Interview:

P1: "So Abhishek... Good day so far?"

Me: "More or less, though I think the next 20 minutes might have something to say"

both chuckle meekly

I chuckle meekly

P2: "Football blogger who has written for ESPN? You think you're a football expert eh?"

Me: "Everything except playing the actual game sir"

P2: "You don't play?"

Me: "I do as long as the word "play" has an extremely broad definition"

both chuckle again

this time I don't chuckle *mixing things up*

P1: "So you don't play?"

Me: "No sir. I write. I'm a vicarious exploiter of the joy of the beautiful game"

P2: "Where are Swansea City in the Premier League Table?"

Me (slightly stunned): "Umm.. 8th?"

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P2: "Umm? You're not sure?"

Me: "8th. Definitely 8th"

P2: "Definitely 8th?"

Me: "Definitely"

P2: "6th... here see"

shows me laptop

Me: "I'd like to go back to talking about how well I play the game if that's alright?"

both laugh

P1: "Abhishek why do you want to do management? You have excellent grades- just do research no?"

Me: "I can't be a football presenter if I do research"

P1: "Football presenter? That's your life goal?"

Me: "Yes sir"

P2: "But we don't produce sports presenters. We produce managers"

Me: "I have no doubt. But that doesn't change the fact that I can't be a football presenter by doing research"

both smile

P1: "Tell me about Biosynth (Project I worked for in IITB)"

Me: *told*

some more questioning about that

some more answers (it got technical here hence glossing over details)

Finally,

P2: "Abhishek I love math. I'm going to give you a math problem. If the volume of a cylinder is fixed, derive the radius and height that will maximize the surface area"

Me: *do the problem*

make calculation mistake (realized later)

P1: "Okay. Thanks Abhishek. Have a toffee"

Me: "Thank you for your time"

takes an abnormally large amount of time to pick the toffee

P1: "We have other candidates Abhishek"

we all laugh

Verdict – Converted

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Vivek - IIM B – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Acads X: 84.5 % AP Board, 2000. 1st in class

XII: 96.2% AP Board

Grad: VIT, Vellore ECE. 8.46

Work-Ex: IT - Software, 43 months

CAT (2009-10): DI: 97.xx Quant: 88.xx Verbal: 93.xx Aggregate: 96.9 %ile

(category if applicable) OBC

Extra acads: None

Any other special thing about you: client is an Investment Bank

IIM Bangalore, 5th April

ESSAY: India will be superpower in near future ... 10 min for thinking and making notes, 30 for writing Brief Snapshot of the attempt

Time given : 40 min overall

P.I:

A1: So Vivek, what is this 'Settlements' process you are working on?

Me: answered well

P1: So what is the risk?

Me: Answered

P1: what is System risk in settlements?

Me; Not sure Sir.

P1: Ok, how do we ensure guaranteed settlements?

Me: Sir, NSCC, and DTC etc. take part. Central Counter Party, Boxes at DTCC etc.

P1: Ok, so what is riskier, FID or Equity, from a settlements perspective?

Me: Situational... In one-way FID, in other way EQ... Explained...

P2: Okay, how did Morgan Stanley come into being

Me: Sir, Morgan and Stanley came together...

P2: Ok, where else we see Morgan these days...

Me: Sir, JP Morgan Chase...

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P2: Ok, so these two Morgan's are same?

Me: Yes, Sir, Morgan with Stanley, became Morgan Stanley in 1935 and JP Morgan chose to be a commercial bank ...

P2: Okay, so which Law helps a bank to choose to be an IB or a commercial bank...

Me: Not sure Sir. But FED allows MS to become a bank holding company, allowing it to access discounted rates and more access to liquidity

P2: You don't read on this financial stuff?

Me: I do Sir, as and when I get some chance...

P1: so now you know what is System risk in settlements? (** Remember, he asked me in beginning)

Me: With a stupid smile, not Sure Sir...

P2: Okay Vivek, what are the issues going on in your region... (Telangana)

Me: Sir, Telangana Separation issue...

P2: I know that baba, anything else ...

Me: Sir, Naxalite's problem...

P2: elaborate ...

Me: Sir, there used to be a lot of issues earlier, but it has gone down drastically these days...

P2: Why?? It is growing elsewhere...

Me: Yes Sir, its spreading to Chhattisgarh and Orissa, because these people need forests to hide and Adilabad is growing well in terms of infra, roads etc... So Naxalites have trouble hiding...

P1: what is Vishwakarma?... where you get this name from?

Me: Sir, we get second names from our fore fathers, got it from there...

P2: what is important about Vishwakarma

Me: Sir, in our words, he is the Civil Engineer of the world ... Machinery, architect etc...

P1: why you moved from Adilabad to Guntur for 11th?

Me: Sir, no availability of post 10th in our town...

P1; Yes, but why not Hyderabad?

Me: Sir that was the best school for 11th, 12th in Andhra Pradesh

P1: Ok great ... I am done ... anyone else? Vivek, you have any questions?

Me: None now

P1: Sir Ok great, we are done... All the best Vivek.....

Verdict: Converted.

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Indian Institute of Management, Bangalore 2

Anonymous – IIM B – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Location: Bangalore

Profile - CAT 2009 99.95%ile

Extracurricular: IEEE student chapter head at IIT R Coordinator tech fest Captain

Chess team Member XYZ chess team (XYZ my previous company)

Specials: >Among 25/35000 to get internship at Microsoft through nationwide competition...

>Chess district champ (under 15)

>Chess state corporate third (Many others in Chess)

Hobbies: Chess, guitar, swimming etc...

Interview with IIMB at IIMB (31st March)

Essay: "1-year social service should be compulsory for students at IIMs"

Interview:

A (Alum) P (prof) LP (lady prof)

A: What do you do at ABC?

Me: told

A: Why did you shift few months back?

Me: told

A: You have very handsome package, and you can certainly learn a lot at this start-up... don't you think you will waste 2 years at MBA?

Me: Confident, told [P nodding]

LP: What do you like in Jaipur?

Me: Small yet everything available, serene and friendly people

LP: You can start something in jewelry business ... it is unorganized with just few organized players

Me: Mam, no exposure at all... yes it is unorganized but have never even thought about jewelry

LP: So, how is XYZ (my previous company)?

Me: Very good for technical exposure but due to its size business exposure is missing

LP: And what do you have to say about the acquisitions it does?

Me: I think it is good business strategy... do not develop from scratch use the good available options, time to market is decreased and if it is mutual then it is good for both

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P: Do you think these are mutual?

Me: Sir, no not always...

P: Do you know about Lakshmi Mittal and Arcelor?

Me: Yes, sir Arcelor was acquired but it was not willing

P: Right... what were the reasons?

Me: Sorry sir I do not remember the exact details... French pride was involved but don't remember it

P: Okay no problem... So you are a Chess GM?

Me: No sir I am not ... I just love playing it

P: Oh no you have certificate from QWE ... you can become a GM?

Me: Smiled

P: Okay so there are two types of players in Chess: Offensive and Defensive?

Me: (Well, I do not believe this ... but did not deny) Yes sir, some players bank on strategy more and hence keep the games packed and long while others are tactical players who try to create advantage in shorter term.

P: Can you tell me... what kind of player is Karpov?

Me: Sir Anatoly Karpov plays queens gambit declined a lot... so that being a strategic game I would say he is defensive and looks for advantage in longer term

P: How about Kasparov?

Me: Sir I have seen him also playing the same opening but come up with improvisations a lot... and also play Najdorf Sicillian so I would say he is attacking. Also he is considered to be psychologically attacking too... I mean his behavior etc. is intimidating for opponents

P: What do you think are important qualities for a Chess player?

Me: Sir analytical skills are definitely needed but I would say memory and knowledge of chess theory make a huge difference and essential to be good player.

P: What is chess theory?

Me: Sir, these are principles that were first introduced by Italian players like Greco, Ruy Lopez etc. which give a chess player a definitive goal to play for at any point of time... be it opening, middle or end game

P: You know John Nash?

Me: emm ... sir the mathematician? I only know from what I have seen in the movie Beautiful Mind

P: Can you tell me what is he famous for?

Me: Sir he got a Nobel Prize for his contribution to economics... he said in network best

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resource utilization happens when everyone tries to achieve mutually optimal solution ... etc. I do not remember the exact thing but it is related to this only...

P: No that is not what he said...

Me: Sorry sirs then I do not know it

P: What is the difference between Chess player and a Politician? So you know both of them follow a game theory right?

Me: Nodded (although I don't know about game theory as such) ... Sir, a chess player is constrained by the rules and has to improvise to achieve the goals... Politician has the flexibility to change or create new rules etc. through various mechanisms... hence I would say constraint is the major difference...

P: (asking others any questions?) Okay, thank you

Me: Thank you

Verdict – Converted

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Anonymous – IIM B – Fresher - Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Profile: Acads Xth (ICSE) - 94.4

XIIth (ISC) - 94.4

B.Tech (ECE), IITG class of 2010 (GPA 8.45).

Work-Ex: NIL

CAT 2010 DI - 99.04 QA - 94.94 VA - 96.01 Overall - 99.15

Extra acads: Numerous medals in Hockey, Football at intra institute level. Inter IIT hockey. Head of the ed-board of my college Quizzes, debates etc.

Interview Venue: Kolkata Date: 7th April, 2010

Essay topic: "Voting should be made compulsory."

Attempt: Argued against it talking about how the right to vote is a right and not a compulsion, and that taking away the right not to vote infringes on an individual's liberty. Also argued that if someone is apathetic enough not to vote, his apathy might even extend to who he votes for, leading to elected representatives without a popular mandate. Thirdly, I argued that the principle of compulsory voting cannot be practically implemented since there isn't a deterrent sufficient enough to force everyone to vote. There'll always be people who will prefer paying the penalty than voting.

PI- My interview was scheduled for the afternoon session. My panel interviewed 8 people during the session. Mine was the 7th interview in the sequence.

It started around 4:35 and lasted for 15 minutes.

The panel members were:

A (setting to my left): A youngish looking gentleman.

B (Centre): Prof.

C (sitting to my right): lady.

Me (entering the room): Good evening

A (as I take my seat): The guy we interviewed before you, he's from your institute. Are the two of you friends?

Me: More like acquaintances.

A: What's the difference between a friend and an acquaintance?

Me (thinking a bit): We're in the same hostel and all, but you tend to be friends with folks you

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have classes etc. in common with. I don't hang out with him, so I wouldn't really call him a friend.

A: Okay. So what's your favorite subject?

Me: Communication Networks.

A: What do you know about the 3G issue?

Me (confused): What's the issue with 3G?

A: Communication is your favorite subject and you don't know about the 3G issue?

Me (suddenly realizing what he was asking): The government of India is looking to auction the spectrum for 3G services. I've read this somewhere that the pricing needs to be absolutely perfect for such an auction if the government doesn't want to lose money on the sale. The problem being faced by the government is the determination of the perfect price. So currently, the situation in India is that only BSNL (which is government owned) is providing 3G services to customers. None of the other service providers have been allotted spectrum.

A: So what's different about 3G? What do you mean by 1G, 2G etc.?

Me: These are mobile communication standards set by probably the FCC in the USA (turns out I was slightly wrong here. These standards are unofficial) regarding requirements that the mobile technology should meet to be termed as belonging to a particular generation.

A: How will you differentiate between them?

Me: Each of them use different technologies, different modulation schemes, different spectrum, and have different data rates.

A: Could you tell me the data rates for 2G, 3G etc.?

Me: I don't know the exact data rates.

A: You should. This is your favorite subject...

Me: What you're asking (3G etc.) actually falls under the subject of Mobile Communications. My favorite subject (Communication networks) is similar to Computer networks.

A: Okay. So have you heard about (Some weird acronym that I can't recall)

Me: Never heard of it.

A: (The weird acronym again)? TCP/IP? UDP?

Me: I know about TCP/IP and UDP.

A: What's the difference between the two?

Me: UDP is connectionless. If you're using UDP to transfer a packet, there's no guarantee that the packet has reached its destination. TCP/IP on the other hand ensures that every packet reaches its destination. It actually establishes a connection with the other side before sending packets, and it checks whether each packet has reached the other side.

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A: So where will you use UDP and TCP/IP?

Me: Consider something like voice. If whatever I'm saying right now were to be converted into data packets, and if only a fraction of those packets were to reach you at the other side, you will still be able to discern what I'm trying to say. Voice is redundant. Voice applications therefore use UDP.

A: Give me applications where the two are used.

Me: File transfer, where every chunk of the file is crucial for the file to be complete, uses TCP/IP. Voice communications over the internet use UDP.

A: What do you mean by 128 bit SSL encryption? Or rather, tell me why do we need encryption?

Me: Can I describe encryption to you in terms of Public Key/Private Key encryption techniques?

A: Sure. Go Ahead. (Long interaction on Private key/public key. I started off explaining that the need for encryption is to ensure a third person does not overhear what we're trying to communicate to the other side. Half-way through I realized that there was another purpose, to authenticate myself to the other side. I wasn't very structured since I was remembering stuff I'd learnt as I was speaking, but ultimately I did demonstrate the use of Private/Key Public Key to realize both the purposes of Encryption.)

C: Do you know about network topologies?

Me: I've heard the term. If you could give me some examples, I'll probably be able to recollect...

C: Bus, Ring etc...?

Me: Yeah. I think this term is used to describe how various nodes are connected in a computer network. I think in a bus, all the nodes are connected in a straight line, whereas in a ring, there's a circular wire running through the middle and the nodes are connected to it.

C: Which has the server in the center?

Me: It should be ring. I'm not sure, but why else would they call it ring...

C: What's the difference between a LAN and a WAN?

Me (hesitating): WAN is wireless...

A: WAN? Wireless?

Me: Wait. WAN stands for wide area networks and LAN for local area networks.

A: That's theoretical. What's the difference?

Me: I don't know.

C: What's meant by SMTP?

Me: SMTP stands for Simple mail transfer protocol. It's a protocol for email transfer. I think it probably works using (I started describing another protocol - POP, but soon realized I was wrong and let hesitation creep into my voice)

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A: I think you're wrong here.

Me: I think so too. What I've described here is the POP. SMTP is used for email transfer. I don't really know how it works.

A (sternly): Don't try to answer if you don't know. Just say immediately you don't know.

Me: My mistake. My apologies.

C: I see you had very good marks in class 10th and 12th. What was your favorite subject?

Me: English.

C: So do you read?

Me: I used to read a lot earlier. Then my reading habit dropped off a bit, but I'm picking it up again.

C: What do you read? Fiction/Non-fiction?

Me: I used to be a huge fiction fan earlier. Now I'm beginning to read non-fiction too.

A (interrupting the discussion on books): Tell me why you want to do an MBA?

Me (After thinking for almost 10 seconds): Suppose someone wants to learn assembly language programming. You give him a microprocessor kit and a manual, and he will learn it. But how is an employer looking for someone with these skills supposed to know that this individual has what he is looking for. Similarly, with the job I have got, I believe it's decent enough to teach me some of the skills that an MBA will teach me, but how will my employer know I possess those skills.

A: So you're telling me you want to do an MBA because of the brand and the image?

Me: No. If you were to offer me the MBA degree without the skills, I wouldn't accept it. An MBA without the skills expected of an MBA would be immediately found out. I want to do it because of the skills I'll be gaining that I'll need as I grow in my career and start dealing with the business side of things.

A: Where have you been placed?

Me: I have a couple of job offers. One is a PPO from (an investment bank)

A: Wow. That's something MBA graduates dream about.

Me: It's in the technology division. (Implying it's not the job that MBA graduates dream about.)

A: So what. 2 years down the line if you get your MBA, you'll be working on some techno-management related stuff for the same bank only.

Me: (remains quiet) A: So what's the other job?

Me: A manufacturing profile at (an FMCG day 1 recruiter at IITs).

A: That's even better. You'll be learning more on the shop floor in a week than your 2 years of MBA...

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Me: The option for working at the shop floor will always be open. Even after my MBA, I can learn at the shop floor. But a chance to do an MBA from IIMB does not come along every year. Look at the competition.

A: Let me complete. I have some advice for you. Whether you chose to accept it. That's totally your decision. You are obviously intelligent, communicate very well and you may even get your MBA. But if I were you, I'd work for a few years and then do the 1-year management program for executives.

Me: The 1-year program is an accelerated program right? I'll gain more from 2 years studying management than 1.

C: The 2-year program is obviously more rigorous than the 1-year course. But you really should think about this.

A: We're done. You may leave.

Me: Thank you. (I thought extracurricular were my strength, but the panel did not give me a single chance to direct the discussion towards extracurricular.)

Verdict: WL36

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Mohit – IIM B – Fresher – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

City: Gandhinagar

PROFILE: Academics: 10th: 93.2,

12th: 91.4,

CGPA: 8.89/10,

Work ex: 0.

Interview date: 5 April 2010

Venue: Hotel Sea Princess, Mumbai

My interview was scheduled in the afternoon slot at 2 pm. We waited till around 2:10 pm and then a lady professor came to check if all candidates were present. We were then asked to go to a separate room for the essay writing. Before the essay writing, we were told about some general rules and regulations in in complete detail.

The essay time was 30 minutes and 10 minutes were given for formulating the thoughts and the next 20 minutes for writing the whole thing down coherently.

The essay topic was 'Will India become a superpower in the near future'.

After the essay writing was over, we were asked to go in the waiting room again and wait for our turns. The first interviews were expected to start in around 10 minutes. I was feeling the heat every moment. A Hindi movie that was being aired on television which had Govinda in the lead plus some cookies kept in the waiting room cheered me up a little bit. I was the second guy on the list and the guy who was first was my college mate, so I knew him. I was hoping that he would do well and make things easier for me as far as the college impression is concerned.

PI –

The panel had 3 members (1 lady professors (LP), 1 male professor (P1) and probably an alumni seated in the middle in the middle (A))

Initial questions asked were based on what I had written in my SOP.

LP: You are from the same college (DAIICT) which the earlier guy was, right? (Was kind of expecting this question).

Me: Yes, ma'am, we are batch mates.

LP: You have written that you come from Meerut. Tell me something about the place.

Me: Told

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A: You have written something about winning HP Innovate. What is it and what did you do?

Me: Told them all about it

LP: OK, tell me why should we take you?

Me: humbly said that I wasn't a one in million guy but someone who was eager to learn things and knew what difference an MBA from a place like IIMB could make to my life. Also told her the kind of projects I was involved in college and the kind of learning I acquired in DAIICT which separates me from the rest. (She seemed impressed)

A: You seem to be pretty socialist guy; why do you want to come in a capitalistic arena like this?

Me: Told that Man is a social animal and can't live in isolation. Even the biggest of corporations have performed their social responsibilities. Told them about my own business and how I've seen that every business is about generating capital and putting it to good use for the welfare of the society.

P1: Asked me about the family business. What will I do once I do an MBA?

Me: explained them about the family business and gave an honest answer that I wasn't so sure which road I will take after I do an MBA, may be join my family business, may be start something of my own or may be enter into social sector. But I told them I would figure it out once I get into IIMB

LP: why don't you join our course that we offer for second generation entrepreneurs and then go about joining the family business?

Me: Told her I wasn't so sure about that and my major objective was to learn and since I am not clear whether I will join the family business for sure so can't decide on that so quickly

P1: What do you do in your leisure time?

Me: I am into reading. I am a big fan of Gandhi and I also enjoy reading books on social and political issues.

P1: Stopped me right there. Ok. I see Gandhi. Do you think Gandhian ideas are still relevant today?

Me: Oh, most definitely sir... They are in fact more relevant today than they were during his time...

P1: Ok, tell me how many Khadi shirts do you have?

Me: Went blank for around 3-4 seconds and then told him that I didn't have an exact number but I did 2 or 3. Then I told him about wearing Khadi but the reason why Gandhi popularized Khadi. His ideas behind self-employment and how NREGA today is a manifestation of the Gandhian idea behind Khadi.

LP: Do you really believe that?

Me: Definitely mam, Gandhi focused on Khadi to introduce self-dependency among people and how NREGA is doing the same thing today...of course there are a lot of problems in its

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execution and a lot more needs to be done but it's a step in the right direction (seemed satisfied)

LP: OK, Mohit, we are done now and is there anything you want to ask us.

Me: Asked them about the entrepreneurship cell and they told me that you don't need to be in IIMB to make use of it.

Verdict – Converted

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Madhur Bajpai – IIM B – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience/answer/Madhur-Bajpai>

CAT percentile of 94.44.

The Interview:

Here comes the day, March 17th 2015.

Time: 9 a.m.

Location: IIM, Bangalore.

Around 27 candidates divided into three interview panels.

Interview panel:

P1 - Dr. Charan Singh,

P2 - Dr. Jishnu Hazra

P3 - IIMB Alumni

As soon as I enter the room, even before sitting in my chair, they ask me about a topic that I had mentioned in my Statement of Purpose related to my job.

P1 : You have mentioned "Difference in viewpoints of trader vs risk manager", can you elaborate on this?

Me : Sir, this is a presentation that I had given to my team that talks about how the views differ between a trader and a Risk Manager in the world of investment banking and trading. Generically, a trader wants to maximize the profit and returns, thus he is willing to take more and more risk. The job of a Risk Manager is to monitor various exposures and focus on reducing the risk involved. So in some way it's a tussle between a trader and a Risk Manager, more like a tussle between an optimist and a pessimist.

P1 : But a trader also has to worry about the risk, he may stand to make huge losses if he takes unnecessary risk. Why do you think he will be reckless?

Me : Sir, it's not about him being reckless but when you see from the perspective of loss that a trader can incur, at most, he'll be fired but for the firm, that loss can be much more damaging. Thus that's the exact reason that they have a Risk Manager to monitor various exposures.

P1: But each trader has a capital allocated to him so even if he wants, he cannot wipe out the entire firm's capital, so why do you think that is even a possibility?

Me: Sir, I agree that there is a specific capital with which a trader is allowed to play with but in reality, in the world of hedge funds, the capital number that you see is the leveraged capital.

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Thus because of leverage, there exists a possibility that the loss can wipe out much more capital than what has been allocated. Also, I won't say a trader can wipe out the capital of the entire firm but he can most certainly bring the particular group down. And that is significant damage to the firm. Generally, there will be trades that a trader wants to perform and Risk Manager will take a call, depending on various exposures, as to whether to allow that or not.

P1: So you can call Risk Manager as an umbrella trader or a trader who can moderate other traders depending on his view.

Me: Yes, sir. I could say that.

P1: I see that you have mentioned "Idea Generation Workshop" in your SOP. What is an Idea Generation Workshop?

Me: This was an initiative taken by a professor the college to promote innovation in day to day student life. I used to be a coordinator along with him.

P2: How do you promote innovation in day to day life? What was the agenda?

Me: It was a full day workshop where there would be inspirational stories and videos. Some real life stories like how Chik shampoo founder shook the Asia wing of Hindustan Lever Limited and how Goonj the NGO helps people with clothing etc. The basic fundamental that innovation can be taught and can be learned if you have the right attitude. At the end, students would be asked to come up with proposals to some day to day problems that they face.

This program was even conducted for the faculty in the institute. Stories of innovation at grass root level have been really inspiring.

P1: Do you think you are creative?

Me: Yes, I think so. I wouldn't say I am the most creative person in the world but yes.

P3: (Nodding) That's fine. Do you think a trader should be creative?

Me: I think a trader has to be creative, Sir. As you know, in some places, a trader is called a gambler. To be able to beat the competition, trader has to come up with innovative combination of certain instruments to maximize the returns. Also, a trader must trust his intuition while making certain decisions that might be highly risky.

P3: Who are the people that have inspired you? Who are your idols?

Me: Raghuram Rajan, Dr. APJ Abdul Kalam and in sports, Indian cricket team captain Mahendra Singh Dhoni.

P3: Have you read any non-fiction books or biographies that have inspired you?

Me: (I haven't mentioned passionate reading as my hobby anywhere.) Sir, I do not get time to read biographies as such but I read up various articles about any innovative thinking and these people that I have mentioned above. Let's say Raghu Ram Rajan, he is like a superman in his

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career. The stories like how he had talked about fat tails in the real estate markets before the Global Meltdown, but that paper was not well received in the world. How he's worked towards taking measures that have helped Indian economy recover from where it was when he took control.

P1: Tell us what is regular day like.

Me: It's generally a mix of work, exercise and recreational activities. Regular work and a fixed duration of fitness exercise in the evening daily.

P1: (Interrupting) So, as per your schedule you have time. It's just that you choose not to spend it on reading books.

Me: Sir, I agree that I have time and it's the priorities according to which I distribute it on a given day. Given the sitting nature of my job, I have come to understand the importance of staying fit. Historically, I haven't always enjoyed good health, that's why the daily fitness regime has helped me in keeping me fit and full of energy that can then be used for work. Looking 10 years into the future, I feel staying fit is absolutely necessary to keep myself motivated. So far as reading is concerned, I devote my daily time in reading various articles on the Internet.

P3: I think that's reasonable.

P2: You mentioned Mahendra Singh Dhoni. Why not Gavaskar? Gavaskar was a great player considering the quality of bowling attack and conditions back then. He is even greater player than Dhoni.

Me: Sir, I agree that Gavaskar is a legendary player and not to demean him in anyway, I have been a fan of the way MS Dhoni acts as a leader.

P2: (Cutting me in midway) Everyone talks about a person when he is successful. That's no big deal. People talk about Dhoni because he has been successful, why would that matter?

Me: Sir, I have been a Dhoni fan even in times when he faced massive defeats overseas. It's his qualities that I really appreciate.

P3: (Interrupting) Which of his qualities interest you?

Me: Sir, his most important quality of staying calm under pressure scenarios. Also the fact of treating victories and defeats equally, developing a process, backing the youngsters in their bad patch...

P1: (Snapping me) Anyone has a good patch and a bad patch. I have a good patch today, tomorrow I will have a bad patch. That applies to anyone.

Me: Sir, he's supported his young players through their bad patches and given them confidence. As a leader that is very important. Also, even after a defeat, he would talk about the positives from that contest.

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P1: That's the job of a captain, isn't it? Ganguly will say that after the match, Dravid will. What's the big deal about it?

Me: Sir, I agree any captain will say that after a match. It's just that I respect Dhoni because he has acted in that direction. There was a time when we got Irfan Pathan, RP Singh, Laxmipathy Balaji, they shone in their good patches, rocked the international scenario, but when their bad patch hit, we no more see them anywhere. Dhoni supported his players and they are now giving results. The youngsters in the current team have won 6 out of 6 world cup matches on foreign soil.

P1: What is your view on failure? We see your academic profile and it seems you have been a topper throughout and you don't seem to have experienced any sort of failure. You talked about Raghu Ram Rajan, he was a topper in his life and your academic profile looks kind of similar.

Me: Sir, an academic record doesn't always show the kind of failures that I have experienced, it has just highlighted my achievements.

P3: What is one failure that you want to quote from your life? Also can you tell us your learnings from that?

Me: An incident of failure that comes to my mind is after the X exam for National Talent Search Examination. After clearing the state level examination, and then the national level examination, I couldn't make it through the interview. Maybe because of my discrepancies of comfort level with the language or any other lack of knowledge. I come from a small town and almost everyone knows you once you achieve something, and telling the truth, there are many who assume that you are going to be successful always and others somewhere want you to fail. I was a kid who wanted to go for 100/100 and always thought that if you put efforts, you will always get results. The biggest learning for me at that age was that, the result is not in your hands. You might put all your efforts and yet might fall short. There are so many different variables in operation. You should be ready to accept failure. Sometimes, it is good to be detached from the race, and give your best. If you give your best and you deserve it, you will get it. Unnecessary burden of expectations hampers your performance. I have carried that learning all along my life.

P1: What if you don't make it through to IIMB today? As you said, people will be knowing that you are appearing for this interview and there is that pressure and everything. What will be your reaction if you fail to make it to IIMB?

Me: Sir, I agree IIMB is a great institute and I really want to study here but, I am sorry, if you don't select me, it won't mean the end of the world for me. It won't mean I am incompetent. It is just that I have a different skill-set and your requirements are different and I don't fit in those. I will try again next year. But it won't be like I will keep trying blindly, if I feel that IIMB is not my cup of tea, I will evaluate my options and choose what suits me best.

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P1: Let's say if you don't get IIMB and you get IIM, Trichy. What will you do?

Me: Sir, frankly speaking I don't have a call from IIM, Trichy.

P1: That's fine. Let's assume hypothetically if you had a call from IIM, Trichy and you converted there but not in IIMB, what would you do?

Me: Sir, with the kind of opportunity cost I am putting in, and the place where I am right now, to reach the next level, IIMB is the right place for me. The excellent peer group and the distinguished faculty at the institute, makes it distinctive. I might not be able to derive the same value from IIM, Trichy. Also, I don't want to come across as a person who wants to do MBA for the sake of it. In the hypothetical scenario, I will evaluate my options and probably might not accept the offer by IIM, Trichy.

P2: Do you have any questions for us?

Me: What are the recommended finance courses offered at the institute as electives?

P2: You will get enough choices to choose from 'if' you get into the institute. There is a lot of variety available.

Me: Thank you so much, Sir.

Verdict – Converted

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Nikhil Yadav – IIM B – Work Ex – Engineer - 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

90+ percentages in 10th, 12th.

B.Tech in computer science from IIT-H with an average CGPA, good background of participation in and organization of cultural events.

~3 years of work-ex as a network consulting engineer.

First attempt at CAT.

Calls from IIM B, L, I, K and new IIMs.

IIM Bangalore's interview was my 7th and last interview of this season (gave SP Jain, XLRI and other IIM interviews before that) and I carried forward the previous interview experiences to this one.

Date - 19th March; Time - 2 pm; Venue - IIM Bangalore

I reached the venue at 1 pm. We were assigned panels and made to sit in a queue in front of the interview rooms. After a brief verification of our documents/proofs, we were called in panel-wise for WAT (Written Ability Test).

WAT topic – “Safety of women in India can only be brought about by a change in the societal mindset.”

We were given a rough sheet attached to the answer sheet and 30 minutes’ time limit to complete the task. It was advised to use 10 minutes to create a rough outline and 20 minutes to write the essay/note. I created a section wise rough draft (intro, major issues, root cause, measures that can help, conclusion) and completed writing the essay well before 30 minutes were over. Both rough and the answer sheet were collected for evaluation.

PI –

After 4 candidates before me, there came my turn to go in.

Panel members: 2 male Professors (P1, P2), 1 male alumnus (P3)

P1 : *smiling* Hi Nikhil, go ahead and tell us about yourself.

Me : *well-rehearsed reply* Talked about my school education highlighting academic achievements. Moving onto B.Tech with more emphasis on participation in co-curricular activities and then highlighting the 3 years of work-ex in one of the leading network equipment

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and services company. Mentioned some of the clients that I handled and being a part of the recruitment team as well.

P1 : *scrolling on his laptop* So, I see you've a pretty decent job and you seem to be performing good as well, why do you wish to pursue this course?

Me: Told them how I am a person who likes to work in teams and how the nexus between technology and business strategy excites me. Having a good technical know-how and corporate exposure, I wish to make a larger impact on business and this seems to be the perfect time and place to get equipped with the required skills. *replied to this answer while addressing each panel member so that it convinces all of them*

P1: You mentioned business strategy. What do you think is the business strategy of your current employer?

Me: *thanks to the regular interactions with the leadership team I had a good idea of this* Mentioned how the company has a kind of monopoly in the networking products and how aggressively it tries to maintain that. Market developments are closely monitored and any new prospective technology is adopted by R & D or by acquiring smaller companies/start-ups.

P1: *excited by the mention of acquisitions & start-ups* any recent start-up acquisitions by the company?

Me: Told them 2 recent acquisitions and one major acquisition in the past.

P1: Why do you think they were acquired?

Me: Told how the company wanted to enter into a new domain of services (Data centers , Cloud) and the acquisitions provide a well prepared base for a bigger company to easily flourish into.

P1: Do you think after an acquisition the smaller company is able to develop as freely as it was developing earlier?

Me: Replied how it is a trade-off for the smaller company to gain from the bigger company's resources but at the same time restrict its own growth towards the goals of the company acquiring it. Many a times smaller company prefer not getting acquired as they can develop into something bigger. Also added that if I would have been running the start-up, I would have not preferred getting acquired because the fact that the bigger company is acquiring proves that my company has some potential.

P1 looked quite impressed with my replies

P1 looked at P2 and so the turn went on to P2.

P2: How much knowledge you have about the position of your company in the market and its

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performance? Do you follow it?

Me: Replied with the recent quarterly performances. (Couldn't recall the exact numbers).
Mentioned stock values and explained about recent downfall and how we went back up.

P1:*chipping in* what is the revenue and net income?

Me: Replied correctly.

P2: Tell about any 2 major current economic crisis.

Me: Mentioned the fluctuations in global oil prices and the Euro -zone crisis.

P2: What exactly is happening in the Euro-zone and do you see it affecting Indian economy?

Me: *had read a lot about it so replied patiently and in full detail*

Told how countries like Greece have led to a total breakdown of the euro-zone. Mentioned some amends which can be made to deal with it. Also, told how in the longer run it can affect not only India but other economies as well.

P2: Do you know about the PIIGS (pronounced as pigs!) nations?

Me: Told them no, I have no idea.

P3: Do you read business related texts?

Me: Not much. I read about the ongoing trends but not so much of business literature as such.

P1, P2 & P3 share a glance and then

P1 says: ok Nikhil that will be all. All the best. I thanked them and made my way out.

Overall, the interview was focused on my work-ex, knowledge about my employer company and my take on the current business strategies. The panelists were very calm, thorough professionals and gave a lot of opportunity to speak. It was more of a conversation than an interview.

Verdict – Converted

Puneet Manuja –IIM B- Work Ex – Engineer – 2014

<https://www.quora.com/How-was-your-IIM-interview-experience>

Before answering that let me brief you on my profile when I was going for the interview to understand the background and motive behind the questions that were asked.

Profile:

NIT Calicut, batch of 2005-09: Computer Science (Gold Medalist)

Experience: 35 months: Game developer at [Zynga](#) (11m), Senior Member Technical at D.E. Shaw & Co. (24)

CAT Percentile: 96.8%

General Category

Here goes the D-Day experience:

Essay Writing: This was around sharing opinion about the oxymoronic business and social responsibility (which many companies are trying to use just because there is a mandatory CSR budget imposed) - I explained this on the lines of Milton Friedman's view "The business of business is business". I was no writer, never had I used a pen for 1 hour straight for writing essays or articles after my school days. But I practiced a lot on how to write crisp sentences and answers in bullet points (am much better at structuring that way).

THE INTERVIEW:

Panelists: An economics professor,
A BGS (Business, Government and Society) professor and
a strategy professor.

Using P for panelists and M for myself

P1: A Gamer! Interesting! XX L p.a. package, interesting! A Gold Medalist interesting! Why the hell are you here?

P2: Hardly 10% of the companies on campus pay more than what you are already earning. That too in gaming industry. Which is fun!

M: I try to speak after P2 but wasn't allowed to...

P3: Asks me some random Economic funda application... and then asks the rhetoric question: Isn't this boring?

M: Kind of! :)

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P3: This is what we teach here. We really don't understand why you want to do MBA!
Some gap. Finally, I get a chance to speak up!

There was always a dilemma in terms of the reason I wanted to pursue MBA - that was entrepreneurship and what my friend (ex-IIMB) had asked me to say. He wanted me to mention consulting as the reason for doing MBA as that suits my profile and entrepreneurship is a reason that 50% of the students give and aren't able to defend. My brain trying to convince my heart. I thought for a moment and said...

M: I want to be an entrepreneur (the heart wins)

P1: How will an MBA help?

M: I gave some gyan...

P2: We teach how to calculate risk - and entrepreneurship is all about taking risks and not measuring them!

M: I again try giving some gyan... no one's convinced

P1: Gives some examples. "If you have to learn swimming, do you go into the pool or read books!"

M: I again try to defend.

P1: Some more remarks.

P2: I again try to keep my points

... a little bit of a heated discussion.

P1: Most successful entrepreneurs are college dropouts. Or non MBA. Even Zynga CEO (Mark Pincus)

M: They were wrong here.. He was an MBA and a serial entrepreneur. I felt a lot comfortable because this time I had facts and they were wrong. A small ray of hope!

45 min passed, I was asked to leave... and we discussed nothing but the answer to the question: Why MBA?

Verdict – Converted

Anonymous – IIM C -Fresher – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Profile: X-----88.4 (South Point, West Bengal Board)

XII-----88.3 (South Point, West Bengal Board)

SGPA--7.86 CGPA--7.68 Percentage--71.04

College--Jadavpur University, Kolkata

Work Ex--Cognizant Technology Solutions (14 months till Jan end)

CAT percentile: QA --99.24 DI ---96.77 VA ---99.52 Total - 99.83

Extra-curricular: A few certificates here and there...nothing exceptional..

Hobbies: Music, sports and reading

Interview & GD: Date: 23.03.2010

Venue: IIMC Campus, Joka Course: PGDM

GD Topic: "Is deception necessary for success?"

Number of People present:11 (originally 12 in the panel but 1 was absent)

Time: 2 mins to think, 10 mins to discuss and a monologue at the end, in random order.

Brief Snapshot of the discussion: Discussion was quite peaceful but it tended to get a bit repetitive...the Satyam episode came up for about 8-10 times ...one guy made a very good point about deception of batsmen by bowlers. I was asked to summarize last (hence proving that the order must have been random)

PI-

Panel Members: Three panelists were present...the same people as in the GD... not sure if one of them was an alumnus.

Let's call them P1: (left), P2: (center) and P3 (right) and Me(M). I went in at around 4pm despite being 8th in the panel

P1: came and called out my name...

M: Yes, sir

P1: Come in... Take your seat.

M: Wished them and sat down.

P1: So... you're from Calcutta itself.

M: Yes, sir...was outstation for a while during.....other than that it's been Calcutta throughout.

P1: Studying in JU now?

M: No sir...I've passed out in 2008....now working.

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P1: Oh you're working...where?

M: Explained about my work...client details.

P1: So what exactly is your role?

M: Gave a detailed description of my duties...illustrated on paper what Forms are and why they are being migrated.

P1: But why did you come to IT in the first place?

M: Started something

P1: (cutting me off) but if that is so why do you want to switch? Your work seems to be good.

M: My role at present...role I aspire for...MBA bridging the gap...plus other benefits of b-school...will help in getting more responsibilities...contribute towards...

P1: But why should you look at more responsibilities? That is not your job ...will this help you develop any qualities you currently need?

M: Yes, sir...teamwork...time-management...etc.

P1: So does your role at present allow you to show any leadership qualities which help the company?

M: Mentioned about those being there in a small scale...talked about mentoring two trainees under me.

P2: Have you been involved in any activities in the social sector?

M: Sir no field activities as such but...mentioned about online forums

P1: So what is the role you want after MBA?

M: Right now knowledge only of IT...open mind...first year general courses...then decide...talked a bit about career goals as mentioned in the form..

P1: And if in IT...what role?

M: Mentioned about business analyst...the work he does...learnings from dummy project.

P2: So what according to you are 3 qualities a leader/project manager in your industry should have?

M: Talked about proper planning...coordination...motivational skills...elaborated a bit...

P2: Ok...and if say he needs to get some work done...doesn't know about it himself...what should be his plan of action?

M: If possible learn himself...consult with team members...ask for help from peers... (Little talk along these lines)

P3: Ok so tell me what transducers are?

M: Started explaining in a roundabout way...this...that...moved on to control systems.

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P3: So you say transducers are control systems?

M: No sir...it's something which changes one form of energy to another (sudden recollection)

P3: Hmmm...You see those regulators out there (points to the fan regulators in the room)
...explain what happens when we turn the switch!

M: Tried explaining...sensors...feedback...circuit activation...etc. etc.

P3: (after a while) how good are you in mathematics?

M: (in a guarded tone...boasting about maths in front of IIMC profs might prove disastrous) Sir I feel I'm good at it...

P3: So what exactly do you remember?

M: I was good in school maths...good marks...found interesting...

P3: You remember binomial theorem?

M: Yes, sir...I remember a bit.

P3: How much? ok write the expansion

M: Expanded $(a+x)^n$ (even here mentioned the first term as nCo ...quickly corrected and said $nCo \cdot a^n$) P3 looked at the expansion...and nodded..

P3: Tell me something...do you really want to do an MBA or you want to move away from coding?

M: (smiling)Sir it's not that...intention to do an MBA earlier also...appeared for CAT last year...Cognizant was fall back option etc. etc.

P3: What other calls do you have?

M: Only Calcutta and Ahmedabad...

P2: Only C and A?

P1: Why not others?

M: Talked about what I felt...also mentioned about probably losing out on B because of graduation marks.

P1: So you feel that marks might have been a reason? A little talk about percentages...

P3 asked about percentages required for first class, honours etc..

P2: Ok we're done... Thanked them and came out of the room.

Verdict – Converted

Shreyans – IIM C – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Acads X %, 85 CBSE

XII%, 81 CBSE

Undergrad: NIT TRICHY CHEMICAL ENGG 8.25

Work-Ex: 20 Months managerial with FMCG

CAT (2009-10): DI 99.79 Quant 99.06 Verbal 99.94 Aggregate 99.99

Interview & GD Venue: Monarch Luxur, Bangalore

Date: 24th March Course(PGDM/PGDCM): PGDM

GD: Topic: “Mobile Phones are a menace to the society”

PI: Three panelists.

P1: Tell me two questions that I have asked the interviewees before you came in (he assumed I was discussing them outside)

Me: Sir one was why should Argentina have an export tax of 35%. I think it's because the resources in Argentina are scarce and their export will only lead to the demand supply gap resulting in Inflation. In order to contain inflation, the export rates are high.

P1: (happy) Accepted.

P2: Other than this reason, see there are bonds....

P1: (interrupting) I don't expect these guys to understand that much (smiling)

Me: Second one was about ITC company's profile you discussed.

P1: Why are you interested?

Me: It's a competitor FMCG (laughs around)

P2: Ok Shreyans what do you do in FMCG?

Me: energy efficiency projects (at least 2 minutes)

P3: Interesting. So how do you do it? You said you do the electrical part too but you are a chemical engineer

Me: Sir, I have learnt the basics

P1: So tell me why are their Bus Bars after LT line?

Me: sorry sir

P1: (laughing) take a guess, I know you are not an electrical engineer

Me: Bus bars act as mediators between the LT line and the Distribution boards.

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P1: (laughing) leave it

P2: Ok so what is FMCG Doing for rural markets?

Me: elaborated pointwise (all convinced)

P2: What is e chaupal of ITC?

Me: I will take a guess.

P1: What is your company's market share?

Me: answered

P3: Your career goal is to venture into clean energy

Me: explained, substantiated

P3: There is a huge difference between your CTC and Take away

Me: Variable.

P1: Very nice meeting you Shreyans. I think we are done.

Me: Thanks sirs P3 gets up and Shakes hands before leaving

Verdict: Converted

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Indian Institute of Management, Calcutta 3

Prem Ravi – IIM C – Work Ex- Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Acads X %,Board, year -61.84% (TN State Board, 1993)

XII%, Board, year-89.08%(TN State Board, 1995)

Undergrad Stream(BA, BE etc.), Specialization(CS, Mechanical etc),

Percentage, Year, Institute. –B.E. (CSE), 58.43% ,2000,

Vellore Engg College Work-Ex: Sectors,

Company - Number of months – IT Sales – 116

Months CAT (2009-10): DI-94.27% Quant-90.3% Verbal-98.98% Aggregate-98.26% (OBC)

Extra acads : NIL

Any other special thing about you: Social Initiative “Spurti”, College cultural club Secretary,

Health Club Secretary, Lead Singer, Ball Badminton (2 silver & 1 Gold Medal)

Interview & GD Venue: Luxury Monarch Hotel Date : 22.03.2010

Course(PGDM/PGDCM):PGDM Reached the venue by 8.00 AM & the process started by 9.30 AM

GD: Topic: “IPL is a death knell to Indian Cricket” Number of People present:8 out of 11 (3 absent) Time: 10 minutes Brief Snapshot of the discussion: Came in as the second person & the group as such was not fish market. Every one spoke. I made five entries & 4 were towards the end I i.e. after my first entry I was quite for 3-4 minutes because the guys sitting to my left were dominating the GD Points put across by me.

1. IPL gives a chance for the retired players to participate which will help young domestic players to learn a lot from the seasoned players.
2. IPL gives a chance for the local players to learn from domestic players
3. Coaches find it difficult to train bowlers as it is a pure entertainment game.
4. BCCI gains Rs.750 crores which can be used to enhance Test cricket
5. IPL can also look at ODI/test cricket & shuffle players across the country which can again draw attention.

PI:

Panel Members: Lady Professor (L), Alumnus (A), Professor (P)

Questions:

L: Do you work?

Me: Yes, Mam, in company X

L: What does your company do?

Me: Mam, we are the subsidiary of XX & we manufacture & sell software y

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L: what does your software do?

Me: Gave the exact definition & applications

L: Who are your competition?

Me: gave 3 names & in my vertical my software is my competition i.e. piracy

L: what are you guys doing towards Piracy?

Me: We are working on university wide license and also on the student edition, currently they are available in US & unfortunately as the pricing is the problem, we are taking sometime

L: who are you customers?

Me: I am working in a private company so I cannot reveal that.

L: How is your software priced?

Me: I said I cannot disclose the price but gave them the pricing model overview

A: Ok Prem, you were saying about piracy & all, why don't you allow students to learn in a subsidized way?

Me: I said "Sir, I appreciate what my competitors have been doing (explained what they are doing), since we are just 14 months old in India, we are currently in the process of understanding the length & breadth of the Business, so we will take some more time to arrive at something similar to this. Till here the interview was normal.

Now starts the show

A: Prem, you have worked for 10 years now, why an MBA?

Me: Told (I used a line, the professors are GOD like.)

A: GOD like or GOD

Me: Sir, GOD (everybody laughs), also I have started an initiative called Spurti (explained in detail & also on the calls what my students have got), I feel an MBA will also help me in making SPURTI a national success

L: But Prem you have taken a long time to decide to do an MBA, is this your first CAT?

Me: No mam, my fourth CAT

L: What happened to the last 3 CATs

Me: Mam, 2006-IIMA reject,

2007-XLRI Reject

2008-IIML reject.

2009- I am sitting in front of you (Laughter around)

L: What other calls do you have?

M: IIMA & IIML

L: But even if I discount the 4 attempts, you have decided after 6 years of working?

Me: Mam from 1993 to 2002 I had to support my family a lot because of my mother's ailment.

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2002 I wanted to appear for CAT, my dad said he cannot support me financially as we had spent a lot towards my mother's hospitalization.

2003, I wanted to appear, but my dad wanted my help in supporting him financially.

2004, my parents wanted me to get married (Everyone laughs here).

2005, I became a parent & in 2006, I thought I had addressed all my immediate responsibilities & started getting serious about getting into a B-School & I have been trying mam (there was broad smile in L's face & she said Good)

P: OK Prem, do you know that we also offer PGPEX, why not that course?

Me: Sir, I am not sure about the PGPEX time table, but having interacted with lot of friends, who have done / doing 1 year MBA from other B Schools, what I have learnt is that the classes start at 7 AM & go on till 9 PM. There are lot of things related to management which are learnt outside the class as well.

P to A: This guy will not sit inside the class (Everybody laughs)

Me (after Laughing): it's not that way sir, a 1 year MBA will give me an opportunity to learn from 60 odd peers wherein a 2 year MBA will give me a chance to meet so many people (I gave the numbers also) from where I can learn a lot. Also, I feel that education is an experience & since I am investing a portion of my Life, I would prefer a 2-year program.

P: Prem, in case of PGDM, you will be looked like a liability & might not get glamorous roles, anyway it's just my opinion, and you are a better judge.

Me (Didn't react as he was not expecting an answer.)

P: What else do you do apart from the social initiative?

Me: Sir, I spend time with my kids

P: if you get into PGDM you will not get time & also as far as the married people accommodation goes, our 1st preference is FPM, 2nd is PGPEX & then PGDM/PGDCM, so what will you do?

Me: Sir, not a problem, my dad is getting retired this year. So, I will be moving my family to Calcutta & even if I get 15-20 minutes time to meet up my kids that should as you are aware, I am in sales i.e. a travelling Job, even now I am managing time for my Kids.

P to A: This guy will definitely not sit inside the class (Everyone laughs again)

P: Are you a reader, do you read books?

Me: Not really sir

P: Don't you feel; you are a stereotyped Sales guy who wants to talk & who doesn't want to learn?

Me: Sir, I learn a lot through listening (Explained the problems I had at work & how patiently I listened to customers & learnt)

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P: But you haven't touched the reading part

Me: Sir, I do read papers & magazines whenever I get time, but I don't want to proclaim myself as a vivid reader.

P: Prem, if you come to campus, we will give you huge books to read, how will you learn & assimilate?

Me: Sir, if I just request you to recollect one of my answers to Mam, you might understand that I have struggled a lot to reach this place & the primary reason was my Passion & commitment. If after getting into the campus, if I know that I am supposed to study to achieve my primary goal. I am very sure of doing that because I am extremely committed to whatever I do.

P: Thank You

Me: Thank you Sir

A: Any questions to ask?

Me: Nothing at this stage sir Smiled, thanked & left.

Verdict- Converted

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Nanda – IIM C – Work Ex- Engineer – 2010

<http://blog.nandakishore.in/2012/02/iimc-interview-experience/>

GD started late at 3 PM as the panel weren't done with their morning shift yet.

GD and WAT topic: "Media has been criticized that they are not giving due importance to important news and views, but rather they concentrate only on the Sensational news. Is media justified in doing so?"

Essay 15 mins: wrote about revenue model of the media and how they need to concentrate on trp ratings to survive. Hence their emphasis on breaking news and stuff. Then wrote about they over doing stuff. Wrote about their responsibility to shape things in a better way

GD: entered a couple of times

1. Revenue model is forcing media to take the breaking news route
2. 52 runs short of Sachin's 100th century on AAJ TAK — is it not taking this a bit too far?
3. Rural mindsets vs urban mind sets. Rural people are prone to getting addicted to flashy stuff
4. Child nutrition campaign by TOI — started taking and realized it was not connected to the topic at all.

Was asked to summarize 2nd.

Was the first to be interviewed. So I was called before I could take a breather.

3-member panel

P1: Tell me about yourself

Me: told

P1: Elec → Accounting at MS!! waste of 4 years

Me: with my past experience I thought it's not worth defending. So I did not defend. I told him probably there is not co-relation but if you step back and see, I hadn't wasted my time. Grew as an individual. Developed deep bonding with my other friends and had a lot of fun.

P1: Do you work for cost center or a profit center?

Me: cost center sir

P1: difference being

Me: explained.

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P1: So engineers after government spending so much on them work for cost centers!!
(Laughing)

Me: Sir that is the reason why I want to do an MBA and get into a profit center. That is where I can do justice to my skill set.

P1: What is so hard in what you do?

Me: explained my tech stuff – over simplified a bit so that P1 might understand

P1: School kids will do that.

Me: sir, told him the complications.

P1: did you build all that or you maintain systems?

Me: Sir I built some of it. Told my contributions to ledger engine.

P1: Ledgers is child's stuff!! Someone gives you what to build and you build it! Where is your expertise?

Me: I had to learn everything very fast and that is where they need IITians to do the work.

P1: I don't think you learn "quick learning" at IIT. You might be born with that talent. Why IIT? And why accounting?

Me: Silence. I gave up!

P1: Assuming you are good at accounting, account for all the money that Govt spent on you since childhood

Me: did some calculations and did time value of money and arrived at 3 lakhs!!

P1: Govt spent more than that on you. What is IITM spending per year?

Me: Don't know sir.

P1: Try calculating. What is student to prof ratio?

Me: told him 100 students around 20 profs so 1:5

P3: (Passively looking at certificates till now) tries to correct me. Your batch is the only one studying at IITM

Me: Sorry sir, it's around 500 in all!

P1: is that the only cost?

Me: infra costs also add up sir

P1: You are a bad accountant. You don't even consider land costs!

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Me: Gave up again

P1: Assuming you are good at accounting, why IIMC? What will we teach you here?

Me: Finance is not all about accounting.

P1: what is the Wall Street movement?

Me: occupy Wall Street

P1: do you support it?

Me: Yes, sir, I banks have taken public money and misused it

P1: (shouting) do you have the guts to tell this at office?

Me: Haven't thought on those lines yet sir

P1: (loud) you don't have the guts even if had thought about it. You would lose your job.

Me: silent.

P2: suddenly interrupts and asks me to explain my childhood achievement (solution to farmer's suicides)

Me: Felt that this was the moment to explain and bring things back on track. Explained with a lot of passion and energy

P3: where was this passion while explaining your job?

Me: told him my achievements at childhood gave me lot of satisfaction and shaped me as an individual

Next 5 mins on what I did and so on. (The only good part of my PI)

P2: you seem to know a lot of rural India. What is the diff between mentalities of rural and urban in your opinion?

Me: rural people don't have access to info. Even if they do, they don't know what to do about it. If an educated person goes and tells rural guys to do something, they gleefully do that. And then gave a reference back to the GD.

P2: why did you not tell this wonderful point in GD?

Me: it did not strike me then sir.

P3: I will give you a HR seat at IIMC. Join there. All you need is to improve your PR skills and then do social service. It gives you satisfaction too right?

Me: Sir, PR skills are not my ball game. I like number crunching, logical stuff and I can use my quick learning to my advantage in finance. I wish to build a good social network of successful

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people who can contribute money for a social cause. As I grow in the organization I will also earn money and access to higher strata of corporates. Ended up asking P3, sir, if I asked you money stating I will invest this for a social cause with no returns, would you invest in me?

P3: you have a point

P1: How many people will actually donate stuff after earning well?

Me: sir, I have been able to convince my friends to do that. I think there are enough people giving money for a social cause sir. Ex: Nandan Nilekani

P1: he does nothing!

Me: Father Ferrer, Industrialist in Spain donates a lot of money for the wellbeing of my district sir.

P1: I got it now! You want to finance social projects later on in life?? In that case its justified for you to do finance at IIMC. You may leave now!

Me: Thanks sir.

RESULT: Converted

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Dharamveer Singh – IIM C – Fresher – Engineer – 2012

<https://www.quora.com/How-was-your-IIM-interview-experience>

I was 4th in my panel

Date: 12th March 2012

Time: 4:22 PM

There were 3 people in the panel:

Alumni (A): Young looking person probably in late 30s, looks cool and calm. He is seated on extreme left.

Professor 1 (P1): Probably in 60s. He is sitting in the middle.

Professor 2 (P2): Late 50s, he smiles, looks like a person who is happy with his life. He is on the right.

Me (M)

M: Good Afternoon Sir

P1: Good afternoon, please take the seat.

There is a huge table between us, I have my folder in my hands, I look for a chance to pass it to them, but no one looks very much interested, they are looking at some documents or something else. I just keep it with me and sit down.

P1: What are you doing right now?

M: Sir, I am at 4th year IT-BHU, Ceramic Engineer. (Wasn't clear enough)

P1: What?

M: I am currently in my 4th year at IT-BHU, doing Ceramic Engineering, though I am working as a Game Designer right now.

A: Game designing, such as games for EA Sports, Lan Gaming?

M: Sir, I started my company in 2nd year Bright Ants with the aim to develop social games for all platforms starting with Facebook.

A: What are your views about LAN Gaming, EA Sports etc.?

M: There is a difference between traditional games and online games, social games.

A: Online Games, so you mean games from Zynga?

M: Yes sir, I worked as a game designer in Zynga recently in December and January for 2 months. They had come to campus for recruitment of engineering profile, but during the

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interview it changed direction and I ended up as a game designer. As, they had never hired a fresher as a game designer so I was asked for an internship. I talked with my HOD and he gave me permission for some time.

A: So, what are your views about it?

M: Sir, Social gaming is here to stay, it's not a bubble waiting to burst. Zynga few years back was considered nothing as compared to EA Sports which was 5-Billion-dollar company. Recently, in December when Zynga IPO was launched it was valued at 10 Billion and since then the share price has increased from 10 USD to 14.65 USD.

A: So, you're wasting your talent by doing an MBA. Why MBA?

M: Sir, as an MBA, I would learn a lot, it will help me learn and evolve as an individual.

A: I honestly can't find one reason for you to do an MBA.

M: Sir, I have not done an MBA, so I don't know about the course structure and what I am going to learn, but there would be a lot to learn not just from my teachers but also from my peers.

A: You're not getting my point, there is no point for you to do a MBA, just run your company, and you're good at it, why become manager?

M: Sir, as an MBA, I would learn to better manage myself, my company, my team. He looks somewhat satisfied, looks towards other professor. There is a silence for some time. I intervene.

M: Also, 10 years down the line, I would like to take my family business to new heights. I knew the conversation was going nowhere, and I did not want to come to Current Affairs or tech questions, my only bet was to take it towards Tourism industry, though I had not done anything for it, nor was I prepared but it still seemed a safe call. I knew at least why MBA would end now.

3 sec pause, I was exploring the uncharted territory now, waiting for them to ask "What Business?"

P1: What business?

M: Hotel Business. We have 4 properties, 2 running, and 2 under development. We have recently tied up with Royal Orchid in Jodhpur. I assume they know the name Royal Orchid.

P1: Tourism is a risky business. Is there guaranteed income and revenue?

M: No sir, it depends on various factors, like for example in Rajasthan, it is dependent largely on international tourists. So, in case of a global epidemic like anthrax in early 2000, it was a big hit on industry. Also, if there are any terrorist threats in the country it affects directly to industry. I was not paying attention to grammar, nor am I very good at it. So, you're expected to see more mistakes in one paragraph then probably in a whole essay. That's the way it works for me,

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I just keep saying something that makes my ideas or views clear enough.

P1: Isn't it over crowded already?

M: Actually not, In India there is actually a need to increase the number of budget rooms. The global ratio of a luxury room to budget room is 1:7 where as in India it is only 1:1. So, we have a lot of scope for development here.

P1: Do you know how many are business or travel?

M: Sir, I don't know the exact numbers, but it actually depends what place we are looking at, like in metro cities Delhi, Bangalore, business travelers are high, and in Rajasthan, Varanasi tourists are more.

P1: What is the future of this sector?

M: Sir, it is a service based business, I personally feel it's got huge untapped potential that we need to utilize. For example, when I was in Germany (I had to put it somewhere about my internship) last year, I used to travel a lot around Europe on weekends. So, they have so much developed their any small historical building, they will project it as a must see.

As soon as you arrive at any station, they obviously have exceptional transportation system. But, they would give you these very good, creative pamphlets, brochure of their city, especially made for youth. Where as in India, even the great Chouhan Fort of Ajmer is degrading (the best word that came to my mind, I know I suck at vocabulary and everything related to English). We need a lot of efforts from government, individuals to promote Terrorism, O! I mean Tourism (I am laughing and so are they) definitely not terrorism.

A: you want to promote terrorism?

M: No I am fine with tourism, no terrorism.

P1: Hmmm, but don't you think it's over exploitation, I mean when more people will go, it becomes damaged. So, in order to protect it, you need to stop tourism.

M: Sir, I understand what you're trying to say, for example, you reach on the top of Sand dunes in Jaisalmer, and you see coke bottles, wafer packets lying around, you won't like it. You might like it the first time, but you won't like to recommend it for next time. It becomes a onetime experience, I won't be recommending it to my friends.

P1: So, you're getting my point, you need to stop tourists to make it clean.

M: Sir, I personally believe everyone should take a break and travel around, relax a bit and enjoy their life.

P1: What I mean is you're damaging the environment.

M: Sir, government is not doing adequate efforts. So, now it becomes the duty of the

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businessman to make sure they keep it clean, because their business is dependent on it.

P1: You know even Mount Everest is getting dirty, the beautiful Ajanta and Ellora caves are not even close to what they were 10 years before. He gets a bit loud trying to prove his point.

M: Sir, I agree to with you on the problem, and If you are saying such a case in Ajanta and Ellora caves then it must be true, but your suggestion of stopping tourism will affect a lot of people who are dependent on it.

P1: That is not the issue, see tourism is like Petroleum, it's a depletable resource, more you use it, and it will not be available for future generations, like you use petrol, so it will end one day.

M: Sir to me that sort of solution is not a solution, but rather not attempting the problem, you're trying to run away from the problem, I am sure there is a better solution which is more efficient, we need to look at alternatives for effective usage.

P1: What is effective usage? Caves are dying!!

M: Sir, take the example of Eiffel Tower. You don't let 1,000 people go top, you have to stand in a queue, wait for your turn, and you have to preserve it. When people come down then the next group is allowed to go top, if they are done for the day, then nobody can go. They have different levels and charge differently according to each level. You don't rush people in.

So, in our case if we cannot manage 1,000 people inside the case, we need to limit them. If we don't have enough resources or man power to manage a large group, we keep it to a limit to make sure it's not damaged any further due to overcrowding. This way we preserve the scenic beauties for our future generations, make sure our natural resources don't vanish and people enjoy tourism to its maximum potential

P1 and P2: And how would you distribute the tickets, first come first serve or auction based, because according to Supreme Court auction is the best form of distributing a resource which has supply and demand. See, there is demand for it and supply, so there should be auction?

M: I don't think so, then you're limiting the experience to the rich, everybody has equal right to travel, enjoy the beauty, and have fun, so auction can't be the method.

P2: You're talking about experience, so a poor person who eats at Dhaba should just go to the 5-star hotel and claim to have equal rights to that experience of a lunch at 5-star, you can't limit him from that according to your logic.

M: Sir, when you are using a natural resource or something that belongs to everyone like Sand Dunes, or Caves, you cannot sell it on a higher price because it belongs to everyone, but when I talk about a 5-star experience that's what I have made, I have every right to sell it at whatever price I want. I am not forcing anybody to come and pay me for it, everyone is free to either use it or not use it, but because it belongs to me I have every right to charge whatever I want.

P3 nods his head and smiles, P2 has his looks.

P2: But, whatever you do, whenever there is a demand and there is a supply there would be black marketing and people would be willingly selling their places at higher prices. See, there are some temples which are free to visit, but they have long queues where you have to wait for hours or even days maybe, but if you're willing to pay a luxury fee you can get entrance easily. So, whatever you do it will always happen.

M: Sir, I agree with whatever you have said, I would like to point out a recent example about which I was reading recently. In Ranthambore wildlife sanctuary there used to be bookings online for travel visits. So, travel agents used to book online early and then sell their seats later on an exorbitant prices. So, what they have done now is you need to have an ID proof for using your ticket later on. I think the same can be done in all cases where we want to protect the place from Black marketing. Anybody who wants to use it must bring in his ID-proof at the time of visiting. I think this will largely solve the problems.

I was happy nobody questioned the ethics of visiting temples by paying prices, relieved.

They all looked pretty satisfied now.

A: So, I am done sir.

P1: I am done too.

P2: But, you cannot let him have such a free ride, you have to put him under the grill.

3-5 Sec Pause

A: Alright, so "What is Integration?"

I hear it the first time but he wasn't clear. So I ask again hoping it's not the 'I' word.

A: "What's integration?"

M: Sir, integration is basically Summation of values over a period. I have this look like, yeah, cool, it's this thing. Though it was pretty clear I was not in my comfort zone.

A: So, you know what's integration right, you know it's 'dx' and over the area under the curve basically.

M: Yes, I know.

A: So, can you please integrate " $X^2 + 2$ " from 0-2 without integrating but using summation.

M: I can take 10-20 seconds.

A: Yeah

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I take the paper with a pencil, start cribbing something on the paper.

M: Sir, I am a bit confused, so I can't actually integrate
He laughs off

A: Obviously, integrating directly is going to be very easy.
Take another 15 seconds wondering, the curve would go up. At 0 value is 2, at 1 value is 3 and at 2 value is 5. Can I approximate this thing somehow?
M: Sir, actually I am not able to focus right now on the question

A: He smiles, why?
M: I don't know, maybe it's the interview pressure or something else, but my mind is not able to solve this one right now.

A: What exactly is going through your mind?
M: It's just blank right now. Otherwise, I would have solved this one easily. Sir, I can give you an approximate answer.

A: Can you give an exact answer?
M: 'No'

A: Ok, what is differentiation?
M: Differentiation is basically rate-of-change-of. Value. of ...curve. It is slope of curve.

A: Ok, So, can you differentiate x^3 ?
I start writing something on my paper. After 5 seconds.

A: Ok, can you differentiate x^2 ?
I again start writing something. After 3 seconds

A: Do you know what x^2 is?
I start smiling loud, draw x^2 graph point it towards him

M: Yeah this one I know. Show it to him, with a way too big a smile in the lost cause.
He is also smiling.

A: So, can you differentiate it?
M: No, sir we cannot differentiate it because it has 2 values at 0.

A: How It has 2 values?

M: Sir, as on the positive side value is +1 and on the negative side value is -1. So, we cannot have a fixed value at 0, so we cannot differentiate it.

A: Don't use the graph to explain, explain in terms of logic. Ok, tell me what can you differentiate?

M: Sir, we need the graph to be continuous to be differentiable

A: And what is continuous?

M: Sir, continuous is that which we can differentiate.

I have a wide smile on my face, he laughs.

A: Don't make a loop and even that is incorrect.

P1: You see that Mod X graph is continuous or not?

M: It is continuous.

P1: So?

M: Yes, so not necessarily continuous graphs can be differentiable, they should not have a sudden change in their slope.

P1: Listen, it's like this, the limit RHS value is not equal to Limit LHS value, so we cannot have a single value.

I keep nodding my head heavily while saying yes sir, yes sir.

P1: You can also look at the graph and tell it.

M: Sir, I was explaining it from Graph, but he (I look at A) told me to explain without graph. I wanted to say this only that the slope is not continuous.

M: Actually, sir I have been completely out of touch of integration from last 4 years, otherwise I used to be very good at this before.

I have a familiar smile on my face.

A, P1, P2: Thank you.

M: Thank you.

Verdict – Converted

Nikhil Menon – IIM C – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Xth - 93.4 XIIth-93.2 Grad - 66.81

GEM

CAT - 99.92

3 panelists

A (Alumni in late 40s or early 50s)

B (Female Prof)

C (Male Prof)

B starts off

B - So where do you come from?

Ans - Born and brought up in Delhi but originally from Kerala. (Where in Kerala?) Palakkad

B - So you are an engineer? When did you pass out? (2013). Where are you working?
(BlackRock as a software developer)

B - Which all calls do you have?

Ans - all except B.

B - Why not B? (Told them that it could be because of my college percentage)

C - You've scored only 66. Why?

Ans - Gave them an honest answer. As to what went wrong.

C - What is a binary tree?

Ans - Told him that. (What is its complexity? Prove it. Why is it used?) (Faltered a bit on the use part.) I answered it but he didn't seem quite convinced? Wasn't completely confident about the answers.

B - What is market risk?

Ans - Answered. (Can it be measured?) Not sure said that it can be gauged not sure if it could be measured in absolute numbers. (Faltered a bit on this. She wasn't quite convinced with my answer)

B - You are comfortable with financial terms. What's working capital?

Ans - Answered. And told her that I know lot more on the mutual funds side than the normal finance terms.

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C - What is Sensex?

Ans - Answered and talked about market capitalization. (How much is it at right now? How is it calculated? Was able to answer them as I had screwed this up in L interview)

B - What's beta?

Ans - Answered but I wasn't convinced with my answer. B then connected it to the market risk thing and told me a bit about beta.

(All this time C is moving around and searching for something on his phone. He then goes and brings out his tablet)

A - You have written that you have an idea. Tell us something about it and why it is that MBA will help you with this.

Ans - Answered this pretty well. There was some cross questioning (what do you think is more important for this - technical or managerial skills. Why don't you build your product first? Told them that the product research is at a very nascent stage and an MBA will help me not only managerially but also decide on which would be the best time to come out with this product? What will happen if you lose your technical knowledge by the end of MBA) but was pretty much able to sail through all of them,

B - When do you get angry?

Ans - Answered that.

A - Have you been investing in the market?

Ans - Answered in the negative but said that I was planning to do that in the coming months.

A - What would you suggest? Should I invest in mutual funds or stocks?

Ans - Answered it pretty well.

B - Which sector would you invest in?

Ans - Infra coz of the govt. push for it. (Name some infra companies. Named 3 and talked of Tata coming into housing. Asked if housing is considered an infra. Answered in the affirmative and talked about the 2022 plan of having homes for everyone. (Why not banking? - told her that I hadn't explored the sector a lot so wasn't so sure. But told her that prospects seemed good coz of payment and small banks thing)

B - Are you rigid?

Ans - Again gave an honest of how I was stubborn but how I am now changing myself to be a bit more malleable. (Gave my college example over here, which I think B liked a lot)

A - So let's say your boss tell us you to be flexible and bribe someone. Would you do that?

Ans - answered and gave my own example of not having paid a bribe throughout my life including the one for my passport verification. B seemed quite impressed by that and smiled for the first time during the entire interview.

B - Do you have any questions for us?

Ans - Asked her about the double degree course.

B - Thank you. Please don't linger around and go downstairs. Do you know why I'm telling you this?

Ans - Ma'am. So that others don't know what type of questions are being asked.

B - No. So that you have fair chance.

Verdict -Converted

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Shubham Gupta – IIM C - Work Ex – Engineer – 2014

<https://www.quora.com/How-was-your-IIM-interview-experience>

Name: Shubham Gupta

UG College: IIT Roorkee

Work ex: 18 months till 31st Jan

Cat percentile (OA): 99.84

10th and 12th Marks: 85 & 77.2 respectively

Date of Interview: 05/03/2014

Location of interview: IIFT, Delhi

WAT topic: Cricket has seen a lot of changes in the last few decades in Indian Society. Do you think that it has rendered the game to a mere form of entertainment instead of sports

WAT experience: Was an easy topic. Wrote a decent and coherent essay.... But being such a common topic, everyone would have done well I guess

PI-

No. of people in the interview panel: 3

There were 3 profs...all middle aged around 45-50... The panel was chilled out... I was not grilled much... I entered the room and was asked to sit down. They did not ask for my file for the whole interview....

So here go the questions -

P1 - So you are the first person, does it put you at a disadvantage or an advantage?

Me - Sir, I believe if I am able to communicate my ideas in an efficient manner it should not matter... P1 said good point

P1 - You have great academic record .Why didn't you go for any other branch during Engineering when you had such good rank?

Me - Sir my first preference was B.Tech then M.Tech and then sciences course... I had filled other branches first but depending on preferences and performances of others I was handed out Metallurgy

P3 - So you are from Metallurgy, which is your favourite subject?

Me - Physical Metallurgy

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P3 -Why?

Me - Told about how more reasoning is involved in it

P3 - So you mentioned steel... what are different ways of making steel?

Me - Sir steel production started around 1850... (Was cut at this point - P3 asked to tell me about present scenario)... Told that 67% steel is being produced by LDAC process and 33% by EAF process...

P3 - So do you keep yourself in touch with Metallurgy updates?

Me - It has been 2 years since I moved on to my job... I haven't been able to keep in touch but I do know all the basic principles involved in Metallurgy

P3 - Ok so how is EAF different from LD process

Me - Was prepared .. So started giving funda... Could not complete the answer as I think they realized that I know the answer and hence P2 chipped in

P2 - So you like football... who do you think will win Football world cup?

Me - Sir, Spain and Germany stand an excellent chance...

P2 -Goalkeeper of Spain?

Me – Told

P2 - But Brazil has a home advantage, don't you think they have a chance... Their one player is very famous these days, who is he?

Me - Neymar sir.... I believe football is a team game and as a team Spain and Germany are much better as compared to Brazil...

P2 - So you write poetry... who is your favorite poet?

Me - Harivansh Rai Bachhan

P2 - DO you follow any recent poets?

Me - No sir, I mostly follow pre-independence poets....

P1 - Would you like to share any of your work?

Me - Recited few lines of one of my poems

P2 - what does it mean?

Me - Told

P2 - If I tell you that $f'(x)$ and $f''(x)$ is zero, can there still be a maxima and minima for the function

Me - As far as I know double derivative zero would imply that it is a point of inflection and it can neither be categorized as maxima or minima....

P2 - Ok I want you to draw a function which is continuously decreasing but remains above 8 all the time

Me - Drew $(1/x) + 8$

P2 - Is it differentiable

Me - Yes sir in its domain it is differentiable

P2 - What is its domain

Me - $(0, \infty)$

P2 - So what does differentiability tells about continuity

Me - Every differentiable function is continuous but vice versa is not true....

P2 - Any other IIM Calls?

Me - Sir L, K, S and apart from this, I have a call from XL

All three - Thank You

Me - Thank You

Verdict – Converted

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Anonymous – IIM L – Work Ex- Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Acads X %,Board, year : 87.4

XII%, Board, year : 82.6

Undergraduate Stream(BA, BE etc) (Specialization , Percentage, Year, Institute) : BE(CSE), 74.7, BIT Mesra, Ranchi

Work-Ex: Sectors, Company - Number of months: Software : 30 months Oil & Gas Marketing: 14 months

CAT (2009-10): DI : 91.85 Quant : 94.94 Verbal : 93.2 Aggregate : 96.91

(category if applicable) : General

Extra academics : 1. Teach India Volunteer

2. Rower

3. Quizzing

4. NSS secretary of my university

5. Badminton captain in my company

6. Debating and Extempore

Interview & Essay Venue: Indismart Hotel, Kolkata

Date: 23.03.2010

Essay: "Should essential services like electricity and water be privatized".

GD Topic: Same for Essay.

Number of People present: 6 out of 8.

Time: 15 + 10 minutes

Brief Snapshot of the attempt: The GD went very well and everybody got a chance to speak. A girl in my group started the discussion but afterwards I took the charge. Always talked to everyone in the group and also we all let each one to speak and make their points. I put forth a lot many points like

- a. need for quality of service.
- b. timeliness and effectiveness are also important these days.
- c. government should be an enabler as it is not the core competence of the govt.
- d. One guy told about private companies will only make money and no subsidy to poor.

I told with this UID thing we can achieve that also even if a private company runs that service. e. also since government has proved not so effective so we should try for some alternatives.

PI:

(Around 25 minutes) Panel Members Intro: One lady (L) and one Gentleman (G) Me (M)

Questions:

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L: Introduce yourself.

M: Told (Explained)

L: So you volunteer for teach India. What work you do as a Teach India volunteer?

M: Told about my project in the Red Light area in Kidderpore, Kolkata.

L: So you are a CSE grad. Tell me what is a compiler?

M: Gave the Aamir Khan's version of a compiler.

L: How does it work?

M: Said about the working of the compiler.

L: What is kernel in an Operating System?

M: Said.

L: Name few Operating Systems.

M: Said.

L: How is Unix different from Windows?

M: (Explained)

L: How is Unix different from Linux.

M: (Explained)

L: Why is Linux named so?

M: Told the answer.

L: Two plus points and two negative points about Unix.

M: (Explained)

L: So you have read Operation research. Tell me what is the purpose of OR?

M: Answered that.

L: Can you name any process or algorithm used in OR?

M: No madam nothing is coming to my mind at this point.

L: Passed the baton to G. G sir you want to ask something.

G: Hmm. You have in all 3.5 years of work experience right.

M: Yes, sir.

G: Do you think you company is doing fine?

M: Yes, sir.

G: That means your company is perfect and needs no improvement.

M: No sir it's not like that. Ways of betterment never stops.

G: Then tell me on what two fronts your company needs improvement. (Mine is an OMC Oil Marketing Company).

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M: Sir I think there are two ways which can enhance my company's performance. And they are: First More leeway in terms of deciding the pricing of products and second Improvement in internal communication and flow of responsibilities.

G: do you think that the government should abolish subsidy on Petroleum products.

M: Yes, sir but in a phased wise manner. Cited some examples from the Kirit Parikh committee that how we can remove the subsidy from petrol and that will impose an extra burden of just 50-80 Rs. on the users. And sir for products like kerosene the real needy can get it through UID Project of Nandan Nilkeni and the rest can be sold at market driven rates.

G: But tell me, government takes heavy amount of taxes on petroleum products. Is it justifiable?

M: No sir. Apart from that there are many phases where government charges taxes, even for movement within states in some cases. But it provides subsidies. So why to charge at the first itself. Gradually it should lower down the tax rates on petroleum products.

G: Will the passing of full burden cause inflation?

M: May be in the short run but in due course of time it will balance out and things will move fine.

G: Tell me what is your take on Women's reservation bill.

M: Sir I think we need to improve the basics and then talk about this bill. As an example most of the girls in villages do not go to schools because of lack of toilets and things like this need to be improved first.

G: No M I didn't ask that. I asked whether this bill should be passed or not.

M: Yes, sir but without any divisive criteria like quota within a quota.

G: Okay. Turns to L.

L: Okay M thanks a lot.

M: Thank you madam.

M: Stood up and walked a few steps.

L: Ohh M please come.

M: Yes madam.

L: What others call do you have?

M: Madam Indore and MDI.

L: Okay that is great. G & L : Thank you and please send the next guy after 1 minute.

M: Okay sir. Thank you madam.

Verdict – Converted.

Anonymous – IIM L – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Acads X : 83.6%, WB Board

XII: 82.3%, WB Board

Undergrad : BE Mechanical, 82.4%, B.E.College, Shibpur, 2004 pass out

Work-Ex: 66 months till date NTPC 29 months,

Thermax (present) 37 months

CAT (2009-10): DI : 97.59 Quant : 96.95 Verbal : 87.36 Aggregate : 98.14
(category GEN)

Extra academics : University Medal for securing Highest Mark in Mechanical Engineering ,Got certificate of Merit in NTPC

Any other special thing about you: nothing as such.

Interview & Essay Venue: Indismart Hotel, Kolkata

Date: 23.03.09

Essay: Topic: “Essential services like water, electricity should not be privatized”

Number of People present: 9 (2 absent)

Time: 15 mins GD on the same topic immediately after essay was completed.

GD was quite decent. No fish market

PI:

I was the last in panel to be interviewed. Long wait was killing me.

Panel Members Intro: (say J), (say S)

Questions:

Me: Good afternoon sir.

J: (nodded and asked to have seat). So you are from BEC, Shibpur! You have two beautiful playground in your college- Lords and Oval!

Me: Yes sir.

J: In which you used to play?

Me: Lords.

J: What's special about Lords? Why not Oval.

Me: Told something

J: BEC (Bengal Engineering College, Shibpur) has become full-fledged university from deemed university. What are the changes that followed?

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Me: Told about better placements, numbers of faculties, better infrastructure, inclusion of pure science departments etc.

J: What do you do exactly in Thermax?

Me: Told about my profile

J: Why did you leave NTPC?

Me: Told. About changing my domain of works. In NTPC, I was in Power Plant operation but didn't have any exposure on detailing/designing. In Thermax, I do detailing, knowing power plant's every aspect. (Explained)

J nodded to S to take over. In between S was checking my certificates.

S: Should we stop all thermal power plants as these create pollution?

Me: a long explanation, said it's not possible right now as growth will be hampered. Everything depends on electricity and coal is our major fuel. We can mitigate CO₂ and other GHG (Green House Gases) by taking CDM (Clean Development Mechanism) measures. Parallel we may give emphasis on renewable energy and many other things. (I'm a veteran of Power sector so it's too easy to explain a lot), seemed convinced.

S: What is carbon Credit?

Me: Told.

S: Elaborate more about carbon credit.

Me: Told about concept. CER (Carbon Emission Rating). Present value of Carbon credit. It's a measure of Kyoto protocol etc.

S: I've heard number of Tigers are coming down. What's the reason?

Me: Told about Poaching. Skins are much valuable. Sunderban Zone is a vulnerable zone as we share a common border with Bangladesh. It's very difficult to safeguard completely and also local fishermen sometimes kill Tigers to safeguard themselves etc.

S: How can be it prevented?

Me: Said about more strict security and vigilance. (I forgot to tell about mass awareness). Not so convincing. But ok. I had many talks about Sunderban.

Suddenly J took over and gave me a GEMSCLIP. J: Is it a machine?

Me: Yes sir.

J: Why?

Me: It increases our comfort! (Both were laughing) Actually it has mechanical advantage more than one. So it's a machine

J: Prove me with help of a diagram...

Me; drawn.

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S: You didn't get through IITs and NITs. Don't you repent for that?

Me: Told something. Like, I was from a remote village, didn't have any exposure of IIT prep (explained) regarding NITs. With my rank I could make a seat in various NITs. Explained BEC (Bengal Engineering College) was good enough and also recommended by seniors and family etc.

S: What does RBI do?

Me: told about monetary regulation. Tackling inflation etc. with the help of various tools like CRR, Repo rate, reverse repo rate etc.

S: What is CRR?

Me: Told.

S: What is Repo rate?

Me: Told.

S: What is Reverse Repo rate

Me: Told.

S: How does CRR regulate market?

Me: Explained very well and they were convinced. Suddenly...

J: Tell me in two mins. Why MBA?

Me: Told.

J: what do you think who should hire you in IIML?

Me: Told about my wish of continuing with energy sector. Any small company with higher job responsibilities as power sector is booming and also told that I might take study leave also though it's not decided yet as Thermax is also growing... (Explained).

S: Why did you study about RBI? You are a mechanical engineer.

Me: I'm very much interested about stock market sir.

Both smiled and hinted interview is over.

S: Nice talking you...thank you.

Me: Thank you sir.

Verdict- Converted

Anonymous – IIM L – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Acads X -94.5%, ICSE, 2000

XII-82.6%, CBSE, 2002

Undergrad – B.Tech in Mechanical Engineering from NIT Jamshedpur, 2007, CGPA -8.89/10

Work-Ex: S/w Sector-30 months

CAT (2009-10): Aggregate: 96.54 (NC-OBC)

Extra academics : Decent extracurricular

Any other special thing about you: nothing special

Interview & Essay Venue: Indi Smart Hotel, Kolkata

Date : March 23.2010

Essay : Topic: “Legalizing doping in sports in modern times”

Number of People present : 7 out of 9 (2 absent)

Time:15 min

GD on the same topic as the essay..

PI:

Panel Members Introduction: P1, P2 S: me

Questions: P1: so where do you work?

S: told

P1: your designation?

S: told

P1: promotion policy of your company? What designation are MBAs offered?

S: told

P1: so you are a mechanical engineer. What is the difference between a mini bus and large bus from engineering point of view?

S: told - power, cc (Power) etc. The panel was not so convinced.

P1: Difference between car and mini bus then?

S: mumbled something, not convinced (Meanwhile P2 going through my file)

P1: what happens to fuel economy when number of cylinders are increased?

S: told not sure.

P1: what's the role of banks in nation building?

S: told

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P2: will give you a word, add some adjectives to it Word is 'growth'.

