Marian Veteanu

Director of Software Engineering (ex-Abbott) | Cloud-Native SaaS & Al Platforms | Scale, Strategy, Delivery +1 (954) 328-3760 | mveteanu@gmail.com | https://mveteanu.me | https://linkedin.com/in/mveteanu/

Engineering leader with 20+ years in healthcare and regulated industries, building scalable SaaS and Al platforms. Directed \$10M+ transformations that cut release cycles by 90% and boosted sales by 120%. Influenced C-suite leadership to build an Al-powered UI modernization tool and modernization strategy proven to save ~\$200M over a decade. Recognized thought leader in Generative AI (LLMs, RAG, Al-native architecture).

PROFESSIONAL EXPERIENCE

Founder & Director of Software Engineering

CodeGuppy — 2024 - present

- Founded and scaled <u>CodeGuppy.com</u>, an EdTech SaaS platform with 38K+ global users, with full P&L ownership, leading architecture, organizational growth, and go-to-market strategy.
- Built and led a distributed engineering and design team, driving best practices, CI/CD, and agile delivery.
- Drove **end-to-end product architecture** on Google Cloud Platform (GCP) / NodeJS, Firebase, combining entrepreneurial execution with **engineering leadership** to deliver a scalable, cost-optimized SaaS platform.
- Established strategic partnerships with external stakeholders and end customers to gather requirements,
 prioritize features, and ensure product-market fit.
- Provided consulting on GenAl strategy for clients, advising on LLMs, RAG, MCP, and cloud-native architecture for scalable Al-enabled systems.

Head of Technology Platform Engineering & Strategy STARLIMS — 2021 – 2024

- Directed architecture strategy across 300+ engineers aligning roadmap with business goals.
- Drove cross-functional adoption of the STARLIMS Platform to accelerate time-to-value and secure multimillion-dollar Fortune 500 contracts.
- **Cut costs 50%** by leading **vendor evaluation** and transitioning the analytics stack to a new **strategic partner**, while improving performance.
- Embedded secure-by-design principles and OWASP Top 10 controls into CI/CD workflows and coordinated regular penetration testing.
- Defined STARLIMS' AI strategy to leverage Azure AI and LLM/RAG for reducing costs and accelerating deployment.

Sr. Manager, Head of NextGen Platform STARLIMS — 2020 – 2021

- Led STARLIMS' third-generation digital transformation strategy, designing an Enterprise SaaS using event-driven microservices architecture (React, .NET / C#, Azure / AWS PaaS) that enabled 10x scalability.
- Influenced executive stakeholders (C-suite level) by presenting architecture strategies, and trade-offs
- Built the **business case for corporate funding**, highlighting shortcomings of the legacy platform, and demonstrating the need for a new NextGen solution.
- Led team to **develop the NextGen MVP and TCO** to **secure corporate funding**, balancing engineering capacity, vendor spend, and infrastructure costs.
- Facilitated estimation and scope workshops with engineering, product, and stakeholders
- Standardized project governance practices (execution metrics, milestone tracking, risk management)

Software Engineering Manager, Senior – Multi-Team Leadership Abbott Laboratories — 2018 – 2020

- Oversaw **architecture**, **technology choices**, **and delivery** across **four product lines**, guiding teams on .NET/C#, React, Docker, CI/CD pipelines, etc.
- Led and scaled four engineering teams (35+ FTEs and contractors) to deliver releases on time and with high quality, balancing innovation with business commitments.
- Influenced C-suite leadership to build an AI-powered UI modernization tool that proved capable of reducing project costs by ~\$7.2M over two years and ~\$200M over a decade across 500+ services projects.
- Adopted an agile **SDLC** for medical device software (**healthcare regulated industry**), ensuring compliance with regulatory standards and alignment with business strategy.
- Defined multi-year platform vision and strategy, partnering with product and executive leadership
- Mentored and developed engineering leaders and senior ICs, fostering a culture of technical excellence, ownership, and career growth.
- Drove platform modernization initiatives (e.g., cloud migration, API strategy, enterprise integrations)
- Introduced agile-at-scale practices and modern CI/CD pipelines with automated unit testing.
- Oversaw system security, compliance, and reliability standards across product lines
- Monitored delivery performance and KPIs

Software Engineering Manager, Core R&D

Abbott Laboratories — 2010 - 2018

- Directed \$10M+ digital transformation of STARLIMS, migrating from legacy RIA/XFD to a React HTML5 &
 .NET / C# services platform, improving load times by 400% and increasing solution sales by 120%.
- Directed **vendor strategy** for 20+ technology platform components, selecting **strategic partners**, reviewing **licensing models**, and overseeing renewals to **optimize cost**, **compliance**, and long-term **scalability**.
- Defined and drove the **technical vision** for STARLIMS' core platform, **aligning architecture** with business strategy and securing **executive stakeholder alignment**.
- Established strategic partnership with Microsoft to validate engineering strategy.
- Integrated regulatory compliance (ISO 13485, Section 508C, 21 CFR Part 11) into engineering workflows
- Oversaw system architecture and technology stack selection, standardizing on a Microsoft .NET based platform for all future developments.

Principal Application Architect & Team Lead

STARLIMS (acquired by Abbott Laboratories) — 2003 - 2010

- Led a major modernization of STARLIMS architecture, transitioning from a legacy client-server model to a scalable, web-based enterprise platform, partnering with executive leadership on strategy and delivery to enable adoption across Fortune 500 clients.
- Architected the STARLIMS v10 Core Technology Platform, spearheading adoption of the .NET/C# Microsoft technology stack and leading the engineering team in delivering a scalable stateless platform
- **Invented and built** the XFD Framework similar to Microsoft XAML, enabling responsive, browser-based UIs with a desktop-like experience (https://en.wikipedia.org/wiki/User-interface-markup-language#XFD).
- **Spearheaded DevOps enablement**, developing build automation and scripted deployment pipelines to streamline release processes.

Founder & Software Architect VMASOFT — 2001 - 2003

• Founded VMASOFT and launched PowerTests.NET, a web based EdTech platform.

LEADERSHIP COMPETENCIES

R&D Organizational Design & Global Delivery Agile & Delivery Transformation

Strategic Technology & Innovation Leadership Metrics-Driven Performance Management

C-Suite and Executive Influence P&L Ownership & Budget Management

Engineering Team Leadership & Mentorship Talent Development & Succession Planning

TECHNICAL SKILLS

Languages/Frameworks: .NET / C#, JavaScript, TypeScript, Python, NodeJS, SQL / NoSQL, React, etc.

Cloud & Infrastructure: AWS, Azure, GCP, Docker, Kubernetes, CI/CD Pipelines, Infrastructure as Code(IaC)

Architecture: Distributed Systems, Scalable System Architecture, Microservices, Micro Frontends, API Design (REST, GraphQL, gRPC), Event-driven Systems, Enterprise Integration Patterns, Cloud-Native Architecture, Messaging & Streaming (RabbitMQ, Kafka), Workflow Orchestration (Temporal, Camunda)

Monitoring & Tooling: Azure DevOps, Datadog, New Relic

AI: Large Language Model (LLM), Retrieval-Augmented Generation (RAG), Generative AI frameworks & APIs (LangChain, LlamaIndex, Hugging Face, OpenAI API), Vector Databases (Pinecone)

EDUCATION

- M.S., Intelligent Communication Systems UPIT, 2004
- B.Eng., Electronics UPIT, 2002