S: sustainable, higher, and inclusive.

P2: now tell me what these are, and how India will achieve this growths?

S: told, convinced.

P2: What is financial inclusion? What can be done for that?

S: explained well.

P2: what was your rank in your department in college?

S: told.

P1: Which technology you are working on?

S: PL/SQL (Oracle)

P1: What is data dictionary?

S: told.

P1: What happens if I drop a table and want to rollback?

S: told, "drop" is DDL - auto commit, no rollback is possible.

P1: How to manage the tables. When many people are handling it. How to prevent unnecessary manipulations?

S: talked about DBA activities. User roles and privileges.

P1: If everyone is having privilege to do everything on tables, how to change the code to handle such things?

S: Talked about triggers which will be designed to take backup/view before any such action.

P2: Last year Mr. Chidambaram waved off the loans of the farmers. Was it justified? or just a political gimmick.

S: Talked about the financial crisis world was facing. Monsoon too added to the woes. So a rational step with a bit to gain political mileage.

P1: What all calls?

S: IIM B,L,I,K.

P1: Nice talking to you.

S: Thanks.

VERDICT: Converted

Abhishek Kumar – IIM L – Work Ex – Engineer – 2014

<https://www.quora.com/How-was-your-IIM-interview-experience>

The WAT and the GD topic was 'Being honest and poor or Being dishonest and Rich'.

PI -

I was the first one to be interviewed. I handed my folders to the person who walked me into the room and he was deeply engrossed into it. Like for the next half an hour, with sharing of few certificates and a few of my articles with the other guy in between. Let me call him Pw and the other professor, the sitting one as Ps.

Ps: Abhishek, you are very selfish. (Even before I was able to sit down)

Me: Giving a puzzled look, Why sir?

Ps: You will be leaving your bank, which is providing you such a good opportunity in such a short time. They have spent so much on you. This is definition of Selfishness. Well, I am working as an Assistant Manager with SBI and he picked on that. To talk of non IT profile.

Me: Gave him the answer I had prepared. Talked about risk to reward ratio, better profile, moving ahead with career plans and all.

Ps: Oh, all that is fine. I see you are from Arunachal Pradesh. And did your engineering from NIT Srinagar. How will you manage in Lucknow, there are no mountains and no anti national movement here.

Me: told him about how I had been to Lucknow and actually like the place. And that I have lived at Delhi, NCR and am currently living in a rural place in Maharashtra, so Lucknow should be fine.

Ps: But weather is tough na. You belong to a poor family and switched from a higher paying IT job to lower paying govt. Job. That's what YOU people do. You are not fit for IIM. How will you pay the 10 Lac fee here?

Me: Told him about importance of dreams, how I want to move ahead with finance as my career, tried bringing in my CFA scholarship, told him about Loan and how my parents actually support me in my decisions, even if they are unable to pay off my fees. Also, told him how I would add to the diversity of the class, being from a place most of the students don't even know about.

Ps: Why do people from Kashmir want a different nation?

Me: Told. He looked satisfied. The only time during the whole interview.

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Pw: Sir, see he has done certifications in Micro Economics and Financial Markets. Bless coursera, was what I thought at that time. So, Pw did go through my folders. I was hoping he will read my articles, the print outs of which I had kept there.

Ps: Oh, so you have done something apart from wasting your four years. Tell me what elasticity is.

Me: Told

Ps: Give me mathematical equation. Write the equation for it.

Me: Done

Ps: Everything you are doing is wrong. You don't know anything. You just did those courses because they are free. You will not study at L also.

Me: Sir, I am sure I am correct here.

Ps: Means I am wrong?

Me: Not saying that, but I am correct with the explanations here.

Ps: Ok. What are the maximum and minimum value of $x + 1/x$

Me: Min 2, max infinity.

Ps: Even when x is negative?

Me: Realized my mistake. Sorry sir, what I said holds only if X is positive. So, for real number, it can range from negative infinity to positive infinity.

Ps: *Yaar tujhe kuch nahi aata, bas faik raha hai yaha.* (You are just saying, you don't know anything)

Pw: So, Facebook acquiring WhatsApp is a bad idea?

Me: Relieved. Yes, sir, the accounts and the current cash flow simply doesn't add up to 19 billion valuations. Plus, the move seems to be out of fear and insecurities of Facebook more than fair valuation. This is sheer waste of share holders' money

Pw: You are quoting from this article.

Me: Sir, I wrote this article.

Pw: Good. He looks through some other articles and picks one where I had discussed about Gold Imports and current account deficit. Nods all the time and says you seem to be a good writer on economics.

Me: Thanks sir

Ps: What is CAD?

Me: Explained. I explained Trade deficit there. He picked me on this.

Ps: What is Trade deficit?

Me: Realizing my mistake. Started explaining.....

Ps: *Bakwas kar rahe ho. Kuch nahi aata tumhe. Muh utha kea agaye ho.*

The interview switched to Hindi at this point.

Ps: Complex numbers *ka real life use batao.*

Me: There are uses in Engineering, but....

Ps: *Real life puch raha bhai*

Me: Sorry Sir, I don't know.

Ps: How many exchanges are there in India?

Me: I am not sure, but 22...

Ps: *Sure nahi hai* to don't say it

Pw: Difference between Money Market and Capital Market?

Me: Eyes lit up. Explained. High point of my interview.

Pw: *Chalo ye to aata hai*

Ps: *Covered call aata hai?*

Me: Yes sir, explained with Pay off Diagrams.

Ps: Ok. But not totally correct.

Ps: What is the rank of Maharashtra, area wise amongst all states?

Me: Said I am not sure, but before he could say anything, started guess estimating and arrived at 5-7.

Ps: You are estimating, exact *batao.*

Me: Sorry sir, I don't know.

Ps: What do you know?

Pw: Rank of Maharashtra, population?

Me: Again, estimated.

Ps: You will not be able to perform at L.

Me: Why Sir?

Ps: See your grad marks.

Me: I assure you I will work as hard as it takes to be the top student there, not just top 5 or top 10.

Pw and Ps both laughing.

Ps: *Jao yaar*, you are good for nothing.

Me staring at the toffees. They didn't offer any. I must have missed at least 10 questions where I answered, sorry sir, I don't know. And amidst all these, they never asked or even looked at any one of the original certificates.

Verdict: Converted in the first list.

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Indian Institute of Management, Lucknow 5

Chandresh Kaliya – IIM L – Work Ex- Engineer – 2013

<https://www.quora.com/How-was-your-IIM-interview-experience>

A long detailed experience for IIM Lucknow.

GD and WAT topic: Highly intelligent students have difficult time at B-schools.

My profile: A general, male, engineer from IIT Roorkee with following acads:

10-89(Maharashtra board)

12-71(Maharashtra board)

B.Tech- 6.653(Metallurgy IIT Roorkee 2013)

Two guys.(G1, G2).

G1 comes out and calls me. We get in. He asks me to take a seat.

G1: So you are Jain? (Mentioned on the form)

Me: Yes, sir.

G1: You should be getting into business.

Me: It would have worked well if I had a family business but we don't have it.

G1: Where are you from?

Me: Jalgaon. Sir. (It's in Maharashtra)

G1: Any way related to Jain irrigation there?

Me: No sir

G1: Just the same religion?

Me: Yes sir.

G1: How is the company?

Me: It's a huge company. It was established around 1950(wiki says 1989) by around 8 people, Bhavarlal Jain being prominent. I don't know the exact numbers but it is worth around 10000 crore.

G1: It is about drip irrigation na?

Me: yes sir. It is basically into drip irrigation, sprinkler parts and agriculture related things.

G1: So you took a drop?

Me: told them about the problem I had at Career Point. They wanted me to join in April but I had college till May. Then they started delaying the joining. I had interview at Fiitjee on Nov 16

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but the date clashed with CAT. I chose CAT. Finally, I am joining Fiitjee on Feb 8. Now even Allen wants me.

G2: What do you think of CAT coaching?

Me: Sir I don't think you can teach a graduate student class tenth math. As far as PC, PJ vocabulary is concerned, I still haven't found out what should be done. The advice I have got is improve your reading. But I haven't found that advice very useful.

Waiter brings tea for the panelists (2 cups). They offer me. I decline politely.

G2: How was your CAT?

Me: This year there was a change in the pattern of the paper. Last year we had 70 min for each section with 30 question each. This year it changed to 170 minutes with 50 questions each. Till last year I was worried a lot about VA section. This year I had 50 questions in QA DI and 16 in LR. I had targeted these questions. I attempted all 66 and just 16 out of 34 in VA. I focused on LR more because it is my bread and butter of section 2.

G2: You think CAT can be gamed?

Me: Sir my job was to strategize the paper.

G2: Seems like you got a good percentile.

Me: It's okay sir. I have actually written an answer for this on Quora. Most people don't understand CAT is an elimination test and not a selection test. I showed him the answer script.

G1 takes his time and reads it.

G1: So you write on Quora and PagalGuy?

Me: Mostly on Quora. I have written over 500 answers there. This year I have developed a genuine hobby.

G1: What's the difference in both?

Me: PG is a very small niche. It's mostly about MBA, Bank exams. On Quora you can talk about almost anything.

G1: You haven't done the analysis for L.

Me: Sir your cutoff is not as transparent as AC. So I could not make back calculations.

Waiter comes back with samosas (2 plates). Waiter serves them. G2 doesn't eat and offers me. This time I accept the plate and take a bite. We again resume to the interview.

G1: What do you think of Narendra Modi?

Me: He is good but what people don't understand is it's a BJP government and not NaMo's.

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G1: It's like a one man show.

Me: Yes, sir. We are a parliamentary democracy not a presidential. It's not good for our democracy. When we had elections they were telling vote for Modi but we are actually voting BJP and not just Modi.

G1: Is he a good marketer?

Me: Yes, sir. He is excellent at it. He came in the power mostly because people wanted to overthrow Congress and there was no other stronger opposition.

G2: What can be done to reduce corruption?

Me: Sir we are ethically a very poor nation. We learn corruption since we are 10. From bribing a policeman to the top level. Recently we had Srinivasan case. We have corruption at all the levels. What we need to understand is the importance of ethics. Even before a law is made, people understand how to bend it.

G2: Tell me some business news?

Me: Recent news is about Spice jet crisis. Sensex touched 29000.

G2: Is it good for Sensex to touch 29k?

Me: Share market is running on hope at present. Like the time when BJP came into power. It rose so high.

G1: What other calls do you have?

Me: Sir A, FMS (will come), L, XL

G1: Is that your priority order?

Me: No, Sir.

G1: What will you choose if you get A and L?

Me: A.

G1: What should Lucknow do to be number 1?

Me: It will take time sir.

G1: How much you needed to get into IIMB? (Pointing to my acads 89, 71, 6.6)

Me: I don't think I have a chance in this life.

G1: What do they need?

Me: Assuming you are a GEM, you need at least 90, 90, 80 there. Otherwise they won't even talk to you.

G1: What do you think of their criteria?

Me: Sir it is made by highly qualified professors. They believe if one has been good throughout life, he would be good at institute as well. They value consistency.

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G1: Your class 12 score (71) seems low in Maharashtra board.

Me: Yes, sir. It should have been 80+.

G1: 89 is good. What happened then 6.6?

Me: At the end of second year I knew sir, I wasn't going to be a metallurgist for sure.

G1 giggles

G1: What specialization will you choose once you get in?

Me: I am going in with open mind. Let's see which ever suits me.

G1: What in case you get in all 3(L, FMS, XLRI). Then what would you choose?

Me: Sir I haven't asked that question to myself yet. Let me see the offer letters first, then I will think.

G1: No. You have to make a decision right now. Make it objective like you have done for that answer.

Me: That answer was written after some research Sir. I haven't done the research for this yet.

G1: What data do you need?

Me: Sir FMS has got ROI but no campus. I would like data on infrastructure.

G1: IIML has the best campus in all IIMs about 200 acres better than XLRI and FMS.

Me: Placement stats. IIML doesn't share placement report. I will have to look at the Inside IIM report.

G1: Placement is important?

Me: Yes, sir. I don't believe when people say they don't care for placement. I would be spending 20k on EMI after college. It is important. Other parameter is XLRI has no reservation. But its fees are too high. L is around 12 lakhs including everything. Batch size is another parameter.

G1: What about academic rigor?

Me: Sir it's going to be tough everywhere. I have friends at all these institutes and all have the same thing to say. For the first three months, I won't get time to eat or sleep.

G1: What do you come with then?

Me: XL goes to third place. Between FMS and IIML, I choose L over FMS.

G1: Why? ROI is very good at FMS.

Me: Sir when I look 10 years down the line, it won't matter much.

G1: Where do you see FMS and IIML 10 years down the line?

Me: I don't even know what is going to happen to me after 2 months. (All have a laugh). It's difficult for me to say.

G1: Thank you Chandresh. That will be all.

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I start walking.

G1: Take your samosa with you.

I get out. I am talking to the next guy.

G1 (Goes to washroom but sees us talking)

G1 to the next guy: Don't worry we are not asking the same questions.

I giggle.

The guy next to me gets defensive.

G1: Are you going to write the interview experience on Quora/ PG?

Me: Only if I get in.

G1: Not in the other case?

Me: No Sir.

Verdict: Converted

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Abhilash Pandey - IIM L – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Profile:

CAT percentile: 99.66

8 months' work experience in ZS Associates (A Marketing consultancy)

B.Tech in Chemical Engg. from IIT (BHU) Varanasi; Graduated in 2014 with CGPA 8.46

XII: 91.2

X: 89.8

Plus points: Good Profile

Weak points:

- 1) Percentile - slightly low for an institute like IIMC
- 2) GEM - tough competition
- 3) WAT - went just average

So, here we go:

Three professors in the panel. One of them moves out (he gets a call on his cell) as soon as I enter the room. Let's call the two remaining profs P1 and P2 (Both male).

P1: Have a seat.

Me: Yes.

I quietly sit on the chair without saying good morning

P1: So Abhilash, tell me about yourself?

Me: I spill out my name, father's service, academic qualifications, summer interns, work experience etc. (all general stuffs).

P2: *intrigued* only this much? Will you say anything about what you want to do in future?

Me: I blabber something about remaining in 'Marketing' field.

P2: Ok Abhilash, so tell me what to do about this India China border dispute?

Me: Sir, we should discuss this matter in the high level meets

P1: Talks are going on for 50 years, did anything happen?

Me: No Sir, but we should be a little tough in our stance

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P2: Are you hinting on war?

Me: No sir, that's not even possible; both are nuclear powers

P2: Then?

Me: I am just suggesting this should be the top priority when we hold high level talks rather than this being one of many agendas of the meet

P1: Abhilash, tell me one thing, why are there so many people from ZS Associates here for the interview?

Me: I give them an answer (obviously without saying anything critical about the company)

P1: asks a question related to pharma sector (since clients of ZS are primarily in the pharma sector)

Me: I give them an answer.

P1: What's your take on smart city? What do you think constitutes a smart city?

Me: I told them about

- a) digital infrastructure,
- b) providing services digitally and
- c) digital literacy

for next 15 secs, both of them smile (or laugh) on my answer.

Then,

P2: Do you really think that's even possible?

Me: I then said few things which came to my mind at that time on how to make the above three things possible.

P1: Anything else?

Me: Sir, city planning is also important for a smart city

P1: What do you mean?

Me: I told them about planning societies, roads, effective use of rain water etc.

P1: Give me an example

Me: Gurgaon

Then I quickly change my answer to Chandigarh citing that there is too much traffic problem in Gurgaon

P1: So, Chandigarh is a smart city?

Me: From what I have heard about it, yes, it's smart.

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P1: No, tell me a smart city where you have been?

Me: Greater Noida

P1: So, Greater Noida, according to you is smart city?

Me: Yes

(It was very difficult to say 'Yes', especially because of their expression at that time)

P1: (to P2) you want to ask anything?

P2: Yes, so Abhilash, what opinion do you have on industrialization? Or what do you think about the land acquisition bill?

Me: I started, "For important public projects like Delhi Metro, yes we can take land from farmers

P1 suddenly stops me in between...

P1: Who are you to take a farmer's land?

Me: I then talked about providing them adequate compensation etc.

(I will skip the grilling which happened after the compensations I mentioned)

Then I finished my previous answer and said that just for the name sake of industrialization, we should not focus our attention too much on infrastructure and displace people from their lands. (In the process, criticized the Yamuna Expressway saying that the cons overpower the pros in its case)

P2: Then, according to you, we should not construct more expressways?

Me: No sir, I didn't mean that. I told them about how 5000 small villages were cleared and how farmers were displaced from their lands; and in favor, we only have a meagre traffic there. So, looking at the bigger picture, probably it was not a very brilliant project.

P1: So, you are saying that we should go ahead with public projects and not private projects?

Me: Not exactly

P1: Whatever

P2: shakes his head signaling that he is done

P1: does the same as P2

Me: exhales

P1: seems you are heaving a sigh of relief

Me: No Sir, that's nothing. I am okay.

P1: offers candies

Me: I refuse the candy.

Verdict – Converted

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Suyash Sengar – IIM L – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Academic Profile:

92/87/8.3 (ICSE aggregate/ISC aggregate/B.Tech CSE from HBTI Kanpur)

20 months Work-Ex as Software Engineer with Samsung R&D Bangalore

Now here's a detailed version of my IIM Lucknow Interview experience :

Date : 11 Feb 2015

Venue : Bangalore

WAT & GD Topic : There are multiple ways to go wrong but only one to go right!

PI-

I was slotted at number 3. So there was an anxious wait of around 30 minutes after WAT & GD.

At sharp 3 pm I was called in.

Two spectacled guys (G1, G2) in the Interview panel. Aged around 45-50.

G2 held the door for me to enter. I greeted G1 and after his permission, I settled in a pretty uncomfortable chair.

should have taken the wallet out of my back pocket

By the time G2 could settle, G1 sprang into action :

G1 (in Hinglish) : *Toh Sengar jee , kahan se aap hain?*

Me : Sir, Kanpur.

G1 : What is your father's occupation?

Me: Sir, My Father is a Senior Personnel Officer *HR Department* in UPRVUNL Panki Power House in Kanpur.

G1 : Ok, So your father is in a transferable job?

Me: Yes Sir!

G1 : How long have you been staying in Kanpur?

Me : 19 years

G1 : Government Transferable job and *fir bhi itne time ek hi place me??*

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Me : Hmm..Yes!

G2 : Ok let's start with why you want to do with MBA?

Me : *had a beaten up conservative answer prepared* interested in getting to know the business side of organization, great opportunity to learn and interact with the best minds in the country. The exposure. Interest in economics as a discipline as well. Blah-Blah.

G1 : Any experience with management?

Me : President of Quiz Club in college so organized quizzes. Core team member of Tech Fest.

G2 : You said interest in Economics. But I see you have poor marks in your Engineering Economics subject in 3rd year?

Me: Sir I did not study hard. Sometimes marks are not proportional to the interest in a subject.

G2 frowns

G1 : Ehh..Ok Suyash. How long have you been with Samsung Bangalore?

Me : Sir exactly 19 months to this date.

G1 : That's precise of you!! *Acha* Tell me about your work in Samsung.

Me : Told them about my work as Software Engineer for Samsung Mobile Browser team. Working on graphics domain while focusing on memory optimization and touch performance. I helped commercialized Samsung flagship products as well as Low End models. Told about my Open source contributions for the Chromium Project.

G1: There are other Samsung R&D Centers in India too, right?

Me: Yes Sir in Noida and Delhi.

G1 : What is the hierarchy in your workplace?

Me : SE -> Sr. SE -> Lead Engineer -> Technical Lead

G1 : (stopping in between) Who do you report to?

Me : Technical Manager

G1: What is the language you use while coding in your project?

Me : Primarily C++. Sometimes Java is needed.

G1: Ok, What is Garbage Collection?

Me: Sir, it is a feature that is not present in C and C++ by default. It is in Java.

G1 raises brows

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Then suddenly I remembered Memory management. Told them it is a MM scheme for freeing memory associated with unused objects in the program.

G1 did not seem satisfied with the answer!

G1 : Ok how are random numbers generated? Is there any function for it?

Me: I told them rand().

G1 presenting me with a whiteboard and marker asked me to explain a bit.

I wrote the function. Function will return an integer value between 0 and RAND_MAX which is defined in Standard Library.

G1 : How is this function internally implemented?

Me : I am not entirely sure Sir but it uses some kind of seed value to generate series of numbers.

G1 : Can you expand on this further?

I pondered for few seconds

G1 : Ok leave it. Tell me some practical application of random numbers?

Me : Lottery, Tambola.

G1: Do these randomly generated numbers follow normal distribution?

Me : *After thinking for a bit* I am not sure. Random generation may not lead to a normal distribution.

G1 : Can you tell me the probability density function of Normal Distribution?

Me : Wrote the Mean-Standard Deviation laden function *after struggling with denominator of exponent*.

G1 : Ok. So this random numbers of yours. Will they follow Binomial and Poisson distribution?

Me : Don't know Sir!

G1 : Have you used this rand() function in Excel? Is there one?

Me : Sir I guess there is one but I have not used it.

All this while G2 was observing me with folded hands.

G1: Ok enough of this! Tell me what happens when I heat a metal?

Me: Thermal Expansion.

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G1 : Now suppose. There is a metal washer ring. If we heat from outside what will happen to the internal diameter?

Me : After thinking I said it will increase. The outer diameter will increase more than the inner.

G1 : Ok! If there is a helium balloon in a car what will happen to the balloon when the car accelerates?

Me: Sir this is case of Inertia principle, when the car accelerates, the air inside the car moves towards the back of the car due to inertia. This sets up a difference in pressure with higher pressure at the back, providing sufficient force on the helium balloon to push it forward in the car.

G2 awakening after a sip of tea.

G2: Any interests or hobbies you have?

Me : Sports and movies.

* Excitement. This is what I wanted. My territory!!*

G2 : Which sports?

Me : Football, Tennis, Cricket. In fact was the Captain of my School Table Tennis team.

G2: What is Federation Cup in Tennis?

Me: Women's equivalent of Davis Cup

G2 : Hopman Cup?

Me : Mixed Team event played in memory of Harry Hopman in Perth every year.

As I was gathering serious momentum G2 left to take a call! I was left with G1.

G1 : Ok you know the etymology of Eskimo?

Me : I know who they are but I don't know the etymology.

G1 : Who owns Greenland?

Me: Denmark *in a split second*

G1 (smiling) : *Ye toh quiz wala question ho gaya*

Ok so tell me why manhole covers are round?

Me : I had seen this question before on Interview puzzle websites but I could not quite remember the reason.

I said something related to them being cost effective. G1 said No. Then I guessed probably because round ones are easier to roll. It was again dismissed as it was a onetime use-case.

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He urged me to think more but I could not answer.

G1 : Ok so you know 4th Normal Form in DBMS?

Me: I had no interest in this subject Sir.

G1: *But isme toh tumhare 85 marks hain?*

Me : As I said before sir sometimes marks are not proportional to interest in subject.

G1 started laughing.

G1 : *So kisme interest tha?*

Me: Web Technology and Data Structures.

G1 : Implement Stack using Array

Me : Implemented.

*kept pestering me for being slow. Tried to affect my concentration by saying random things.

Taunted by saying: *Lagta hai College me padhai nahi kari.**

G2 came back and said : What's up G1.

G1 : Arey Sir ab aap kuch puchiye.

G2 : OK Suyash. Yesterday Delhi Election results came out. What message you would like to give to Narendra Modi and Kiran Bedi.?

Me : Narendra Modi cannot escape from the promises he has made before and after the LS win. I would like him to work more and that result to be seen rather than rallies and photo-ops.

G2 (cutting me in between): *Yar Photo-ops ka zamaana hai! Lagataar news me bane rehna padta hai.* Your thinking is too one dimensional.

Before I could explain

G1: Suyash you seem to be an arrogant person.

Me : No Sir I am not. In fact my friends and colleagues have often complimented me on my humility.

G1 : How often you lie?

Me: Sometimes.

G1 : Biggest lie you have told your parents?

Me: In October I went on a trip with my friends for 3 days without informing my parents as I knew they would not allow me to go on one. They would have told me to study for CAT. I told them I was in Bangalore studying.

G2 : Other calls?

Me : C,K,S,XL etc

G2 : Any questions?

Me : No Sir.

I had thought of asking 1-2 questions but I was completely drained

They offered me toffee to which I first said No. Then on second time of asking I took 1.

Offered me sandwich which I politely declined. Kept asking me again and again. I finally took one when they said **itni hum dono thodi khayenge**.

They asked me to have some chutney too which I again politely declined.

Sensing my apparent discomfort they spared me.

I took leave of them saying Good Day.

Was blank for few moments trying to reflect on what had transpired in the last 20 minutes (Yes it was only 20. It seems more while writing about it and will surely seem more reading).

Verdict: CONVERTED

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Anonymous – IIM K – Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

My Profile: Acads: X 87.46%

XII 94.17%

Undergrad Major - 8.13/10 (Electronics and Telecommunication from College of Engineering, Pune)

Work-Ex: 8 months - IT sector

CAT %ile: DI 100 %ile

Quant 96.95 %ile

Verbal 99.80 %ile

Aggregate 99.99%ile

Any other special things: Lots of extracurricular activities - mainly Cricket and Quizzing

Venue: Dadar Catering College, Mumbai

Date: 24th March, Time: 9 AM

At 9 AM, the profs walked in and wrote the essay topic on the board. They gave us 15 minutes in total (writing + thinking)

Essay Topic: 'Man is a credulous animal, he needs something to believe in. If he doesn't find anything good to believe in, he'll believe in something bad' (On those lines)

After the essay, we broke up into 3 panels and shifted to our specific rooms for the GD.

GD topic: A short article of 5-6 lines about "Urban Water Management".

PI-

I was last for the PI. Had to wait for almost 3 hours for my turn. Panel had 3 Profs. I shall call them P1, P2 and P3 from L-R. After I took my seat, P1 and P2 were looking at my file.

P3: Tell us something about yourself

Me: Standard reply

P1: Why don't you take up Quizzing as a profession?

Me: Haven't considered. Maybe later.

P1: What type of Quizzing do you like?

M: Sports

P1: Tell me who won India's first Olympic individual medal.

M: KD Jadhav.

P1: Second?

M: Leander Paes.

P1: Which were your favorite subjects in engineering?

M: Communication and Computer Networks

P1: What is the difference between GSM and CDMA?

M: told

P1: Tell us about the 3G spectrum and the problems they are facing.

M: told

P2: How do I communicate between 2 computers directly?

M: Serial port, Parallel Port, LAN

P2: Give details of how to do so using LAN.

M: told

P3: Which foot do right arm bowlers land on while bowling?

M: Left

P3: Tell me a bowler who lands on the right foot.

M: Don't know, but Sohail Tanvir is a leftie who lands on his left foot.

P3: Thanks. You can leave now.

M: Thank you.

Verdict – Converted.

Sourya – IIM K – Fresher – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Profile Cat 2009: OA 99.00

VA 90.99

DI 97.96

Quant 98.5

Xth: 92.6(west Bengal board)

XIIth: 90.9 (west Bengal board)

CGPA: 8.6 (IIT Kharagpur, Mining)

Work Ex: 0

Category: general

Slot: 23rd March 2:00 PM Kolkata.

Essay Topic: “Genetically modified seeds should be introduced to address food security problems in a large country like India”

Time: 15 mins.

GD:

Time: 2 mins to think and 15 mins to discuss. A paragraph related to bringing about a change irrespective of its consequences...it was an abstract topic so everyone interpreted it differently and the discussion was not coherent. But everybody in our group of 7 spoke equally and spoke well enough.

PI – Interview: Panel of 3. 2 profs were there. I enter the room

P1: Introduce yourself

Me: I am from the city of joy Kolkata.

interrupted P1: but It's no longer a city of joy because of traffic problems etc

A: and also there is no joy in KKR's form in IPL We then had some general discussion about Kolkata city

A: tell me why is it called city of joy?

I knew the answer and was to about to tell.

P1: you do not know why but it is a city of joy

Me: No sir I know....and the reason is.

P1: Ok carry on with your intro.,

Me: told about my college a bit....

P1: I know there are lots of poor people around your college, why isn't your college doing anything to alleviate poverty

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Me: Its absolutely wrong that our college is doing nothing ...we are doing our bit like
Interrupted

P1: But then why is poverty still there?

then I told about some generic problems existing in India which causes poverty...I told about corruption

P1: Ok tell me if you were the prime minister what will you do to eradicate corruption??

I gave some general funda but P1 was not satisfied and concluded this is the problem in India we all know what the problem is but don't know how to avert it.

A: Do you read newspaper regularly?

Me: yes

A: which one?

Me: ET

A: tell me a new term that you have found there

Me: Repo Rate Then discussion about repo rate and inflation and all(had it all under control)

A: you are from Mining?

Me: Yes sir

A: what is the difference between mineral and ore?

Me: Told

A asked another question from mining but I couldn't answer

P2: What is your favorite subject?

Me: Operations Research (purposefully didn't go for any mining subject but on retrospective should have gone for one)

Then they started grilling me on OR by asking all sorts of questions I think I answered and explained 70 % of those correctly...rest I got confused... All three were asking question from OR but P1 was most aggressive and very quick to catch any mistake

A: Tell me something about David Headley

Me: told quiet a lot (though made a silly mistake in between and told he was a CSI agent rather than a CIA agent.)

P1: Ok then do you have anything to ask?

Me: asked something about the exchange program in IIM K

P1: Yes, it is there but your performance in OR suggests you will not be going for that program
A stepped in and told about the program in detail.

Verdict – Converted

Varun Rajaram – IIM K - Work Ex – Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Acads: X 89.57% (Merit Ranker, Gujrat Board)

XII 89.38%(Merit Ranker, Gujrat Board)

Undergrad Major -6.96/10 (NIT, Warangal)

Work-Ex: 16 months(as on date)/FMCG, Export imports

CAT %ile: DI 96.xx %ile

Quant 91.xx %ile

Verbal 99.xx %ile

Aggregate 99.62%ile

Any other special things: Joint Secretary of Mechanical Engineering association,

Photography portfolios,

conducted an exhibition of my photographs recently.

College Tennis team captain (or so I wanted to believe).

A few other certificates

Essay: “Genetically modified plants can improve food security for a country like India which has an ever growing population.” Wrote some points. Cited pros and cons. How productivity can improve drastically due to pest control, minimization of use of pesticides. Cited cons like loss in soil nutrients. Weighed both pros and cons and was about to conclude when the paper was snatched.

GD: Topic: A big paragraph was given. Well the gist of it was, is change required or not! Number of People present: 5.

Time: 15 min

PI:

The time of the process was 9: 00AM.

Panel Members Intro: F1-- marketing prof

S1-- Industry guy,

S2---Alumni,

Me--Varun Rajaram

Questions:

F1: So, Mr. Rajaram you're interested in photography huh? Tell me what all did you do?

Me: Published 2 portfolios. Conducted an exhibition. Told details.

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F1: So what kind of photography are you interested in?

Me: Sir, primarily street photography and landscape.

S1: Ok tell me about your job responsibilities

Me: Told

S1: You mentioned Sudhir Mohan Trehan (Crompton greaves MD) in your GD. Do you think his autocratic style of running the company is warranted for?

Me: Gave reasons about how he initially had to take hard decisions and then later became approachable. I used the word casual instead of approachable but later corrected myself.

S2: So Varun do you read?

Me: Not much sir. I read a lot of magazines and the newspaper. Politics mainly.

S2: Do you know who is Dale Carnegie

Me: No sir but I know who is Andrew Carnegie

S2: Ok who is Andrew Carnegie

Me: Told.

S2: What is CMU?

Me: I pass sir

S2 to F1: Sir, what do you want to ask him? How about Narendra Modi?

F1: Yes! Of course! Tell me about Modi and his recent case.

Me: Didn't take extreme views. Said there is just one blemish on his entire career. He's done a number of things. Went on to mention a few things

F1: So grad from NIT Warangal. Why Warangal? Why a naxal infested place?

Me: Gave reason. Top 10 colleges in the country. Good faculty, infra, etc.

F1: What's your take on the Telangana issue?

Me: Gave reasons. Pros and cons.

F1: Choose a side

Me: Sir, I think I can't because this requires healthy debate

F1: No but still choose one.

Me: Sir, I think I'll be against it and ...

S2: OK your favorite subject in high school?

Me: Sir, mathematics.

S2: Ok, what is Fermat's theorem?

Me: Told

S2: Is it proved?

Me: yes sir. Some Harvard guy using moduli and number theory. No one betrays any emotions.

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However, I would mention that at every question we had a discussion. The panel was smiling and I was smiling.

F1: Ok 2 lakh people gave CAT. If I assume your percentile is 99, then how many people are above you and how many are below you?

Me: Sir 1999 above me and 197999 below me.

F1: So there are 2 Varun Rajarams who gave CAT!

Me: Sir 2000 above me and 197999 below me.

F1: So you know for sure those 2k are above you.

Me: Sir I made an assumption. However, you can't really determine.

S2: Ok here's a definite integral for you.

Me: Er... gave some funda. Should have said I don't know

S1: Tell me about cross margins in your job?

Me: Er...cross margins?

S1: Profit margin decisions

Me: Gave

F1: Anything you want to ask us

Me: None at all

F1: IF you were the interviewer then what would you ask us

Me: told

F1: ok you may go.

Verdict – Converted

Vaibhav – IIM K – Work Ex- Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

So here is my experience

Verbal 93.02;

QA 94.94;

DI 99.79;

OA 99.28

X 78%;

XII 71%

B.Tech 70.5% ;

Work Experience 3.5yrs(IT)

Center : Noida

Essay : “Democracy comes in the way of India's economic growth as compared to China” (Was able to write 1 page.

Then a form was given. Sort of questionnaire. On a rating of 1-5 rate yourself. Are you talkative, reserved, and lazy etc. I was first to be called. They were calling in random order

P1 and P2: Both in late 30s or early 40s.

P1: You have written a point about RTI. Relate it to economic growth.

Me: [Guess] and more discussion. I made a point "had Google exited from India to it would have alarmed every sector, democracy plays a part here".

P2(who was looking into the form) Academics are low.

Me: Yes, sir [but cut short] Now I was asked questions I got a D grade. Was able to answer some. Then said IC engines is my favorite. 1 question on that anyway. (Revise your academics)

P2: Do you think you will show this grade sheet to somebody.

Me: Yes, sir, this is my correct performance. I should (cut short)

P2: I am asking not should I am asking will you?

Me: Yes, sir (I have got D in many)

P2: So after B.Tech what you did, tell us your profile.

Me: Discussion on that.

P1: Why you changed job etc.? Why you think you are lazy?

Me: Again something. How I am working on that. P

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1: Explain the thoughts you have written in form.

Me: Explained it and it meant that we should be hard worker (I was trapped since I am lazy) defended I am not lazy in work etc.

P2: Where do you see yourself in 5 years?

Me: In middle management (cut short)

P2: Means having an office on 3rd floor in 6 storey building.

Me: Value-addition

P1: You are an avid reader Dostoyevsky, Premchand, Sarat Chandra, don't you think films can reach more people?

Me: Told

P1: Can they be made into films?

Me: Said something. Overall 20-25 minutes. Take a candy and leave.

Verdict – Converted

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Nihar Ranjan -IIM K -Work Ex- Engineer – 2013

<https://www.quora.com/How-was-your-IIM-interview-experience>

Panelists: Two professors (P1 and P2)

The Interview:

P1: Hi! Please take your seat.

Me: *nervously takes my seat*

P1: *sensing that* don't be nervous! Here, take a cookie. We are normal people.

P2: The nervous part comes later. *grinning*

P2: Tell me what "Nihar" means?

Me: *happy* Sir, in my language, it means dew.

P2: And what is your language?

Me: Odia.

P1: *got excited* Wow! Naveen's state? So tell me who is Kelucharan Mohapatra?

Me: Sir, I know a lot of Mohapatras but unfortunately I don't know this particular one.

both laugh

P1: You really don't know him. He was such a fine dancer. I once saw him dance and ended up crying after his performance.

Me: *poker face* Sir, he is a dancer for sure!

both laugh

P1: Okay tell me who is Sanjukta Panigrahi?

Me: *no idea again but acted as if I was thinking quite hard. This is the time I realized, I ain't making it. *

P1: What's taking you so long? Either you know her or not.

Me: Sir, I was thinking of a witty way of saying "no"

both laugh

P1: There are lot of "*chalu*" songs in Odia. *starts singing one* Can you sing one?

Me: *amazed and impressed by P1's singing skills. I knew a few, but they were too "*chalu*" to be

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sung in an interview* Sorry sir, I am not a "chalu" guy.

both smile

P1: Are you implying I am a "chalu" guy?

Me: No sir! I didn't mean that.

P2: Which Odia film did you watch recently?

Me: Sir, I do not watch Odia movies.

P2: *gave a confused look* Are you one of those "only English speaking"" Odia people like Naveen Pattnaik?

Me: No sir!

P1: Why do you think they changed "Orissa" to "Odisha"? I liked the former one.

Me: Sir, actually in Odia, it is called "Odisha". It was named "Orissa" so that the British can say it well.

P1: Have you heard this song? *starts singing*

Me: *haven't heard that one before* Sir, I think I got into the wrong room for the interview.

both laugh

P2: Do you know CNR Rao?

Me: *I knew I knew him for sure but didn't get it at that time. *

P2: Do you know who Sachin Tendulkar is?

Me: *got the hint* Yes sir! And CNR Rao received the Bharat Ratna the same year as Sachin.

P1: Finally, *looking at P2" He gets one right.

Me: *smiled*

P1: I see you have an impressive academic record. Why aren't you going for a MS?

Me: Sir! I learnt in the first semester itself that engineering is not for me.

P1: How come you scored so well then?

Me: It was my duty to do so. So, I did. But it is not something that I want to do for life.

P1: But we are losing a good engineer here!

Me: But we are gaining a good manager here.

both smile

P2: Can I see your folder?

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Me: I didn't know they were going to see that. I was holding one just for the sake of holding one. It had everything in it in the most disorderly way possible. Sir, I didn't know you were going to see that. So, I haven't arranged them properly.

P2: It's okay. I think I will manage. We are just looking for areas to ask questions.

Me: Okay, sir. Open at your own risk.

P2 smiles

P1: How old are you?

Me: 21 sir.

P1: Have you been in love? Do you have a girlfriend?

Me: Luckily, a few times sir. And no sir I do not have a girlfriend.

P1: Really! How is that?

Me: Sir, I have this habit of falling in love with all the "already committed" girls out there.

P1 laughs

P2: *going through my folder* you seem to have donated a lot of blood. What's your blood group?

me: O+

(This was followed by questions on blood donation like how many blood groups are there, what is RH factor, how frequently can one donate blood. He also asked 2 probability questions on that. Fortunately, I could answer all of them)

P1: Do you believe in God?

Me: Well, sir that depends on how you define God. For me, He is just an answer to a lot of unanswered questions out there.

(This was followed by a discussion on GOD. He quoted a few lines from the Bible on "stripping whores and all" (I don't remember) and asked, why do you think people believe in such a God? Why do you think God said that? And then a few lines from "Bhagvad Gita" on the same line. And a few more questions.

I marveled at the knowledge of P1

It was a nice discussion and I think I handled it well.)

P1: Will you hit your wife?

Me: No sir.

P1: Domestic violence has been increasing at a rate of 160%. That means you will hit your wife.

Me: Sir, I am having a hard time finding one. Do you really think I will hit her if I find her?

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both laugh

P2: *still going through my folder* you seem to have studied a lot of subjects? *starts asking questions (rapid fire) looking at my mark-sheets*

How many types of chemical bonds are there?

Difference between C and C++.

Types of casting.

Difference between SI and CI engine.

(I don't remember a few and I managed to answer a few)

He asked me to draw supply and demand graph

me: *no idea, just drew some random graph*

P2: What is that? That is for inventory control!

P1: *looking at P2* Let it go. He will study that in IIM K.

P1: Which specialization do you want to go for? Like sales, finance and all

me: I haven't given much thought to that. I know we have common subjects in the first 2 semesters. I will decide that then. But, I have heard for engineers, operations management is a good option.

both laugh

P2: Who told you that! Let go, you will know later.

P1: What other IIM calls do you have?

Me: B and I and the new ones.

P1: What is your order of preference if you convert all?

P1: Be completely honest.

Me: Sir, that will be a great situation to be in.

both smile

I will give preference to B, then K and I.

P1: How did the other interviews go?

Me: Bangalore one was fine. Messed up the Indore one. I am surely not going to convert that.

P1: What happened in the Indore interview?

Me: Sir, I was the first guy to be interviewed. I was quite nervous. They asked me a lot of questions on general knowledge. And you know how much strong I am in that.

both smile

P1: Don't be so pessimistic.

Me: I am not being pessimistic, sir. I am just being a realist.

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P1: That will be all. Do you have any question for us?

Me: Ah! Yes sir. *looking at P1* Sir, do you believe in God?

P1: Absolutely not.

P2: But I do. *Shows his fingers and the rings on them*

P1: If you get time, read Bhagat Singh's essay "Why I am an atheist". He was around your age when he wrote that.

P2: And who knows you might write one.

Me: Then, sir you will be recommending my essays next time.

everyone laugh

I stand up and thank them and show them the cookie they give me at the beginning and say "Finally I get to eat that" and leave

Verdict: Converted I, K and B. Joining B.

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Anonymous –IIM K - Fresher – Engineer – 2012

<https://chocolateglittermoonshine.wordpress.com/2012/02/14/my-iim-k-piwat-experience-first-iim-pi-d/>

After the verification we were given an answer booklet and the topic for our WAT (written assessment task) **the topic was:** 'it's okay to forgive a child if he is afraid of the dark, the real tragedy of life is when men are scared of light '.

PI-

Next was the PI: I was the first one in my panel to be interviewed. The panel had just 2 Profs
Prof Manish Kumar (P2) and Prof Rupesh Pati (P1)

P1: please come in
me: good morning sirs

P1: so I'll give you one minute to introduce yourself
(parroted the answer to the most clichéd question) beech me hi P2 stops me and asks "which coaching institute?
me: sir , Career Launcher

P1: do you know why he asked you this question
me: sir maybe because many people from this institute have given this answer in the same pattern

P1: good, so you're an intelligent girl .okay so why should we take you
me: Sir because I bring with me a different way of looking at things

P1: how?
me: Told

P2: what are the disadvantages and advantages of being a single child?
me: told

P1: okay so you're a chemical engineer, tell me 3 areas of interest
me: thermodynamics, heat transfer operations and mass transfer operations

P1: okay enthalpy entropy me difference *batao*
me: told

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P1: This is what the book says, explain it to me

me: tried to explain, he didn't seem convinced and explained it to me

P1: explain me a thermodynamic cycle

me: Sir Carnot's cycle

P1: that's not a cycle, it's the simplest one and technically is not a cycle

me: sorry sir

P1: okay then tell me what is better between cross flow counter flow and parallel flow

me: sir during my training at IOCL I learnt that the flow in a shell and tube heat exchanger is counter flow so I think that because it increases the LMTD

P2: I am a layman so explain in a way in which I can understand

P1: then why do the refrigerators have cross flow

me: sorry sir I don't know

P1 explained it to me

P2: why do you think that your reading habit has helped you

me: sir I think reading broadens one's horizons, in my case I think it makes me more imaginative and creative

P2: so you'll go into marketing? He then pointed to the Bisleri bottle kept in front of him and asked what company does Bisleri belong to

me: sir I haven't decided what major I'll choose. I'll decide at the end of my first year, and sorry I do not know what company manufactures Bisleri.

P2: so if you say you're creative, I say even I am creative and imaginative, I want to be the president of India, does it make me imaginative

me: No sir, that's day dreaming. It's a whim, not based on practicality. Creativeness is different. Like for example, I feel that my reading habit helped me today in the WAT, the topic was abstract and ...P2 interrupted me

P2: so you didn't like it?

me: sir initially I would say I didn't but later on I wrote my essay based upon the books I have read and all the quotes and stories I've read came gushing to my mind and I ended up writing a lot (he seemed convinced)

P1: please relax, and speak slowly, I hope you don't have to catch a shatabdi

me: sorry sir

P1: have a glass of water

me: thank you sir

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P2: okay so you won't join IIM K, since I can see you have calls from C, L and other IIMs, you aren't serious about IIM K

me: no sir it's not like that,

P2: but what if you have to choose between C and K

me: sir if I convert my C and L call then I will choose those but if I am unable to convert them then obviously my next preference would be IIM K

P2: so you aren't loyal to K

me: sir loyalty would come into picture once I join IIM K and not right now .First I have to convert my calls and then I'd choose the best option

P2: so you have a consumer mentality (don't know what that means)

me: (keep quiet)

P1: so first chemical engineering then you get a job in IT and now management , why are you so inconsistent

me : sir actually when I joined engineering that was the best branch of my college but later I realized that I wouldn't have made that good an engineer so I decided to switch fields

P1 interrupts me and says "okay so I am not stopping you because I don't want to hear your answer but I got what I wanted from the answer "

P1 : so we're done , do you have any questions to ask us

me: *sir vo jo cross flow fridge me use hota hai vo kyu hota hai*

P1 explains and remarked you're a fresher and you should know this.

Me: sorry sir

Verdict – Converted

Abhishake Koul – IIM K – Work Ex – Engineer – 2013

<https://www.quora.com/How-was-your-IIM-interview-experience>

Profile:

10/12/Grad - 89.8/84.8/80.9

CAT Score - 99.29

Grad- B.E (Electrical & electronics)

WAT & GD: Topic: Should military intervention be necessary to eliminate organizations such as ISIS. Same topic for both WAT as well as GD.

GD: I was able to introduce but could speak only two times after that. Other people were bringing good content on which I lacked.

PI:

I was the first one to go.

Two panelists: One female (P1) and one male (P2)

P1: How do you rate your GD?

Me: Not very well. Others were bringing in good points. I wasn't able to. I suddenly remembered about the Jordanian exercise and told about that.

P1: Moving on, she took my file and saw the subject of Environmental Science which I had studied in 2nd Semester. She asked about global warming?

Me: I replied as it was easy. Then she asked about carbon trading which I had read some days back. I explained it in detail. She asked what happens in environment conventions and I explained it.

She seemed happy with my responses.

P1: She saw a subject RDBMS in my marks card.

Me: I explained. She wanted to know the difference between DBMS and RDBMS which I explained how relations come to play in tables.

P1: She saw a subject Principles of Management in last semester. Asks what did you study?

Me: I told about what we studied.

Now P2 gets interested and says you must have studied these things also.

Me: Sorry sir, I couldn't remember but we have studied these things also.

They didn't ask further questions from subjects.

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P2: Asks about work ex.

Me: I tell about my job responsibilities to which the next question of why MBA?

I explain and this time the panel seemed to buy what I was saying.

P1: Some more questions from Automobile sector. Some questions on Tata Nano. About dealerships and service centers, their profit margins.

Me: Could explain very well and P1 seemed very happy. She then further told that she herself had worked for some time in auto industry.

P1: Asked questions on hobbies.

Me: I answered them pretty well.

P1: What other calls?

Me: Told.

Then she asked why I would like to come to K. Told about how it will be a new experience for me.

P1: Asked if I had a question.

Me: Asked about social program initiatives in K.

P1 & P2 explained.

Then thanked me and asked me to leave.

Verdict – Converted

Vikas – IIIM I – Work Ex- Engineer – 2010

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

PROFILE: Academics X: 87.6 % (CBSE)

XII: 91.8 % (CBSE)

Undergrad Major - GPA/%age: ECE, 8.95

Work-Ex: 43 months, IT Major NIL/Sector - Number of Years

CAT Score:

2006: 69.xx;

2007: 94.00;

2008: 89.xx;

2009: 97.87

CALLS: BLKIS

CONVERTS: BLKI (Did not attend S)

JOINING: IIM-B

Case Study/Essay: “Government cannot nullify the income imbalances by concentrating only on IT/ ITES sector.”

Number of People present: 10

Time: 1400 hours

Brief Snapshot of Discussion: No discussion only essay.

Other Salient Details: As whether summary was asked to be written or not, Time given, and

Other stuff: A psychometric test with 44 questions, 10 minutes.

We were told to be honest in answering.

PI:

Panel Members Intro:

Prof. A and Prof. B and V (me)

Questions:

I was the second last in my batch. It was 5:50 by the time my turn came, however IISc had arranged some snacks and tea so I was not sleeping. The guy who went before me came up after finishing his interview and asked me to wait outside the room.

Door opened by B and he warned me to handle the door carefully. I tried to heed to his advice but the door slammed when I was closing it. A & B both pounced on me saying I was a careless fellow.

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A: Why have you come here? You have already qualified for Bangalore?

V: I have not qualified sir, just attended the interview.

A: You are very active at PagalGuy?

V: No sir. Joined after I got calls. Only few posts.

A: I read your IIMB experience at PG. You are so sure. You are asking everybody to relax. Over confident?

V: No sir. Just to make them comfortable.

A: So how much in CAT?

V: 97.87

A: Matlab Next year 99.99

V: Not sure.

B: Matlab [That means] You are a dumb?

V: No sir. I was 2nd rank in college CGPA and other extra - circulars

B: You are a big fraud. I have never heard about your college. How much donation did you pay?

V: No donation. AIEEE rank.

A: So you must have bugged your teachers to give you marks?

V: Only when it was legitimate.

A: How much fees in your college?

V: 60,000 per year. (They added all components of my college fees)

A: See they have made you a fool. You don't know anything for that 2 lac.

V: I think I got what I was worthy of. And for that matter even IIM is taking 10 lacs.

B: You are a big fraud, lying only to get a seat.

A: You are desperate rent you?

V: Yes sir I am desperate to get into IIM-I.

B: Why MBA? Is it for money? (He started going through my personal form now) and what is this fraud about getting into government sector. I know you will be the first one to sit in the Investment banks that come in campus.

V: Money is important but I don't want to sit on pile of cash.

A: Aur kahan kahan apply kia hai?

V: Only IIMs.

A: Matlab moochhein ho to natthulal jaisi warna na ho?

V: Yahan to kisi ki nahi hain. (They dint laugh at this)

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B: So tell me about Bihar after Lalu? (I am from Bihar)

V: Told changes at top level (regular cabinet meetings, general increase in accountability, Pioneer in RTI), infrastructure (roads, bridges now it takes only 6 hours from the remotest district HQ to reach Patna), grassroots (PDS, flood relief, education, girl child, healthcare initiatives). And this is 100% authentic. No fraud.

B: But why Lalu could not do in Bihar, what he did in railways?

V: Identity politics. Importance of development undervalued and bureaucrats laughed at and not heeded to in his administration. Many facts.

B: Ok we are done.

V: I want to tell you something:

B: Go ahead.

V: I know Tamil and Kannada script.

B: Why? Girlfriend ne kaha sikhne ko?

V : Nahi Sir nahi hai girlfriend? [I don't have a girlfriend]

B: You are such a simpleton yaar. Chal next person kya naam hai uska haan xyz ko bhej and yes be careful with the door.

Verdict: Converted. However, I am joining IIMB.

<http://fi.ge.pgstatic.net/ebooks/GDPIA.pdf>

Hi all, Here goes my experience

Verbal 99.80 ;

QA 91.88 ;

DI 82.49 ;

OA 98.14

X - 80.6%

XII - 87.4%

B.Tech - 78.33%

Work Ex - 44 months (IT) Center

Bangalore-IISC. 9:00AM

Essay: "Democracy comes in the way of India's economic growth as compared to China"

Time: 20 Minutes,

Word limit: 200 words.

A sheet was given for rough work and another for the essay.

After the essay we were given kind of psychometric test.

Had to rate from 1-5 (Time: 10 min)

1: Strongly Disagree

2: disagree a little

3: Neither agree nor disagree.

4: Agree a little

5: Strongly Agree.

We were divided into 4 groups of 10 students each and for interviews we were called in order.

My observation was the Personal Interview lasted for 12-15 min each and they were mostly general questions not academics intensive.

PI –

In all the panels there were 2 members. One professor was looking at my profile sheet and essay and the test and asked me questions like:

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P1: Why do you think we should take you? You have very low percentile in CAT and your DI, Quants score are very low.

P1: What extra curriculum activities, do you have in school and college?

P1: Where did you do your schooling?

Me: Kendriya Vidyalaya - Vizag steel plant.

P1: Why not in Malkapuram?

Me: As I was staying in the steel plant township so going to VSP was more beneficial.

P1: Why did you leave KV after 10, was it for the coaching they provide in intermediate? ratta maar ke engineering karne ke liye [Cram up and complete the engineering]

Me: Smiles (They were talking mostly in Hindi)

P1: Why didn't you do you engineering from a government college?

Me: Was not getting my preferred stream in Government College.

P1: How long have you been staying in Bangalore?

P1: Do you go to Vizag even now?

It was more of these kind of question. They had either made up their mind on not taking me or they were really chilled out professor.

P2: Which was your favorite subject in college.

Me: Software Engineering.

P2: You did your B.Tech in Mechanical?

Me: No sir it was IT.

P2: Why IT? Didn't you get mechanical or electrical? Or was it that your parents wanted you to take IT?

Me: Sir I was inclined towards IT, as during the time of my admission Internet had become the buzz word.

P2: So what will you do after MBA? Will you go back to work in IT?

Me: I am open to the option. As I have a vast experience in IT, I would want to leverage it in future.

P2: Tell me about a product development.

Me: Told.

P2: Which company do you work in?

Me: Infosys

P2: What is your role in Infosys?

Me: Told.

P1: What other calls do you have?

Me: Told.

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P1: So how was your SP Jain's interview?

Me: Theek tha (Hindi) [Okay]

P1: Tumhe bulayenge woh? [Will they call you?]

Me: Haan sir, Bulana chahiye. [Yes sir, they should call me]

P1: Toh kahan jaogi tum? [Where will you go?]

Me: Definitely IIM-I

A few more similar questions. Over all a very chill axed interview.

Verdict – Converted

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Abhishek – IIM I – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Profile:

10/12/Grad - 89.8/84.8/80.9

CAT Score - 99.29

Grad- B.E (Electrical & electronics)

WAT: Topic: Related to euthanasia. Can't remember it exactly.

PI:

I was the last one to go.

Three panelists: All male. The left one would be in Mid 30's (P1). The center one in mid-40's (P2) and the right one in mid-50's (P3)

P2: Introduce yourself.

Me: I introduced and told about my background, my work ex and my hobbies and strengths.

P1: Tell me what is a diode?

Me: Answered.

He asked me to draw the symbol on a paper which I did.

P2: What is a LED?

Me: Answered.

He again asked me to draw the symbol which I did.

P2: What is O-Led(Amoled technology) being used by Samsung?

Me: I couldn't remember it at that time although I knew it. I apologized.

He now looks at P3 to intervene.

P3: What is overloading?

Me: Answered.

P3: What is short circuit?

Me: Answered.

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P3: What is difference between neutral and ground?

Me: Answered.

Having had enough of the technical stuff, they asked me to tell about my work responsibilities.

I explained which again led to the Why MBA question.

I answered and gave my reasons and was able to convince the panel.

Now P1 intervenes.

He goes ahead and asks me a barrage of GK questions which I will list down:

1. Who is the CEO of Maruti (the organization I work with)
2. Chairman of Maruti.
3. Annual turnover of Maruti.
4. CEO of Microsoft. Asked me the name of all CEO's I could remember.
5. CEO of Google.
6. Who was awarded Bharat Ratna recently?

(The above ones I remember because I could answer)

P3: What is NITI Aayog?

Me: Explained.

P3: Is it better than Planning Commission?

Me: Gave answers in favor.

P2: Do you watch cricket?

Me: I used to but lost interest after Sachin retired.

Panel was amused.

P1 intervened again.

P1: Which year did Sachin receive Bharat ratna?

Me: Answered.

P1: Who received along with him.

Me: Answered C N Rao.

P1: Do you know the full name?

Me: No Sir.

P2: Asked if I had a question.

Me: Asked about Indore Marathon.

P2 explained.

Then thanked me and asked me to leave.

Verdict – Converted

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Sarosh Mohammed –IIM I - Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

PI-

The panel consisted of 3 men, an old man, a middle aged man and a young one, probably a recent alumnus. I greeted all of them and the interview started.

P2: Tell me something about yourself Sarosh. Something that is not there in the form.

Me: This was actually a tricky question to answer because the form covered everything I wanted to talk about. Anyways I elaborated more on my work as I did in all interviews.

P2: So why do you want to do an MBA? Where do you see yourself after doing an MBA?

Me: Sir as of now I'd say that I'd want to get back to the IT field and I see myself making a bigger contribution by playing a role in deciding the strategy of a company.

P2: Do you know what Strategy means?

Me: Yes sir. I'd assume it is what concerns the direction in which the company moves. Like understanding the market and planning for it.

P2: So you want to do Strategy or Planning?

Me: Umm I don't think I know the difference between the two sir. I want to be involved in deciding the vision of the company and taking high level decisions. I'm not sure what exactly you call that.

P3: Yes you'll learn the difference in the course. Anyways so I understand you do a lot of coding in Java.

Me: Yes sir. I work on the full stack basically and I'd say I'm better off at JavaScript than Java. But yeah I've worked on Java.

P3: Ok so tell me how does garbage collection work in Java.

Me: I briefly explained how the JVM takes care of garbage collection and that the developer doesn't have to really worry about it.

He went on to ask about the finalize method, the finally block, what a try catch block is, when they are executed, some OOPS concepts, what do you mean by public static void main. It felt like a proper JAVA interview. After he finished he asked P2 to continue.

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P2: Ok I am going to ask you a puzzle. I need you to think this over and answer. There is a triangle. There are 3 ants on each corner of the triangle. They set out to move along the edges of the triangle. What is the probability that they will collide?

Me: *I took a piece of paper and started drawing it out* So any 2 ants collide or all 3 ants collide?

P2: Try for both.

I found the puzzle to be simple enough. Of course I calculated only for the case of at least 2 ants colliding. The case of 3 ants colliding would require the ants to have different speeds which wasn't mentioned by him. He kept asking me if I'm sure of my answer though.

P2: Ok tell me how strong do you think you are at Math.

Me: Sir it's been quite a long time since I've done Math. If it's Calculus or Trigonometry I wouldn't remember the formulae.

P2: No, basic Math. Just numbers.

Me: Yeah I think I'm good enough at that.

P2: Ok so you see these numbers 16 and 64? They are special. When you divide them you get $16/64 = 1/4$. Also if you cancel 6 from the numerator and denominator you also get $1/4$. Can you give me other such examples of 2 digit numbers where this is possible.

Me: Tried to see if I could magically find the other numbers bY hit and trial but no such luck. I proceeded to represent the requirement as an equation. Something on the lines of $(10y + x)/(10x + z) = (y/z)$. I couldn't beyond this. He asked me if I could write an algorithm to find out. I put in a couple of for loops and figured it out.

P1: Can you tell me what a flowchart and an algorithm is?

Me: Explained it by carefully choosing my words. The discussion then moved towards complexity of algorithms. Time and space complexity. How you measure them. And when is what used. This part went really well.

P1: So you say you follow world politics and also write about it. Are you aware of the Arab Spring?

Me: Yes sir. I was quietly thinking to myself how I invariably always got a question related to the Middle East in all my interviews. The discussion on the Arab Spring was right up my alley and we had a good exchange of ideas.

P2: You seem to know your religion well. Do you know which is the majority caste of Muslims in Iran?

Me: Yes sir they are majority Shia.

P2: What's the difference between Shia and Sunni castes. Tell me 3 differences.

Me: I wanted to explain the root of the difference. But then P1 seemed to be irritated at me telling stories. So I just pointed out 3 minor differences.

Verdict – Converted

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Vishwesh Prabhu Desai – IIM I – Work Ex – Engineer - 2013

<https://www.quora.com/How-was-your-IIM-interview-experience>

Slot : 1:15 PM 8-Apr-13 Mumbai for IIM Indore

WAT was followed by document verification and then PI. You need attested copies of all documents mentioned in the form. If you don't have they will take an undertaking for the same. One guy in the doc verification panel was even verifying the extra-curricular certificates.

WAT- It has been said that e-learning and computer based learning will eventually replace classroom and teachers. Is it desirable and possible in India? What are your views? (3 sides of sheet were available. Word limit 300. Time Limit 30 minutes. You get a lot of time to think and write.)

PI -

3 people. All middle aged guys.

P1-GK questions,

P2 - Just started the PI and asked a quest or 2 about acads,

P3 -tech guy and asked a lot on acads.

P2 - What is your work profile?

Me - Answered in detail. No cross questioning on this.

P1 - What is a Data warehouse?

Me - Answered. Mentioned about fact tables, dimension tables, Primary key etc.

P1 - Why is data organized in data warehouse?

Me - Answered about how it helps in executing queries and makes the execution faster.

P1 - Then why is data organized in Databases as well? Have you ever created a data warehouse

Me- Answered that I have never created one, although I use data from multiple data warehouse.

P2 - What is artificial neural network? (Murphy's Law - Subject least studied is always asked)

Me - Answered whatever I remembered. P2 not convinced with answer.

P2- What is neural network composed of?

Me- Can't recollect.

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P2- You had a whole course on it where you scored very well and still you can't recollect.

Me- Said 2 years have passed so not able to recollect it very clearly. Sheepish smile

P3- So what do you remember from BE?

Me- Basic electronics, Analog communication, Electronics devices etc.

P3- Asked difference between Power electronics and electronics. Why is it a separate field?

How to convert a normal circuit to power electronics circuit and precautions to be taken.

Me -Answered to the best of my knowledge.

P2- What is a stepper motor?

Me- Dint study it. Said I am from electronic background not electrical.

P2 done. P3 looking at P1. Now the best part starts

P1 - Are you a native from Goa. Which place?

Me - Yes, born and brought up in Goa (with a broad smile)

P1 - Do you read newspaper, which one, which section of news do you like or dislike

Me- TOI, read the whole newspaper. I like to follow Indian politics

P1- Who is the most famous VP of congress. Why is he famous?

Me - Rahul Gandhi and supporting answer to why is he famous.

P1- Name some national parties recognized by ECI except congress and BJP

Me - NCP. Tried to confuse by saying that it is a state party. I said it's a national party

P1 - Tell me some more

Me - CPI. Asked which one? Told CPI (M)

P1- Tell me one more

Me- Said I can take an intelligent guess and said BSP.

P1 - Impressed very much

Said that's a very intelligent guess. BSP is a national party.

Then asked who the Home minister is?

Me- Said PC first, immediately corrected and said Shinde

P1- (Smiling) Who is the FM and who was HM before Shinde?

Me - PC is FM and was HM before Shinde

P1- You are very good in politics and tempting me to ask you more.

P3-You can ask until he gets it wrong. Smiles all around

P1- Which party except BSP follows on the ideals of Ambedkar

Me -RPI headed by Athvale

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P1- First name of Athvale

Me- Ramdas Athvale

P1- HM before PC?

Me -Shivraj Patil

P1- Why was Shivraj Patil famous for?

Me- Said infamous for his impeccable dressing sense and changing suits multiple times in a day even when country face crisis.

P1- Which constituency did he contest from?

Me- Not sure. But he came from Maharashtra. P1 finally done with politics and pretty impressed.

P3- What other calls you have got?

Me- Answered about calls from final convert from college X, waiting in College Y and a call from Z. Told that I won't be joining X.

P3- Which campus of X? Why you won't be joining?

Me-Said they have increased capacity a lot without planning

P3- What if you convert college Y

Me - Would like to join IIM Indore over that as college Y is much more focused on HR.

P3- Which specialization you are interested in?

Me- Inclined towards Finance. Thankfully no cross-questions on this

P1- Why IIM Indore? What if you don't get placement there?

Me- Rehearsed answer about why IIM Indore. Said I am confident that I will get placement.

P1- Back to GK questions. What is chopper gate scam?

Me- Answered it nicely.

P1- Which country is in news for it?

Me - Italy.

That was the last question. P1, P2, P3 looked at each other and said we are done. Thanked them all and left the hall.

Verdict: Converted

Abir Nandi – IIM S – Fresher – Engineer – 2014

<https://www.quora.com/How-was-your-IIM-interview-experience>

CAT - 99.01%ile GEM

X/XII/Grad - 90.2/82.4/71.5

No Work Ex. at time of PI (2014 Graduate)

1. About myself, what questions being discussed outside etc.

-answered

2. Who was Chittaranjan?

-(I am from Chittaranjan, West Bengal) answered

3. What was his specific contribution to the freedom struggle?

-I didn't remember

4. Name 10 freedom fighters.

-answered

5. Name 10 Bengali freedom fighters.

-answered

6. What poetry do you write?

-whatever inspires me, eg. Mythology, history etc

7. Can you recite one?

-had in my phone, asked permission to read from there, they said go on, I did. They seemed impressed.

8. Was Ram truly Purushottam?

-yes

9. If yes, was his treatment of Sita just?

-"Unjust w.r.t Sita, but just w.r.t prevailing social norms"

10. What books do you read?

-answered

11. What is the message of Harry Potter?

- "Love is the most potent magic"

12. Have you read Pather Dabi?

- I hadn't.

13. Who wrote Chander Pahar?

- answered

14. What did he do?

- answered "He was an author? (Quizzical expression with a wince)". Panel smiled.

15. Are you writing a novel?

- told about my sci-fi superhero graphic novel

16. What is diode, triac and LED?

- Partially correct answer

17. Explain use of Ohm's Law

- Explained

18. Explain transformer action

- Explained

19. Give formula for Induction motor efficiency.

- had forgotten, told him the parameters, but not convincing enough.

20. Why do transformers buzz?

- explained

21. About corona discharge.

- explained

22. How will get from Chittaranjan to Shillong?

- answered

23. Why the name Seven Sisters?

- Answered but made 2 little mistakes. One in dates and one in another thing

24. Any river project in India?

- Told about Jal Marg Vikas.... but did not remember any river linking project details

25. About PM's SAARC meet and agenda there.

-Explained in detail

26. Have you considered civil services?

-realized it was a variant of 'Why MBA' and answered convincingly. "I want to start up my own comic-book publishing company. Now, I know about the 'comic book', but I don't know about the 'publishing co.' I have quite a few stories to tell, but I don't want to sell them off to another publisher. I NEED to have my own publishing house. Now, I am young and I can afford to invest 2 years of my life in top-quality management education. The stories will still be there but I would have turned into someone capable of running a successful business, selling a product that I truly love and believe in."

27. Rank in class? - said "last I checked, 22"

Verdict: Selected

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Gautam Dewan – IIM S –Fresher – Non engineer-2012

<http://www.pagalguy.com/discussions/iim-shillong-2012-2014-gd-pi-experience-25078131/7041988>

Name: Gautam Dewan

cat percentile:

OA 95.1

QA 89.97

VA 95.92

10th and 12th Marks:

Xth (ICSE) - 84.43

XIIth (Maharashtra) - 78.83

Graduation (Mumbai University) - 79.38

Work Ex : FRESHER

Date of Interview: 31st March

Location of interview: Dadar Catering College, Mumbai

GD / case discussion - topic

(In short) Naxalites a threat to India's security, negotiation and dialogue have been futile in the past, and aggressive measures have not been of much success either.

What course of action would you advise to the GoI if you were the chief of the Planning Commission?

Duration of GD - 10 mins to read the case and write about it. 15-20 mins to discuss it.

PI-

No. of people in the interview panel:

3 panelists. 1 Ethics panelist (EP), 1 GK panelist (GP) and 1 acads panelist (AP).

Questions in PI

GP came to call me inside. I came in and sat down. Though I was the last person in my panel and it was past 6pm when my turn came, the panelist did not show any sign of exhaustion. All of them were smiling and full of energy.

GP - So Gautam. What other famous personalities share your name?

Me - Gambhir, Buddha.... was interrupted there

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GP - So who do you think is or was greater?

Me - Buddha sir.

GP - What made his religion so popular decades after his death?

Me - Spoke about incidents of Asoka's life, how people were weary of religions full of superstition and expensive rituals and needed a clearer mode.

EP - Centuries ago, Lord Krishna had used "tricks" to ensure Pandavas won the Mahabharat. Was he justified in doing so?

Me - Gave instances of Dronacharya, Karna, etc. Defended Krishna and mentioned that the bigger picture was the people of Hastinapura who would be at a loss if Kauravas were to retain their reign.

EP - So you mean to say, 2 decades ago PV Narsimha Rao indulging in cash for vote is justified too.

Me - Of course. His government gave India the much needed NIP, 1991. The bigger picture consists of the massive growth and recovery that the Indian economy has shown since 1991. Threw in the example of Chanakya.

GP - Neighboring states of Maharashtra.

Me - Told.

GP - What are the pros and cons of having 6 surrounding states?

Me - Mentioned transportation benefits, cultural exchange etc. Cons would be sharing of resources like river water and forests.

(Had a 5 min discussion on river disputes and nationalization of the resource)

GP - Give us your views on the validity of demanding Telangana as a separate state. Has carving out a new state ever been beneficial?

Me - Told. With examples of Uttarakhand performing better after separation.

GP - What is the Sri Krishna Committee?

Me - Sir. It has something to do with Telangana. Don't know anything else.

AP took over from here

AP - What courses did you study during your graduation years?

Me - Started naming them. I was stopped at Special Studies in Finance.

AP asked several application based questions on capital budgeting. IRR, Payback profitability, NPV, discounting factor etc.

Answered most of them.

AP scanned through my mark sheets and spotted Managerial Accounting.

AP - What did you study in this particular subject?

Me - Financial Ratios. Final accounts.

AP - Questions on RoI, Return on Equity, Current Ratio etc.

Answered most again.

AP - Why do we need final accounts? Which parties refer to it?

Me - Answered.

AP, GP, EP - Ok. We are done. Exchanging smiles please take some toffees.

Reached for Coffee Bite. Took 2.

Duration of PI - 20+ mins.

Verdict - Waitlisted

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Vibhor Dhote – IIM S – Work Ex – Engineer – 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Interview experience of IIM Shillong PGP 2015-17

Date and location of Interview: 6th Feb, HMATC Dadar (Mumbai)

Profile: CAT percentile: 98.47

10th - 81.46%

12th - 94.15%

Grad - 67.64% (Chemical Engineering, ICT Mumbai)

Work Ex - Evalueserve, Gurgaon - Sr. Business Analyst (23 months),

Family business - Business Development (7 months)

Details of the panel & Duration of the PI:

P1 - Anurag Dugar, Marketing.

P2 - Middle aged guy.

P3 - Old guy. He seemed to be the technical expert. He was the one who asked questions on academics and work experience. He was a little strict too.

Questions and answers:

P1 - So Vibhor, where are you from? Where is it?

Me - Chandrapur. Sir, it's in the Vidarbha region.

P1 - Oh, Vidarbha. I see. So there are droughts there always?

Me - Sir, not so much in my district. Generally, the western Vidarbha region is the drought-prone region.

P1 - Which are those districts in the western Vidarbha region?

Me - Yavatmal, Washim, Akola etc.

P1 - OK. (With a face as if I am an extremely obnoxious person) So you have mentioned in your form that you are doing some business and some marketing activities in your current job? What is the difference between the two?

Me - Sir, Marketing activities are those related specifically to that function like selling, promotion, branding etc. and business activities are those that are part of the day to day running of the business. Tried to give him an example and explained a project that I had prepared about sub-branding in one of our products, but he did not seem much interested. (Did not probably handle this question extremely well)

P1 - What is the meaning of budget?

Me - Sir, in simply put, budget is where we have all the expenses and sources of revenues listed and then we allocate the money to the various expense heads.

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P1 - On what basis do you allocate them?

Me - Sir, depends on the priority which we allocate to them. Like, operating expenses are the expenses that are more or less indispensable, whereas, advertising expenses are lesser important and fall lower in the priority list.

P1 - OK, you have done Chemical Engineering, then worked as a business analyst and now working in the family business for about 6 months, and now suddenly you want to go for an MBA. What exactly are you trying to do in life? (Why MBA?)

Me - I explained to him my standard answer. Told him reasons for every career decision I took, however, his expressions didn't change too much. I also probably got a little baffled after listening to his intimidating tone and didn't probably give the ideal structured answer that I normally do, but I tried to show that I was extremely calm. Difficult to say if he was entirely satisfied though.

P3 - (Took out my final year mark-sheet from the file) So Vibhor, I can see that you scored some 61% in your graduation.

Me - Sir that is just the final year marks. My aggregate is 67.64%

P3 - OK, so what was your rank like?

Me - Sir, out of a class of 90, I was somewhere in the middle in the 40s.

P3 - OK, I can see a subject called 'Instrumentation and Process Control' here (It's not a core chemical engineering subject). Can you draw the entire process flow diagram of a controlled process?

Me - Sir, I am not in touch with my technical subjects too much, as I haven't applied it in any of my work experience.

P3 - Okay then, what about your final year project? What was it about?

Me - Sir, my project was about converting 1000 tonnes per day of fatty oils to Green (Renewable) Diesel.

P3 - Okay, so you did a project on that, so why are we not manufacturing the same in India?

Me - Sir, it was a non-viable project. And the reason for that was the extremely high requirement of Hydrogen in the process which was too expensive for the project being non-viable.

P3 - When do you say that a project is viable?

Me - If the costs are too high and break-even cannot be achieved by selling the product at the market price even after a few years, it is a non-viable project.

P3 - What do you mean by break-even?

Me - Break-even is the point in time in the project life cycle when there is of no profit, no loss

P3 - Fine. So you said that you are selling a cheaper variety of one of your products? Aren't you selling adulterated products then? (This was regarding the project that I had described as part

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of my work in my family business. We are a company in the food processing industry)

Me - No sir.

P3 - But you said so.

Me - Sir, I probably didn't put it across properly. What I meant was that we have two varieties of our product. Both meet the Food safety standards, however, certain buyers prefer the cheaper variety over the other. There are both types of customers who are happy with each variety.

P2 - So you have written that you used to play the Tabla and side drum. Do you still play them?

Me - Sir, I used to play Tabla quite often during my school days. Side drum too I played for my school band. Nowadays, I don't play Tabla that often.

P3 - You have passed any exam in Tabla?

Me - Yes Sir, I have passed the 4th level exam.

P2 - OK. You are working in the food processing industry. So what do you think about the problems that the food industry is facing in India?

Me - Sir, I think one of the biggest problems that the food industry in India is facing is that of leakage and food wastage. Our supply chains and logistics systems are not efficient, leading to wastage.

P2 - So, what is the solution?

Me - Sir, our supply chains have to improve. It will be a slow process but the Government has come up with the Food Mega Park initiative that will at least partially try and address this problem.

P2 - What exactly is it?

Me - Explained fully the three different stages of the proposed Food Mega Parks. Procurement, Primary Processing and Central processing and what it will have in detail.

P2 - So who will fund them?

Me - Sir, it will be the PPP model where Govt as well as food processing companies and other stakeholders will come forward to fund these mega parks. Told them examples of Tumkur and Chittoor where such mega parks are already operational.

P2 - OK. You said that you write?

Me - Yes sir, I write articles on cricket for a couple of popular sports websites. I also write blogs. (I had a few articles in my file. Showed them)

P2 - What do you write about?

Me - Sir, my first published article last year was about NZ's chances of winning the WC2015. After that I have written about different topics as mentioned in the file.

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P2 - What do you think are India's chances for the WC?

Me - Sir, I think India will reach the semis for sure. After that it will be tough. I want India to do well, but I feel it will be difficult. (This was before the tournament)

P2 - OK. What do you think has been the impact of IPL on cricket? Has it been good or bad? What is your opinion?

Me - Sir, from the players' point of view I think it's been good. They have become more financially secure, especially the fringe players who don't play for India regularly or even those uncapped players who have never got the opportunity to play for India. For owners and office bearers of course, it's a big money spinner. But I feel in the long run, it's not good for Test cricket. People coming through the ranks don't pay much attention to technique and Indian Test cricket will suffer in the long run. Players will be encouraged to play explosive cricket without paying much attention to the technique in the quest of getting a good IPL contract. That won't be good.

P3 - OK. That's all. Thank you. You may have a chocolate before you leave. (Took an eclairs)

Me - Thank you so much Sir.

Was not too sure how it was. Probably above average.

Not any question on current affairs or GK, which are generally my strong points to talk in an interview

Verdict – Converted

New IIMs, 1

Vikas Prakash Singh – Work Ex – Fresher– 2015

<https://www.quora.com/How-was-your-IIM-interview-experience>

Venue: Bangalore

Duration: 20-25 minutes.

No. of Panel Members: 3

M1 (sitting on LHS (my left))

M2 (sitting in the center):

M3(sitting on RHS): around 50-55 years

M3: Which was the happiest moment of your life?

Me: Sir, it was my first bike trip.

M3: To?

Me: I started from Lucknow, travelled the whole Rajasthan and back to Lucknow.

M3: How much distance did you travel?

Me: Around 2700 Kms. In 9 days.

M3: That is on an average 300 Kms. Per day!

Me: Yes, Sir. We travelled more than 500 Kms. On some days.

M2: By bike?

M3 (to M2): Yes, Motor Bike.

M2: Oh, I thought Bicycle!

M1: Where are you currently?

Me: Sir, I am currently interning at Infosys, Mysore. It is a part of my 8th semester curriculum.

M1: What are you planning to do once you complete your internship?

Me: Sir, I will join an IIM if I get through, or else I will go back to Delhi and start preparing for civil services.

(The questions below may not be in chronological order)

M1: Which job is tougher, government or corporate?

Me: Sir, I feel that a government job is tougher because the resources are limited in a

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government job, unlike private sector jobs, where you can demand resources according to your need and also there is political pressure in government job which make working even tougher.

M2: Compare the US system and the Indian system of government.

Me: Sir, the US directly elects the President who is both Head of State as well as Head of the government whereas Indian following the Westminster form of system where the President is the head of state and the Prime Minister is the head of the government and generally belongs to the majority party in the lower house of parliament.

M1: Which one do you think is better?

Me: Sir, I feel that the Indian system is better because the Prime Minister takes all the important decisions and the President, being the ceremonial head attends functions etc., saving on a lot of time.

M2: What is RTI?

Me: Explained it.

M2: Why did government pass it when it knew that it will make things difficult?

Me: Sir, unlike earlier, there is so much media awareness now, people would get to know the intentions of the government if it did not pass the bill. Ultimately, they have to go to polls.

M1: What after MBA?

Me: I will go back and start preparing for civil services.

M1: How will MBA help in civil services?

Me: Sir, during MBA, we get to learn how to use resources efficiently and get things done, similarly in civil services, we have limited resources, for eg. The Budget, and we have to allocate it to different projects.

M2: Why do we need CAG if the government is functioning properly?

Me: Sir, we actually do not need it if everyone is honest and do their work properly. We only need CAG when the government becomes corrupt.

M2: Do you have any idea about the checks and balances in the government.

Me: (I hadn't heard it before, so gave some vague answer.... 'There are checks at each level, to keep the government in balance'!)

M3: People take a lot of Dowry once they clear civil services. It's quite prevalent in North, isn't it?

Me: Yes, Sir, it's quite prevalent particularly in UP and Bihar.

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M3: How much Dowry will you take once you clear civil services? (The panel burst into laughter with this one)

Me: Sir, my dad said he won't take dowry.

M3: What if you separate from your dad and then demand dowry?

Me: Sir that will not happen.

M2: There was a famous Indian economist who worked on Welfare economics. Can you name him?

Me: Sir, I am not able to recall his name. He had won the Nobel Prize in economics.

M3: (Prompting me) Sen.

Me: Yes sir, (still not able to recall)

M1: Amartya Sen

Me: Yes Sir, Yes Sir !

M3: You may leave now.

Me: Thank you Sir!

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New IIMs, 2

Sukrut Khambete – Work Ex – Engineer – 2012

Background: UDCT (ICT) Chemical Engineer 2009 Graduate, 12 Months of Work Experience

CAT 2011 Score: 98.49%ile

My interview was scheduled at Dadar Catering College. My interview was scheduled in the late morning.

PI -

I entered the room. There were 3 people. A male in late 30s (M1), a woman in early 40s (F1) and a male in early 50s (M2).

Male: So tell me something about yourself.

Me: Told (I knew poor graduation score question was going to come)

After hearing my response both M1 and F1 smiled and moved on to next question.

M1/F1: So what are you doing these days? Why there is Gap?

Me: Explained. I have started working on Online Business.

Now F1 lost her mind.

F1: What's the proof you have?

Me: What kind of proof do you want?

M1: How we should believe you have online business? Do you have any documentation?

Me: OK, I can show you the website.

F1: No, we can't believe it. You should carry proof.

Me: How can I carry proof? It has online existence. Do you have email address?

F1: Yes.

Me: Is there any proof? Does that mean you don't have it? You can show it to me by logging in. Correct? That's how online things work.

F1 and M1 still didn't look convinced.

M2 interjects (luckily) and explains it. F1 and M1 look like they are convinced.

M1: So tell me what will happen to share price of X if this happens

Me: Told

M1: What will happen to share price of Y, if that happens

Me: Told

M1 Started asking increasingly difficult questions

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M1: What will happen to share price of Z, if this happens

Me: (Pretending to think) No idea. Actually, I have no interest in Finance.

M1: But you mentioned you won Bulls and Bears competition during 3rd year.

Me: That was just a fluke

M1: So then why did you mention it?

Me: Because I had no other worthwhile achievement.

F1: (Some question on RAM and ROM) Please explain difference in RAM and ROM in picture format.

Me: (Thought for 1/2 min. I couldn't think of anything) Can't think of any.

M1 and F1: Thanks for your time.

Verdict: Converted

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New IIMs, 3

Kiran Kumar – Work Ex – Engineer – 2015

Profile:

X - 82.5 (Board of secondary education, Andhra Pradesh)

Intermediate - 83.2

B.E.- 68.4

Work Exp: 16months, National Insurance Company Limited.

Interview:

Here's my interview for IIM Ranchi, PGDHRM.

Panel consisted of two members.

Me: Good afternoon, Sir(P1, Male, Age-30+)

Good afternoon, Madam(P2, Female, Age-30+)

P1 : Tell us about yourself, Kiran

Me: I am working with NICL in Yanam (P1 interrupts)

P1 : You are a civil engineer and you are working in Insurance industry what do you do there actually?

Me: I underwrite, underwriting is to accept the liability of risk of the insured, I assess the loss.

P1: Loss assessment. What losses do you assess?

Me: Fire losses, which include building and machinery losses.

P1: Do you assess all kinds of losses like Automobile, machinery, and buildings?

Me: Not exactly, there are other engineers to assess such.

P1: Do you think you need an engineering degree to do that work? I don't think so.

Me: But, we need engineers to evaluate the losses. Because, when a surveyor inflates the loss, technical people can assess its right value.

P1: Yes, for that do you think you need to be a civil engineer?

Me: Yes, because we learn estimation and quantity surveying as a part of curriculum. We know it better.

P1: You are a government servant, isn't it? Will you leave your job? Will you take long leave?

Me: I will resign. They will not sanction two-year sabbatical leave.

I know; I would be placed in a better company after my studies.

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P1: Why don't you enjoy the privileges? Why will you leave your job for higher studies?

Me: Peer learning has been the motivation factor for me. So, I wish to go for higher studies.

P1: Peer learning, that you have in your company right!

Don't you have peers?

Me: Yes, but only 5.

P1: That's OK, you will move to the higher rank, you will learn more, Isn't that peer learning?

Me: Yes, but, learning from 60 odd best brains from the country beats that. That's a great opportunity indeed.

P2: OK. Kiran, do you know hare and the tortoise story? What's the learning?

Me: Yes, I know. We should not be complacent.

P2: What should we be then?

Me: We should not stop till we reach the goal.

P1: Don't you think that effects work life balance?

Me: I don't think so. The hare could have slept instead of taking nap after reaching the goal.

P1: Well, how do you maintain work life balance?

Me: Work hard, Party harder.

Mine is a five day working job.

I work hard for 5 days. I party for two days.

P2: These are extremes. How do you think it is balanced?

P1 (interrupts): party hard.

It's hard again.

Giggles (both)

P2: Kiran, what's written on 100 rupee note above governor's sign?

Me: I promise to pay the bearer.....

P1: What does that mean?

Me: Explained.

P2: You mean, Rajan gives back my money if no one accepts that note?

Me: Yes, he will. Gave gyan on the gold reserve thing.

P2: OK, what will Rajan do with that gold reserves?

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Me: I don't know exactly. But, I am confident he will give back your money after liquefying the gold to money.

P2: You are confident that he will give (laughs, all three of us.)

P2 to P1: you can ask anything?

Both: Thank you, Kiran.

Me: Thank you so much.

Verdict: Converted.

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New IIMs, 4

Sai Siddhartha – Work Ex – Engineer – 2015

The 6 New IIMs (2015)

My WAT/PI Experience.

26th Feb, Morning 8.30 slot, Chennai.

WAT: TV news channel showing same event hour after hour. Your views on it.

We were given 20min time for our WAT.

Next I was called for my PI.

PI-

My panel had 3 members. (All Males)

I had my leg fractured and I went to the WAT/PI with my fractured leg only.

P2: What Happened to your leg?

ME: answered them that I fell down while playing cricket.

Then he asked me if I follow cricket properly and asked me which 2 countries are playing today's WC match.

-I answer SL vs Ban which was correct but the panel members thought there was only one match that day AFG vs SOC.

P1: Introduce about yourself.

ME: I answered

I answered that one of my hobbies was cooking. As I was from AP they asked me what does dum in Hyderabad dum biryani mean.

I answered it but later came to know that I was wrong at it.

P2: You said you're a good leader so did you participate in Telangana agitations.

ME: answered

P1: Were you never a follower? As you said you were always a leader.

All smiles in the panel tongue emoticon

P2: did you ever think of getting into politics?

ME: answered

P2: which states do you prefer small or large?

ME: Answer small states. With some reasoning

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P1: he gave example of small state Jharkhand and the problems it's facing.

ME: I told it depends on leaders too.

P1: if it depends on leaders then what has size to do with.

In mean while P3 was going through my certificates.

P1: Did you get a job?

Me: Yes.

P1: Is leader a manager or a manager a leader?

Me: I said both are true and gave explanations.

They were all smiles again

P2: did you ever fail in your leadership.

Me: answered

P3: asked me to solve a differentiation question.

Me: (I was weakest in that) saw that and told them I couldn't do that

P3: asked me a puzzle

Me: answered it

P1: what is a pointer? (As I was from cse background)

Me: (answered it. but that was a clumsy answer which I could have told a lot better)

That's it! They gave me a Candy asked me to leave.

Verdict – Converted

New IIMs, 5

Arjun Chaki – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/new-iims-wat-pi-experience-2015-2017-31912084/32051883>

Posting my experience: Date - 18th Feb

Venue - New Kenilworth Hotel, Kolkata

WAT Topic - Problems arising due to increasing illiteracy rates and government measures to check it.

Was able to explain fairly well, though I feel the essay was a little short for my liking. Also wasn't able to conclude well enough so faltered a bit there.

PI - Three member panel:

P1 (youngest of the lot),

P2 (around 40, warm and jovial),

P3 (around 45, mostly quiet and observant)

Me (on entering and handing over the folder): Good Morning

P1: Good Morning, Have a seat.

P1 (Glancing through the folder): So tell us something about you we don't already know.

Me: Mentioned studying in 9 different schools

P2: That's interesting. So was it beneficial for you??

Me: answered

P1 (Still looking at my file): So there was a subject called Analog and Digital Electronics in your engineering? Tell us something about it in layman terms. We are all non-engineers here..

Me: Beat about the bush a bit, wasn't exactly sure

P1: What about Control Systems??

Me: same vogueish replies... This went on for sometime

P1: Ok let's move on. (Gesturing towards P3)

P3: What's the difference between data and measurement??

Me: Told the exact opposite definition, but P3 corrected me later.

P2: So you are working in TCS for five years??

Me: Corrected him.

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P2: So in a few years' time you will be very well placed in the company. So why go for MBA now??

Me: Told.

P2 (Not convinced): But you can go Ex MBA after a year. Besides if we select you will be competing with freshers mostly and companies generally prefer freshers over guys like you...

Me (Totally stumped, didn't expect this and was quiet for a while).

P2 (pacifying): See, I am only pointing out the problems you might be facing so that you can retrospect a bit.

Me: said something about being willing to learn and make a difference.

P1: Anything you want to ask us...

Me (Still too stumped to say anything)...

P1: thank you

Me: greeted and left..

Overall I felt the PI was moving in the right direction and moreover I was also exuding a lot of confidence. Even during the acads questions, I was able to tactfully deal with the situation, since I wasn't expecting so detailed questions on acads since I have 4 years of Work Ex. But the question about my experience being on the higher side stumped me. I honestly wasn't prepared for such a situation.

Verdict – Waitlisted

New IIMs, 6

Anil Agarwal – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/new-iims-gd-pi-wat-preparation-thread-25113829/31937817>

Interview date: 16 Feb; 8 am

Venue: Delhi, Rajendra Place

3 panelists: all males

Interview experience:

P1: describe yourself in three words?

Spoke a few sentences related to strengths and at last came up with the three words. (Giving answer in the form asked, "Three words" as they may not be able to understand your answer.)

P2: You have done your grad from a rep college, what do you expect from an MBA? Job role, why not in core sector.

(A pause, incomplete preparation) Told how I did not get placement in core sector, but placed in an IT firm which I did not pursue. Joined another company, as I was interested in it and wanted to do more in that sector. (Kind of my main story)

P3: Related to acads.

-Answered but could not give convincing ones. Still maintained a level of confidence, which did not show I did not know anything. Also tried to create an image to make them understand.

P3: Related to math's basics, related to probability.

Took a long pause initially, when felt that next question is going to be asked, started blurting out. Could not answer the follow-up question.

Was asked to explain Bayes' theorem.

-Explained through an example. Could not answer the follow-up question. Straight forward told them if I did not know the answer. Helped to move on and avoid negative vibrations.

P2: Which specialization?

-Told would be in a better position after first year.

P2: Which IIMs did you get calls from, which one would you choose and why? Be frank!!!

-I said I would choose IIM Indore as it was the oldest and most established. Told about its rural immersion program to show my research about college.

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P1: Who is the director of IIM Indore?

-I do not know (the guy laughed, but I remained calm)

P1: Asked related to acads

-Answered partially, was able to demonstrate competence to a fair level.

P2: About extracurricular

-Was able to manage. Made the atmosphere lighter. Shared a few smiles.

P1: Do you follow current affairs? Shown a picture. Why was he news recently?

-It was Pt. Madan Mohan Malviya. Bharat Ratna controversy. (While I was lucky that I could answer, there is less one could do much about it. Read or listen to news a little.)

Verdict – Not converted

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New IIMs, 7

Vikrant – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/new-iims-wat-pi-experience-2015-2017-31912084/32029895>

20th Feb - Mumbai (Dadar catering college) - Afternoon Slot.

Work Ex - 2.5 years (IT)

WAT: "Regarding criminalization of Politics with so many criminals being selected and how can we stop it."

Wrote about curbing nepotism and one family one candidate policy. Also emphasized on education a bit.

PI:

Background: We were kept waiting in the Hotel Lobby while the PI was being conducted in the room. By the time my chance came, I was drenched in sweat (was wearing Blazer).

Panel of Three:

P1: Middle-aged guy. Kept smiling throughout the interview.

P2: A bit younger and very kind. Epitome of Kindness.

P3: Old lady.

P2: Hi Vikrant, where are you from.

Me: Sir I am from Ahmedabad, but my parents are Kashmiri.

P1: Oh, then how did you come to Mumbai. Train, Bus, by air?

Me: Sir, by train.

P1: OK. Tell me, there was recently a new flight launched between Mumbai and Ahmedabad. Exclusively. What is the name?

Me: No idea sir.

P1 (still smiling): OK

P2: Tell me about yourself Vikrant.

Me: Blabbered about myself.

P3 (Interrupting my well rooted answer.): No, Tell us something that is not in your file.

Me: Started speaking about my hobbies, Cricket, Teaching...

P1: What do you like to read?

Me: Told different genres, recently read Sack the CEO, Mahabharata essays...

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P2: So Vikrant, you like to teach. Since when have you been teaching?

Me: Sir since I was in 10th grade.

P2: Which subjects?

Me: Started with Sanskrit, now math's and English... tried to emphasize on Sanskrit a bit.

P2: So you read Mahabharata in Sanskrit?

Me: (Laughing at his expectations) No sir, my Sanskrit isn't that good.

P3: So, if you like teaching, and you are a Software Engineer. Why don't you teach Software?

Me: No mam, my interest lies in teaching kids who need education.

P1, P2 & P3 together: ALL KIDS NEED EDUCATION!!

Me: (Embarrassed) I mean mam, those kids who need it, but don't have enough resources to get it. (Sheepish smile)

P3 (Sternly): OK. So why MBA then. No relation with teaching. Please explain.

Me: Don't want to keep teaching next 50 years. Would rather employ teachers and administer the whole thing. (Here I believe I made the mistake of going with their flow. I should have emphasized here that teaching is one of my hobbies, not my ultimate goal)

P2: So Vikrant, do you know what you study in MBA.

Me: (Looked confused)

P3: Give me the names of a few subjects that one studies in an MBA.

Me: Accounts, Statistics, Portfolio Management, Supply chain management, People mgmt...

P2: What other calls do you have?

Me: "NMIMS, IIM Shillong, MDI, XLRI... Umm... One I can't recall at this point."

P2: Which one would you select out of XLRI and New IIMs?

Me: If I get XLRI HR, would go for New IIMs as I am more interested in BM course.

P2: You should go for HR. You would do well there.... Explaining why I should go for HRM rather than BM

P1: Give me three reasons why oil prices have gone up recently.

Me: I heard it incorrect and started giving reasons why it had gone down (When the hell did it go up

P1: No, the Oil prices have gone up recently.

Me: Sorry sir, not informed about that one.

P1: What newspapers do you read?

Me: Indian Express, Apps...

P1 and P2 (not P3) Thank you Vikrant.

Me: Thank you

Verdict: Converted

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New IIMs, 8

Dipayan – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/new-iims-wat-pi-experience-2015-2017-31912084/31998593>

21st Feb, Kolkata, panel 2

WAT: Essay on Drought, and how to tackle it in India, role of Govt and non Govt Organizations -
-- Fairly easy topic for all I guess,

PI-

Was the first one to get interviewed in Panel 2
Started at 9.45 exactly. Was asked to enter.

P1: Serious looking middle aged guy, mostly interacted with him

P2: A young prof, didn't talk much, was mostly checking my certificates.

P3: Came late (almost 10 mins after the interview started).

P1: So Dipayan can you please introduce yourself.

Me: Introduced.

P1: What do you do?

Me: Working in TCS, blah, blah, experience, work nature, few mins non-stop.

P1: Directly went into hobbies

Me: Answered satisfactorily

P1: Read newspaper today? Tell me anything that caught your attention

Me: Yes sir, Teesta water-division discussion between Bengal CM and Bangladesh President, (little probing from P1), answered.

P1: Have you heard of Brahmaputra, tell me its origin, and why we have a current dispute going on with China reg. Brahmaputra?

Me: No idea sir, (started to sweating a bit)

P1: Tell me how you as an Indian contingent member going to start a dialogue with the Chinese regarding it?

Me: (Profusely sweating) blabbered a bit, little probing from P1, but thank fully P3 entered in the meantime, so discussion stopped there.

P2: Suddenly started asking about antennas, couldn't give a satisfactory answer.

P2: Ok draw a diode,

Me: Drew a transistor in nervousness, pointed me out that.

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P1: Gave me a Wheatstone's bridge to solve,

Me: Again blunder.

P2: again some 3G, 2G question,

Me: Answered.

P3: Came to my rescue, started asking about achievements, goof ups, typical why MBA now, other calls.

Me: Honest answers.

P1: finally asked me if I have something to ask.

Me: asked something.

P3: Thanks Dipayan.

Me: Thank you all. And Left.

Verdict: Converted

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New IIMs, 9

Anonymous – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/new-iims-wat-pi-experience-2015-2017-31912084/31968718>

Date/Venue: 18/2/2015, Delhi (Jaypee Siddharth)

Slot: 1:30 PM

Reached well in time and filled the attendance sheet. The sheet had my panel number. Process started and candidates were sorted according to allotted panels and marched off to their respective panels' rooms. Once inside, we were asked to submit PI forms. (Do memorize your CAT registration number before handing it over).

Then we were given WAT sheets - 20 minutes to complete WAT.

Topic - "Future families will be disconnected across many geographies but connected through electronic media. What in your opinion will be the effect of this on family life?"

After WAT, we were asked to wait outside and come for PI one by one after being allotted serial numbers.

PI -

Panel-(2 Male, 1 Female) –

I was asked to justify my reasons to do MBA under the light of technical educational background.

Then I was asked whether skills are gained through knowledge or experience.

-I chose experience and got caught!

I was asked to justify then the need of an MBA for being a manager

- > unintentionally quoted Morpheus' dialogue of "knowing the path and walking the path", hope I don't get caught

Then I was asked what I meant from Nurture our Nature.

Then I was asked whether I had worked for an NGO.

-I told about a donation made to Greenpeace.

I was questioned on the nature of activities of Greenpeace.

-Told that it worked for better environment.

Got corrected that it largely worked for tribal community.

-This sparked a discussion among panelists on the veracity of Greenpeace and its intentions as it had been accused of lobbying for companies funding it.

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For a few minutes I only sat and heard them discuss it out among themselves at the end of which one male panelist asked me to keep supporting Greenpeace.

Finally, I was asked if I had any questions.

-I asked which IIMs apart from IIM Kashipur were planning to move to new campuses and when? The answer was not clear but I was told that IIM Ranchi is facing trouble in this regard because of uproar from tribal community in the area -

Verdict - Converted

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New IIMs, 10

Sudipto – Fresher– Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6986490>

CAT%le-97.95(qa-98.79 va-88.90)

ICSE-93.4

ISC-93.75

ECE engineering(final year)-8.77

Acads-college activities and a NGO work..

Date-12/03/2012

Place Kolkata

Time 1.00pm

Attendance stars at 1.25 continues still 1.40

WAT starts at 1.45..till 2.05(20 mins)

WAT topic-India can sustain high GDP growth rate for a prolonged period of time.

Wrote about the various reforms and bills which were implemented and also those which are pending...talked about the 2nd largest work force. Talked about how India escaped virtually untouched by the dot com and bubble burst. Basically my note was positive. And talked about the potential we have which needs support from our politicians. Who needs to raise above their personal gains? Ended with Kalam vision of 2020.....

PI-

panelist-2-p1 (IIM Trichy faculty male) p2 (IIM C faculty female)..Which I got to know after the PI....

PI starts....

p2-what is the name of your school?

Me-told

p1-so you have experienced it

me-sir I have been there a number of times...

p1-have you visited the campus

me-yes sir..

p1- what do you expect from an IIM

me-told. Tried to flatter them with all the good words

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p1-which specialization will you take?

me-sir I haven't yet decided. I would like to have a general MBA... after 1 year I would be able to decide which one will suit for me.

p1-that means you don't have any career goal?

me-obviously not sir. Talked about my business plans. About my father's departmental store. Here p2 interrupts

p2-why do you call it a departmental store? What is a departmental store?

me-told one which specializes in a certain product. In this case my father deals in garments...

p2-asked its location, name...

me-told

p2-will you be comfortable talking about the business for 2 mins?

me-yes mam...then talked about it...it is a traditional one. Recent bazaar Kolkata in our locality has affected the business. Talked about reviving it... Making it more organized...talked about plans of opening our very own manufacturing unit. Basically talked about modernizing it...

p1-so what are your future plans regarding the business?

me-mostly repeated the same as mentioned above.

p1-look if I see pantaloons. And beside it I see your store. I will obviously prefer pantaloons

me-yes sir that is exactly what I wish to change and talked about it...if I get the initial success then I can also tie up with the branded garments and sell those...

p2-do you know the retail profit margin in the country?

me- no.. But I know the margin in my father's business and said that...

p1-have you shown any managerial skills?

me-tried to talk about my college activities. Interrupted

p1-in the business. Or your father is too arrogant and doesn't listen to you?

me-said he is very supportive. Talked about my decision to reduce profit margins which ultimately did not worked...both of the laughed. But didn't looked convincing with my overall business plan...

p1-so after MBA you will be joining your father's business?

me-told that I would like to do a job. To apply my 2 years learning into real field...and when I get convinced that I can move forward. I would like to take up my plans with my father's help obviously....

p2-gave a sheet on which was written $(a+b)^2=a^2 + b^2 +2ab$

is it correct?

me-yes

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p2-prove it geometrically
me-was about to use a triangle. Interrupted.

p2-hint is use area of a square
p1-took the sheet drew a square with side= $a+b$..Now can you do it?
me-wondering!!

p1-this is your last chance.
me-finally it clicked and was able to prove.

p2-isn't it so simple?
p2-talk about your locality.
me-nothing much in our locality. So said a few..

p2-not satisfied. Any major school, colleges
me -told

p1-any major restaurants..
me-told
p1-what is the difference between Mocambo(a posh restaurant in park street Kolkata) and Alibaba?
me-said. Nothing convincing though...

p1-link Mamata Banerjee(our CM) to Behala (my locality)
me- said something about mayor being from our area. Said about the metro railway project...said all these for the sake of saying. Didn't make much sense.....

p2-named a place close to our locality which I forgot to mention...
me-said.

p1-your hobbies?
me-coin collection... Sudoku. Sidney Sheldon. Football.

p1-what is the currency of Sweden.
me-Euro...

p2-sure?
me yes mam...

p2-Kolkata mint has come up with few commemorative coins for sale? Do you know?
me-saw it on newspaper ad...said that...but didn't do anything..

p2-you didn't try collecting it?
me-no mam..

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p2-people of your age do tuition...do you?

me-talked about living in a joint family..so taught my cousin..

p2-no one else in your locality?

me-no mam...(realizing my mistake. Tried to manage somewhat) ...mam I was asked by a few but I refused since I would not be able to devote time. And if I am not committed 100%...there is no point taking it...

p2-asked mainly about inductance and current flow....

me-it is basic I know...but still could not answer

p2-asked about choke in tube light..

me-it uses inductance but could not answer.

p2-looking disappointed. Do you only study for marks and don't understand anything...

p1-do you have anything to ask?

me-(asking p2 is she also a Trichy faculty)...

p1-she is from IIMC....

Finally toffee time. Took a mango candy...P2 said you have had a nice PI (pun intended) take another....took another greeted them and left....

Verdict-Waitlisted

New IIMs, 11

Ranug – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6929987>

Date & Slot: 20/02/2012 Forenoon

Location: IIML Noida Campus

Cat percentile:89

category NC-OBC

Work Ex: 48 months

WAT Topic: “Many complain that India is lacking behind in scientific research and innovation. This is a non-issue because all top talents are moving to corporates which is in the long term interest of the country.”

Details about interview panel (no of interviewer etc.): Mine was a panel comprising 2 people.(one asked questions and checked docs the other just observed)

When our interviews started the people in the beginning were interviewed for close to half an hour which is why our panel was running way behind schedule. Finally, when my turn came in the end one fellow entered and reminded that it's late. Please wrap up fast. And then began the question answer round.

Questions asked in PI:

P1. Where are you from?

Me: Assam.

P1. Oh Northeast? Tell us about the problems in NE?

Me: terrorism, economic backwardness, lack of infrastructure, neglect from the central govt leading to frustration etc. etc.

P1.how as a mechanical engg would you solve those issues?

Me: said would go back to my state in future after good knowledge and exposure and try my hand at entrepreneurship. create jobs etc.

P1. So entrepreneurs create jobs or create wealth?

M: Both. (He was not convinced)

P1. What would you focus on?

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Me: again I said both (still not convinced)

P1 gave me a sheet where all these terms (PPP, MNREGA, IPR, etc. some more were written. Around 7 names). Asked me how many have you heard. Some names were really strange. Heard for the first time

Me; Sir Three (MNREGA, PPP, SLR)

P1. Which all domain have you worked on?

Me: Aviation, finance. Then Asked about company.

P1. Turn around. Have a look at the pictures on the back.

Me Obligated

P2: Favorite topic in maths.

Me: trigonometry. Then he asked a simple height and distance problem. Then he asked a question related to compound interest. Did that ...but he confused me somewhere. Don't know what he wanted.

P1 (Again): With a laugh, c'mon you still have not clarified how you would contribute to NE with your mechanical engg knowledge and IT exposure.

Me: repeated all the things said previously .cut short by him.

P1: Ok you took a look at the images. Describe any one.

Me: There were images of Shahrukh Khan (royal stag posture). A posture from movie Kaminey (Shahid, Kareena). Filmfare awards photos. Manmohan Singh and at the corner. Hardly visible. A poster called "Girl Child"(may be about female feticide). I picked up that topic and talked about girl child being killed and all. But got interrupted.

P1. Ok we are done.

P2. Yes.

Verdict – Waitlisted

New IIMs, 12

Abhimanyu Ancha – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6953239>

Date & Slot: 26th February, 2012 - afternoon slot

Location: Bangalore

Cat percentile: 99.30

Work Ex: 32 months

WAT Topic: IPL is the reason for the dismal performance in test cricket

PI –

Details about interview panel (no of interviewer etc.): 3 - 1 lady, 1 oldie, 1 tall guy!

Questions asked in PI:

I was second in the panel

Oldie - Took the profile sheet and told me to put my file aside(not checked any of my certificates)

Tell me about yourself?

Me - told all the details and finished with my work ex i.e., working at BHEL as a purchase executive for the past 3 years.

Oldie - Your CGPA is 6.82, what is the highest in your discipline/college
me - 10.0

Oldie - (little surprised that someone scored 10/10) How many got 10/10, is it normal in your college or this is a rare case, as i know that in IITs its very rare to see 10 (I graduated from BITS - Pilani)

Me - It's rare sir, only one girl scored 10/10 in our batch

Oldie - how did you feel about the girl who got 10/10 very high when compared to your score

Me - I didn't think about others sir, I concentrated on my performance

Oldie - You have got very low scores in your first year (5.00/10), why?

Me - I have worked hard till then throughout my school period and the sudden freedom we had in the campus took me in

Oldie - so you have relaxed

me - But I have realized my mistake after that and improved my scores

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(thankfully my next three years scores were 6.xx, 7.xx, 8.xx)

Oldie handed over my profile sheet to the lady

Lady - So what do you read?

Me - I read news about football and not much other than that

Lady - ok you have written both cricket and football in your hobbies, which one do you like more?

Me – Football

Lady - why?

Me - Football is very dynamic. In the leagues once you start following a team you will get attached to it and the league continues throughout the year except for 2 months. Even Cricket is also having IPL which is based on the same concept but it has yet reach those levels, But it gave a feel of how it will be to Indian cricket fans.

Lady - How did INR fared in the last few months?

Me - It has recovered in the last few weeks but it was downhill for the last 3 months. It has also affected my Work as we purchase many items in USD, most of the prices have gone up by 30%. We faced lot of trouble in procurement as our policy doesn't permit to buy with such high hikes, we had to negotiate for many of the items.

Lady - So what you are doing to negate these Exchange rate hikes?

Me - In some items we are able to find local manufacturers like for example, for a scanner we got hold of a local manufacturer UMAX(hope they don't know about them actually the company is based in Taiwan, I just used it instinctively) and there by eliminated the exchange rate problem. But this can be done in very few items as most of the items we buy are being imported by the local suppliers.

Lady - ok what you are doing (to reduce the exchange rate effect) for the majority of the items where they are imported and supplied to you?

Me - for most of these items, what we are doing is that we are pooling all the requirement for the whole year and as the quantity is high we are getting better prices. One more thing we do is when quantity is high the value is also high, in these cases we go for reverse auction procedure which further reduces the price. As our usage is spread throughout the year and as the value of the items are high we get these items through staggered delivery schedules.

Lady - How do you plan the quantity in advance?

Me - we check consumption vs projects what we have supplied in the last 4 years. See the project plan for the current year and plan accordingly

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Lady - which model you follow for this?

Me - Actually, the planning part is done by a sub group of our department, I know how they do it but I'm not aware of any specific model that they follow.

Lady - which countries you import from?

Me - Singapore, Taiwan, Europe

Lady - which currency they invoice in?

Me – USD

Lady - why do you think all from different countries with different currencies do that in USD?

Me - may be because they are connected to US economy (pegged to US dollar and all. I dint convey this properly)... I didn't think about this till now but I would like to know the actual reason (she had a casual laugh to this reply)

the oldie took over

Oldie - so your discipline is Electrical & Electronics, don't see this specialization much often

me - yes sir, our college is one of the few which offers this

Oldie - ok Electrical means power systems right?

Me - yes sir, power systems and electrical machines

Oldie - what is an inverter?

Me - back up power supply

me - basically it converts chemical energy to electrical energy and is connected to the house circuits through a switch which comes on when the external supply is off

Me - it will have something in between the switch and electrical energy from the battery... (DC to AC converter - a DIODE...shit forgot one basic funda

oldie - you are supposed to be an expert in electrical and you don't know that, you forgot?

me - sir, it has been three years and I kind of moved on completely to my current work profile

Tall guy - who are the main competitors to your company (BHEL)

me - L&T; , but the major competitors are the Chinese manufacturers. The main advantage they have is that they deliver the equipment in around 48 months where as BHEL and L&T; take around 60 months. One other thing is their very low pricing, BHEL quotes around 11 Cr/MW , L&T; quotes around 9 Cr/MW whereas the Chinese quote around 7 Cr/MW. The cost and the delivery schedules they follow are killers to the indigenous suppliers. This is one of the main reasons why the government is planning to put imports duty on UMPP ultra mega power plants so that the indigenous makers have a level playing field

Tall guy - so what do you think can be done to improve the delivery schedules?

Me - Optimization of the procedures followed in production and the work culture needs to

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change a bit to make room for quick & continuous improvements at every ones' workplace. The problem is that higher management is more interested in numbers (Turnover etc.) rather than improving the procedures that are being followed from many years. I understand that numbers are very important for any company to survive but it shouldn't mean that 90% of the management concentration should be on the same, the implementation of improved procedures should be done at a quick rate in order to improve the efficiency. For example, in our department we have recently started the E-procurement module whereas most of the major players are using it from the past 6 to 7 years. It has been that way since a long time and that's one major drawback that needs attention.

Tall guy - What you are going to do if you don't get to do an MBA?

Me - our company has a rotation policy which means that we can shift to other major work profiles like marketing, Engineering, Quality, site services after every 4 or 5 years. I hope to understand each and every aspect of the business through working in all these areas and then I will move out. But to do this it will take another 20 years and I don't want to wait so long to get the understanding of the whole business. That's one of the reasons why I want to do MBA. so that I can get the knowledge at your place and the work exposure I get implementing that knowledge will let me get to know the same in a short time when compared to 20 years

Oldie with a final touch - you can ask "A" question if you want (he stressed on that A part)

me - what do you think about BHEL
all the three in the panel

Oldie - why did you ask that, anyway it's a good company, a Navaratna

Lady - I think its mini-Ratna company or is it Navaratna?!

Me - we are a Navaratna, we are trying for the Maharatna status

Oldie - and they are paying good salary too (checking at my salary in the profile)

me - I asked the question because I know what we inside the company feel about it but I wanted to know what people in the market are thinking about my company.

Thank you! Nice speaking to you all!

All had a nice laugh...handshakes and left....

Verdict – Converted

New IIMs, 13

Santosh – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6953063>

27-Feb-2012 (Afternoon)

Bangalore

CAT - 90.42 (NC-OBC, Male, Engg.)

Work - 22 months

WAT – “Coaching center reduced the importance of teaching in the campus.”

(Probably the easiest topic yet in WAT, but couldn't manage time to conclude properly)

PI -

3 No. (2 ladies - P1 and P2, and an old guy - P3) all 3 were very cool and comforting.

P3 - Hand us the documents

P2 - Good afternoon.

Me - Good afternoon.

P1 - Your name is Santosh J K, is it Jammu & Kashmir... (Jokingly)

Me - No mam, its derived from my parents - Janardhanan and Kalaiselvi.

P1 - Nice, both father and mother's name.

Me - Yes mam, on my dad's insistence.

P1 - That's nice, tell your father I appreciate him, will you.

Me - Yes sure, it's a pleasure.

P1 - There is another person with a similar name. Can you tell me?

Me - Err... J.K. Rowling.

P1 - No an editor.

Me - No mam, I don't know...

P1 - He is from a time, before you were born, (sorry, I forgot the name) Iyer. He included his wife's name in his.

P3 - tell me about yourself?

Me - (about me)

P1 - (on my interest in artifacts) what kind of artifacts?

Me - like a cultural heritage (historic and something that illustrates our culture)

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P3 - what do you feel about the patenting on turmeric and neem that is been applied from the western country?

Me - Patents have a good and a bad side, for instance when we develop a drug for the likes of HIV (AIDS) there is a lot of money invested on it, making the drug expensive already, with the additional cost because of royalties for patents, the cost would be much higher and will be a burden on the consumer, while the efforts of the scientist's need to be appreciated as well, so patents bring in that credit and appreciation for them.

(There were some more questions for which I mentioned I want to set up an industry to produce vaccines and medicines... couldn't recollect properly)

P3 - what will you patent, the product or the process?

Me - Product (I feel Process is the right choice now, but when a new product is developed, we would patent the product itself isn't it?)

(Followed with questions on Vaccines... RNA... Immune response... Antibody... some basics on Biotechnology... I couldn't answer some questions... but was frank about it)

P2 - What is Hydra?

Me - don't know sir!

P1 - It's a microorganism.

Me - I'm not sure but it's probably a single celled organism, which has a column like structure will tentacles on the top! (Surprisingly I was right) It's from my X or XI, quiet a long back.

P1 & P2 - (Laughing) oh yeah.

P2 - You have done Biotechnology in your Engg. Why don't you pursue Ph.D. in it, it's an emerging field. Why do you want to do Management instead?

Me - Logically that's right, but I want to set up an industry which would require Managerial skills, due to high investment, finance management and Brand marketing is very essential. If i do M.Tech and do Ph.D., I would have research knowledge but might not be able to setup an industry on my own. Setting up an industry is one, but making a mark in the industry is important which I would be able to achieve though MBA.

P1 - What will be your product?

Me - I want to start up with Insulin Production, which is an established process, also its production technique i.e. Recombinant DNA technology is very much in line with my future plan to set up a research wing to develop vaccines. My interest is in Genetics.

P1 - So you want to go into research too.

Me - yes, but that would be after 15-20 years. I have to first build the brand.

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P2 - Insulin is administered through Syringes. Can it be taken orally?

Me - No, Insulin when taken orally, would be denatured in the stomach because of HCL acting over it. But with advancements in nanotechnology, we could achieve it, by encapsulating the insulin. These days, the insulin administration is made pain free, the insulin cartridge need be just placed over the skin and injected, and they have small needles, which penetrate just enough to pass it to the upper layer of the skin.

P1 - Why is insulin needed?

Me - it regulates the sugar level in blood.

P1 - where is it produced?

Me - Pancreas.

P1 - Which part of pancreas?

Me - Islet of Pancreas... err... Islet of Langerhans. (With a doubtful expression on my face)

(There was some talk on sugars... regarding (Bipasha Basu ad) sugar free sweeteners... Sucralose hadn't heard about it... So said I didn't know... there were some talk on some drugs too, which again I couldn't answer)

(there were talk on the industry and research aspects too, which went pretty well.)

P1 – Oh it's already too late, we'll conclude here, keep your idea intact, and don't let it go away. It's wonderful. And don't forget to pass my appreciation to your father.

Me - Sure mam, Thank you and have a nice day.

I had a wonderful experience in the interview. I was afraid, but the interview started up so well, I didn't feel the nerve at any time.

It lasted for 30min, but felt like a few minutes.

Verdict – Converted

New IIMs, 14

Nishanth – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6950188>

WAT topic:

No economy will succeed without big manufacturing base.

20mins to write/300 words.

Interview:

There were 3 panelists. P1 (young guy), P2 (old guy), P3 (Lady)

P3: Hi Nishanth. Please hand over your file for verification and tell us about yourself.

Me: I am basically from Hyderabad. I have completed all of my studies in Hyderabad itself. After engineering I joined in Cognizant and am working there since 1.5 years. Apart from work, I also work in 2 NGOs. One is Abhaya foundation and the other is Serve the Needy. In Serve the Needy, we usually go to government schools and teach maths, science, English and computers to the students there. Through Abhaya foundation, we help out poor people financially on problems of education and health. I was the trustee of this foundation for one year.

P3: What is your score?

Me: 98.73

P3: Is this your first attempt?

Me: No Ma'am. My third attempt.

P3: What were the scores?

Me: The first time, I wrote when I was in 4th year I scored 72. Last year, I scored 97.4. And this time I scored 98.7

P3: Why do you want to quit your job and do MBA?

Me: Ma'am Right from engineering, I have been trying to secure an MBA seat. Actually, my long term goal is to become an entrepreneur. As I have worked for 1.5 years now, I have understood that I would be better in the management side. MBA is the stepping stone for me to go to the next level. (Cut short)

P3: So, you want to pursue PGDM to become an entrepreneur?

Me: I do not wish to become an entrepreneur immediately after my course. I want to work for another 10-12 years. Learn more about business processes. Learn how markets behave and

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then pursue my goal. Right now, working in cognizant as a tester, I actually don't get any opportunity to learn something from the business point of view. So, I wish to do an MBA.

P3: Ok. We will give you a topic. You have to give a presentation of 2 mins on the topic. You will be given 30secs to gather your thoughts.

Me: Ok Ma'am.

P3: Your topic is Leaders are not born, they are made you can speak either for or against the topic.

Me: I feel that there are some leaders who have those leadership qualities inbuilt in them. But for most of the others, it is the background of the person and the situation that makes them a leader. We can say that the scale will tilt more towards leaders who are made rather than leaders who are born. Right from childhood to the moment he becomes a leader, all the circumstances will add up to his personality and several skills are inculcated in the person which turn out to be leadership skills. Swift decision making, team building skills, helping others, empathy. Such qualities are formed during the process of growth and not present since birth. So, I feel that most of the leaders are rather made than born with those qualities.

P3: So, you are supporting the statement.

Me: There are some leaders who are born with those qualities. Am not denying it. But, I feel that most of the leaders have come out to the front because of the situations they were in. We can take the example of Nelson Mandela who eradicated apartheid and Abraham Lincoln who eradicated slavery. Both have acted according to the situation and became great leaders.

P3: Ok. Here are a few chocolates. What is the probability of picking a chocolate with green color? (3 green color, 4 blue, one eclairs and one brown).

Me: $\frac{3}{9}$. No, No. they are groups of similar items. So, that won't be the answer. I cannot quite remember the way of solving these sums.

P3: Ok. Tell me two names whom you consider leaders and admire the most.

Me: The first will be Mr. Kalam.

P3: Tell me two qualities why you like him?

Me: His straight forwardness and his vision into the future.

P3: The other person?

Me: can I say a person whom I know?

P3: Sure.

Me: My grandfather.

P3: Why?

Me: He was the director for welfare of disabled people. He started two schools with his own

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money and used to teach there. He paid the salary of teachers with his own money and dint used to take money from students. It was from him that I have learnt to associate myself with others and helping others.

P1: You said you are working in CTS. Which vertical are you in?

Me: I am working in Healthcare domain sir.

P1: So, is it a HMO or anything like that?

Me: Actually, my client is Kaiser Permanente. It is the largest healthcare provider in USA. It is in the process of digitalizing all its data and Cognizant is one of the companies bidding to render its services.

P1: Is it ok for you to disclose your client's name?

Me: Yes sir. It is not against Cognizant policy.

P1: Recently, there has been some news regarding NGOs.

Me: Yes sir. That was regarding the Kundakulam nuclear plant. PM has addressed that some US and German based NGOs are instigating uproar against the plant even though it is deemed to be safe.

P3: I will give you a problem to solve. You will have one minute to solve it. You have to use three identical numbers to arrive at a sum of 12.

Me: 4. immediately she said without using 4

Me: Ok. Thought about it for few seconds. Suddenly told $12 + 12 - 12$. She said you are using 6 digits. Only 3.

Me: thought for few more seconds but could not think about anything. So told her I am not able to find the answer.

P3: What? I gave you one minute to solve. You are giving up already? Don't you have perseverance? For an entrepreneur, perseverance is very much important.

Me: I have perseverance Ma'am. That is why I have trying to achieve my goal since 3 years.

P3: But, you are not able to solve this problem. You are not fit for doing an MBA. You cannot handle the curriculum. You got to have quantitative abilities at the best. You said you have taught mathematics. You must be able to solve such problem easily.

Me: Ma'am. When we go to schools, we prepare a certain curriculum and then go teach it according to it.

P3: But, what about lateral thinking? You need to have that to do MBA.

Me: Yes, we need to have it.

P3: Then why are you giving up. I am motivating you to go on.

Me: Motivation is always required Ma'am.

P3: Ok. Do you read the paper?

Me: Yes Ma'am.

P3: Which paper?

Me: Hindu most of the time. Off late, I have been reading Economic times too. Though I don't understand most of them terms used there, I try to learn those things.

P3: Oh you read Economic times. Which is the largest e-commerce website in India?

Me: Right now, I think it is Flipkart because its services are very good.

P3: No. It is IRCTC.

Me: Ok.

P3: Why are you laughing? You have come to a formal interview. This is not a laughing matter. You have to come prepared for such interviews. You should be ashamed that you have not been able to answer such questions.

Me: Ma'am. I don't find a reason to be ashamed of. Actually, I am learning new things now. So, I am feeling happy that I have got such an opportunity. It is because you have asked a question that I did not come across, I was not able to answer. When I said I read the newspaper, it is not a compulsion that I read and remember all the topics that are mentioned there. Not everybody has the capability to remember everything.

P3: But, you were not able to solve such simple problems. Are you weak in Maths?

Me: No, Ma'am. I am definitely not weak in Maths. I have scored cent percent marks from my 7th class in Maths. Maybe, the questions you have asked, I have forgotten those sums.

P3: Do you mean to say that you are hiding your stress behind that smile?

Me: Obviously Ma'am. Everyone will be doing the same because I cannot sit here gloomily just because I have not answered two or three questions.

P3: That's good. I like that. How do you rate yourself in the interview?

Me: Regarding the maths problems, I know I have not done well But regarding the whole process, I feel that I have done well.

P3 (finally finished) to P2: Sir, you want to ask anything?

P2: So, you said leaders are not born but made.

Me: Sir, I feel that most of the leaders are like that. But there are very rare cases of born leaders.

P2: Which category do you think Mukesh Ambani will come into?

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Me: Sir, I don't feel that Mukesh Ambani is a leader. He was born into a business family and he is a big business tycoon. Not that I know all of his story, but as far as I know, he is a very good businessman. Right from childhood, he has been in touch with the way his father has taken Reliance into limelight. So, he would obviously have more knowledge than a normal person about business.

P2: Do you know if he has stayed away from his family or stayed in the family while Reliance was built.

Me: No, sir. I don't know the details.

P2: It is just that you think like that.

Me: Yes, sir. Purely my opinion.

P1: Do you know anyone by the name of Devi Shetty?

Me: No sir. I have no idea about him.

P3: So, finally how do you rate this interview?

Me: As I wasn't able to solve few mathematics questions and apart from it, I have answered all that I know of. So I would rate it just above the average.

P3: Give me one final reason why we need to consider you for our college.

Me: First of all, I have got a good score.

P3: 98.7, it is not such a good score.

Me: Well, Ma'am. For me, it is a very good score. I have worked very hard to get that. Secondly, I feel that I have all the skills that are required to pursue an MBA and for that matter of fact, to pursue my goal of becoming an entrepreneur maybe I am still in the nascent stages but I feel that doing MBA from such a reputed college, I would be able to learn more and accomplish my dream.

P3: So, in simple terms, you have the willingness to learn.

Me: Absolutely Ma'am.

P3: Thanks Nishanth. Be confident.

Me: Sure Ma'am. Thank you very much for the interview

Verdict – Converted

New IIMs, 15

Sharad – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6947828>

PROFILE:

Academics:

10th 71.33 %, UP Board

12th 65.80 %, UP Board

Graduation 72.02% B.Tech. (EC), UPTU

Post Graduation 73-74% up to 3rd sem., MBA (Project Management), SMU

Work-Experience:

IT Sector, Headstrong India Pvt. Ltd. 27 months

IT Sector, Keane India Ltd. 39 months

CAT Percentiles: Quant 98.48 Verbal 95.15 Aggregate 98.67, Gen

Co-curricular Activities: Won many awards in company. Got a certificate in National Science Olympiad.

Extra-Curricular Activities: Participated in social activities at college level (However not much).

WAT/PI:

Venue, Date: IIML Noida 25 Feb 2:00 PM

WAT Topic: Religion should not be mixed with politics.

Time: 20 minutes 300 words

PI:

Panel Members Intro: Two (both males)...both were aged.

Time: Around 20-25 minutes

Questions: Not in any particular order & with answers.

So you are Headstrong or your company is Headstrong?

- My organization's name is Headstrong.

Why did they choose this name?

- They wanted to create brand value. This is also a differentiation strategy.

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Why so late MBA?

- Told about certain managerial functions which I am involved in. It needs some managerial skillsets. MBA can help them in that direction.

What is your age? Married or bachelor

- Unmarried. Not in mood to give out age.

What is your percentile? Which other IIM calls do you have?

- Told CAT score. I only applied for IIM Kashipur.

Why IIM Kashipur? Location preference...huh?

- Told subjects/electives about Business environment and Communication which is unique and vital for a manager.

What specialization would you take like finance or marketing?

- I have not decided yet and would take a call after 1 year.

Where do you belong?

- Gorakhpur, UP

Told himself 2-3 eminent personalities from Gkp and asked me to name one more

- Premchand

But he was from Varanasi?

- He was born in Varanasi but he did most of his work in Gkp.

Do you know from what caste he belong to?

- His original name was Dhanpat Rai so he and I share same caste.

Speak for 2 minutes on eastern UP - Spoke about lack of education with figures (literacy rates). Also phenomenon of some bit of religious politics. But stopped by, as two minutes were over.

The eastern UP is witnessing breakdown of joint family structure. Reasons?

- Told about people going out for education and professional goals. Told even I went out for getting higher education.

How is law and order situation in Gorakhpur?

- It is not very good but not bad either. It is ok.

How is your EC background helping in your work (they used the word Coding)

- Told about architecture and logic building. Gave a reference to one of the subject's VLSI design where we have to do designing which requires logic building. This teaches us logical and rational thought process.

Have you taken any initiatives to improve your skills?

- Told them about SMU MBA course.

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Name two financial subjects from this MBA course?

- Cost accounting and financial management. Also told that this is not my strong area.

What is GDP?

- Total products of a nation that is produced under geographical boundaries of the nation.

What is primary, secondary and tertiary economy?

- Told them that I do not have an idea. (This is only question which I couldn't reply.)

He then went on to explain that an economy is made up of three components agriculture, manufacturing and services. I then said, I know these divisions.

He then asked me to quote their respective contribution in GDP

- Services 55.2 Agriculture 18.2 and Manufacturing 26.6

He then went on explaining that when an economy grows, first agriculture sector rises. Then manufacture shines and then services grow. In India a unique thing happened. What was it?

- Manufacturing sector did not grow as expected.

What are implication of manufacturing sector not being as it should be?

- We are lacking in terms of manufacturing technologies knowledge and processes. Gave figure that India's share in total world defense export is 9 percent. This could be reduced up to great extent by developing critical technologies.

So what was the reason behind it?

- I answered that there is not enough R&D; in manufacturing sector. Gave figures like only 7 percent of total defense budget was spent on research. Also gave reference that PM Dr. Manmohan Singh has hinted recently in this direction.

So we actually bypassed manufacturing sector?

- Sir, it was not completely bypassed. But its true potential has not been realized.

Can you tell us why services has grown so much?

- Told about socio-economic reasons and money factor hence this is first choice of everyone. Second reason is that services is open to everyone. Gave example of IT sector which accepts everyone from agricultural science to chemical student. This is not case with manufacturing. Third reason, since now manufacturing is smaller than services hence opportunities are huge in service than manufacturing. Fourth reason is globalization service has benefitted mostly as this industry is leading in adopting advanced western processes and technologies.

So services sector is driven by money only?

- This is not completely correct. How this is true to some extent. Gave reference of Narayan Murthy statement regarding quality of students going into IIT is decreasing.

There could be few more ques which I fail to recall.

VERDICT – Converted

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New IIMs, 16

Anonymous – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6946736>

Date & Slot: 25th Feb, Forenoon

Location: Delhi

Cat percentile: 85

Work Ex: 1.5 yrs

WAT Topic: Should GD be a mode of selection in campus placements?

WAT Experience: Wrote what I felt

Details about interview panel (no of interviewer etc.):2

PI(P1: May be an economics professor , P2: A young lady)

Questions asked in PI:

P2: Why a gap of a year between 12th and engg?

Me: Gave a convincing answer

P2: Why a slide in percentage from 10th to 12th?

Me: Said what I thought was diplomatic

P2: Tell me about your company

me: blabbered

P1: You have intro to comp as a subject tell me what is a binary number?

Me: said

P1: What is the technical name of base?

Me: clueless

P1: Its radix

me: (thought wow)

Here comes the misfortune

P1: From the list of 40 subjects 80% comp science he picked "ok you have studied managerial economics can you tell me some topics you have studied"

me: Gave a thought smartly said the topics which I knew like GDP ,inflation, assets etc.

P1: What is GDP?

Me: Said

P1: What is GDP growth rate of India?

Me: said

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P1: What is the inflation rate?

Me: said

P1: Didn't you study about supply demand? What is elasticity?

Me: Alright now he was getting into it.....gave a thought said I cannot recall sir

P1: What is supply demand relationship? Tell me in very basic form

me: took the paper somehow explained not satisfactory though

P1 & P2: both unconvinced

P1: Explain something related to economics in one minute which you have studied or read

me: Explained how RBI regulates inflation by controlling the interest rates

Verdict – Waitlisted

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New IIMs, 17

Abhishek Bhattacharya – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6946716>

Date and Slot: 25th February, Forenoon

Centre: Delhi (IIM L Noida Campus)

CAT: 97.00

Calls: All except Rohtak

WAT Topic: Should there be a GD in campus placements?

The topic had little to write and more or less everyone probably wrote the same. I was a bit disappointed with the topic. Nevertheless, completed it on time and gave it to the professors.

I found the interview very unconventional. There were no questions about my work-ex which was a bit different from others as I work with an MP as a research assistant. No GK related questions. Read on and tell me your opinion.

PI.

I was the first one to be interviewed. There were two ppl P1: Male Prof, P2: Female Prof

P1: Give me your certificates and meanwhile introduce yourself

Me: Started doing that with what I am doing presently in my work-ex...Stopped midway by P1

P1: Tell me something which is not there on your CV

Me: Puzzled. Told them something.

P1: Ok One adjective that separates you from others.

Me: I said I take a lot of initiative

P1: Only one word

Me: Leadership Skills

P1: One word

ME: Leader

P1: Is that an adjective

Me: Noun

P1: What positive trait do you have?

Me: Calm and Composure

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P1: only one trait

Me: Calm

Me: I was caught a little off guard and started off my mumbling about me born and brought up in Delhi and later went to Gwalior for engg which opened my mind a little and experience helped me a lot. I did a lot of activities and it shaped my personality.

P2: They asked me about Gwalior.

Me: I told them about Gwalior Fort, Scindias and Tansen

P2: In which court did Tansen Singh?

Me: I don't recall ma'am

P1: What were his rags or something similar

Me: I told them Megh Malhar and another one in which the diyas used to light up on their own.

P1: No, it was not Megh Malhar...Told me some other name and some other rags which I hadn't heard before. (I had least interest in Tansen and Megh Malhar also, I knew only because this was asked to one of my friends last year at MDI)

Me: I have no idea

P2: Your fav subject in school?

Me: I said English and Comp Sc.

P2: Then why did you choose to do engineering?

Me: Because I had more interest in Comp Sc.

P2: Okay. Which kind of poems did you read?

Me: Sir, I read a poem by Robert Frost but I was more interested in writing.

P2: What did you write?

Me: Thought a little and told them about some crap: Independence Day and why should we respect our flag etc. Then stopped and asked them if I should include my college part.

Then said, I founded my college magazine and I wrote a lot of articles like Breaking the Ice. How to talk to strangers. Like if we have a common mother tongue it helps etc. Establish a connect

P2: How much time do you take to establish a connect?

Me: I said 5-10 mins

P2: Ok... you have 5-10 mins, make a conversation with us?

Me: Sir, by your accent I can make out you are a Bengali so I would begin by asking from which part of Bengal are you're from?

P2: Ok

P2: (thinking that I probably know nothing about my surroundings asked) in which state is

Gwalior in?

Me: Madhya Pradesh

P2: Tell me other 3 big cities in Madhya Pradesh

Me: Indore, Bhopal and Ujjain

P2: Tell me something about Indore

Me: It has a lot of IT companies and Pharmaceutical companies. It has good civic laws and is also called the mini-Mumbai. Lastly, I added that I haven't visited Indore before.

P2: You have a downward decline in your marks after school to engineering though later you improved.

Me: I told them, practical teachers were a bit strict and I scored low in that.

P2: (looking amused) what do you think was the reason that your teachers were harsh on you?

Me: I gained my composure and told them that they were a little harsh in the beginning otherwise first year students would take it lightly.

P2: What was the reason for your low score

Me: Told them that it was a bit difficult and 70 in engineering would translate to about 80-85 in X/XII and also I later on focused on both theory and practical.

P1: Engg. Usually has a subject of Economics. Did you have one?

Me: No sir

P1: Statistics

Me: No Sir

P1: Maths

ME: Yes sir with a smile

P1: Are you confident? (Sensing that I am nervous)

Me: Yes, sir with a smile

p1: What is the significance of complex numbers

Me: Thought a little and told them

P1: Ok. If I have one root as $a+bi$, what will be the other root?

Me: $a-bi$

p1: Ok. Thank you

They didn't ask me for my co-curricular and extra-curricular achievement proofs. I had it in a separate file. In the beginning I gave them the certis together.

Verdict: Converted

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New IIMs, 18

Anonymous – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6946602>

Date & Slot: 25th Feb, Forenoon

Location: B'lore

Cat percentile: 98.27

Work Ex: 5.5 yrs

WAT Topic: New measures of economic & social progress are needed for the 21st century global economy

WAT Experience:

* Wrote my opinions, quoting examples as Europe, 2008 crisis, disputes/wars in middle east, etc. Nothing in detail. We were given 30 mins.

Details about interview panel (no of interviewer etc.): 3 members, all male (2 of them seemed elderly - P1 & P2): I'll be calling them P1, P2, P3

Questions asked in PI:

P1: Tell me a little bit about yourself

Me: Blah blah...

...in the meanwhile they asked me my docs for verification.

P1: What's your experience?

Me: Hmmm... 66 months

P1 & P2: Why does it say 37 in your profile printout?

Me: I just said I must've made a mistake.

They wondered how I could have made such a mistake. All 3 verified the docs, amended the profile printout to the correct number & attested.

P2: So. Why MBA?

Me: Blah blah...

P2: Why not the executive or 1 year version?

Me: blah blah...

P1: Is this your first attempt?

Me: No sir, tried before. Never got through to the other IIMs, i.e., the older ones. Although my pervious percentiles have always been quite good - probably because of my 10th & +2 marks.

This is the first time I got any calls from IIMs, i.e., only the new ones.

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P2: What are your long term plans?

Me: Blah blah...

P2: What's your role at your first company & now?

Me: Blah blah...

P2: So, are you an individual contributor now?

Me: Yes

P2: Any instances where you had to lead a team?

Me: Blah blah...

P2: How about in college or outside of work?

Me: Blah blah...

P1: Any accomplishments while you were a team leader - anywhere, in college, while working?

Me: Blah blah...

P2: How about extra-curricular activities - what are your interests/hobbies?

Me: Travelling, Music, Movies

P2: Which kind of movies?

Me: Any kind, but usually Hollywood & Bollywood. Very little regional ones.

P2: What do you think about the god particle? Was it found?

Me: No, it was a hoax. But studies are underway to confirm.

P1: Talk about anything for some time

Me: Huh?

P2: (trying to help) anything. Pick your favorite topic. Say, from the newspaper, Indian or global news. Pick anything.

Me: Ok. (After a few secs talked about the European crisis but not prepared for this)

P3: So, you think it's only their currency that's the problem? Or the 1 single country, Greece, that's the issue?

Me: Blah blah...

P3: What does the union want Greece to do?

Me: Hmm... (Not too sure, didn't want to say some random things) tried to reason out & said I wasn't completely abreast with what's going on there.

P2: You mean "abreast"?

Me: Yep (I also tried to cover up a little saying something about work related stuff that was related to this topic)

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(I also realized I was using several words that are uncommon in India, thanks to my job)

P3: Why is it a problem for Europe & not in India where some states are under-performers?

Me: Europe situation is because they are countries. In our case it's states within the country.

P3: Ok. Go on

Me: Blah blah...

P2: Ok, you may go...

Me: Thanks.

Verdict: Waitlisted

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New IIMs, 19

Ayush Gupta – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6946505>

Here goes my experience:

Venue: IIML Noida campus

Slot: 1:00PM

There were a lot of guys and a few girls

WAT topic: Superiority in women leadership is a myth. God has given equal opportunity to both the sex and there are exceptions to this and we take it as a rule.

Wrote a few quotes taking some women leaders from various spheres, IIM's diversity and winding up with the Idea 3 G advertisement.

Interview: 2 members referred as P1 and P2.

P1: So Ayush where do you come from?

moi: Agra

P1: Tell me something about Agra.

moi: Gyaan and more gyaan.

P1: You are forgetting something in there which is pretty famous.

moi: More gyaan (Petha, leather)

P1: Still not there.

moi:

P1: It is pagalkhana.

moi: (Sir shifted to Bareilly)

P1: OH yes yes:

P1: so what is this subject called human values.

moi: gyaan.

P1: So how one can inculcate values.

moi: Sir education and parenting and internal conscience.

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P1: I am asking about the external factors.

moi: Sir education and parenting.

P1: I am asking you about external factors.

P1: Asked about Raju and ethics.

moi: Confused with Raja. Later on corrected myself.

P1: So what is Organisational behaviour

Moi: Gyaan

P1: What is Maslow's heirarchy?

Moi: gyaan

P1: Some more terms from OB.

moi: Sir this was not in our syllabus

P1: so what is IEPoM?

Moi: More gyaan

P1: You are only giving me the upper definitions.

moi: Sir I studies these subjects in my 2nd and 3rd year.

P1: But you studied them last year only. You are a pass out of 2010 only.

moi and P2: Sir it is 2012 and not 2011.

P1: Oh yes yes. Sorry

P1 again: What is NCTC?

moi: told.

P1: tell me that word used by CM's to counter act this provision.

Moi: Sorry sir.

P2: So you are a pass out of this college. How come you leave Infosys?

Moi: Entrepreneurship

P2: So how did you get into Infy?

Moi: Sir through campus placement.

P2: but Infosys does not visit your college (My college got black listed by the company this year because of some rift with the management)

Moi: Explained the above funda and said for our batch it did come.

P2: So why did you not get into any other company.

Moi: Sir not allowed because of one placement policy.

P2: You know (Some name of a girl)

Moi: No sir

P2: She is in your college only. And you were the head of fest organizing committee. You should know her.

Moi: Which batch sir?

P2: 2012.

Moi: Sorry sir. It has been 2 years after my college and I hardly took notice of my college after passing out.

P2: Oh she is related to me and as an alumni of your college you should take pressure on your management to bring Infy back for placement now that you have cracked IIM's

Moi: Sure sir.

P2: So what is mono rail?

Moi: Sir it is a kind of train that runs on single track.

P1: he is asking you about monorail?

Moi: gave the same gyaan.

P1 and P2: You can leave.

Moi: Thank you sir.

P2: remember what I told you about your college.

Left.

Verdict: Waitlisted

New IIMs, 20

Puneet Jain – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6941713>

My interview Experience

Date & Slot: 23 February 2012, Forenoon

Location: Noida

Cat percentile: 98.27

Work Ex: 31 months

WAT Topic: Capitalism is flawed system, but other systems are worse.

PI –

Details about interview panel (no of interviewer etc): 2 Male (P1 & P2), pretty young may be both were less than 35 years of age.

Questions asked in PI:

First of all they saw my certificates for verification

Then, they asked for my CAT Score

P1: From which other IIMs you have call new IIMs

Why you think you don't have call from other IIMs

- Sir, As they all have cut off in 10, 12 and graduation so I might not have cleared that criterion

P2: So you have fewer marks in them

-No Sir, I have pretty decent marks in 80s but as they do normalization, so I might not have cleared the mark.

P2: Call from which other B schools Told

P1: Tell us about your work I just told about my project, did not speak about what I actually do.

P1: you are from chemical and working on oil & gas domain project, so your work is related to chemical or software sir both chemical and software

P2: You had this course Process, Design and Control in your 3rd semester, you just scored a C grade in this, do you remember what was taught in that subject:

P2: Have you improved any further on that course while in your job

-Sir, my job don't have any implantation of that subject

But, you have also scored a C in your English

-Sir, when I joined IIT Roorkee, I was a very shy and my communication and linguistic skills were

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not so good. As this course was taught in my first year, I have fared so in this course. But, Sir, I have improved a lot since then and have become a very confident person now.

P2: Why you want to do MBA

-told

P2: Is it part of your job No, sir

P2: ok so business

P1: As you are a chemical engg. , can you tell us what reverse osmosis is and what its practical usage

-Sir, as I am pretty out of touch of my studies, I don't know exactly

P1: In which year did you passed out?

-2009

P2: We are also not engineers, we want your general knowledge [something like that] Sir, it's a process in which flow occurs from low concentration to high concentration.

P1: Usage?? Sir, can't recall right now

P1: Think about anywhere in kitchen?

-I thought about several appliances used in kitchen [speaking such loud that they could listen to]

P2: Have you heard about RO Yes sir, its reverse osmosis based filter.

P1: So you just spend time on FB or do watch some TV as well.

-Sir, I don't get much time to watch TV. But, I do follow news websites and you tube etc

P1: What was the sensex last night?

-Sir, Actually I don't have much interest in economics

P1: But you said you follow news website

-Sir, I recall that gold and silver were up yesterday but no idea about Sensex

P1: I am not asking about gold

-Sorry Sir

P1: ok, fine. Now, you have to speak about a topic for 2 mins.

-Sir, Any topic

P1: yes

-Spoke

P1 cut me short asked a counter question yes sir I was about to speak about that only, they are [again cut short]

P1 to P2: do you want to ask anything else?

P2: Are you nervous?

-Actually Sir, it's a very big opportunity for me and I want to give my best in this. I will not lie. That's why I am slightly nervous.

P1: Ok, Puneet thank you

I thought may be time might have passed and I might not have noticed. So, I asked they guy waiting outside. He too said, 8 10 minutes.

Verdict: Waitlisted.

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New IIMs, 21

Abhishek Singh – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-new-iims-pgdm-wat-pi-experience-25078385/6938454>

Date & Slot: 22.02.2012

Location: IIM-L: Noida campus

Cat percentile: 98.20

Work Ex: 42 months (Power sector)

WAT Topic: Reservation to be based on economic factors rather than caste or religion..(Don't exactly remember)

WAT Experience: Plenty of time (20 minutes) to complete the essay (300words)

Details about interview panel (no of interviewer etc.): 2 Male professors

Questions asked in PI:

P1: Tell me briefly about yourself.

Me: stressed on my work experience part.

P2: Have you ever had a brush with management?

Me: Told him that I am working as an assistant manager. Leading a team. Handling both front end and back end offices. etc. etc. about company.

P1 meanwhile asked for my file folder and started going through my documents...

P2 asked something about my company which I replied.

P1: You have given CAT for the first time?? The last page of my folder had score cards of CAT and XAT exams

Me: No Sir Third time.

P1: What happened other two times?

Me: Told my previous CAT scores..

P1: Tell me the possibility of an E occurring in your first name.

Me: I started thinking...20-25 seconds later, he told me to use paper and pencil if required. I took the paper and wrote my first name on it. Then said that since E is already there in my name so probability of it occurring in my name is 100%

P1: What is the possibility of E occurring in somebody else's name of 8 alphabets?

Me: quickly 8/26..then...No Sir it would be something else. I don't know

P1: what IIM calls do you have?

Me: All the 6 new IIMs

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P1: and the old ones??

Me: No sir

P2: What is mean, median, mode, standard deviation?

Me: Told

P1: You had industrial management as your subject in IVth Semester. What did you study in it??

Me: Sir... Planning and strategy making of an organisation, Human resource management, demand and supply.

P2 (Interrupting me): You are saying general things.

Me: Sir it has been a long time and I don't exactly remember

P1: Are you into extra-curricular activities??

Me: In college days.

P1 (Interrupting me): Not in your college time. Apart from that.

Me: Told about "Bijli bachao abhiyaan" in which we organize camps in villages to educate people about various ways to save electricity. We also give CFL at concessional rates to people.

P2: Maybe because your company benefits from the sale of CFL??

Me: Sir. CFL saves electricity. It is a known fact and yes we have a collaboration with CFL manufacturing company but it is beneficial to both the sides. By promoting sale of CFL we are doing well for the society and the company is getting revenue from it.

P2: What is a fuel cell?

Me: some kind of battery, I don't know sir.

P1: you may leave now. Do you want to ask anything from us?

Me: No sir. Then suddenly don't know what came over me and I asked about the campuses of new IIMs and if they are currently being run on temporary locations?

P2: Explained that eventually all the IIMs would be having their own campuses and it will take some time as they have just been formed. When you will join you will not find new campuses but in due course of time they will be there.

Me: That is understandable Sir...

Hearing this P2 chuckled and looked towards P1

P1 and P2: Ok you can go. Best of luck for your future:

Verdict: Awaited(Though I think my PI was horrible)

XLRI, Jamshedpur 1

<http://www.pagalguy.com/discussions/official-2015-17-xlri-gdpi-experiences-thread-hrm-bm-global-mba-31920117>

Ashish S – Engineer – HRM interview – Work Ex

BM: YWCA Delhi, 28th February morning slot

X - 88.1%

XII - 87.8%

UG - 85.3%

XAT - 99.62

Work ex: Defence Electronics PSU/40 months,

GD Topic- 360

Overview of GD- Lot of ideas all around. Since the topic was abstract, most guys kept presenting new points but no single idea got attention by all. The guy who started the discussion, tried to bring the group together many times and scored maximum brownie points. I also pitched in some ideas time to time but due to lack of practice, I could not keep speaking fluently for long durations and hence tried to bring in as many new perspectives as I could. Overall gd duration was around 30 mins with a lot of good points but no definite conclusion.

I was the third one to be called in for the interview. The panel had been given a form containing the essays we were asked to write some days before the interview. Panel consisted of 3 members, all male. Let us say P1,P2 and P3. I greeted the panel and they told me to sit.

P1: Which sport does Geet Sethi play? (Same surname)

Me: (I Had not heard the name since a long time but somehow I remembered the answer) Billiards, Sir.

P2: So tell us something about you. Anything which is there in this form or which you would like us to know.

Me: I started with my practiced introduction. First- work ex (defense electronics). They stopped me in between.

P2: Oh, so you are from a PSU. Your company does not face any real competition from the market. Or is there any?

Me: Sir, The picture today is not the same as it was some 10 years ago. The company has many private competitors like X, Y and Z which are making the company cut on its costs and adapt to the market.

P2: Ok. So what exactly did you do as work there?

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Me: I highlighted my responsibilities and my achievements in brief.

P2: Ok. Do you have any hobbies?

Me: mentioned about travelling and badminton. Mentioned that I had been to the Andamans.

P2: Oh Andamans, there is a bird famous there. Do you remember its name?

Me: (I was like no idea.) Sir, I remember a certain species of crabs there, which I have seen but I don't remember any specific bird.

P2: (Disappointed) No, if you know then you will remember instantly, otherwise not.

Me: Sorry sir, I cannot recall.

P3: So solve this equation geometrically $(A+B)^2 = A^2 + B^2 + 2AB$

Me: (after trying for 3-4 mins, got nervous and tried to present some solution using cosine formula, which was wrong.)

P2: this question even a 4th class fellow can solve. Doesn't need any knowledge of trigonometry.

Me: Sorry sir, but I think I am not getting anywhere close to the solution and will only be wasting time if I try more.

They move on.

P1: So today is budget day. Tell me about the allocation to defense last year.

Me: told

P1: Tell me the allocation was highest for which sector last year?

Me: (I am bad at memorizing so didn't remember much) Sir I can't recall numbers but I can make a guess.

P2: Ok, make a guess.

Me: Sir, I think food subsidies. (Total guess)

P2: blank face. So you must be remembering some sectors at least? (Then he named some).

Me: Sorry sir, but i can't recall.

P2: You know I should tell you this. You have not told us anything that could impress us. We are not impressed with you.

Me: (totally shocked, don't know what to say)

P2: Even in the GD, you were cutting other candidates lines. You were not letting them speak (P2 raising his voice)

Me: (defending myself) Sir, I never tried to cut anyone. I was trying to raise some new perspectives and also trying to complement other people's points with my points.

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P2: (nodding disappointingly): Ok, we are done.

My take: Probably the worst interview of my whole season. The 'not impressed ' comment was the salt on my wounds. Coming out, I had zero expectations of converting. (Since XL has a 2/3 yes criteria for consideration and I had a feeling at least 2 guys would have said a straight no.)

Verdict: Waitlisted 34 (converted BM in the first clearance itself :D)

All is well that ends well

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XLRI, Jamshedpur 2

Aman Narang – Engineer – HRM interview – Work Ex

BM, YWCA Delhi, 5th march, 1:30 PM Slot

X - 91.2%

XII - 94.4%

UG - 70.74%

XAT - 99.92

Work ex: IT/ 10 Months, Consulting at ZS Associates

HRM, YWCA Delhi, 16th February, 8:45 slot

GD Topic- Wealth Disparity can be overcome by making the rich poor and the poor rich.

Overview of GD- Went very well. Was lucky to be present with quite a lively group and almost everyone chipped in with solid points. Discussion lasted well over 25 mins and a conclusion was nicely reached

Was called in into the interview room after about 30 mins. Panel consisted of 3 members

P1- A lady probably a former alum in her early thirties,

P2- A middle aged professor who was smiling throughout,

P3- A slightly younger but stern looking professor

Interview starts and I hand over the lady my folder and documents.

P1: So you are from Ryan International School. Why is it called Ryan?

Me: It was named after the son of our chairman, it's a Christian name.

P1: (Going through my assessment question sheet) what kind of books you like to read?

Me: Not restricted to any genre but lately have been reading a lot of autobiographies. Named a few of them (Tendulkar, Agassi, Feynman etc.)

P1: So what do you think is a good time for someone to come up with a autobiography?

Me: I think ideally it should be after someone retires/finishes his career. I don't really like the fact that many sportsmen come out with their stories mid-career.

P1: Do you think Sachin was right to release his autobiography at that time? What should be the criteria for someone to release it?

Me: I believe that it should generally come after a person is done with a significant period of his life. In case of Sachin it was the right time as it's highly unlikely he will accomplish anything more significant than receiving the Bharat Ratna.

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P1: What about Malala Yousafzai? When do you think she should have released it?

Me: Ideally after 10 years from the incident when we can perhaps appreciate the full impact of her work.

P1: Do you think she would garner the same publicity after 10 years?

Me: (quickly realizing my faux pas). Yes, the market should also be a consideration while publishing it. (P1 just smiles and doesn't say anything.)

Enter P2: So you are a football fan? Tell me some differences between the last 2 world cups.

Me: Gave some facts about how there were more attacking plays, more goals and absence of Vuvuzela noise

P2: What was the reason for the lower amount of goals scored in 2010?

Me: (Trying to scratch my brains) Sir, probably because they used a different ball -the Jabulani which swerved a lot and hence difficult to control.

P2: But one team did manage to score quite a few goals. Why?

Me: (No idea about which team was he talking about) Sir was it a South American team?

P2: No, they introduced the ball in their league first. Have you heard of the Bundesliga?

Me: Germany of course!

P2: Can you recall an incident in college where you overcome an obstacle

Me: Gave a story about how I once organized an event outside college with great difficulty which proved quite a success. He seemed satisfied.

Enter P3: So you work as a Business Analyst. What does ZS actually do?

Me: Sir we do consulting for primarily Pharma companies. Told him about my work in the area of forecasting.

P3: What sort of tools you use?

Me: Sir VBA, Excel mostly. Very rarely SAS.

P3 asked me about some algorithms and techniques we use. Managed to answer convincingly.

P3: Some innovative work you have done on a project.

Me: Told

P3: You say you like solving problems. What's the difference between a Problem and an issue?

Me: Sir a problem has a tangible solution?

P3: And an issue doesn't?

Me: (Now contemplating) fortunately he comes to my rescue

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P3: Ever heard of the Kashmir issue?

Me: Yes Sir. An issue is more long term than a problem

P3: So what do you think you'll be handling as a manager - a problem or a solution?

Me: Sir right now I don't have to deal with major issues but moving forward I would be needed to tackle it. Blah, Blah, Blah...

P3: (Smiling) Good, you can leave now.

Overall a decent enough interview and I had a good feeling coming out of the interview room.

Verdict: Straight Convert!

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XLRI, Jamshedpur 3

Devansh Rohatgi – Engineer – HRM interview – Work Ex

HRM, YWCA Delhi, 16th February, 8:45 slot

X- 93.67%

XII - 82.2%

UG - 8.1

XAT - 97.97

Work experience: IT/ 31 months

GD topic: Globalization is good for workers and their rights.

GD: Only 9/10 people showed up and the discussion lasted for 20 mins. The focus was majorly on Globalization so I tried to bring the focus back to the core of impact on workers and their rights, a couple of times. Group didn't reach a consensus but were all inclined towards the ill effects of globalization on workers' rights. All three profs, were making notes about the discussion quite diligently.

Professor's description in brief: P1 (L): Finance Prof. P2 (M): GM Prof P3 (R): Marketing prof

Personal Interview experience:

P2 came in the waiting hall, and escorted me to the interview room.

I handed my Certificates file over to P1, and a docket of my recent achievements, including an interview in a newsletter, on the top of the stack.

He starts smiling, and shows to P3- "See he has brought so many nice things to show you!" - All smile. Me contemplating, if it was sarcasm or an appreciation.

P3: So Devansh, Did you have your breakfast?

Me: No, sir. I woke up around 7:30, so quickly got ready and came to the venue by 8:30.

P3: Oh, did you come from far?

Me: No, I'm staying here in a hotel in CP, came to Delhi for the interview.

P3: Okay. Where did you come from?

Me: Mumbai sir. (I had my SP interview the day before, couldn't tell that to the prof.)

P3: So why did you not give your interview in Mumbai?

Me: Sir, I would have but when we first filled the form I gave the preference as Delhi. And when the calls came in, we were not given an option to give the preference again, so I had to come to Delhi to give the interview.

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P3: Oh Okay. So tell me Devansh, How was the GD?

Me: GD was good sir. There were many opinions and perspectives about the topic. It was a rich experience with everyone chipping in with their points, and it was a learning experience. Although we could have reached a consensus, since the topic demanded us of providing a definite viewpoint.

P3: What according to you could have been better in the GD?

Me: I think that we could have focused more on Rights of the workers. We digressed a few times, which I tried to bring back (all profs nod in unison) and stick to the topic.

P3: You made a point regarding (some point in the GD, which I did not make).

Me: No sir, I didn't make that point. (Prof strikes something out from the GD sheet he had). I made a point regarding Solar Panels and how it is effecting our industry.

P3: okay, tell me how?

Me: Told about the US dumping old technology in India, and Indian indigenous industries are suffering because of that etc. etc. Therefore, globalization is affecting some Indian industries.

P3: Do you think people had better points than you had in the GD?

Me: Yes, sir.

P3: (Amazed at my response!!) They had better points???

Me: Yes, sir, a few points were better than mine.

P3 does something on the sheet again.

Meanwhile P1 had read my documents file and handed it over to P3. P2 still staring.

P1: So Devansh, you had this subject in your Graduation, Mobile Communications.

Me: Yes sir I had.

P1: So tell me how many towers are required to detect the location of a single mobile phone?

Me: (I did not recollect any such thing being taught and so answered honestly) No sir, I can't recall.

Asks one more question, I replied the same.

P1: You don't remember BST, MST, anything? (Asks very politely)

Me: No sir can't recall.

P1: okay. No problem (in a comforting tone). Do you remember Standard Deviation?

Me: Yes Sir.

P1: You have this paper and pen in front of you. Take as much time as you need, use the paper and pen, and give us an application of standard deviation as an HR Manager.

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Me: (while hovering the pen over the paper) Sir I can tell you an example of SD. I read a case about Dominos in USA, where workers showed deviation from their expected job duties.

On listening to the case, P2 sat back, shook his head in affirmation and relaxed. Seemed he was privy of the case too.

P1: But this is an outlier example, tell us something more specific.

Me: I start hovering again on the paper

P1: okay probably it's been long, when you studied this, do you know what is mean and Median?

ME: Yes sir I do.

P1: use the paper and pen, tell us what is Mean and Median, there definition and one application of each as an HR Manager.

ME: (while writing on the paper) Sir, Mean is a simple average. (P1 Nods).

P3 interjects: Average of what?

Me: Sir, average of the data set at hand. P3 nods. And median is the middle value when this data set is sorted in ascending order.

P1: okay you know what is mean and median. Now one application of each.

Me: (After drawing and writing a few things on paper) Sir, mean can be used in Talent Acquisition and median can be used while deciding compensation and benefits.

Suppose we have 20 teams in our organization. We ask each team for their employee requirements, some give 8 some give 3 etc. We find a mean of around 4-5. So we would have to hire 80- 100 people. More specifically around 90.

Suppose we hire from different categories of institutes. Cat A, B, C, D. and we have a median salary in mind, say 8 lakhs. So we can decide packages below 8 lakhs in cat C, D and above 8 lakhs in A, B. so that we hire talent within our estimated budget.

Median is a better example of showing how good an institute is doing in terms of placements or how good packages are from a company, but not mean, because median value actually gives the number of people above and below that value, but not mean.

P1: Yeah. Ok Okay!

P3: How Globalization is actually affecting the rights of the workers?

Me: Sir, I read an article a few days ago, it gave an example of a worker in unorganized sector, who was made to work for 12 hours a day. Now a normal working day, is for 8 hours (All nod) and while he should be getting an overtime for 4 hours he is working but he is not. This is happening because, the owner of the establishment is maximizing the use of the machinery and labor, because he has to compete with products from international market, virtue globalization, and consequently the rights of the workers are being exploited.

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P2: Devansh, 31 months in IT, tell us one day, that you would like to remove from your life.

Me: started narrating an incident.

P2: Cuts me short, you have only 30 secs

I replied in short, and (I and my team on stage) were subjected to a lot of jeering.

P2: Just because you were subjected to a lot of jeering you want to remove that from your life.

Me: Umm, sir it was the most embarrassing moment, and nothing else of that sort happened so I would like to remove that.

P2: Okay. (Sits back)

P1: So you are a Competent Leader (Toastmasters). Tell one quality a good leader must have, according to you?

Me: Vision. I believe that vision is the most important thing, because if a leader does not have vision he would not be able to utilize his resources at its best. Be it Human resources or other, he would not be able to do justice until he has vision.(P1 Nodding all through).

P1 passes the baton to others, P3 smiles, we are done.

P2: do you have any question for us?

Me: Yes sir. Since XLRI does not have any club, namely Toastmasters.....

P2: (Cuts me short) I am sorry Devansh but a man of your credentials, should not say a thing like that. We do have a club (some name).

Me: Like Toastmasters?

P2: (proudly) a step better than that.

Me: That's great sir. But my question was that XLRI does not have a Toastmasters club, so if I intend to start one, so what kind of support can I expect from the institute.

P2: Okay, if you have ambitions like that, then XLRI provides a great platform for that.

I nodded.

All: that's all Devansh. Don't forget to collect your Files. It was nice talking to you. Don't send in the next candidate, we'll call ourselves in a while.

Thanks all around. While leaving the room, I saw P2 pointing a finger towards me and talking to P1.

Verdict: Converted!

XLRI, Jamshedpur 4

Sumit Kathuria – Engineer - HRM interview - Work Ex

HRM Interview Location- Delhi (YWCA)

XAT 95.40, GK 7.5

Your profile: 90, 91, 72

Work ex: 20 months

GD topic: Extra-curricular activities act as distraction to students

GD description in short: 8/11 people turned up. Nice discussion, everyone contributed. The panelists stopped us when they felt the discussion was getting repetitive (though I disagree). Lasted for about 15 mins

Professors' description in brief: P1 (male), P2 (male) and P3 (Female). I could identify P2 as Prof Soumendra N. Bagchi.

PI Experience: I was the last one to be interviewed for the day.

P1: Hmm you work as a QA Analyst. Could you elaborate your profile?

Me: Explained.

P1: Who are your clients?

Me: Most clients are from manufacturing sector. Like Cummins, Volvo etc.

P1: How long has your company been in India?

Me: About 6 years.

P1: Where is your company located?

Me: It's located in Gurgaon

P1: How do you commute?

Me: By car, sir

P2: Which car do you drive?

Me: Alto, 2007 model

P2: How much is its engine capacity?

Me: 800 cc

P2: Is it exactly 800cc? Or is it less or more?

Me: I am not sure sir. I guess it's less

P2: Have you never read its RC?

Me: I haven't read it sir

P3: What do you do when you don't work?

Me: Told about the hobbies.

P3: Tell something about insurance bill that has been passed recently? What was the debate around?

Me: Told. Some discussion around the issues related to it.

P1: Do you love your job?

Me: Yes sir, of course

P1: Then why don't you continue with it?

Me: Tried to explain how the role does not change much in my profile.

P2 (cutting in-between): So why don't you switch? To Infosys for example

Me: Sir, the projects would change, the role of QA remains the same more or less.

P2: okay...That's all.

Any other info that you wish to share that might be of importance/relevance: I felt that the panelists were really drained out by the time my turn came (around 4:35 pm). That's the reason why I think they seemed a little disinterested and didn't grill me on anything.

Any suggestions: Best of luck everyone

Verdict – Not converted

XLRI, Jamshedpur 5

Sharad Agarwal – Non engineer – HRM interview – Work Ex

March 10th Morning 8:45 AM Slot

Delhi

HRM Call

XAT = 93.47 %ile

Work Exp: 45 Months

UG = NIFT, CGPA 7.07

XIth = 87.6%

Xth = 83.4%

Panel: P1 (Sir) P2 (Sir) P3 (Ma'am) from Left to Right

GD Topic: Any education system should have an expiry date

Group spoke well overall, couldn't conclude.

GD Performance = 3/5

Interview

P2: Where are you working?

Ans: Triburg, It's an apparel buying agency

P2: What is your profile?

Ans: I work as a Product Development Merchandiser

P2: Can you elaborate?

Ans: I receive a technical sheet from the customer and ask the factory to materialize into a garment, and I review the same for all its aesthetics and measurements. Plus evaluate fabrics, prints and colors.

P2: Is there anything subjective in this job?

Ans: Yes sir the aesthetics, because that is something you have to take a call on.

P2: How about the colors?

Ans: Yes, they are subjective too as you need to review the same against the color std. the customer has given and take your call accordingly.

P2: What are the challenges you think any garment factory faces?

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Ans: I said handling labour and quoted the example of riots that sparked off in Udyog Vihar in Gurgaon on hearing rumors about the death of a worker and how they burnt cars and damaged the shop floor of the factory.

P2: What was the strength of the factory?

Ans: They have 10-12 units with 700-800 labour working in each...so around 8-10k.

P2: Is the person alive?

Ans: Yes sir it was a rumour that he is dead.

P2: What happened to the manager who hit him?

Ans: (The labourer was hit by the personnel manager of the company). I think a police case has been filed against him because, no matter what you cannot hit the person.

P3: How big is the textile/garment sector?

Ans: Contributes 13% to India's GDP.

P1: What are the initiatives taken in this sector?

Ans: Under the Make in India scheme 57 Textile parks will be opened in states like Bihar, Jharkhand, North East and Odisha.

Plus it projects a growth of 67bn \$ to 100bn \$ in 2 years for the domestic apparel market.

P1: Do you know what MFA is?

Ans: Multi fibre Agreement, but it has already been scrapped off.

P1: Can you elaborate the same?

Ans: I don't know much but the developing economies like India suffered a lot because of it. Also countries like Bangladesh, Vietnam & Cambodia.

P3: Has removing MFA, helped Bangladesh now?

Ans: Definitely yes!

P3: Do you see a growth in the exports market?

Ans: Certainly there is a lot of growth potential in European and Middle East markets but US is suffering.

P3: Are there innovations possible in your field?

Ans: Yes, a lot of fabric innovation happens to offer new to the customers.

P3: Do you charge extra for that?

Ans: Fabric mill only adds the R&D costs.

P1: How is Tirupur doing?

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Ans: Pretty well as far as Cotton Knit T-Shirts are concerned. But the people who are managing the industry do not want to grow from what they are earning.

P1: Why?

Ans: Because the mindset is such, mainly the business is family owned and since they do not have qualified managers with them, they are less exposed to the world outside and happy with what they are earning.

P2: How is Surat doing?

Ans: Very well as far as polyesters are concerned. But, they have a lot of pollution related issues going on. But, they are the best as far as polyester dyeing/printing/weaving is concerned.

OK you can go now...thank you...

Verdict – Not converted

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XLRI, Jamshedpur 6

HRM interview – Engineer – Work Ex

March 11th, Afternoon slot, BM /GM

XLRI Jamshedpur

XAT:- 97.13 GK:- 7.5

UG:- 7.58 (B.Tech & M.Tech, Mechanical Engg., IITKGP)

GD Topic- Globalization promotes economic group but wipes out cultures. Only 4 out of 9 present. Our GD was ended after 20 mins.

PI - Three professors, same power seating arrangement, senior most Prof. Madhukar Shukla in middle, right side Dr. Supriya K D (Phd -IITKGP) and a lady on the left seat, whom I could not recognize in faculty directory.

SKD - You have almost come to your Alma matter.

Me - Yes, sir. That's correct. (My XIIth College is near XLRI).

SKD - What course did you pursue at IIT?

Me - B.Tech in Mechanical engineering and M.Tech in Manufacturing Systems engineering. It was a dual degree course five year duration.

MS - What did you think about the GD?

Me- It could have been better with a couple of more participants. But the lack of ideas and also a clear direction was persistent during the GD. We discussed a lot on human nature and subsequent effect of globalization on culture, but how the globalization promotes economic groups was an area that we failed to elaborate more.

MS - Give me an example of how globalization affects culture?

Me - As we discussed, the globalization is the process of exchange of world views, ideas and other aspect of culture, it paves way for cultural evolution or transformation. Some salient features are transferred from one individual to another. We can look at example of our IT workforce living in US or Europe and see there is remarkable difference in their habit of complying with public space etiquette, but here in India we fail to maintain same level of etiquette or cleanliness in public places for that matter.

MS - I think you had raised this point during GD, did you feel that this example was not given due recognition and that you had to state it again to make a point?

Me - No it's not like that. It is just that it strongly relates to our culture and the recent change that is being sought to bring in Indian Culture.

SKD - Tell me the nature of job you performed at your company.

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Me - Told that it was in mechanical maintenance at first then project lead for the rest of period.

MS - Your job location was?

Me - Gujarat and Mumbai respectively.

SKD - Tell me the name of some kind of breaks that automobile use?

Me - Disc and Drum brakes, the only two that I could come up with. Explained Disc brakes origin and initial use and subsequent adoption in bikes and luxury cars.

I was glad he did not ask me the mechanics of it.

SKD - Can you tell me the name of one company that makes any of these kinds of brake?

Me - Sorry, I cannot recollect.

LP - Can you state one instance where you had an argument with?

Me - I fought fiercely with a team of logistics people and the matter was escalated to project site leadership. It took some streamlining in the logistics process and that had actually made everyone's life much easier.

LP - Can you give me an example wherein you would not like to hire an Indian national?

Me - (Repeating the question), do you want me to answer this?

LP - Yes I do.

Me - Can you give me some pointer as in which area of expertise?

LP - No, That's what I am asking you.

Me - Ok, Let just say that work which demands strict professional conduct from individuals is an area where we lack serious attitude.

LP - I am asking for one particular example.

Me - sorry sir I cannot think of a specific area.

SKD - You know recently there was this ban from government on some kind of broadcasting ... was the ban justified?

Me - No, Sir. The ban was not the right reaction from the government. First of all, it is in the human nature to do the very thing we are asked not to do; so the ban prompted us to watch, share and discuss vigorously. If Government of India (GoI) thought that broadcasting ban would restrict the citizens in this digital era, then they were clearly wrong. Other thing is that GoI has a control in India, but what about other countries? Other countries can broadcast the same at will, maligning image of India as feared by government.

MS - But, you know the instance where an Indian student was denied the opportunity for studying, citing the reason that an Indian male would not respect women colleagues present in his group?

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Me - Yes, sir. That is very unfortunate and was based on misguided impression that was created by ignorance of the real issue.

MS - But these things are happening in India, right? That's the reason why they are having such impression of Indian people as a whole.

Me - Quite right, Sir. But you remember the recent incident in Australia where Indian woman was followed and stabbed. Situation is bad everywhere, it is just that we got the more negative publicity, subsequent to documentary broadcasting ban.

SKD - Yeah but there would be no documentary on the woman that was stabbed, but the real issue that we are facing now is of bad publicity. How do you think that government should have acted?

Me - Firstly, the knee jerk reaction of banning the broadcasting could have been avoided, and collective public demonstrations the kind of which are organized during election campaigning. Or candle light march...

MS - Candle light march had already been done sometime after the incident. This would not solve the negativity that has recently spread all over?

Me - Let me finish this, suppose we organize a candle light march at India gate, publicly condemning the statements of accused and show our solidarity with strength, against the people who harbor such mentality. Let the world know that we do not conform to that mentality and certainly not approve of anyone with such backwardness in thought. People who are gripped with such crude mentality would come to know that they are against a mighty majority that does not approve of their concept of society; and that would send a strong signal to everyone that we are not some intellectually backward mass.

MS - Ok, Thank you.

Everyone nodded, greeted.

Again a short and sweet XLRI interview, I could not make much from their attitude and the kind of question that was asked. It was surprising that not a single MBA rhetoric question was asked. So it is best to be prepared that you will be asked anything and even the most unexpected questions.

Also carry a note pad to the GD, it helps in giving a psychological boost that you are prepared and for the practical purpose that you can note down anything which you might want to counter later on.

Verdict - Not converted.

XLRI, Jamshedpur 7

Nitesh Sharma – BM interview – Engineer – Work Ex

March 8th, noon slot, BM

Delhi

XAT:- 99.69 GK:- 2.5

X:- 90.6

XII:- 85.4

UG:- 9.18 (B-Tech, CSE)

GD:- Should goods and services tax be made top priority fiscal reform? 9 out of 10 turned up, it was a good GD, except 1 girl, everyone chipped and came to the consensus at the end. I gave several points: ease of doing business ranking, cooperative federalism, effect of this reform on consumers etc.

Prep: 2/5, Performance: 3.5/5

Interview:- Will call them P1 (Mam), P2 (Sir), P3 (Sir) from left to right :-

P2: So Nitesh what was your branch in engineering?

Me: Computer Science and Engineering.

P2: What does SRM stands for? (My college name).

Me: Sri Ramasamy Memorial, Sir.

P2: You have very good marks in engineering, what was your rank in your class?

Me: overall, third Sir.

P2:- Good. (Seemed impressed)

P2: Where do you work?

Me:- I have been working in TCS from past 1.5 year.

(Now P3 took over)

P3: So, You spoke about ease of doing business ranking of India during GD, so If you were given the opportunity how will you improve it? Give me three measures that you will take.

Me: First could be the introduction of GST tax system that we all agreed to during the GD. Secondly, In India, if a foreign company wants to start a firm in India, it is required to take around 17 permissions and for each it takes a long time and prevailing redtapism worsens the situation. So what I will do is I will try to bring it down to lower number by clubbing 3-4 into 1 .Even Modi government has aimed to bring it down to 4.

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P3: (Seemed convinced) Ok, third?

(I asked for some time to think then spoke after 10 secs)

Me: I will try to improve the infrastructure of the country, especially in the poorer states like Bihar, Jharkhand. Due to lack of transport facility and power, companies refrain from setting up industries in these states. This will ensure that development is not limited to few states of the country.

P3: I see that you come from Rajasthan. It is a developed state then why companies are not setting up businesses there?

Me: (told that there is scarcity of water in most of the areas)

P3: But there are several areas where ample water is available, right?

Me: Yes, but one major factor is the low literacy rate if you compare it states like Karnataka and Kerala where the IT industries are mushrooming because they have very high literacy rate and it enables the companies to hire locals. And also the previous govt in Rajasthan lead by Mr Ashok Gehlot which governed for last 5 years favoured poor and farmers and was anti to corporates. However things are changing, Mahindra SEZ has been set up in Jaipur and Infosys has opened their office there.

P3: What do you mean by SEZ?

ME:- (explained: low taxes, subsidized services etc.)

P3: Suppose I am the FM of India and assuming that I have sufficient funds, I plan to give free electricity and water to all the citizens of the country. What do you say, Am I doing the right thing?

ME:- No. I am against it. Even I don't agree to what AAP is doing currently in Delhi by giving subsidized electricity and free water. What it does is that people get spoiled and suppose at a later point of time the economic situation of the country is not good and if you withdraw these subsidies, people will be reluctant to pay for these services. Also it put a lot of pressure on the economy. Started giving an example about a worker in my dad's firm whose family members don't work because they get allowances through MNREGA scheme...

(P3 interjected)

P3: OK, I am done.

(Now P2 took over)

P2: You talk about improving ease of business ranking, what I suggest is, let's make bribery legal then the foreign companies will come, pay the bribes and get all the 17 approvals in 2-3 days, govt will get foreign investments, employment will improve etc. Do you agree?

Me: (Surprised for a moment) No, I don't agree at all. It is unethical and...

P3:- But I am saying that it is legal by law to accept bribes.

Me;- (thought for a moment) The money which companies will pay as bribes will go into the pockets of the govt officials and not to the govt. Companies will pay comparatively smaller amount as bribes and may evade crores of taxes and duties which will cause a lot of loss to the govt revenue.

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(Seemed convinced)

P3: OK, I am done.

P1: You have written in your assessment that "The thing which motivates me most is that as an entrepreneur I can decide what the work is like. What I get to do. And that's the paradise for me." If you will have to do all this dirty work like paying bribes to get approvals for your business and work a lot for it? How will it be paradise for you?

Me:- It is unethical to pay bribes, but if that is how business done in India, then I will have to do it. And I haven't written that I will be relaxing and chilling, what I am saying is that no matter how much work needs to be done for my company to succeed, I will do it. But the work will be chosen by me and that is paradise for me. (Then the trickiest question was asked)

P1:- As an entrepreneur, what is success for you?

Me:- It is not only about the monetary gain, it's more about qualitative gain than quantitative.

P1:- What do you mean by qualitative gains?

Me:- I am saying that I will be happier if my company grows even if it doesn't make too much profit.

P1:- But growth is again quantitative. Isn't it?

(Awkward silence for 15-20 seconds, got a bit nervous, couldn't think of anything for some time)

Me:- (finally spoke) I will consider myself successful if the colleagues with whom I work respect me and believe that wherever I am, I deserve that. I will cherish it more than anything

P1: Ok, I am done.

All:- Ok thank you.

P2:- Take your file.

Me: thank you

Prep: 1/5, Performance: 3.5/5

(Came out with weird feeling, no academics ques, no work ex questions, no GK!)

Verdict – Converted

XLRI, Jamshedpur 8

Shekhar Suman – HRM interview – Engineer – Work Ex

24th Feb, Jamshedpur, HRM

The campus is a beauty!!

XAT: 99.88 GK: 9.5

X: 93.0

XII: 84.6

UG: 6.5 (BITS-2012)

Work ex: Symphony, Bangalore-> Jabong, Gurgaon-> Pramati, Hyderabad; around 22 months.

Achievements: A few Olympiads (NSO, NCO, IAIS...) in class 12th with good AIR.

GD topic: Traditions are much more effective than enacted laws for managing people.

GD description:

Out of 10 people called for the GD-PI session, 3 bunked! So 7 people in all, 5 guys, two girls, good mixture of commerce, economics and engineers.

Lot of points were brought up. Everyone spoke pretty well. Hardly a fish market. Really a good experience. Phew!

PI session: Two male profs. One lady prof. I looked up the panel after coming back. Recognized two:

Prof J Singh (40 years teaching experience, XL alum) --> Referred as A henceforth.

Ms. Tina K. Stephen--> Referred as B henceforth.

And one more faculty--> referring him as C.

So B calls me. I take 15 secs and then enter, wish everyone and take my seat.

A: So your name is Shekhar Suman. How did you get this name!? Smiles all around.

Me: Sir actually it started with the name of my sister as ##### Suman and then my parents decided they liked the name Shekhar, so the last name just sort of came together. They hardly knew the actor back then too.

A: (Laughing) Yeah, I don't think he deserves to be well-known.

Me: (Smiling) I do agree Sir.

A: So, three jobs in less than 3 years. You switch too much, too soon, eh?

Me: Told that it might seem so but the switching decisions seemed perfect based on the factors then plus the new offers seemed better.

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Told that switched first company to work in e-commerce, left Jabong due to extremely strict schedule and being a single-developer in an Operations- Management team. I like my current job though.

A: But working alone is better right? You would have had respect and responsibility.

Me: Told while that was there, but since I was working alone it got really hectic with me often working late into the night and sometimes getting up at 3 am to fix server issues.

A: But post-MBA job would be as difficult. Would you run away then too..?

Me: Told that the situation here was completely different. Apart from the tight schedules, I could not share my work with anyone else since no one was from a developer background. There was no peer-to-peer learning happening and the work began to get really exhausting and it seemed I was working in a black-box that no one had any idea about.

A: But three jobs, Shekhar?

Me: Told I did not regret it all. I actually considered it positive. Also said that since I have lived in Bangalore, Gurgaon and Hyderabad one after the other i felt confident in living anywhere in India.

C: Ok. You had your fun but what about the company?

Me: Told about the good work, feedback, nomination at my first job and hike in the current one...

A: (Seems satisfied., rolls back his chair and puts his hands behind his neck and goes to relax mode) You people carry on.

B: So Shekhar, why HRM?

Me: One of the first reasons would be that I love interacting with people... (They interrupted me in between)

A: Everyone says the same thing. All three of them start laughing.

Me: Told that apart from that I liked to know what motivates people to act the way they do.

B: So what motivates you, Shekhar?

Me: Told that I wanted to do the things which make me happy and I was interested in many things. And the end when I am 75-80 years old I do not want to look back at life with regret of not doing what I wanted.

A: So you want to do everything. So just bachelor of anything with hardly any depth of knowledge..?

Me: I said it was not that I wanted to try everything. It is actually everything which I am interested in, and though it might be a little more in number, it's hardly a big number. Told I wanted to specialize in Economics and out of interest as well as keep learning keyboards due to interest in music.

A seems ok.

B: But you have worked throughout as an Engineer only. In all three jobs!

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Me: Told that mam, I had also handled three HR panels as well so know about HR as well. They all start laughing

A: He must have hated them all.

Me: Told that i liked them instead.

C has been looking over my files and certificates. Now he pitches in.

C: Tell me a situation where you were stressed and also tell me how did you resolve that?

A: Told that I had written one such situation in the assessment for as well and another was in Jabong when after a week of working I got a mail from manager saying he might complain to the HR since my average hours were 8:45 rather than 9

Told, I gave in because that was the culture there. So started working more. That's it.

C: ok. Now tell me about your one shortcoming and how have you overcome it?

Me: Tried to joke by telling I had a pretty bad hand-writing. C wasn't very amused. So told, apart from that I obsess a lot and not able to get out of doing things or not doing things. For example studied day at night during exams at school but never studied at all during normal days. Also said realized it pretty late in my college so only scored well in my final semester

On overcoming, I said that I try to mix a couple of tasks and alternate now to avoid getting too obsessed. So will do a thing for 90 mins then relax then another different thing for the next.. "

B: So Shekhar, you were in Jabong... e-commerce industry...we had a Flipkart sale sometime back. What was that?

Me: Told it was the big billion day sale and that I actually bought loads of stuff and saved a lot (4 day old wish-list) but there issues with the site, less inventory...

B: Tell all the issues which came up.

Me: Told about the site hanging up, carts getting emptied, and inventory going out of stock in a few seconds. Also told that they failed to deliver the things on time..

B: Anything else? How will you execute something at Jabong for instance?

Me: Told that I would take care to analyze the number of things since they had estimated it wrong. Plus will scale up servers and web infrastructure. Will show inventory size on display pages itself. Won't guarantee one-day delivery or same-day as Flipkart screwed it up and had to pay me 720 Rs. for being late and also will temporarily outsource some of the logistics work for scaling up.

B: Have you heard about any recent HR issues in the news currently. Tell me about it.

Me: Told about the firing of the pregnant TCS employee.

B: How do you think they should have handled it?

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Me: Told that the excuse of not knowing about the pregnancy of the employee seems made-up as she was many-months pregnant. So they should do proper checks before finalizing decisions and also stick to the law of never firing pregnant women.

A: But what if she was inefficient? Why should the company keep her?

Me: Told if she had been inefficient for a long time, it must have been addressed before and the fault lies with the management if they did not talk to her and taking actions during her pregnancy was wrong. They should allow her the leave and do a re-appraisal on her work after she comes back, take her inputs and then take actions.

B: Ok Shekhar, consider this another scenario, you have your senior Manager and a lead Manager above him. The senior manager has lately been dumping too much work on you. So will you complain to the Lead first or go talk to the senior first.

Me: Told that in most circumstances like that, there is really too much work and lack of resources so I will do my best to handle the new work also. Also will try to understand the reasons behind the overload and go for grievance-redressal only if it was for a longer-duration while short-term was manageable.

Verdict – Not converted

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XLRI, Jamshedpur 9

Debjit Bose – BM interview – Engineer – Work Ex

March 9th, BM

Jamshedpur XAT:- 97.68 GK:- 15.5

X:- 92.4

XII:- 90.6

UG:- 8.08

GD:- The single most factor affecting the business in India

Good discussion in GD. All spoke (7 people). But, the discussion was more focused on general business issues and not really on the single most concerned one.

Interview: Will call them P1, P2, P3 from left to right:-

P1: So Debjit. You are from Ishapore. Why is Ishapore famous?

Me: It is famous for two ordnance factories mainly Metal and Steel Factory and Rifle Factory Ishapore.

P1: There is one more which is older than them but now closed do you know?

Me: Yes I know that there was an existing Gun powder factory.

P1: Yes, due to you guys we did not get independence. Britishers established the first factory there only...

Me: stood blank.

P2: So Debjit what is work profile?

Me:- T.C.S Business Intelligence developer designing Data warehouse and report generation for an auto finance entity.

P2: So, tell me if I want to have differential premiums based on a color of a car, how will your BI help me?

Me: I can provide you with a report of past claims made based on the color of a car which can be in turn fetched from the car details of the insured car.

P2: So, it's my data you are just giving reports. I can do that myself how you are helping me.

Me: Sir the designing of Data warehouse we make... a standardized form needs to be maintained there can be disparate sources of data a file, database, mainframe source. We develop the standard how to store data without redundancy and also in a manner that reports can be generated.

P2: ok .

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P1 interjected.

P1: You will just provide solution for anything the client demands. That is what you do? what can be the logic for different premiums for a car, you are supporting an nu-intelligent demand. (I have said earlier that more past claims means more accident so we can charge more for a particular color based on that).

P3:- You work for insurance products right. Tell me some new changes in insurance sector that is about to take place.

Me:- FDI hike from 26% to 49%

P3:- beneficial aspects?

Me: more capital in insurance sector more penetration etc.

P3:- any bad effect?

Me:- May be bad for LIC low premium return insurance products may get scrapped (I don't know much about it)

P3: Unique feature about auto-finance?

Me: talked about work based owner insurance dealer insurance there is a re-insurance thing where risk gets transferred to other entities etc.

P1: You talked about your uncle as your influence. What attracts you?

Me: Said he is a painter, devoted to work. Devotion and passion attracts me.

P2:- How a painter is valued?

Me:- Mostly critical acclaim of his seniors mentors, value given by buyers.

P2:- But most painters get famous after death. By that time peers also gone.

Me: - In that case value of painting decides his success may be.

P2:- You mean commercial success?

Me: Yes

All: Ok thank you .. No chocolates

Verdict - Converted

XLRI, Jamshedpur 10

HRM interview – Engineer – Work Ex

March 8th, HRM Bangalore, XAT 93.86, GK - 1.0

X-86.2

XII-86.2

UG-9.7

Workex- TCS (EIS) - 6 months

GD: The Right to strike should be made a Fundamental right. (9/9 people turned up)

All in all the GD was very good. Not a fish market. Everyone gave points. All valid points. No digression from the topic. I joined in late(6th or 7th person to speak) but gave points with valid examples(Bombay mill strike and how it effected employment, Nagaland and section 144). At the end everyone had to summarize for 30 seconds. Everyone had almost the same summary and the group had reached at a consensus.

Prep: 3/5, Performance:3/5

Interview:

Will call them P1,P2 and P3(All of them were male professors)

P3: Please come inside and close the door.

Me: Sure sir. Very delicately closed the door and came to their desk.

P3: Have a seat.

Me: Thank you Sir!

P3: (The other two were filling something meanwhile) Please sign in the sheet infront of you and pass me your file.

Me: Passed him my file, signed the sheet.

P3: So, you are from Uttar Pradesh? (now the other two finished their work and started looking at me)

Me: Yes Sir. (I looked straight at him and didn't pay attention to the other two professors)

P3: Uttam Pradesh

Me: No sir Uttar Pradesh(again saying with a straight face)

P3: Yeah but its striving to be Uttam na.(Started grinning)

Me: Haha, Yes Sir! (I also started grinning)

P3: So, SRM University, where is that?

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Me: Sir it has its 4 campuses, three are in Chennai, including the main campus and one is in NCR region.

P3: Okay, you seem to have almost touched 10 pointer in all semesters (I got 9.6, 9.7, 9.8...such pointers). So is this a general trend?

Me: If I consider my class of 120 students sir, there will be around 4 students with a pointer more than 9.4.

P3: Okay so still that means you are in the top bracket.

Me: Yes sir. (Wondering know he'll attack me with technical questions...but that didn't happen) The other two professors are still sitting back, looking at me.

P3: Do you watch Cricket?

Me: Yes sir, I am watching the World cup.

P3: Yeah, it's in Australia, so tell me who is the Prime Minister of Australia?

Me: (I knew the name. But it just won't come out of my mouth)...I said that I have read his name by I cannot recollect.

P3: Ok...Name any five cities in Australia.

Me: Named them.

P2: (finally someone starts talking) All of these places have a cricket ground?(smiling)

Me: Yes Sir (Smiling back)

P3: Okay so you had your BM interview?

Me: No sir I was not shortlisted for it.

P3: Why?

Me: Sir my percentile is 93.86 and I think the cutoff for BM is 94.

P3: But I see that you had given your first preference as BM, so don't you think if you do HR, it will narrow down your MBA. As HR is a specialisation, whereas in BM you will have Marketing, Finance, and Operations...?

Me: Sir I have an Aunt who is the HR Director of a company, I have seen her go and train top management officials of these departments, marketing, operations, finance. So I believe that HR is the one that drives BM. It has a grip over the entire business process.

P3: So you feel that HR is better than BM?(looking surprised)

Me: Sir, HR does provide a competitive Edge.

P3: Okay, recently Dhoni broke Ganguly's record of most number of wins. Compare both in terms of the hr aspect and not the players as such.

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Me: Okay sir let me break this down. What are the aspects in HR, leadership skills, motivating the members, deciding who will bat when and in which order, who can handle the pressure, who can stabilise the innings. (I continued in this way)

P2: Yes we see that you have a very good approach and we appreciate that, but can you come to the answer now?

Me: Sir I believe Ganguly had a better team than Dhoni does.

P3: No no..no players, tell about HR aspects.

Me: Sir Ganguly was an emotional captain, whereas Dhoni is an intelligent captain.

P3: So you are comparing IQ and EQ? Isn't that controversial, saying that one does not have the other?

Me: No sir. I am saying that one shows more of his EQ and the other his IQ, but both have their share of IQ and EQ respectively. And Sir in Ganguly's time Players came and went. See what happened to Irfan Pathan. But now under Dhoni, even though Shikhar Dhawan, Ashwin and Jadeja didn't perform for the past three months, he retained them till now and now they have started finding their form.

P3: But then the same thing happened to Yuvraj Singh! You know what his father said right?

Me: Yes sir I know but I also know what Yuvraj Singh himself said after his father's statement.

P3: But that's diplomacy.

Me: Sir now we can't comment on it, even that is controversial.

P3: (Smiling) Ok!

P1: (for the first time he asks something) what do you know about labour reforms and why were they introduced?

Me: Ok sir I'll first answer about what I know. Sir they were introduced during the British rule in India and in Britain....told about how they brought the employer and employee to the same level and provided social and economic development.

P1: (He was convinced and started shaking his head) so do you know any recent labour reform that has been introduced?

Me: (I was thinking really hard but I did not know any new reform) Sir I can tell you about the provisions for labour that are given in the budget but I am sorry I can't remember any new reform.

P2: Still some new reform must have come na?

Me: Yes sir, actually I have read a lot in the past 2 months, and now everything may get mixed up. I can't remember any new law but I know most of the laws of the 20th century.

P2: Alright tell me that only.

Me: I listed 10 labour laws(P1 again started shaking his head and looked convinced)

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P2: Okay explain any 1 law.

Me: I told him about the Maternity Act and how it was recently used by an employee of tcs. Told about the provisions in the law. (He was still looking at me so i continued) I told him about the factories act. That it included the health and safety measures and the working hours

P2: Working hours was a part of the factories act??

Me: Sir I have read a lot so I might be getting confused but I do remember reading about the Eight (8) hour law and it was a part of the factories act.

P2: (looked convinced)

Me: I continued explaining the Industrial Disputes Act. All were satisfied.

P3: Okay so let's talk about your pay slip. What all components are there?

Me: Basic pay, they cut a professional tax then LTC/LTA.

P3: LTC and LTA are the same??

Me: Now I got confused.

P3: Okay I'll explain, there is one in which you get compensation for your daily travelling and in the other you take a vacation.

Me; Now I remembered so I said, "Yes" and I added that we can take that vacation and claim the money for it 2 times, in 4 years.

P3: Yes correct. Okay so they cut a PF?

Me: Yes sir

P3: How much?

Me: Sir we as employees pay 12% and employers contribute another 12% but in all around 25.6% gets credited. I cannot remember where the rest 1.6% comes from.

P3: That's okay, tell me where does this amount go?

Me: Sir there is an EPFO, an organization in which every one of us has an account. The money goes into that account.

P3: So can we withdraw it whenever we want?

Me: No sir, I think when we are leaving a company we can either withdraw that amount or transfer it to the next companies account.

P3: I don't think we can take it out just like that.

Me: Sir I read it somewhere.

P3: You actually require a certificate for that.

Me: Sir now I haven't done this so I won't be knowing it.

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P1: What do you understand by Industrial Relations?

Me: Sir earlier there used to be large industries whereas as now there are Services. Earlier 15,000 people used to work under one roof in a factory and need protection from the Employers...talked about the same bring employer and employee to same level.

P2 : What do you think is different in you as compared to the other candidates sitting outside?

Me: Sir I have only spent half an hour with them so I really can't comment on their qualities and then differentiate them with mine. I can talk about myself and what all qualities I have.

P2: So that means you take time to judge people?

Me: Sir if you give me a day, then maybe I can judge, but half an hour is not enough.

P2: Okay so that means that you take time to judge people.

Me: Yes Sir.

P1: What do you think about First Impression then?

P3: They say First impression is the last impression?

Me: Yes sir that is because whenever you meet someone for the first time, the subconscious mind takes a mental note of something that hits you about that person. This happens every time. There is one thing that will always hit you about that person. And then when you meet them for the second time, you will again register something and now you will weigh it with the first thing. It will so happen that the second trait weighs more and your impression about the person may change, but the fact remains that you will continue to weigh the traits with the first one every time you meet him. That's why they say that first impression is the last impression.

All three seemed convinced.

P1 P2 P3: All right Thank you!

P3: Thanks, you are a nice guy! Take your file.

Me: Thank you!

Preparation- 4/5 Performance - 3.5/5

Verdict - Converted

XLRI, Jamshedpur 11

HRM interview – Engineer – Work Ex

March 7th, HRM Delhi, XAT 97, GK - 9.25

X-89.2

XII-73.8

UG-70.8

Work ex - TCS (22 months), Teaching (Physics in a coaching institute) - 6 months.

GD Topic - Campus placements should be banned.

GD description - 7/10 attended. It was extremely smooth, everyone was able to speak as per their discretion, No fish market, Concluded well within the time.

(My performance - Initiated GD, concluded GD, moderated at times asking them to say their final statement, chipped in 4-5 times)

Interview Panel - 2 males (M1, M2); 1 Female (F1).

F1: How do you think the GD go?

I: Ma'am it was so well organized, everyone got a fair chance to speak, no chaos, good points discussed, no digression - so I say it was a nice constructive GD.

F1: If I were to give you less marks on sum factor in GD, what it cud be?

I: couple of times it happened that when I started 2 speak, others started at same time and then I got quiet. Now, I did so to avoid any chaos but it may give a signal that I let the opportunity go. So that one factor can go against me.

F1: So if you were in my position, how will you judge the situation?

I: Ma'am I will not focus only on those instances but would gauge the overall performance, the way I initiated GD, moderated in between, and concluded as well. I will corroborate that incident with the entire performance and then decide.

F1: You were a teacher / wat did you teach?

I: I was a faculty of Physics.

F1: Wat was your expertise?

I: The mechanics portion – in fact they used to say, “Sir can make you feel those laws of motion.”

F1: Newton's 3rd laws of motion is also used metaphorically.

I: (Stated 3rd law and said how "we reap, what we sow". Gave examples)

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F1: did it ever happened to you that you did badly and you got retaliated... (Had mentioned fights in my examples)

I: I won't say actual fight, but yes it happened in college that you support someone on 1 issue, they feel obliged to support you on other...

M1: Did anything bad happen to you in TCS??

I: (thought for a moment)... I can't recall any incident from TCS that can be categorized as bad...

M1: What about the training program of TCS? How is it?

I: (told about its contents, methodology, faculty, compared with training of other IT companies, told how it is better)

M1: What are your growth prospects if you continue in TCS?

I: (told appraisal due in March... 2-3 years to ITA... 12-15 years to get into a managerial role)...

M1: but people switch... it becomes faster that way?

I: yes sir people tend to do certifications and switch, if not designation n role, it definitely improves their salary packages, but it's for those who want to continue in technical roles...

M1: do you know someone already in XLRI from TCS, your senior?

I: (told about a senior from my college).

M2: What are the challenges that TCS faces?

I: (told about strict data sharing of EU and how it hampers the business)

M2: you are saying specific to your situation, tell me how overall IT industry situation can be improved?

I: (Told that humans are most important resource in IT, a better collaboration with colleges can help to create expertise right from college rather than wasting time and resources after college)

M2: Who is I&B minister?

I: I was confused a bit between Arun Jaitley and Venkaiah Naidu... but (after a moment) I would go with Arun Jaitley (again after a moment)... Yes definitely Arun Jaitley.

M2: Wat are provisions for IT in budget 2015?

I: (thought for a moment) I did not notice any particular provisions, I might have missed on it even if it was there but we can discuss on all other provisions.

M2: No, it's fine. What do u prefer - BM or HRM??

I: sir I do not have a call from BM from XLRI but given a choice between generalized MBA such as MBA from FMS, I will prefer FMS because in first year I can have a generalized study of almost all disciplines and in second year, along with HR I can have one more major/minor-that would widen my knowledge and skill base.

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M1: You do not have a call from BM. ok. What other calls you have from CAT?

I: IIM K, New IIMs, FMS expected. (Fingers crossed...)

M1: Which new IIMs? (He was confused with those announced last year).

I: sir the ones who are already working for last 4-5 years now... IIM Rohtak and all...

M1: on what parameters would you compare/differentiate FMS, XLRI, and IIM - C...?

I: sir C has brand value of IIM that is precious... XLRI is leader in HRM and has advantage of being oldest MBA college in India and then FMS has extremely low fee structure.

M1: what is their Fee??

I: sir I have not seen that of IIM - C, but of FMS is approx. 25000. And of XLRI is about 17 lakhs.

(Then there was some discussion on how many times the fee is greater, such a huge difference but last conversation did not seem to be a part of the interview, it was more of a casual discussion among common people)

M1: You may leave now.

Verdict – Not converted

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XLRI, Jamshedpur 12

Aparajit Raghuraman – BM interview – Engineer - Work Ex

5th March BM Bangalore XAT 94.88 GK-10

X-90.8

XII-89.8

UG- 8.89

Work ex: Organization- Royal Enfield Ltd/Role- New Plant Projects; Material Handling Work Ex in months: 18

Any achievement/USP of yours: Drummer for a progressive rock band

GD Topic: Smaller States are better for the nation

GD Description in brief: 7/9 attended. It was decent with everyone pitching in. There were a group of people who were for the devolution of states and a few (including me) who had some reservations. I conveyed 3 solid points which were brought in the discussion later. I was interrupted a lot and had to even ask one gentleman to let me finish. But in the end, the group was not able to come to a consensus and went too much into examples and we couldn't conclude.

Rating: GD- 3/5

Professor's description in brief:-one aged and two middle aged male profs. All very calm and gentleman-like. Let us call them A, B, C

PI Overview: Last person to be called for the slot (and for the day)

PI Duration: 30 minutes

PI experience:

C: You have a very unique name. Aparajith right? (Pronounced it correctly)

Me: Yeah. It is from the Vishnu Sahasranama and is a name of Lord Vishnu which means one who cannot be defeated (with a smile)

C: So, you work at Royal Enfield? You own a bike?

Me: No sir. I hope I can get one soon.

C: So, do you ride?

Me: Yes sir. I started learning to bike only after I joined Royal Enfield (RE) and that too the bike I learned in was a ThunderBird-500.

C: So, you like riding the bikes of Royal Enfield?

Me: Yes sir. I go on trips regularly from Chennai to Kancheepuram and I cherish the experience.

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C: So, you seem to have a passion for riding. Can you explain that passion to me?

Me: It is actually difficult to explain in words...

[Interrupted by C who told that is your job to explain to us in words]

Told about how biking makes me forget everything else in the world and it is just the man (me), the machine (the bike) and the road and the bond it creates.

B was pleasantly surprised by my answer.

C: Okay. How can you bring that passion into the workplace?

Me: Told how RE with its culture and values made me fall in love with its bikes and as a person, I did not even like bikes before joining and if RE can create a passion in me, it can be done by any organization provided it promotes its values and creates its own culture.

B: But how can it instill a passion in everyone in the organization?

Me: It may not. But it will surely instill a passion in one person who will inspire another and so on and create a web which will reform the mindset of the general workforce.

C: Okay. Take some time to help me in this one.

[Knew this was going to be a tough one]

C: I need you to create a model which I can use to judge if my actions are fair or unfair. Here's a piece of paper.

Me: I took the paper and wrote down an algorithm and explained.

B & C cross questioned me about it for a while but I answered them stating my point of view.

C: Okay. You know Harley Davidson (HD) has entered India? How has that affected RE?

Me: Told about how it helped us improve our products.

C: Okay. Let me give you a statement. Give me your POV. "Entry of HD has helped improve RE's sales"

Me: I agreed.

B was shocked and told "How can the entry of a competitor help in improving the market share? Shouldn't it reduce?"

Me: I explained how RE is in the mid size motorcycle segment while HD is in the large motorcycle segment and told how HD with its brand value has made RE want to step up and helped in improving our products' quality and innovation which has in turn boosted our sales.

B was convinced.

C: But, before HD, there were other brands which sold large bikes like Suzuki and Kawasaki. How is HD different from the rest?

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Me: Told about how HD was the first company to promote biking and the road trip culture in the UD and how RE is closely associated with the same culture here. And if HD is entering into India, RE treats HD as an elder brother with respect and is motivated with the challenge of being on par with HD and hence it is a different scenario with HD when compared to others who focus mainly on racing parameters.

C: Okay, I am done.

Now B took over.

B: Okay, Say the national Women's Commission approaches you to gauge the wellbeing of women and how it had improved from a base year to the current year, on what parameters would you judge them? Write them on a piece of paper.

Me: Wrote 5 points and explained them [Forgot to mention nutrition]

B: So, isn't nutrition an important indication of women? Is height alone an important indicator?

Me: [Oops] No, sir. I don't think height alone is important.

B: So is weight important?

Me: Yes, sir. But both height and weight aren't an effective indicator on a standalone basis and the BMI would be a better indicator which I would like to add to the 5 points I mentioned.

B: Okay fine. I am also done.

Now A took over. A was just looking at my documents all this while and was walking in and out.

A: Asked about my long term vision of establishing my own startup (mentioned in assessment) and how I can offer something unique?

Me: Told about the existing scenario and what I would want to provide.

A laughed and told that is not viable now.

Me: It is viable now. But not commercially, though. But, I am sure it would be in the next 2-3 years.

A: What is the difference between viability and commercial viability?

Me: Gave some gyaan. Didn't seem very convinced.

A: Pointed to a lamp on the roof and asked for 3 unusual applications

Me: Gave a lot of points which they told were usual applications. Took some time and finally used every bit of creativity to tell 3 points which they agreed were unusual. This was a very long process and they waited for me to give 3 points.

B: Name one incident wherein you did something which was not ethically correct and was not expected of you?

Me: Gave a college incident where I was not given my hall ticket by my department due to some payment related confusion and since I had just 2 hours for my sem exam, I went to the admin office and pretended I was another normal guy who lost his admit card and hence, they gave a temporary admit

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card which I used to write the exam successfully. I had sorted out the issue in the study holidays given before the next exam.

They all laughed and said they were done.

B: Any questions you want to ask us?

Me: Asked when I can join? The result announcement date?

B: The admission office will be in touch with you shortly

Me: Okay sir. And does XLRI plan to establish an entrepreneurship cell in the near future?

B: Explained about the current provisions they have and that they are working on one such cell.

I thanked them all.

C: If you are interested in us, we are also interested in you. All the best!

I left with a confusion as to what the last sentence even meant.

Verdict: Rejected

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Apurv Srivastava – BM interview – Engineer – Work Ex

6th March BM Bangalore XAT 99.51 GK-7.5

X-84.8

XII-84.6

UG-7.21

PG (if applicable)

Work ex: organization-Reliance Infra Ltd /role-Project Execution 2yrs, operation-1 year/ work ex in months -37

GD topic: Media Independence gone out of hand

GD description in short: The GD went out of hand. One guy kept violently insisting that Supreme Court rulings should be strictly adhered to and said that BBC airing that documentary was totally wrong. I spoke 4th or 5th and added some general points. The discussion was bordering on fish market situation. GD was somewhat directionless and nobody really came with points that could impress the panelists. Discussion was stopped abruptly and then one prof said let them continue some more. I tried to conclude but it wasn't very comprehensive.

Ratings- GD-2.5/5, me 2/5

Professor's description in brief:-three middle aged male profs. All very calm and gentleman-like. let's call them L, C, R

PI experience:

C: where have you spent majority of your life and what are the problems there?

Me: I lived 18 years in Rourkela. Problem there is its economy is dependent solely on 2-3 industries such as steel, fertilizer. We need more industries maybe IT companies.

C: Suppose you are the mayor of the town. What will you do and how will you compensate the people affected?

Me: We can provide them with job in the company if they have a degree or jobs in security and admin if they don't.

C: What about monetary compensation?

Me: I don't know the exact figure, maybe upwards of 15 lakhs for land and suppose a person earns 2L per year and cannot be employed in the company, we can calculate his income for next 15-20 years and compensate accordingly. (Was grilled on the figures, I got almost every data wrong)

C: Tell me something about the social evils of India and how they can be eradicated?

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Me: Sir, Crime against women.... (Interrupted)

L: Take your time, think and answer.

Me: (after 30 secs) Religious intolerance is a social evil and leads to many conflicts.

C: ok. How can it be lessened?

Me: Said something about the people in important religious positions should be more tolerant, madrassas should allow Hindu children, RSS should allow Muslim students and scientific temper should be promoted. I fumbled a lot.

C: ok.... (Somewhat satisfied). Another social evil.

Me: Crimes against women.

L: What can be done about it?

Me: There is a lot of harassment meted out to women who have girl child by their in-laws. This needs to stop. Maybe we can put some law in place for this. Again I fumbled and was grilled on laws and what not.

L: Suppose you are head in a tractor co. How many tractors should be manufactured in 2015?

Me: I approached with no. of people working in agriculture and wrote something about how only 10% of workforce can afford and came to a ridiculous figure of 2-3 million. I was told to change my approach by considering land area, owners, income, reusability etc. I tried again and came up with 4-5 million. Panelists looked at each other in disbelief. I completely screwed this question.

R: where have you worked?

Me: told

R: how do plan to set up your solar energy co.?

Me: Told. Was cross questioned but I handled it well.

R: What do you read?

ME: told names of few genres and books I have read.

R: I see you play football. What can be done about dismal state of football in India?

Me: Talked about grassroots training, surveying schools for talent etc.

R: My son wants to play for national team. As the head of one such (football grassroots training) institution can you guarantee his selection?

Me: I cannot guarantee his selection but I can tell you he can have a bright future in football and if not national team he can play in ISL, I-league and others.

R: OK I am done.

C: You can go.



ME: thank you all. And hey. Happy Holi to all of you.

Any other info that you wish to share that might be of importance/relevance: Panel was friendly and considering I was the first candidate, I did not do very well. My percentile and work-ex are my biggest hope.

Verdict - Converted



XLRI, Jamshedpur 14

Juhi Agarwal - HRM interview – Non – Engineer - Fresher

28th Feb. HRM interview.

XAT 97.50. GK 11

Other calls:- NM (converted), SIBM (converted), SCMHRD(converted)

YOUR PROFILE:

10TH- 88

12TH- 95

GRAD- BCOM-6.9 CGPA

OTHERS: INTER CA. DISTINCTION IN 4 SUBJECTS AND CITY RANK.

WORK EX- NIL

ANY OTHER ACHIEVEMENT:- BOOK WRITER, NATIONAL LEVEL PAPER PRESENTER.

GD: TOPIC -Freedom to hire and fire employees.

GD was fairly good. All were contributing. I stated various labour laws and facts and talked about Indian economy. (When I stated a labour law, they took out their I-pad and started checking it maybe. panicked me a lot). However we could not conclude. It was abrupt.

INTERVIEW PROCESS:-

There were three panelists- p1, p2, p3(all sirs)

Me- good evening sirs

All- good evening Juhi, sit down.

P2- so you are a Bcom student?

Me- yes sir and I am an inter CA as well.

P2- Oh Ok. You mentioned that rule in your GD. You know the name of the act?

Me- told

P2- where did you study this? In your CA course or did you read somewhere?

Me- Sir it was not there in CA course. I keep on reading various things. So do not remember the exact source.

P2- Ok. Good.

P1...do you by any chance remember the section?

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Me- Sorry sir exact section I do not know. But I know the provisions. In detail. Explained the entire law.
(Looked quite satisfied)

Then both p1 and p2 started counter arguing me. Nonstop. Both speaking at the same time sometimes.

I was just smiling and giving the answers. Managed to answer all of them.

P2- your GK is really superb. You are so well read. Keep reading. Do not leave it.

Me- Sure sir. I love to read.

Then P3- You are speaking about PSU. So tell me the names of 5 central PSU's of India.

P2- You have already answered a lot. This is just that we are going one step ahead. We can skip it if you wish

Me- No sir. I will try.

P1- nobody can be a good manager just because he remembers the names of PSU.

Me- agreed sir but would like to try. First one would be Coal India limited. It is....

Before I could say further they cut me and told... we do not want any details. Just give 5 names.

Me- ok. Second is Oil India

P2- ok. Next??

Me- NHPC

P1- good Juhi. Come on now just 2 more to go. This is your life and death situation. (All started laughing). I also started laughing.

Me- Sir I know but now I am not able to recollect.

P2- ok. No problem at all Juhi.

Then again p1 and p2 started arguing with me on that law. I was also answering and then took them to Indian economy and stated various facts and figures.

P2- where did you read this Juhi?

Me- Sir exact source I do not remember but I read a lot.

P2- good.

P1- ok Juhi give me a practical solution to this law.

Me- told

P1- this is too vague. *kuch aur batao*

Me- told.

He-ok ok. I m done. others??

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P2- *finance waali hai*

P1- Oh. What should we ask her then? NPV and IRR batao

Me- Told. Also told all other methods and gave in depth analysis about which one is the best.

Was asked details about all other methods. Told. Told various differences also.

P2- okay. Economics *puchu??*

Me- Sure sir.

P2- consumer surplus *batao*

Me- told.

P2- ok we are done.

I stood up. Then again p2. Which other calls do u have?

Me- told. Then p2. these might be some of the many calls that you might be having and all started laughing. I also joined

I began to leave the room. Then p2 again- your GK is really superb. Keep reading like this always

Me- sure sir. Thank you very much.

Overall a wonderful experience.

Verdict - Converted

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Rohan Bapat – BM and GMBA interview – Engineer – Work Ex

2nd March, BM and Global MBA

XAT: 95.4, GK: 10

Your profile:

X - 86.4%

XII - 91.6%

UG - 63%

Work ex: organisation /role/ work ex in months - ZS Associates/ Business Analyst/ 17 months

GD topic: AAP success in recent Delhi elections was a mere flash in the pan

GD description in short: Very simple topic. Everyone contributed

PI experience:

P1: (Looks at my school, college name) Army School. Army Institute of Technology. That means someone from your family must be in the army

Me: Yes, my father served in the Indian Army

P1: Which army?

Me: Indian Army

P1: No I mean Navy, Army, or Air Force?

Me: Indian army

P1: Oh army. You mean the ground one. Okay

P1: (looks at my acads 10-12-engg) 86-91-63...

(Long pause)

P1: Could you please explain this? (Engineering marks)

Me: Not easy to score in University of Pune, involved in extracurriculars.

(More grilling ensued)

P1: Your designation at Mu Sigma was Trainee Decision Scientist. As far as I know scientists never take any decision

Me: Yea, Mu Sigma wanted to differentiate Decision Scientist from Business Analysts so it came up with this designation

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P2: What is the difference between Decision Scientist and Business Analyst?

Me: Explained

P1: What do you know about our Global MBA program?

Me: Yea it's in 3 countries India, US...

P1: India, US, China. One semester in each country I know that. What else?

Me: We will get to intern in a company in each of these countries

P1: I know that. What else?

Me: It will be a multicultural batch...

P1: Yea multicultural batch, fair Chinese girls. I know that. What else?

Me: I will learn more about the work ethics in these places, learn more about how business is done.

P1: It's the same multi-cultural thing. What else?

Me: (Blank)

P1: Okay tell me the cost of the program

Me: From what I have read, it's around 22 lakhs

P1: let me explain. The academic fee is 25 lakhs (Might not be the exact figure). Then add travel fee, other expenses it comes to 35 lakhs. Do you think it is worth spending this much?

Me: Considering the exposure I would get, it should be worth the money

P1: Okay, now what do you do as business analyst?

Me: Explained

P1: I have been in business field for 20 years now and I still do not understand what business analysis means.

Me: (More funda on business analysis)

P1: Consider the GDP growth of India is 11.5%. Do business analysis on this?

Me: Need split by sector to understand which sectors need to be focused.

P1: (Gave growth of individual sectors for current and previous figures. Random numbers basically)

Me: Looked at the trends and gave insights and suggestions

P1: (Not satisfied). What does your business analysis say?

Me: (Now unable to understand meaning of the exercise) Fast growing economy, double digit growth....

P1: No no you have not been able to answer the question

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Me: (Blank)

P2: Okay tell me about what changes are required in the pharmaceutical sector?

Me: Told

P2: Changes required from pharma drug manufacturer point of view?

Me: Told

P3: What can be done to ensure Swine flu medications are available to everyone?

Me: Told

P1: What are your hobbies?

Me: I like to play badminton, work out regularly.

P1: Tell me height of the badminton net?

Me: 5 feet at center

P1: (With a wicked grin) now tell me the length and breadth of the court

Me: Told

P1: Cool, you may leave now

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Muneeb Ul Lateef – HRM interview – Engineer – Work Ex

Slot: 8.45AM

Specialisation: HRM

XAT: 99.2 GK: 7.5

10th: 87.4 12th: 81 B.tech: 65

Work ex: 24 months, IT

Major Achievements: nothing extraordinary

Achievement: District topper in 10th

GD: Should highly paid employees enjoy protection under labor laws

9 people. Nobody had much idea about the topic. Everybody came up with random points. No flow in the discussion. Made couple of points but was not to the point as the discussion missed the flow.

Performance: 2/5

Panel: 3 Males p1, p2, p3

P1: What did you learn from university you did your under-graduation from? P2 interrupted and asked to enumerate 3 points

P1: how do you relate these with HR?

Then ensued a discussion (with p1 & p2) with lots of counter questions- diversity (types and application in HR), ethics, logical thinking in HR issues etc.

Tried my best to answer but was cut short with counter questions throughout.

P1: Supreme Court has given its nod for third gender. What is it about?

P2: If you have to hire a transgender but some high performing employees have a problem with that, they are threatening to resign if you hire them

Again a debate with p1 & p2.....mentioned about sensitizing, rational thinking, understanding concerns of the employees etc. etc.

P3 (was looking at my docs all through, asked for the first time): so if there is no way out and employees are adamant to resign if you hire transgenders? What would be your final decision?

Told about taking higher ups in consensus and....p3 cut me short and said you have been hired to take a decision...to which I replied if the employees keep behaving irrationally I would go ahead and hire the transgenders, I would not let injustice be meted out to them.

P3: did you apply for BM? ...replied in affirmation

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P3: why did you apply when you want HRM? Said the options were there and I marked all of them.

P3: if you are interested in research (had mentioned the same in SOP) why MBA? Why not FPM?

Tried to justify. Don't know how much I could convince them.

Looked towards each other and said thank you ...you can go.

Verdict: everybody in my slot was grilled for around 25-30 mins each (the guy who went just before me was grilled for 40 mins)...my interview ended in just 15 mins...No idea what to expect.no questions on current affairs as such, nothing from academics, work ex, interests.

Advice: be thorough with your SOP.

Verdict – Not converted

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XLRI, Jamshedpur 17

Aravindh P G – BM and GMBA interview – Engineer – Work Ex

Slot: 1.45 PM. Bangalore, 27th Feb

Specialization: BM/GMBA

XAT score: 99.30 / GK Score 6.25

Work ex: 19 months, IT

Major achievements: Few Acads and Quizzing Achievements

Any achievement / USP of yours: District Topper in X

GD topic: A free hand to Ivy League colleges is the best way to shake up higher education in India

GD description in short: 8/10 had turned up. People started talking about Ivy League colleges and IITs. I gave points on why students leave India, Research in India, Funding. Gave a point in between that why don't our IITs go out of India and open Colleges in US for learning experience. Overall an okay performance from my side. Later realized that my panel had 4 IITians including me

Prep: 2/5 Performance 3-3.5/5

Panel: 3 Males. P1, P2 - Male profs around 50-60. P3 - Young guy (Alumnus I guess)

PI experience: I was the third one to be called.

P3: So Aravindh, what do you think about the GD?

Me: It was good sir. We discussed about lots of points. (Should have been a little bit more specific)

P3: What do you think about upcoming budget?

Me: Told them the expectations are high. First proper budget my Modi's govt. Even Railway budget was good as there were no price hikes.

P3: Don't you think it is such a generic answer? Say something specific

Me: Started blabbering something about Swach Bharath, Make in India. I wasn't convinced with my answer. Started panicking.

(And then my file came to my rescue)

P3: (looking at a newspaper cutting) so what is this?

Me: Mentioned about my X scores

(P2 Turns couple more pages and asks me about another newspaper cutting)

Me: yes sir. This was when I won an All India level Quiz competition

P3: So, are you a quizzer in general?

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Me: Yes, Sir. In School.

P3: So Aravindh, You have such good acads and achievements. People like you should go to MS with your profile. Why MBA? I know that you would have prepared an answer for this but we do not want that. Give a proper answer

Me: Spoke about my research and industrial intern and how my industrial intern was behind my decision towards MBA. I guess they looked convinced.

P1: So Aravindh, You did an internship at Malaysia, what all places did you visit?

Me: Kuala Lumpur, Penang Island and Ipoh.

P1: What did you do at your industrial intern that you mentioned before?

Me: Asked his permission and explained him on paper. Something about Resource Allocation. Answered a few more cross questions.

P1: So, did you use Linear Programming?

Me: (Had no idea about that. Later learnt it is related to Op Research). No sir. (Started explaining about the factors that I considered)

P1: Didn't you do operations research at your college?

Me: No sir. (All this while P2 was silent. He started smiling)

P2: So, I am going to ask you questions from Probability. Shall I ask you?

Me: Yes sir, I have not done a course on Probability but I have done that on 11th and 12th class. You may ask me questions.

P1: You have not done any courses on Probability? I thought that was a compulsory course.

Me: No sir, Compulsory courses were Calculus 1 and 2. And second year we had 5 courses out of which we have to do 2 courses. Told them I did not do Prob.

P1: Anyways, you would have read something in 12th. Answer P2's questions.

P2: What all did you learn in your school?

Me: Independent Events, Mutually Exclusive Events, Bayes theorem, Probability Distribution functions, Binomial, Poisson and Normal Distributions.

P2: So, What is the difference between Binomial and Normal Distribution?

Me: Gave example of tossing of coins and started explaining them about Binary Distribution in paper. I did not remember the formula and tried something. Told them that the scores in XAT exam follow a normal Distribution.

P2: So, what is Random variable?

Me: Random variable? Umm...It is a Random variable

(P2 nods his head to P1)

P1: Okay Aravindh, we are done.

(Returned them their pen and paper. Noticed that the paper was my XAT score card. Thanked them and left)

Prep: 3.5/5 Performance 3/5

Verdict: Goofed up Current Affairs. Not many questions on Work ex, Acads. No expectations again.

Verdict: W/L - 149

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XLRI, Jamshedpur 18

Chandan Thakur- HRM interview – Engineer – Work ex

3rd Mar, 1:45 PM Slot; HRM, Bangalore

XAT score: 98.38

Your profile: B.E. (EEE)

X 85.2

XII 74.60

UG 72.30

Work ex: organization /role/ work ex in months Robert Bosch/Software developer/20 months

Other major achievements: Represented at national level in national child right's congress.

Any achievement / USP of yours: Poet

GD topic: Do small companies have more harmony.

GD description in short: GD was smooth. Everyone pulled in their points regarding positives and negatives of small and big companies and the conclusion was that it depends on the company principles and ethics rather than the size of the company. But yes it is easier to maintain harmony in small companies because of better communication.

Professor's description in brief: I do not remember the names of the professor. But they were soft in their approach. Wanted to know more about your personality. There were two males and one lady professor. I will name P1, P2 and P3

PI experience:

P1: So, Chandan you are working in Bosch?

Me: No, sir! I was working in Bosch. Now I am associated with an NGO Matruchhaya.

P1: So, was it a part of your strategy to join an NGO and prepare so that you would get more time for your prep.

Me: Yes, Sir!

P2: How was your NGO experience and what have you learnt?

Me: explained in detail about self-belief, optimism, etc...

P1: I can take from your things that earlier you were not able to see things and now you did.

Me: No, sir I grew more but this doesn't mean I didn't have those before.

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P3 (lady professor): So, Chandan tell me something which you learnt in the NGO which would not be applicable in the competitive world?

Me: there was heights of optimism over there and in real world you need to look the negatives as well.

P3: So, you mean optimism is not good.

Me: No mam! I just mean that you have to analyze both the aspects before coming to a conclusion. Everything has its two sides.

P3: something else other than this?

Me: At times you have to be a little diplomatic. Their people were very original and frank.

P3: means frankness is not good.

Me: No, mam! You just need take care what you speak. There is a saying in Sanskrit that "*Satyam bruyat priyam bruyat maa bruyat apriyam satyam*"

Means speak the truth but don't speak a harsh truth. so, at times you have to be considerate.

P2: you told about celebration of birthday parties of old people. So, what did you learn?

Me: there is no age for living life. You can act as child whenever you want. Narrated about personal incidents at places.

P2: So, what will people of Matruchhaya will remember you for?

Me: They will remember me for my connect with the people, my smile, my childish acts at times and more importantly they will remember me as a poet. I write in Hindi and my local friends translate in Kannada and I also translate in English.

P3: you are poet. Can you write four lines on what happened today?

Me: Yes, give me some time.

I wrote

Mila aapse to kaisa laga ye kya bataun,

Mann mein ghabrahat thi ki galat na pad jaun.

Chahat thi dil ki baaton ko bata paun.

Jaate jaate sabke hontho pe muskan laun.

All three of them: that was a very good poem.

P1: ok chandan can you tell me in this room we have so many pens. Can you tell me the reason behind it?

Me: Sir! I see everyone coming out of the room with a pen. So, you are keeping extra.

P1: yes that can be a reason but tell something else.

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Me: may be the pens are cheap so you are keeping a stock of it.

P2: may be! I will give you a hint see the cap.

Me: there it was written appu paras. I told may be some small children in some ngos have made this.

P1: Chandan you are so much into NGO. Anyway it is just that everyday these hotel guys give us one and we are having interviews since 18th Feb.

P2: tell me about what else you like.

Me: I enjoy cooking and there were some light moments after that.

All three of them: We are done with the interview.

Me: thank you all.

P2: So, you are having smile on your face at the last as per your poem.

Me: Yes ,Sir! I hope you all also have.

All three of them:Yes we do. And all were smiling.

P3(lady professor)(I was about to leave): please take your paper on which you have written the poem and keep it safe. It's yours and please never stop writing. It is really very good.

Me: Yes mam! Took the paper and thanked everyone and left.

Any other info that you wish to share that might be of importance/relevance : just be yourself. Don't try to cook up anything.

Verdict – Waitlisted 4

XLRI, Jamshedpur 19

Anuran- HRM interview – Engineer – Work Ex

23rd Feb, 8:45 AM Slot; HRM, Mumbai

XAT score: 98.10

X: 91.00%

XII: 87.40%

UG: 86.10% (Electronics & Instrumentation) National Institute of Technology-Rourkela

Work ex: 20 months, Instrumentation Maintenance Officer (Bharat Petroleum-Mumbai Refinery)

Other major achievements/USP etc.: School Topper-X, School Topper-XII, Zone Level Table Tennis Player (Cluster-V), Best Summer Project (NIT-Rourkela), A paper published in Journal of Instrument Society of India (IISc), Member of Official Weekly E-Newsletter of NIT-Rourkela

GD Topic: Does office romance etc. hamper the productivity?

Gd description: 7 people present. 2 minutes to think and gather yourself and your points. Semi circular seating arrangement. GD was decent and being a general topic it went of well. I pitched 7-8 times with points and explaining it in not more than 2-3 lines and providing examples if needed. Someone told the conclusion saying "we should conclude" but points kept coming after that also.

Panel: L.Gurunathan (LG, a PSU specialist, learned later), Basant Kumar Purohit (BKP), and Another Sir (AS) [I am calling myself A]

PI Experience (I was 3rd and others told me it lasted more than 35 mins)

LG: So A, you work in Bharat Petroleum. What do you do there?

Me: Told my profile but briefly.

LG: So what do you maintain? Since how long have you been maintaining it?

Me: Elaborated the previous answer. Gave the duration along with other details.

LG: So A tell me an incident where one can feel you are a trust worthy person?

Me: Told an incident where I had to attend an emergency at 2AM in midnight rushing from my residence.

LG: Ok, it gives an idea that professionally you hold your responsibility but I want to know as a person?

Me: Told that how in professional field itself I have to deal with other departments and promise deadlines and stick to it. How I tell the time I will actually deliver the job and not just for momentarily saving myself. And that I consider myself a person who stands by what I speak. (They were not satisfied)

LG: OK A. Tell me an instant where your team spirit came to the fore front?

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Me: Told how I have improved the overall efficiency of the department in the shop floor level and all the jobs are getting done within 24 hours record time of raising notifications. (I am cutting short my long answers from here on.)

LG: How did you do it? Could you explain a bit?

Me: Told that there was a feeling of alienation among Technicians and Management Cadre and how I took their apprehension to higher management. And seeing my effort irrespective of the outcome they decide to collaborate with me.

LG: What were their apprehensions? What did you do?

Me: Training needs. They were asked to learn on-the-job about a new unit which is coming up while the management cadre was being sent to the vendor site for training. Post me taking the issue they were also sent.

LG: So only training needs were met you mean? (Not satisfied with my answer)

Me: No sir, I have also modified the Appraisal Management and Performance evaluation system which boosted their motivation

LG: (Not satisfied) doesn't your HR dept do it?

Me: (I started to crack, but I did not show) They do but they have a very generic method. I made it more objective, so the technicians exactly know why they got the score they got.

LG: (Not Satisfied) How did you do it?

Me: Explained how I took attendance count per week, made a job per day ratio for measuring efficiency etc etc.

LG: (Not satisfied) But these are just data that you calculated and fed in the form HR gave you.

Me: No Sir, HR form doesn't have these fields. LG: (Totally Not satisfied look) So HR doesn't even get these extra parameters that you have made? You only show it to your Technicians and a different version goes to HR.

Me: Sir, I show the technicians an expanded version of the report while only the final marks is what I sent to HR. Moreover under the HR Form where there is space for writing comments/remarks I elaborately explain the method and score calculation for each on of them.

LG: (Not satisfied) You have done something. But there is a problem in it? Can you say what?

Me: There may be a lot of such extensions of the HR form and every department will then have its own form.

LG: So what is the solution?

Me: Sir, like I have implemented it in pilot basis I would like to see the results for another year maybe and then I can approach the HR dept with results and suggest them to include the additional columns as well.

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LG: And regarding the training matter what do you think is the problem? Yours is a public sector right not private so what can be the problem?

Me: Sir, their (technician's) demands can increase over period of time.

LG: Demands, OK. What else? What else?

Me: (Not getting any other points) Sir, I think it was a mistake made by top management that their training needs were not being met as ultimately it is not the engineer but these technician who finally executes the job at the grassroots level.

LG: So you made them realize this mistake?

Me: No, Sir. Over the period of last 5 years the corporation was slowly realizing and correcting it. Now it has really caught up speed with that.

BKP: So why do you want to increase the readership (weekly e-newsletter, picked it from my assessment form)?

Me: NITR has lot of happenings, being a huge Institute many not aware of happenings plus alumni would want to know about their Alma mater because of emotional connect.

BKP: (Tone/Look same) Oh man! You are working do you have time? Do you think they have time? What use is it to them? And what use is it of you to make them read?

Me: Sir, many a times we have alumni who pitches in for various scholarships, funding by their own when they see and read about NITR.

LG: That's small part of people pitch in for scholarships and all. Alma matter point is ok. But you were trying to increase the readership by SMS notification? You wanted to send SMS to alumni

Me: No sir, SMS part was only for present students whom we were trying to rope in by the most attractive section of the newsletter-the placement section.

LG: So SMS only for Present students?

Me: Yes Sir.

BKP: Do you have the copy of journal with you?

Me: Sorry Sir, I don't have it with me.

BKP: It is such a prestigious thing and you are not carrying it with you (Tell me the journal No., Volume.

Me: Told

BKP: And page no?

Me: 37 BKP: Only 37?

Me: Sir, 37 is the starting page it is 37-38. It's a two page paper

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BKP: We have access to the best journals in world. I will check it up. Tell the details again (and began writing the Journal No. etc. on my assessment sheet or somewhere). OK, tell me the approx. dimension of this interview room?

Me: Sir, 0.02 Acres.

BKP: You mean to say your father donated 30 times of this for the hospital (from my assessment sheet again)

Me: Yes sir. 30 times

BKP: 30 times?

Me: Yes, Sir. My father took Re.1 as a token amount as there has to be a certain transaction in accordance to govt. norms.

LG: That's all A. Thank you

Any other info that you wish to share that might be of importance/relevance: Be yourself and expect the unexpected.

Verdict – Converted.

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XLRI, Jamshedpur 20

Aravindh P G – HRM interview – Engineer – Work Ex

Slot : 1.45 PM, Bangalore

Specialization: HRM

XAT score: 99.30/ GK Score 6.25

Work ex: 19 months, IT

Major achievements: Few Acads and Quizzing Achievements

Any achievement / USP of yours: District Topper in X

Reached the venue at 1.20 pm. Around 15 guys were waiting there. BM had 2 panels and HR had one panel. To my surprise only 4/10 (3 guys and a girl) had turned up for HRM. The panel waited for few more mins and told us that the GD will be for 15 mins. One guy asked the panelists to join them as 7 is a better number for a GD than 4

GD topic: A son of the soil Approach is desirable in Recruitment

GD description in short: It took me a while to understand the meaning of the topic. I chipped in only 3 times but spoke about Globalisation, Bangalore and IT sector, Government Jobs. The other 3 people were talking a lot and I was just taking notes and trying to find out a new angle. The GD was moving towards State Reservations, Maharashtra and skilled and unskilled labor. Later we spoke sector wise and finally when we started thinking outside India, we were asked to stop the discussion.

Prep: 1/5 Performance: 1-1.5/5

Panel: 3 profs. P1, P2 - Male profs around 50-60. P3 - Female prof

PI experience: I was the last one to be called. Since there were only 4 folks, they took around 25-30 mins for interviewing everyone. And there was a long gap before they called second guy for the interview.

P1: So Aravindh, you are from IIT-X and you are currently working at what do you do there?

Me: Explained about my company and my project (Spoke about ObamaCare and Health Insurance)

P1: Do they follow xxxx norms? (He kept on asking some norms and I just nodded my head.)

P2: (He takes a look at my grade card and tells me that I have just converted into percentage by multiplying it with 10)

Me: Explained him that my college introduced a new conversion formula and I was unaware during my Application phase.

P2: So why such a complicated formula. Why not multiply it with 10 or multiply it with 9

Me: Gave few explanations telling him that 10 CGPA does not mean that the person has 100%

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(After sometime P1 takes over)

P1: You spoke about Globalization in your interview. Why do you think other country people are not working here?

Me: We have every one in India. From skilled to unskilled and top most to bottom most. We don't need people from other countries working here as we are self-sufficient. But we do have people going out of the country

P1: So why are they going out.

Me: Currency conversion rate. People mainly go out for incentives.

P1: So, how was your BM interview? You had one right?

Me: Yes, Sir. On 27th.

P1: So what all did they ask?

Me: Told him all the questions that was asked (The questions were fresh in my mind as I had shared my interview experiences with couple of my friends)

P1: So what do you think about your experience there? Was it good?

Me: Yes, Sir

P1: Was it fulfilling?

Me: Yes, Sir

P1: Was it Rewarding?

Me: Yes, Sir

P1: Was it Promising?

Me: Yes, Sir

P1: What? You are saying yes to all the questions? Why do you think I asked you about the questions that they asked you during your BM? I may or may not ask them again. Is your answer still a yes? I will come back to all your answers.

Me: (smiling) yes sir.

P1: So explain me why it was fulfilling?

Me: I had a good interview. I have been preparing for this for the past 9 months or so and it was a good experience that I had.

P1: Rewarding why?

Me: I could take the experience that I had there towards my future endeavours. Positives and negatives.

P1: Promising why?

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Me: I think I will convert the call

P1: Optimistic aren't you?

Me: Yes sir. (Smiled)

P1: So, which one you are going to take? BM or HRM?

Me: Told him that I had a big confusion during my form filling. After thinking for a while I gave BM as the first option there. Told them my work ex is related to BM. And mentioned that I did not want to shatter the dream of 1000s of better candidates than me all over the India by taking HR.

P1: Even BM course calls 1000s of people all over India

Me: But I am better suited for that compared to HRM. And the learning curve is steep for HRM but it is relative easier for BM. In HRM I need to learn a lot of new things.

P1: Yes. You have to learn a lot in HRM

P2: So Aravindh, you mentioned about Mahabharatha. Who do you think had a very unfair life in Mahabharatha?

Me: (Initially I interpreted the question wrong). Told them about Bhishma and Draupadi.

P2: No, Bhishma had a choice everywhere. I am asking you who had an unfair life

Me: (Forgot totally about Karna) Sir, in that case it is Amba. Spoke about her (his) life.

P2: So who do you think had a fair life? Everyone had a fair life right?

Me: No. Yudishtra followed codes to the book but he had a very bad life. So in Mahabhartha almost everyone had an unfair life...Yudishtra followed codes to the book but he had a very bad life. So in Mahabhartha almost everyone had an unfair life.

P2: What about Ramayana?

Me: Sir, Sita there.

P1: But Sita crossed Lakshman Rekha. She did not follow the instructions and it was her mistake.

Me: Yes sir, she crossed the line and she struggled a lot for it. She was separated from Rama and stayed with demons. She got reunited with Rama and when you think that it is a happy ending suddenly bad things happen. There was a twist in the tale.

P1: (starts laughing) twist in the tale?

Me: First Rama asks Sita to jump in fire to prove that she is pure. And later they got seperated. So it was unfair for Sita.

(All this while P3 was jotting down something in her paper. After i was done, she kept her pen in front of me)

P3: Give 5 unconventional uses of Pen (All the while I was fiddling with my pen under the table. Just realized that and showed them my pen)

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Me: This is an interview but I am having this pen in my hand. It relieves my stress

P2: No. Fiddling with a pen in interview is a common thing. Tell me something else

Me: Sir, during my school, we used to play a game called Pen Fight. Explained the rules.

P2: ok. Some other uses (I opened the pen and showed them the tip

Me: the tip of the pen is very sharp and it is used for making holes

(Then I ran out of ideas. After some 10 secs of staring at the pen I told them I can not think of anything else)

P3: So, the next question I am going to ask - You need a lot of time to think

P3: So you mentioned about Sita, Amba, Bhishma and Draupadi. Give an analogy to current Indian Politics.

Me: Umm...I need some time to think about this.

P3: Ok. Let me make it a bit easier. Give me one analogy (I took a paper. Wrote all 4 names. Started explaining about Sita with some lines)

Me: Ma'am. This is going to be a weird analogy. But I want to compare Jayalalitha with Sita

(P3 starts laughing)

P3: How?

Me: Spoke about Jayalalitha and her initial Corruption charges. Told her that the last 2 years were good for her but when we were expecting a happy ending she recently got debarred from becoming a CM for the next 10 years or so. So this is equivalent to Sita's plight.

P1: So what are your hobbies?

Me: Reading high fantasy fiction books

(They did not press for it, They asked a small question and I answered it)

P2 : So what other calls you have?

Me : A, B and C sir.

P3 : Ok Aravindh. Thank you and all the best for your results.

I thanked all of them and left

Verdict : W/L - 16

XLRI, Jamshedpur 21

2nd Mar , 1:45 PM Slot; HRM, Bangalore

XAT score: 99.75

X: 85.4%

XII: 87.8%

UG: 7.63

Work ex: 32 months, HP R&D

Other major achievements: College fest convener, football player (college + corporate),

Any achievement / USP of yours: Theatre Actor, Diploma from Ahmedabad Management Association.

GD topic: Son of the soil approach in recruitment is what is required

GD description in short: 4/10 people present. Everyone surprised including panel. The GD time reduced to 15 minutes, average discussion, discussed India state wise properly but couldn't take the topic to a global scale.

Panel: 2 men and a woman. L -> woman, M-> guy , R-> guy

PI experience: (it was close to 35-40 min, giving in short J)

R: 1) where you from 2) had your BM interview 3) what will you prefer BM or HR

Me: Already had my BM, will prefer HR because it's aligned to goals.

R: why have you got pen?

Me: Because in BM interview they asked me a question on theatre and I had to draw and explain.

R: you do theatre? Name famous playwrights? Which actor you like in Rang de Basanti (don't tell Aamir)

Me: Yes have performed at theatres in Bangalore. Named few playwrights, told liked atul Kulkarni because he had to go through complete character change in movie.

R: You like Babel?

Me: Yes it was intriguing but the 5th Japanese part and the connection with the gun seemed a little farfetched. I like these movies, neo-noir genre is my favorite.

* Some more discussion about theatre.

M: you like football ?

Me: Yes I like and I play :

M: which position?

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Me: holding midfield in college 11 a side, corporate we have only 5 a side so at the back

M: I have basic problem with football that forwards are getting all the attention midfielder and defender don't get praise. Can you do something?

* This started a 5-10 min discussion which resulted in me giving 2 ideas

1) Keep good component of wages on performance basis and rate everybody out of 10 on the basis of position they play e.g. define rating on tackles, intercept, 50 50 won

2) Make the defenders and midfielders as faces of club while releasing t shirts and promotional campaigns.

L: you mentioned wage, what is difference between wage and compensation?

Me: random stuff I answered

L: Do you think we will ask you labour law related questions

Me: Yes, previous GD and interviews say so

R: Where did you get them TV, newspaper?

Me: At the official XLRI Sansarg call getters connect page in FB

R: Hmmm. What is secret behind your smile?

Me: you people have not put tension and have been good so I feel ok and relaxed

L: don't worry. We are not going to ask you any labor questions

L: but you come from a place with algorithms, give an algorithm to implement your solution you mentioned about wage

Me: Gave Algorithm. Let wage available be X . rate player out of 15 on performance and out of 5 on returns they are bringing to club, like t-shirt and tickets sales etc.

Suppose 15 players, each player will get rating out of 20. Add all rating. Divide X by total rating. Then multiply number with individual rating (Basically I was coming up with random crap J)

M: ok now suppose you want to add 10 more player.

Me: Need more wage if not there remove top three non performing wage earners but that will reduce performance.

M: if rival team is giving 10 10 points to performance and returns what will happen

Me: if superstars perform badly there will be unrest because they are getting a lot more

L: ok (hands me file) thank you.

Me about to get up

R: Wait. What are your views on shop lifting?

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Me: hmmm...it's not cool

R: but people say they can't help it

Me: yes but people can cure it also so yes maybe first or second offence can be treated mildly but repeat offenders should be dealt harshly with because they are not doing anything to improve:

R: name one famous theatre personality who was a shop lifter

Me: Sir no idea

R: ok thank you

Any other info that you wish to share that might be of importance/relevance:

Had my profile in front of them and had underlined few thing.

Any suggestions: I was smiling the whole time, even when cross questioned, do not know whether it will help or not maybe you can try

Verdict – Not converted

learningroots

XLRI, Jamshedpur 22

26th Feb, 8:45 AM Slot; HRM, Bangalore

XAT score: 93.45

X: 88.7%

XII: 92.4%

UG: 7.09

Work ex: 32 months, Deloitte consulting.

Other major achievements: part of college dance team, music club, Indian cultural association and adventure club.

Any achievement / USP of yours: Online diploma in Human resource management.

GD topic: Indian culture chooses contentment over productivity.

GD description in short: 5/10 people were present. The GD started off smoothly with everyone pitching in once in a while. I was the 3rd person to speak. The group reached a conclusion way before time and spent the last 5 minutes just staring at the Panel.

Panel: 2 men and a woman. Guessing two of them were professors.

PI experience:

I entered the room and greeted them with a smile. They smiled back.

Q: Your last name is Iype. Don't people make fun of you?

Me: Told them how the unique surname became my identity and that hardly anyone calls me by my first name anymore.

Q: Okay, find as many words you can make from IYPE, replacing I with other letters.

Me: Started with TYPE, HYPE, and SKYPE... Asked me number of possibilities ...answered.

Q: so you work in Deloitte? What is it that you do?

Me: started explaining data analytics and migration.

Q: no ... imagine the panel is drunk, just out of a toddy shop in Kerala. Now explain to us and make us understand what you do in Deloitte?

Me: started explaining in very basic terms.

Q: Such a boring job you have got? If I'm bored in Deloitte, what can I do?

Me: Told them about various initiatives / flexibility options available within the firm.

Q: but what if I want to take a break?

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Me: spoke about MCC, dialing down the career etc. they seemed convinced

Q: Tells me to stand up and go near the window. You see that statue on the side of the hotel board? Why is it there and note that it is only there on one side of the board .give three possible reasons. (Panel starts laughing)

Me: (seriously? starts laughing). Told them it is to ward off evil, some people find asymmetry beautiful and that the one on the other side probably broke off and the hotel didn't bother replacing it.

Q: So you had economics as a subject. What is HDI and what are its components?

Me: tried to answer... life expectancy and GDP ... not entirely correct (forgot the education part).

Q: online diploma in HR huh, what is the difference between recruitment and selection?

Me: Answered.

Q: Integration question.

Me: tried to solve, but couldn't

Q: what are Fourier transforms and LaGrange's multipliers?

Me: (you have got to be kidding me)... said I can't recollect as I don't use any of them in my work.

Q: When was the last time you seriously studied math?

Me: For the XAT exam

Q: what are metamorphic rocks??

Me: taking a wild guess sir, rocks that change with time due to temp / pressure / weather changes.

Q: But rocks aren't supposed to change right. We say right ... rock solid?

Me: sir different types of rocks, change is not a sudden process, just like how people gradually change with age and experience.

Q: is there anything common between you and mother Teresa?

Me: maybe we are both patient?

Q what do you do when your patience is tested?

Me: Music ... music calms me down.

M: Ok great. You can leave. Thank you Teresa.

Me: Thank you.

Any other info that you wish to share that might be of importance/relevance: Weirdest interview ever!! It was a laugh riot... Did not even feel like an interview. Don't know what to make out of it. Pretend - drunk panel, demonic statues and metamorphic rocks. I hope integration and math does not cost me this. No mention of assessment or video. Although one panel member went through my file in great detail.

Any suggestions: be honest and interactive. Don't panic

Verdict - Converted

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XLRI, Jamshedpur 23

Rupam Frank – BM interview – Non - Engineer – Work Ex

28th Feb, 1:45 Slot; BM, New Delhi

XAT score: 98.1 pc

X: 83%

XII: 94%

UG: 68%

Work ex: 27 months, Research Analyst, The Smart Cube and Go Javas

Other major achievements: INSPIRE Scholarship, Awarded in office, etc.

Any achievement / USP of yours: Tech-blogger

GD topic: MBA education is killing Engineering in India (or something like that)

GD description in short: 8/10 people were present (only one lady in our group). We were given 30 mins. The GD started off smoothly with everyone pitching in once in a while. I was the 3rd person to speak. There were a couple of instances when it looked like becoming a fish market. But thankfully, the group managed to stay civilized. The group reached a conclusion, however we could not summarize the GD in time. I had 4-5 entries myself. I'd rate myself 3.5/5.

Panel: Let us call them Left, Middle and Right

PI experience:

I entered the room and greeted them with a smile.

Middle: Please sign the sheet and have a seat. You can hand over the file to him (pointing to Right)

I did so and Left starts off immediately

Left: You come from a good college (St. Stephen's, Delhi) however your marks are not that good. Why is it so?

Me: Explained about losing interest in the subject in 2nd year and developing interest in other fields such as economics and also getting heavily involved in societies and clubs. Gave a full description of the situation and justified by saying that I always scored well in the final assessments. Also mentioned how I decided in my second year to lean towards the corporate and started preparing myself for that.

L seemed somewhat satisfied

M: So you worked with The Smart Cube (TSC), what does the firm do? What was your role?

Me: I answered and explained my role as a senior analyst.

M: So you were part of a team and never led a team?

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Me: No sir, that is not the case. Initially I was just a part of a team. But as I progressed in the firm, I was given a few projects to handle on my own as you can see in my CV.

M: Looks at the highlighted project in my CV and asks me to explain the project

Me: Explained thoroughly.

M: So after 20 months you got bored with TCS?

Me: No sir, I was not bored with the work but the framework of the work. Etc. (gave funda about getting past the learning curve, regulated frame work of projects, limited scope, etc. told them anyway this was supposed to give me a taste of corporate and how i was ready to explore other fields)

M: So then you shifted to Go Javas... yes? What was your role there?

Me: Yes, I was on a similar role (analyst) however there was more freedom in terms of work. I helped the directly by providing insights, etc. etc. (talked about a few projects which had to do with middle east, Saudi Arabia, Egypt, etc.)

R (Jumping in): Saudi Arabia? What issues were there in Saudi at that point in time?

Me: Started to explain but M explains it to him and they settle it among themselves.

M: Ok, I am done. Looks at R.

R (Straightaway): Should Railways be privatized?

Me (Slightly taken aback): Explained the situation of railways in India. Told them India cannot shift the sector under private because a large chunk of the population will not be able to afford trains. Profitability will increase but, it will become a luxury expense rather than the necessity is currently is

R: Do you remember Lalu Prasad Yadav once said that the Railways under him are doing well and in fact was profitable? How did he claim so?

M to R: That was 4 to 5 years ago. He won't remember it.

Me (taking the cue): Sir, I remember the incident however I do not recall the exact details of his plan at that point in time.

R: No Problem. Tell me, what do you have that your friends don't?

Me: Assumed that it's a "Strength" question answered it. Panel seemed satisfied. But they didn't smile! Not once.

R: Ok. You are from St. Stephen's right? Who was he?

Me: Answered. Told them the story of how he was stoned to death.

M: What was special about his martyrdom?

Me (No clue): I do not recall that sir.

L (jumping in): Can you tell me the objective of your life?

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Me: Restated the answer 1 from assessment (owning a tech website)

L: You can do that now itself? Why an MBA?

Me: Sir, 2 basic reasons why I require an MBA before I start my own firm/website company.

1. I am from a science background with very little understanding of how businesses function which is why I started working for corporates immediately after college. Now, after gaining some basic concepts about such businesses I wish to build on that by interacting with the exceptional faculty of XLRI and the excellent peer group available.

2. I need some capital before I can start a full-fledged firm. Panel seemed satisfied.

L: If there is one thing you would like to improve what would it be?

Me: Told them giving examples of how I have improved

R: Give me 2 reasons why you won't fit into XLRI

Me: Gave him one (about my weird background > Physics). Discussion on that for a while. Forgot to ask me about number 2.

L: What did you think about the GD? Who was the worst performer?

Me: (Slightly taken aback) Answered. Gave reasons why I thought they did badly. They all nodded.

L: What did you think of No. X? He said he didn't get a fair chance to speak? Do you agree?

Me: No Sir, No. X had equal opportunity to speak in the GD just as much as any one of us had. It was a 30 min GD with 8 people in it and I think that is sufficient time for anyone to speak especially when the group did go quiet for a couple of short instances. Having said that, the group should have noticed that he was not speaking up and therefore should have asked him to conclude or something.

L: So why did YOU not let him do that?

Me: Sir, I had already given opportunity to the lady to speak once when she was being overridden by No. Y. And I also had asked the group to let No. Z speak when he was bringing in a valuable point. As for No. X I did not see any intent on his end to enter the conversation.

(After that L had a discussion on "fair chance" and "democracy" with me)

L: What did you think about No. Y? (Y spoke a lot but was not making much sense coz he was going around in circles and when anyone tried to bring in a new angle, he shut it out)

Me: Answered. (Again they looked like they agreed)

L: Where do you stay in Delhi?

M: Answered.

L: So your father works there? (In line with my answer)

M: No sir, I live alone. My father works in Assam. He is a doctor.

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L: Oh I See. So you live alone in Delhi?

M: Yes sir. I have a flat. I live with a room-mate.

Suddenly all three look at each other and decide that the interview is done.

M: Did you already have your HR interview?

Me: Yes Sir.

M: Ok great. You can leave. Thank you (very coldly)

Me: Thank you Sirs. (Smiled but no response from them)

Any other info that you wish to share that might be of importance/relevance: The panel seemed disinterested in me and I got similar feedback from other candidates. They looked too cold. The HRM interview was much jollier comparatively. Don't know why the BM panel were so obtuse.

Any suggestions:

Just be honest with your answers. They aren't looking for some high-strung logic behind the decisions you took as long as it did not really bog you down in life. Just keep it simple. ATB

Verdict - Converted

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XLRI, Jamshedpur 24

26th Feb Bangalore :1:45 slot HRM

XAT: 94.xx

X: 89

XII: 94

UG: 77% (chemical engineering)

Work ex: 18 months family business (training institute)

Part time teaching in engineering college as well

Achievements/USP: anti ragging squad, college fests etc. and also cleared SSB interview

GD topic: labour mobility benefits the organization more than the employees

GD description:

Tricky topic one must say we were a group of 8 people (2absent) ! I started the gd..gd went on for 20 mins but we could not conclude .overall decent performancechipped in 4-5 times

Prep: 1/5 performance: 3.5/5

PI experience:

Profs: p1- middle aged sir who was trying to stress out

P2: slightly elder sir who was going through assessment form and grilled me in between

P3: middle aged ma'am who was primarily going through my file in detail and just asked me a couple of questions

Me: good evening

P1: good evening! Please have a seat! So your name is Yasvi right?

Me: no sir my name is Yashasvi Santosh

P1: okay so what do people call you ?

Me: anything is fine

P1: okay! Where do you work?

Me: answered

P1: we personally don't like to take teachers because I'll tell you there are many reasons! Teachers have ego! They won't listen to another teacher

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Me: tried to justify saying teachers themselves prepare for classes and teachers are students first and there is no question of ego

P1: (still not convinced) so is preparation before the class good? Tell me from both teachers and students point of view

Me: answered trying to justify that core principle of learning remains the same! It's just that while teaching you go with the flow

P1: (still not convinced) so you mean both teachers and students prepare in the same way? *looks at me and p2 simultaneously * and asks me how many subjects I will have to study in XLRI?

Me: I am not sure sir but taking 6 subjects per semester around 24?

P2 (chips in): around 26!

P1: so you see learning 26 subjects is different from preparing for a single class .still teachers are selfish. Why would teachers share everything ? To keep the class gripping they won't share anything

Me: answered saying content is more important and I personally never did that and you give more than what you know when you are teaching! Quoted some examples of my experiences. They seemed convinced

P2: asked a question related to assessment

Me: answered

P2: can you tell me if ragging is good?

Me : ragging is definitely bad sir but I also feel it depends on people's perception! Like asking bio data and all is fine to me but it won't be the case to a person let's say an introvert! So there is absolutely a thin line between ragging and interaction

P2: okay tell me advantages of ragging?

Me: answered giving example of how bonding with seniors improve and again mentioned it might not be the same for all

P2: again! Disadvantages?

Me: answered torture trauma etc

Now p3 after going through my file in detail:

P3: how do you rate yourself in GD?

Me: I give myself 7/10

P3: but we at XLRI don't take people who have below 8/10. What do you say now?

Me: ma'am I still stick to it

P3: where do you think you could have done well? You were the opening batsman who started the GD right?

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Me: ma'am I was actually noting down points from everyone and I wanted to conclude! I had some very good points but couldn't keep track of time.

P3: I'll give you two maths problems solve them

Me: took a while to solve one and could not solve the other

P1 and P2: you are a maths faculty why did u take that long to solve this problem

Me: sir I wanted to be 100% sure!

P2: think about the other question later as well

All three smile! I shake hands with everyone and come out

P3: your hands are so cold! Nervous?

Me: smiled

Overall a decent interview! I am still angry at myself for not solving that maths problem but overall a pretty smooth experience!

Verdict – Not converted

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XLRI, Jamshedpur 25

Seek CK – HRM interview – Engineer – Work Ex

26th Feb, XLRI Jamshedpur, Afternoon session, HRM

General, Engineering, Male

X - 72.8

XII - 66.77

UG - 7.58/10

Work ex: RIL /Maintenance Manager / 45

GD topic: Organizations that prohibit couples working together in same organization are doing the right thing.

GD description in short: Initial instruction was given for GD to be concluded within 30 mins, with 1 min thought gathering in the beginning. Cue to start the GD was given by senior most panel member by saying that, any one could start the GD. As soon as I heard that, I jumped with biggest gun in my hand. The first point that I forwarded was that the company was violating one of the key practices of modern employer "the equal opportunity" by prohibiting couples working together. People chipped in with their favoritism and frolicking (made panel laugh) counter arguments. I countered later the favoritism with 360 appraisal method. Supported the argument of decreased fringe benefit to employees thereby less overhead spending by employers with example of company owned car, HRA etc. Did some ogling of professor activity in the meantime and prof TS caught me in the act of checking her out. At some point, people started listing pros and cons and started to thrash out the issues with possible suggestions to negate them, as if we were asked to give possible solution to organizations to persuade them to allow couples working in their org (by the way I think we were not). We just had to state the pros and cons, not to put forward a solution. I was looking at the watch before and alerted the team to conclude the GD with ample time to finish. We finished with a minute to spare. GD ended with a lighter note from prof JS, that this problem wouldn't arise at all, if employees never got married in the first place.

Professor's description in brief: Three professors sitting in a power setting, middle senior most Prof J Singh, to the right, (M. Srimannarayana), and to the left was lady Tina Stephen gracing the occasion.

PI experience: JS - So, local boy, eh. Attending a nearby college, then IIT Kharagpur. What all degrees you have?

Me - (Dual Degree) B.Tech - Mechanical Engg. M.Tech - Manufacturing Systems Engg.

JS- What motivates you to join HRM course?

Me- I was able to get the discussion in the direction that I wanted. Swiftly, we arrived at employee incentive and bell curve. I and Prof JS were having a cordial discussion on employee performance and bell curve. I was against using bell curve, but the discussion ended with prof explaining to me, statistical

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importance of bell curve and saying that problem with the bell curve starts when every employee starts to think that he is better than anyone else.

MS- What is the hardest decision that you believe you have taken so far in your life?

Me- I started with generic answer that, I have been taking one hard decision after another in my

MS- What other calls do you have in your kitty?

Me- HRM.BM, and GM from XLRI and IIMA

That concluded MS interaction.

TS- What specific theory that you intend to learn in HRM here?

Me- Being specific was the call of the hour, so started straight Job evaluation, OD etc.

TS- Don't you think that these things are done in RIL.

Me- Maybe, but it's not visible to employees. HR policies in companies like this are shrouded with mystery at best.

TS- RIL is best place to work.

Me- Strongly objecting to her statement.

TS- Modifying her wording now, to learn these principles in actual setting, don't you agree?

Me- Yes, there is a lot of opportunity to improve, given the vastness of resources and difficulty associated therewith.

TS- Then why did you choose to come to us?

Me- You can strive to change something, when you know about it. How can you change something that is intangible?

TS- (Sensing that he has done HRM homework) have you taken any online course on HR?

Me - No.

TS- Don't you think, you are taking high road to learn HRM, given your current position?

Me- Agree.

Verdict – Not converted

XLRI, Jamshedpur 26

Rohan Sharma- BM interview – Engineer - Fresher

24th Feb, Delhi, BM

XAT: 99.77, GK: 1.25

Xth: 92.8

XIIth: 87.8

Entered CGPA: 6.62, Current: 7.11 (GEM, BITS Pilani, Pilani Campus) (EEE)

GD: NITI Ayog is just another name for the Planning Commission.

Most civilized GD I've been in. Points by everyone, ended just on time.

PI: P1, P2, P3 , Me (R). I'll be brief, Duration: 25 minutes.

P1: Justify falling trend of marks.

R: Told. Also told that now it is 7.11, an improvement.

P2: What branch are you from? Aren't you sitting for campus placements?

R: Told. Have secured a job at ZS Associates, a sales and marketing consulting firm.

P2: What's your role there?

R: Business Analytics Associate, explained.

P2: Okay, so you say that BAAs work on more unstructured problems. Tell me the difference between structured and unstructured with an example.

R: Told.

P2: How would you classify Social Media as and why?

R: Told.

P3: What would you classify Microwave as, electrical or electronic equipment?

R: Began with reasoning, interrupted and told to just classify. Said Electronic.

P3: What happens when you place a metal in a microwave and heat?

R: Sir, I don't know exactly. Explained the working principle of a microwave and then said maybe it has some deleterious effects on the metal

P3: And you're doing EEE. Okay, can you boil an egg in a microwave?

R: Sir I'm not aware, but I think the egg may burst, but if you ask me to give you an answer then I'll say that it can happen.

P3: Okay, go try it at home.

P2: What are your hobbies?

R: Fitness, Powerlifting, Guitar playing. Told about them.

P3: What is the material of the strings?

R: Sir, the lower strings are an alloy and the upper ones are generally made of copper because their frequency of oscillation is more towards the bass frequencies.

P1: A puzzle is on the board. He explained, told me to solve.

R: Tried my best. Definitely it was wrong, they asked for my reasoning, and during my explanation, said okay let's move on.

P3: Rohan, so tell me what is the shortest path between the west and east coast?

R: Sir, mode of transport?

P3: Ocean.

R: Let's assume we're going from Gujarat to W.B...

P1: Why is W.B. called West?

R: Told. So sir the only path that comes to my mind is go down and take a U along the coast line.

P3: There's a problem with that, think.

R: Territorial/Coastal disputes? Chinese presence in SL?

P3: No.

R: Sir can you give me a hint?

P3: Think of a project.

R: Ah, the building of the Ram Sethu bridge?

P3: Of course, how can one cross a bridge? Tell me are you sure of that name?

R: Yes.

P3: What is the gulf between India and SL called?

R: Don't know sir.

P2: What are the transmission losses in an electricity line?

R: Based on my knowledge of High Voltage Direct Transmission, it's less than 10%.

P2: Are you taking into account electricity theft?

R: Sir, HVDC transmission takes place over distances more than 1000 km. Moreover, the voltage is around 400KV. Also, the height of the towers is very high. So, these lines are not open to tapping.

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P3: Why are transformers kept above the ground at a certain height?

R: Talked about corona effect during faults..

P3: No, I don't want to hear about the corona effect!

R: Sir, then I'd say that since the transformation is from high voltage levels like 200KV to 22KV, it's mainly a safety hazard. The fault current can electrocute someone.

P3: Okay, we're done.

P2: Have a nice day.

R: You too sirs.

End

Verdict: Straight Convert!

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XLRI, Jamshedpur 27

Call: HRM | Delhi | 21st Feb 2015

XAT score - 99.46%ile

X - 89%

XII - 91%

UG - 74.8% (Commerce student - BBS)

Work ex: 26 months - Zomato.com (13 months) + Wrapd.in (joined as a Partner to restructure the business)

Achievements/USP: Rebranded a niche wedding wear rental business - Wrapd.in represented India at the SIFE/Enactus World Cup (2011) in Malaysia, winner of several national level competitions as a street-play artist.

GD topic: CSR and HRM is just the same thing (30 mins)

GD description in short: 9 Members (all gentlemen - literally). Finely structured and different areas of discussion covered systematically. Unlike other processes, GDs for XLRI make sense as with relatively more time, there is no fight for space or a need to cunningly look for pauses. Topic-oriented and a comprehensive discourse shadowed any apparent competitiveness.

PI experience: 3 member panel (MBS), (MSS), (PAS)

MBS - So, Aunoonay you're a businessman. MBA doesn't make any sense at all.

Aunoonay: Sir, the mentioned business and work experience have always been the means and not the destination.

PAS - so what is the destination then?

Aunoonay - Answered, another enterprise.

PAS - Tell us more.

Aunoonay - Answered with a relevant example.

MBS - Didn't you study at college?

Aunoonay - Sir that was elementary.

MSS - You have got a call for BM also, where else have you got calls from?

Aunoonay - SP Jain, MDI and XLRI.

MSS - No IIMs?

Aunoonay - Only IIM Shillong

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MSS - Okay.

MSS - Why did you change roles at Zomato? Mention any one HR initiated practice that you liked and one that you disliked at Zomato.

Aunoonay - Answered all three.

MBS - You use a pirated version of windows in your laptop right?

Aunoonay - No Sir. Why?

MBS - Because the print here (in my file) reads - "you need to activate your windows." [An almost transparent piece of text on a single page in the entire file.]

Aunoonay: Explained why it is so.

MBS - Not sure, anyhow it is okay even if you do use a pirated version.

Aunoonay - I don't Sir, but it is true that our ecosystem doesn't allow us to be completely honest. However, we must continue to try our bit.

MBS - Will you solve a puzzle? There is a 3x3 grid, insert numbers from 1 to 9 such that all rows and columns have the same sum.

Aunoonay - Seems like it will take some time but I'll think aloud and begin. [I explained the first two steps. He corrected me in between - I agreed to his logic and the suggested correction].

PAS (while smiling, of course) - How is your business doing anything for the society?

Aunoonay - Answered.

MBS - It looks like a business which cannot scale up (to the other panelists).

Aunoonay - Sir, it can. As testimony we grew from 1 to 4 branches in 2 cities in 14 months.

PAS - How do you want to be remembered during your life and after death?

Aunoonay - Someone who takes care of his primary duties and secondary duties well where primary is taking care of myself and my dependents and secondary is giving and taking care of others.

PAS - And after death?

Aunoonay - As someone who initiated a new pattern of thinking, concept and logic.

PAS - Alright. That'll be all. Thank you!

Aunoonay - Thank you. Have a nice day!

Suggestions:

1 - Prepare your file well, MBS went through my file throughout the interview. Looked at the certificates from all directions with absolute disregard to the landscape and portrait orientations.

2 - They'll hear you out and will give you sufficient time so don't hesitate.

XLRI, Jamshedpur 28

Aura Bhattacharya- HRM interview- Engineer – Work ex

Your profile: HRM (Bangalore) (Interview 21st Feb 2015 9am slot)

XAT - 95.66%ile

X - 94.6%

XII - 88%

UG - 7.52/10 (BITS Pilani, Chemical Engg)

Work ex: Presently at O9Solutions (a business analytics start-up), past: Beroe Inc (market analysis) and Reflexis Systems (programmer, Support)

Other major achievements: Merit Certificates in School, Awards in Dancing, and a few more co-curricular certificates

Any achievement / USP of yours: The only relevant thing for XLRI interview was my being topper across all the branches of our school in ICSE 2006

GD topic: CSR and HRM are just the same thing (30 mins)

GD description in short: 6 out of 9 were present. Everyone could put in valuable points. But 30 min felt like eternity for just 6 people to talk. There were multiple times when we almost concluded our GD, some guy summarized all points, and there was a pause for a couple of min before someone would again start the discussion. The profs were not gesturing us to stop before 30min. At some points the discussion got slightly redundant.

PI experience: 3 member panel (P1, P2, P3...all aged professors)

P3 was coming in person and escorting the candidate to the interview room.

P2 took all my documents and kept browsing through them.

P3: So you worked in 3 places in 2 years? Justify your fluctuation

(A known question for me. Have been handling at places for quite a while now...so gave my usual reply)

P2 asked for the "proof" of "all these work experience you had"

P3: Talk about your experience with the HR department in these three organisations.

(Told about the 1st two companies. My present employer being a start-up doesn't have a proper HR department...so told about the workforce difficulty we face without the presence of a strong HR team. P3 looked amused with the description of the difficulties!!)

P1: You talked about a book/video in your assessment. Tell me more about how it inspired you

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(I had mentioned The Last Lecture by Randy Pausch as a source of inspiration. Correlated certain things said by Randy Pausch and how it changed my perspective, and how it helped me change my approach towards success/failure)

P3: So you have a BM interview after this right?

P3: what other calls you had?

(Global MBA and SP Jain. Told him. I didn't mention my SP Jain specialization which was IM...to avoid further questioning on my preference and justification neither did they ask)

P3: Talk about an incident in your work-life where you were impressed with the HR

(Told. An experience that involved with my DL or Domain Lead in an organization, where he was reprimanded by the HR for not being able to manage time and resources)

P1: taking a cue for your description....what would YOU have done had you been in the DL's shoe?

(Started telling happily. I had always liked to tell how the DL could have been so much better)

P1: (interrupting me)...But I don't think your DL was wrong in that action. He didn't have much option if the client and upper management wanted him to do so-and-so

Me: Yes Sir. I'm coming to that point. Trust me I've suffered it first-hand. So I would give you a detailed explanation

P1 gave a "go ahead. Poor kid!" smile.

And I completed the description.

He nodded to agree with my explanation of "what I would have done had I been the DL")

P3: explain your consistently deteriorating grade. So if we take you into XLRI...your performance will falter further right? You have done forecasting before. You have three historical data points now...you should be able to tell.

(Gave my explanation and the usual stuff about how I'm matured enough to know what I am pursuing. And that I'm pursuing only what I'm passionate about)

P2: So you talked about that experience with your DL. What was YOUR immediate reaction? Did you just quit after that and joined your present employer?

(Told that it was not the major reason for me to quit. As I really liked the kind of work I was doing there. But that the appraisal system wasn't employee friendly. Unlike the usual appraisal system. Here they would ask us to write publishable articles/white papers/blogs etc. And for my level movement I was expected to write just an article for which, thanks to my DL again, I had to spend sleepless nights working on it...only to get a meagre raise of 1600 per month end of the quarter. That wasn't a real boost for working further. Hence the switch. Hence, while switching I made sure my profile would remain similar)

P2: So in XLRI also you'll have to write such articles! What will you do then? Imagine you give your best to research and publish an article and still you get only a B+ not an A. So will you quit the college?

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(Tricky question. Carefully explained how at XLRI it would be a learning experience for me and that I would know that I still should work better to get an A)

P2: So? You didn't think the same at work? If you wanted a better raise you should have probably made a better article?

(Understood his mis-understanding and explained that 1600 was fixed. Even if I would have written a better article I wouldn't have got a better raise. Whereas in XLRI I would know I had some loopholes which, if worked on...could fetch me an A)

P2 and P3 did an "*oh achha*... so that was already a fixed component. So you couldn't have done much....fine" thing.

P2: I heard you making a point about CSR being intangible and HRM having more tangible effect on workforce. During GD...How?

(Explained. He countered my points giving certain examples. I tried to defend myself. Nothing much came out of it).

P2 then handed me all the files he had been going through and it was over.

Overall: Since they didn't grill me much on MY understanding of HRM...I guess they are not really keen on taking me. Plus my profile might have already convinced them I am too much into analytics to study HR. Hence the question about BM may be?

Any other suggestion: I myself don't have much hope of converting. Plus my interview as can be seen above was pretty much of a general discussion kind. So I'm not in the right position to give much of advice

One thing which I felt I did right: I didn't carry a CV for HRM as that looked very irrelevant and showed nothing about my passion for HR.

Verdict – waitlisted

XLRI, Jamshedpur 29

Richi Maheshwari- HRM interview – Engineer – Work ex

XAT Score: 95.94

Call: HRM

Date: 22.02.2015 (Delhi)

X: 80.8

XII: 78.4

UG: 64.64 (Engineer)

PG (if applicable) NA

Work ex: Samsung Electronics (mobile division)-13 months. Cognizant technology solutions: 9 Months
Total: 22 months

Other major achievements: Took part in various college events

GD topic: Taking Selfie is a reflect of narcissism in individuals.(gave 15 mins)

GD description in short: Total Fish market from the start. No Coordination and group behavior at all. Spoke 2 points but everyone was trying to make oneself heard. Moderator stopped the GD in 10 mins and gave everyone chance to conclude for 20 seconds each.

After GD, I was feeling very nervous and demotivated as it was seeming like one of worst GD ever conducted in XLRI process.

PI

Panelist: P1,P2,P3.

P1: Hello Richi, Did you have your lunch?

Me: Yes sir

P1: what did you have?

Me: I had paneer paratha.

P1: Oh that seems tempting. Ok Richi now I have a question for you. Suppose you have a restaurant selling paneer paratha. Tell me how you will use MATHS in it?

Me: Asked for 2 minutes time.

(Meanwhile: P3 was going through my file)

Me: Started saying by inputs and raw materials required for paneer parantha like 5 kgs of paneer, 10 cylinder of gas etc.

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P1, P2, P3: started laughing, thinking how dumb this guy is.

P1: No, no I don't want any story of it. Give straight points. Use Pythagoras theorem. Give straight points. PERIOD

ME: Remained silent.

P1: OK. Richi, *yeh kya kar rhe to tum*, 10th:80.8, 12:78.4 and then B.Tech 64? Where is this going?

Me: (spoke confidently) Sir, in 10th and 12th, I have almost similar marks. Sir in college I was involved in various activities outside my classroom. Our team had twice won KIET cup in college. I was Man of the match in final of one of the tournament and sir also if you see i have worked hard in my last semester and had scored 77 % in it.

P1: He looked satisfied.

P2: ok Richi, how have you come to the interview?

Me: sir by car.

P2: you see traffic everywhere. Give me 3 steps to reduce traffic jams.

Me: (After thinking for a while), Sir Problem of traffic is caused by vehicles, we can adopt china policy. China has put a limitation on the no. of vehicles. They use lottery system. We can also follow.

P2: looked interested and told me carry on with something related to India

Me: Sir, first we will analyse the area of high traffic, traffic in CP will be more than traffic in Ghaziabad. So what we can do is we can use one way roads in these areas in high traffic timings.

P2: looked satisfied.

P2: you have worked in two organizations. What are the differences in HR policies of Samsung and cognizant?

Me: sir, they are different companies, Samsung is a product based company where mobiles production takes place. We have daily targets. 1 lakh mobiles are made in a day. So in Samsung, we had daily meetings and analysis whereas in cognizant it is a service based company, here we have been given a project. In last I said work pressure is more in Samsung as it is a production unit and involve more number of manpower.

P2: looked satisfied

P2: Tell me something about your family

ME: Dad is a business man, deals in designer jewelry. We also have an E-commerce website runjhunjewellery.com.

P1, P2, P3: they seemed interested but NO Cross Questions.

P3: what are your hobbies?

Me: Sir, I play cricket.

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P3: Please tell something else as in India everyone plays cricket.

P1: interrupted.

P1: Ok tell me will India win today?

Me: Sir India is in a very healthy position right now. India scored 307 runs with Shikhar Dhawan scoring a century. South Africa in reply currently 50/2.

P1, P2, P3: shocked and happy at the same time, started laughing.

P1: thanks for updating us.

ME: Sir, I was following it, and this score of South Africa I saw just before entering the interview room.

P1: nodded

P3: which book have you read in recent times?

Me: Sir, The habit of winning by Prakash Iyer

P3: ok, tell me 2 principles of human resources which you have learned from this book?

Me: sir, there is one story in this book... interrupted

P3: No story, tell me two principles of human resources.

Me: Can I have 1 minute to think?

P3: Sure

P3: (after 10 seconds) Times up!

Me: said designing of organization is more important than individual performance.

P3: I am done

P2, P3: we are done..!

I said thank you and the Interview was over.

Any suggestions: No questions on introduction, why MBA, why HR, strengths, weakness, career goal.

NO questions on video or assessment or GD.

Verdict – Not converted

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XLRI, Jamshedpur 30

Akshay Gupta- XLRI HR- Engineer – Work Ex – 2013

<http://www.pagalguys.com/articles/heres-how-i-went-from-low-scores-and-44ile-in-xat-to-the-xlr-16646524>

A brief introduction about myself-

Name-Akshay Gupta

10th-79.6% (CBSE)

12th-67.6% (CBSE)

Graduation(SRM University, Chennai)--CGPA of 8.911 out of 10(Worked very hard in college; Hit gold here)-ECE Engineering.

I have no extracurricular activities to justify my High school debacle. It took me 2.5-3 years of extreme efforts to crack XAT entrance test (98.83%)—I will write a post later on how a person with 0 aptitude and no foundation cracked the toughest MBA entrance exam on earth. It's a myth that one can't learn aptitude. In fact, one can learn any Goddamn thing on this earth if one is motivated enough, and willing to go under fire. Now words come cheap, so let's have some statistics-

XAT 2011-44.22%

XAT 2013-98.83%

Once I reached this far, I promised myself that I will force them to think 100 times before they reject me in an interview.

XLRI interview shortlist came on 17 Jan 2013. I was in Goa; I heard myself getting shortlisted for both interviews(BM and HRM). I left my friends, and came back to Mumbai the same day. Next 2-3 days, I was very tense on how to go about preparing for the interviews. There were millions of things to be covered, and I knew I have to give an exceptional interview if I have the slightest chance of making to the hallowed portals of XLRI. The ratio for XLRI convert always has been around 1:10 (For 120 seats in HR, they call 1200 people for interview). Also, this year because of goof up in marks, the ratio went on to become 1:13!

I got in touch with few XLRI seniors, but it was rather demotivating because they all were special in some way or the other. I had to walk alone, and I had to find something special about myself.

Material Used-

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I made a fat notebook (Around 200 pages or more I really don't know but it really is fat!), and everything that I used to see, read, hear...Any relevant detail, I used to put it in that diary. It had numbers, figures, charts, quotes, drew India Maps, world Maps, electronics diagrams, equations, world capitals, major sports...Some strange idea or thought. Everything. It was one thing that I kept with me even when I slept. The purpose was to devote last week on revising that diary. I answered 18 straight questions in numbers, figures and quotes in the HR Interview because I revised that diary 6 times.

General Reading--

Took last 8-9 editions of The Chronicle (IAS preparatory material, monthly magazine used by IAS aspirants), and marked all the important articles that can be talked about. Read each important article twice...Wrote all the numbers, figures, and made a small summary of each in my above mentioned diary.

-www.epw.in (Economic & Political Weekly): It is a website which has extremely high quality content. The website uses articles by PhDs(Doctorates) on their thesis. It can be extremely taxing to read articles by them but you have to...Again numbers, figures, quotes in my diary of every article that I read. Wrote summaries. My each good article used to take me 30 mins in making notes, summaries, diagrams, charts, learning author names for references etc.

-The Hindu, The Indian express, Business Standard: I used to read Indian express and Business Standard completely everyday...Devoted 2 hours on these 2 papers every day, and editorials in The Hindu...Again the same notes, quotes, numbers etc. I can cite one particular example-James H Buchanan died recently at that time, and I was reading about his obituary. I made notes about his economic and political theories, his Nobel Prize etc. and I talked about him in my interview when we discussed corruption in India.

The Economist, Project Syndicate, India today, TIME, BBC etc. - I used to use my TCS library to read articles in these magazines and make notes when I was tired doing the normal stuff...This exercise was mainly focused on international world.

TIME, Career Launcher etc.-I collaborated material with my friends from TIME institute, Career launcher etc., and used their material as well.

Competition Success Review year book 2013-Marked all the major events and relevant static GK, and put it in my diary. My HR GD Topic was-UN the security council .I was the only one in 13 people who was throwing numbers about when it was formed, how it was formed, why it was formed, how many current members, General assembly etc. etc....For e.g.-UN formed in 1942, during the 2nd World war, during the time of Winston Churchill (England PM) with 193 countries in general assembly, the latest being South Sudan comprises of 5 permanent veto

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powers etc. etc....

I cannot remember or write what all I read and from where but I read, read and read till my eyes hurt to the point of watering and not opening. I hardly slept for 45 nights.

About myself(THE WHOLE UNIVERSE SURROUNDING ME)--Used Wikipedia and google maps to read about India and world in DETAIL and make notes(I drew India Maps and world maps to remember what all places are where)...Our History, all civilizations-Vedic, Indus Valley, Mughals, British, Mauryas etc. etc...Geography- Rivers,lakes,Mountains,terrain,oceans,weather,temperature,winds etc.

Politics-NDA, Congress, PMs, Presidents, Parliaments, Upper house and lower house...Its no of members, how they are chosen, States assembly etc. Our neighbors, our area, Human development Index, Asia, World...Everything.

-My name, my family, History of Guptas, History of ChandraGuptas, Kalidas, Aryabhata...Keep branching out. Each link will take you to the next link. From Guptas to history of Chandraguptas to Kalidasa (During this empire, he wrote), from Kalidasa to his works, from his works to why he was special, to Ajanta and Ellora, from there to Allahabad, from Allahabad to Kumbh Mela from kumbh Mela to its size, no of people,area, recent news etc, from Kumbh details to Mythology/religion, from religion to Islam, Buddhism, Science...Wars.....PHEW! Keep branching out, and anticipate questions what else can be asked.

-My job, TCS, TATA...Tata sons, their history, remembering each year and name, Major businesses, which countries and what, How, Recent developments, Major competitors etc...Everything

-HR-HR verticals, companies, HR course structure, favourite subjects, How HR works, Major HR professionals, Recent HR trends, learnt everything about best HR firm in the world ie. MERCER-how, when, why, what, who etc....Numbers and figures. Everything.

Hobbies-I developed reading habit to improve my verbal in last 3 years or so. I had read 75 plus books, and I researched each and every book and categorized it into fiction and non-fiction, and put the list in my interview folder. Also, I read a large number of good non-fiction books (Around 32 non-fiction books) i.e. Amartya Sen, Mohd. Yunus(I converted HR because of this),CK Prahalad, Malcom Gladwell, VS Naipaul, Joseph Glitz, Frijita Kapra, Stephen Hawking, Larry Collins etc. This had to be my strength...Something special about me. I wanted to drive interview on my reading habit, so I prepared it like crazy.

Academics-My engineering scores are mind boggling after my 12th, so it appears to be a farce. I bought a foundation book on Electronics and Communication engineering, and prepared from

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there. I had great difficulties initially but by the end, I was thorough on major areas.

I am tired of writing all this, but this is not even 1% of what all I did...I was so desperate to make it that I could have died preparing for XL.I left nothing on luck, and I was a time bomb waiting to be exploded.

Just to give you a brief glimpse of my interview: I

-Prof1-Akshay, we made you wait so long for this interview. You are the last person...You must have been very bored and tired by waiting for more than 3 hours.

Me-No, Sir, I am feeling very upbeat. I was preoccupied with the newspaper, so it was not an issue at all.

Prof1-What newspaper were you reading? Was it provided in the reading hall?

Me-Sir, newspapers were provided in the waiting hall but I used Business Standard that I brought from my home.

Prof1 (Hmmm) so is BS your favorite newspaper?

Me-Sir, I try to keep myself abreast of the latest happenings in the world.

Profs 1, 2, 3 together...K, so what did you read today?

Me-CAG reprimanding UPA for a new scam.

Profs 1, 2, 3 together...This CAG is a foolish organization. They have brought the whole country to a halt. They make exaggerated claims. Bureaucrats fear making decisions...Nothing is happening in this country.

Me (Took Chairman name because I wanted to show my knowledge) Sir, You are talking about Vinod Rai, the chairman or CAG all together?

Prof1-CAG.

Me-Sir, They estimated 1.28 lakh crore loss based on the 3G auctions that took place in 2010...Sir, their claims are not of out thin air or notional.

Prof2-But the country is not able to work.

Me-Sir, then you would say the same thing about judiciary...The current judicial activism. You cannot use corrupt means to get things going. Everyone is quiet in room.

Prof3-First they said 1.28 lakh crore loss then they changed to 2000 crore loss...What is this?

Me-I thought for 5-10 seconds...Sir, irrespective of the figures and numbers, there was something wrong that happened. If CAG wouldn't have brought it out in notice, then things would have gone the same way. This cannot be the excuse for civil servants not to work.

Profs 1, 2, 3(Impressed).

Prof2-This essay of yours on India...What are you trying to say?

Me-Sir, It is not the corruption; the bureaucracy; the red tape that affects our country...It is our attitude. For e.g.: I am a 24-year-old boy who has not voted even once. So Am I correct on my part to blame others? We should look within ourselves before looking outside.

Prof3 (Staring at Me-Interested and curious)

Etc. etc. etc....I cannot write everything.....

Prof1-So you read? Do you know what a booker prize is?

Me-Sir, the first booker prize was given in year XXXX...Definition of Booker Prize...I started counting the names of Booker prize winners from 1971.

Prof1 (Irritated)-No no...What 1971? Tell us some latest Indian booker prize winners.

Me-In 2006 the booker prize was won by Kiran Desai for her work The inheritance of loss. She is the daughter of Anita Desai, another renowned author of Games at twilight. In 2008, Arvind Adiga won the booker prize for The White Tiger: it is a black humor genre; There is something also called as Booker of the booker prize which is given once in 25 years to the best of the booker prizes; It was won by Salman Rushdie who writes on Magical realism and is famed for Midnight's children which is about post Indian independence condition till emergency imposed by Indira Gandhi.

Prof1- VS Naipaul, Salman Rushdie, Amartya Sen, Malcom Gladwell, George Orwell...You read all crazy authors. Starts laughing aloud.

Me- There is a very thin line demarcating a genius and a crazy person, Sir.

DEAD SILENCE IN ROOM.

Prof1-Hmmm so you read a lot. What one book would you suggest as an HR?

Me-Sir, I would recommend," Banker to the poor by Mohd. Yunus". It is a book by a Nobel Prize winner who founded the Grameen Bank in Bangladesh. It is a book that tells you how a sustainable business can be developed from the section neglected by the corporate sector. For reference, we can use CK Prahlad work on Bottom of the pyramid theory or James H Buchanan about development economics. We can also talk about Amartya Sen paper on Nutrition and development that he presented in 1998.

Prof2 (Amazed)-What do you know about Microfinance (related to Grameen bank that I talked about in my last answer)?

Me-Sir, the 2005 Krishna crisis?

Prof2-No, something recent.

Me-Sir, the 2008 Malegaon report?

Prof2-No, something more recent.

Me-Sir, the SKS microfinance scandal in 2010?

Prof2 (Disgusted and irritated)-No more recent.

Me-Sir, the 2011, Microfinance bill?

Prof2 (Expression for is this guy mad?)-No more recent.

Me-Sir, the AP crisis in 2012?

Prof2 (Shocked) Yes...Tell me about it.

Me-Sir, the NABARD and state banks work...Cuts me in between.

Prof2 (Gave in)-Quiet. He thought for 2 mins to ask me something that I won't be able to answer, and then asked me the rate of Microfinance that the institutes charge in India.

Me-Sir, I don't know but can I make a logical guess?

Prof3-Nods.

Me-Sir, since the poor people have no option but to resort to the money lenders if Microfinance institutes don't provide them money so, I think, they would take benefit of this position. The money lenders charge outrageously high interest, so MF too would charge something around 14-15%. As per the govt. priority sector lending norms, govt. banks are supposed to provide loan to poor without any collateral of about 10% out of their earnings but the banks hardly follow it. This gives MF to create a monopoly and charge high interest, failing the whole objective of microfinance.

All three professors show respect to me...

The portion that I have written above lasted for just 5-6 mins, and my interview was of 21-23 mins. I completely overwhelmed, all of them, all the time. They were shocked, impressed, irritated at the same time.

In the end, professor3 says to me (Very slowly and appreciatively), "Do you want to say something that would increase your chances of candidature?"

I thought for 30 seconds(bringing all the pain, all the insults, my parents' faces, my disfigured body into my memory, the sacrifices that I have made, living every single day with the fear that I will never make it...I am not cut out for the cream),and said on the verge of tears, "Sir, I have made mistakes in my life...My 10th and 12th scores are very low, but...If you see my

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engineering scores...The kind of work that I have done...The kind of books that I have read...I have really improved in life, Sir...I have really improved.”

Color of the Prof3 face changed, and he couldn't speak anything for 2 mins...He just looked into my eyes, and NODDED!

I knew that I had nailed it at that very instant...Nothing could stop me.

Note-I was extremely fluent that day, and I used quality words and expressions because of extreme reading for 45 days. I wrote a poem on EUROZONE CRISIS 2 days before the interview to show my creativity and writing talent, and improved my essay on VS NAIPAUL that I had written 1 year back...They really liked both. My GD was exceptional too, and they talked about that in interview. I put in index in my folder, marked stickers of different colors, and arranged things in a very organized and neat & clean way. I did everything that I could meticulously. Everyday around 8-9 hours and 15-16 hours on weekends saw an average guy getting through.

“When determination wins over fate, honor comes calling.”

Akshay Gupta, XLRI Batch of 2013-2015.

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SCMHRD, Pune 1

Uddalak Banerjee – Work Ex – Engineer – 2012

<http://thepristineblueskies.blogspot.in/2012/05/scmhrd-gdpi-experience-for-mba.html>

SCMHRD process was well managed and timely. We were divided into groups and were lead to the room where essay had to be written. Essay topic was same for all groups.

The topic for the essay was “Necessity was mother of Invention”. There was only one page given and we had to write our side key and then our snap id at the top. Later complete everything in one page only. I wrote about various needs of the society from which invention took place. Like need of fire and from rubbing of stones came fire. From need of knowing of past came inscriptions in the wall however it had limitations like they could not be transported so came books. So from every need came something new. From need to talk over long distance came Graham Bells Telephone and so on.

GD -

After the written task we were taken to the GD room. Each group had about 10 members. There were supposed to be two GDs one after another on different topics and both were based on some case study.

First topic was “there were 4 personalities who were doing some work on their own in different spheres of life one was running successful NGO, other was a doctor, other was an engineer who had opened an old age home, and last one was district magistrate who had done a lot for his community. We had to arrange them in an order based on their achievements and contribution.” There was a lot of talking from all group members and each one wanted to make his/her own point and the group soon disintegrated into a chaos. Finally, we decided to give points and make a sum total of it to arrive at a conclusion. But conclusion could not be found. We were given 1 minute to conclude at the end of the debate.

Second GD topic was “merits and demerits of social networking.” This topic too ended up in chaos but I spoke well for some time in the start. I spoke of need to use dislike buttons in case someone gets wrongly quoted by someone else out of personal bias causing defamation. Regulation of posts in regional basis needs to be done through trusted volunteers. One of the group members started with history of social networking and how it started from pigeon age to modern day. But then he was cutoff before he could make any analogy with modern methods. Group discussed differences between Orkut and Facebook. And how security was getting compromised. We are asked individually to sum up by giving our algorithm as to how to further make social networking secure. I spoke on introduction of PAN ID and AADHAR ID while registering and that could help control spam and fake accounts. And also proposed introduction of approval system from all involved in the post. Other group members came up with points like central and regional monitoring team construction and mandatory use of original self pic

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with approval from local monitoring teams to get an account etc.

After the GDs we were asked to go for PI. In my Panel I was the first to enter.

The Interview process was as follows:

There were two members in the panel both were old.

Panel member 1," your name is UDDALAK ...what does it mean "

-I said, "It means rising light...it is from a Mahabharata name Aruni."

Panel member 2," so you believe in Mahabharata?"

-I said, "Yes"

Panel member 1,"good to hear so from a modern day child (smiles). Anyway tell me something about yourself"

-I said," I have passed out from NIT Raipur, one of the esteemed institutes of the country after having done my 10th and 12th from Vivekananda Mission school of Kolkata. I have a mix of rural and urban societies in my background as I hail from Birbhum district of West Bengal. This cultural mix have always enabled me to work harder and perform better and gel well with people of diverse economic and social status .After having passed from NIT, I have worked for Birlasoft as an associate software engineer and have won 4 awards for the same company namely best project resource, best team award, best creative writer award for an essay and won runners up for corporate GD in the brief spell of time that I have been there. "

Panel member 2," which is the subject you like most?"

-I said, "Mathematics"

Panel member 1," what is the integration of root dx?"

-I said, "By Cochy Reiman theory such an integration needs defined limits to apply fundamentals of convergence"

Panel member 2," ok tell me what was your role in project was?"

-I said," it was mainly to handle diverse cases on an urgent basis from US clients by detecting software issues and urgently repairing them. It was critical as it was involving direct interaction with the client and could have led to business loss for the company. Hence in appreciation of this the salary component was high.

panel member 1," why MBA?"

-I said, "While my work in Birlasoft, I had organized many events. In a few of which I felt that organizing events was fun and always involved new challenges. TO be with a team was great

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experience and a refreshing feeling. I love to write poetry too which does act as a stress buster for the team thus enhances the ease of my team participation further.”

Panel member 2,”write one poetry on this page”

-I said,” topic please?”

Panel member 1,” on us (smile)”

-I said,” As I sit on the chair,

Two gentleman sit in front who were fair,

Both seem to shine like angels in white hair,

I feel as if singing in a holy choir. “

Panel member 2”Bravo! Bravo! Bravo! What a superb instant composition! Just call the lady outside who escorted you here”

I went up and called her in.

Panel member 1,” listen please make it a point to print it in our magazine for next session. It is great poetry.”

I smiled as the lady took my paper and went outside.

I said,” sir anything more you want to ask?”

Panel member 1,” tell us about your weaknesses”

-I said,” I try too hard at times and feel much stressed up and really want to see success at any rate. At this times I write poetry to get over it. But at times when I am very stressed up I for some time feel angry with myself.”

Panel member 2,” what is your biggest strength?”

-I said, “I have the strength to overcome my weakness. Besides I write speak well. I am good at numbers.”

panel member 1,” so what do your parents do?”

-I said, “Both work in public sector banks”

panel member 2,” what did you learn from your father?”

-I said,” I learnt humility and never say die attitude. My father in his initial days did not have a job because of the emergency period in the 1970s. But after that through a massive struggle he procured one in banks and then never looked back. From clerk then to officer then now manager. Slowly but gradually he had moved on and on. It was this attitude of slowly taking

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step by step towards success without compromising on the cannons of morality and giving adequate time to the family too is something which I believe I learnt most. His time management was awesome.

panel member 1," how did you rate your performance in the GD?"

-I said, "It was good "

panel member 2," tell me something that you could not do. You have achieved decent marks in all over your career. Tell us what u could not achieve if any"

-I said," I could not crack IIT entrance and that remains something that I feel sad about. All though I have a decent college in NIT which stands only next to IIT and has a huge alumni base which is ever vibrant with highly intelligent people but still IIT was something which I always aspired for.

Panel member 1," what will you give to SCMHRD when and if u get selected?"

-I said: I will leave behind high quality notes which will help next students and aspirants to make a comparatively easy analysis of subjects and also will leave behind my views on these subjects from a point of new innovation.

Panel member 2," but innovation could have been achieved through gate too. I see here that you have cracked CAT, XAT, SNAP, GMAT, NMAT, IBPSAT, MAT, IBPS all with near 99+ percentiles which is huge achievement .Why not GATE?"

-I said, "Sir I feel from real time company experience that MBA would be more valuable for my career than GATE since most work now a days in It companies now is support based .R and D work is limited. So for career growth as well as self-actualization point of view I believe MBA degree will help me more.

Panel member 1," ok thank you "

RESULT: CONVERT

SCMHRD, Pune 2

Saptarshi Gupta– Fresher – Engineer – 2012

<http://www.pagalguy.com/discussions/2013-15-scmhrd-ge-pi-discussions-25093653/8117478>

Date - 04/02/12

Time - 1.00 PM

Venue - SCMHRD

SNAP Score - 89.25 (Cut Off was 84.5)

Background - Computer Science Fresher, University of Mumbai

Identity Verification - Reporting area is the auditorium. Just carry your Photo ID and the seniors will provide you with your auto generated CV, and a folder with a few puzzles, director's message, a pen and a nice notepad. You are also given your "docket no" to wear, basically your Group ID.

- **WAT** - After this, you move into a room labelled "GE Waiting Area" (I think), which is actually a conference room. Here, you are made to sit as per your Group Tags, and a writing test is conducted. The writing test is a standard essay writing on a non-factual topic, is of 300 words (2 A4 sides), and you have to back up your perspective with reasons / examples. You are given 15 minutes for the same. The topic which we got was "**Whether you think you can do it, or you think you cannot, you are normally right**"

- **GE** - Next up is the Group Exercises. This was on the 5th floor of the campus building, and the seniors escorted us. It was eerily similar to school. (There are 2 GE's, and they happen immediately one after another with no breathing space in between.

GE1 - Case Study - You are given a page with a particular case study. To study that, you are given 5 minutes, and 15 minutes to discuss and reach a consensus. The group had just 6 members.

The case let given to us was the recent failures of the Indian Cricket Team in England and Down Under. There were 6 possible reasons for failure (Captaincy, Lack of International County Cricket, IPL, Overburdened Schedule, Over-dependence on seniors and one more,). The Group was expected to discuss and rank them in descending order of importance.

GE2 - Group Task - Another situation is given to you, and you have to resolve it in a way you think fit. You are given 5 minutes to write down your thoughts, then everyone gets 1 minute to express their views, then 15 minutes to reach a consensus.

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The case let given to us here was of an MBA college (IBS - They actually named a "real" school) which was greatly focused on the academics, and students had to slog for 16-18 hours a day to pass their weekly exams. However, due to the over-dependence on academics, the feedback from the industry on the students was not great, and we as a group had to discuss on what had to be changed in the curriculum or methods of testing so that the students are more industry-ready.

Remember guys, there are just 5-6 people, so, no dominating the GE, and no reaching a consensus by voting / show of hands. You will get more than enough time to put forward your views without turning the panel into a fish market.

- **PI** - Next, it's back to the waiting area. Your SID key is put up on the projector, so you can check your PI slot. There are quite a large number of PI panels, so PI experiences may vary wildly. My PI panel had two gentlemen, one young looking and one elderly looking. It was an extremely relaxed chat that is more or less the norm. Some samples of the questions I faced:

- * Tell me about yourself
- * Final Year Project Details (Computer Engineer - Fresher)
- * Few academic questions (Couldn't answer some of them. Didn't have such detailed concepts, and I brushed up on my two fav subjects)
- * Next was a few HR questions like tough situations in your life, where things didn't go as per your wishes / expectations, strengths and weaknesses
- * After this, it was all on hobbies, a lot of discussions on my hobbies, ranging from Computer Gaming to my choice of music, including a discussion of FIFA attacking and defense techniques and the latest NFS Games, and my other hobby - Rail fanning. Had a discussion on technical and financial aspects of the Indian Railways, why they are a loss making entity, what they can do to come out of the hole they have dug themselves into and the like. Just loved it. As I said, it was more of a discussion than a PI.

- After this, is the document verification process.

- Last, you are to get back to the Auditorium, hand over the Checklist and the feedback form (All straight 5's here, check below), then, you are free to leave.

Verdict – Converted

<http://www.pagalguy.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6204962>

SNAP Score: 125

10th: 82.8

12th: 72.4

Btech: 71.8

Work Ex: 14 months Accenture as System Architect

February 5th, 1 pm slot. A group of 6 people.

Case study: First of all it was a case study where we were supposed to decide a state amongst 4 options (on basis) of the given information that deserves to be the best state.

20 minutes and 6 people. Ample time. I spoke ample and had a few points too.

Group Interview:

The same panel again and the same batch, a case study again on Ethical dilemmas where first we had to give individual points. I was the first one to start as asked by the panelists. So got some good points first of all but this is where I could let the momentum and faced a blackout midway. I did not speak for about 10 minutes. In the last 10 minutes again tried a bit and talked a few times, although I feel it was a bit late and less.

Personal Interview:

The panelists were two males: Handsome dude aged about early 30's (H)

A middle aged guy may be in late 30's or early 40's (M)

Me (A)

H: Please come in and have your seat

A: thank you sir.

H: So you are from Pathankot? Tell us something about it.

A: was waiting for this question. Grabbed it with open hands. I said its Asia's largest standing base in military power and is famous for Litchis.

M: What's a standing base?

A: told

H: where are litchis?

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A: sorry sir, I have been in Bangalore since past 2 years now. So don't have it right now.

M: what are you doing in Bangalore?

A: Explained

M: So in your resume, it's written you have worked on a marketing project during internship. What's that?

A: Was around 3 years back in a telephone company.

M: What is the latest router being used in market?

A: No ideas sir I have been out of touch sine past 2 years now.

H: even Management is a 2-year course. What should we expect from you?

A: sir I am working in an IT firm so have no dealings with it but for Management this would not be the case because I have my aspiration on that side.

M: So what was your favorite subject in Graduation?

A: Optical Fibers.

H: tell me something?

A: told

H: what are sort of losses?

A: I told the losses and ways to reduce them with technical specification.

M: Nice, You are technically very strong then what are you doing in the IT world?

A: I told him the incident which was supposed to be the answer to "Your biggest loss/failure/critical situation/ thing you want to erase "

H: Why MBA?

A: told

H: So planning to join family business. How can you help it?

A: I knew you would ask this.... Am ready.

M: Any other questions?

A: Yes, please let me know the difference between Centers of Excellence as printed on your leaflet to the Specializations as mentioned on website?

M: Told.

Verdict – Waitlisted

Vineeta Sadhwani – Fresher – Non Engineer – 2011

<http://www.pagalguy.com/discussions/2011-13-scmhrd-ge-pi-discussions-25062044/6171749>

First we had a case study in which we had to decide whether Japan, Brazil or Germany should be given a permanent seat in the UNSC.

It was a well conducted discussion. None of us created a fish market. After all, there were only 6 people in each group. And the time given to discuss was 20 minutes. So we all got sufficient time to put forward our views.

Then they had a part B of the case study wherein they brought India also into the race for the permanent seat of UNSC.

No brainer here, we all came to a consensus that India should be given the seat

Then came the group interview part. Here we were again given a case. We had to discuss among ourselves for 5 minutes and then the moderators asked our opinions one by one. So far so good.

Then came the essay writing. **The topic was** - you learn more from the people who disagree. Here I went blank initially. Couldn't think of anything but later on somehow my grey cells lit up and I scribbled something on the sheet.

PI –

Then the PI. Panel had two sirs (S1 and S2). Myself = ICG

S1=Tell us something about yourself.

ICG=Told

S2=Fav subject in GRAD?

ICG=Sir. Business management.

S1=what is management? 14 principles of management?

ICG=Told the definition of management and 12 principles. Had forgotten the remaining 2 out of nervousness

S2=any other fav subject?

ICG=Mathematics.

S2=you have three 9s. How will you use them so that the resultant answer is the maximum number? You can use any mathematical operation.

ICG=Sir I'll use the exponential operation. 9 raise to the power 9 raise to the power 9.

S2=Hmmm...ok.

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S1=*Ek aur fav subject batao*

ICG=Sir...accountancy?

S1=suppose you take a loan to construct your home from the bank. What entry you'll give for this?

ICG= Drawings a/c debited to bank a/c

S1=Good. So you are a Sindhi? Any famous Sindhi business personality that you know?

ICG=Moser baer's CEO Gurnani. I don't remember his first name. But surname is Gurnani.

S2=Any other famous Sindhi businessman?

ICG=No sir...

S1=you don't know the Hinduja's and the Raheja's?

ICG=Yes sir, I know them. But I don't think they are Sindhis.

S1=Dear they are Sindhis only.

ICG=Oh! I used to think people with 'ani' suffix are Sindhis.

S2=*Na na na. Aisa hota toh Ambanis bhi sindhi hote,Hema malini bhi sindhi hoti!*

ICG=Yes sir...

S2=Any famous Sindhi actress you know?

ICG= Ummm...sir...Babita?

S2=Haan haan. Babita is Sindhi and her daughters are half Sindhi!

S1=any other actress? Sindhi? OK I'll give you a hint. She underwent an eye operation and after that she started looking ugly. Before she used to look pretty.

ICG=I don't know sir...

S2=Sadhna! Have you seen her movies?

ICG=No sir, am not a frequent movie goer and I don't watch TV.

S1=*Kya baat kar rahi hai?* You have never heard the song-mera saya?

ICG=Yes sir, mumma sometimes sang this song.

S2=Why do Sindhis have a flair for business? They don't do MBA but are very good at business?

ICG=Yes sir, they have entrepreneurship in-built in them.

S1=Then why are you doing MBA?

ICG=Told.

S2=Ok. You have a diploma in French. Why did you learn French?

ICG=Told.

S2=Then why don't you do MBA from France?

ICG=Sir, when am getting world class education in my country itself then why should I go

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abroad? Also I wish to serve my country. It has made me knowledgeable and now it's my turn to pay back.

S1=*Languages sikhne ka shaunk hai toh sirf French kyu? Sanskrit bhi sikhti?*

ICG=Yes sir, I learnt Sanskrit when I was in 6th standard. I have forgotten most of it but since am a keen learner, I'll pick it up again. Just a quick revision is needed.

S1=Wow!

S2 asked somebody to get two cups of coffee for them. And asked me-would you like to have coffee?

ICG=No sir, thank you.

S2=Ok then have champagne?

ICG=No sir I don't take alcohol.

S1=you don't???

ICG=No sir I don't.

S2=Very good ICG. You have a bright future. You may go now.

ICG=Thank you sir.

Verdict – Not Converted

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Anonymous – Work Ex – Engineer – 2011

<http://www.pagalguy.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6184993>

Here is my GE/PI experience:

date: - 7th Feb,2011

time: - 10:15am

Started off with a warm welcome by SCMHRD seniors in the auditorium.

Got my group finally after registering.

Members:- 6.

Process 1: Case Based GE.

Panel: A middle aged Sir and a Ma'am

Scenario: A real estate business office environment was given. The behavior of 4 people of the company was described. The work environment was very informal. We had to comment on the person most responsible for such workplace and had to reach on a common consensus about the same.

Process2: Immediately after the GE discussion GI started.

Scenario: Myself and Ramesh are working at a workplace. Both of us started the job together and initially worked very hard. Later on I felt Ramesh started leaving early as he saw I was working hard. I had to take leave just before half yearly review and so I asked Ramesh to represent me. But when I returned I was told that Ramesh took all the credits. What should I do now in this case:

Points put were:

Verify the information first.

Talk to Ramesh about it.

Talk about division of work.

Talk to Manager about it.

Documentation of work.

It was mine own perception that Ramesh wasn't working hard and I was on the other hand.

Mod sir picked up this point and gave another scenario for all:

If during conversation with Ramesh, he says he had worked hard for his credits too then what will be my response?

People responded with division of work among the two mutually with time constraints as well.

I told I should appreciate his efforts and credits and ask him about scope of improvement in me as I had also been working hard but to no credit.

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Process 3: Doc verification by SCMHRD seniors.

Was called for **PI**.

Panel: A middle aged sir and a Ma'am

A warm initial response from them.

PI went on for around 30minutes.

Questions were around my work experience in IT and Banking industries.

-Differences, Challenges.

-Skills gained?

-Team work, Team Management, Team Formation.

-Why MBA?

-Since I had joined Bank after my engineering in Infotech, I was asked why and if I wasn't placed in college!!

-I told them how recession had delayed IT calls for my batch.

-And I was placed in college for the bank job and also in the IT company I am working now.

Also told how I felt job at that time in Banking would help me enhance and develop my managerial skills. I felt I was very good in all these replies.

They gave me few scenarios when in SCMHRD.

Like I have managerial skills and knowledge so the initial classes would be very boring and repetition of something I know.

I told them there are various aspects to look at a thing and I have seen only a few aspects maybe, others I will get to know through fellow student's experience and faculty's teachings.

Learning has no end

Then they told if I had a study group of 5 in SCMHRD where 3-4 are fresher's and they don't let your ideas come out and neglect it...my reaction?

-I told them even grads in diff discipline have their own share of experience which I will get to learn from them like economics, commerce etc.

They immediately responded saying but your ideas are not getting support..

-I told everyone who come here will have a will to learn and they will naturally take my experience considering my work ex but in case they don't then it will again be a challenge to me and the situation will bring best out of me and will further enhance my skills to face a similar corporate world.

Then I was asked about my 2 strengths and weaknesses:

-I told them, supported by real life instances.

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Then few questions followed on entrepreneurship as I had told them about my future plans. Why SCMHRD and not the Entre-- college in Gujarat?

-I told them I wanted to know about various aspects of business and this was possible through a General Management Program and few examples.

They also asked when I will be marrying.

They gave me a scenario saying if I need to develop a page which needs to be fetched very frequently by all users. What technology be used and how to develop since I am a developer

-I told about user interface .look and feel should be very good and then use .Net as it directly connects to database and retrieving from DNS server and etc. etc. Explained them.

Then they asked y not C++?

-I told neither C++ nor JAVA is very good at user interface compared to .Net.

They involve high complex graphic codes for simple things. Also if we keep two technologies, it will be cost inefficient, managing resources will be costly.

Even in future for maintenance of a .Net program is simpler because of its simplicity to connect to DB and user interface. ...

There were a few more questions on personal end...

lastly they asked if I wanted to ask them anything:

I asked

1. How SCMHRD builds entrepreneurship skills in students/

-> We don't build skills, skills are already present we give interface in corporate world and few sessions!!.

Sir also told that among all people who come here for entrepreneurship only 1 has done so far after 2 years of study here...

I responded, this was because in 2years of study hardly anyone is financially stable to start a venture.

2. Any foreign exchange tie ups?

-> No.

Verdict – Converted

SCMHRD, Pune 6

Vijay Nagarajan – Work Ex – Engineer – 2011

<http://www.pagalguy.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6183725>

Date: Feb12th

Slot: 2 PM

SNAP score: 114.5

Work Ex: 48 months (IT) in Accenture

10th 83.4

12th- 88.75

Engg 66.3

Essay Writing:

Topic: There is no such thing as an objective observation. Every observation is subjective. It depends on the person's desires and motivation.

Time limit: 15 min and 500 words.

I didn't know what to write. So, I took the example of India. I told rural India's needs are different and the booming services sector India's needs and perspective is different. Just randomly rambled something.

Then we went for a GE. 2 case studies were given. One guy (OM) and a young woman(YW). There were 2 women and 3 men including me in my group.

1st topic: A retired Army Brigadiers Hatcheries business is waning due to stiff competition. The Brigadier hands over the responsibility of stabilizing and improving the business to a marketing consultant Raju. There are several problems like waning sales, customers unhappy with the angry military like attitude of the Brigadier. We had to formulate a plan of action for this case. We were given 25 mins to discuss. We somehow came to a consensus and noted down 3 action points when the OM stopped. I feel he had enough of our nonsense. He asked some questions based on the case and after sometime came the next case study.

2nd Case: An environment manager of a small plastics firm had to somehow implement new technology to remove toxic waste that was dumped into the nearby lake thereby killing the fishes in the lake. But the technology was costly and there was limited budget in the company's reserves to implement it. If it incurred losses, then shareholders will be in trouble. What is to be done?

We were told to write our plan in 5 mins and told to read it aloud for 1 min.

Only I told that new technology will be costly. So the best solution will be to construct a pipeline and dump the toxic waste to some other place via the pipeline or dump the waste underground.

Then after everybody completed telling their ideas, the OM asked the group about my different idea. Everybody discussed about this for some time. Even the panel joined in the discussion and finally the OM politely told me that my idea can't be implemented in real time scenario since underground dumping of toxic waste will affect the underground water table, etc, etc.

Personal Interview:

Panel: One man (say BM) and one middle aged woman (MW)

Me: May I please come in?

MW: Yes

Me: May I please take my seat?

BM: Do you expect me to make you stand all through the interview (smiles). Sit down.

Me: (smile) just asked as a request.

MW: why is there an oscillation in your BE year wise percentages. (I scored just 59 in one of my engineering years and 71 in my final year)

Me: Mam, In that year, I was part of the sponsors committee in organizing National Level Technical Symposium and I played and led my Engineering branch's Cricket team. But that's hardly a defence. I wasn't too focused on exams that year.

MW: You are a batsman or a bowler.

Me: Batsman

MW: Which position in the batting order?

Me: No 3 or 4.

MW: Do you know how to swing a cricket ball?

Me: explained with shiny side on one side of the seam and the rough side on the other side of the seam, etc.

MW: What principle is behind the swing of the cricket ball?

Me: Bernoulli's theorem. Couldn't explain it in detail. Told that it is because of the pressure variations between the 2 sides of the ball

MW: What kind of music did you learn

Me: Carnatic music till about my 10th standard (I just assumed that they wouldn't know about

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Carnatic music since it is mainly followed and practiced in South India. So, I told I also listened to Hindustani Music.

MW: Favourite Hindustani Singer?

Me: Pandit Bhimsen Joshi. Unfortunately he is no more.

BM: Does that mean you won't listen to Hindustani Music anymore?

Me: not like that. Just that I had a deep inclination towards his music much more than the rest of his peers.

MW: What was so appealing about his music?

Me: He sang gamakas(microtonal variations-the in-between notes between the 7 swaras) very well.

MW: What do you think about the current trend of Hindustani music?

Me: (didn't have any knowledge of the current generation of Hindustani singers but I tried to be diplomatic) everyone is very good but it's hard to pick one singer. Mam, I don't possess that much knowledge in music to judge one over the other

MW: Why did you stop learning music?

Me: I had to stop in 10th standard to concentrate on the board exams but I am thinking about doing something in the weekends from now on.

MW: Do you like doing one thing at a time or multitasking?

Me: Explained.

MW: Tell me an instance where there was a conflict in your work and how did you handle it.

Me: didn't have any conflict but told them about a challenging experience, how I handled it and the associated learnings from it.

MW: Biggest Achievement?

Me: Told.

MW: Why do you want to do an MBA after 4 years of work experience?

Me: Told them

MW: What was your joining salary, current salary and salary 2 years from now?

Me: told them

MW: You can very well become a manager if you stay for some more years in the IT industry.

Why do you want to take a break from work and pursue MBA?

Me: I do agree with your point of view but the problem with managers who climb up the managerial ladder from a junior programmer is that they have a very narrow approach to management. They either manage by trial and error or follow their seniors. An MBA from a top B-School will give exposure to global industry practices, exposure to fresh thinking and ideas,

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interaction with peer group, case study approach, above all participation in cultural events in B-School, CSR activities, etc. will make one a much better personality.

MW: Smoking is banned in public. What will you do when you see someone smoking in public?

Me: Told that the law hasn't been implemented and won't be successfully implemented since it is very unrealistic. Since, I am a non-smoker I will just be away from it.

Verdict – Not converted

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Nitin – Work Ex – Engineer – 2011

<http://www.pagalguy.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6181443>

Snap Score: 112.25

Work-ex: 8 Months I.T

Academic Background: B.E. (ELECTRONICS AND TELECOM)

Date: 13th Feb

Time:01.00 p.m.

We had a group of 6 boys and we mutually agreed not to get into any fights.

Written assessment: - We had to write an essay for 5 mins. The topic was something like this "Encouraging young people to believe they will get success only if they work hard is harmful to society". Wrote in favour. Actually counted words in the end. It was 197 words.

GD:- The panel consisted of 2 ladies. The topic was related to keeping voting compulsory. We discussed the topic and minor issues/conflicts were resolved amicably as was pre-decided. In short the process was fluent and went above average.

GI:- It was just after GD with same panel. The topic was an Ethical Dilemma situation. The topic was. "You are a b-school student. You had summer internship with a company and had to survey 10 companies for their strategy for new manufacturing process. Now there you are looking to join another company for winter internship. "Now in the new company you have the same guide as you had in Summer Company. You had a confidentiality clause with Summer Company. But now the guide asks you to give him summer survey info as the new project implementation is based on the same. You have good rapport with your Guide. What will you do now?"

We were given 3 mins to think and write what we feel of the issue. Then we had to read, then started discussing same for about 15 mins. It was above average again.

PI:-

I went in and there were 2 people seated. A Gentlemen and a Lady. Asked their permission and went in.

Panel: - So, did you finish your GD and other rounds?

Me: - Yes Sir.

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Panel: - Ok. How was it?

Me: - Very Good. We were just 6 people, had lot of time (20 mins) to express our opinions which is good as I don't like interrupting people or discussing in high pitch.

Panel: - Hmm yeah (Nodding).

Panel: - So you working for this xxx (IT Company)?

Me: - Yes Sir.

Panel: - So what do you do exactly?

Me: - Sir I make mobile applications on j2me/blackberry/android for Enterprises like Airtel/BPL/Idea etc.

Panel: - Oh!! So have you ever worked on Animations?

Me: - Unexpected Question. But I told them as I had worked once on the same.

Panel:- So which java classes you used?

Me:- Again surprised... (Didn't expected him to know much of programming). Told him of 3-4 classes' names.

Panel: - Ok. Tell me are you good in java?

Me:- Sir. I have completed Electronics and telecom engineering. Would be bad if I say that I know java.

Panel: - Hmm so that means you are good in Electronics and what you like the most in the same?

Me: - No sir. Actually I took EXTC course coz of Telecom and I like telecom more.

Panel: - Ok. So you are good in telecom?

Me: - Yes.

Panel: - So tell me 2G/3G Frequency Bands?

Me: - Don't know.

Panel:- You know about Radio Bicon?

Me:- No sir, never heard of.

Panel: - Never Heard. Ok.

Panel:- Then tell me something about GSM then.

Me:- Talked of condition b4 GSM. Why GSM was needed. General info on time division technique.

Panel (Lady):- Ok. You have wrote lot of achievements but I couldn't judge you on that. Can you tell me more about your interests?

Me: - Told them like to read e-books on "How to..." that help me in day to day life and I prefer it over harry potter and other books.

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Panel: - Ok. So which books you have read?

Me: - I told them books like "How to know if a girl likes you?", "How to effectively manage time?", "How to succeed in interviews?" etc.

Panel: - So what did you learn in that interview book?

Me: - Sir actually I have read the book but I find that book very wrong and misleading.

Panel: - Why so?

Me: - Sir because it teaches to adopt wrong tactics to get admission.

Panel: - Like what?

Me: - Sir Like if asked about your weakness. They tell you to answer your strengths in the form of weakness.

Panel: - Ok. So Now I would like to ask you what is your weakness?

Me: - (Hmm) Sometimes I feel I do things I shouldn't give much priority. They are not unimportant but are not necessary at a given moment.

Panel:- Ok. That means you have problem in prioritizing?

Me:- Yes. Exactly.

Panel:- So How are you working on the same?

Me:- Told about maintaining to-do list and how it helps generally.

Panel:- So Who is your Role Model if I ask just 1?

Me:- Sunil Bharti Mittal.

Panel:- Who is he?(I doubt they don't know him)

Me:- He is Global CEO of Bharti Airtel.

Panel: - OH. Yes. (Nodding).

Me:- Told them I started initially following Mittal Through Airtel Ads of Legend Rahman.

Panel:- So what are the qualities that are there in him and not in others?

Me:- Focus. Determination.

Panel:- But others too have Focus, Determination.

Me:- I counter attacked telling 1 can always argue about why this and why not this?

Panel:- No. No. We are not arguing we are just discussing.

(I started telling vague things and they made this a stress question in which I fared badly.)

Me:- During my improper answers I told Mr. Mittal and I have 13 as lucky numbers. And he takes important decisions only on 13th like Zain deal.

Panel:- So you believe in numerology?

Me:- No I don't believe. But whatever is written for me (Numerology No 1) is proper I feel.

Panel:- What is written?

Me:- It has 2 points 1st is "No 1 people are good leaders but bad followers. "Secondly They are good in Research and analysis." Linked the 2nd point to me doing research on stock markets from past 8 months.

Panel:- (Looking at each other to see if other want to ask something more) Ok guess over for now.

Me:- Thank you.

Verdict – Waitlisted

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George Thomas – Work Ex – Engineer – 2011

<http://www.pagalguys.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6180791>

Snap Score: 112

Work-ex: 3 years IT

Academic Background: B.Tech (Engineer)

Date: 12th Feb

Time: 10.15 a.m.

1. Registration: Our Photo ID cards were checked. We were then given the name tag, a folder containing the checklist, feedback form, a writing pad, a leaflet containing details about SCMHRD and the printed version of the online application form that we filled.

We were asked to check whether there is any discrepancy in the data provided in the application form.

After that we were taken to the hall for the group process.

2. Essay: The topic was quite simple. We were asked to express our views about the topic and explain the same using examples.

Word limit: 500 words, Time: 15 mins only, we could use both side of the paper to complete the essay. Emphasis on the thought process and structure and not filling the paper to the limit with some facts.

3. Group Discussion: 6 members in the group 2 lady panelists

It was regarding a fin services company doing aggressive layoffs during recession, effect of it on the branch from the br. manager's perspective and the steps which she should be taking to handle the issues etc. etc.

It was a healthy discussion and we reached a consensus pretty easily on this.

4. Group Interview: Same group. The GI started immediately after the GD was over. Fish market!! The entire group was divided on the topic and no budging whatsoever to reach a consensus. We brought in various views on the topic but a lack of consensus could be a negative thing.

5. Document verification: Each and every document, including extracurricular certificates, was carefully checked and they were ready with calculators to make sure the marks we entered were accurate.

6. PI:

After waiting for some 20-25 mins a sweet lady came and guided me to the interview room. I had to wait outside the room for another 10 mins.

The interview panel consisted of a middle-aged lady (MAL) and a smart guy (SG):
I entered the room, shook hands with them and took my seat

SG: so your name has 2 first names (my name is George Thomas)

Me: told about how its normal back in Kerala among Christians to have such a name.

SG: asked about some recent development in my company

Me: told and answered the cross questions regarding that also satisfactorily.

SG: asked about my recent work in the company.

Me: answered it effectively. Basically they weren't expecting a whole lot of detail but was checking whether the candidate is having some sort of an idea of the big picture.

MAL: asked about the marathon event for which I volunteered as an elite athlete manager for dope testing

ME: told about it.

She asked more about the challenges faced during the event. Was able to answer satisfactorily.

SG: why MBA?

Me: told

MAL: asked about the monetary motive behind doing an MBA

Me: told about the funda as to how the economics will be taken care of if one focuses on the job in hand.

Both of them laughed

SG: goal in life

Me: told about my desire to being in a strategic role in a company and how MBA is my first step towards it.

Both: asked about my interest in being there

Me: answered about the excitement of having the responsibility being in such a position and how I can guide and help people under me to improve and the personal satisfaction out of it..
Looked convinced.

MAL: what is your worst fear?

Me: fear of the unknown and about how it helps me to be better prepared for things which lie ahead.

MAL: do you get angry?

Me: told frankly that I'm a little short tempered and how I'm working on it by talking to myself and pacifying.

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MAL: what's your biggest anger?

Me: dishonest people

MAL: you mean people who talk behind your backs?

Me: yeah they too. Told about how I prefer a frank statement even if it is a negative one rather than a sugarcoated lie.

Both: any questions for us?

Me: asked something about Operations management and the IT COE.

MAL: the details are there in the website

Me: told her that I've gone through it but any additional info would be helpful

MAL: told that I can figure it out after joining

Before I left I asked their names and they were kind enough to answer, shook hands, wished them good day and left. Overall a pleasant experience.

Verdict – Converted

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Satish Kumar – Work Ex – Engineer – 2011

<http://www.pagalguy.com/discussions/scmhrd-2011-ge-pi-experiences-25062671/6171087>

The entire process was a whiff of fresh air...no time wastage. I reached the campus 30 min early...after the initial welcome we waited with our batches.

Written assessment (15 min, 2 sides, 500 words):

Topic- Ads sell more products because we "like to be" like what is shown on the AD (roughly that)

Started off with Indian population, large consumer base. Moved on to star-driven industry and how influential they can be. Gave examples of how Amitabh Bachchan plugged the sagging sales of Cadburys (a one-off different perspective example). Then mentioned Santro Xing-SRK, Sachin-Boost and concluded saying, yes definitely because we are driven either by the stars we adore or by our yearning to share a little of their lifestyle

Group task (approximately 1 hour):

GD: Plane's engine is bust. Going to crash in 5 min. 5 people, one parachute. Who gets it? Background information was provided on all 5 people.

Group interview/case study:

Team leader has compromised on client confidentiality by letting his team know about a security override feature for testing. Client finds out. TL has to answer them now. What would you do in his shoes?

Since all 6 of us had at least a minute each, I cashed in on it. I stressed on the importance of ethics and accountability. Made a convincing enough statement about accepting mistakes now rather than have it snowball in the future. I also gave a solution of splitting the team into shifts so that time difference problems are taken care of

Document verification: I did not have attested photocopy of caste certificate. Seniors asked me to courier it by Feb 18th

PI (the biggie):

A charming Sir and Ma'am.

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Sir: So Satish. How are you feeling now? How has the experience been so far??

Me: Very good sir...very relaxing. Out of the blue blurted that it has been a learning experience so far...

Sir: Oh, please tell us what you have able to learn so far...

Me: Managed to tell something about group coordination and related stuff.

Ma'am: So Satish, you seem to blog a lot inviting comments from around the World...tell us something about that hobby of yours

Me: gave a very enthusiastic answer

Ma'am: But you have mentioned 6 blogs. How do you manage time?

Me: I prioritize ma'am...and multi-task, ensuring constant attention to the most important photo/blog of mine.

Sir: Give us an example where you wrote about an "odd" occurrence from your life (had mentioned that I blog about strange occurrences from my life)

Me: explained

Sir: Okay. Tell us something about your work. Your project...

Me: answered...but clearly told them that I do no coding. But rather get to work on development as an individual and a team player

Sir: What about your college project...how much you coded on it...what platform.

Me: I was clearly at a loss. Managed a sheepish grin and said I do not remember. Then mentioned Oracle. And told them that my friend and me took help from a project company for help (mentioned that I was brutally honest there)

Sir: Have you faced any challenging circumstance at work? And how have you managed it?

Me: mentioned...stressed on team work and how my team managed to bring back our client's confidence in

Ma'am: Earlier when describing about your company. You had mentioned a BUT (I had got stopped at that point and was waiting for them to ask me that). Wanted to complete my answer you see.

Me: Yes, ma'am... (And I went on) my company has a tedious promotion policy. And with my current work level, it will take me a really long time to get to the management side and learn what all I desire too.... gave some examples (the promotion policy in IT companies is indeed tedious to say the least)

Both: Smiling...seemed satisfied Okay Satish. Thank you very much

Me: Smiling. Thank you ma'am. Thank you Sir.

Verdict – Waitlisted

MDI, Gurgaon 1

Anshu Chadha – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-15-mdi-gurgaon-pgp-gd-pi-experiencethread-25096001/16252671>

CAT:

OA:99.28

QADI:99.11

VALR:96.69

Venue and Date: Gurgaon and 7th March (09:00)

Process was a bit delayed, started at 10:30.

GD Topic: “Certainty of justice is more important than severity of punishment.”

Was ready with the topic and wished to start. However, panel said will indicate when to start. Someone else started. I was the third one to pitch in. Two girls and rest guys. Overall balanced GD.

Talked about Raja Bhaia, Rape cases (One guy had too many points here), Courts and System in India (here I talked). Points became a bit repetitive in the end. I tried to discuss for solutions for the present system, however no takers. A bit average from my side. Panel asked each and every one to summarize.

Interview:

Were taking about 15 mins.

Elderly Prof (EP), Middle Aged Prof (MP)

Greetings, file not taken.

EP: So you've mentioned you are a business analyst, what do you do?

Me: Sir, I carry out primary and secondary research for clients to help grow their business. Competitive, Market and Customer Intelligence, etc.

EP: What is secondary research?

Me: Sir, finding and analyzing information on sources available on the internet. Websites, journals, presentations, reports etc. Primary research caters to talking to people on phone or in person. This we do for market studies, company profiles.

EP: What is Foreign Investment?

Me: Sir, there are various ways of foreign players investing in India. FDI, FII, or any other?

EP: FII

Me: People, companies investing in Indian stock markets, such as through hedge funds, mutual funds.

EP: Any regulation regarding FII in India?

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Me: Sir you have to be registered with the SEBI to invest in India. Apart from that, I believe FIIs can invest a max of 10%, else they will be classified as FDI.

EP: Any other??

Me: Sir, foreign players can't take account money very easily. India doesn't have capital account convertibility.

EP: But, why? I am making money for my own self. If I make profit, I will take it out.

Me: Sir, foreign investment is very important for India and its growth. Hence, India has very rightly put these regulations. Foreign players can't be allowed to take advantage of some favorable situations and -- cut --

EP: But, that is how business works. All businesses are meant to have a profit.

Me: Sir, I understand that. However, all companies need to have a social message as well at the time of their registration. That is how business works. Only profit a motive will not guarantee success. -- cut --

MP: What was your company's social message at the time it was established?

Me: Sir, I do not exactly know that. However, we serve multiple clients. We help them grow their business and act as knowledge partners bridging gaps.

MP: What is Evalueserve?

Me: Sir, it is a KPO. -- cut --

MP: I know what a KPO is. What does your company do?

Me: It acts as a link in the consulting supply chain. EVS has three verticals, Intellectual Property, Financial Services and Corporates and Professional Services. A problem arises, we search for data and information available on it, analyses the data and recommend a solution to the client.

MP: So you are in the last division?

Me: Yes Sir. I am in the Corporates division. I have worked on company profiles, market studies, newsletters, project leads. We try to offer more solutions to help the client grow his business -- cut --

MP: So, what do you do?

Me: Sir, I am a Project Manager on a dedicated client setup. We help the client be informed of his industry competitors and customers. We also track construction projects for the clients. We carry out market studies pertaining to geographies, industries -- cut --

MP: So what sort of analysis do you do? What tools do you do?

Me: Sir, I do qualitative analysis on certain benchmarks and parameters. Data Analytics is another department in EVS and we take help -- cut --

MP: But I hate these BPOs/KPOs. They are spoiling the youth.

Me: Sir, BPOs/KPOs are a very important part of the services sector of the country. They are

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generating jobs, giving employment. I do agree that at a very young age, the youth gets money and some bad habits -- cut --

MP: Jobs? Even Naxalites can generate employment. They can recruit you. Why don't you join them?

Me: Sir, Naxalites are not wrong in what they are seeking. They are fighting for basic needs of life. However, no-one gives them a right to take lives. -- cut --

MP: But look at you, you being a chemical engineer, you are spoiling your degree, the government's money?

Me: Sir, I am a business analyst in the chemicals practice. So, actually all my clients are companies in the chemical industry. Hence, I understand the technology being used here and help them grow their business. For example, I know of polymers -- cut --

MP: Yeah, Yeah That I know, but even a B.Com guy could do what you are doing or in a BPO, I have seen them working.

Me: Sir, in my team we have people with MBA, with Economics degrees and that actually helps in widening our knowledge. We get a variety of requests and this facilitates better understanding of the project. We also have Chemical Forums which help brief people with non-core backgrounds on some basic principles -- cut --

MP: Do you read newspapers?

Me: Yes sir I sometimes do. But I try reading online.

MP: Tell me the founders of google?

Me: Sir Larry Page and Sergey Brin. I can't remember the first name of Brin.

MP: So what about the news?

Me: Sir -- cut --

MP: Here in your form you have written DU, but then DCE?

Me: Yes sir, Delhi College of Engineering was part of Delhi University. It is now Delhi Technological University (DTU) -- cut --

MP: You have also written city as New Delhi and state as Delhi. I am an outsider from Orissa, explain to me the difference.

Me: Sir, New Delhi is a city and an area in Delhi. Delhi means the National Capital Territory of Delhi. Delhi includes other areas as well but I can't recall. Delhi NCR includes Delhi and other cities such as Gurgaon, Noida etc.

MP: So you mean to say Gurgaon is part of Delhi? Sheila Dixit controls it?

Me: No sir, Gurgaon is part of Haryana. However, informally it is in the Delhi NCR, National Capital Region.

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MP: Who's the largest KPO in India?

Me: Sir, Evalueserve only is the biggest KPO in India. In fact, it was EVS only that coined the term KPO in 2003.

MP: What other calls do you have?

Me: Sir, XLRI -- cut --

MP: No, that's from XAT. From CAT?

Me: SP Jain, FMS and new iims.

MP: We are done.

Me: Thank you sir. Thank you sir.

Verdict - Converted

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MDI, Gurgaon 2

Mohana Kodipaka – Work Ex – Engineer – 2014

<http://ideasmakemarket.com/2015/01/mdi-gd-pi-experience-mohana-kodipaka.html>

GD-PI Experience at MDI, Gurgaon (2014-16):

CAT Score: 97.9

Group Discussion–“Should Business tycoons support any political party and vice versa” (More on the lines of Mukesh Ambani supporting Modi government in Gujarat –issue raised by Kejriwal)

No one had a clue about what to talk. I quoted examples and figures substantiating my stance. I did extremely well in GD by sharing my views and also backing it with reasons. I read a lot about India’s development and Modi’s initiatives in Gujarat which I covered in the discussion.

Suggestion: Be well read. Have an opinion on every topic and also substantiate it with facts and figures. Maintain eye contact with every speaker and use gestures. Be a good listener and while speaking be assertive.

Interview:

P1- Tell me about yourself

Me-told

P1-How do you rate your GD performance?

Me- (I knew I did the best among other participants but was trying to be modest) probably 2-3. Others too had good points to make.

P1- smiled and said you are too modest

P1- Tell me WhatsApp acquisition by FB.

Me- told along with figures

P1- Well aware, which newspaper do you read?

Me- TOI(I read Hindu, but told TOI out of confusion)

P2- which company does TOI belong to ?

Me- I don’t know

P2- Gave clue but I wasn’t able to guess

P1- Tell the symbol of TOI

Me- I read online app which doesn’t showcase the symbol; I am unable to recollect it.

P1- Don’t you think the news is biased and opinionated?

Me- Answered

P1- Tell me your 3 regrets of Life?

Me- Told.

P1- Are you proud to be a woman?

Me- Yes, Absolutely. Shared my views.

P1- Other calls and rate it?

Me- Answered. IIM-K >MDI>IIFT>NMIMS>New IIM's

P1- mocked at my rating.

Me- Substantiated my rating and criteria.

Verdict: Converted. Joined MDI(2014-16)

Suggestion: Well prepared. Structured answers are what they are looking out for. Read a lot and be aware of the latest happenings.

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MDI, Gurgaon 3

Uddalak – Work Ex – Engineer – 2012

<http://thepristineblueskies.blogspot.in/2012/05/mdi-gd-pi-experience-for-mba-admissions.html>

My GD centre was IN KOLKATA itself at salt lake.

I was asked to report at 1 pm on 19th march 2012. My cat percentile was 99.12.

Our topic was: "Preparation provides content and intent decides delivery."

From the very moment the topic was announced it was complete fish market. And everyone was speaking all at the same time. Someone tried to dig in by saying, "hey friends it is time out guys we should not quarrel we are damaging each other's chances"

But then it was of no avail as no one else was ready to give up. They were just not ready to relent. Everyone was at times mindlessly saying whatever it pleases him/her. One of us started to say, "Sachin Tendulkar always practiced hard and hence was a great player." Someone dug in saying, "exactly as my dear friend has said," Sachin Tendulkar is a role model and the delivery which was his score proves that he has the intent" and again someone else cut in saying, taking forward the point Sachin's flawless technique has come from preparation and that has given him a wide range of shots but it is his intent that makes the delivery complete. Before the match he remains tensed." and so on. I said, "practice is needed for success. While we prepared for CAT we took a lot of simulated tests and we scored 99+ in quite a few of them but then there were many who had score more but in the end scored less than us. Because they panicked in the D day because they had not may be practiced with time limits that seriously. That seriousness made the gulf" And again someone cut me it was hardly 20 seconds that one could at best speak in one go. Someone brought up "South Africa as a team why it failed" .And amidst all the rubble and when most people were speaking at a time, there were distinct groups immersing with all good speakers. The moderator finally said "ok fine that would be all. Please wait outside and await your turn for interview".

PI –

There were 2 members in the interview panel. One was elderly and the other a bit young.

Interviewer1," Please come in"

I said, "yes sir"

Interviewer1" your name is UDDALAK...big name...have I pronounced it right?"

I said, "yes sir"

Interviewer1," which other calls do you have?"

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I said," XLRI , 6 IIMs and NITIE, IIT Bombay, Delhi, Kharagpur, IMT Ghaziabad, SCHMRD, SIIB, SCIT"

Interviewer1 ," XLRI is your best call then?"

I said, "Yes sir"

Interviewer1," you are a Kolkattan?"

I said "yes sir"

Interviewer 1,"so you know about Kolkata?"

I said, "Mostly "

Interviewer 1," mostly!! (smile) ok tell me who was founder of Kolkata"

I said ,"job charnak"

Interviewer 1," who was Swami Vivekananada? And what was his contribution?"

I said," he was disciple of Ramakrishna Paramhansa and propagated Hinduism. He had propounded 4 yogas bhakti yoga, karma yoga, rag yoga and there is one more I can't recollect that "

Interviewer 1" what is relationship between Swami Dayananda and Swami Vivekananda?"

I said, "both propagated Hinduism one created Ramakrishna mission and the other DAV school."

Interviewer 1," is it only relationship or is there any other?"

I said, "Sorry sir I don't recall any"

I was getting more tensed after this question. Outside it was tension free but as the interviewer keeping on questioning a gradual tension was creeping in.

Interviewer 1," what was contribution of Ishwarchandra Vidyasagar?"

I said, "He wrote Barna Parichai..and also was the first to do widow remarriage"

Interviewer1 then looked at Interviewer 2 and said ," is he correct"

Interviewer 2 said ,"yes"

Interviewer 1," ok tell me why do you want to come to mdi ?"

I said," because of the huge brand of mdi which is only comparable to IIM A B C fms xl and to some extent to iim k and i and these are the colleges which makes the top 10 of any mba rankings of colleges in india"

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interviewer 1, "ok one last question what was the trade of rani rashmani?"

I said, "hmmm..i don't know. I can't recollect. I just know that Ramakrishna paramhansa was the priest of rani rash Manis temple"

Interviewer 1, "do you know about kalpataru..do you believe in it?"

I said, "my parents believe in god and I too have been brought up in an environment in which everyone believes God. I too believe in chamatkars and hence there is no reason to not believe in Kalpataru. In intense devotion people get communion with God and hence i believe that it might be true especially with olden day priests "

Interviewer 1, "tell me one thing why did Bengal have maximum scholars during the time of 1900 -1940?"

I said, "maybe there was a sense of competition propounded by one good person and the trend happened to reinforce with one learning from the other and a spirit of renaissance started with people wanting to learn more and more."

Interviewer 1 "why did not it happen elsewhere?"

I said, "I can't say for sure it is just chance for the leader to come. It could have come elsewhere too but then the structure was there location wise too it was good with a port at that time and then British first came there as Kolkata was capital of India at that point of time."

Interviewer 1, "but i thought Delhi was capital of India throughout. Even at the time of Mughals"

I said, "no actually Delhi was capital at the time of Mughals but then when British came that is from 1757 to 1905 it was the capital of India because British came here first after the battle with Siraj ud duallah and hence east India company established the structure there"

Interviewer 2, "what was the date when swami Vivekananda gave lecture at Chicago and what was the address?"

I said, "date was in September, 1893. address I can't recollect it was somewhere in Chicago"

Interviewer 1, "Chicago is not a bus stop. It is a big place. Where in Chicago?"

I said, "it is in parliament of religions..."

Interviewer 1, "where was the parliament? It must have had a street number?"

I said, "sorry sir I don't know .I will definitely try to know it"

Interviewer 1 smiled and said, "ok go and call the next one"

RESULT: CONVERT.

MDI, Gurgaon 4

Vibhor – Work Ex – Engineer – 2015

<http://www.pagalguy.com/articles/you-should-become-a-politician-to-pgpm-convert-in-the-first-33359955>

Here is my Group discussion and Personal Interview experience.

CAT score

CAT OA Score: 98.47

Section 1: 96.45

Section 2: 98.0

Profile

X: 82.92%

XII: 94.15%

Undergrad Major - Chemical Engineering GPA/%age: 67.64%

Work-Ex (number of months): Evalueserve, Gurgaon - Sr. Business Analyst (23 months), Family business - Business Development (7 months)

Sector: Business Research (Evalueserve), Food Processing (Family business)

Experience

Venue: HMATC Dadar (Mumbai)

Slot: Morning

Panel No: 5

GD Details

Topic: "Is the government really serious about bringing back black money?"

Number of People present: 10 out of 12 candidates were present.

WAT Details:

We had to write about the proceedings of the GD i.e. how we thought the GD went.

Time: We were given around 10 minutes to discuss the topic and about 2 minutes to write the proceedings of the GD later.

Other Salient Details: Decent GD. I pitched in 4-5 times with points related to black money with respect to funding political parties, about how government needs to do more and a few other things. At the end the 2 minutes for WAT, it didn't really feel like 2 minutes. The panelists had taken away the papers of some of the candidates forcefully. Thankfully, I had completed writing.

PI Details:

Panel Members Intro:

P1 - Prof. J.N.Godinho (Associate Professor, Marketing) - He was the one who asked most of the questions.

P2 - Prof. D.P. Goyal (Professor, Information Management) - He was silently observing for the majority part of the interview. At the end he asked a couple of questions related to GK

Interview experience:

Me: Good morning sir. (To both of them)

P1: So Vibhor, tell me who do you think was the weakest candidate in the GD?

Me: Candidate number 8, I think he remained silent for most of the GD.

P1: What is the problem in remaining silent? It's better to keep quiet rather than say something that doesn't make sense right?

Me: No sir, I mean I noticed that he had something to say, but he didn't try hard enough.

P1: Alright, so you have been working in XXXX now. What did you do for 2 years after college?

Me: Yes sir, I am working for my family business right now. For 2 years previously, I worked with Evalueserve in Gurgaon.

P1: So what is your role in your current organization?

Me: Sir, I am working as a Business Development Officer. Since, it's a relatively small company the responsibilities aren't well defined but I work closely with the various departments. (I then described a project that I had worked on)

P1: OK, what are the various distribution channels in your organization?

Me: Sir, in the downstream we have our Sales representatives. We have our distributors and then we have the retailers.

P2: OK what about your previous organization? What did you do there?

Me: Sir, I was working with a business research team on short term research assignment and our client was one of the top 3 management consulting companies.

P1: Tell me what you think about the land acquisition bill?

Me: Sir, I think it's inevitable to go through with it since without the bill, we won't be able to develop the necessary infrastructure which would form the backbone of our development as a nation. At the same time, I also feel that its implementation is of extreme importance. No point in having a pro-farmer land acquisition bill just for the namesake. Proper compensation should be provided to the people who are displaced.

P1: But they are saying that they are going to provide 2-3 times the compensation right?

Me: Yes sir, they are saying so but, after the ordinance was passed last year, there was a case in

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Haryana where the government couldn't provide even 1.5 times the compensation to the farmers. If the implementation is taken care of, then it would be great for us.

P2: Tell me the complete name of our Vice president?

Me: Mohd. Hamid Ansari

P2: What is his role? (Then he got busy on a phone call)

Me: Sir he will be the acting president in case of the demise of the President.

P1: What else? Do you think he gets highly paid just for that?

Me: Sir, I am not able to recall right now. Can I guess?

P1: Yes, go ahead.

Me: Sir, maybe he shares some responsibilities related to governance of states (Which proved out to be true to some extent indirectly as the Vice-president is the ex-officio chairman of the Rajya Sabha, the council of states)

P1: Okay Vibhor, now if I say that you are selected and since you are going to work in your family business anyway, and since I am closely involved with the placement process at MDI, what if we don't allow you to sit for placements will you still join MDI?

Me: Sir, ideally I would like to sit for placements interview. I want to work in one of the MNCs for a short term, learn how the various business processes are professionally organized, and then implement it in my business. But if it is mandatory that I cannot sit for placements, I still think it would be a good investment in the long term as the kind of exposure I would have at MDI with the esteemed faculty and students from various industries, I think it will help me. It will help me think of scale, possibilities I would not know if I don't go for an MBA.

P1: Vibhor, we saw this even in the GD and now a couple of times during the course of this interview, you know you are so diplomatic, you should have become a politician.

(Then we all started laughing)

P2: Ok Vibhor, we are done. All the best

Me: Thank you so much sir

Final verdict: PGPM convert in the first list!

MDI, Gurgaon 5

Work Ex – Non Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32964039>

MDI Gurgaon Interview Date: 20th Feb 2015.

Location: MDI GGN Campus, Panel 3.

WAT/GD Topic: Should someone be jailed for being offensive on Facebook/twitter?

MDI famous for its GD topics threw the same. The GD was okay. Some points were put by others which were mainly generic and not factual like about sex abuse, Charlie Hebdo, communal tensions, etc. One had to shout to make his way. 2 people were speaking too much.

I was just able to put one factual point which was the study conducted by Facebook over the sharing of news on user's timeline. This proved that it affects the psychology of people and mind and hence the social media affects people and should be taken as an offence. Panel listened. Some agreed and one said I think we should come back to topic .GD was pretty average for me as spoke only once and there too was cut later by one.

WAT was okay and wrote whatever was discussed in the GD.

Interview: (It was both in English and Hindi) I was 9th in panel.

There were two panelists: one was middle aged associate prof (A) and the other one was the chairperson of MDI GGN (B).

It all started with chair. When I entered, I greeted them and asked the permission to take the seat.

B: *Arey baitho baitho poochne ki kya zaroorat h tumahri hi chair h. yahan to bacche apne room se chair leke aa jate h...*

Me: No Sir. I have to take the permission. It is the property of MDI eventually.

B: OH is it. You know some institutions tell students to bring their own laptops while others provide them the laptops. Which is a better way and why?

Me: Sir, I believe it is better for the students to bring their own laptops instead of institute giving them. Students will have the liberty to select their own configurations, their own choice and features of laptops and software's they want to use. If the institute gives them the laptop, many will not be satisfied with that and then curse the institute only. So it is better to leave it to students only.

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(A smiled and nodded with a yes. B was reading my form and WAT.)

B: Okay. Now tell me two advantages and two disadvantages of asking students to bring chairs.

Me: Sir, the advantage of asking students to bring chair will be that it will save the institute money for setting up this infra and the cost of its repair plus the students will be satisfied as they will bring the chairs on which they are comfortable with.

B: Okay. The disadvantages?

Me: sir the major disadvantage will be that when students pay the fees to the institute, they will expect the service to be provided by the institute only. Since, there is high amount of fees at MDI, so the students would only curse the institute saying that it cannot even provide chairs. This will be a negative thing which no institute would want and that too from their products.

(A nodded with a yes and I was thinking for the second but B told to leave).

B: Okay Aayush. Where are you from?

Me: Sir, Indore.

B: So you have travelled from Indore to GGN, must have been hectic waiting. *Koi wait to nahi kar raha tumahra bahar.*

Me: No Sir. I stay at Noida. I worked at Noida only for two years in ABC Company. Then I left my job and currently doing a very unique thing and then explained what I was doing.

B: *Arey waah. Itna return kaise nikalte ho.*

Me: Sir, I do switching of funds from equity to debt and debt to equity and through my research and experience I am able to do that. Initially, our strategy was different but now we have totally changed that. Sir do you want to see the proofs. I have them in my file.

B: *arey nahi nahi uski zaroorat nahi h. tumko kaise pata ki yahi market ka top h ya yahi bottom h.*

Me: *sir, 100% to koi bhi nahi bata sakta* but my main motive is to play the fluctuations that happen in the index (explained and he was satisfied.) Gave an example.

B: *Charges kitne lagte h. Brokerage bhi to lagti hogi.*

Me: *nahi sir, brokerage kuch nahi lagti. Fund kitna bhi ho sirf ### rupees hi lagte h. aur aapka portfolio bhi safe rehta h.*

B: *REITs aur ETFs jante ho.*

Me: *Sir, REITs nahi pata par ETF pata h exchange traded fund.*

B: (then a brief discussion on the suit I was wearing and about my father)

B: Okay. Noida ka full form.

Me: new Okhla industrial development association.

B: Good and handed over to A.

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A: So Aayush you left your job in August. So from August you are aligned to this work.

Me: No Sir, I left my job in August but I have been doing it with my father for the past 1-1 ½ years and I had trading knowledge also. I was also one of the topper in the trade mogul of FF. Since, we were doing something very unique, so I decided to quit the job when I was confident and give my full-time to that.

A: What was your work-profile in Headstrong?

Me: Explained.

A: How did you used your pharma in work?

Me: told

A: (some common questions which I was able to answer but don't remember).

A asked B if he has anything to ask.

B: *Waah. 1 saal ka 25% yane 2 saal ka 50 % return. Yeh to bahut sahi h. MDI aaoge to hamara fund manage karoge na. mera aur sir ka dono ka fund manage karna. Okay. That's it. Thank You (both).*

Me: *haan sir bilkul karunga.* Thank you Sirs. Should I send the next candidate in?

B: yes, yes please send him in.

Me: okay sir. Thank you and left the room.

FINAL VERDICT : CONVERTED PGP

MDI, Gurgaon 6

Anonymous – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32705772>

CAT OA - 98.01

Section 1 - 95.99

Section 2 - 97.19

10th - 93.7

12th - 81.0

Btech - 6.7 (67%) (IIT BHU)

Work Ex - 2 months as on Dec 2014.

Sector – IT

Date - 24.03.2015

GD Topic - MBA or experience. Which provides better managerial skills. (Something on similar lines)

People – 8

Time - 15 mins.

Details - Fish market. Two people started simultaneously and kept on for 15 secs. Panel had to step in. Again turned to fish market. Everyone was trying to put forward their own point without listening to others or giving others chance to speak. I stepped in once to give direction. Saw the panel member make some notes when I did so. But no result. In the end I gave up and jumped into the fight. Made 3-4 points with data/examples. Saw panel making notes around 2-3 times when I spoke.

In the end, we were asked to write in around 100 words, the proceedings of GD. I had learnt here, that the time provided is very less. So I wrote hurriedly without paying attention to handwriting. Was finished in around 1 min. I still had time, so added a few extra points.

Interview - Panel members - P1) Male around 40 years of age. P2) Male around 50 years of age

I was 3rd in number.

Q) P1 - Hi, How are you?

Ans) Me - I am fine. Thank you. How are you sir?

P1 - Not so fine.

Me - Why?

P1 - Because I am tired of taking interviews. Laughed.

Q) P1 - How was the GD?

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Ans) Me - Could have been better. No structure. No one was listening to others. I tried somewhat to give directions but...

P1 - GD need not be structured. I think you made some really good points in GD.

Q) P2 - Ok so what's your stand? MBA or experience? Why are you here?

Ans) Me - MBA can never beat experience. But MBA+experience is the best of both worlds. That why I am here. In today's world, you need both.

Q) P2 - How much experience do you have?

Ans) Me - 2 months as of Dec 2014.

P2 laughs and says what happened to experience.

Me - I have my whole life to learn experience. Plus, I wish to go into Finance so my experience right now in Life Sciences IT won't help much.

P2 explains how experiences teaches you to deal with people and other things.

Q) P2 - Ok let's talk about something else. Why do you have only 2 months' work ex? You passed in 2014 right? Campus placement?

Ans) Me - Yes. I passed in June 2014 and joined current company as Campus Placement but they called me in November.

Q) P2 - So what did you do in between?

Ans) Me - Told about how I read about psychology, books. My hobby of computer hardware.

Q) P2 - Psychology, Excellent. So what did you read?

Ans) Me - Told about Carl Jung's 16 personality types. Told my personality type.

Q) P2 - What book did you read?

Ans) Me - India after Gandhi.

Q) P2 - Gandhi was in news recently. Do you know about it?

Ans) Me - Told about Gandhi's statue in London adjacent to Churchill who was greatest critic of Gandhi. Also talked about Godse controversy.

P2 (laughs) - I won't mind having two national holidays.

Q) P2 - You are from Bihar. An MP from Bihar made some statement about women. Do you know about it?

Ans) Me - Sharad Yadav from JDU. Talked about how he had talked about south Indian women as fair skinned and knowing about dance.

Q) P2 - But how was it derogatory?

Ans) Me - Sir, to tell the truth, I don't know much about it.

P2 - Laughs and explains to me what he had actually said. He then says P1 has some nasty question he wants to ask from you.

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Q) P1 - Why is your BTech profile written as others? (He then himself says Ok, it wouldn't have been listed.) You work in Quality Engineering and Assurance. Tell me the difference between Quality Control and Assurance.

Ans) (I made a blunder). Told the difference but opposite.

P1 - Are you sure? Process or product, which comes first?

Me - Yes sir. Process always comes first. You can't make a product without a well laid out process

P1 - You need to further read about it.

P2 - Ok. What else did you do in your free time between graduation and job?

Me - I assembled my own Computer and customized it.

P2 - That's too technical for me. Let's talk about some fun topics. What is the most interesting and stupid question you have been asked in MBA interview?

Me - Told about how I had completed my BTech summer internship in DLW. Last year in IIM interview, I was asked, if you were manager of DLW, what you would change.

P2 - So, what would you change?

Me - Answered about different things. (Last year I had fumbled but this time, I was prepared.

P2 - Ok thank you.

Me - Sir, what about the other stupid question?

P2- No. I had asked about either one of them. Okay tell me about it.

Me - I was asked what is the most disgusting thing you have done in life.

P2 - Laughs. No. No. No. you don't have to tell me all that.

P2 - Okay. Thank You.

Me - Thank you sir.

P2 - Will you go to work today after this?

Me- No Sir, I work in different city. So no.

P2 - Ok, Ok. Go.

Verdict – Rejected

MDI, Gurgaon 7

Shashank Srivastava – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32657197>

CAT OA Score: 94.97

Section 1: 89.XX

Section 2: 96.XX

Profile

X: 77

XII: 79

Undergrad Major - GPA/%age: 74

Work-Ex (number of months): 25

Sector: IT

VENUE: Bangalore

Slot: Afternoon

Panel No: 3

WAT Details: Doing MBA is not worth the time, money and effort.

GD Details: Same Topic

Number of People present: 6

Time: 15mins

Other Salient Details: Started the GD and pitched in many times since topic was of generic nature so got plenty of opportunity to speak in the discussion.

PI Details:

Panel Members Intro: One old aged professor P1 and other middle aged professor P2

Questions: Just as I entered the room

P1: *kisne bola aane ko we have not called you*

Me: Sir last guy told I can come

P1: *Ab aaye ho toh chalo le lete hai interview jaldi chod denge tumko theek.*

Me: After wishing took my seat

P1: *Tum commerce se ho na (then he looked at my form) Arey engineer ho chalo koi nahi. Sab good afternoon kehte hai . Good bye koi nahi kehta . What is good bye*

Me: Sir its meant to part away by saying I am leaving a part of myself with you.

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P1: Toh khuda haifz kya hai?

Me: Sir it also means good bye it's just way of saying may allah bless you.

P1: Allah, bhagwan, jeasus yeh sab kya hai tab?

Me: Sir they are all one and same thing and they mean same i.e. god who we pray.

P1: Flipkart sun rakha hai

Me: Yes sir

P1: Kaise kaam karte hai who

Me: Explained the market place model and how they shift from inventory to market place model.

P1: But isme paise kaha se kamate hai who

Me: Sir they charge commission from those listing their products on their site plus they provide logistics support too.

P1: yaar abhi toh keh rahe the warehouse se haat gaye ab keh rahe apne warehouse provide karte hai.

Me: Sir what I am saying is that now they provide their warehouse to other sellers for storing of goods.

P1: Itni sasti hai cheezein jitni yeh bata k bechte hai kya lagta hai

Me: Sir things are cheaper and it is a reality. I myself brought my suit from flipkart because it's cheaper out there.

P1: How they are cheaper?

Me: Sir flipkart is trying to create monopoly or market capitalization by taking a dent in its finances and it has sponsors who are funding it because of which it is providing huge discounts. But there was a news recently that now all online sellers are coming on same page to cutback the discounts they are offering.

P1: Tab toh koi nahi kharidega unse na?

Me: People will still go for them because they also tend to exploit laziness in us. I myself order at 5 in morning and it gets delivered by 7:30 so it's easier for me and convenient too and this is why people will still buy from them.

P1: Kya dikkat hai online me jo dukaan me sahi rehta hai?

Me: Sir in shop you can easily exchange items plus you can try different stuffs at one time, which is not possible online as exchanging is a big issue if size is misfit.

P1: yaar milti toh sabzi bhi online hai koi leta kyun nahi. Batao meri beti sabzi online order karti hai but meri wife jake laati hai.

Me: Sir maybe because your daughter is working from 9-5 and this is what is convenient for her to order stuffs online.

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P1: My wife is also working 9-5 still she buys from outside. Why still people don't buy vegetable online?

Me: It is partly because sir it is inculcated in us from childhood that vegetables should be brought from shops only and this mentality will take some time to change.

P1: Keeps economic times in front of me. Yeh dekho modiji maan ki baat kar rahe hai farmers se. Kya bole hai kuch suno ho.

Me: Yes sir he addressed farmers about the land acquisition bill and how previously 13 sectors were not included in it and compensation was less and how he is going to rectify it. He also talked about low compensation given to farmers by congress government in Maharashtra and Haryana when they were in power.

P1: Yaar yeh land acquisition and compensation samjhaao tum.

Me: Sir previously what law said was (P1 cuts me in between previous nahi bas yeh do samjhaao)

Me: Sir land acquisition refers to acquiring of land by government and private entities for carrying out infrastructural, housing, defense and industrial activities and compensation means compensating those like farmers and people living in nearby areas who will be effected by these activities.

P1: Coal mine gaye ho

Me: No sir

P1: Maan lo ek coal mine hai usme log jaate hai koyla nikal k aa jate hai. Orissa me hi dekh lo toh isme kaha se affect hone lage aas pass k log.

Me: Sir in mining coal blasting is done pollution is created which affects those living in nearby areas so it affects them.

P1: Modiji ko dekho keh rahe hai RBI finance ministry sab saath saath hai. Monetary aur fiscal policy samjhaao

Me: Sir rbi decides monetary policy which includes lending money to banks deciding repo and reverse repo rates where as finance ministry decides fiscal policies which includes monitoring and influencing nations economy.

P1: Wah repo pata hai zara define karo.

Me: Defined

P1: Repo hi kyun kehte hai interest rate kyun nahi kehte.

Me: Maybe because it's made up of basis points

P1: Nahi basis points toh decimal k baad k 2 points hote hai. Repo hi kyun.

Me: Sir then I don't have any idea.

P1: Aur kya puche isse CAD Fiscal deficit budget acha choro Tum bahut serious ho yaar chalo ek joke suna dena. But non veg nahi

Me: Told

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P1 and P2 started laughing then P1 says yeh veg tha.Chalo mera toh ho gaya ab aap puchiye sir inse.

P2:Your job says software engineering analyst.Kya analyze karte ho.

Me:Sir that's just a position we have in Accenture. My work deals with reporting and working in BI domain.

P2:Tum ho accenture me kaam karte ho kisi aur k liye.Woh bhi unhi ka data leke unhi ko analyze karke de dete ho.Sb contradictory hai jo form me hai.

Me:In my company we are tagged to a project in which we work for a client and we take their data from multiple sources cleanse it and transform it and use SAP as a tool to prepare reports and present it to client.

P2:Toh bhai isme analysis kaha se aa gayi yeh software engineering analyst position kyun.Matlab tumne apna kuch nahi develop kia na sab tool ne kia.

Me:Yes sir that functionality is present in tool itself we use it to work out the details.

P2:Toh isme tumhari btech ka kuch use hua jo electronics me kar rakhi hai.

Me:No sir there is no use of my btech in carrying out work on sap tool,but my training in accenture helps me in doing so.

P2:Toh yaar matlab yeh kaam agar main bcom bba waale ko seekha du jisse programming aati ho bas usse training dedu toh woh bhi kar lega aaram se.

Me:Yes sir if he is properly groomed and trained he can also carry out this task.

P2:Toh btech waalo ko leke kya fayeda.12vi pass se bhi kara do yehi kaam saal bhar seekha ke.

Me:Sir there is something called maturity which is also needed and that comes through Btech.Plus there is huge unemployment in our country and IT sector is the only sector which provides mass employment to those passing out from mediocre college.

P1;Unemployment aarey bhaiya !!

P2:Aur kya karte ho bhai free time me.

Me:I like to drive

P2:Kya chalate ho

Me:Sir I like driving my car.

P1:Kaun si car hai tumhare pass?

Me:Honda brio sir.

P2:Yaar yeh toh car hai tumhare pass caaar nahi hai

Then both started laughing by giving hi5!!

Me:Sir in Bangalore's traffic you only need a car if you will have caaar then half of the time will be wasted in traffic itself.

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P2:Chalo mera bhi ho gaya(Looks at P1 aur puche kuch isse P1 Says no.)

P1:Go and please don't send other guy inside. We will call ourselves.

Me:Okay sir thank you!!!

Verdict – Waitlisted

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MDI, Gurgaon 8

Aneesh Sharma – Fresher – Non Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32506417>

CAT OA Score: 95.88

Section 1: 94.75

Section 2: 89.xy

Profile

X: 94%

XII: 92%

Undergrad Major -Bachelors of Business Studies GPA/%age: 74.1 (till final sem)

Work-Ex (number of months): 0

VENUE: MDI, Gurgaon

Slot: 9th March, 9 A.M

Panel No: 2

GD Details:

Topic: “Commitment is more important than competency for an organization”

Number of People present: 12

Did pretty well, made 4-5 points. Didn't start or finish. Was a fish market for some time, some people made good points. Did reach a consensus.

PI Details:

Was called into the room last despite being number 10/12

Panel Members Intro: Male (P1) and Female (P2)

Questions: P1: So, what's the word on the panel? How are we?

-Told them people were coming out satisfied, didn't say a lot etc.

P1: Do you know who we are?

-A: Wanted to say no, said faculty

P1: So, what is this BBS that you are studying?

-A: Answered, including subjects I was studying this sem (the ones I wanted to be quizzed on)

P2: What is interest rate parity? (I said i was studying international finance)

-Answered

P1: What is discounted cash flow?

-Answered

P1: What is SENSEX?

-Answered

P1: Criteria for selection of stocks in SENSEX?

-Could only mention volume/liquidity/market cap

P1: Which is better, SENSEX or NIFTY?

-Said NIFTY might be considered better because it considers 50 stocks, broader view etc. and volume is higher on the NSE

P1: Why is volume higher?

-Mumbled something about derivative trades needing lesser margins on NIFTY vs SENSEX

P2: What is the difference between Money, Banking and Finance?

-Tried answering, got cut off in between

P1: Who is the chairman of SBI?

-Answered

P 1: Who is the governor of RBI?

-Answered

P2: Support 2 decisions taken by Mr Rajan and oppose 2

-Could support 2 interest rates/forex etc., couldn't oppose any. Said I was nobody to criticize him

P1: Why is there a lobby against him?

-Couldn't answer that as I didn't know there was a lobby in the first place

P2: What is Niti? Nity Ayog?

-Answered

P2: Why is it different from PC?

-Somehow managed to fumble this

P1: What was your CAT percentile?

-Answered

Verdict – Converted

MDI, Gurgaon 9

Raez – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32499704>

Venue: Hyderabad, Morning slot

GD: "Should the salaries of actors, professional athletes, CEOs be regulated or capped?"

It was a decent GD. It didn't turn out to be a fish market one. I have talked less, but there were good points from the group and there was a consensus (what I felt)

Interview: I was 7th in my group. My turn came:

Two professors were there. P1 and P2

P1: your cat score?

Me: 96.13 sir.

P1: (going through my profile form) So you did your graduation and then you are working at.....

Me: I worked as equity research analyst there for 14 m sir

P2: Now you are not working.

P1: So you just prepared for CAT...

Me: Along with that I have learnt new skills in badminton.

P1: Do you play badminton?

Me: Yes sir.

P1: Badminton and management...

Me: related badminton and real life.

P2: What is ECE?

Me: told

P2: aren't communication and electronics same?

Me; (thought a bit) there is another stream called Electronics and Instrumentation, so maybe there aren't the same sir.

P1: Who won the Nobel Prize in physics last year?

Me: don't know.

P1: you use it daily, everyone's talking about it....

Me: I don't know sir, I have read sir, but I cannot recall (I tired recalling.... but no use)

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P1: what is LED?

Me: Light emitting diode

P1: how does it work?

Me: (straight answer) When current flows through it, it glows and smiled.

P1: At least tell me which country persons got that Nobel Prize?

Me: (understood now, it's over for me) I don't know sir.

P2: You should be knowing these stuff because you are from ECE.

Me: It's been nearly 5 years sir, I've been working in finance.

P1: Oh you are working in finance (checking the form.) (But didn't ask anything.)

P2: Okay, you may leave now.

Verdict: Straight reject.

I went on here saying that MDI is my dream college and now this happened. Never imagined that noble prize is linked to my chance of sitting in MDI.

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MDI, Gurgaon 10

Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32210852>

AT OA Score: 98.15

Section 1: 95.86

Section 2: 96.45

Profile

X: 81

XII: 81

Undergrad Major - Mechanical Engg. GPA/%age: 6.24/10

Work-Ex (number of months):57

Sector : Manufacturing+Consulting+Education

VENUE: Mumbai, Dadar

Slot: 2 PM

Panel No: 3

WAT Details: Topic and other relevant details: We were asked to summarize the GD in 5 min as part of WAT

GD Details: Topic: “Amazon, Flipkart and Snapdeal are the future of e-commerce”

Number of People present: 10/13

Time: 2 PM

Other Salient Details: The topic was general and almost everyone spoke to some extent. There were a couple of people who mostly tried to catch the limelight. It wasn't a fish market exactly but the one who continued to speak continuously (irrespective of other people speaking) was the one who got to speak. I pitched in a couple of points in the later stages of the GD when people were running out of ideas. No conclusion could be reached though.

PI Details:

Panel Members Intro: 2 male members. One was a professor (Ops), the other didn't introduce himself.

Questions:

P2: You didn't speak much in the GD. Why so?

I told them how the GD was initially going and that I pitched in my ideas towards the end.

P2: Why are your graduation marks so low? Are you one of those people who we will later see in movies like that other guy from IIT? (I am from IIT and hence the reference of Chetan Bhagat

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used here)

I jokingly answered that I have slightly more marks than what he had so I guess there won't be a movie on me

P2: So tell us what you did at IIT?

-Sir I studied Mechanical Engineering.

P2: Ooh come on, clearly you did not do that. Tell me what you really did at IIT.

-Mentioned about my extra-curricular activities-dramatics, mountaineering, biking, et al.

P1: Since you have done drama, tell me how would you relate a business environment with a drama?

-Gave some answer which came to my mind at that moment

P2: Ok, leave apart all other things, just tell us why should we select you?

-I mentioned that the experiences I would bring in to the class would be unique.... mentioned a couple of projects that I had done working for a consultancy and other things which I had well prepared. Tried to drive attention towards my extra-curricular which worked as they seemed impressed.

P1: You've worked in manufacturing-what are the different kinds of commercially available steels?

-Answered it. A couple of more follow up questions on differences, properties of these steels, etc. Answered all. Next question please.

P1: You've also done some teaching. Tell me the squares of natural nos between 11-20.

-(I taught maths) I guess I took some 8 seconds in total to name them all

P2: Why did you change 3 jobs? Are you only after money?

-Explained how each job offered me something that I was looking to develop in me. This part I was expecting and hence prepared well in advance.

P1: Since you are out of college for almost 5 years now, I don't think you'll cope up with studies, considering the kind of atmosphere that exists in our hostels.

-Gave an answer....belong to IIT....used to study-stress. Appeared satisfied.

P2: What other calls do you have?

-Mentioned my calls.

P1: Ok. Thank you.

Verdict – Converted

MDI, Gurgaon 11

Rahul Sharma – Fresher – Non Engineer- 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32191560>

CAT OA Score: 96.28

Section 1: 85.86

Section 2: 99.10

Profile

X: 83.4

XII: 80

Undergrad Major - GPA/%age: B.Sc.(H). Chemistry - 65.56%

Work-Ex (number of months):0

VENUE: MDI Gurgaon, 2nd March

Slot: 9.00 AM

Panel No: 3

WAT Details: Govt. of India not strict enough on black money.

3 min to summarize the proceedings of the GD.

GD Details: Topic: "Govt. of India not strict enough on black money"

Number of People present: 11

Time: 3 min to think and 15 min to discuss

Other Salient Details: I thought it was good, tried to build a consensus and coordinate with everyone but the panel thought otherwise.

PI Details:

Panel Members Intro: 2 members, one south female professor (F) and one male professor (M), both around fifty.

Questions:

F - What is the talk going outside? What are the candidates saying?

Me- told them about it.

F- So, what do you think- your interview is going to be...stressful or something like that?

Me- Said I feel that I am good with people, so not really stressed about the interview

F- But we didn't see that in the GD?

Me (shocked) - explained my participation.

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F- Ok. You have mentioned your hobby as reading novels. So, which is the latest one that you have read?

Me- I am reading one at the moment-Harry Potter and the Order of Phoenix

F- So which one you liked more- movies or the books?

Me- books.

F- Why?

Me- Told them that book gave you finer details as everything in a 600 page can't be put down in a 3 hour movie.

F- Ok.

M- So, you have done your graduation in?

Me- B.Sc.(H)Chemistry

M- So What is this spectrum controversy?

Me- talked about 2G scam.

F- Do you think that Coal-gate had the same issue?

Me- yes.

M- So this spectrum and coal blocks- are they natural resources?

Me- yes sir.

M- Govt. is going to allocate this spectrum again, so what do you think?

Me- I don't know about that, Sir.

M- So, you don't know that on 4th march it's going to happen?

Me- (I already told you that) No sir, I don't know about that.

M- So coal is said to be a dirty fuel. What do you think?

Me- dirty in the environmental sense?

M- Yes

me- told it produces carbon dioxide and it leads to global warming.

Then he started asking about my achievements?

Me- told

M- So, madam are we done?

F- Yes

M- You may go.

Thanked them and came out.

Verdict – Waitlisted

MDI, Gurgaon 12

Gaurav – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32188185>

CAT OA Score: 98.89

Section1: 98.06

Section 2: 97.96

Profile

X: 88.3

XII:88.2

Undergrad Major - GPA/%age: 76%

Work-Ex (number of months): 20

Sector : Sales & marketing

VENUE: Dadar Mumbai

Slot: 1pm

WAT Details: Topic and other relevant details: Amazon, Snapdeal and Flipkart; future leaders of ecommerce

GD Details: Topic: Same as above

Number of People present: 9/13

Time:3 min thinking+ 15 min GD + 5 min summary (WAT)

Other Salient Details: Had a good GD. No fish-market. Chipped in 2 times. 1 time with Big Billion day e.g. and need for sustainable model; second time explaining the models and how quality of service is affected because of marketplace model.

WAT-I couldn't complete my WAT.

PI Details:

Panel Members Intro: 2 members- Both mid aged. (p1, p2)

Questions:

(P2 on phone)

p1- tell me about yourself.

Me- told.

p1: so you run marathons(on my hobby)...

me- no sir...have begun 2 years before...will take another 3 years to become a professional....am planning to take it seriously as a sport....(p1 convinced)

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p2: so you help people...you have such good track record...you are intelligent. (Are you??? Me- yes sir. Then why you want to do MBA...give your seat to your friends standing out...

Me- Sir....It will help me to achieve my career goal.

p2: what are your career goals...

me- explained that to become an effective manager need domain knowledge of different fields like finance...logistics...etc.

p2: So how is finance and logistics related? (Stress part starts)

me- sir macro view.

P2: no. no. they are not related...

me: OK sir you are right but if I give e.g. of e-commerce.... then went on venture capitalists funding for better logistics and how it will help e-commerce to penetrate rural India...

p2: I am not convinced...if you have to send package from Delhi to Chennai it will take 3.5 hrs min... finance can't help to reduce it....even if you give fund...suppose I give you unlimited fund....then what will you do to reduce this 3.5 hrs..

Me: Sir, if I have unlimited fund, I will set my warehouse at Chennai also... (Stress part over...fully convinced p2)

P1: Complete interview was on the work I do....I couldn't answer 2-3 terms meaning that he asked (ATL, BTL marketing etc.). But could convince him of my work experience and its relevance.

Verdict – Converted but joined JBIMS

MDI, Gurgaon 13

Sakshi Agarwal – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32182192>

CAT OA : 95.06

QA : 92.xx

VA : 91.xx

Venue : Dadar

GD : “The most important point of having a career is to help the society”

I felt it was a fish market but a few others thought it was civilized. But a few good points discussed. We got 1 or 2 minutes to summarize it.

PI

Panel: R and L

L: A girl and a civil engg. So unusual

Me: Sir maybe. But girls these days are pursuing their passion.

(Long pause)

L : what made you take it?

Me : Father is a civil engg, though he isn't practicing it now, he's in gem and jewelry trade now. So I got inspired by him.

(Long pause)

L: Did your dad force you to take civil engg?

Me: No sir, out of free will

L: why aren't you joining your father's business?

Me: Dad wants me to be independent and he wants me to get a job than work in his business

L: did you see 9/11 buildings fall?

Me: I remember

L: Why did it fall vertically and not in any other direction?

Me: Incorrect answer

L: Why haven't you researched more about it? Why haven't you googled it. Why don't you know more about it

Me: Sir, not much idea. Will go home and see.

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L: what structure was it?

Me: RCC

L: what is the problem with cable stayed bridges?

Me: Sir cable designing, space between them, strength...

L: like what major forces act on it?

Me: Mostly flexural and wanted to say more but he cuts me

L: some MAJOR problem is there with them? It's every day in newspapers. It's too huge.

Me: Spoke whatever I knew but he didn't like anything I said.

L: What did you do in Siemens?

ME: explained everything but he was too disgusted by me by then

L: What do you do in current company?

Me: Truck Load optimization.. (Doesn't bother asking me about what work I do)

L: What is the max load a truck takes? By Indian road standards what's the limit to the dimensions of a truck? Max tonnage

Me: Said worked till 25T

L: You were working with the investment banking team.

ME: Sir did business research for wind producers... Not in the core finance group...

L: You do teaching? What is it

Me: Explained

Now throws my file to the right

R: You had said construction management once. Give some software names. Explain the diff

Me: told him... Spoke for 5-6 min without stopping. Still he's like say more say more

R: you read newspapers?

Me: Yes. The daily beast, WSJ, Telegraph, ET... Mostly online

R: You read editorials?

Me: not much

R: that's the thing to read but

ME: ok...

Anything interesting you read/follow: Said about the blog. Explained it. Said the latest person interviewed in the blog was Obama.

R: /is Delhi state city UT?

Me: UT

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R: how's it diff?

ME: Assembly and 1-2 things more

No questions about my start-up. No interest in my work ex. bare minimum current affairs.

Verdict – Not converted

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MDI, Gurgaon 14

Kartikeya Kumar – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32170167>

CAT OA Score: 97.10

Section 1: 89.18

Section 2: 99.10

Profile

X: 81.66

XII: 82, 72

Undergrad Major - GPA/%age: 7.23 /10

Work-Ex (number of months): 28

Sector: ITeS

VENUE: MDI Gurgaon

Slot: 1 pm

Panel No: 2

WAT Details: Job Interviews should be abolished. Students should be taken / given a job offer after a successful internship / probation period

GD Details: Started off properly. I started to intervene but then let the other girl speak, I put in my points using a higher pitch in between and stepped in drawing attention after it turned into a fish market, it turned into a fish market again but I moderated it and others followed my lead. Was about to come to a consensus but panel members stopped us and told us to summarize.

Number of People present: 12

Other Salient Details: Every interview was going on smoothly as told by other group members and then they skipped my number and it suddenly came up.

PI Details: P1 (left) - Woman in higher thirties, P2 (right) - mid forties

Questions:

P1: So what went wrong in the GD?

Me: couldn't guess my mistake... Should have come to a consensus.

P2 (Interjecting): Why?? It's not necessary to have a consensus.

Me: told

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P1: You know two people couldn't speak in the GD? Why did you not ask?

Me: Ma'am you can't force anyone to speak... Related it to an office meeting where was reprimanded for forcing a colleague for doing the same...

P2: So you do not want take risks again? You are a weak manager.

P1: Ok I see you are from Lucknow.... Tell me three things about Lucknow..

Me: As I am a foodie I would start by saying *tunday kebabs* (was really hungry with all the food lying in front of me it came naturally)

P1 (interjecting): I do not want to know about you ... I want to know about Lucknow

Me: Ok sir. I'll restart: 1. The *chikan kari* (pronounced kari as curry)

P1 (interjecting): What is this "Chicken curry"

P2: Chikan k'AA'ri

Me: Restarting again: Ok sir chikan kaari. Blah blah...

P1: you didn't say Lucknow *ki tehzeeb*

Me: Ma'am it has lost its *tehzeeb* now... a lot of immigration and it has lost its sheen...

P2: (Interjecting again) : It has now become a city of rowdies.....

P1: So what kind of a society is Lucknow...?

Me: I said it's a conservationist (was under stress wanted to say conservative) society...

P1: What is this "conservationist" society....

P2: He wants to say conservative:

Me: Smiled and said yes sir...

P1: Define in which context "conservative"

Me: Messing up again... Ma'am people feel insecure in some areas on dressing too openly

P1: And what about guys...can they dress however they want ...

Me: Ma'am I don't even think that way. Sheepishly ashamed said yes...

P1: With the other most obvious question ... So you have an elder sister right? What if she dresses that way?

Me: Ma'am I don't even think about it.

P2: So how about your job...Where are you currently working.

Me: Was working at XYZ but quit last month...

P2: What? Why?

Me: I did not want to continue. Job was not challenging enough.

P2: So you quit?!!

Me: Sir the learning curve wasn't very steep either...

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P2: So if you come 1st here you'll leave the college as well right??

Me: No sir... As I said the learning curve wasn't steep enough...started telling about job....

P1: So there wasn't much growth.

Me (Relieved): Yes

P2; No No I know what this is.... kahin na kahin toh ho hi jaayega.... acchi percentile hogi....

Me: No sir..... its ok 97.1

P2: Which other calls do you have?

Me: New IIMS , SIBM , XLRI....etc etc...

P2: Score in XAT?

Me: Told

P2: *Hmmmm Mushkil hai...*

P1: Ok Go.

P1: What??You want to ask us anything?

Me: Asked about PGP-IM

P1: Told...

Thanked them...Interview over...

Verdict – Waitlisted

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MDI, Gurgaon 15

Navin Gurnani – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32164398>

CAT OA Score: 99.7

Section 1: 99.6

Section 2: 98.5

Profile

X: 87.69

XII: 88.76

Undergrad Major - GPA/%age: 80.12

Work-Ex (number of months):17

Sector: IT

VENUE: Dadar Catering College, Mumbai

Slot: Morning, 9:00 AM

Panel No: 1

Topic: Charlie Hebdo Attack: Media should be responsible

Number of People present: 11/12

Time: 9:00 AM

PI Details:

Panel Members Intro: P1 (old guy), P2 (young guy)

Experience:

P2: Ok, you are Sindhi so you might be business minded?

Me: Yes my dad has his business and so yes..

P2: So what work you were doing in your previous company?

Me: Told

P2: Which subjects did you like in your grad?

Me: E Commerce. Explained why

P2: Tell me different types of E Commerce

Me: Told

P2: Tell me example of each

Me: Told

P2: Which is your favorite E Commerce company

Me: Flipkart

P1 enters and as he is walking he is asking ohh Flipkart... Why did it fail then ...during the big billion sale!

Me: Sir, it was a failure on the technical front but it created a huge platform for the company

P1: Ok, Will the E Commerce bubble burst

Me: No sir, Gave Jeff Bezos example of investing in India (Amazon) and India is huge untapped market

P1: But, People are not happy with Flipkart with their failure. They are trying to chew more than they can swallow.

Me: Sir they are trying to capture the market and currently they are focusing on market expansion.

Verdict – Waitlisted

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MDI, Gurgaon 16

Anshul Dwivedi – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32114658>

CAT OA: 94.78

S1: 92.xx

S2: 92.xx

X: 78.6, XII: 75.78, grad: BE (71.75)

Work ex: 46 months; 31 in IT and 15 in core banking.

GD Topic: "Free speech is endangered in corporations"

Time: 2 min to think (they said 3), 10 min duration (they said 15) and 3 mins to write (they said 5)

Exp: Went smooth and in an amicable way. No fish market and everyone got a fair chance.

Interview:

Same panelists that were there in the GD.

P2: Tell us something about yourself.

Me: Started with the basic intro and as soon as I came to my job, I was interrupted by P2.

P2: Life is good and easy in banks & a good pay, no pressure then why MBA?

Me: Corrected the "good pay and no pressure part."

P1: You are the BM at your branch?

Me: No sir, an Asst Manager

P1: Ok! Can you tell me the diff btw M commerce and E commerce?

Me: told M commerce is related to Mobile and tablet apps for e commerce sites. And E commerce is for others.

P1: Is the POS counted in E or M commerce?

Me: No idea on that.

P1: What is SENSEX?

Me: told

P1: NIFTY?

ME: Don't have info on that. I don't deal with stock markets.

P1: Diff btw NSE & BSE?

Me: Sir I don't deal with stock markets and didn't read about them.

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P1: How many Stock Markets are there in India?

Me: Sorry sir.

P1: How many stock markets are there in Bhopal?

Me: Don't know sir

P2: Can you recall any engineering subjects?

Me: Can tell you the names but I won't be able to recall the concepts since it has been more than 4.5 years.

P2: (smiles) OK! So that would be all. Any questions for your side?

Me: No sir

P1: Ok best of luck.

Verdict: Waitlisted

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MDI, Gurgaon 17

Ayush Kare – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32084096>

GD - PI Experience - 24th Feb, Morning Slot.

GD Topic – “Is it motorcyclists or Traffic Policeman who are responsible for bad state of traffic these days.”

WAT- Summarize the GD.

PI - There were two Professors (P1 and P2).

P1- You scored 93 in 10th. Good. Why 84 in 12th.

Me- I was splitting my time between school and coaching, didn't pay much attention to the presentation of my answers in the board exams. I also didn't study much of Computer Science.

P1- Don't you think you studied to a very higher level of Chemistry in coaching, why low marks in boards.

Me- told

P1- Which company do you work for, what is the strength of your office, what does your firm do?

Me- Answered

P1- What is the % share of the owner of the firm?

Me- This is not public information. Also, my firm is not listed.

P1- What are the revenues of the firm, where is it based?

Me- Answered

P1- Don't you think Narendra Modi is all gas and no substance considering his 9 months of work in Power?

Me- No, I don't think so. It's just been 9 months and he has conceptualized what all he will implement in the coming time and he has done it pretty fine. It's too early to judge him on that. Gave a few examples of the programmes launched by NaMo.

P1- But then what happened in the Delhi elections.

Me- This was different. He had strong competition in terms of market campaigning.

P1- Don't you think Centre and State elections are different?

Me- Yes, I agree to it. You can't compare the two.

P1- Talks for 1 minute about how the BJP's campaigning failed, why they should have not brought in Kiran Bedi, that they didn't even have a manifesto and asks for my agreement and if

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I can supply them with facts and figures.

Me- Told something that I agreed with what they said, but didn't have any stats.

P1- Who is the Health Minister of India.

Me- Dr. Harsh

P1- No, it has changed. That is again one reason where BJP failed in its campaign.

P1- Ok, how many more calls do you have.

Me-4

P1- What all programs have you applied for in MDI.

Me-All 3.

P1-What if you got HR. Will you join?

Me-I can't take this decision right now. I will have to wait for the results and then decide for the best option that I have in hand.

P1- What if you don't convert any of your calls?

Me- I will continue working as there is still a lot in store for me to learn at my job.

P1-Thank you. I think we are done.

Verdict – Converted

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MDI, Gurgaon 18

Pankaj Sharma – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/32044809>

CAT OA Score: 97.41

Section 1: 96.xx

Section 2: 95.xx

Profile

X: 90.8

XII: 88.2

Undergrad Major - GPA/%age: 70.11

Work-Ex (number of months): 20

Sector: Training and Development

VENUE: MDI

Slot: afternoon

Panel No: 2

WAT Details: Topic: "Cricket as an obsession is detrimental to other sports."

WAT was proceedings of the GD.

GD Details: Topic: Cricket as an obsession is detrimental to other sports.

Number of People present: 10 out of 12.

Time: 12 minutes

Other Salient Details: Decent GD. Though 3-4 people were speaking at one time but it was a nice discussion.

PI Details:

Panel Members Intro: one nice lady (L) and senior sir (M)

Questions:

M: Introduce yourself

Me: Told

L: Why dip in percentage in graduation?

Me: Was living outside home for the first time so.

L: Are your adaptability issues sorted now?

Me: told

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L: How do you handle irate customer

Me: told

L: Why did Kiran Bedi lose? Put MBA perspective into it?

Me: told

L: What are the qualities of team player?

Me: told

M: which newspaper you read?

Me: The Hindu

M: How do you decide which newspaper to read

Me: told

M: who is vice president of India?

Me: Umm...took 3-4 seconds...said Bhairon Singh Shekhawat. Then said don't know and apologized

L: do you want to have something

Me: I will take one *badam*

Verdict – Waitlisted

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MDI, Gurgaon 19

Kumar Varun – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/31986634>

CAT OA Score: 95.10

Section 1: 93.48

Section 2: 92.53

Profile

X: 92,

XII: 81,

Undergrad Major - %age: 71.24% B.Tech

Work-Ex (number of months): 11

Sector : Consulting - IT

VENUE: MDI Gurgaon Slot: 20th Feb, 2015, 1:00 PM Panel No: 2

GD Details: Topic: Should anyone be jailed for being offensive on social forums like Facebook and twitter.

Number of People present: 12

Time: 3 mins to think, 15 mins for GD and 5 mins for WAT

Other Salient Details:

The GD went smooth as the topic was an easy one. Got the chance to open the discussion. Almost everyone got chance to speak and there was more or less a common consensus among everyone. And there was this very loud guy who out-pitched the others sometimes, though his points being good. Overall it was a decent discussion.

For WAT we had to summarize the proceedings of the GD in 100 words in 5 mins.

PI Details:

Panel Members Intro: Two male members. Questions were mostly asked by just one of them. The second one kept observing and asked just a couple of questions. Seemed friendly.

Q: Tell me about yourself in brief?

A: Gave answer.

Q: Why MBA?

A: Told.

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Q: How is your mathematics..?

A: Fairly good.

Q: How is your general awareness?

A: Average.

Q: How is your electrical engineering (I am an electrical engineer)?

A: Fairly Good.

Q. So from which among the above do you want your first question to be..?

A: Mathematics Sir.

Q. Why..?

A: Because I think I am good at it because I also like solving puzzles in my free time as a hobby.

Q. Draw 4 points equidistant to each other.

Drew a square (very stupid of me). And didn't realize until they have to explicitly tell me that how a side and a diagonal can be equal. Told me to give further thought. I came up confidently with answer that there can't be 4 equidistant points. He offered a hint which I didn't take by staying on my answer. He again offered the hint which I took this time... and here's the hint: "Think laterally"... This was where it struck my mind and I almost jumped off my seat -"Sir Its a tetrahedron...!"

Q. So what did you do wrong the first time while attempting the question?

A: Sir I made false assumptions considering that it has to be in 2D.

Had a little discussion on this what are the things that has to be kept in mind before attempting any problem. Also couple of things about not being over confident.

Q. So do you think Kejriwal is over confident?

A: No Sir.

Q: Why? He won 67 out of 70 seats. He has every reason to be.

A: In his oath taking speech he told about not being complacent and focus on work.

Q. So does words always conforms to mind...?

A: No Sir, But what we are capable of receiving is only words.

Q. Tell me about Laplace Transformation.

A: Sorry Sir... Can't remember.

Q. Why does ceiling fan and table fan move in opposite directions?

A. Tried to differentiate them according to their motors but that wasn't the correct answer so ended up saying sorry sir.

Q: Then he said you don't remember a thing from your engineering. If you get selected, I will be teaching operations and he (pointing the 2nd panelist) will be teaching (some other subject

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which I can't recall). How will you be able to remember while your placements?

A. Felt a little under confident. All I was able to say that I didn't liked Electrical Engineering and was just studying it for the sake of being productive but this I want to pursue as my career.

Q: Asked about some person (can't recall the name, heard it for the first time)

A . Sorry Sir. No idea.

Q. Founder of Dell?

A. The surname is Dell sir but I can't recall his first name.

Q. Its Michael Dell. Founder of Intel?

A. Sorry Sir.

Q. What is Moore's Law?

A. What a relief...Knew this one fortunately. Told.

Then I was told that he was a co-founder of Intel.

Now this is where the 2nd panelist asks..

Q: What have you prepared for this interview?

A. Sir current ongoing in news and IT sector?

Q. Which newspaper do you read?

A. Sir I just read news from internet and a mobile app. (Oh I shouldn't have said that.. His expression was as if I take news lightly)

Q: Effect of Exchange rates on organizations.

A: Told approximately.

Verdict – Waitlisted

MDI, Gurgaon 20

Nishit Shashi – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/2015-2017-mdi-gurgaon-wat-gd-pi-experiences-31930464/31963257>

CAT OA Score: 95.36

Section 1: 83.67

Section 2: 98.67

Profile X: 85.2, XII: 88, Undergrad Major - GPA/%age: 65.2% BE

Work-Ex (number of months): 31

Sector: Consulting - IT

VENUE: MDI Gurgaon Slot: 18th Feb, 2015, 1:00 PM Panel No: 3

GD Details: Topic: "Parents should not force children to learn things they dislike"

Number of People present: 11 (around 7-8 people were freshers)

Time: 2 mins to think, 12 mins for GD and 3 mins for WAT

Other Salient Details:

Decent GD, since it was such a topic where you had no statistics, all people pitched in and supported each other. Almost the whole group contributed except one guy. I actually ended up asking one guy to stop and let this guy speak when he was trying to speak up (brownie point for leadership qualities)

We were asked to summarize and a guy grabbed the opportunity and summarized.

The WAT had to be a summary of the GD and not just your points. Be quick to write down the summary since 3 mins is not a very long time and it gets over before you realize.

We were given a rough sheet before the GD where we could write down our points for discussion. For WAT, another sheet was provided.

PI Details:

Panel Members Intro: A male (M1) and a female (F1), both seemed to know IT sector well. Later a friend told me that the male professor actually taught some subject related to IT only.

Questions: Tell me about yourself?

-Aced this question as I had done a decent preparation and worked on it several times. Make sure you get this right, this is important, since this is the first impression you will be giving to the panel of your communication skills and what the subsequent questions you want them to ask. I had written cooking as one of my hobbies and when I mentioned this point in introduction, the F1 interrupted and asked me 'cooking??' I gave an earnest smile and said 'Yes,

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cooking'. I ended by telling them about a CSR initiative which I had started in office and the next question was from this topic itself.

M1: Don't you think it's too early for you to get into community initiative, you have your whole life ahead. This seems to be a trend many people are following, working with an NGO.

-I told him that it's never too early to start giving back to the society. Gave example that my father does a lot of charity work and it influenced me. He seemed satisfied with my answer.

M1: Tell me the full form of SAP (I work in SAP consulting)

-Screwed up badly, I said 'Systems Analysis and Process in Data Processing' it's actually 'Products' instead of 'Process'. He asked me again, I again got it wrong and said 'Programs' (God it was screwed up).

M1: Can you tell me what the full form of SAP was when it was founded.

-Didn't know it, started telling about how it was founded by 5 IBM engineers and, but then I said I did not know.

M1 : Difference between ERP1 and ERP2 (I can't believe my luck, this was turning into a practical exam where all the theory is being asked)

-I knew this answer but fluffed badly as I was still thinking about the wrong answers I gave previously.

M1: Who is the IT minister

-Answered, Ravi Shankar Prasad.

M1: What has he done for the IT sector

-I had no clue. I told him he was law minister before and he recently became the IT minister.

M1: If you were the IT minister what will you do.

-Told him India is a major exporter of IT services and USA is one of the biggest importers of IT services, but we have so many problems with visa applications, will take up this issue with USA.

He then handed over the reign to the female professor.

I think I did well with her, she had a sweet smile and asked me to have some refreshments which somebody had bought in when I was being interviewed. I told her I want to drink some water and took a sip from the bottle.

F1: Tell me about ERP (SAP is an ERP)

-Told

F1: Tell me about 'As in process' and 'To be process' in IT implementations

-Told

F1: Don't remember the exact question, rephrasing it - SAP is a big software and has a lot of rigidity, do you think this is an asset or a liability to the companies who implement it.

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-Told her about how SAP is a 30 year old company and how they have streamlined the process, so major companies who need an implementation can actually just follow this process, which is an asset. Also told her that in case a company has a very custom business solution then it can prove to be a liability.

F1: When a company is upgrading from a legacy software or upgrading to a higher version then do you think the enhancements (customizations in the standard software) prove to be a big headache.

-Told her this is one of the big issues in IT implementations, how to know what all is the custom code that has been written, overall I think she was satisfied with the answer.

F1: Why an MBA when you might end up in the same company (work with a Big 4 which is a major recruiter in MDI as well)

-Told her that profile will be very different and my overall understanding of the business will change. Told her I have the mindset of an engineer and fail to grab the bigger picture blah blah blah.

F1: You mentioned CSR activity in your job. The government of India has made it compulsory for the corporates to spend money for such activities. Do you agree with it or you think we should make it completely voluntary (I know such an intellectual question)

-I told her I completely agree that CSR should be made mandatory and went on to talk about the corporate greed nowadays. Went on to rant how companies are sitting on piles of cash and how they are not investing, at least this way they have to spend money and give back to the society.

F1: How can this compulsory CSR be harmful to the companies?

-Pitched in some points.

She said 'All the best' and that was the end of the interview

Verdict – Waitlisted

MDI, Gurgaon 21

Pratinav – Work Ex – Engineer – 2014

<http://www.pagalguy.com/discussions/2014-2016-mdi-gurgaon-wat-gd-pi-experiences-25114688/19425196>

CAT OA Score: 99.52

Profile

X: 84.6

XII: 85

Undergrad: BTech; 6.1/10

Work-Ex (number of months): 38

Sector: IT

Any other special thing about you: One of the youngest Team-Lead. CFA L1 passed.

VENUE: Mumbai

Slot: 1 PM

Panel No: 4

GD Topic: Do violent video games make children violent in real life?

Number of People present: 11

Time: 15 min

Other Salient Details: There were some good speakers but surprisingly, no one gave any points against the topic. So, I brought in a few. Were stopped once when the chaos was getting out of hand; don't know how that would affect the points.

PI Details:

Questions:

F1: Don't you think the current economic situation of our country is really bad? Why not?

F1: In the GD you were the only one who talked a bit in favor of video games.

M1: But you should have pushed your point a bit further. Though I would disagree with you

- (discussion ensued with me defending some violent games as stress-busters).

M1: Today, Modi called Kejri a Pak agent. What do you make of it? Kejri also makes such comments. Who should we believe? (I ended the discussion with saying 'choose the lesser of two evils', at which M1 laughed loudly; don't know why??).

F1: So, shouldn't the country be run by Economists and not by politicians.

F1: You say no, then neither should MBAs run anything... But aren't they the same as

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Economists??

M1: Why didn't you wear a tie? Doesn't it make you less formal? Doesn't it give others an advantage?

(good-natured hilarious discussion for few mins).

M1: Ok, Why are you going for MBA? Why wouldn't you go for PGPI?

F1: Who does Haryana provide electricity to?

F1: So, I think we are done, you want to ask something? -

(I thought and told them I read about power and water problems in Gurgaon... another 3-4 mins of discussion).

M1: Ok, then all the best. Make sure you wear a tie next time, if there is a next time.

Verdict – Converted

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MDI, Gurgaon 22

Rick – Work Ex – Non Engineer – 2014

<http://www.pagalguy.com/discussions/2014-2016-mdi-gurgaon-wat-gd-pi-experiences-25114688/19418685>

CAT OA Score: 98.56 %ile

Profile

X: 94.16 %

XII: 89.5 % (Commerce)

B.Com: 87 %

CA: 58% (First Attempt)

Work-Ex (number of months): 16

Sector: Infrastructure

Any other special thing about you: None

VENUE: Mumbai

Slot: 25 March 1:00 PM

Panel No: 3

WAT Details: Topic and other relevant details: To write proceedings of the GD

GD Details: Topic: "Violent video-games are affecting the children and adolescents?"

Number of People present: 10

Time: 2.00 PM

Other Salient Details:

GD went off abruptly with not such a great start and the person fumbling. Kept quiet for the first minute but then by the end I ended up chipping in about 5-6 times. Overall, there was a consensus and was a really good GD. There were moments where the GD could've turned into a fish market, but everyone gave others chances and were willing to give in, so that the GD was good.

PI Details:

Panel Members Intro: Old Guy (SR), Young Guy (YG)

Questions:

SR – You're a CA, you've cleared CFA Level 2, have a good job and a good package, WHY do you want to complicate your life?

Me – You always want to keep improving yourself and I feel that time has come to take that next step forward (SR seemed convinced)

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SR – Tell me about your family? Your father seems to have too much money to spend on education?

Me – Sir, my father works as a VP (Sales) in GCPL and has enough money to allow his 23 year old son to pursue an MBA course. (Then the twister – Told him that my Bro just graduated out of IIM C)

YG – Is there a competition between the both of you?

Me – Absolutely not. He is an engineer and got into IIM C at the third shot. So we are nowhere comparing each other. Over that, he was my CAT mentor. He would be proud of me getting at the Institutes of my choice.

SR – You've mentioned dancing as your hobby. Tell me something about that?

Me – Sir, I was with Shaimak's for about 5 years and have done more than 100 stage shows and have also danced in Bollywood movie (ended up showing pics of SRK, Ash etc.) (By then SR was very interested in seeing those – Luckily I did carry the pics)

SR – You've also mentioned Football as a hobby. Who is your favorite footballer?

Me – All-time favorite was Ruud van Nistelrooy and currently Lionel Messi

SR – The days of Van Nistelrooy's & Henry's will never come back in the Premier League era. (I'm dumbfounded by this – Never expected him to know this)

SR – What is the difference between NPV & IRR?

Me – Explained

SR – Thank God that you know this otherwise your chances would have blown away without any other consideration. Expect you to know the basics.

SR – Write down the formula of DuPont Analysis

Me – Sir, ROA or ROE

SR – ROE, don't try to look for the easy way out

Me – Wrote down in the piece of paper he gave me.

SR – If you were an ant and had to go from one corner to the roof of the other corner, what would the shortest distance be?

Me – Tried and gave an answer but he wasn't convinced.

SR – CAT gives you one chance, I'm giving you two – Try again

Me – Sir, I can give it a try but I think I'll be wasting some of your time on this

(Moved on)

SR – OK. So I think we are done. You may call XYZ chap while going out.

Verdict – Converted

MDI, Gurgaon 23

Nishant Basu – Fresher – Engineer – 2014

<http://www.pagalguy.com/discussions/2014-2016-mdi-gurgaon-wat-gd-pi-experiences-25114688/19335454>

CAT OA Score: 99.20

Section 1: 91.4

Section 2: 99.8

Profile

X: 92

XII: 92

Undergrad Major - GPA/%age: 7.4/10

Work-Ex (number of months): zero (2013 graduate)

VENUE: Bangalore

Slot: 4th March - 9AM

Panel No: 2

WAT Details: summary of WAT

Topic and other relevant details: GD Details: Topic: "Should celebrities take part in false advertisements (something on those lines)"

Number of People present: 9

Time: 15 mins

Other Salient Details: It was a decent GD which descended into a fish market at times and I couldn't enter as many times as I would have liked

PI Details:

Panel Members Intro: Sir (50 year old prof) and Madam (middle aged prof)

The interview was more like a discussion between me and Sir. Madam was the silent observer and would only ask me for clarification on certain points in my answers

Questions:

Sir: So I see you from ABC college in Hyderabad. So that would now be in (pause..)

Me: Telangana sir

Sir: So what is this term twin cities?

Me: Explained how Hyderabad and Secunderabad were developed side by side and so on

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Sir: So the first thing that comes to my mind when I think of Hyd is one Ramalinga Raju. Who's this guy?

Me: Told about Satyam scandal

Sir: he's taking money from his own company right, what's wrong with that?

Me: Sir it's a publicly traded company and so people have a stake in it. It's not his money to take.

Sir: What's the difference between private and public companies?

Me: Sir as far as I know, a company which offers its shares on the stock market is a public company and one which is privately owned is a private company. (Knew I was being very naive in my definitions)

Sir: I don't think so, let me give you an example: A company which is owned by a private body and issues shares to the public largely and another company which is owned largely by a private body and issues a few shares to public. Classify them.

Me: (realizing) First public, next one private

(Few more questions on those lines)

Sir: So was it ok for Mr. Ramalinga Raju to take money if his was a private company?

Me: No Sir, even if 30% of his company has issued shares to public, it means there is public money involved and he cannot do as he wishes. There is company board which has to approve of such decisions.

Sir: But let's say the board is made up of his family members. So that means he can do what he wants in that case?

Me: Sir there is a regulatory body in place SEBI which ensures rules are followed and protects shareholders' interests.

Sir: What's this SEBI? How is a stock exchange managed?

Me: told

Sir: Who took care of regulation before SEBI formed?

Me: I'm not really aware of that Sir.

Madam (cuts in): I see that you graduated in 2013. So have you not been working after that?

Sir (very intrigued): You didn't get placed in college?

Me: No Sir I did get placed in XYZ but dint take it up as I was clear about my goals and did not feel it would contribute in any way to them.

(Amazingly no cross questioning at all about this. Don't know whether they had rejected me then and there itself or were convinced)

Sir: So do you take an interest in Capital Markets?

Me: Not so much sir, I'm just aware of how it functions.

Sir: Ok, so what did you think of your performance in the GD?

Me: Sir, I believe I should have made a few more points.

Sir: Please make whatever points you feel you wanted to now.

Me: Told about how line should be drawn between what can be considered false advertising and what not

Sir: So what exactly do you feel is false advertising. Say there's this mall which advertises "up to 40% discount" and gives 40% discount on one product and 10% on everything else. Would you consider that false advertising?

Me: Sir sometimes even people have to show discretion about certain advertisements which can be a little misleading but surely since it isn't harming people directly I wouldn't consider it false advertising.

Sir: (Seemed satisfied) Ok, so is there anybody you know of which regulates false advertisements?

Me: No Sir, I'm not aware of any such body. I believe there's a government ministry which monitors advertisements to ensure they are not vulgar or target people harmfully.

Sir: Nods to Madam. Ok think we're done. Thank you.

Verdict – Waitlisted

NITIE, Mumbai 1

Sumeet Nayak – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7044547>

PROFILE: Acads: X - 94.0%

XII - 83.2%

Undergrad Major - GPA/%age: 7.55 (EE, NIT Durgapur)

Work-Ex: 34 Months. Tendering, marketing & business development cell of a leading electrical MNC.

Category : General

Prog : PGDIM

CAT Score:

Overall - 97.51

QA+DI - 97.72

VA + LR - 91.92

Date : 14th Mar 2012

GD Topic: "Everything that can bring happiness, can bring sorrow."

Number of People present: 8 or 9

Time: 2(think) + 14(discuss) + 2(summarize)

Brief Snapshot of Discussion:

We were a little taken aback with such an abstract topic but I guess in the end it turned out to be a blessing in disguise. Everyone chipped in with their interpretation of the topic... We discussed quite a few examples from diverse field manifesting the verity in the topic. We concluded mostly agreeing with the topic. I did chip in 3-4 times with some new points, so I knew the GD went OK... wasn't exceptional though by any stretch of imagination. Just about avg...

PI for PGDIM/PGDISEM/PGDITM: PGDIM. Three prof... 1 more sir joined later

P1: Come in... Sit down

Me: Thank you sir... greeted them

P2: So electrical engg huh?

Me: Smile

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P2: Ok so tell me why do we have voltages in multiples of 11... 220V, 440V, 11KV, 33KV etc. etc.?

Me: Told about form factor.

P2 : Define form factor

Me : Told

P2 : How does a UPS work

Me : Wasn't sure... told something... he wasn't convinced...

P2: Tell me some innovative ways of conserving energy or generating?

Me: Kept saying things... they didn't approve... finally I said something about regenerative braking...

P2: Define the same

Me: Told

P2: Tell me what's the total installed power capacity in India? Give a brief descriptions of the various sources, segments, problems, challenges and solutions...

Me: Was aware so talked...

P2: went back to technical... asked about working of TV and AC

Me: didn't do justice to the TV question.

P2: Asked me about wind power... how constant power output even though fluctuating wind velocity.

Me: Stumped. Pretty embarrassed but had never thought about it before... He was like "you should have wondered"

P3: Tell about power sector reforms. Which year. Why was it significant?

Me: Told something but they weren't exactly convinced.

P2 asked couple of more tech ques to which I had no answers...

They asked "tell us about your FY project"...

It was my strength. Have many national level awards and 2 IEEE publications on it... spoke for 3-4 minutes on it... they were quite impressed... Told them how we had planned to commercialize the product but couldn't... discussed the problems...

P3: Ok enough of technical... tell us what is MBA and why do you want to do it ?

Me: Told

P1: You say you want to learn various facets of business... If that is true then must have tried something in those lines in company as well... give examples...

Me: Had none... told that I am quite consumed with my profile. No time

They didn't like the answer...

P2: Asked about various indirect taxes

Me: answered well.

P1: What is your vision for India?

Me: told something

Then they discussed something... then P2 was like "ok you may leave now"

15-16 min interview

Verdict: Converted in the first merit list itself.

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NITIE, Mumbai 2

Arpit – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7039128>

PROFILE: Acads: X - 83

XII - 72

Undergrad Major - GPA/%age: 7.65 (E.C.E)

Work-Ex: 20 Months Sector Finance Role - Soft Engg.

CAT Score:

Overall - 98.8

QA+DI - 99

VA + LR - 93.4

Date : 15th Mar 2012

GD Topic: "Technology is the main reason for increase in economic disparity"

Number of People present: 9

Time: 2(think)+14(discuss)+2(summarize)

Brief Snapshot of Discussion: Not a Fish Market. But a lot of times 5-6 people started speaking together and eventually only 1-2 same people ended up continuing. So some people couldn't speak or weren't able to get their point through. Decent discussion over a straight forward topic with For's & Against's where for had more weight.

I started the discussion and highlighted points like Digital Divide etc. Chipped in 3-4 times and was able to drive discussion whenever went monotonous. Entered later with points like e-Governance and NeGP, Companies preference to Tech-Literate people even in Non-Tech fields etc.

PI for PGDIM/PGDISEM/PGDITM: PGDIM

Panel Members: 3 out of 4 seats occupied as 1 went outside just before I entered.

Would Refer Panelists as P as don't remember who asked what, Myself as M.

Questions:

P: Tell us About yourself

M: I realized after couple of interviews where some of my Profile's Highlights were not discussed or seen that this is where one needs to Brag whatever he/she needs to. (Rarely your file is seen, it's your Profile Form that matters most in Most of the places, so a short note for future aspirants fill your forms properly). A 1.5 min intro with some achievements and strengths.

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P: What was your FY Project?

M: This one needs to be filled in the NITIE form. Explained about my FYP related to Wireless networks and TCP/IP.

P: Bit Rate of Video Conference these days.

M: Didn't know exact answer but made a guess and told difference in Audio and Video bit rates I remembered from Books. Told a rate which was very small.

P: A wrong answer, which one of the Prof's highlighted. He hinted me about bandwidths.

M: Accepted that I don't know the exact rate but explained about 2nd Generation, 3rd Generation, 4th Generation Bandwidth capacities etc. and how it is of order of GBPS to TBPS. And some more recent developments.

P: Satisfied

P: What is Baud Rate?

M: Don't remember Sir.

P: You are from Electronics & Communications right?

M: Yes Sir, But I don't know answer to this.

P: What is diff b/w Handoff and Roaming?

M: Explained with Examples. And here the Technical I/W ends. Fun Starts with Giggles throughout.

P: What was your AIEEE rank?

M: Told

P: You could have got any NIT why did you go to IIIT.

M: Told about being in Hyd, and research oriented approach

P: Where did you do your research?

M: Started but Cut

P: So you play hockey, State level huh. How many Goal Keepers you have injured?

M: Not goalkeepers but some defenders Yes. Even I got injured sometimes.

P: *to tumne badla le liya.*

M: Everything on the field sir.

P: Lot of interests you have huh?

M: I believe in learning with Enjoyment. That has driven me throughout my life.

P: Okay. Thank you

M: Thank You. Good Day to You all Sir's.

Misc.:

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Hobbies: Sports, Dance, Alumni Cell Rep in Inst, Organizer some Events etc. Have little/big achievements in all. Paper -Presented in International Conf.

I/W lasted for less than 10 min. Continuous speaking and cutting in mid.

Suggestion for Future Aspirant: Strong Technicals are not Bottom line in NITIE, handling everything with Presence of mind is something seen on Top.

Verdict – Converted

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NITIE, Mumbai 3

Vignesh – Fresher – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7037968>

PROFILE:

Acads:

X - 92.91

XII - 96.83

Undergrad Major -Electronics and Communication Engineering

GPA/%age - 9.29/10

Work-Ex: Fresher

NIL/Sector - 0

CAT Score:

Overall - 99.45

QA+DI - 98.48

VA + LR - 98.72

GD:

One member from the group was asked to pick a lot for selecting the topic.

PS:

1. The Group & panelists for GD is different from the group & panelists for interview
- 2.They give us a scratch pad where we had to write down the points. After finishing GD, scratch paper must be torn out and pencil must be left over on the table.

Topic: Is India's foreign policy pro-US?

Number of People present: 10

Time: 5 mins to prepare, 10 mins to present, 1 min to summarize

Brief Snapshot of Discussion:

For 10 seconds , after the discussion time started, there was silence. As none were starting the discussion, I started with a few points like India's foreign policy since independence, NAM, etc. Then came in 3-4 times. Very good GD. Everyone got their chance to speak and almost everyone contributed. A guy who didn't speak much was asked to summarize.

PI for PGDIM

Panel Members Intro:

4 people - P1, P2, P3, P4

Questions:

P3: Where is this zebra shirt? (I had sent a photo where I was wearing a fancy t-shirt, along with the form to NITIE. They started mocking at me)

M: (Smiled and) Sorry sir. I sent the form at last minute. I had only this photo with me

P1: Many good things happen only in last minute (and he laughed so loud. All 4 laughed)

P3: Fine. Tell me about yourself

M: Told

P3: Tell me about your Final year project

M: Told. (My project is in image processing)

P2: Are you doing it in MATLAB?

M: Yes mam

P3: What is the need for your project? What is its application?

M: Told

P3: Ok. Take this background (pointed to wall behind). Take a photo of this with lights on, and then a photo of this with lights off. Are both of them same?

M: Told technical stuff, how they vary in some parameters.

P3: Ok. Take this photo with zebra shirt. Now you take a photo of yourself. Now will both of them be same if I feed it in a database and compare?

M: No sir.

P3: But the person, hairstyle, everything is same right?

M: Yes, sir, but the image is different.

P3: Ok. How will you compare then?

M: PSNR sir (related to my project again)

P3: What is PSNR?

M: Explained. (They are not convinced)

M: Do you want me to tell formula sir?

P1-P4: (deep silence looking at papers)

M: told formula

P3: Why MBA?

M: Told

P3: (told something which I can't understand and started seeing papers)

Silence for 10 sec. Then I realized that he has actually asked me to leave.

M: Sir shall I leave?

P2: Yes

M: Thank you mam

VERDICT : CONVERTED

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Sanjiban Dutta – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7035999>

PROFILE:

Acads:

X - 87.88% (WB Board 2003)

XII -88.1% (WB Board 2005)

Undergrad Major - B.E. (Mech) 76.38% (BESU, Shibpur 2009)

Work-Ex:

Sector - Steel Plant consultancy firm / 30 months (till Jan 12)

CAT Score:

Overall -99.04

QA+DI - 98.66

VA + LR - 96.52

GD Topic: “Every cloud does not have a silver lining”

Number of People present : 12

Time: 15 mins

Brief Snapshot of Discussion: Very healthy discussion, every one contributed (probably because of seniors specifically telling not to make it a fish market, otherwise the whole group might suffer) - from opportunities creation, utilizing it, entrepreneurship, economic condition of country etc.

Other Salient Details: Indication was given when 2 mins were left so that summarization can be started.

PI for PGDIM:

Panel Members Intro: 3 persons, 1 person left just as I entered.

P1 (aged above 55 probably Bengali, was jovial and encouraging),

P2(age between 45-50 looked fresh and energetic),

P3(aged definitely above 56 looked as if he was very jittery and tired)

Questions:

P1: Sit down. Are you tired since you have waited all day long? Had your lunch and snacks?
(When I entered it was 6-30pm whereas we reported at 8am)

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Me: Yes Sir, definitely somewhat tired but it is part of the process. I had lunch sir (smiling), not anything for snacks

P2: Tell us about your profile, work ex etc.

Me: Started with school and then into college, summer training... I was cut by P3

P3: What was your final year project?

Me: Sir ... this this (solar related stuff)

P3: What? (In jittery tone) Tell clearly

Me: Explained in 2-3 sentences (do want to go deep)

P1: What are solar panels made of?

Me: Said

P1: What is the amount of solar radiation that earth receives?

Me: It's difficult to say. It depends on place of earth.

P1: Tell us any average value .. We want per sq metre

Me: Said some figure ... around 400W/sq m.

P1: Gave the answer..... (In a positive tone... no grilling)

P3: What do you remember in Mechanical Engg from which we can ask?

Me: Thermodynamics... and from steel related processes because I am working in a steel sector (want them to go towards work ex. as it is my strength area. also I could not say anything about my work profile in the very beginning as I was cut by P3)

P1: What is pig iron?

Me: Explained

P1: Tell us some different types of steel

Me: Ranted all kinds of steel possible before stopped by P1

P1: What is the main component of Stainless steel apart from iron?

Me: Said

P1: What about steel used to make railway tracks?

Me: (Not sure). I think medium and high carbon steel is required as they need to be hard. Also... I think (interrupted by P1)

P1: That is true. Steel is mixture of iron and carbon.... components other than these

Me: Maybe Manganese.

P1: Ok. Thermodynamics. What is Entropy?

Me: Said something. P1 also added something and looked at P2.

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P2: What specialization would you take?

Me: Operations. Before I could think of explaining, P1 interrupted.

P1: (to P2) He is a Mech engg. He will definitely take Operations. (Turning towards me) It would be relevant to you...

P1: What do you like to do in leisure time?

Me: I sing.

P1: (as if stunned)... What do you sing? *Hindi filmi gana??* (As if Hindi music is very bad)

Me: I listen to Hindi songs but I prefer singing Bengali music, especially Rabindrasangeet.

P1: Tell me any favourite song of yours.

Me: There are many but to name one... it is spring time... so (named a song related to spring time).

P1: Ok. It is good song ... (thinking)

Me: Should I sing? If you give permission...

P1: No no... (Others agreeing)... you can do it after coming here . Ok. thank you. We are done.

Me: Thank you sir...

Just when I reached the door, I could overhear one prof saying to others... '*Are usko to job leke kuch puchha hi nahi*'. I wanted to turn back and go but decided not to do so as it might be offensive.

Verdict: Waitlisted at 86.

Manish Singh – Work Ex – Engineer - 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7035910>

PROFILE:

Acads:

X - 89.60

XII - 74

Undergrad Major - GPA/%age 89.10%

Work-Ex: Sector -8 months/it

GD topic: “Was regarding the balance between industrialization and sustainable development”

Number of People present-10

Time: 20 mins

Brief Snapshot of Discussion: we were provided a page and pencil each to jot down the points, given some time(2 mins) to think...then a girl started. Well I must say that it was an easy topic and every person agreed to each other's opinion. Became fish market many times but kudos to the panelists. They turned up to the guys who have not given their points and asked then for their views. At last everyone came with his/her point.

PI for PGDISEM:

Panel Members Intro: 5 of them, will call them P1, P2, P3, P4, M(madam)... I was the first person to be called for interview in my panel, was a bit nervous

Questions:

M. Tell us something about yourself and your reason to join PGDISEM

-Told, the reason, my works and presentations in the field, showed them my B.tech marksheet where I had taken some 10 environmental papers as electives. They were impressed

P1. Final year project??

-Told the two projects. As both of them were in renewable energy side, they were impressed again

M: Difference between solar photovoltaic and solar thermal and which is better (was part of my project)

-Told and explained with some real time problems with both

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P2: Anything other than your B.tech

-Told them that I have learnt German and my doing my master's in business law from distance learning

P3: Asked some questions on environmental laws

-Answered

P4: what are the modifications needed in present environmental law and green tribunal act

-Answered.

P4: Future plans?

-Told them that I want to open energy saving companies (ESCOs)

P4: Name some companies in this field

-Named some 2-3 companies and told that at this point I don't remember more

P1: You have a lot of extracurricular on paper. Justify, how it shaped you?

-Tried to justify it and he looked impressed

P1: Tell something about black body and its reflection in details?

-Answered

P2: What's the purpose of this program?

-Tried to answer in a complicated way but he told that he didn't understand then I told the same that is written on the website about the course

P1: You have changed your GD/PI slot. Reason?

-Told

P3: when was the Bengal smoke act passed?

-guessed it as 1905(later came to know that it was correct)

we told thanks to each other and I drink the water kept on the table

P4: Manish, are you nervous??

-yes sir, a bit (with a smile)

P4:don't worry you have done good...

-I left with a smile

Misc.:

Was confident throughout and the interview was very cordial.

Verdict: SELECTED

Jagadish – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7006581>

Interview Date: 15th March

PROFILE: Acads: X - 91

XII - 97

Undergrad Major - GPA/%age :80.8 (electrical and electronics)

Work-Ex: 31 months Sector - Power plant designing

CAT Score: Overall - 97.21

QA+DI - 95.15

VA + LR - 95.95

GD: Topic: "Technology is the main reason for increase in economic disparity"

Number of People present: 9 Time: 2mins + 14mins + 2mins Brief

Snapshot of Discussion: GD was not a fish market but one guy was chipping in every time someone made a point. I tried 3-4 times to enter but was cut from the discussion. Made two valid points one at the middle and one towards the end.

Total entry: 3 times

Other Salient Details: During summarizing also people started having discussion. 4 of us didn't enter the discussion

PI for PGDIM/PGDISEM/PGDITM: PGDIM

Panel Members Intro: P1, P2, P3 (All of them were of 50-60 age group) As soon as I entered and was taking my seat.

P1: so tell me about power plants?

P1: what is supercritical power plant?

P1: what is Rankine cycle? Explain

P1: what is the speed of the turbine that you use?

Me: first time I began stammering. Then said I don't know and am not involved in that part of the plant

P1: what you don't know!!! Try answering. What is the frequency at which the power is produced?

Me: answered. took a wild guess of 1500rpm (found out actual speed is 3000 rpm for bigger gens and 1500 rpm for smaller gens)

P1: you are a power plant engineer and we are supposed to question you on power plant engineering.

Me: blank smile

P1: Tell me the losses in transmission line.

Me: don't know sir.

P1: there is one main loss. Try. What is hysteresis loss?

Me: Explained.

P1: So if it occurs in transmission how can it prevented?

Me: gave an answer which was part of loss reduction but not an answer for P1's question.

P1: he counters me and says "At losses you are at total loss"

Me:

P1: What are the types of tests that are performed in a transformer?

Me: stammer but began to explain.

P1: Have you heard about the SC test?

Me: yes

P1: Explain?

P1: What is SC?

P1: Why is it done?

P1: What is being tested here?

P1: What other tests are done?

P1: ok, tell me where do you get coal for your plant?

P1: what are the types of coal available?

P1: Major reserves of coal in India?

P1: What is important in deciding the quality of coal?

P1: What coal is available in India?

P2: Have you been to any plant or have you done all your work sitting in an AC room?

Me: I am in design office sir.

P2: What are the power plants that you have visited?

P2: What are the main problems you think are being faced by these plants?

P2: In coal handling plant how do you think environment can be protected in the design process?

P2: You say that it will cost a lot but don't you think environment is very important and he explained what all can be done. As a designer you should be the one to implement such things in your design

Me: smile and said yes sir will pay attention once I'm done with the interview.

P2: You have got so high marks in your 12th. How is it possible?

Me: Sir it's not that big getting marks in my board.

P2: so you are being honest there. Tell me why management as you are doing well in engg field.

Me: Sir, I want to get back to this field with a managerial exposure and contribute more sir.

P2: Ok. We are done with you.

Me: thank you sirs.

Misc.: I got an interview slot by around 11am. So didn't have to wait much the whole interview took about 15 mins. Interview was fully technical. Could not answer questions mainly on the losses and the tests (got totally damaged by the interviewer P1 twice) answered other questions for which I had stated the Qs alone. Got tensed initially by the unknown answers but then calmed myself and answered the questions towards the end

Verdict : Converted . Joined IIM Indore

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NITIE, Mumbai 7

Abhishek Sharma – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7005877>

Interview Date: 15th March

PROFILE:

Acads:

X - 90

XII - 61

Undergrad Major - GPA/%age : 85

Work-Ex: 18 months

Sector - IT (TCS)

CAT Score:

Overall - 99.87

QA+DI - 99.93

VA + LR - 95.15

GD Topic: "Ethics for management student"

Number of People present: 8

Time: 15 mins

Brief Snapshot of Discussion: Started the GD. I spoke a lot. Decent GD. No fish market.

Other Salient Details: Everyone was asked to give opinion in the end.

PI for PGDIM/PGDISEM/PGDITM: PGDIM

Panel Members Intro: P1, P2, P3, P4 (Two profs did most of the talking)

Questions:

P1: How are you feeling?

Me: Tired as its 6:30 in the evening. Had very less sleep due to mosquito but now I am happy that it'll soon end.

P1: Which all movies did the seniors show?

Me: Andaz Apna Apna. Shows like Big bang Theory. Tom and Jerry. Presently Pyaar ka Punchnama.

P1: What's big bang theory?

Me: told.

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P1: Any other alternate theory behind Universe formation?

Me: very little idea about this field.

P1: Come-on. You are young. You should be inquisitive?

Me: I spoke non-stop about Hubble, expanding Universe, Black Holes, Dwarf Stars, Time Travel, and Stephen Hawking. Ended up by saying that since my knowledge is superficial so I won't be able to do justice to this area.

P2: Ok fine. What do you do at TCS?

Me: Oracle Apps ERP consultant. Nice work. Became PL in my first project.

P2: Which module?

Me: HRMS.

P2: What is HRMS ERP?

Me: Told.

P2: Why so much stress on HRMS these days?

Me: Motivated employee means better business. Explained a bit.

P2: Worked in SAP?

Me: No. First project on HRMS technical. Recently moved me to SCM functional in a crisis project since I am a quick-learner.

P2: Incidents that proves you are a quick learner?

Me: Told a good example.

P1: How was your GD?

Me: Told.

P3: What are your hobbies?

Me: Runner-up in PG coolest avatar. Shown them my work. Dream Team member. Read books.

P2: Any business books?

Me: Presently reading Steve's Jobs. Many business ideas in it which I like. Also read India Unbound etc.

P2: Follow business news?

Me: read ET.

P2: Recent news?

Me: Indira Nooyi and Pepsi co. Rail budget. Expected Union Budget.

P2: Your expectation?

Me: Populist budget. Subsidy should decrease. \$1 rise in crude oil leads to 5000 crore subsidy load.

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P2: Why is crude oil price increasing?

Me: Gulf Issues.

P2: Will price decrease?

Me: Yes, it has in the past. New technology for oil drilling also coming up. Fracking used for shell rocks. So more supply in future.

P2: Agreed with me and had chitchat on shell rocks. Was impressed.

P1: Any economic interest?

Me: Have an idea of Bonds, Derivatives etc.

P1: What are bonds?

Me: Debt based instrument. (Cut in between)

P1: Bond interest rate?

Me: 8-10%

P1: So high!!!!

Me: I think it is for India. In US it should be less, around 2.1-2.2% (made a guess.)

P1: Are you sure? Trying to confuse me.

Me: I am not very sure, since I don't follow regularly.

P1: You are right. In India it's around 8%. Gave some fundey on Infrastructure bond, Power sector bonds. Their Interest rate?

Me: May be 10-11%. Not sure.

P1: So less. Who will invest? What interest rate you expect on your investment?

Me: 20%.

P1: You want 20% for yourself and so less for them. Very smart.

P1-P4: everyone laughed.

Me: I would invest in equity whereas infrastructure and power sector in India are lagging behind, slow growth, corruption. So low returns.

P2: You'll be a very good consultant.

Me: Sheepish smile.

P2 looked around. We are done.

Me: Thank you sir.

I got up.

P1: What will you do now?

Me: Go to Hirandani. Try some restaurants. I am a big foodie.

P1: Other calls?

Me: IIMC, IIML, IIFT, MDI.

P1: How's life in Kolkata?

Me: Told.

P1: Nice talking to you.

Me: Pleasure was all mine.

Misc.: Very chilled discussion. I was last one to be interviewed in my panel. Surprised by absence of acads and final year project.

Verdict: Converted. Joined IIM Lucknow

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NITIE, Mumbai 8

Surabh Vicky – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/7004976>

PROFILE:

Acads:

X - 85

XII - 77

Undergrad Major - 65

Work-Ex:

45 months / IT

CAT Score:

Overall - 97.00

QA+DI - 95.49

VA + LR - 95.15

GD Topic: "Expectations bring only misery"

Number of People present: 9

Time: 2 (to think) + 16 (to Discuss) +2 (to summarize)

Brief Snapshot of Discussion: It was a good discussion overall. Everybody got a chance to speak. I pitched in quite a few number of times. Overall satisfied with my performance in GD as I helped the group delve into different perspectives as well.

PI for PGDIM/PGDISEM/PGDITM: PGDIM

My PI went on for 30 odd minutes which was by far the longest interview of the panel till that time of the day.

Panel Members Intro: P1 (50ish), P2 (40ish)

Questions:

P2: Introduce yourself

Moi: told

P2: Hobbies??

Moi: There I brought forward the business idea that I am working upon (sorry guys cannot share it here) and the discussion went on that for the most significant part of the Interview. They cross questioned me on many aspects of the idea and how I am planning to convert it into a sustainable and profitable business model. I was able to answer most of the questions with

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conviction and a few just properly. Overall I felt they were quite satisfied and even praised my idea in the end. (This went on for about 22-25 mins). P2 who was initially the disinterested one got interested and cross questioned me a lot. He offered me a few management mantras and explained me a few management concepts and looked quite please. Then came the most dreaded (read academic) part of the interview which I feel might kill my chance of a convert

P1: Okay, so let's get into your background now. You are an Electronics engineer, right?

Moi: No sir, Electrical and Electronics Engineer, major Electrical.

P1: Brief us about your final year project.

Moi: Couldn't brief them properly (I know, I know, this is a patented NITIE question and how could I afford to goof that up; but the problem is that I was a part of some god-damn project some 4-5 years back which I had absolutely no clue about in those days and when I tried finding out about it on google a few days ago I found out that the topic was as random as randomness itself)

P1: How can you not be sure about your final year project ? (Almost shouting)

Moi: Unsatisfactory "sir it's been long" answer!

P1: *Scoldings*

P2: What have you studied in college?

Moi: Sir, Do you want me to tell you the name of all the subjects?

P1: No, Only the one which you are most comfortable with. (Till now he seemed mighty pissed off)

Moi: Electrical Machines.

P1: Which motor will you use if you want constant speed?

Moi: Synchronous motor, 3-phase AC synchronous motor

P1: Which motor in used in local trains?

Moi: Traction induction motor.

P1: What voltage does a train operate on?

Moi: 250 Volts

P1 & P2 Mighty annoyed by now

250 Volts (almost shouting)

Moi: sorry sir, it is perhaps 33kV, I am not very sure.

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P1: *Scolding*, you are an electrical engineer and you are not sure? Who do you think would be sure then, a layman?

Moi: Sorry sir, (again the lame "it's been long") excuse

P1 (Furious by now): How much is the horse power of a train engine?

Moi: Sorry sir, I don't know

he was giving me a murderous look continuously by now

P1: Do you even know what a horse power is?

Moi: Yes sir, it is a unit to measure power... (Cuts in between)

P1: What is the other unit of power?

Moi: Sir, Watt

P1: How many watts make a Horse Power?

Moi: Sir 746 watt.

P1: Is it more than or less than a kW?

Moi: Sir, less than a kW

P1: *Scolding* Do you think it takes one 4 years of electrical engineering to know the horse power of an Electric locomotive engine and then 4 more years to forget it (mocking me).

Moi: Sorry sir.

P1: I am done you may leave (in a "get lost" tone)

P2: No, I am not done yet. What have you been doing all these days after college?

Moi: Explained my work profile briefly.

P1 again: Being an IT engineer what do you expect to be there in the Union budget?

Moi: The govt. took off the benefits that the IT companies had been traditionally enjoying on STPI and SEZ. This rebate should again be introduced as the IT companies are suffering the burns of recession in the US and Europe.

P1: Do you know till how long was this rebate being in affect?

Moi: Sir 7 years

P1: How long do you want this to be extended?

Moi: Sir, at least till the time the recession is officially over in US and Europe.

P2: What is a recession and how it started?

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Moi: Explained what a recession is and how the most recent one started with the US Sub-prime crisis and what was the effect of the Euro zone crisis was.

Then they asked me to leave

P2: Take Care,

Moi: Thank You sirs

Verdict : Waitlisted

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Abhinav Karma – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6994885>

CAT: 98.20

Profile: 70s throughout

Work EX: 28 Months

GD: “Expectations Leads to Misery”

Good discussion. I pitched in late, but I think I made use of the ample time. Brought in few points with examples.

PI: 4 Panelists let's say P1, P2, P3, P4 (All Sirs) and myself A

A: Wished everyone.

P2: Have a seat and tell us something about yourself.

A: Gave a simple answer including my whereabouts, B.tech, work and hobbies.

P2: So you like reading?

A: Yes Sir. Just a beginner. My last book was Fountainhead (hoped to discuss this novel)

P2: Do you read about Business? Any newspapers...

A: Economic Times, Sir.

P2: So tell us something about Budget.

A: Sir Last day the Railway Budget was out.

P2: Interrupted. Please tell us about the Union Budget. Let's not get into Railway Budget.

A: Told something. Don't know why I said food security bill in this. (Should have told how I am looking at the budget)

P2: That won't be introduced.

P2: Can you define Budget?

A: Sir it's the projection of expenditures for a country, for a whole financial year. Basically how the country is going to spend for the next Fiscal year. Fiscal Deficit will also be announced by the FM. I sincerely hope it falls somewhere below 6% of GDP.

P2: So what is a Deficit?

A: I gave the answer for Fiscal Deficit. They were expecting me to answer for Budget Deficit.

P2: So where does the money for expenditures come from?

A: Sir Basically from the taxes and Revenues and the borrowings of the country.

P2: What is the current income of India?

A: Sir the GDP is 1.73 trillion USD.

P2: What is GDP? How does it differ from GNP?

A: I knew this one. Gave example of LN Mittal for GNP to elucidate.

P2: Gave some gyaan..and I nodded

(Now P2 looks at P3)

P3: So what was your Final Year Project.

A: Told. Tried to make sense in Layman term. Don't know how effective I was here. Nothing was asked.

P3: Were you involved in any sports during college?

A: Yes, Sir Cricket. I am playing it for my current organization.

P3: How about college?

A: Sir House Teams. Also I played for my department Team.

P3: So you got this award in Work Place.

A: Sir was on my client's recommendations. I was given 3 applications to retire. I did that efficiently. And got a bid for 161 applications for my project to retire. And My managers were really happy.

P2: So why do you want to leave this Job? You seem to be doing good?

A: Sir I want to get into my family Business. Gave my story. Want to have that holistic View. Right now I am working in a very small technical Niche.

P3: Ok. Thank you and all the very best

My PI went for around 12-13 mins.

Verdict – Waitlisted. Joined MDI

NITIE, Mumbai 10

Soubik Chakroborthy – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6993804>

PROFILE:

Acads:

X - 86.4

XII - 82.6

B.Tech- 8.39

Work-Ex:

IT Sector / Domain - Health Insurance / Role- Tester.Exp-18 months

CAT Score:

Overall - 97.9

QA+DI - 92 (approx)

VA + LR - 98 (approx)

Extra-Curricular/Hobby: Quizzing.

GD Topic: "Is Social Networking useful for the youth."

Number of People present-10 (7 boys and 3 girls)

Time: 2 mins to think, 15 mins for discussion and 2 mins to summarize

Brief Snapshot of Discussion:

Since the topic was relatively easy everyone jumped into discussion straightaway. While I won't classify it as a fish market, but there were many instances where 4-5 people were starting to speak simultaneous but every time within 5 secs others were stopping and let only one person speak to avoid parallel discussion.

Initially, it was getting difficult for me to pitch in for first few mins but later I managed to speak twice and brought up some relevant points which were well acknowledged by others.

After 10 mins or so, one of the panel members asked us to stop discussion and everyone was given around 45 secs to put their individual point of view on the subject. No one was asked to summarize.

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After the GD realized that while talking I was looking at the panel members rather than my group, an involuntary action may be because I was just at the middle of the group facing the panel directly.

PI for PGDIM:

Panel Members Intro: 4 (3 Gentlemen(G1/G2/G3) and 1 lady(L))

Questions:

I entered the room and greeted them with a smile.

G1: Why are you so happy?

Me: told

G1: So are you nervous?

Me: No sir, I am bit excited but not nervous.

At this point G1 and G2 left for few mins.

L: So where do you work?

Me: Infosys.

L: What is your role?

Me: Told about my role and what I exactly do (Though stammered a bit while taking my team's name)

L: Do you access the code you test?

Me: No mam we don't have access to the code, my team doesn't do the static testing, it's more of functional testing, whereby we prepare test scripts give input to the code and test the output against predefined expected results.

L: So are you involved in Integration Testing.

Me: No mam, our team looks after system testing and regression testing .Integration testing is done by the development team

L: What are the tools you use?

Me: Told

L: What was your final year project?

Me: Told

(Both L and G3 had the expression like "what an easy subject to do a project upon")

L: Tell me about your project?

Me: told (but was meandering ,and the answer was very badly framed)

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(By this time G1 and G2 joined again)

L (cutting me in between and looking unsatisfied with my haphazard answer):

What is ASP used for?

Me: Creating web-pages (3 out of 4 panelists nodded at the reply as if I was answered a very difficult question, the nodding at such easy reply was a bit surprising)

L to P3: You want to ask something.

P3 to L: No

P2: What did your father used to do?

Me: Answered

P3: You have some consistent marks throughout your academics.

Me: (I have between 83 to 87 % in X, XII and all 8 semesters of B.Tech)

P2: You have mentioned Clients name in NITIE application form!!

Me: Sir, we can divulge that much information.

P2: *Hum logon se kuch poochna chahte ho?*

Me: All the questions I had in mind regarding the institute and the courses have been covered by Team Impact during today morning induction. Right now I do not have anything to ask.

L: Sorry didn't get you.

Me: Repeated the whole thing.

L: Ok thank you, you may leave.

Verdict: Rejected. Converted NITIE next year.

Adarsh – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6991169>

DATE of GD/PI: 13/3/12 0800

PROFILE:

Acads:

X - 96.96

XII -95.5

Undergrad Major - 75.97%, PESIT Bangalore.

Work-Ex: Sector - 34 months, BEL

CAT Score:

Overall -97.86

QA+DI - 97.72

VA + LR - 93.73

GD Topic: “Despite a large population, India lacks knowledge power.”

Number of People present: 10

Time: 2+15+2

Brief Snapshot of Discussion: Everybody got their turn and time to speak. Topic discussed from various dimensions such as Space, defense, energy, education, brain-drain, inclusive growth.

What needs to be improved and how etc. All in all, a well conducted gd.

Other Salient Details: asked to summarize in last 2 min, everybody pitched in.

PI for PGDIM:

Panel Members Intro: 3 male profs, in 40s or 50s. (LP, MP, RP)

Questions:

MP: (all smiles) take a seat, so what does your name mean, explain it?

Me: gave meaning. Also explained how I am that with one example.

MP: where do you work, how long, and tell me about work profile?

Me: said what do I do and my current project.

MP: questions about current job. How do you go for dynamic updating (related to work)

Me: answered satisfactorily. Functional aspect of work profile.

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MP: so if you are so passionate and proud about your work, why MBA, continue doing that.

Me: Growth in terms of career. My MBA reason etc.

LP: You come here but don't learn what you told you want from a MBA.

Me: Intangible benefits, Marketing and finance courses help to realize my long-term goal.

(Smiles all around)

RP: So what preparations are you doing if you have decided to do your MBA and for your interviews

Me: sir, joined coaching class for GD/PI prep.

RP: what else?

Me: sir, started reading management literature gave some book names.

MP: so in your final year B Tech project, what was the market analysis you did?

Me: did reach out to different products and looked upon their features to provide new ones.

LP: so I have this security system, how do you differentiate b/w pets and human threat?

Me: biometric system

RP: come on, you can't have such complicated system at houses, give something economically feasible

Me: ok 3 different sensors at different heights

MP, RP: (here, PI gets interesting) told I will crawl, what will you do?

Me: I will put weight sensor

LP: again its very complicated

MP: (at last, he gave the answer). Told that use motion sensor to figure out movement within the house.

Me: ok sir, (sheepish smile)

LP: so what do you know about current affairs?

Me: I follow international polity, spoke about Arab Spring, why, how and specifically about Yemen and Mr.Ali Abdullah Saleh.

LP: tell about economic scenario

Me: I started with euro debt crisis. (MP cut it short)

MP: you can just tell us economic impact of Arab spring.

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Me: ok. Hindrance to pump oil. Much of oil reserve in Arab and political instability hinders oil production so haywire oil prices. No control. Somewhere I told about GDP and industry sector, inclusive growth.

RP: now explain inclusive growth.

Me: started explaining about GDP distribution and skewed sectors

LP: tell in layman terms

Me: attempted but again cut short by MP.

MP: I don't know economics, I am uneducated now tell what's inclusive growth

Me: told about how poor, middle and elite class are included

MP,LP,RP: (all smiles) ok at the last, you got it

Me: smiles

MP: ok that's it

Me: thank you sirs.

Verdict: CONVERTED

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Poojan Shah – Fresher – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6990194>

PROFILE:

Acads:

X - 89.73% (Maharashtra Board)

XII - 84.17% (Maharashtra Board)

Undergrad Major - Electronics and Telecommunication

%age - 78.44% (Mumbai University)

Work-Ex: NIL

CAT Score:

Overall - 99.04%

QA/DI - 98.28%

VA/LR - 97.30%

Interview Date : 14th March, 2012

GD Topic: “Are bad actions with good intentions justified?”

Number of People present: 4 panel members (3 male, 1 female), 10 candidates

Time: 2mins to think + 15 mins to discuss + 2 mins to conclude

Brief Snapshot of Discussion:

One guy was told to pick up 1 chit in which the topic was written and then the discussion begun. I was the 3rd one to enter in and made good number of entries right through. Gave quite a few e.g... Chipped in with point of taking affected parties into consideration and looking at it from diff people's perspective. Terrorist's actions are bad and bad intentions but not quite the case if you look at it from their POV. Examples ranged from WW-II, Hiroshima Nagasaki, Mahabharata, father child and many more during the discussion. It was a general topic and not a lot of scope for counter views. After about 8-9 mins it became very repetitive and people just kept discussing same stuff in different ways like bigger picture, holistic view, pragmatism. All in all, a decent GD. Not a fish market. Happened twice or thrice when more than 1 was talking. But good thing was no1 was too aggressive and let others speak... At stroke of 17th min, the panel said now conclude. I started the conclusion and gave a decent one... Tried to include all aspects discussed and gave a consensus which the group reached.. Good thing is everyone spoke and made decent contribution...

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Other Salient Details: Nothing specific. Just told to conclude at completion of 17 mins. No summary to be written.

Ours was the 1st group for GD.

PI

PGDIM (everyone today came only for PGDIM)

Panel Members Intro: 4 male panel members, all very experienced. Seemed all were min 45..

Questions:

I was the first one to be interviewed today

Since I don't know the name of panel members I'll abbreviate them as M1,M2,M3,M4,Me

May I come in sir?

Yes come in..

M2 - So how your day??

Me - it's been a Good sir so far..

M3 - So when did you come to NITIE?? Today or yesterday?

Me - Today in the morning.

M2 - Ohh good.

Me - Sir actually I stay in Mumbai only.

M3 - Ohh you are toh local candidate

Me - yes sir

M3 - What was you GD topic?

Me - told..

M3 - What was your contribution??

Me - started telling points I made but was cut in between and asked when did you speak Ist, IInd....

Me - told was 3rd Speaker and Ist when told to conclude (decent start)

M2 - Now introduce yourself

Me - Told all the things. Acads, ECA, Scholarship, Hobbies and much more. Spoke for about 100 secs.

M2 - Arey you have come for a Management Program Interview, where is anything related to management??

Me - No reply. stayed quite. gave a smile.

M2 - Okay tell something about business

M2 - Okay tell me about any recent business news

Me - Sir there have been news about cut in CRR from 5.5 to 4.75...

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M2 - Arey no not this one. Something else.

Me - told about ONGC case recently. Quoted figures and told the basic problem.

M2 - What do you think about Budget 2012? Specifically about Infra and Power sector?

Me - Sir am unaware about budget recommendations in infra and power sector. Told about tax exemption recommendations. Not a lot though.

M2 - Okay fine.

M3 - tell me about your Final Year Project

Me - was expected question, so was prepared for it. Told things in details.

M3 - What is Random Walk??

Me - (some technique which had the remotest connection to my project)

M3 - What are Neural Networks? (That's what my project is based on)

Me - Told.

M3 - What is Back propagation Algorithm?

Me - Told...

M2 to M1, M4 - okay we are done, you can leave.

M3 - Arey no wait.

M3 - Okay tell me how washing machine works?

Me - Sir I don't internal functioning of washing machine, but i know external functioning.. it's based of Fuzzy Logic

M3 - What is Fuzzy Logic?

Me - Told something. Not much details, but a decent answer...

M3 - Okay now tell how is it related to washing machine operation

Me - Told something fuzzy operations about its values being between 0 to 1. Had studied fuzzy logic so knew basics. But forgot the details. (Again no cross Q and no reactions)

M4 - you said you like cricket. Describe yesterday's match

Me - I started saying about who won the toss and how India went about with their innings

M4 - Tell me what this tournament is about?

Me - Sab bol diya, Asia Cup, 2nd match, Ist won by Pak, 4 teams, in Bangladesh, India defending champs won in SL in 2010 and Dinesh Kartik was MoM in finals.

M2 to M1, M4 okay we are done.

M3 - arey wait.

M3 - you have done an internship where you have mentioned about embedded programming. What is it?

Me - Explained about what I had done and what is embedded programming pretty well..

M2 - You are a fresher, get workex, build a profile, can sit for laterals and all. Very long

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question. Almost 80 secs long.

Me - was prepared. Started speaking.

M2 cut short me in between and told its fine. I hardly told 2-3 points...

M3 - What is your career goal?

Me - Told about it as I was prepared. But they didn't ask many Q.

M3 - Okay we are done.

Me - Thank you sirs.

A good panel. Didn't grill me at all.

I was done by 10.45AM...

As said by Team IMPACT -

50% weightage - GD

50 % - PI.

Final Verdict – Reject

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NITIE, Mumbai 13

Anish – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6987372>

PROFILE:

Acads:

X - 91.75%

XII - 93.75%

Undergrad Major - 8.95 GPA

Work-Ex: Sector - 33 / IT

CAT Score:

Overall - 97.42

QA+DI - 95.65

VA + LR - 95.75

GD Topic: "Should both developed / underdeveloped countries have equal binding in combating climate change."

Number of People present: 7

Time: 10 - 15mins (2 mins for preparing)

Brief Snapshot of Discussion:

Decent discussion, went off the track for some time though.

I pitched in 2 - 3 points and dint talk more. (Was pointed out by the panel to summarize the discussion as I was quiet most of the time)

PI for PGDIM:

Panel Members Intro: 4 members (1 person was mostly an observer)

Questions:

My PI was towards the end of the day and believe me it went for a max of 3mins. Anyway this is how the interview went...

Panel: Take your seat.

P1: You have great marks in engg. What a waste of talent it would be if you came here.

Me: Umm. Sir... Actually... (Cut short)

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P2: Where do you work?

Me: Told (Apparently they'd known about my company)

P1: How many years of work ex?

Me: 33 Months.

P3: What do you do there?

Me: Actually. I work with.... (Cut short)

P3: Does your software run on Linux???

Me: No sir it actually is in the initial stages, works on Windows currently (Cut short)

P1: What was your final yeah project?

Me: Told the heading and started with some explanation (Cut short).

Panel: Okay you may go now.

I could not believe my interview was over. I gave them a very confounded look and I heard them laughing after I left. I guess it was mostly due to the last look I gave.

Anyway, things could have gone better.

Verdict: Converted and Joining.

NITIE, Mumbai 14

Uday Krishna – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/2012-2014-nitie-gd-pi-experiences-25079758/6990204>

Mine was on 13 March...

Profile:

BTech - NIT Durgapur 8.13 CGPA

12 - 89.2

10 - 84.4

Work Ex - 28 Months in IT

CAT Score: 96.67

Category - NC OBC

Good Extra circls.

GD: "Will demise of Steve jobs adversely affect Apple."

GD went with one guy trying to dominate.

PI

-Why did you join NIT Durgapur?

Me. That's what I got in my counselling!

PI. Your college is famous for Mech. and ELE why did you take IT?

Me. In 12th I was scared of Physics and interested in C so I took IT. Panel gave a weird look.

PI. What's your college Motto?

Me. Don't remember

PI. Its *Udyogam purasha laskhanam* (told from my grad certificate). What does it mean?

Me. I don't know Hindi. But maybe it is every responsible man should work.

PI. No it's not that

Me. then I do not know!

PI. Hobbies

Me. Told. Carroms and Own a website

PI. Tell me about Work Ex

Me. Told

PI. You said you chose NIT Durgapur because you got it. Was that a compromise?

Me. No I had many options... but I chose the best lot in my options including Warangal, Surathkal and etc. and NIT Durgapur was what I got.

PI. You may go.

5 mins interview. May be less than that. No technical. No final year project.

Verdict: Converted. May be the GD, High CAT score (for OBC) and my profile helped me sail through.

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NITIE, Mumbai 15

Praveen P – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/16008101>

Acads:

X - 83.6

XII -83.2

Undergrad Major - 65%

Work-Ex: 22 months

CAT Score: 85.01% (NC-OBC)

GD Topic: Intelligence more important than integrity

Number of Ppl present: 9

Time: 2+13(went extra) +2

PI for PGDIM/PGDISEM/PGDITM: PGDIM and PGDITM

Panel Members Intro: 3 but only 2 spoke

Questions:

P1: Tell me about yourself?

P1: Some question about importance of my place of residence. (Kind of famous among people from Maharashtra)

P1: Hobbies

P2: Which newspaper does Ramachandra Guha write columns for? Thought it was The Hindu as I had read on of his column but didn't answer as I was bit not sure.

P1: Which one you will PGDIM or PGDITM?

Me: Tried to explain.

P1: (cut short) tell me one word honest answer.

Me: PGDITM.

P1: Thank you, you may go now.

Verdict: Converted both.

Vishwas Jajodia – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/16001532>

PROFILE:

Acads:

X - 94 (CBSE)

XII - 82.6 (CBSE)

Undergrad Major - 7.0 GPA (Electronics & Communications)

Work-Ex: 21 months/Sector - IT

CAT Score:

Overall - 98.13

QA+DI - 96.4

VA + LR - 96.8

GD Topic: “Do Indian workplaces treat sexual harassment cases seriously?”

Number of People present: 9

Time: 2 mins to think, 15 mins GD, 2 mins to summarize

Brief Snapshot of Discussion:

A beautiful GD in my opinion. Everyone was so calm and patient. Despite the hot topic, everyone was giving everyone a chance to speak. Totally not a fish market and a real healthy discussion.

PI for PGDIM/PGDISEM/PGDITM:

Panel Members Intro:

2 Male professors. I was in the 11.30 AM slot. My panel was taking it slow with the 8:00 AM slot and hence were speeding up things with our slot.

Questions:

Prof1-Introduce yourself.

A- Sir I am....., have done my B.Tech from xyz and am currently working with...

(All of a sudden) Prof 2- Haven't you done your 12th, 10th. What about your parents?

Me- I am coming to that sir.

Prof 2- *Pehle konsa kiya- college, fir 12th, fir 10th, fir kg, fir parents??* (Yes in Hindi)

Lagta hai you did it in reverse order (laughs).

Me- Sir I was going in the reverse chronological order and was going to tell you about that.

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Prof2- Never mind. So what are you doing currently?

Me- Told. Asked about client and how we communicate as the client is US based.

Was telling when suddenly Prof1, who has been going through my profile sheet asks about my hobby- quizzing. Told them about organizing quizzes and also participating in some.

Prof1- What is the official name of India?

Me- Told

Prof1- What is our National Emblem?

Me- Told

Prof1- Tell me more about it.

Me- It is present in Sarnath. Has 4 lions on top. They represent the directions.

Prof1- What do they stand for apart from the directions?

Me- That I don't know sir. (They stand for power, courage, pride, and confidence)

Prof1- What you don't know. Which other animals are there?

Me- Sir, there is an elephant and I think a tiger and peacock too.

Prof1- *Zoo bana do tum. Leopard cheetah bhi bol do. Are you sure.*

Me- I am sure about the elephant but not about the tiger and peacock.

(There is an elephant, a bull, a horse and a lion at the bottom)

Prof1 (laughs)- What quizzing you do? You don't know even this much. *Khair aur kya hota hai?*

Me- There is also the Ashoka Chakra which has 52 spokes (there are 24).

Prof1 and Prof2 both pick up this blunder- Are you sure?

Me- Yes sir.

Prof1- Ok what do they stand for?

Me- I don't think they stand for anything sir. (12 out of 24 spokes represent the twelve causal links taught by The Buddha and those 12 in reverse form the 24 spokes)

Prof2- *Yeh kya matlab hua.* I could have put 50 in there then (laughs).

Me- I don't know what they stand for sir.

Prof2- Ok which is the highest mountain peak in India?

Me- K2 sir.

Prof2- That is in PoK.

I think I gave a confused look here as he said we know it is in PoK

Tell me India's highest peak then.

Me- Kanchenjunga sir.

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Prof1- Height?

Me- I don't know sir.

Prof2- Situated in?

Me- I am not sure sir.

Prof1- Kerala Karnataka mein hoga kahin socho (I could tell that both were thoroughly enjoying my plight).

Me- No sir, it is in the north

Prof1- Where Himachal?

Me- No sir, I meant north-east.

Prof1 (again laughs)- Ok how many Union Territories are there?

Me- 7 sir

Prof1- Are you sure?

Me (confidence fully shaken)- Yes sir (though I said it in a very shaky and un-confident tone).

Prof1- How is it different from states?

Me- UTs don't have chief minister.

Prof1(now smiling in a very sarcastic manner)- *Toh how do they function. Matlab aise hi chal jaata hai.*

Me- No sir, they have governors.

Prof2 (suddenly)- What is the capital of Czechoslovakia?

Me- I don't know sir. (*agle din yaad aaya* it is Prague)

Prof2 takes over now.

Prof2- So quizmaster, now I will be your quizmaster. Should I ask you easy questions or difficult ones?

Me- Sir difficult.

Prof2- Why why?

Me(smiling at my fate now)- If I am unable to answer then at least you will think it was a difficult one but if I am unable to answer an easy one then you will think I don't know even the easy ones. (I was pretty sure by then that I don't know anything and won't be able to answer any question they throw at me)

Prof2 didn't like this answer I guess. - So what should be the domain, electronics or communications?

Me- Sir I will be biased towards communications.

Prof2- What is lower earth orbit and upper earth orbit?

Me- Completely foxed; tried to give an answer based on the names

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Prof2- No. Haven't you studied this? What are satellites used for? Padha hai ki nhi?

Me- Yes sir padha hai. Gave a few uses.

Prof2- Tell me about the orbits then.

Me- Gave the same answer. Was completely wrong about lower earth orbits and partially correct about upper earth orbits.

Prof2- What are you saying? Have you even read these terms?

Me- Sir I can't seem to recall so I am trying to link these terms.

Prof2- You don't know anything. You said quizzing but don't know about that also.

Me- Sir I can't know everything.

Prof1- What have you written then- quizzing, watching movies and serials. Serials dekhte ho? Konsa dekha last?

Me- Yesterday I watched Game of Thrones

Prof1- Hindi ke nhi dekhte kya?

Me- Gave names of 3 Hindi serials also.

Prof1- So you have an interest in cooking also. Kya banaate ho?

Me- Sir I make really good sandwiches and tea.

Prof1- So breakfasts at your house are really good (laughs)

Me (sheepishly)- Yes sir you can say that.

Prof2- Ok we are done

Me (shocked that no final year project)- Done sir?

Prof2- Yes. You may go.

Verdict – Rejected

NITIE, Mumbai 17

Sumodh Mudholkar – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/15983506>

Last day last slot. Here it goes

PROFILE:

Acads: X - 93.46%

XII - 82.67%

Undergrad Major - GPA/%age - BE (IT) 68.18%

Work-Ex: Sector - 31 Months (IT sector)

CAT Score:

Overall - 94.68%

QA+DI - 90.10%

VA + LR - 94.84%

GD Topic: "Is India's foreign policy Pro US?"

Number of People present: 9

Time: 2 min to think, 15 mins for discussion and 2 min to summarize

Brief Snapshot of Discussion: It was healthy discussion. No fish market. Everybody had their points. I pitched in 2-3 times with good points. Overall good discussion (almost everyone was not knowing much about foreign policy. so were on the same level)

PI for PGDIM & PGDITM:

Panel Members Intro: 3 panelist (although only 2 asked questions)

Questions:

P1: Describe your work profile

Me: Told rehearsed answer

P2: What all subjects you had in Engg?

Me: Should I list all the subjects?

P2: Yes

Me: I was surprised. Took many names. He stopped me when I said MIS (Management Information systems)

P2: What did you learn in MIS?

Me: Told.

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P2: Then questions based on ERP (as I said one of the topic in MIS was ERP)

Me: answered. Prof looked satisfied

P2: What is difference between e-commerce and e-trading?

Me: Told

P2: What is OLAP & OLTP?

Me: Explained

P1: What was your final year project?

Me: Gave a description.

P1: What are your extra-curricular activities?

Me: Told

P1: Tell me your hobbies

Me: Told

THANK YOU

That's It. NO cross questioning. They were listening to what I was saying.

Verdict – Converted

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NITIE, Mumbai 18

Vishwas Prabhu Desai – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/15979985>

PROFILE:

Acads: X - 89.7% Goa Board

XII - 90% Goa Board

BE - 78.46% E&TC; Goa University

Work-Ex: 27 months

Sector - IT

CAT Score: GEN

Overall - 97.48

QA+DI - 94.65

VA + LR - 96.91

GD Topic: "Can criminalization of Indian politics be prevented"

Number of People – 10 present

Time: 2+ 15 + 2 minutes

Brief Snapshot of Discussion: Most of us spoke as topic was very general. It became fish market a couple of times, but we got it back on track. But most of the time 2 or more people were talking. Once a guy and a girl also got into argument. Mostly we spoke on how greater participation from youth would help for decriminalization, independent and faster judiciary, faster probing of allegations against politicians. I pitched it only once in the GD regarding how we should imbibe the importance of clean politics from childhood itself. Every other time I tried to pitch in, somebody always cut me. So I waited for the panel to sound the last 2 minutes' alarm as I knew at that moment everyone will keep quiet for a second or two and it happened as expected.

Started summarizing the GD and spoke for around 15-20 seconds. Guess everyone spoke enough as the panel did not ask anyone to summarize individually.

PI for PGDIM/PGDITM:

Panel Members Intro: 3 (All males)

Questions:

1. P3: Tell something about yourself.

-Told about good academic record, top performer in training, good record at workplace, recent promotion.

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2. P3: So you are doing well at workplace. Why MBA?

-Told how I interact with clients, so I play a techno-functional role. And how I want to shift from that role to a business role and how it would be difficult for me to do that in my current job. No cross questions.

2. P3: What was the final year project?

-Had prepared for this question. So started explaining in detail. Suddenly P2 and P3 said this is not a new idea and already implemented. So I said it was recommended by the external organization sponsoring the project so we could not change it. P3 came to rescue said that it's good to implement a new idea but it's important to do something concrete which I have done.

3. P3: Team members in the project and your role in the project?

-I said I did the actual hardware part, P3 only heard that I did the actual part.

He asked so only you did everything and others just chilled out. So again explained that I did the hardware and the other team members did the software part. No more cross questions.

4: P3: Did you have Optical Fiber Comm in BE? What is multimode and single mode in it?

I said I did have the subject but can't recollect the modes.

5. P3: Working of optical fiber?}

-Explained it. After that P3 himself gave answer to single mode and multimode. I nodded.

6. P3: Again back to Optical fiber. Uses of multimode fiber?

-I said I can't recollect anything from this subject.

7. P3: Which subject did you like from BE?

-Answered.

8. P3: What is OpAmp? How is it different from normal amplifier?

-Answered this. At this point P3 squatted on his chair

9. P3: what is fan in and fan out? Gave a problem on current and voltage in fan out

-Answered and solved it correctly (according to me)

10. P3: was done. Over to P1. What are your hobbies and what you do in pastime?

-Answered. Told how I am part of team which supports the security team at office. And pastime being reading current affairs.

11. P1: So tell me some recent news.

-Answered.

12. P1: Wanted to know if I really read or just mugged up some news from the last few days.

Asked what is Coalgate

-Answered.

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13. Almost everyone signaled that they were done, suddenly P3 asked what other calls have you got?

-Answered. Said I had a calls from few other colleges and a final call from 1 college. He didn't understand the final call wala part of the answer

14. P3: So what if you don't convert any call. Will you continue in the job?

-I said I have already converted a college.

15. P3: So which one will you choose that college or NITIE?

-I said NITIE.

16. P3: (jokingly) at that college you must have taken that college ka name.

-I said, even there I told I will join NITIE if I get it. Every started laughing. Told me how I may lose on a college because of this and how I should always say the name of college of which I am answering the interview. I said it was an honest answer. So P3 asked if honesty is the best policy. I said as far as my experience goes it is.

Now they were finally done. Thanked them all. Smiles all around and left.

Verdict – Converted but joined IIM Indore

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NITIE, Mumbai 19

Varun Elango – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/15959647>

PROFILE:

Acads:

X – 87.2% (CBSE)

XII – 96.0% (TN State Board)

Undergrad Major – BE (Mech), 8.03 (CGPA)

Work-Ex: IT, 39 months

CAT Score:

Overall – 86.17 (NC-OBC)

QA+DI – 87.5

VA + LR – 79.99

GD Topic: “Women are better teachers than men”

Number of People present – 10

Time: 2 mins for prep + 15 mins to discuss + 2 mins to conclude. (Buzzer was ringed at the end of each time slot)

Brief Snapshot of Discussion:

It was a very good discussion. No fish market. I pitched in 4-5 times. One guy in the group wanted the conclusion to go in an order and so he asked us to follow that. But by the time 6 members gave their conclusion, the panelist ended the GD and asked us to leave.

Other Salient Details:

There were 3 members in the panel, all male. And in the group too there were all male. So no spice in the GD. There was a person in our group who was struggling to enter the discussion but couldn't. Panelist stopped everyone and asked that guy to speak up his points. You will be given a notepad for rough work. After the GD, you need to tear off the used pages and take it with you.

PI for PGDIM:

Panel Members Intro: 4 male members (M1, M2, M3, M4)

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M1 – Asked a lot of academic questions

M2 – Cross questioned me based on my answers

M3 – Silent man

M4 – Asked HR questions.

Questions:

M4: Welcome!! How would you like to introduce about yourself?

Me: Gave a brief discussion about myself, my acads, my work & my hobbies. Told them that football is my favorite sport and Manchester United is my favorite team. ManUtd's "never say never" attitude is very similar to mine (this statement later came back to haunt me).

M2: So do you attribute the team's success to the manager or the players? Tell me in percentage terms. (I guess this guy must be a finance prof)

Me: The manager has been with the club for more than 25 years. He knows the game in & out. He knows how to react in any situation. So, for the team's success I would give 75% credit to the manager and the rest to the players.

M1: Ok.. You want to tell us about any projects that you have done?

Me: Yes sir. I would like to tell about my final year project. Told them everything regarding the project. (Well-prepared answer, after all this is NITIE's compulsory question)

M1 & M2 then asked few questions related to project which I answered to the best of my extent.

M1: What is your role at work?

Me: Explained to them in detail.

M4: You did your mechanical engineering and working in IT. Doesn't this contradict your "never say never" attitude?

Me: Gave them the reason behind me choosing IT field. Recession. Lack of core companies coming for placements. But he seems dissatisfied.

M2: Do you have the habit of reading?

Me: No sir. I don't read books. I am too much into extra-curricular activities that I don't have time to read.

M2: Do you read at least newspapers?

Me: Yes sir.

M2: Which one?

Me: The Hindu.

M2: Any economic papers?

Me: No sir. I read the economic section in the Hindu.

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M2: Ok. Please tell me any recent economic headlines.

Me: I told him about the Current Account Deficit (CAD). Tried to explain it in layman terms but he disagreed with me. Finally, M1 said ok and asked M2 to move on.

M4: Why do you want to do MBA?

Me: Gave them a satisfying answer. No cross-questions.

M2 (after seeing my mark sheets line-by-line): You have a subject called Industrial Engineering. What is conditional probability?

Me (total blank): Gave him a generic answer. But he disagreed to it by saying "It is a very basic definition".

M2 then asked me some more questions on Industrial Engg to which I did not give proper answers. I then told him that I had also studied Operations Research & TQM. Then he asked regarding CPM & PERT and the difference between them. I answered correctly.

M1: Ok. We are done.

Me: Thank you.

Misc.:

The interview went on for 15 mins (as I was 2nd person in my panel). I heard from the seniors that performance in the PI matters the most for a final convert. My reporting time was 8am and the PI was completed by 11.15am for me.

Verdict: Waitlisted

Arnab Roy – Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nitie-gd-pi-experiences-25098314/8716510>

Acads:

X - 92%

XII - 87.5%

Undergrad Major - GPA/%age

Work-Ex: NIL

CAT Score:

Overall - 82.83

QA+DI - 90.xx

VA + LR - 65.xx

GD Topic: Something on Improvement of severity of punishment may lead to decrease crime.

Number of People present: 9

Time: 2+12+2

Brief Snapshot of Discussion: A semi fish market. But later came under control. I pitched 2 or 3 times. A healthy discussion. After the discussion panel members asked us to summarize.

PI for PGDIM/PGDISEM/PGDITM: PGDITM

Panel Members Intro:

3 members.

2 lady professor and one man. Don't know he was a professor or not. He did not ask a single question...

Questions:

Me-M

Lady Prof1- L

Lady Prof- R

L- Please introduce yourself.

M- Blubbered for few minutes. But Profs were going through my forms. Then I asked them what else I should mention.

L- Yes we have a lot of stuffs to know about technical.

L1- You are 2012 pass out right? Then what have you been doing these days(I am a fresher).

M- Told.

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L1- Ok, Tell us about your project.

M- Explained and she asked a lot of questions on that project. Especially algorithms and its implementations...

L1- What are the subjects that you have learnt in your engineering?

M- Mam, should I take all the names?

L1- No just tell me your favourite subject.

M- Ma'am, Computer Network and Software Engg.

L1- What are d layers of OSI model?

M- Could not name all. Named a few.

Then she asked few questions from Networking. Answered 50% of those.

L1- Ok am done.

L- Well, What is this subject Object Technology?

M- Told

L- What is ERP? What have you learnt in it?

M- Explained.

L- Ok am done. Thank You...

Verdict- Waitlisted

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SPJIMR, Mumbai 1

Vish Hari– Work Ex – Engineer – 2011

<http://my-newsense1.blogspot.in/2011/03/sp-jain-gdgi-experience.html>

We were 6 of us in the 9:00 am session. After a small wait outside the room, we were summoned in.

There were 4 gentlemen on the panel.

The one on the extreme left (P1) was an old man in his 60s,
the 2nd man (P2) a much younger guy seemed very much like an alumnus,
the 3rd man (P3) had a swagger about him and
the 4th man looked like an intellectual.

"Good morning to you all" said P3 as we greeted him back.

"So guys, let's have a GD just to break the ice. Are you ready?"

"So your topic for the GD is -"Development and Corruption go hand-in-hand".

You get a minute to put down your points in the sheet of paper."

1 min over, I started off very briskly with points on development, industry, forms of corruption till I realized after the first 2 min that not one was interrupting me. Fast running out of ideas, I gave a momentary pause. One of them took it as a window of opportunity to enter the discussion. I thanked him silently. We ensured that each of us got a decent chance to put forward our points without making it a fish-market and we succeeded in doing it and utilizing the full time. Good group dynamics.

I made an entry 2 more times in a big way by quoting examples of the RTI activists being murdered, the builder-bureaucrat-politician nexus, recent stats etc. After about 10 minutes, we were asked to stop. No one was asked to summarize. It did turn out to be an ice-breaker of sorts.

It was evident by now, P3 would do all the talking. He looked the kind who liked to talk. I wasn't wrong.

Each of us had to take turns telling about
ourselves,
our background,
our acads,
schooling,
work,
grad,
work,

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interests/passions etc. 2 in our group were fresher's who were still in grad.

P3 took it upon himself to provide some entertainment by indulging in some serious leg-pulling, mainly the 2 fresher's. One of them was asked about his favorite subjects. He fumbled when he was asked to define thermodynamics and some other subject. He had kissed adios to his chances, in the first 5 min of his interview. The poor guy had a horrid look after his turn. The more confident fresher, a mechanical engineer, was grilled on stock market terminologies when they were told that he wanted to do finance because he liked the Sensex (that's called "digging your own grave"). Finally, they (P3) had made him look more foolish.

Then came my turn. P3 at it again. I had to ensure that he dint get a chance to smother me like 3 others before me.

P3: So, "Vishwanath" or is it "Hariharan"?

Me: It's Vishwanath

P3: Let's stick to vishy. Ya, so...Vishy tell us who you are?

Me: Spoke about the usual stuff in a free-flowing manner, as if I had mugged it up.

P3: (After listening to a 2-min intro) so how is the auto industry and how do you the prospects in India 5 years hence?

Me: Talked about recent auto stuff & launches, threw nos & stats at him, random mention of JVs & acquisitions in India, talked about expansion plans, India growth story etc.

P3: So..how do you compare the Indian & Japanese auto-makers?

Me: Spoke about competencies in design, process, suppliers, discipline, culture, *jugaad* etc.

P3: (With a chuckle) so how many years will it take for us to be on par with the Japanese?

Me: Reasoned out how Indians are up there with the global quality standards and work in-process. It may not be long when Indian brands will be preferred to others.

P2 asked each of us "Why MBA?" in 6 different styles.

I gave him the very carefully rehearsed answer about building a better skill set, more decision making scope, higher responsibilities..

P2: "How a better skill set?"

Me: More flexibility. More diverse opportunities, more value addition.

P2: "You are the only person here who has a techno-commercial profile. Why not continue in it and take more responsibilities?"

Me: (I thought my "Why MBA?" answer would suffice. It didn't) Told him how my 'metallurgy'

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tag was acting as an impediment to further challenging roles.

P4: (Making a late entry) "Did you take metallurgy by chance or choice?"

Me: Sir, by choice. I didnt want to get into any circuit/IT related field of engg.

All 4 of them looked at each other and nodded their heads in affirmation with a polite" We are done. Thank you."

We thanked them and walked out after a 40-min group interview.

After a 15 min break, we were told that only 3 of us had got through and I was one of them.

We then found ourselves in a similar-looking room for our 2nd group interview. There were 6 of us and 2 on the panel. Some of the questions they asked were from the psychometric test we has to take before our 1st group interview.

We were asked about:

- our whims & fancies,
- our contribution to the society,
- our achievements at college & work
- "what animal/bird do you identify yourself with?",
- " What kind of job do you see yourself in after you pass out?"
- "Where do you see yourself 10 years from now?"

After a 15-min interaction we were through with it.

Final Verdict: "Converted"

SPJIMR, Mumbai 2

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8692584>

Venue: Mumbai

Date: 17th Feb 2013

CAT: 97.37 percentile

10th: 90.33% (AP board)

12th: 93.60% (AP board)

B.tech: 73.70 (civil engg.)

Psychometric test:

10 mins....some 30 MCQs....about you and how you behave in various situations. And we were asked to give explanations to 6 of these 30 questions.

GI-1:

6 people were called into the room -- 3 finance (including me), 2 operations, 1 IM

Panel consisted of 3 members

It started with we being asked to introduce ourselves. We were given a time of 60 seconds to do that. (Some people prolonged their intro part though).

I was the 1st person to be asked the question (I guess I caught their attention while introducing myself): Why MBA? I gave my well prepared answer. They seem to have been satisfied. After me, others were also asked the same question. And the subsequent questions were based on the answers we gave to "Why MBA" question. This itself went on for 15-20 minutes

Now we were asked about our reading habits. Every one of us said that he/she reads newspapers. And then the finance guys were asked to name the twin deficits India is grappling with these days. I told 1. Current account deficit and when I was cut there and the other fin guy was asked to tell the other one. Unfortunately, he told oil deficit (which wasn't correct)....

that's all...they asked us to leave and wait till the results were out....

verdict: 4 out of 6 were selected for Gi-2 and I was the only fin guy selected. The remaining 2 couldn't make it

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in 15 mins, Gi-2 started

Gi-2:

this time it is a group of 5. (Only 1 person from the previous group was in this)..

2 fin people(me + 1 CA girl)

1 ops guy(the one from previous Gi)

2 other girls(don't rem their specializations)....3 girls + 2 boys(including me)

Panel consisted of 2 members

This Gi also started with we being asked to introduce ourselves. As a part of introductions, we were asked to tell them our achievements, strengths etc. every1 of us were given 90 seconds to do this. Some people didn't stick to the time limit and they weren't cut...

now started the interesting part:

1. One person was asked about the difference between MBA & PGDM. He couldn't answer the question...he was given some time to think about that. I knew the answer to the question and volunteered to answer. I wasn't let to.

2. Now, each 1 of us were asked a unique question.

e.g.: what kind of spouse do you want?

What is the worst phase of your life which you wouldn't want even your enemy to go through?

What is it that you don't like in your boss?

If you were the PM, tell 3 things you would change in the system etc.

3. We were asked to tell the differences between various types of packaged water.

4. Why SPJIMR?

5. We were asked to tell them some facts about one of them. It was stressed that the fact should neither be a praise nor an abuse. People started talking about his cell phone, its cover, the no. of times he drank water during the interview, color of his spectacles' frame, color of the pen he is using etc.

We were told that the interview ended and we were asked if we had any questions for them. People asked about the subjects they teach, their names etc.

Verdict: got through.....PGDM finance 2013-15.

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SPJIMR, Mumbai 3

Gaurang Kumar – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8359738>

Score based call (Operations)

XAT- 99.38 %ile

10th - 80%

12th - 75%

Grad - B.E. (Electronics) 57%

Date: 16th Feb 11:00 a.m. slot (Mumbai)

Work Ex: 15 months (2 months IT + 13 months start-up)

Reached by around 9:40 for the 11:00 slot.

Called for the psychometric test at about 10:40. Done with it by 11:00. I personally did not understand the format of the test but the coordinator explained it to me and it was fine.

Finished within 15 minutes.

Then, we were called for our first GI. 5 of us. [4 guys (3 experienced+1 fresher)-Ops, 1 girl-Finance]

3 panelists, 2 ladies and a gentleman (2 of them were also alumni of SPJIMR)

GI-1: (about 20 minutes)

We were told to have a discussion among ourselves, "many foreign companies want to spread their wings in India and are using bribery as a tool. What are your thoughts on this?"

Discussion was for 5 minutes. Then we were asked questions individually based on some of the things mentioned in our profile sheet. I was asked why I took Ops if my job experience also entailed marketing and about an act of charity that I had mentioned in the profile sheet. The fresher was asked about why MBA and his views on what MBA would give him. The other 2 ops guys were asked about their work-ex. One of them was from Karnataka, so he was asked about his views on the Cauveri dispute. The other work-ex guy was from LnT, so he was asked about the slab collapse at Mumbai during Metro construction. The Finance girl was grilled about risk management. We were also asked to select 2 candidates apart from ourselves to go into the next round. Overall, quite ok GI. I was not too hopeful if I would make it. After the interview, we all went back to the waiting room. Results came in within 5 minutes. 3 of us made it. I and the other 2 ops guys who had work ex. Finance girl and fresher were eliminated.

GI-2: (about 15-20 minutes)

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There were 3 of us (from last GI) and one more guy who was also from Ops.

This time panelist were 2 senior professors (I think one from IB and one from IM).

We were given a few minutes per person in the beginning to give a capsule about ourselves, including our scores, other B-school calls, upbringing, acads, work-ex, family background, parents, siblings, extra-curriculars and hobbies. After that, based on our background, we were asked questions about

- resources of an organization,

- what is ERP,

- how our hobbies are connected to management etc. More than an interview, it was like a discussion where they too kept adding their points. More than anything, at least the interview made us learn a few things.

Verdict -Waitlisted

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SPJIMR, Mumbai 4

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8355515>

Date: 18th Feb

Place: Mumbai

Time: 10 am

Call: Profile-based call in Finance

CAT - 93.07

XAT - 98.12

10th - 86.83% (AP board)

12th - 93.90% (AP board)

Group:

Reached venue at 9:50 am.

GI1: 3 Fin (2 boys and a girl), 2 IM (both boys), 1 Ops (boy)

The panel was very much chilled out. One of the panel members is a known face. I think he was in the videos that Adcom came out with. The panel repeatedly asked us to relax and this is not going to be a stress interview. Started with TMAY in 2 mins and some of them were asked questions in the middle on what they were saying. And then questions were asked to respective specializations candidates giving out some scenarios. And cross questions, counter an answer, support an answer and all sorts happened. An Adcom student also sat with panel for few mins and asked a question on how would link up your hobbies to MBA. And again followed by questions on specific specializations to respective candidates. Finally asked if we had any questions.

Total time taken is 45 minutes. 5 of us are through. 1 IM guy couldn't clear

GI2: 1 Fin (boy), 2 Marketing (1 gal, 1 boy), 1 IM (1 boy)

The panel is again very much chilled out. Again one of the panel members is a known face to most of us. He is from Marketing department who talks in the video about experience as "only coding in IT will not be a relevant experience". Another one is a director of Entrepreneurship Cell of SPJIMR.

Each one of us asked TMAY. And questions were asked based on that. I was the first in the group. I was asked questions like TMAY,
What you blog (said blogging as my hobby),
Why Finance,

Tell me about Indian Banking Sector,
Tell me why you joined this college in Intermediate,
Tell us about your Engineering college.

Verdict - Converted but joined NMIMS

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SPJIMR, Mumbai 5

Pallavi Jain – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8354426>

Date: 17th Feb

Place: Mumbai

Time: 2pm

Score-based IM call

CAT - 96.14

XAT - 99.27

10th - 90.0% (CBSE)

12th - 86.2% (CBSE)

Group: 1 Finance, 2 Marketing, 2 IM,

GI1: chilled out kind of interview

1 professor, 1 Alumni, 1 from Media

1) Intro including acads, family background, work ex, type of person you are ,goal in life.. I was expecting it to be short one but I guess they wanted a detailed 1

2) Everyone was questioned about the work profile-answered it well

3) I was asked that if I want to choose a person for manager post then I will choose a person with good tech skills and ok kind of managerial skills or a person with good managerial skills and k tech skills. Justify. Cross questioned on the ans-good discussion

4) Where do you see yourself 5 years down the line?

5) The finance guy had written internet as his hobby so they grilled him that we all use internet. Why using internet is so imp for him that he had to mention in his profile. I feel they were not satisfied with the justification

6) One guy was asked to name a company which was not of his domain

7) You are sincere and hardworking and have good tech skills but your manager is replacing you with someone. So what extra qualities will he have?

8) One guy wrote being frank as his weakness so they tried to create stress on him and said it is a very good quality. You should not have stated it as weakness but the person couldn't justify that

9) What subjects you would be studying in your stream

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10) In the last we were asked to if we had any question (make use of this opportunity if you feel that something was there in the interview you wanted to speak about and you did not get a chance)-one person asked why SP JAIN conducts group pi instead of personal interview. I discussed about being frank as I had mentioned it in my weakness and didn't quite agree with what they had said earlier. Had a good discussion on it.

5 out of 6 made it to GI2 (I was one among them)

gi2: it was a again very chilled out kind of interview basically focusing on what you have mentioned in your psychometric test. Quite long (40 min I think)

Panel: 2 male (both were senior)

1) Asked to introduce ourselves using adjectives

2) I was questioned on an instance where my value system had to be violated and I didn't let it happen-cross questioned and then a long discussion on if you r a manger and you find that your subordinate is not adhering to office hours but completing his work. Your reaction on it .what will you do if 70% of the project revenue is based on him. A 15-20 min discussion on this with everyone

3) Some questions on the psychometric test.

4) What difference you expect in studies at grad level and postgrad level (MBA) except knowledge content

5) What is the diff between a leader and a follower?

6) I was asked what I gained in this 30-40 min interview

7) I was even asked to entertain and sing a song but I could not as I was sick-had cough.

Verdict – Waitlisted

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SPJIMR, Mumbai 6

Gaurav Kothari – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjmr-group-interview-experiences-25093880/8340383>

16th Feb - Mumbai (morning slot - 09:00)

GI-1

Panels - 1 F(operations), 1 M(IM), 1 M, 1M(industry)

group - 2 F, 3 IM, 1 M

1. Place of residence
2. Brief Intro
3. Why Specialization? Focusing on What Profile then? Any Person from that field and similar kind of questions.
4. From me - why Finance from engineering field?
-What role you want to be in future?

-Eminent investment advisor?

-What step SEBI has taken recently for investment advisory sector (any certification)?

-Your role model?

From another Finance guy -

-His work profile at ICICI,

-what fields ICICI been working on to get deposits?

-Why ICICI growth good as compared to IDBI inspire of the fact that they got the banking license at the same time. And 1-2 Q more.

Marketing Guy - What role?

-Emerging marketing trends?

IM Guy and 2 Girls - Their work profile.

-emerging IT Trends, Cloud computing, etc.

5. Any Questions. After 5 min, results were out.

4 out of 6 (2F, 1M, 1IM)

GI - 2

Panels - 1 Female, 1 Male (Both were very senior).

Group - 3 F, 1 M, 1 IM

Very short interviews.

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1. Intro, Pointing out our unique qualities, Hobbies.

(2 of the girls have dancing hobbies and had done Bharatnatyam and some musical instruments course, they were impressed by that.)

2. Then based on this reply:

Me - about Chetan Bhagat and Five point someone (I am from IITD), what qualities his story had that is useful in Business. How much is his story true? About Gambling Hobby? About Personal Finance? How do you choose your poker money out of your fixed salary?

Other F guy - About his hobby of reading? Link the 3 authors he mentioned with the qualities required in MBA.

Same Q to other 2 who have mentioned reading hobby.

F girl - About her dancing ability? How do you link Bharatnatyam with Business? And 1-2 other Q

M guy - About reading and same. He mentioned 'magical realism'. Little bit grilled about that.

Then at last asked me - what other calls and rank them. Then asked everyone the same.

Verdict – Waitlisted

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SPJIMR, Mumbai 7

Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8338046>

9th Feb

Bangalore- 16:00 slot

Doc verification and a psychometric test.

You need to be fast to complete in 10 mins.

GI-1

Panels- Male1 (M1), Male2, Female1 (F1), Female2.

And 3 Marketing, 2 ops, 1 IM

M2- So how are you all?

In chorus, fine sir/fine, thank you, sir

M1- So let's start, give a short intro in about a min.

Everyone spoke very nicely.

M2-(got interested about the hobbies of a guy and a gal) asked them more about their hobbies.

F1- Why Marketing/ops/IM?

Great answers by everybody.

1 Op guy mentioned something that the cost management is more imp than selling/marketing.

F2- So you are saying Marketing is useless?

M2- Ok, let's have a GD, Marketing VS Ops

Suddenly everyone started to speak.

(Panel intervened, "Do not make this a real GD, let it be a discussion and speak one by one")

And everyone regained their decent selves. Overall was a good discussion, but the panelists finally came to conclusion that both depts are fruitless without Finance.

M1- Yeah, Money rules.

Panelists laughed, we smiled and giggled.

(In this whole GD, that IM guy was somewhere lost)

Then everyone was asked about their work-ex.

I mentioned that how I learned different skills, like knowing a customer, his needs, product etc.

(I work in a Construction Equipment Industry) Explained that I can tell customer what this particular product can serve you.

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F2- But that is just product knowledge, that does not mean Marketing.

(Before I could answer,)

M2- Ok, I will tell you to sell something, this water bottle and another product a chilled water bottle. Now the customer wants the normal one only. But you have a target to sell the chilled ones. What will you do?

ME- According to this situation, I'll let the customer know what his actual need is. Here the chilled water will give him more respite and satisfaction than the normal one. Sir, as I had mentioned earlier, it is equally important to know what the customer's actual need is (not want), as it helps a lot. (F2 gave a look that supposedly describes appreciation)

Then questions moved onto other guys, M2 was making fun of a girl's answers then F1 very slowly shouldered M2 to stop. They giggled. They were cracking jokes in between. I think they were in a very jovial mood. And everyone answered very genuinely.

Result- All got selected. (It was such a dynamic group)

The group got split into two.

GI2- 1 Middle aged (M), 1 Oldie (O), 1 2012-2014 batch guy (BG)

M- So where are you coming from?

First guy- I am basically from....

M- No... Before coming to Blr, where have you boarded trains/buses from? 5 Hyderabadis, 1 Blr.

O- Wow, how come? Is this some kind of conspiracy?

BG- Hahaha, I think it is a coincidence.

M- So tell me something about yourself as a person? (Same question to all)

Me- told some values that govern my life and how I consider them while making any decision. Blabbered about my disciplined approach to life.

M- Are values/morals necessary in life?

Me- Yes. Told why.

M- What is right and what is wrong?

Me- Perspective defines what is right/wrong, but some basic societal and ethics also define right/wrong.

M- How your hobbies help you in life?

Me- told. Destress, connected something with the values in my life.

Now comes O

O- I want one-line answer, quick ones.

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O- Why friends like you?

O- Why some friends do not like you?

O- To whom do you pray? Why do you pray?

O- If you have to share a room with a guy, during your first year, what quality do you expect that he possess?

O- Why SPJain? Please do not give gyaan about that this college is having many social activities, and I would increase my capabilities. Just point blank, why?

(This was the only question where I feel I faltered a bit, talked about the course and the studies, all others said that they wanted to be in Bombay-varied reasons)

Verdict: - Rejected. Could not believe, there were no answers that were weird or fake. Was devastated. But eventually in a month, IIMB results came. Got in IIMB.

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SPJIMR, Mumbai 8

Yakhot Khan – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8328012>

Date - 14.02.13

Slot - 12 pm

Centre - Delhi

Specialization - Marketing (Profile based call)

Work ex - 2 yrs.

CAT 95.4

XAT 99

Psychometric Test - Took 10 minutes to complete. Some situations are bound to be taken subjectively by most of you while the examiner's intent may be a bit different. Just pick up at least two from each group (there were three groups) of question and remember why you ticked a particular choice for those. Being attentive is the key here. And be yourself to beat the time. Be concise and to-the-point in describing the reasons for the answers to situations you have picked.

GI 1 - 5 people (2 Marketing, 1 Finance, 1 Operations, 1 IM)

Two panelists p1 and p2.

P1 was a Marketing guy and seemed interested and pleasant. He, at once, put everyone at ease. First he asked all of us to introduce ourselves. HE specifically told that we should try to include everything you want to say in a description of 90 seconds. Start from your name and native place. Describe your graduation. Then describe your work and company. Give some tidbits to them how you are different from the herd. I frankly told them all the things I actually did in my spare time, however insignificant it may look. Let them be the judge of it. But be prepared to put what you do in line with the specialization you are opting for. A rough idea will do- no need to delve into intricacies. Use simple language. Maintain eye contact with BOTH. Forget that they are experienced professors, talk as if to your friend.

P2 all the time during introduction just kept observing. Pay close attention to what others say. What they will be asked you will be asked too later. Even 30 seconds of a warning as to what question you will be passed from some other person, are valuable. Organize your thoughts in the lull.

Then p1 took up the two marketing guys (myself and one lady). HE started with me; asked the standard

"why marketing" under the garb of "your dream job".

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-I handled it well, tried to show what I have NOT done at my work and how I am curious about one particular part of marketing.

Then came to the company.

-Mentioned the one I know is famous in marketing and mentioned the corresponding campaign it was involved in.

P1 tried to trap me at this point but I escaped since I had clarity in what I had said earlier and knew they had slightly misunderstood. They asked one more example about the part I was curious about. Told. P1 happy. Moved to other guys.

Everyone made it to GI2. (A record of sorts, is it?)

GI 2 - 6 people (mix of all specs.)

A completely different panel of two senior professors. Both were not smiling often but were still quite good-natured. P1 asked us about our experience of today. Then asked each to tell how they were different from others.

Don't try to use heavy words like perseverance, time-mgmt., etc.

They just don't have any way to know if you are really exceptionally perseverant, except if you can give an example. Examples are a must! Shows that you are not faking it. A convincing example is hard to fabricate and hence be ready to back up your features with examples. I mentioned three distinguishing features. By the end, they had lost their interest. SO had mentioned my best distinguishing feature first. And it was indeed a distinguishing feature! Devise your own feature similarly. Sound beliefs get valued...

p1 and p2 kept interrupting and guiding the conversation. They were good listeners. So you could explain in detail your views. Just don't drag on too much. And don't be uninteresting or dull. How you worked impossibly long hours on a certain project is all very good for your career but just doesn't make a riveting conversation piece. Just don't let on the monster side of you! They do take ethics and morality seriously.

Then we moved to discussing the psychometric test. They asked our views. I had made a note of one which I genuinely felt I needed to discuss. This prompted a case from p1's side. A big brute is beating up a child. How will you tackle the situation? Note that in an open ended situation you have to close the ends. Take different scenarios in consideration. Discuss the probability of each and then posit a feasible solution. Don't just give flat answers like I will confront the big guy and ask him to stop. Very brave of you, indeed but the panel is assuming you will be beaten to death if you do the above. It is the best time to let the panel know how you actually think. Try to put in certain positive aspects of your personality into such answers.

Now to my favorite part. This prompted a lot of thinking! If the God of your conception arrives before you and grants you infinite wealth, how will you use it? (No welfare schemes please). Here is a chance to be creative. Think sincerely what limitless wealth can achieve FOR YOU.

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Leave aside everything you can buy. They don't want to know that. What you will do after you have bought everything is the key. Ever wondered something could have been done only if you had money? Use it here, then.

It was a very interesting conversation. Everyone had strong opinions and clear-cut answers; two people especially so. The panel probably had a good time getting to know such diverse still logical views and aspirations.

Verdict- Converted

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SPJIMR, Mumbai 9

Anonymous- Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8324453>

Call-finance(score based)

CAT-99.75

Work ex-0

Extra-curricular-not much just college level

Centre: Delhi

So first there was a psychometric test which was about you as a person...15 mins is enough time

GI was to start at 12 noon but started at 12:30....

Q1 introduce yourself

A1 spoke 2-3 lines but was cutoff

Q2 why finance

A2 again spoke 2-3 lines but was again cutoff.... interviewer said what's so special in what I was telling

Q3 we were asked to prepare a business proposal on a situation that they gave us at that moment

A3 gave a satisfactory answer from my side

Q4three situation when you had used finance

A4 gave the examples

Q5 I was asked to tell the return on 1lac investment at 8.5% invested for 5 years in a bank but I was given time to calculate

A5 took 2-3 mins but gave the answer

Verdict – Rejected

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SPJIMR, Mumbai 10

Anonymus– Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjmr-group-interview-experiences-25093880/8324373>

Date - 14.02.13

Slot - 12 pm

Centre - Delhi

Specialization - Marketing (Score based call)

Work ex - nil (final year student)

CAT 92.76

XAT 90.25

Registration - smooth and quick, they only collected the photocopies.

Psychometric Test - I completed it in 5 mins, everyone else took their time.

GI 1 - 5 people (2 Marketing, 1 Finance, 1 Operations, 1 IM)

Two panelists p1 and p2. P1 was very cool and first of asked us all to relax and be natural.

Started with a 2-minute introduction for all.

Then followed "Why this specialization?"

The only person who was cross questioned a lot was the Finance guy but he handled it well. I was asked to make a sort of a sales pitch assuming p1 is owner of a coaching center for him to be a sponsor for our department fest. All in the group were comfortable while interacting. And pay attention to questions asked to other people as well, because they might suddenly ask for your opinion on it.

All made it through.

GI 2 - 5 people (2 Marketing, 2 Finance, 1 Operations)

p1 is there again with p3, who actually said that "in an interview one of us has to wear the devil's hat". And p3 did wear that hat throughout.

Started with 90 sec introductions. The questioning started with me with the question "why marketing?" and was also asked which company has "floored" you with its marketing. Then we somehow started discussing Coca Cola's marketing strategies and the question was presented to the other Marketing girl. She was then asked about unethical and ethical marketing. They were asking for her personal opinion and a concrete agree or disagree, but she attempted to be diplomatic and p3 repeated the question about 3 times.

The 2 Finance people were grilled a lot, went into too much detail and p3 was putting forward situations for them and asking what would you recommend to this company for this and that. Again I think everyone handled the interview nicely and only the result will tell what p1, p2 and

p3 thought.

Verdict – Waitlisted

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SPJIMR, Mumbai 11

Siddharth Arora – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8324318>

Delhi 11 AM Slot

Score based call Finance

Document verification and Psychometric test were as expected. Usual stuff.

GI 1- 6 Applicants, all male 1 FIN (Me), 3 Marketing, 2 OPS

Started with tell me about yourself.

I had mentioned my undergrad degree from Purdue, and that kind of excited the panelist as he mentioned that SPJ has an exchange with Purdue as well.

Since I was the only Fin guy focus shifted on me. Questions about work ex and how work ex fits in your long term goals and how Finance fits.

Me: Usual Gyan, want to be an entre and FIN is essential

Panelist: Will you NOT sit for placements?

Me: Yes, sir I won't.

Panelist: Can you give that in writing

Me: Yes, sir (I was actually made to sign a self-written declaration waiving my on-campus placement. Don't know how much credibility that holds, but I was shocked that I was literally made to sign)

A few more questions why finance with an IT background...

Marketing Guys were asked "what is marketing to you"

Some interesting answers were shared by all.

Next question to fresher's (marketing) which is a good recent marketing campaign why and which is a bad one why? Nobody could think of an example for bad campaign.

Ops Guy (work ex) was asked about his achievements OPS (fresher) about internships and some grilling on pharma industry, since he was pharma background

It was an amazing panel. One of the panelists really made us comfortable and was very receptive and made extra efforts to listen and understand what we said.

For some reason, it took really long for them to tell our GI1 results. Seemed like there was some miscommunication. Then it took us even longer to get into GI 2. We were in 11am batch but started GI2 at 3. I felt the wait was unnecessary as a lot of people in later slots got done before us.

Anyway 4 of us (me, 1OP, 2M) from GI1 made it and another female (IM) joined for GI2
It started as a generally discussion- How is Pranab Mukherjee marketing himself? Is he

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marketing himself or congress?

Second was situation based- you are the Chief Officer of Indian wrestling association and are upset about wrestling not being a part of 2020 Olympics, what steps will you take and why

Lot of us said we would meet with IOC and discuss further.

So next q- now you are IOC how would you tackle the questions.

Both discussions had really interesting ideas and mostly all of us thought on similar lines.

Last discussion: "Education in India is elite, but only people with resources can utilize the premium education. Specifically, undergrad degrees and resources like entrance exam coaching centers."

Again very interesting conversation. This time we had opposing views, some people accepted with the above some did not.

Finally, the IM girl was asked about her work ex (she was the first IM applicant the panel had interviewed all day so wanted to ask her this Q)

I was asked a q about my work ex, goals, why fin and again if I would sign a waiver for campus placements

Me: I have already signed that a few hours back

Don't know why they made such a big deal about being an entre and not sitting for placements.

Verdict -Converted

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SPJIMR, Mumbai 12

Piyush Santhalia – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjmr-group-interview-experiences-25093880/8323857>

Slot: 4am, 13th Feb

Location: Delhi

Profile based Ops call

Psychometric test is simple enough. Just don't waste time over thinking stuff.

GI1

Group of 7

Panelists - 2 (1 older male, 1 lady)

1. Take a deep breath, feel comfortable, and tell us something about yourself. Include the things which make you unique.
2. Name one adversity you have faced in your life and more important what did you learn from that
3. Opinion on Collaboration vs Competition
4. Thank you

(all of us were asked only these three questions. while we answering, sometimes they sought some clarification here and there or a few obvious question were asked from our answers).

All but 1 guy made it to GI2

GI2

Group of 6, 2 Panelists (1middle aged man and 1 slightly older male)

Group Composition: 1M, 3 Fin, 1 Op (me) , don't rem about the other two

1. Tell us about yourself. We already have your profile sheet so try to mention something which is not there in your profile sheet, something which make you unique... (no time limit as such)

- Better not to mention all the facts about your profile. Try mentioning about your hobbies, your personality traits etc.

(A girl mentioned that she loved dancing, she had some degree in dancing, she was asked - why

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mostly females in dancing ? try to relate dancing to marketing (her specialization)

Another girl mentioned that she loved dogs, she was asked - why, so many scams in finance sector so what can we learn from dogs...similar arbit stuff

I had mentioned skiing, I was asked what level of skiing)

A guy from actuarial science was grilled about why he wants to move to finance. He was working in Insurance sector; he was asked something from his sector)

2. While the dancer-girl put her points about 'why mostly females in dancing', I was asked to put in something from male point of view.

3. Why operations? You have your startup, perhaps finance, venture capitalism or marketing will help you more.

4. Do you plan to go back to your start-up after MBA?

- Yes, actually I'll continue devoting sometime even while I am doing MBA

5. So you won't sit for placement. Can you write that in black and white

- Yes

6. Any questions.

Verdict – Converted

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SPJIMR, Mumbai 13

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8322430>

Date: 10th Feb

Place: Bangalore

Slot: 11 am Ops profile call.

Experience- auto/manufacturing industry.

Docs verification followed by psychometric test- 1st section: we need to tick answers for agree-don't agree type questions in 3 groups. And then in the 2nd section we will be asked to justify 2 or 3 (don't remember) answers from each group that we have ticked. Time was sufficient.

There was not a lot of waiting time. GI-1 followed.

GI-1: 6 of us guys. 3 panelists- 1 young gentleman. 1 middle aged lady. 1 middle aged gentleman.

The panelists started off by asking what we feel about SPJain's GI process. I don't know why but it was a very informal question but people started answering this question and interrupting others as if it was a GD. I started off after 2 or 3 people answered but was interrupted again.

The lady asked in a matter-of-fact tone about our other calls and asked how those processes were different from SPJ.

Then we had to introduce ourselves with academics, work ex and ourselves as a person (hobbies and the like). They interrupted and questioned us on the interests and hobbies.

1st guy was a fashion technology graduate and he was kind of grilled on his suit, shirt and tie choices- since it was slightly out of the norm.

2nd guy was grilled on why finance- I think he had an IT profile.

3rd guy was asked about android versions and why there are too many versions within a short span.

4th guy said he was creative- he was given a paper and asked to draw a picture justifying why he should be selected.

5th guy and 6th guy (me) were rarely getting questions.

Then the discussion shifted to mass customization business model of Raymonds- 1st guy was asked if it was a good idea. Then as a follow up ques, finally 5th guy (IT profile) was asked if volume-variety is a tradeoff or not with example in his industry.

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6th guy (me) - same question.

The process was only for around 15 mins and I was not very enthusiastic because was asked only 2 solid questions.

When results came only 1st guy and I were selected- so I think lesser no. of questions don't mean anything.

GI-2: 2 panelists.

Questions were:

1. When did you get a spark for MBA?
2. What did you do to pursue it after getting the spark?
3. Some good or bad management practice that you have observed in your company
4. Anything else you came prepared for but we didn't ask

Highlights: 1 guy alone was asked a lot of questions on his preference on shop floor vs consulting job roles. Everyone did well.

Verdict – Converted

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SPJIMR, Mumbai 14

Siddharth S – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8319640>

Slot: 9am, 13th Feb

Location: Delhi

Score based Ops call

GI1

Group of 5 (6 called but 1 was absent), 2 panelists (1 older male, 1 middle aged male)

Group composition: 3M, 1IM, 1Ops (me)

Began with 2 minute introductions. Told us to tell them anything we thought would be important to theirs selecting us. Make sure you give a focused answer. Some people went off into tangents and completely lost track of what they were saying.... After that asked us where (company name) we would ideally like to be placed when we graduate from SP Jain. Make sure you that whatever you say here can be backed up with data. They asked about turnovers and explicit reasons why you preferred a certain company over others. Don't try to bullshit them because they have more knowledge than you and will catch hold of anything wrong you say. Lot of cross-questioning to everyone on this. After this asked me to tell them some interesting idea I had come across in a book recently (I had said I like reading). I answered and the question was put forward to everyone in turn. This was end of Interview after which they informally asked us what we think should be improvements in SP Jain. (They said this was only informal question but some notes were also being made, so not sure) Overall interview was nice and we were made to feel comfortable.

Result: 3 people through to GI2 (1M, 1IM, 1Ops-me)

GI2

Group of 6, 2 Panelists (middle aged man and lady)

Group Composition: 3M, 2Ops (me included), 1 IM

The panel seemed nice and made us feel at ease. They skipped the formal introductions and asked us to tell them 1 question that should have been there in the psychometric test and 1 that was but should not have been. (With reasons) After that asked us to explain our jobs.... Someone had put forward the idea that there should be question on priorities (family, career, etc.) in psychometric test, and the panel asked us what is more important. They also suggested that the present generation puts a lot of emphasis on friends. Everyone answered their question in their own way, but some people began to interject others thinking it was a GD .This

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happened a 2nd time when the male panelist looked directly at me and asked me to give an adjective to describe today's generation, but before I could even open my mouth someone from other end of group answered it for me. Panelist ignored that answer and came back to me. we continued having a bit more of a discussion on importance of family, friend etc.... After this the male panelist put forward 4 questions together and told each of us to answer all 4 of them together turn by turn. Pretty straightforward questions but some people forgot to answer some of them as they started extrapolating others and got lost. This was end of interview.... none of us really can say how it went as each one had mixed feeling about it.

Verdict – Waitlisted

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SPJIMR, Mumbai 15

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8310434>

Profile :

Xth: 92%(ICSE)

Xiith: 90.2%(CBSE)

Grad: 79.5%(Engg)

CAT Score: 95.20

Work-experience: 14 months (NGO exp also)

Slot: 10am, 12th Feb

Location: Delhi

Score based call for Finance

Psychometric test: 15min

Very easy. 30 questions split into 3 groups.

GI 1: Panel had 2 male professors (1 was probably from finance)

Total 7 candidates: 4F (including me), 1O, 1M, not sure of another one

Most of us had work ex...1 was a fresher I think.

The interviewers were pretty relaxed and chilled out. They started by asking us to tell them about ourselves within 1min.

Then they asked all of us individually why MBA and why our particular specialization.

-Why PGDM and not MBA in family business or social sector management (was relevant to some profiles)

-What or who inspired you to choose this particular specialization?

-Have you read any articles or books related to your specialization?

Finance people were asked questions on recent news related to finance/eco like Eurozone crisis (Greece and Portugal in particular),

-RBI policy.

Asked me about

-Repo,

-CRR,

-inflation,

-current scenario of investments,

-FDI etc.

One guy mentioned micro-finance and he was asked many follow up questions on that.

Some ques on work ex and how MBA will help you in future.

-What is your role in your organization?

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Fresher was asked about internship and further questions related to that.

-Why don't you consider getting some work ex first and then MBA?

Also asked all of us are scores and if we had other calls.

In the end, they asked us to name a person who we thought should be selected.

GI2: Panel had 1 male and 1 female professor

Total 4 candidates: 2F, 1M, 1Op

Very chilled out interview round

Tell us about yourself. Some ques on hobbies and other things mentioned in our answers.

Explain about your job responsibilities at work.

-1 guy had lived in many cities.... he was asked to mention the positive and negative aspects of a city

-One girl was asked why her grad marks were not up to the standard of her school marks.

-What role has fate played in your life?

-Explain your family background. What are your expectations from this institute?

-They were indirectly trying to match our answers with the psychometric test. There was no time limit in this round and interviewers did not interrupt at all.

-What other calls do you have?

-Any questions that you would like to ask.

Verdict – Converted but joined IIM K

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SPJIMR, Mumbai 16

Rakesh – Work Ex – Engineer - 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8310236>

Profile based call (Operations)

10th – 97(ICSE)

12th – 94.6 (ISC)

Grad – B.Tech(Electrical) – 9.18 CG

Date: 10th Feb 03pm slot (Kolkata)

Work Ex: 28 months in PSU

Registration: It was smooth. Just take all the documents that has been mentioned in the mail/interview call letter in order to avoid last minute rush.

GI-1 (6 members – 5M+1Female; 3Ops, 1Fin, 2Marketing)

Panel consisted of Director PGDM of SPJAIN(marketing master), One madam(don't remember the specialization she was from), Another Alumni of 2009 batch

First they went for tell me about yourself ,
why MBA,
why specialization stuff.

Asked CAT %ile to each.

After that marketing guys and the finance girl were kind of grilled by the marketing prof. But was no serious grilling. In fact, it was type of casual grilling with impact. The guys and girl did their best to defend themselves. Was overall good round. But I and another Ops fellow were not asked any other question after intro and why specialization. Was quite surprised

In fact adcom member had informed beforehand that, the panel was coolest among all the panel. So was a confident booster. In fact towards the end the marketing prof advised everyone to be prepared well before going to any interview and asked if we wanted to ask them any questions.

Result GI1: 3/6 (2Ops (me +1), 1Finance (the lady)) made it to next round.

GI - 2 (7 members - 1 im, 2 fin, 1 marketing, 3 Ops; 2Female+5male)

For the day that panel had the reputation of being longest in taking a single GI. The panel had one lady prof and another male prof (both related to finance).

The GI started off with the question “What is business?” Every one presented nice ideas. And

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then came question about ethics and moral dilemmas. Lastly was given a case and were asked about our views. No right or wrong answer in this round. They want to know our opinion. Contrary to our expectation the round did not last too long. Was over like breeze I would say.

Verdict – Converted

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SPJIMR, Mumbai 17

Anonymous– Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8306805>

Date: Feb 12, 2012, Delhi

Slot: 10 AM

Specialization: Marketing

Panel B

We were 8 people, mostly were from Finance, Marketing, Operations.

1. Brief intro covering your college degree, and official work, very shortly, say in 1 minute.

=> Started, mentioned college name and Company name, was stopped within 30 seconds

2. Tell us about the work you do:

Now here is the funny part, which destroyed my chances. A fresher who was sitting next to me, and was a mechanical engineer, simply said operations is like production engineering, operations is like manufacturing engineering. In operations, we optimize the variables and reduce cost.

The Professor said, what do you mean by optimization? Everyone tell me one thing how can you cut costs, say for the company which she wanted to work for, which was some tractor manufacturing company, and some assembly line shit.

Next comes my turn, I have to explain him what my company does, after a minute he understood I was from semiconductor industry, someone who works on making software's used in microprocessor / chip making. I am hundred percent sure, the professor didn't have a slight idea of this field, and this time the Prof says, a group question to everyone, why the hell should an electrical Engineer go into marketing, have a GD. He asked me not to answer, saying he will definitely give me a chance later. He did not, he didn't give me a chance to me to defend why marketing, his asking for a GD then and refraining me from answering looks absurd to me.

Verdict – Not Converted

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SPJIMR, Mumbai 18

Junaid Mohammed – Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8304011>

Profile :

Xth: 89.6%(CBSE)

Xiith: 89.8%(AP Board)

Grad: 70%(Mechanical Engineering)

CAT Score: 95.XX(Sectionals 90+)

Work-experience: NIL(Fresher)

Extra-curricular: Decent

Slot: 11am, 10th Feb

Location: Bangalore

Score based Marketing call

Psychometric test: The test was 30 questions, split in 3 groups, with justification required for 2 from each. 15 minutes time

GI 1: 5 Members, (1 Ops, 2 Fin, 2 Marketing)

Out of these five members, two of us(Marketing) were fresher's and the rest had work-experience

Ops(guy with work exp), Finance(One Deloitte employee and other girl was also an employee in some other company)

There were 3 panelists - a male professor, a female professor and an alumni.

We were asked to take our seats and were asked to introduce ourselves. NO time limit, NO interruption from the panel. After everyone completed introducing themselves, we were questioned on what we said in our intro.

The questions were directed randomly towards anyone; it was completely the panel's choice. A girl in my panel said that she wanted to become an entrepreneur (she opted finance), she was grilled.

A guy said in his intro (or it was from his profile sheet, I don't remember exactly) that he was straight-forward. The alumni said "Oh, you're straight-forward, right? One straight-forward question to all of you, are you here for placements?" The guy replied in the negative and the rest of us raised our hands to show that placements were important to us.

Then people with work-experience were asked about the kind of work they do at office. Then the routine question: "WHY MBA?" I gave my answer and then the alumni sprang a surprise by asking me two questions related to my specialization in Engineering. Questions related to

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academics, didn't expect them. I wasn't able to answer the questions. I started feeling nervous. I was so tensed I don't even remember what I answered

Then we were asked to give our opinion about "Whom should we prefer: guys with work-experience or freshers". Everybody was asked to give an opinion. I fumbled because of my nervousness and wasn't able to answer properly. Then, "Why should we take you, tell us two reasons". Wasn't able to answer this properly as well.

The girl who opted for finance was asked "What is a balance sheet?" panel didn't seem convinced; asked again "What is an income-sheet?". There was another girl who was an employee at Deloitte (opted finance), Hyderabad and she was asked something related to her work. She was also asked "you already work in a good company; why do you want to do an MBA?" for which she answered confidently. She was again asked something related to her work; answered well.

Before we left we were asked about our CAT percentiles and about the calls which we got from other institutes. Answered, thanked and left the room.

Results were announced ten minutes later; two people made it through - Deloitte employee (well-deserved) and the straight-forward guy (work experience of two years in TCE). The rest were rejected.

Verdict – Rejected

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SPJIMR, Mumbai 19

Anonymous– Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8301597>

Slot: 11am

Location: Delhi

Profile based Finance call

1. Psychometric test: After registration 15 minutes of Psy. Test. 30 questions (In 3 groups) rate them on given parameters. Next choose two questions out of 10 from each group and give reasons for your choice.

GI 1: Seven members 2 M 3 F 2OP (6 work ex - 1 fresher). 2 Panelist. Very warm and welcoming. No Stress.

Started by cracking jokes and made us comfortable. Asked to us tell about our best achievements. Then couple of cross question on one of them. More question followed as they browsed through individual profile sheet. People questioned whose marks had a dip in engg. Fresher was asked in detail on final year project and other acads. Why MBA and then how SP will help?

If you are comfortable with your profile then should not be a problem...All 7 got through to GI-2.

GI 2: 6 members - 3 F- 2M-1OP- 2 Panelist

Was a little bit of surprise. Did not ask a single question on Psychometric sheet answers. No ethics questions or general topic.

Started with an intro. It was more a one on one discussion with each candidate about his career plan in a sequential manner. They would question you what you want to do? And the interview would take the direction based on the specialization and your profile. Since all of us had work ex....they questioned in detail on the current and the recent past event in that sector. Lot of focus on ' what is your opinion'? Some of the candidates were questioned on hobbies. A guy mentioned interest in Hollywood. Questioned on best practices?

I was also asked to comment on another candidate comment as were working in the same domain. I anticipated this to be a chill round with personality based question but it turned out be proper technical interview.

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Me being last one to speak was only asked three questions. Regular day at work. 2 Question related to my project.

Verdict – Converted

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SPJIMR, Mumbai 20

Anonymous -Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8295566>

Finally done with my GI's

Score based call.

7th Feb, 4 Pm slot, Bangalore

Xth - 81 CBSE

XIIth - 90 SSC(AP)

B.E(Mech) - 7.8(BIT Mesra)

CAT- 95.54

Work ex - 19 months in McNally Bharat , as a design Associate manager

Extra-Curricular- Very good in sports and NGO's and organizing events.

1) Psychometric tests-- the test is very simple, I dint have to think much because it was just about me and how I behave, thought it to be simple. Had to give explanation to 6 choices I had made.

2) GI-1-- There were 4 candidates in my slot. 1 Fin, 2 Mark, 1 Ops (Me)

The interviewer panel had 4 members (no idea about who they were and what they do). One old professor in 60s, One lady also in her 50+ , one sir @ 40 suppose , and one professor @ 50+ (hardly asked 2 questions in 1hr). They were all smiling and gave us no stress. The complete interview was interactive.

I dint even take my seat that I was asked the meaning of my unique name and its source. Had prepared well expecting this question.

Q1) Introduce yourself in 45 sec.

Q2) Questions poured for 10 min only on our respective introductions, I was asked about Bhagwat Gita for 2-3 min or so as I mentioned it's my habit to read Gita daily. One guy was already into sales, he was asked about target and stuff, he dint have good preparation about it and ended up getting eliminated.

Q3) DO you read News Papers, and one guy actually said no I dent get time. Stay updated with current affairs, FDI, Inflation, CRR, Repo rate, RBI, Fiscal deficit, Indian Growth, I had started about Supply chain management, so got questions from that.

I was even asked the name of the RBI Governor, just to test my knowledge on finance as I was opting for operations. And the finance guy was a bit in trance when others were talking but gave beautiful answers when he was asked about finance related questions.

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Q4) About our hobbies, why we like them.

Q5) Why is Gita important in Business Education as in SPJIMR it is taught.

Q6) Why MBA? What are your future goals?

Q7) what is your take on Verma committee report was the last question and was framed into a GD type scenario.

After GI 1 out of 4 candidates only 2 were selected 1 Fin, 1 operations (me)

3) GI-2-- The panel had 3 members all in their 50s

Total 6 members were there. 3 girls (operations) and 3 guys (1 mark, 2 finance)

One of the panelist " congrats for your achievement and making into GI-2, you are already half a though. This interview would about yourself, we want to know more about you and your values. Just mean it as a HR interview after the technical round in a job interview)

All cheered up and smiled.

Q1) Tell us everything about yourself. Everyone answered for 2-5 min each. Stressing upon the sports, arts, and NGO's mainly. Everyone had incidentally or coincidentally had worked in an NGO or is working.

Q2) one guy had done his 11th and 12th in FIITJEE. And was studying in VIT. He was asked why dint you crack IIT. He said I was actually not interested in going into IIT. Then why did you join FIITJEE, answer came out as no good college in Hyderabad other than FIITJEE. And there started a group discussion on FIITJEE, Sri Chaitanya, and Narayana against all other CBSE schools which promote extracurricular activities rather than producing IITians. Importance of extra circular in shaping the career of a student. The discussion went on for 15 min.

Q3) why MBA? Why specialization.

Q4) Did you ever compromise in your life.

Q5) why dint you pursue your hobby as your career. Here two guys started about football and their zeal to take it national wide.

There was a professor who started telling about football and his days of enjoyment. How he remembers the titbits of the game when he used to follow.

There on the interview was an interaction, interviewers contributing more than we did.

The total interview was for 1.5 hours. We were actually thanked by the panelists before we left.

Verdict – Rejected

SPJIMR, Mumbai 21

Sachin Kaudinya– Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8292480>

Profile Based call (Finance):

10th: 86

12th: 89

Grad: 7.0

XAT: 86

Work Ex: Nil

Extra Curricular: Very good.

Psychometric Test: 15 mins. 36 questions to answer. 30 choice based and six descriptive (just a line or two). Took me around 10 mins. Just write whatever comes to your mind first. There's no right/wrong answer.

GI-1:

There were 6 of us (2 Fin, 2 IM, 1 Ops, 1 Marketing). Three girls and three guys.

Panelists were very warm and were smiling. Two lady profs and a male prof. No nonsense interview it was. Just the usual questions like tell us about yourself, and then questions following up on whatever we said. Why only this specialization? You have skills that match another specialization. Why don't you shift? Then questions on work ex, hobbies. What have you learnt from your hobbies that you applied to your studies/work? Then we had a small GD with a very simple topic.

Verdict: It was not as long as we expected it to be. It ended in around 20 -25 minutes. It was very simple and easy. Not many questions, unless your answers do not match their expectations. Be very clear about why you've chosen your specialization and what you have done in the past to relate to your choice of specialization. Else, you may face some stiff questions.

Result: 4 of us went ahead. 3 girls (2 IM, 1 Marketing) and me (Fin).

GI-2:

There were 5 of us. (1 Fin, 2 IM, 2 Marketing). Two girls and three guys. Panelists: Two very senior profs. They were very pleasing. No stern looks. They greeted us with huge smiles, which eased our nerves. Questions were again very simple. Introduce yourself, and then questions on that. Why SPJIMR? Why full time MBA when you can do a free online MBA course? Which book have you recently read and what did you like about it? Why have you chosen this

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specialization? Where do you see yourself right after MBA from SPJIMR? We're giving you one last chance to tell us something. What would you tell us?

Verdict: This went on longer than expected. Around 45-50 minutes. Again, it was not a stress interview. Panelists were extremely friendly, but at the same time, every other word you utter will be recorded, and there might be questions on that later. So, be stress free but also be careful.

Verdict- Converted

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SPJIMR, Mumbai 22

Abhishek Anand – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/official-2013-2015-spjimr-group-interview-experiences-25093880/8292305>

Feb 10th, Bengaluru

Profile Based Call

11:00 pm slot

After about 10 minutes we were called for GI-1

GI -1 (3 Fin, 3 Marketing (one was me)) (panelists - 1 Alumni, and 2 Profs)

As we entered the room, we were greeted with smiles and asked to sit ourselves down. Then the first question we were asked was "Why MBA/Why SP Jain". Two questions, two SHORT answers expected. I say short because the panelist interrupted anyone who went into a monologue. Keep it short, simple and crisp. After that everyone was asked why a specific specialization was chosen. I had spoken to about my start-up earlier, so they asked me some question on marketing, my start-up's revenue model etc.

There was this boy from the marketing division of BPCL, who was asked about the kind of marketing BPCL does. Fin guys were asked as to what motivated them?

There was one guy who had done his grad in Finance, so he was asked some fin terms, and asked to explain what he wants to do in Finance. After this we were asked that if we were to choose one person besides ourselves to be selected who would it be. After that they asked if we had any questions for them.

All in all, it was short, fun and highly interactive. We all walked in tensed, but walked out relaxed.

2 Marketing guys (including me) and 1 Fin made it through the next round.

GI-2 (2 panelists)

Second round started after about half hour later, we walked in, and were first asked to tell something about yourself in 1 min. Again, don't exceed time limit, and keep it to the point.

Then we were asked what were the trigger points in our lives that helped us make our minds up for MBA? We were given enough air time, speak in detail, cite examples, and should try and include humor, it helps. After that some people were asked some questions based on their replies, they dint ask me anything.

After that we were asked in the current corporates that we work in, what are some of the good/bad management practices that we have seen, and what lessons did we learn from them?

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Everybody I feel answered really well. After that the interviewer asked us to tell them something that we had hoped they'd ask, but they dint. Some of the guys added some points.

Verdict – Converted

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SPJIMR, Mumbai 23

Aravindh – Work Ex – Engineer – 2015

<http://www.pagalguy.com/discussions/spjimr-pgdm-2015-17-group-interview-experience-thread-31293944/31612837>

Slot: 3 PM

Day: 29 Jan

Venue: Executive Development Centre, Bangalore

Specialization: IM (Profile Based Call)

WAT - Invent a new Olympic Sport that is fun to watch and play. + Psychometric Test

GI 1 - 40-50 mins. (3 Marketing, 1 Fin (not sure), 1 IM (yours truly))

Two Panelists - Middle Aged, Strict looking sirs - Yellow Shirt (YS), Violet Shirt (VS)

YS welcomed us.

YS: You guys seem happy. The previous group weren't.

(We Smiled)The round started with Tell me about

Me: (Told my prepared answer for Tell me about Yourself)

(Meanwhile YS was looking at my docs. He looked at my CAT mark sheet)

YS: What Calls you have?

Me: Sir, umm... IIM Calls

YS: Which IIMs?

Me: umm... A, B, C (He scribbles in my CAT mark sheet - 'has calls from IIM A, B, C')

VS: So Aravindh, Suppose you get IIM A, which one will you choose? SPJIMR or Ahmedabad?

Me: (Although I was ready with the answer, I didn't expect it this early). Sir, Currently I am concentrating in converting this call. I haven't thought about IIM A. I then started talking about my 20 months of experience in IT and how IM specialization from SPJIMR suits me.

VS: No. You don't have to say all this. You could give us an honest answer that you will choose IIM A. (Looking at others in my group). What do you think this guy will choose?

The guy sitting near me says Ahmedabad.

(I didn't open my mouth. I thought my interview was over then and there)

Then there were questions about Why MBA? Why Engineering? Suppose Corporates stop recruiting from B Schools do you still do an MBA (I told them, I will continue working in my firm since they will train me in that case) - I thought my answers weren't convincing to the panelists.

Finally, they asked us to give one reason to reject us.

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Me: I can't think of any points to say. Maybe since I have multiple calls I might get rejected (Why did I say this?)

After waiting for 20-30 mins. 6 of us were called for Round 2. 3 Marketing, 1 IM and I was not sure about the other 2 guys' specialization

Question 1

During Economic Crisis 2009, some of the US banks were on the verge of bankruptcy. Government bailed them out by using tax payer's money and the banks gave hefty bonus to their CEOs after this. What are your opinions on this? Could banks use taxpayer's money for bonus? How much do you think should be the tax percentage for such a bonus?

I was sitting silently, but one prof took a special interest in me and asked my opinion on this. I gave a diplomatic answer based on the answers that were given before.

Question 2

You are going to a movie theatre with your niece. It is her birthday and she is a huge SRK fan. You promised her to take to a movie but you find out that the theatre is houseful. One guy approaches you with a black ticket. Will you buy it?

Have you done any unethical things in your life like buying a black ticket?

Only two of us had answered about Ethical Dilemma question in our profile sheet. We were asked to explain others, what an ethical dilemma is.

Question 3

These days in movies, National Anthem is not played correctly. It is supposed to be played in 52 seconds in a particular tone but these days' artists have created multiple versions of our National Anthem. You are in a multiplex theatre and such a national anthem plays in the screen. Will you stand up?

Then each of us was asked a question from our psychometry test.

Then each of us was asked questions like

- Give one incident where you a faced a failure
- Give one incident where you panicked and felt anxious
- Give one incident where you felt you have achieved something great etc.

I think this interview went for more than an hour. One of the prof was really interested in knowing my opinions.

Then we were given 75 questions (Psychometric Test part 2) - This was more about determining our Personality. People could take a look at www.16personalities.com/

Verdict: Converted

NMIMS, Mumbai 1

Kunjan Detroja – Work Ex – Non Engineer – 2011

<http://krutz-world.blogspot.in/2011/03/gdpi-experience-at-nmims-narsee-monjee.html>

Slot 10/03/11 1:00 PM MBA Core

PROFILE:

Acads:

X 91.71, Gujarat board, 2001

XII 84.00, Gujarat board, 2003

Undergrad Stream M.B.B.S. Baroda medical college, 56.3 2009

Work-Ex: 21 months

Extracurricular: few shields and certificates during school days...

NMAT Score: 210

GD

1. Stock markets can sometime be shock markets

2. Life is game, play it

we choose 2nd one...GD was nice. No fish market...everyone got chance to make his point...though there was lot of repetition of few points

PI

2 male, 1 F

M1, M2, F

M1= hi, what's your good name?

me- xyz

M1 - You are basically from?

me – Junagadh

M1- what's so special about Junagadh? 2 things

me- hospitality and food

m1- what problems are you facing, because Jnd is not much developed?

me - water problem in past...but now we don't face it..

m1 - (after opening my file) so you are a doctor?

me – yes

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m1 - so don't you think it is strange to do MBA after MBBS?

me - started with some statistics

m1 (cutting me) from where you got the data?

me- WHO and technopak.com

m1- ok continue

me- so there will be growing need of docs in leadership role...through some examples, fundas and all...

m1 - seemed convinced...asked me Qs on my past experience? my current role as tutor in pharmacology etc....

handed file to M2...

m2- so what changes you will have to do, to work as manager in future...

me- I will need to work as part of team, today I am independent ...I will become dependent. that's the major change I will have to adapt to.

M1 (interpreted) so what you like more, working under boss or working independent?

me - I said first I will like work in corporate hospital, as a physician executive who will work as a connecting point to physician, patients and management.

said some funda that doc is the person who is connected with workers on grass root level like nurses, lab techs...so as a manager he can work better than other management team in hospital...

lady- give me three tips to stay health

me - sleep well, on time. eat health food. do regular exercise

lady - so do you follow it or are you just telling me?

me - yes madam I do follow

lady- tell me about health insurance, India is having very poor health insurance sector

me - gave statistics, reasons behind it

M1 - give 2 suggestions to improve it

me - including OPD treatment in government scheme of Bima yojna. promoting private players.

M2- tell me what Indian health sector can provide to world?

me - medical tourism and clinical research. both are cheaper than wester country in India.

that's its...they asked each other if anyone want to ask anything...

m1 - thank you best of luck...

me - thank you sir, madam

So over all it went nice...no grilling. No counter questions...

P.S. few tips specially for the aspirants from medical background.

1. prep well on why MBA...prove that doctors are good in leadership role...half of your work is done. Personal thanks to Doc Mod Shashank and gautam.toxic for helping me out with this

Question

2. why not MHA

3. Health tourism, health insurance, clinical research...etc.

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NMIMS, Mumbai 2

Mitesh Dave – Work Ex – Engineer – 2014

<http://satirestories.blogspot.in/2014/02/real-narsee-monjee-institute-of.html>

CD - PI Details:

NMAT score: 209

Venue: NMIMS, Mumbai

Time: 9.00 am

Date: 14th February 2014

Reached the venue 45 minutes late. Registered myself with the group leader (I was the last one). Just as I registered, she (leader) told our whole group to follow her to the CD (Case discussion) room. So in the CD room, I was exactly in the middle and both the sides were open for a 180 view to get more impact while presenting the points.

The panel members arrived around 10.15am and explained the process

Case reading : 5 minutes

Case discussion : 15 minutes

Case conclusion : 5 minutes

Case statement: Gujarat (132), Delhi (39), Maharashtra (452), Andhra Pradesh (568), Rajasthan (46) and all states were given. The number in the bracket indicates the number of engineering colleges in that state. The detailed description was given and there were two options:

- (1) Shut down the low quality education colleges in the state
 - (2) Create more employment opportunities so that every student of all colleges gets placed
- You are the education minister of your state. Take actions.

I noted some good points where I can make a good entry. No. 3 participant started with a very vague point, I don't even remember what he said but it was not worth to hear. And the usual process went on. Someone cut him and started opposing, a third one cut him and started opposing!

After a minute or so, I was able to get attention while raising my voice. Started with the point that: If you look sincerely at the case statement, it is mentioned that you are the education minister of YOUR state. Being a minister on Gujarat state, I would first set up a committee to find out the core reasons of quality degradation. Continued the point up till 20-25 seconds to which everyone was listening good. And the point got noted too (I had observed). After my completion, again No. 3 came up with some irrelevant point as in India should adopt a China education model, which he didn't know what was as he couldn't answer a counter question on it. A clear losing candidate. Few good points came up afterwards and I entered 5-6 times with

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a new perspective regarding managing seats as per the geographical locations i.e. boost IT-CE seats in Karnataka, increase textile and chemical seats in Gujarat, petroleum seats near Orissa etc. The last 5 minutes, everyone concluded good except no 3 because he was creating a chaos. I gave examples on the line of Vibrant Gujarat, MOUs signed and creation of employment as a result.

Waited for 45 minutes for my PI turn.

PI-

M: Afternoon Sir, afternoon ma'am. Kept the file on the table.

P2: Afternoon Mitesh, so what is the meaning of your name?

M: Sir a name necessarily doesn't possess a meaning every time. It's a general noun just like Hitesh, Jitesh, Mitesh, which does not have any meaning unless you break it.

P2: Smiled

P3: Okay so Mitesh, tell me 2 incidents of your life which has been able to make you what you are right now.

M: Described two incidents looking at all their faces as it was a general question

P3: Seemed satisfied. So Mitesh, do you read?

M: Ma'am if you are talking about novels, I've read only a few of them which my scientist at PRL suggested me, but I do go through a lot of online material.

P3: What about Music?

M: Yes ma'am I am interested into music specially EDM .

P3: You mean electronic dance music right?

M: Exactly

P3: So who do you follow and what is the current industry scenario right now

M: Described about deadmau5, charts, grossing's, their incomes and their career development. Described the EDM scenario in LA, USA and the happenings in India.

P3: So you seem much interested, I am sure you would have visited sunburn this time.

M: It was scheduled 26-27-28 this time and I had my XAT, the next week so I couldn't make it this time.

P3: So if we select you for NM, would you go to the event next December.

M: It depends on the situation at that time. While I was coming to NM today morning from Borivali, today's TOI said that LEO's should always be given a try, they never disappoint you on any front.

All of them laughed loudly

P3: towards P2, I am done.

And then the disaster happened.

P2: Mitesh, what was your major?

M: E & C Sir

P2: So what is a P-N Junction diode (1st year engineering)?

M: Sir I only remember its name and nothing else, I would not bluff here. I don't know.

P2: But you also worked in electronics.

M: Yes sir, I've worked in semiconductors but mostly its digital

P2: So let's get into digital then

P2: I'll give you a process, you just name them:

He described me a long connection as in the first stage, second stage and the third stage. Name them.

I could not get what was he trying to say, so I asked him to get somewhat more into details. Still I was not able to get him but I knew the third stage was Monitor.

M: Sir the first one is Design but I do not know the NAME specific to it. The third is Monitor.

P2: Gave me the names, but this was nowhere digital.

The whole process was closely observed by P3 and I guess I have lost marks here.

P1: Tell us everything about your work-ex.

M: told everything

P1: Why MBA now after 3 years of experience. You could easily earn what a manager earns post MBA in these two years and no fee losses too!

M: Sir there are a lot of aspects why I want to do an MBA. The top reasons include fast scaling the corporate ladder, interest in machine learning and technical decision making techniques (which cannot be learned in a paid tuition class), peer learning and network among the top firms of the world. Explained the process as "why now" with: the people who joined the industry during a boom had their career at peak in a very short span of time while those who graduated during the slowdown/crisis period had difficulties in their career (gave examples of a student who passed IIM-A during 2008 crisis and his current position and a person who graduated during the dotcom boom). The discussion went on with the points that if Mr Modi becomes the PM, the economy would improve and that would be a very good period to graduate in 2016. The discussion went on for few minutes on why the economy would improve if Modi arrives but that was really long.

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P1: Quickly, tell us 3 things, which you learned from the industry up till now

M: mentioned 1 and 2 immediately and took a bit long to get the 3rd one.

P2: Started grilling me on my father's business. I told him about the whole track line I wanted to follow during the next 10 years but somehow he was purposely going the other side.

To answer him good, I mentioned about the e-commerce prospects in India post 2009.

M: Sir I saw a lot of potential in the e-commerce, how huge Flipkart and Myntra have grown. In the same line of thought, I had made an attempt to get online in footwear. Gave him a link writing it on the paper.

That was my website (Monica is my engineering classmate and she made me this free website in just a matter of 4-5 hours which came a lot in handy during that time).

P3 at once checked it in her tablet.

She showed it to everyone else and I cut them while showing.

M: Sir, these are the best sellers and I just wanted to see if it works, but my efforts were not that fruitful. Got only 3 queries in a matter of 4 months.

P2: No but at least you got something and all startups work this way. It is a very good initiative.

P2: Mitesh, I am really getting hungry for the lunch, so final question, how would you develop your business so that you can grow it into an industry?

M: Described about getting online and getting into e-commerce rather than manufacturing and production based industry. Targeting only tier 3 and 4 cities first and some farting here and there about the market penetration and stuff. Okay mitesh, we are done.

P2 made a handshake and smiled.

Verdict – Converted

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NMIMS, Mumbai 3

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/2013-2015-nmims-gdpi-experiences-25095084/8312263>

DATE - 12th Feb

SLOT -Morning(HR), Afternoon(Core)

NMAT Score - 227

First, there was a Case Study analysis on whether a Chief Admin officer of a health services company is interfering too much with the doctors. your written take on this in 3 brief paras-got 10 minutes to write.

MBA HR (9am-1pm)

GD Topic: Was given a sheet containing 15 tough professions and was asked to rank 10 of them in decreasing toughness.

Number of People present-8, 3 absentees

Time:

Brief Snapshot of Discussion: given 5 minutes to do this and then asked to discuss with the rest of the group and arrive at consensus

PI:

Questions:

GP1- (looks through profile sheet) why left job after 1 year?

Me- Mother sick, wanted to pursue MBA afterwards, did not return to job

GP2- tell me a challenging situation in job?

ME- told

(more grilling, not convinced entirely)

(saved it by saying that I did it while one month into job)

GP1-What was your role at job?

Me- told, interpersonal skills, co-ordination

GP2- between MBA core and MBA hr, which one?

Me- blinked for a couple of seconds, then MBA core

MBA-CORE (1pm-4pm)

GD Topic: difficult one on e-retailing of children's clothing. as a consultancy what to ask the company while helping them set up their website.

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Number of People present-13

Time:15minutes, 5minutes to read

Brief Snapshot of Discussion:

just e-retail related questions thrown around but no clarity on client's viewpoint, consultancy would definitely have asked that

PI:

Panel Members Intro: 3, young man(YM), Old smiling lady(OSL), Young Lady(YL)

Questions:

YM- points out error in profile sheet. I have written 41*** as salary per annum instead of per month then goes on to why left job?

Me-explain again with patience and steady gaze, mother sick, wanted to pursue MBA

OSL- Something to distinguish you from others?

ME-Told

OSL- You mentioned in your sop you want to get into a leadership role in a company with global footprint. any role-models?

ME- couple of seconds, then loads of gyaan, old lady with a beatific smile

YM- you are the last for the interview, how does it feel?

Me- said fine with it, clincher- was also the last for the NM MBA hr interview, told it was a pleasant experience, hoping this one will be as well

Everyone smiles, everyone leaves together in the elevator.

MISC.

Mostly short processes, both GD and PI, 10-15minutes. be prepared to wait for long periods in the auditorium or outside classrooms

Verdict – Converted. Joined IIM Lucknow

NMIMS, Mumbai 4

Anurag Thakur –FT MBA interview - Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8371197>

DATE -19th Feb

SLOT -1pm for FT MBA

PROFILE: Acads:

X - 81.8

XII - 75.4

Undergrad Major - GPA/%age

75.84

Work-Ex: 30months

Sector - IT

NMAT Score - 210

CD Topic: A manager fired an employee due to his incompetence and repeated leakage of confidential information. Now after a few months, he comes to the manager for a recommendation letter, saying that he has a family to support and the manager owes it to him. What should the manager do?

No of ppl-11(10 present,1 absent)

Brief Snapshot of Discussion: It was very healthy discussion. Everyone participated and came to consensus. We even summarized the course of action for the manager,

PI:

Panel Members Intro:1 lady(SL) and 1 gentlemen(GM) and 1 prof (SP)

Questions:

SL- You don't like your job?

Me- I do like but...

SL- If you like it, why MBA

Me- Told them about my future plans. Want to start my own business

SL- MBA doesn't help you in starting business.

Me- told

SL- But don't you think investing money and time in MBA is waste of time

Me- Again told

SL- Whatever. If you start something, do it now don't wait for some tonic which MBA will give and everything will fall into place

Me- Ma'am am not expecting that. Just hoping that MBA will prepare me better for the competition

GM- So when did you feel best about your work?

Me- Told

GM- Any other thing you do other than work?

Me- Have won many debate, and other cultural events

GM- 3 qualities of debater

Me- told

SP- Were able to convince us for a MBA seat at NMIMS

Me- Am not sure, yes may be

SP- All the best for your result

Me- Thanks

Verdict – Waitlisted

NMIMS, Mumbai 5

Anurag Thakur – HR interview – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8369543>

SLOT -9am for HR

PROFILE: Acads:

X - 81.8

XII - 75.4

Undergrad Major - GPA/%age

75.84

Work-Ex: 30months

Sector - IT

NMAT Score - 210

CD Topic: A company is facing a problem of cost cutting. They fire their CEO and hire a new charismatic CEO to save the company from this situation. The new CEO comes with a reputation of saving companies in crunch situation. But still company goes bankrupt after 2yrs. How could the company had been saved?

We had write on it in 3 paragraphs and 15mins. This written CD may be evaluated during PI and it carries a weightage of 2.5%.

Then we had to rate 15difficult jobs as per a new case provided.

Time: 15mins

No of ppl-6

Brief Snapshot of Discussion: It was very healthy discussion. Every1 participated and came to consensus.

Other Salient Details: Group was asked to come to consensus and moderators will remind you when last 5 mins are left.

PI: Panel Members Intro: 1 cute lady (CL) and 1 gentleman (GM)

Questions:

GM- How are you coming here Anurag?

Me- Sir 1st taxi and then local

GM- How much it costed?

Me- 53 for taxi n 10 for local

GM- Any difficulty?

learningroots

Me- Not in the way sir, but I was lost thrice inside the college building itself. I'm thinking of updating the routes of this building in google maps

All laughs...

CL- Your aim is to be entrepreneur? What is it that you are expecting from HR?

Me-told

CL- So how does HR people help in TCS

Me- Told them about HR policy and they are very helpful

CL- But I've heard they never help employees.

Me-Said that their might be 1 or 2 incidents but they have always helped me and people I know. Never heard of any incident where they didn't help.

CL- Was HR your preference?

Me- No but told reasons why

CL-Thankyou Anurag. It was nice meeting you.

Me-Thankyou ma'am, thank you sir. Pleasure was all mine

Verdict – Waitlisted

NMIMS, Mumbai 6

Kushal Agarwal – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8364896>

DATE - 19th Feb SLOT - 9 AM (core)

PROFILE: Acads:

X - 84.17

XII - 77.6 - Science

Graduation - 52.34 BE Comp. Sc. from Uni. of Pune

Work-Ex: ERP Consultant 26 months with Godrej Infotech.

NMAT Score - 211

FTMBA

CD: Straight from Brand Equity of Economic Times, an article on how marketing is done on the field, in India where culture etc. changes every 50 kms.

Number of People present 12

Time: 2 mins to think, 13 mins to discuss plus 5mins to come 2 a consensus & wrap up..

Brief Snapshot of Discussion:

People were speaking simultaneously, and good points got discussed. Though more could have been put up. I entered not more than 2 times.

PI:

Panel Members Intro:

3 people. From left to right. Young man 1 (YM1), Old man (OM), Young Man 2 (YM2)

All were cordial, OM smiled all the time and made me real comfortable

Sequence may be a bit off here and there, but mostly this was it

OM: Straight away so you have been working with Godrej Infotech as Programmer Analyst.

Explain your profile

Me: Said that was an ERP consultant involved in technical and functional support and development.

OM: What projects have you done?

Me: Mostly in retail, major on with Aditya Birla Retail Limited as support and development consultant, told about how the system is, comprehensive with everything from analytics to auto Replenishment etc.

OM: Kindly tell me why suddenly in graduation down to 52.34 from 84 and 77.

learningroots

Me: Sir, Pune University played its part, offer distinction at 66 pretty difficult to score, though cant attribute totally to it. Wasn't focused and sincere with myself.

OM: (Jokes) so engg wasn't your cup of tea? Tell me why we should believe that won't happen in MBA

ME: Told how I have improved from there, worked off and got placed off campus etc.

OM: OK so then you had a realization, what did you learn and realize?

Me: That you need to work for the results you want (Need to work your back off and nothing gets offered on a silver platter)

OM: Tell us about yourself what have you learned in life and how as a person you have shaped up?

Me: Again, said I have learned to work hard and do put in genuine effort and love to succeed and see positive results out of them.

OM: But what about when you fail? (Was put up in a twisted way so I told I didn't get the question and he rephrased it as: You know that Management is about business decisions etc. and what if you fail sometimes)

Me: Sir, you get to get up, brush yourselves and learn from it

YM 1: So after 12th its 5 years after which you get your degree. Was there a break?

Me: Told how I had a backlog in final sem so had to appear again and thus got a degree after 6 months

YM1: Which branch of Engg. Was it forced upon you?

Me: Comp. Science; no sir was my choice.

YM 1: You understand that a backlog doesn't reflect well

Me: Again, said that sir that was the past, I have moved on put in better efforts and all, did good at work and also cleared CFA Level 1

OM: Ok tell me what is Interest coverage ratio?

Me: Said let me recall (cuts in between, tell me only what numerator and denominator ARE INVOLVED), said denominator is interest expense (asks to be paid, or paid), told that to be paid (is actually interest expense for the same period as for which the numerator is calculated), after much thinking said numerator is EBITDA (actually EBIT is used more often)

YM1: What are the changes in schedule 6 (where did this come from)?

Me: Sir don't know.

learningroots

YM1: You said you did CFA right, at this point OM intervenes and says no he must have done CFA USA *wala*

Me: Yes sir.

YM1: says but you should know that given that India is moving towards US GAAP (I should have added Sir actually everyone's moving towards IFRS).

Me: I said Sir I do not follow these things

YM2: enters for the first time, looked annoyed what do you follow apart from studies?

Me: Sir I like to read, mostly fiction. My fav author is Ayn Rand.

OM: Who? YM2 tells him who

Me: Sir I have read both Atlas Shrugged and The Fountainhead.

OM: Which character is your fav from the books?

Me: Told, Howard Roark, protagonist of Fountainhead, Ayn Rand's ideal man's portrayal.

OM: What did you learn?

Me: All stuff about how productivity is important and the results of a man's work makes him what he is.

Me again: Sir I also follow cricket a lot (YM2 was like who doesn't)

OM: Jokingly so what are the chances of India in the Ind vs Aus series.

Me: Sir very good chances.

Verdict: Waitlisted. Joined MDI

NMIMS, Mumbai 7

Gaurav Sharda – Work Ex – Non Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8361190>

DATE - 18th Feb SLOT - 1 PM (core)

PROFILE: Acads:

X - 84.13

XII - 81.33 - Commerce

Graduation - 80.58 (B-Com)

Work-Ex: Finance Sector 18 months

NMAT Score - 212

Any other special thing about you: 1st Attempt CA (not special anymore) and Table tennis State Champion

FTMBA

CD: Topic: Ms (and Not MRS) Pai is coming late to office as she has to drop her son to school and gates don't open very early.. Other members in her team complain to you... saying that even they have commitments and they reach on time... their morale is affected and when you speak to Ms Pai she breaks down... What would you do...

Number of People present 13

Time: 2 mins to think, 13 mins to discuss plus 5mins to come 2 a consensus & wrap up..

Brief Snapshot of Discussion:

Even worse than the Fish market.. 2 guys tried to dominate it... shouting badly and one of them even ended up saying "SSSSHHHHH" few good points and solutions came out.

No 1 was ready to listen... just wanted to make their points... found few solutions to be very baseless... I made 4-5 entries... last 5 mins were better as group tried to reach to a consensus

PI:

Panel Members Intro:

3 people.. Old Man 1 (OM 1), Old Man 2 (OM 2) and Young Man (YM)

After greeting them and taking my place...

OM 2: So your SOP says most of the things about you... let me know where you did your graduation from...

Me: Sir from R A Podar College in Matunga

OM 2: and then... what have you done in studies.

Me: Sir I m a CA

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YM: So you want to do MBA - want co's to run after you and then you would also be having many marriage proposals

Me: Sir, My focus is career at the moment... and Hopefully Co's will want me some day or the other

OM 1: Why MBA after CA? Finance?

Me: told

OM 1: What is Project Finance?

Me: told

OM 2: govt want to plan a project... from where can I borrow. What are the ways it can proceed

Me: It can go for Equity, Borrowing, Public Private Partnership

Om 2: That's what I wanted... PPP... what's is it main advantage?

Me: told

OM 1: factors to be considered while Project Financing.

Me: told

OM 2: Would you fund a project which harms the environment...

Me: No... loads of risk...

OM 2: but its giving very high returns.. about 100% and you never mentioned it in the points to be considered...

Me: I don't think govt would give approvals to such projects...and yes sir, social impact needs to be considered... also they are Very risky....

OM 1: What are the risks?

Me: told

OM2: gave a small example about govt funding... and asked me to evaluate... (grilling part)

Me: did wat ever I could understand from his example... since govt project... Profit won't be the only motive...

YM: You have worked with Indiabulls for 7 months and left the Co...

Me: told... and also answered why I joined the new place...

OM1: You are a State Champion at TT?

Me: Yes. And a National level Player too

OM2: Why not career in that? less money?

Me: I am not money minded. I want to make a career in a field that interests me... which is Project finance and Valuations...

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Got to learn a lot while playing the game for a decade and I still enjoy it but never wanted to make a career in it... and Sir, there is good money in that sport too... My friend has

Made a career in it... Olympics 2020 we would be having a better performance... TTFI is taking steps... International coach and regular camps are being held...

OM1: tell me in short about your TT journey? when did you start playing ?

Me: I started playing when I was in 4th std and took me 5 years to win my 1st gold medal at the state level.. got to learn many things

OM2: You have decent knowledge in finance... I don't understand why MBA?

Me: told

YM: Smiling... fine... It was nice meeting you

Me: Thank you sir

No basic questions... about work exp or tell me something about yourself.

More of Finance related and TT related...

Verdict – Converted

learningroots

NMIMS, Mumbai 8

Varun Elango – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8353912>

DATE – 16th Feb, 2013

SLOT – 01:00 PM

PROFILE: Acads:

X – 87.2%

XII – 96.0%

Undergrad Major – 8.03 / 80.3% (BE – Mech)

Work-Ex: 38 / IT

NMAT Score - 214

CD: Topic: It was about a newspaper called Bharat Times which had started an online version (bharathtimes.com) of the paper. Currently, the web version is more or less an e-paper version of the newspaper. Bharat Times has a very good brand name. There were some numerical facts given about the newspaper. The bottom line is to suggest three ways to increase the revenue of bharathtimes.com.

Number of People present – 12

Time: 20 mins

Brief Snapshot of Discussion: We had a very healthy & constructive discussion. The panelist just said start and stop – no other interference (unlike other CDs where they needed to stop the fish market). There were 4-5 prominent but not dominant speakers (I was one among them). We ourselves came to a conclusion after around 18 mins and suggested three ways to increase the revenue.

PI:

Panel Members Intro: Old Lady 1 (OL1), Old Lady 2 (OL2), Old Man 1 (OM1)

Questions:

My interview lasted just 8 mins (Two edged sword – Either they were very impressed with my Docs / SoP or least interested in me).

1. OM1 - How has your mechanical engg helped you in IT? Any relationship with what you have studied and your current work?

-I answered somewhat satisfactorily

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2. OM1– What better can you as an engineer do in an IT field that I as a commerce grad can't do? Tell me some instance in the last three years?

-I tried to answer it in a diplomatic way, but he was not satisfied.

3. OL2 – Why did you choose IT after mechanical engineering?

-Answered and they were convinced.

4. OL2 then started asking questions from my SoP. Regarding my long term goals, why operations, etc.

-Answered and they were convinced.

5. OM1 – Do you remember any mechanical topics?

-I said NO. Then he started grilling me on hardcode mechanical topics. I answered a few questions but told them that I don't know the answers for few questions

6. OL1 – Thank you and you can leave now.

Verdict: Converted but joined NITIE

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NMIMS, Mumbai 9

Sonali Hotta – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8352278>

DATE - 16th Feb

SLOT – 9 am (core) 1pm (HR)

PROFILE: Acads:

X - 87.5

XII - 75

Undergrad Major - GPA/%age - 8.58

Work-Ex: Sector – 20 months(IT)

NMAT Score - 215

FTMBA

CD: Topic: a nascent(3years old) s/w company, partnered with another one, gets a good buyout offer.. The CEO is in for it. But the company has plans to file an IPO in a year or so...so the CEO now has to convince the board members on the buyout offer. but the board members, comprising of both the partner companies, had differences over it...finally it was decided to reject the buyout offer. we had to weigh both the sides and suggest if the board decision was right. Most of agreed (except 1 or 2)...it was evident but we ran out of time and could not give a final word on it...

Number of People present 13

Time: 3mins to think, 15mins to discuss plus 5mins to come 2 a consensus & wrap up.

Brief Snapshot of Discussion: was a really calm GD & really good co-ordination. Opened the discussion. People didn't have much idea about IPO, acquisition stuff so not much contribution on the topic, but still managed. No fish market scene at all.

PI:

Panel Members Intro: 1 sir from industry, 1 internal faculty (madam) & 1 alumnus (madam)

Questions:

- intro,
- work-ex duration,
- type of work,
- learnings from your job that you will get to our college,
- situations where you faced challenges,
- what did you do which benefitted your team members,
- something about family members,
- any female business leader you admire & why,

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- about my native state(Odisha),
- POSCO project,
- why you didn't join civil service
- about bribery and corruption in government service(based on my previous answer),
- corruption in corporate world,
- how you intend to avoid/deal with it and questions on my social service contribution mentioned in SOP and others that I mentioned..

But 1 question that stumped me was..."what is Tata code of ethics??"

- You must have been given a booklet on it, and I expect you to have read it since you worked there for almost 2years..."

that was something I couldn't answer (preferred denying rather than bluffing)

FTMBA-HR

Case (Written Round): Topic: CEO of a company resigns and joins an NGO. He gets stressed out due to work, not able to deal with government officials, becomes impatient due to long approval processes followed there, and in one case asks the staff to bypass regulatory authorities to pass funds from one project(which he considered worthless) to another one that he handled. Due to this lot of problems arose and the NGO lost its assistance from government...question was 'could he have behaved differently?'

Number of People present: all had to write the same case in the common room

Time: 15mins in total (you can ask time and again how much time is left)

Brief Snapshot of Discussion: 3 paras to be written on anything and everything you think is relevant to the topic. No word limit.

Group Exercise: Topic: In a company, a new truck is to be assigned to 11 drivers, all owned a truck each with different conditions and all at different seniority levels. Keeping in mind that there are conflicts owing to senior-junior preference had to prioritize who will get the truck...

Number of People present: 7 out of 11

Time: 2 mins to read & give individual ranking, 15mins to discuss and give group ranking...

PI:

Panel Members Intro: 1 50+ sir (he asked me 90% q's).1 mid-aged madam

Questions: list of the questions...

- about my graduation college,
- its standard of teaching,
- faculty,
- position in the sector.
- work-ex description,
- important learnings from job,
- why left job,

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- how is the IT industry doing now,
- what you have to say about the low hiring and high firing by IT firms.
- questions on my social service contribution mentioned in SOP.
- what do you know about economy, GDP, US vs India & 1-2 more that I wasn't aware of.

All this in just 5 mins..I expected a lot more questions

Verdict – Waitlisted

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NMIMS, Mumbai 10

Anonymous – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8342012>

DATE - 16 Feb

SLOT - 1 pm

PROFILE:

Acads:

X 86.83

XII 93.90

Undergrad Major - EEE 9.13 GPA/ 88.8 %

Work-Ex: TCS 3 years in BFS domain

NMAT Score - 214

CD:

Topic: About the ideas or strategy required for generating revenue for an online edition of a newspaper.

Number of People present 11 (2 absent)

Time: 5 mins to read and think, 15 minutes to discuss

Brief Snapshot of Discussion: Good. No Fish market. I made 3 to 4 entries and my points were discussed. Our group came to a consensus in 14 mins itself. Panel said, "1 min still left". And we added one more point.

PI:

Panel Members Intro: One alumni - AG, one grilling prof - GG, serious prof - SG

Questions:

As soon as I entered,

GG: What is your name?

Me: Told them. And asked if I can take my seat.

AG: Where do you work?

Me: TCS

AG: Tell me about your work

ME: Told them

After this, AG started playing games in his mobile and didn't even bother to look up.

SG: What is EBIDTA?

Me: Told them

SG: How do you calculate Net Profit from this?

Me: Sorry Sir. I am not aware.

SG: You must be aware. These are very important in finance.

Me: I will learn as soon as I join the finance course.

SG: You will not be able to cope up with your Commerce grads in class.

Me: Fought back saying I am quick learner and this will not be a problem at all.

At this point, AG left the room with his mobile.

SG: Do you think you will be able to cope up?

Me: Again stressed I am a quick learner and gave him an example

SG: Why not you become CFA?

Then the admissions coordinator came into the room to handover some documents and I had to stop speaking. Resumed after she left.

ME: Told him why I don't want to

SG: Then why MBA?

Me: Told him

SG: Did you have any people's problem?

Me: Told him about the difficulty faced in recruiting to our project

SG: No. not about that. Any internal conflicts between persons in a team.

Me: No Sir. We didn't face such problems.

SG: How many people do you lead?

Me: Told them

SG: Asked about how I would give feedback to them and how you will make them learn?

Me: told

SG: What is your team size?

Me: Told them.

SG: Did you face a situation where you had to do work that you didn't like doing? What did you learn from that?

Me: told

SG, GG looked at each other.

GG: Thank you.

Me: Thank you sir for the opportunity.

Verdict – Converted

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NMIMS, Mumbai 11

Pranav V – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8331452>

DATE -14th Feb.

SLOT - 9:00Am

PROFILE: Acads:

X - 90.5%

XII - 91.9%

Undergrad Major - GPA/%age- 75.98%

Work-Ex: Sector -IT

Number of Months - 4

NMAT Score - 219

CD: Topic:

Mr. A in his 50's works in export industry .Has his own business. Due to the global economic slowdown in 2008 he lost his business and all his money. He has 2 daughters. One is studying medicine and the other commerce. All his family members commit suicide. Something about how Life is all about money nowadays. Who is to blame and how such incidents should be stopped?

Number of People present - 11

Time: 15min

Other Salient Details: no summary asked abruptly ended the discussion.

PI: Panel Members Intro: 3 Males (Left (L), middle (M), Right(R))

Questions:

me: Hello, good morning. It just crossed 12
they wished back

M: So Pranav, tell me something about yourself.

Me: Started off from where I'm from. My undergrad college.

M: So you have a gap in your education.

Me: Yes sir, didn't get good ranks in my AIEEE, IIT so I tried again.

M: So you landed in a good college. You have just 4 months of work ex, why the hurry to do your MBA? Are you currently in your training?

Me: No sir, training was completed in December. I was interested to do my MBA from my 3rd year itself. Interested in the organizational aspects.

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L: So do you have to pay anything to break the bond?

Me: yes sir XXXXXrs.

L: That's all. Its small compared to the fees you are paying here smiling

I smiled back

M: So the company's loss is your gain (smiling)

Me: Smiled

M: what are your hobbies?

Me: interested in equipping myself with latest trends in mobile phones

L: recently a cell tower company was in news. Which company manufactures these cell towers

Me: don't know sir

L: What newspaper do you read?

Me: Deccan chronicle

L: Oh yes you are from hyd. Working there too?

Me: yes sir

L: Went through a few newspaper clippings and took out one with a picture

It had two people (Hafiz Saeed and Yasin Malik) "who are these two people"

Me: Had forgotten their names. Nevertheless, told them why they were in news. One was a Kashmiri revolutionist and the other a terrorist.

Pointed out at Yasin Malik and told "this person staged a protest against the hanging of Afzal Guru"

M: what do you think of the government hangings which took place?

Me: the government hanged Afzal guru based on the public outcry rather than for justice.

It was impulsive decision on part of the govt.

L: You used one word "impulsive" Was it impulsive because of the public outcry or the oppositions?

Me (sheepishly): the opposition sir

L (smiling): yes because I don't think there was much public outcry

L (showed another picture):

Me: this person is Subbarao the governor of RBI

L: what was he in news for recently?

Me: for reduction in repo rates and CRR

M: What are repo rates and CRR and what's the advantage if they are reduced?

Me: told some funda

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M: but what exactly is CRR? You say it is 4% now but 4% of what?

Me: don't know sir

R (for the first time): Do you know what is NPA? People say NPA must be zero and stuff but what is it?

Me (never heard of it): don't know sir

R: non-performing asset... never heard of it?

Me: no sir

M: so you seem to know about the banking sector. How many public sector banks are there in India?

Me: 22 (not sure but answered confidently)

M: how many nationalized banks?

Me: don't know sir

Could see they were out of questions. Nodded to each other

M: well Pranav it's been nice talking to you. You may leave

Me: thank you sir

Verdict – Converted

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NMIMS, Mumbai 12

Avinash Reddi – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8330581>

DATE - 12-Feb-2013

SLOT - 9.00AM

PROFILE: Acads:

X 89.33

XII 91.4

Undergrad Major -6.99 GPA/%age

Work-Ex: 24 months/IT Sector

NMAT Score - 233

Any other special thing about you: Nothing spectacular. Decent extra curricula's

CD: Topic: A case study about a guy who works in the sales department and takes care of every minute detail of that dept. and yet his manager is unhappy with him, which results in a clash between those two. He decides to leave the company and his friends suggest him to start a new business in the same sector. We are to discuss all his options and come out with a solution

Number of People present 12

Time: 5 mins to think. 20-25mins for discussion

Brief Snapshot of Discussion: Everybody pitched in a few times. It tended to go out of control a few times, but it was a pretty well organized GD.

Other Salient Details: After the discussion we were asked to summarize. One person has started the summary and I have added a few points at last.

PI: Panel Members Intro: Two old people and a lady (looks like an alumni)

Q: So, tell me about your first job..

A: I explained about my company, my role. My projects and all

Q: Why did you quit it?

A: I explained how I got a new opportunity in a startup

Q: How did you come to know about the current job opportunity

A: Told them how I met the founder.

Q: You seem to be shifting quite a lot. Explain why?

A: Told that doing MBA was my final aim and having various exposures would help me in my endeavor.

Q: What is your current job profile?

A: Told about my current job and projects

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Q: What do you expect from an MBA with us?

A: Told them my aim and how MBA would help me and I also said I might start a business

Q: A business?? Which sector?

A: I haven't decided sir, but as of now I am comfortable with doing business in IT sector. I actually had a plan to start a business. (I explain about the business plan I had)

Q: Ok, so do you know any entrepreneurship cells?

A: I had no idea so I said no

Q: Tell me about venture capitalists

A: Explained

Q: Tell me one company that has venture capitalist backing in India

A: I don't know about companies in India, but Facebook had venture capitalists.

Q: Do you know the current financial status of Facebook?

A: No sir, I don't know the details of it

Q: Tell me one IT success story in India in recent times

A: There is one Redbus which has been voted one of the most innovative companies sir.

Q: Tell me about the Redbus in detail

A: I know they built a software package and sold it to every bus travels.

Q: Tell me why it started

A: Sir, I don't know in depth about the company

Q: So, how much do you know about our current economic scenario

A: I know the situation pretty well

Q: Why do you think the RBI has reduced the interest rates?

A: As inflation has lessened, RBI felt the infuse of money into the market would help in accelerating the development.

Q: Did the inflation really go down?

A: Other than food products, the other inflation went down madam

Q: How is inflation calculated in India?

A: It's calculated in two ways, Whole Sale Price Index and Consumer Price Index. But in India we consider WPI

Ok thank you and all the best.

I thank them all and leave

Verdict – Converted but joined FMS

NMIMS, Mumbai 13

Megha Sharma – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8322317>

DATE - 13TH FEB

SLOT -9AM

PROFILE: Acads:

X-87.67

XII-91.00

Undergrad Major –B.tech 76.67%

Work-Ex: 28 months

NMAT Score - 224

FT-MBA

CD: Topic: An Indian entrepreneur who wishes to introduce bull-fighting as an Olympic sport to generate huge revenues. He invests a big amount in doing the same hoping that the Indian law which doesn't allow Bull-Fight would be changed. Question to be answered at the end of the case "Is it sufficient that since bull fighting is popular in Spanish and Latin American cultures, the same would be true for India as well?" and "Does the fact that this sport can generate high revenues justify it being introduced in India?"

2 minutes to think. 18 minutes to discuss. 14 people. Fair amount of time per person.

Everyone had enough air time. I made 4-5 interjections. But there were a few people who were very passionate about the cultural aspect due to which a few other perspectives could not be discussed. Overall a good discussion. Everyone came to a common consensus at the end of it.

PI:

Was 6th in the panel. Had to wait for a little more than an hour. 3 panelists. (Old prof-OP, two lady profs- L1, L2)

L2 was mostly quiet throughout the process. Kept going through my documents.

Me: may I come in?

OP: Yes please do. Take a seat.

Me: Thank you. Greeted everyone.

L1: Tell us something about yourself.

Me: Spoke about grad college, specialization, work ex and hobbies.

OP: You have mentioned just your 2nd company. Please fill the first one in the form too.

Otherwise your work-ex weightage will be very low (part of the 5% is for the months of work-ex I guess)

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Me: Filled it. Explained my projects at both the companies.

OP: So why did you switch?

Me: Told (long story for some other day, genuine reason)

OP: Fair enough. So what is data warehousing?

Me: Told.

L1: Explain your current product to us. What is your role?

Me: Explained.

L1 & OP: So if you are so good technically why MBA? Bored?

Me: told. Mentioned a few instances where I did stuff out of my set of responsibilities which benefited the team.

L2: Looked up first time. Smiled

OP: Ok. So you said dance was your hobby. Any achievements? Professional training? Classical?

Me: Told. Trained in Bollywood, Rajasthan folk and Belly dance

Everyone looked impressed.

Me: Spoke about how I have always been part of the dance team wherever I went (except college, became lazy)

L1: Ok choose any senior from work. Explain one good thing and one bad thing about them.

OP: Ok thanks. We are done.

L1: I'd like to tell you that you seem to have a strong inclination towards HR. You should consider specializing in that. What is the preference you have mentioned in the form?

Me: HR first then Core.

L1: Oh so are aware of your strengths. Good. Wish you luck.

I guess it was a fairly good interview.

Verdict – Converted

NMIMS, Mumbai 14

Megha Sharma – Work Ex – Engineer - 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8327164>

NMAT Score - 224

MBA-HR: 1PM

Case analysis: A case was given about Mr. Mittal who was the CEO of a successful company in a stable industry. He invested a lot of time and effort in ensuring the happiness and good relations among the employees. He didn't give timely completion of tasks and goals as much importance. He was hired by another company which was in a financial crisis, for the position of CEO. There too he carried on the same way, but his subordinates were unhappy as they wanted clear instructions for the work to be done. This led to deeper losses. Did they company hire the wrong person as the CEO?

We were given 20 minutes to read the case and write an analysis responding to the question asked. (Essay, point-wise anything)

Group Exercise: Here we were given a case of a transport company. It had 11 drivers with 1 truck each. An old worn-out truck had to be replaced with a new one. We had to first make a list of the top 10 contenders for the new truck. For this we were given 5 minutes. Later 15 minutes were given to discuss with the group and come to a consensus for the rankings.

PI:

Was 7th in the panel. Had to wait for a little over an hour. 2 panelists. (Lady-1, Lady-2)

L1: Please come.

Me: Good afternoon and Thank you.

L2: So You have come all the way from Bangalore. Is this your first visit to Mumbai? How did you like the city?

Me: Yes, Ma'am it's my first time. Climate is very different. It's more humid here. But I still haven't seen any "heavy-traffic" that people usually associate with Mumbai.

L1: What have your friends outside told you about us? How have the interviews been going so far?

Me: (Smiling) They said the interview is very relaxed. More of a conversation.

L1: So shall we move from cool to hot?

Me: Sure Ma'am. As you wish.

L1 & L2: Both laughed

L2: Ok tell us any about any latest news item that you remember.

Me: Spoke about Dell going private, Pope abdicating his chair, Afzal Guru's capital punishment.

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L1: Ok. Enough now. Tell us about your roles and responsibilities at work.

Me: Told. Explained how I got inclined towards HR.

L2: What other calls do you have?

Me: XLRI, XIMB & IMT-G

L1: What was your XAT score?

Me: Told

L2: This time there was an evaluation problem and scores were updated. You must be happy. How much did your score increase?

Me: Ma'am actually my overall score decreased by 0.05%ile

L1: Oh that's nothing. Some questions from SOP

Me: Told.

L2: What did you like the most about our campus?

Me: Ma'am the Vada pav in the canteen

L1 & L2: Both laughed

L2: Ok we are done. Thank you.

Me: Thank you Ma'am.

Verdict – Converted but joined XLRI

NMIMS, Mumbai 15

Prince – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8324869>

DATE - 14th Feb-SLOT - 1:00 PM

PROFILE: Acads: X 84.00%

XII: 76.5 % (Bihar Board - state rank 2)

Undergrad Major - 69.00%

Work-Ex: 28 months

Sector: IT Sector

NMAT Score - 218

CD:

Topic: Executive of a company received threat mails. He complained to the security in-charge. After 1 year most people in the company received such mails. All were asked to name the person they felt was involved. One person's name was common among all. What action would you take on him?

Number of People present: 11

Time: 20 min

Brief Snapshot of Discussion: Everyone contributed well. A guy started with solution part, I interrupted him by saying we should first find out the main characters and decision makers. Everyone contributed well. As everyone knows there is some point for reaching to consensus so no fish market and reached to conclusion.

PI:

Panel Members Intro: 1 young Guy (NYG), 1 Middle aged guy (SMG), 1 mam (Mam)

Questions:

The PI started with WHY MBA ?

-I gave some funda about joining corporate finance etc.

MAM: You can get same position if you stayed with your company and keep doing certification (I have done one certification which I mentioned in my SOP) you can get that job profile.

ME:- I agreed with that but said that will take me 5-6 years but after MBA I can get that job i.e. 2 years so I am for MBA.

MAM:- keep asking if and that with this...I stick to my point

NYG:- Your profile says that you do well in entrance test but not a consistent performer.

-I gave example of 12th and Infosys training.

NYG:- what other calls do you have ..

-told him about new IIMs one....

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Then he asked what will you join if you convert IIM Ranchi...
-first tried to brush this question by saying will decide later....

Then he said it won't affect this interview..

-I said IIM Ranchi as I have done my 10th and graduation from there so I have emotional bond with that place

VERDICT:- NMIMS CAPITAL- not joining

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NMIMS, Mumbai 16

Anmol Gupta– Fresher – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8321382>

DATE - 12TH FEB

SLOT -9AM

PROFILE: Acads:

X-84

XII-70

Undergrad Major –B.tech 84%

Work-Ex: Nil

NMAT Score - 247

Any other special thing about you: Achievements: Includes Gold level certification from IIMB

2) Co-curricular activities: Gold medals in TT and Cricket.

Social services etc.

CD: Topic:

Overview: A man named Mr. Ram having a sales marketing job in an organization. He was a very hardworking guy, working even on Sundays. He used to take orders from client, prepare a list of what all is required and then procure and deliver to clients. Still, his boss was not satisfied with his work. So, once they had a heated argument and Ram left the organization. Now, he is thinking of starting his own business and compete with the organization that he was working with.

So, what would be your suggestions to him?

Number of People present: 12

Time: 10am

Brief Snapshot of Discussion:

Discussion was good. No fish market as such. Was moving towards it once or twice but then got back in control.

PI:

Panel Members Intro: Sir (Around 40), Mam1 (60+ sitting in center), and Mam2 (extreme right 40+)

Questions: Sir: Tell me something about yourself.

Me: Answered

Q2: Mam2: So you are a fresher, why don't you get some experience?

ME: Answered

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Q3: Sir: What is your branch?

Me: CSE [they did not ask any technical question, I was a fresher]

Q4: Mam2: So from where are you doing your engg?

Me: Answered

Q5: Sir: What field do you want to choose?

Me: S&M;

Q6: Mam2: Okay "sell" me the place from which you are doing your engg.

Me: Sold

Q7: Mam2: Why should we select you?

Me: Answered

Q8: Mam2: But, why not take a work-ex guy?

Me: Mam, don't compare apples with oranges.

Q9: Sir: Tell me about the company you wish to join?

Me: My priority is to learn now, never thought about it.

Q10: Sir, Do you read?

Me: Yes Sir.

Q11: Mam2: What kind of reading you do?

ME: Most of it is Indian fiction.

Q12: Mam2: So Chetan Bhagat right?

Me: Not necessarily mam, I also read management books (named 2-3 recent ones)

Q13: Sir: Which newspaper?

Me: TOI

Q14: Sir: Tell me the year it was established in?

Me: Answered. [1838]

Q15: So finally MAM1 comes into the picture

MAM1: What are your views on FDI in retail?

Me: Answered

Q16: Mam1: Tell me about lobbying?

ME: Not sure Mam, just know what it is.

Mam2: Okay Thank you for coming. All the best

Verdict – Converted

NMIMS, Mumbai 17

Omkar Parab – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8306281>

Experience: DATE - 12-2-13

SLOT - 9:00 AM

PROFILE: Acads:

X - 90.13

XII - 75.67

Undergrad Major - GPA/%age - 68.1

Work-Ex: Electronics OEM SME, 3 months

NMAT Score - 240

Any other special thing about you: Lots of varied extra-curriculars, one of my core strengths.

CD:

Case: A person working for a stationery company has the following job. He interfaces with the clients, which are basically schools, colleges, etc. and then comes and coordinates with the production unit. He works very hard and has a very hectic schedule. But his boss does not acknowledge his efforts. One day he has a heated argument with his boss following which he quits. Now he decides to start something on his own. His strengths are marketing and the wide network he has created over time. Someone suggested he should start something and go in competition against his former boss. Do you agree?

Number of people present: 12/12

Time: 3 mins. to think, 15 mins. to discuss, warning at the last 3 mins.

Brief Snapshot of Discussion: The GD was a complete fish market. They asked us 2-3 times to not talk at the same time because they can't listen to us. I made 4 entries.

1. Brought SWOT analysis to the mix, which was accepted by the group.
 2. Brought the angle of intention of starting a business, anger or livelihood.
 3. Talked about assumptions of rational thinking Vs. impulsive decision-making, pointed it out as the person's weakness.
 4. The group veered away in a different direction, tried bringing them back to the core question of whether he should compete against his boss or not, which is the real question, not whether he should start a business or not, which was being discussed, but in vain.
- Lots of repetitions by lots of people. I saw one of the people in the panel point at me when I started off with one of my points, don't know what that meant. I am loud.

Interview:

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L: 1 lady

MM: Middle Man, very calm and observant.

SM: he asked most of the questions.

Entered with a wide smile and a cheerful good morning, which made L smile and say it back, other two smile.

L: Tell me about yourself.

Me: Started with current job, how I got it (didn't join infy, interested in sales and marketing, got in an Ad agency, then here.). Told them about my company and role in short, then moved to my chess, and levels at which I've played it (seemed impressed), talked about having held different PORs in college, freelance writing (happy about this too) ...Homi Bhabha silver medal.

L: What is this medal about?

Me: Explained the process of selection, written - practical - interview, 50 out of 4 districts are picked for this medal.

L: Was this in school?

Me: Yes.

L: Which PORs did you hold exactly?

Me: Marketing Communications for student council, basically all kinds of PR, Marketing, and publicity roles at different levels for 2-3 student bodies, and even founded the department and the college magazine.

SM: So, which are your favorite subjects in engineering?

Me: Digital Logic, Communication, Signal Processing, etc.

SM: What is an Op-Amp? What are its applications? What is a virtual ground?

Me: It is an operational amplifier, has 2 inputs, 1 output, feedback terminal, +Vcc, Ground...

SM: Ok, so how can it be applied?

Me: Inverting, non-inverting amplifier.

SM: Yes, but are there any practical applications?

Me: (thought for a while), can be used as a differential amplifier, and connected for error correction. Explained how, seemed satisfied.

SM: Then, ok, tell me what the applications of CC, CB configurations are?

Me: Of transistor-amplifiers, right? ... (Start to think) After about 10-15s.

L: Are you confused?

Me: I know that one of them is a buffer, but don't remember which one because we mostly studied about CE, and its various applications... (L, SM smile)

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SM: So which are the terminals that are grounded? ...

L: You can even draw the configuration if you want.

Me: Collector is common, and then, I realized that CB is the buffer, so told.

SM looked satisfied.

SM: Ok, you said you've played chess at the state level, so tell me, when do you play a king's pawn opening and a queen's pawn opening?

Me: King's pawn for open, tactical games for players strong at combinations, Queen's pawn for closed games for positional players... gave examples of the games I've played with these intentions in mind for specific opponents.

SM: So what kind of openings are Indians famous for, and Russians for?

Me: Indians are traditionally good at tactical and combinational play, so King's pawn, and Russians apply positional pressure so, queen's pawn openings.

MM: (He had been observing and smiling for a while) Ok, so you'd told us you'd left Infosys. Why?

Me: Sir, I was not interested in IT. In fact, I thought I would get into NM last year, so I joined an organization that is equipped to handle attrition. If I would have joined a good core company that picks only 1-2 people, and then would have gone on to not joining them, then it would not only hurt the company but my college too, as they would then think twice about coming there and spending money for people who may not come, and would hurt my college placements in the long run.

MM: Ok, so do you regret not joining Infosys?

Me: Not at all. I got very good offers off campus, one for an Ad agency, but that wasn't exactly linked with my engineering so didn't take that up, and looked for a techno sales role I eventually got. I joined an SME primarily because I would be joining the course in the next 2-3 months, so I needed to learn enough in a short span of time for my MBA to be a fruitful pursuit, and so joining an SME seemed like the best option, where I get different roles and responsibilities and learn a lot.

MM: If selected for NM, how would you contribute to the college because it is not only about taking education, and getting a placement...?

Me: Certainly sir. I should ideally be giving back to my alma mater as I gain from the education here. As I've talked about writing and my magazine, I would like to start a publication at NM. Join the football team, start a chess club, hold different positions of responsibility and help organize events, and so many more ways I can add value. I think starting a chess club would be very helpful as winning events would give us a good reputation as it is a very strategic game.

L, MM, SM: Ok,

Me: I'm done?



L: Yes, have a good day.

Me: Thanks a lot. Thank you for your time.

Verdict – Converted but joined JBIMS



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NMIMS, Mumbai 18

Huzefa Laxmidar – Work Ex – Engineer – 2013

<http://www.pagalguy.com/discussions/nmims-2013-cd-pi-experience-25094933/8306002>

DATE - 12 Feb, 2013

SLOT - Morning

PROFILE: Acads:

X-83.33

XII-82.50

Undergrad Major - IT Engineering, 68.74%

Work-Ex: IT, 27 months

NMAT Score - 235

CD:

Overview: A man named Mr. Ram having a sales marketing job in an organization. He was a very hardworking guy, working even on Sundays. He used to take orders from client, prepare a list of what all is required and then procure and deliver to clients. Still, his boss was not satisfied with his work. So, once they had a heated argument and Ram left the organization. Now, he is thinking of starting his own business and compete with the organization that he was working with.

So, what would be your suggestions to him?

Number of People present: 11

Time: 5 mins to read the case, 20 mins to discuss

Brief Snapshot of Discussion: Discussion was ok. No fish market as such. Was moving towards it once or twice but then got back in control.

Other Salient Details: We were asked to come to a consensus as a group and then someone would sum-up the entire discussion at the end.

PI:

Panel Members Intro: 1 faculty, 1 from industry, 1 alumnus

Questions:

1. Something about yourself. Academic background and work-ex specifically.

Me- answered

2. Describe your job responsibilities.

Me- answered

3. Why MBA?

Me- answered

4. What after MBA?

Me- answered

5. Have you decided on any specialization?

Me- No.

6. But you must have something in mind as to what you don't want to do at least?

Me- HR I am not interested in at all.

7. What sector would you like to work in after MBA?

Me- Most probably retail. Explained in short why.

8. Why did you do engineering in technology (IT) if you wanted to pursue a career in business?

Me- Answered

9. What is the difference working under NR Murthy and Kris? (This was because I worked in infy)

Me- answered something, not confidently though

10. Were there any difference in value/culture that was followed?

Me- none

11. What is the revenue per FTE of Infosys?

Me- Not aware of the revenue per FTE, but I know the total revenue.

12. What is it?

Me- \$7.34 billion. But after the 3rd quarter results, it is projected to be \$7.45 billion

13. What is one thing that you learned from your project manager that you would like to imbibe?

Me- Time management. Explained in short.

14. Have your views anytime differed with those of your PM at any time? How did you handle?

Me- No

15. Difference between sales and marketing?

Me- Said something. Not sure though

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And a few more general questions specific to my work-ex. Quite a chilled out panel. Lasted around 15-20 mins.

MISC:

Some details were explained at the start. Here are a few important ones:

70%- NMAT score

10%- Acads

5%- Work-ex

7.5%- CD

7.5%- PI

This year cut-off is 95%ile.

There are 456 students above 99%ile this year.

In all 2400 candidates are called for CD/PI

MBA Core- 360 seats

CM- 60

BM- 60

You are allowed to change your preference. They give a form to fill and this will be your final preference.

Verdict – Waitlisted. Joined NITIE

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NMIMS, Mumbai 19

Anonymous – Work Ex – Engineer – 2011

<http://www.pagalguy.com/discussions/2011-2013-nmims-gd-pi-experience-25063353/6237357>

GD/PI Date- 5/3/2011

Slot- 1 PM

PROFILE:--

X- 83.2 %

XII- 72.2%

Graduation- 81.7%

WORK EX:--15 Months (IT)

GD Topic- The key to India's prosperity is Agriculture or Arrogance leads to failure.
We selected the first one. It was a nice GD though there were occasions when it was threatening to turn into a fish market but fortunately it was nicely managed. Everyone chipped in with good points. Overall it was a nice discussions and we came to a consensus and even each of us got the chance to summarize.

PI:-- Three panel members were there.

P1 (a madam), P2, P3 (Two experienced profs)

P2- How do you pronounce your full name?

Me- Told

P1- Why is it that so many people from Infosys are applying? I thought it was a great company.
Any specific reasons?

Me- Told and tried to be diplomatic

P3:-- When is Shibulal going to be the CEO of Infy?

Me- Told

P1:-- Tell me something about your work, describe your roles and responsibilities?

Me- Told

P2- tell me the diff between Database, Data warehouse and DataMart? (It was based on my project)

Me- Told but was grilled on this.

P2- Do you read newspapers regularly?

Me- Yes

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P2- Tell me how many fours and sixes have been scored so far in this world cup?

Me- Ummm.... don't remember. But the leading wicket taker is Shahid Afridi and the leading run scorers are Strauss followed by De Villiers (tried to divert the question).

P2- ok, then who is the 3rd leading run scorer as of now?

Me- fumbled and P1 said if you can tell this one then we will ask the 4th leading run scorer.... it's like a viva, the more you know the more we will ask so I said I don't remember the 3rd one

P2- You have selected capital markets as the 3rd pref. Will you take it if offered a seat?

Me- No

P1- So you are from Kolkata and now working in Chennai. So how is it going there?

Me- Told (It has been a learning exp., etc.)

P3- So you learnt Tamil?

Me- Yup somewhat

P2- What did you learn at Infosys?

Me- Told

P2- What are your hobbies?

Me- Reading and weight training.

P2- What sort of books you read?

Me- Told

P2- What will you do if u are not selected this year?

Me- Told that I will continue with my job and will come back next year.

P3- Only NMIMS and nothing else?

Me- No it's not like that but NMIMS is definitely in my list of priorities.

P1, P2 & P3- Thank you Sayan, you may go now.

Me- Thanks.

Verdict – Converted but joined IIM A

NMIMS, Mumbai 20

Narendra – Work Ex – Engineer – 2012

<http://www.pagalguy.com/discussions/nmat-2012-gd-pi-experience-25078890/6974076>

DATE - 6th March, 2012

SLOT - Afternoon (1 pm)

PROFILE: Acads:

X 88.2%

XII 90.2%

Undergrad Major - 73.3%

Work-Ex: EPC contracts - 3.5 years

NMAT Score - 233

Any other special thing about you: Author of a best-selling novel

GD: Case based

Topic: Govt is increasing the FDI %age in the insurance sector. Discuss the riders the govt. should impose to safeguard the public.

Number of People present: 11-12 (1 girl)

Time: 20 mins

Brief Snapshot of Discussion: It was one of the worst GDs I have attended. Hardly 2-3 of us tried to talk about the riders to be imposed by the govt. Others just kept on shouting about the FDI...Retail.....worst thing: the guys who were shouting didn't let anyone complete any good points.

Other Salient Details: No summary to be written.

PI:

Panel Members Intro: 2 M + 1 F (One of the males seemed least interested)

Questions:

M1: Tell me something about yourself

Me: told (I talked about my book here)

(Some ques on all things book followed)

F: Difference in management styles of cricket and football (Football was one of many hobbies)

Me: told

M1: What are your expectations from the institute?

Me: told again....

F: What 2 things have you accomplished in your work..

Me: Told her 2 things I had done....(they seemed impressed)

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M2 (suddenly wakes up): What are your expectations from the institute?

Me: Sir I just explained.... (Here M1 intervened and told M2 that he had already asked) (Weird)

M2: Who is Peter Drucker?

Me: Don't recall

M2: (very smug) He is a management guru. You don't know..?

Me: Heard the name but not beyond that...

M2: Do a SWOT analysis of yourself

Me: told

That was it...they thanked me and I left...

Verdict: Converted

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NMIMS, Mumbai 21

Khanjan – Work Ex – Non Engineer – 2011

<http://www.pagalguy.com/discussions/2011-2013-nmims-gd-pi-experience-25063353/6236041>

DATE - 5/3/2011

SLOT - 1.00 Pm

PROFILE: Acads:

X: 74

XII: 71

Undergrad Major - 56 (B.Pharmacy)

Work-Ex: 14 months (sales and marketing of Pharma)

NMAT Score - 212

Any other special thing about you: Some extra currics and interest in Stock market.

GD Topic: "Indian Prosperity is anchored by agriculture sector."

Number of People present: 11

Time: 1:00pm

Brief Snapshot of Discussion: It was a good discussion.. One guy was very aggressive. so we went to the level of fish market 3 times but managed to come back cause of 2-3 very good people with soft skills to counter that guy.

I entered 2-3 times in GD and summarized it along with 2 other people.

Other Salient Details: They do not interfere in the GD at all.

PI:

Panel Members Intro: 3 male P1, P2, P3, looked like alumni, as very young all of three.

Questions:

P1: you are from Ahmedabad, which area. (He was familiar with Ahmedabad)

P1: so you know anyone in Mumbai? Will be able to adjust with Mumbai. As in Ahmedabad you guys use 2 wheelers and here you have to use public transport

Me: answered

P2: okay tell us something about yourself.

-told

P3: do you know NMIMS offers pharma MBA also. Why not that?

-Told I want to become an entrepreneur in long term

P3 grilled me on this. First I thought he do not like entrepreneur, but now after the entire episode, I think he was checking whether I have genuine interest in it or just show of.. Around 3 min on this. lots of cross questioning on it. Finally managed to control the situation.

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P1: again on entrepreneurship, but in a mild way. and with very genuine interest. So answered it well.

P2: okay. Which brands were you were selling in your job. Which competitors.

P1: why doctors would write your product when they have quality product from MNCs.

-Told

P2: most difficult situation in your job you faced.

-told

P2: how did you tackle it

-Told

P1: objection on how I managed.

Again explained entire situation then he looked more than satisfied when I explained the factors.

MISC.: No more questions on my hobbies, My SOP was checked well by P1. Very generic interview. And yes they listen your ideas very patiently. No pressure building other than this entrepreneur thing. Very calm and it last about 8-10 min.

Any other relevant detail: fees are 4.61 lac per year and management quota is scrapped.

Verdict – Waitlisted

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NMIMS, Mumbai 22

Fresher – Engineer – 2012

<http://www.pagalguy.com/discussions/nmat-2012-gd-pi-experience-25078890/6973450>

DATE - 2nd march, 9 AM core, 1 PM HR

PROFILE: Acads:

X - 89.2

XII-84.4

Undergrad Major - CGPA - 7.45* (till 7th semester)

college- NIT-Allahabad

Work-Ex: NIL (though placed in HAL, but didn't mentioned there)

NMAT Score - 219

9 AM (FTMBA)

GD:

Topic: case analysis, theme was corruption and Anna Hazare's movement. FICCI and ASOCHAM company's officials quoting about it.

Number of People present - 12

Time: 20 min

Brief Snapshot of Discussion:

was too noisy. Everyone trying to put his/her thoughts. 2-3 people made d discussion centered to themselves, replying 2 each other. I didn't contributed much during GD, gave some gyaan while summarizing.

PI:

Panel Members Intro: 3, 1 middle aged man (MAM), 1 old guy(OG) and third was a lady(L)

Questions:

as I entered the lady trying to read the name of my home town. I correctly pronounced it and said it's in UP. (All smiling)

L: so what's happening right now in UP?

Me: ma'am elections is all the buzz there.

MAM: so who do you think will be winning?

Me: nothing can be absolutely said, but there won't be 1 major turnout.

SP and BSP though would be leading the charts I guess.

L: so how will the government then be formed? (Again smiling)

Me: they will combine with a minor one to form the government.

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L: (looking at my form) so you are in final year of engineering?

Me: yes mam

L: so why do you want to do a MBA?

Me: told and then a blunder I did. I said I am very interested in MBA and I even opted for electives like business ethics and corporate governance, Indian social organization etc.

OG: what is corporate governance?

Me: tried to give some gyaan, but OG not satisfied.

MAM: what is Indian social organization?

ME: (studying in this very semester, so) again gave some gyaan, they looked as if I am speaking Chinese.

L looked at MAM and OG and talked in expressions whether he is screwed enough or not.

MAM: where do you see yourself in 5 years?

I told something, they looked indifferent even now.

L again repeated her expression to them, this time they probably replied yes, and they smilingly said to me 'thank you'

Verdict – Waitlisted

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